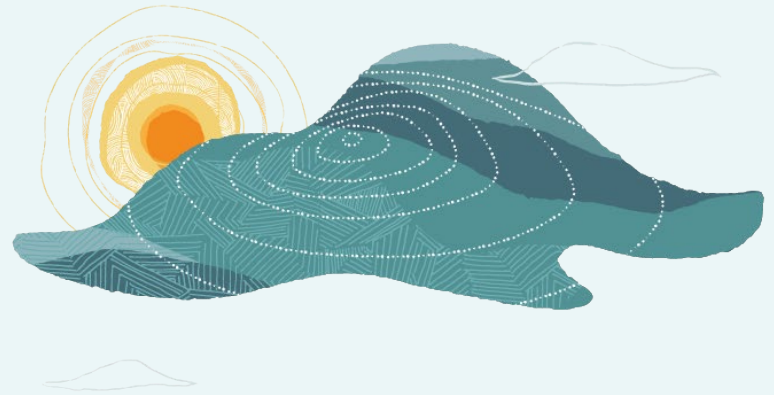


ORACLE



Embark on a brighter future with a unified Oracle Cloud

When COVID-19 changed our world overnight, you re-prioritized and pivoted operations to keep your citizens safe, productive, and connected.

The pandemic radically changed how citizens, staff and governments like yours work together. To continue to succeed, you need to strive for operational agility to make work more sustainable for you and your people.

Connecting HR, finance, and operational processes creates a human experience that gives your people the support, meaning, and collaboration they need to be productive and engaged in the new workplace.

Future proof your government agencies and rapidly prioritize what matters by harnessing the value of a connected Oracle Fusion Cloud HCM and ERP platform.

79%

of organizations improved collaboration among finance, HR, and IT as a result of moving to an integrated cloud*

55%

of organizations accelerated cloud adoption during COVID-19*

35%

of organizations plan to create a shared finance and HR function within a year*

* 2021 MIT Technology Review Insights report: "Collaborative planning in an uncertain world"

October, 2021

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Embracing uncertainty in a digital-first world requires speed, agility, and adaptability across technology, workflows, and people. Transform your government by harnessing the **simplicity of a connected** Oracle Cloud HCM and ERP platform.

“We deliver the most complete cloud available today, from Financials, Supply Chain and Manufacturing, Human Resources, Sales, Service, and Marketing—all on a unified technology stack, all on best-in-class technology—which allows you to adopt the most complete solution, not just disparate products that you have to weave together into a solution. This gives you a better experience, better cost, better performance.”

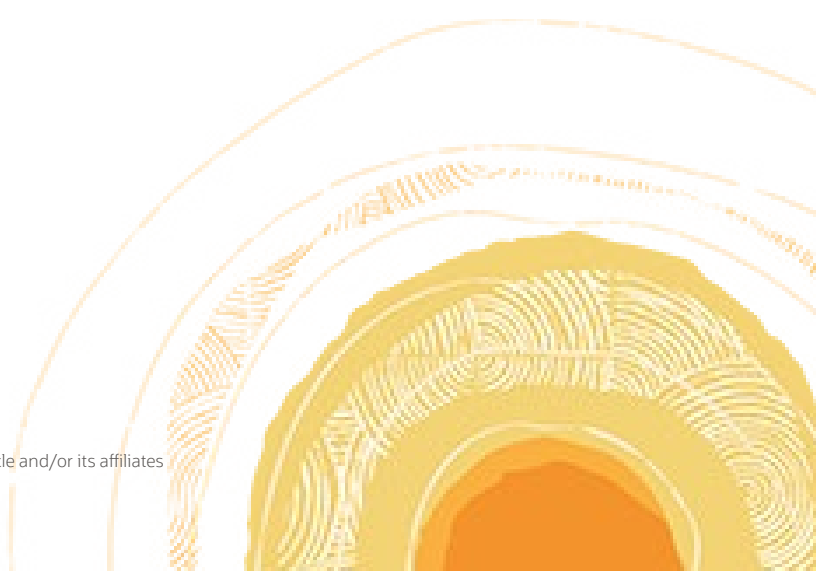
Steve Miranda, Executive Vice President,
Oracle Applications Development

New experiences reveal our strengths

Oracle Cloud is built to support continuous innovation and optimization to move at the speed of change. This is more than a software upgrade—it’s a move to a new, future-proof operating model. One of greater efficiency, better information, and more influence.

“Becoming a resilient company involves adopting change and preparing for all eventualities, which might at first seem challenging—yet the rewards are great.”

Doug Kehring, Executive Vice President,
Oracle Corporate Operations



Faster time to value—only with Oracle

BETTER TOGETHER

\$62 Million in Savings*

ORACLE
Cloud
HCM

\$50M*

In HCM
productivity
and efficiency
savings

SIMPLER

Achieved 75% savings
in hosting costs

SMARTER

Reduced IT staff
workload by
30% to 40%

SAFER

Realized productivity
improvements with
one cloud for
compliance and risk

Finance
and HR

ORACLE

Cloud ERP

\$12M*

In additional savings from
planning and project
efficiencies

*Five-year organizational benefit

“Our clients have found that implementing integrated HCM and ERP systems deliver several significant enterprise-wide opportunities and benefits both during the initial transformation program and post initial go-live, including: Harmonized business process workflows, consistent employee experience, simplified master data management, streamlined reporting and interfaces, accelerated acquisitions assimilation, and simplified vendor roadmap and release schedule.”

