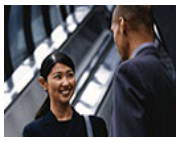

ORACLE BUSINESS ACCELERATOR FOR PROFESSIONAL SERVICES – CONSULTING / MANAGEMENT SERVICES

Oracle E-Business Suite Release 12.1.3

KEY FEATURES

QUICK FACTS
- 40 business flows
- 40 Oracle E-Business Suite products

NEW IN RELEASE 12.1

Financials
- Credit Management
- Collection Management
- Asset Impairment
- Report Manager
- E-Business Tax
- Financials Intelligence

Human Capital Management
- Performance Management
- Learning Management

Procurement
- Procurement Contract Management
- Procurement Intelligence

Sales and Service
- Telesales
- Teleservice and web based services
- Service Contracts

Projects
- Supplier Payment Control (Pay when Paid)
- Improved Supplier Invoice Payment Controls
- Streamlined Control Item Definition

ACCELERATOR ASSETS

Leading Practice
- Business Flows
- Functionality Guide
- Industry Footprint

Education & User Acceptance
- Videos
- Flow Scripts
- Process Models
- Business Case Presentation

Project Team
- How-to Guides
- Online Configuration Tool

The Comprehensive Solution for Businesses of Any Size

Oracle Business Accelerators deliver world-class functionality to answer the challenges facing Professional Services – Consulting/Management Services industry. Companies providing Consulting/Management Services must win the right business at the right price, maximize the strategic value of your service professionals, standardize and improve project delivery, maintain compliance with contract entitlements and service-level agreements (SLAs), improve engagement cash flow and profitability, and develop & retain qualified personnel. Business applications must be scalable to enable growth with minimized initial implementation outlay, protecting your investment over time.

Sample Key Business Flows Enabled

Project Proposal to Project Contract

- Streamline opportunity management leveraging integration between Field Sales and Projects
- Drive bid and proposal efficiency leveraging historical project information and improve contract management using seamless information flow from Solicitation to Proposal to Contract
- Optimize delivery of workplan tasks by integrating project data to Microsoft Projects

Goal Setting to Performance Appraisal

- Enables setting up goals and objectives for employees
- Periodic assessment of performance of employee against Objectices/ Performance Indicators
- Efficiently manages identification of deveopment needs of employees

Project Budget to Project Resourcing

- Improved budgeting and forecasting using flexible definition and approvals via workflow driven process
- Budget generation from work plan, resource plan or financial plan
- Optimize workforce deployment by integrating global resource skills repository with project requirements
- Leverage resource skills and improve productivity

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Functions Covered				
Financials • Organizational Budgeting • Receivable & Revenue Reconciliation • Employee Expense Management • Accounts Payable Management • Customer Online Self-Service • Auditing, Controls, and Approvals • Fixed Asset Accounting • Customer Collections Management • Inter-company Transactions • Financial Reporting • DBI Financial Analytics	**Human Capital Management** • Online Recruitment • Employee Records Management • Employee Separation • Performance Management • Learning Management • Talent Management	**Procurement** • Procurement Contract Management • RFQ and Supplier Response Management • Two-Stage Supplier Bid Evaluation • Sourcing • Catalog Management • Self-service Requisitions • Direct & Indirect Requisitions • Global Purchasing • Receiving & Returns • Services Procurement • Contingent Labor Management • DBI Procurement Analytics	**Sales & Service** • Telesales • Opportunity & Pipeline Management • Lead Capture & Qualification • Contract Execution • Service Contract Management • Service Entitlement • Service Request Management • Escalations Support • Warranty Activation • Web Service Request Management • User Registration & Personalization • Bid Resourcing	**Projects** • Workplan, budget, forecast and change control • Labor and non-labor resource management • Team member collaboration • Project costing and billing • Progress and performance reporting • Earned Value Management (EVM) • MS-Projects Integration
Modules Included				
Financials • General Ledger • Receivables • Internet Expenses • Payables • Assets • iAssets • Internet Receivables • Cash Management • Advanced Collections • Legal Entity Configurator • E-Business Tax • Financial Intelligence • Web ADI • Workflow	**Human Capital Management** • Human Resources • iRecruitment • Time & Labor • Self-Service Human Resources • Performance Management • Learning Management	**Procurement** • Procurement Contracts • Sourcing • Purchasing • iProcurement • Services Procurement • Procurement Intelligence • Advanced Pricing	**Sales & Service** • TeleSales • Scripting • Sales • Service Contracts • TeleService • Universal Work Queue • Interaction Center Technology • iSupport • Project contracts	**Projects** • Project Costing • Project Billing • Project Management • Project Resource Management • Project Collaboration

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