

**Oracle Award Program
2021 Oracle Change Agents Awards**

OFFICIAL RULES - STANDARD

By participating in this Oracle Award Program as a Nominee or Nominating Party, you agree to comply with all the terms and conditions below. If you do not agree with all of these terms and conditions or the terms contained within the nomination form, do not participate in this awards program and do not submit a nomination form.

AWARD DESCRIPTION

The 2021 Oracle Change Agents Awards (“Awards”) are to recognize the accomplishments of business leaders who have succeeded in accelerating innovation, digital transformation, and sustainability at their organizations.

AWARD PERIOD

All times are Pacific Time based on the time zone set in the electronic system used to process and time stamp Awards submissions. The Awards Period is 1st of September 2021 to 15th of February 2022 and is comprised of 3 periods:

- The **Nomination Period** begins on 1st of September 2021 10AM and ends on 12th of November 2021 5PM.
- The **Judging Period** opens 6th of December 2021 at 12PM and closes on 17th of December 2021 at 11:59PM.
- **Winners will be announced** on 15th of February 2022 at 12PM.
- For the winners' names, go to <https://www.oracle.com/erp/change-agent-awards/> on or about 15th of February 2022. A link to the results will be provided on the main index page. The Winner List will be available for a period of at least ninety (90) days thereafter.
- Please check <https://www.oracle.com/erp/change-agent-awards/> for any change to the above periods.

IMPORTANT NOTICE: Each Nominee or Nominating Party is responsible for determining the corresponding time zone in her/his/their respective geographical location.

ELIGIBILITY OF NOMINATING PARTIES AND NOMINEES

Candidates may be submitted by self-nomination or nomination by other parties (customers, partners, Oracle employees, etc.) via the nomination process. All submissions must meet the following criteria:

- Nominations must be submitted by the deadlines as listed above. Late submissions are automatically disqualified;
- The Oracle award is open to Oracle customers and partners only;
- Specific Award Criteria: an individual or team who has used Oracle Cloud Enterprise Resource Planning (ERP), Enterprise Performance Management (EPM), or Supply Chain Management (SCM) as well as other Oracle products for sustainability efforts;
- Individual or entity/organization must meet criteria of the specified award in addition to all of the following criteria:
 - No Individual may be nominated, become a finalist for an individual award, be highlighted or designated to accept an award on behalf of an organization, if they are not **18 years or older**;
 - Oracle customers, partners, or community members must be **in good standing with Oracle** at the time of submission and announcement of finalists/winners;
 - Persons in any of the following categories are **not eligible to participate as Nominees**:
 - (a) **employees or agents of Oracle** (Sponsor) **and** its parent, affiliate and subsidiary companies (collectively “Sponsor”), or of Sponsor's participating advertising and promotion agencies, and prize suppliers;
 - (b) **immediate family members** (defined as parents, children, siblings and spouse, regardless of where they reside) and/or those living in the same household as any person in (a) above;

- (c) nominees are not eligible to be an expert panelist or judge for the selection of finalists/winners
- (d) **competitor** to Oracle in the product or area of the related title;
- (e) employees of any company that has a **policy against and/or legally prohibits participation** in the Awards or the awarding of a prize/award/benefit to an employee; and
- (f) **employees, officers, or officials of any public sector entity**, located in the Latin America region including, but not limited to, any person acting in an official capacity for or on behalf of any national, state, provincial or local government, or any department or agency thereof.

NOMINATION PROCESS

To nominate a candidate (a "Nominee"), including yourself, go to <https://www.oracle.com/erp/change-agent-awards/> ("Website") and (1) fill out a nomination form for an Award. Enter Nominee's name and nomination details, complete the form, and agree to the terms and conditions. As part of the Nomination, you may elect to provide a short article that provides a detailed description or case study of the Nominee's accomplishments.

Alternative methods of nomination are not accepted. Incomplete nominations will not be considered. Nominations submitted after deadline will not be considered.