Marc Levinson, Managing Director,
HR Transformation, Deloitte

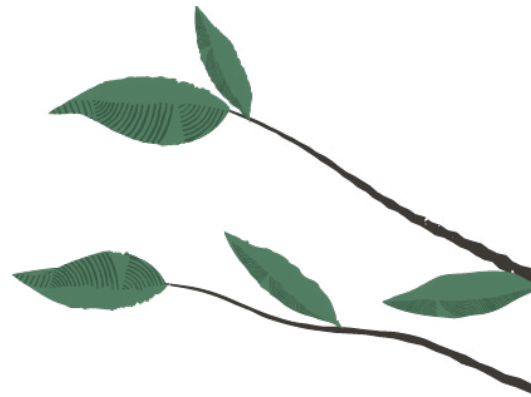
“By leveraging a single technology cloud platform across ERP and HCM, our clients historically have found that economies of scale can lead to YOY operating cost savings of 20% or more. It also simplifies their support model and provides a single source for analytics.”

Sheryl Johnson, PwC Oracle HCM
Practice Leader

Kevin Sullivan, PwC Global and US Oracle
Practice Leader



Create a connected office today Enable savings for tomorrow



Every transformation begins with an idea. Imagine being able to go from idea to reality—without the friction. With **Oracle Cloud HCM and ERP**, one common data model means you can easily forecast the impact of a decision or enjoying greater efficiency, targeted information, and broader influence.

1 MODERN USER EXPERIENCE Increase adoption and reduce training costs with a modern, conversational, and unified user experience.	2 SINGLE ANALYTICS SOLUTION Merge insights from every corner of your governments to plan and forecast with precision and speed.	3 COMMON DATA MODEL Gain access to higher quality data and greater analytical acuity, with real-time reporting to chart your path forward.	4 ONE PROVIDER Reduce complexity at every level of your cloud. With Oracle Cloud HCM and ERP you will have that “one hand to shake” when you need to get things done.	5 UNIFIED SECURITY Eliminate vulnerabilities while simplifying access and maintaining unified, consistent governance with clear hierarchies across the government agencies.	6 STREAMLINED PROCESSES Frictionless workflows make it easier to complete tasks, meet goals, and drive consistency in a digital-first world.
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IT complexity costs you time, money, and sometimes even your sanity. Eliminate the headache with one cloud engineered to work together.

VALUE OF A CONNECTED OFFICE | INDUSTRY PERSPECTIVE

39%

of software costs are saved with integrated cloud solutions.

CIO Magazine

79%

of organizations improved collaboration among finance, HR, and IT as a result of moving to an integrated cloud.

2021 MIT Technology Review Insights report: “Collaborative planning in an uncertain world”

73%

of HR and finance leaders improved business performance from shared analytics.

Connected Enterprise: Analytics Research | Oracle

“The key is to get out of siloed thinking. You don’t run a business by individual application, you run it by end-to-end function that provides an enhanced employee experience with a single log-in and landing page to access both HR self-service and financial modules through common workflows—from job requisition approvals to hire to retire. Having a shared data model is the biggest win for our clients, as well as reduction of IT costs via streamlined integrations, vendor simplification, and common tools for skills cross-training of existing workforce.”

Jennifer Bowman, North America Talent & HR Practice Lead, Accenture
Trevor Hammond, North America Enterprise Practice Lead, Accenture

A strategic partnership that works for you

When a government agency needed the benefits of their cloud investment to be realized sooner, we designed a deployment strategy that optimized time-to-value and ultimately increased the total benefits by 12% over a five-year period. Oracle Financing also worked closely with them to define an investment and cash flow strategy that matched costs with value realization when they needed it.

It's our mission to provide the right solution for the right cost at the right time. We believe your goals and objectives set the terms of our partnership, not the other way around. We'll listen and align with you to create a value-based roadmap to solve your problems and improve your operations.

WE WILL

Create a true partnership that balances your needs with your budget

Co-innovate with your goals and timeline in mind

Provide help with change management and governance

Deliver quarterly updates

SO YOU CAN

See your cloud investment work for you

Get the capabilities you need, when you need them

Anticipate challenges, mitigate risks, and drive widespread adoption

Achieve continuous innovation and optimization going forward



We're here to help you transform

You care about your citizens, your government, and your future, so why wouldn't you have high standards for your technology?

We get it—we do too.

You've faced new organizational challenges this year. We understand—we have too. Let's put our insight and experience to work for you.

"KPMG has found that installing a common cloud ERP and HCM platform is up to 34% less costly than implementing separate cloud ERP and HCM systems with identical scope. Combined cloud ERP and HCM implementations also take 30%-50% less time than separate ERP and HCM implementations, helping to dramatically accelerate the pace of transformation. Finally, common cloud ERP and HCM platform implementations are typically more secure, with dramatically better internal controls resulting in 25% lower audit fees."

Matt Richards, Managing Director, KPMG

True transformation is an ongoing journey

Oracle isn't the only vendor who claims to offer a cloud that spans finance and HR. But only Oracle has been there since the beginning, investing in safeguarding the data the world runs on. Now we're connecting, extending, and enriching how you use that data to make better decisions. Today, Oracle Cloud, from applications to infrastructure, covers every part of the modern workplace experience. It's tempting to think that more technology—more systems, more apps, more screens—makes us smarter.

The truth is, we're only as smart as the people behind the screens. Future success depends on how well we use technology to collaborate—seamlessly, intuitively, and securely.

Partner with Oracle to optimize today's opportunities and cultivate tomorrow's success—without disrupting the important work you do.

WHY ORACLE

Most complete cloud

Fastest to innovate

Best technology platform

At Oracle, we're here to help you chart your unique path to the cloud through a series of targeted, human-centered workshops designed to help you maximize the value of your Oracle technology investment.

During these workshops, we'll collaborate with you to develop a well-defined roadmap to the cloud, gain alignment on organizational goals and expectations, and proactively identify and mitigate risks. Together, we'll document a path forward defined by a mutual understanding of the solution, its components, and your definition of success.

[Learn more](#)



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