Oracle Buys Sun

January 27, 2010
Oracle is currently reviewing the existing Sun Microsystems’ product roadmap and will be providing guidance to customers in accordance with Oracle's standard product communication policies. Any resulting features and timing of release of such features as determined by Oracle's review of Sun Microsystems’ product roadmap are at the sole discretion of Oracle.

All product roadmap information, whether communicated by Sun Microsystems or by Oracle, does not represent a commitment to deliver any material, code, or functionality, and should not be relied upon in making a purchasing decision. It is intended for information purposes only, and may not be incorporated into any contract.
What We Are Announcing

• Oracle to acquire Sun Microsystems (“Sun”)
  • Purchase price of $9.50 per share in cash
  • Approximately $7.4 billion in equity value; $5.6 billion net of cash and debt
  • Transaction closed in January 2010

• About Sun
  • Leading provider of standards-based computing infrastructure, including enterprise computing systems, software and storage
  • Headquartered in Santa Clara, CA
  • 30,000 employees worldwide, 47,000 enterprise customers worldwide

• Industry transforming acquisition
  • Combines best-in-class enterprise software and mission-critical computing systems
  • Expected to deliver an integrated system, from applications to disk, optimized for higher performance, improved reliability and enhanced security
  • Customers expected to benefit from decreased systems integration costs, and improved performance, reliability, and security
Strategic Importance to Oracle

- Consistent with Oracle’s strategy to provide complete, open and integrated systems
  - Enables Oracle to deliver an integrated system from applications to disk
  - Customer-driven – addresses need to reduce complexity, risk and cost by delivering a highly optimized stack based on open standards
  - Enhances Oracle’s commitment to open standards and choice
- Sun’s key product assets are expected to provide substantial long-term strategic customer advantages
  - Ensure continued innovation and investment in Java technology
  - Optimize Solaris and Oracle for better performance, reliability, and manageability
  - Protects massive customer investment in SPARC
  - Open Storage built with industry standard servers and components
- Expands Oracle’s range of products, including servers and storage
- Combination of partner networks will create the industry’s leading partner ecosystem focused on open systems
Oracle + Sun: An Industry Changing Event

• Combination is an industry changing event
  • Highly strategic acquisition for Oracle
  • Sun: world-class, standards-based mission-critical computing systems
  • Oracle: leading standards-based database, middleware and applications software
• Together: delivering complete, open and integrated products from applications to disk
  • Complementary assets and a common vision for complete, open and standards-based enterprise systems
  • Best-in-class products that have been deployed globally to thousands of customers
  • Accelerates innovation across the combined companies’ customer bases
• Protects and extends customers’ investment in Sun technologies
  • Accelerate growth of Java as an open industry standard development platform
  • Sustain Solaris as an industry standard OS for Oracle software
  • Continue Open Storage and Systems focus and innovation
The Most Complete and Open Enterprise Technology Stack

- Open and standards-based
- Optimized, integrated and extensible
- Higher performance, improved reliability and enhanced security
- Shorter deployment times
- Easier to manage and upgrade
- Lower cost of ownership
- Reduced change management risk
- Integrated support

Solaris / Linux

Servers

Storage

Enterprise Manager

Fusion Applications

Java / Developer Tools

Fusion Middleware

Database

Solaris / Linux

Servers

Storage

Fusion Applications
Combination: The Most Important Standards-Based Enterprise Technology Company

**ORACLE**

- $24 billion LTM revenues (Feb 28, 2009)
- Operating in 145 countries
- 86,500 employees
- 320,000 global customers
- Standards-based enterprise software leader

**Sun Microsystems**

- $13 billion LTM revenues (Dec 31, 2008)
- Operating in 160 countries
- 30,000 employees
- 47,000 enterprise customers
- Standards-based enterprise systems leader
Select Shared Customers Include Leading Enterprises
Expected Customer and Partner Benefits

• Sun Customers
  • Oracle plans to protect, extend and enhance customers’ investments after closing
  • Increased R&D investment and innovation
  • Extended value from a more complete set of products
  • Access to Oracle’s global support and services organizations

• Oracle Customers
  • Provides a more complete and integrated line of standards-based products
  • Enables customers to take advantage of Sun’s significant innovation
  • Reduces integration costs while improving performance, reliability and security of the system
  • Offers the choice of a one-stop shop for enterprise computing and support

• Partner Benefits
  • After closing, Sun’s partner ecosystem combined with Oracle’s network of 21,000 partners creates a leading partner community to drive open enterprise systems
  • System Integrators are expected to have broader opportunities with increased business value and reduced cost of ownership
  • VARs: expanded opportunities
More Information

- More information can be found at:
  - www.oracle.com/sun
Software. Hardware. Complete.