Each submission, including any article, case study or other supplemental material, will be considered one Nomination. Nominations, including case studies or articles, **must be in English**. You may submit multiple Nominations in multiple categories for separate individuals or stories/projects. Subject to all of the other terms in these Official Rules, you may receive assistance from others in developing your Nominations. Nominations may not contain:

- Any details or information that may identify the nominee, nominator, any other individual(s) or company/organization(s), this includes all attachments and supporting materials.
- Proprietary, confidential, or sensitive information (dollar value of deal, business issues they are trying to solve, proprietary or sensitive details of customer's configuration or if publically shared may cause negative business impact, etc.) when answering the questions related to the project, solution, or effort of the nominee.
- Trade secrets or other information that is inappropriate to share with the general public.
- Copyrighted materials (whether registered or unregistered) that are owned by third-parties, without permission from the copyright owner(s).
- Trademarks owned by parties other than Sponsor or the Nominee or Nominating Party submitting the Nomination (whether registered or unregistered), without permission of the trademark owner(s)).
- Information that defames, misrepresents or contains disparaging remarks about Sponsor, Sponsor's products, any person, company or product.
- Messages or images inconsistent with the Sponsor's brand and company.

SELECTION OF WINNERS

After Nomination period closes, the submissions will be reviewed for eligibility and completion aligning with instructions on the Nomination form.

A panel of judges for each category selected by Sponsor will review all qualifying Nominations.

Criteria used by the panel judges to determine the finalists is based on the defined eligibility criteria for the award, and is not limited to usage of Oracle products. Other important factors include alignment of the customer story to the award categories and their descriptions as outlined below.

The Awards recognize contributions in 18 categories:

Change Agent Award for Best Use of Oracle Cloud in Finance

Finance leaders are rethinking every aspect of their businesses—across finance, operations, workforce, and supply chains—to capitalize on new opportunities and resume growth. This award will go to the finance professional who has led the way in applying strategies and best practices that position their company for sustained innovation and the return to prosperity.

Change Agent Award for Best Use of Oracle Cloud in Supply Chain

Supply chain leaders are heroically scrambling to put out fires and eliminate chaos while predicting tomorrow's trials and tribulations. The winner of this award will have succeeded in smoothing out supply chain disruptions—by reimagining sourcing strategies, minimizing risk, leveraging automated intelligence, and rationalizing product portfolios—to exceed the current and future expectations of their customers.

Summit Award for Excellence in Process Standardization and Innovation

Manual activities and disparate processes are common barriers to innovation and digital transformation. This award will recognize an individual who has succeeded in crafting and deploying standardized processes—across an organization or entire enterprise—to accelerate innovation, streamline operations, lower costs, or achieve their company's mission.

Insight award for Leadership in Finance and/or Supply Chain Data and Reporting

All too often, inadequate, outdated, or disparate technology systems spawn broken processes force business leaders to make decisions based on intuition or observation. The consequences can be dire. This award celebrates an individual who has guided their team in closing the books fast despite challenges, such as organizational complexity, business model diversity, or accounting practices.

The Inclusivity award for Equality, Diversity, and Inclusion in Finance and/or Supply Chain

Embracing diversity isn't just a moral or ethical imperative—it's also good for the business. Research proves that companies with greater representation are likely to outperform less diverse competitors. This award goes to the professional who has built and empowered teams to not just celebrate but also leverage their multiplicity to drive exceptional and innovative outcomes.

The Velocity award for Excellence in Financial Close

Closing the books quickly at period end streamlines compliance activities and provides business leaders with actionable insights to guide strategic decisions. Difficulties in closing the books can also be indicative of underlying problems. This award celebrates an individual who has guided their team in closing the books fast despite challenges such as organizational complexity, business model diversity, or accounting practices.

Fulcrum award for Excellence in Shared Services

A shared services strategy can lower costs, facilitate process standardization, and create economies of scale. But effective planning and change management are needed to bring those benefits to fruition. The winner of this award will have successfully navigated all challenges to create and sustain a shared services operation that exceeds the expectations of stakeholders.

Teamwork Award for Best Strategic Back-Office Operation

More than ever before, the office of finance has become a critical component for achieving an organization's strategic goals. Finance must evolve from being just a group of bean counters to becoming a band of trusted advisers to the business. This award will honor the finance professional who has successfully led that transformation to the delight of their stakeholders.

T Prediction Award for Innovation in Planning and Scenario Modelling

Every organization seeks to adopt best practices that will accurately forecast operational results and assess the consequences of various what-if scenarios. This award goes to the professional who is adept at producing precise plans and clear scenario models for finance, marketing, workforce management, or projects.

Pivot Award for Excellence in Supply Chain Agility

Forget about Plan B. When it comes to supply chain strategies, many organizations are well on their way to Plan Z. More than ever before, the qualities of responsiveness, competency, and flexibility have never been more valued. The winner of this award will have demonstrated their ability to stay light on their feet, dodge the blows, and match supply with demand in the face of adversity.

Unleashed Award for Best Adoption of a New Business Model

Desperate times call for desperate measures, so they say. But adversity can also present new possibilities. The accelerated evolution of B2B and B2C buyer preferences is creating opportunities to unleash new business models while also hastening the demise of others. This award goes to the visionary finance, technology, or operations professional who has enabled their company to expand its portfolio or adopt new ways of doing business.

Spendwise Award for Purchasing Performance

A penny saved is a penny earned but sometimes you must spend money to make money. An effective procurement strategy encourages compliant spending, enforces supplier diligence, and maximizes purchasing power. This award goes to the professional who has steered their department or organization in the right direction to maximize margins and increase profitability.

The Earthfirst Award for Excellence in Sustainability

Now is the time to leverage information technology to act against climate change and its impacts. Organizations that weave sustainability into their operational business strategy are ensuring that they're protecting both the planet and their bottom line. This award goes to the organization using Oracle Cloud Applications—including industry-specific applications and analytics—to help drive its efforts towards a sustainable future.

The Gaia Award for Excellence in Sustainability

Tackling the world's most pressing challenges requires innovation and creative thinking. This award goes to the organization that is not only keeping the planet in mind when making business decisions, but has also leveraged Oracle Cloud Infrastructure and emerging technologies to change the game and create a more sustainable future for generations to come.

Game Changer Award for ERP/EPM Service Delivery Partner of the Year

In this global economy, the ability to quickly adapt business models and processes has proven indispensable. This award will be presented to an extraordinary and trusted partner—an Oracle Cloud ERP and/or EPM implementation provider that has changed the game for the customer by delivering agility, productivity, risk reduction, and efficiencies to the business environment.

Visionary Award for ERP/EPM ISV Partner of the Year

It takes a true visionary to develop an application that helps a company realize their true growth potential. This award will recognize an ISV partner that helped optimize customer business processes and workflows by providing a leading-edge suite of applications built on Oracle Cloud ERP and/or EPM.

The Game Changer award for SCM Service Delivery Partner of the Year

An effective supply network prepares customers for rapid change via systems with improved resilience, increased agility, and the ability to plan beyond the next move. This award will go to the SI partner who has integrated an Oracle Cloud SCM solution that translated to higher profits and competitive advantage – truly changing the game for the customer.

The Visionary award for SCM ISV Partner of the Year

In today's volatile environment, supply can be unpredictable. Companies that can best anticipate demand have a substantial edge over competitors. This award celebrates the most innovative ISV partner that transformed the experience for supply chain leaders via an application complementing Oracle Cloud SCM.

Potential finalists/winners will be confidentially informed according to the Award Period noted above. Winners will be announced according to the Award Period schedule noted above.

When Sponsor notifies potential finalists/winner(s), each potential finalist/winner will be required to sign a legal affidavit of eligibility to receive the Award and release forms granting permission for Sponsor to announce the finalist/winner and reference finalist/winner as a customer of Sponsor in Sponsor's marketing materials. A Nominee will not be announced as an award finalist/winner without successful completion of the affidavit and release forms. If Sponsor is unable to reach a potential finalist/winner, or if the affidavit and release forms are not properly completed and returned to Sponsor, or if an award notification is returned as non-deliverable, or if a potential finalist/winner is found not to have complied with these Official Rules in any way, the award will be forfeited and an alternate winner will be selected. Potential finalist/winner(s) will be given a deadline to respond and return the completed affidavit and release forms.

All decisions by Oracle are final. Oracle reserves the right to modify or terminate the Oracle Award promotion at any time and at its sole discretion.

AWARD WINNER BENEFITS

Each of the Category winners are based on the criteria noted in the Selection of Winners section above. **Prizes are non-monetary benefits, as recognition is the basis of the award.** Winner benefits are the following:

1. Award Trophy
2. Published announcements of winner on Oracle.com, Oracle's social hubs and related Oracle Communities, and at any Oracle event if the Awards are announced virtually or in person.
3. Potential success story on oracle.com/customers as well as other marketing activities (e.g. video, press release, blog post, etc.).

Winners are responsible for any other expenses relating to the acceptance and use of prizes. Oracle has the option, at its sole discretion, of substituting a benefit if for any reason, including scheduling, a benefit becomes unavailable. Benefits cannot be transferred, substituted, or redeemed for cash value.

Awards and benefits will be provided if a sufficient number of eligible Nominations are received, but in no event will the Sponsor award more benefits than are provided for in these Official Rules.

RELEASE/DISCLAIMER OF LIABILITY

TO THE MAXIMUM EXTENT PERMITTED BY LAW, BY PARTICIPATING, NOMINEES, NOMINATING PARTIES, FINALISTS, POTENTIAL WINNERS AND WINNERS ("RELEASING PARTIES") WAIVE ANY RIGHT TO CLAIM AMBIGUITY IN THE RULES, AND RELEASE, INDEMNIFY AND HOLD HARMLESS, AND AGREE TO KEEP INDEMNIFIED AND HELD HARMLESS, SPONSOR AND ITS AFFILIATES AND SUBSIDIARIES, AND EACH OF THEIR RESPECTIVE AGENTS, REPRESENTATIVES, OFFICERS, DIRECTORS, SHAREHOLDERS AND EMPLOYEES (COLLECTIVELY, "RELEASED PARTIES") AT ALL TIMES FROM AND AGAINST ANY INJURIES, LOSSES, DAMAGES, CLAIMS, ACTIONS, DEMANDS, COSTS OR EXPENSES OR ANY LIABILITY OF ANY KIND (A) RESULTING FROM OR ARISING FROM PARTICIPATION IN THE AWARDS OR ACCEPTANCE, POSSESSION, USE, MISUSE OR NONUSE OF PRIZE(S)/BENEFITS THAT MAY BE AWARDED; OR (B) FOR OR IN RESPECT OF WHICH RELEASED PARTIES WILL OR MAY BECOME LIABLE BY REASON OF OR RELATED OR INCIDENTAL TO ANY ACT, DEFAULT, OMISSION, BREACH OR NON-OBSERVANCE, WHETHER NEGLIGENT OR OTHERWISE, BY A RELEASING PARTY UNDER THESE OFFICIAL RULES.

DATA PRIVACY

For the purposes of running Oracle Awards, we collect, use, disclose, transfer, process, and store personal data of both the nominator and the nominee needed to conduct award nominations, judge submissions, contact nominees to review stories, award, publicize finalists/winners and related activities. Oracle does not ask for any

sensitive personal data or confidential information. Oracle will process personal information of nominators and nominees in accordance with the Oracle General Privacy Policy (<https://www.oracle.com/legal/privacy/privacy-policy.html>). Sponsor may use and share a Nominee or Nominating Party's personal data with third parties to the extent necessary to fulfill its obligation to administer and sponsor the Awards.

SEVERABILITY

If any provision(s) of these Official Rules are held to be invalid or unenforceable, all remaining provisions hereof will remain in full force and effect.

SPONSOR: Oracle America, Inc. , 500 Oracle Pkwy., Redwood Shores, CA 94065

Oracle reserves the right to cancel or modify the terms of this Awards program if fraud, technical failures or any other factor beyond Oracle's control impairs the integrity of this program, as determined by Oracle in its sole discretion. Oracle reserves the right in its sole discretion to disqualify any individual it believes has tampered with the entry or selection process or has acted in violation of these Official Rules. Any attempt by any person to deliberately damage or undermine the legitimate operation of this Awards program may be a violation of criminal and civil law, and, should such an attempt be made, Oracle reserves the right to seek damages from any such person to the fullest extent permitted by law. Oracle's failure to enforce any term of these Official Rules shall not constitute a waiver of that provision. Any attempts by an individual to access any web site associated with this Awards program via a bot script or other brute force attack or any other unauthorized means will result in the IP address becoming ineligible. Use of automated entry devices or programs is prohibited.