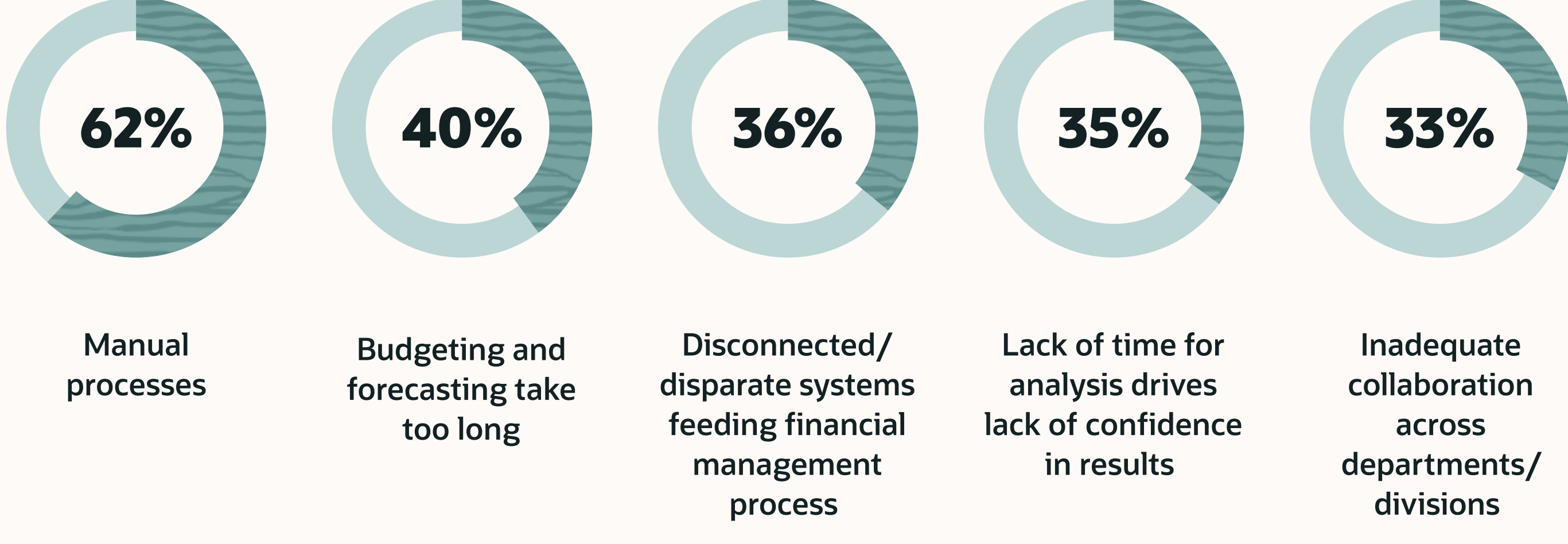


SAP ERP customers battle with optimizing finance processes

Gatepoint Research conducted a survey of current SAP Financial Management customers who hold executive and management roles in finance, financial planning, and accounting. The survey data highlights the challenges SAP users face in critical business areas. The findings are not surprising as these organizations are constrained by legacy SAP ERP systems that were built for yesterday's business challenges, not today's.

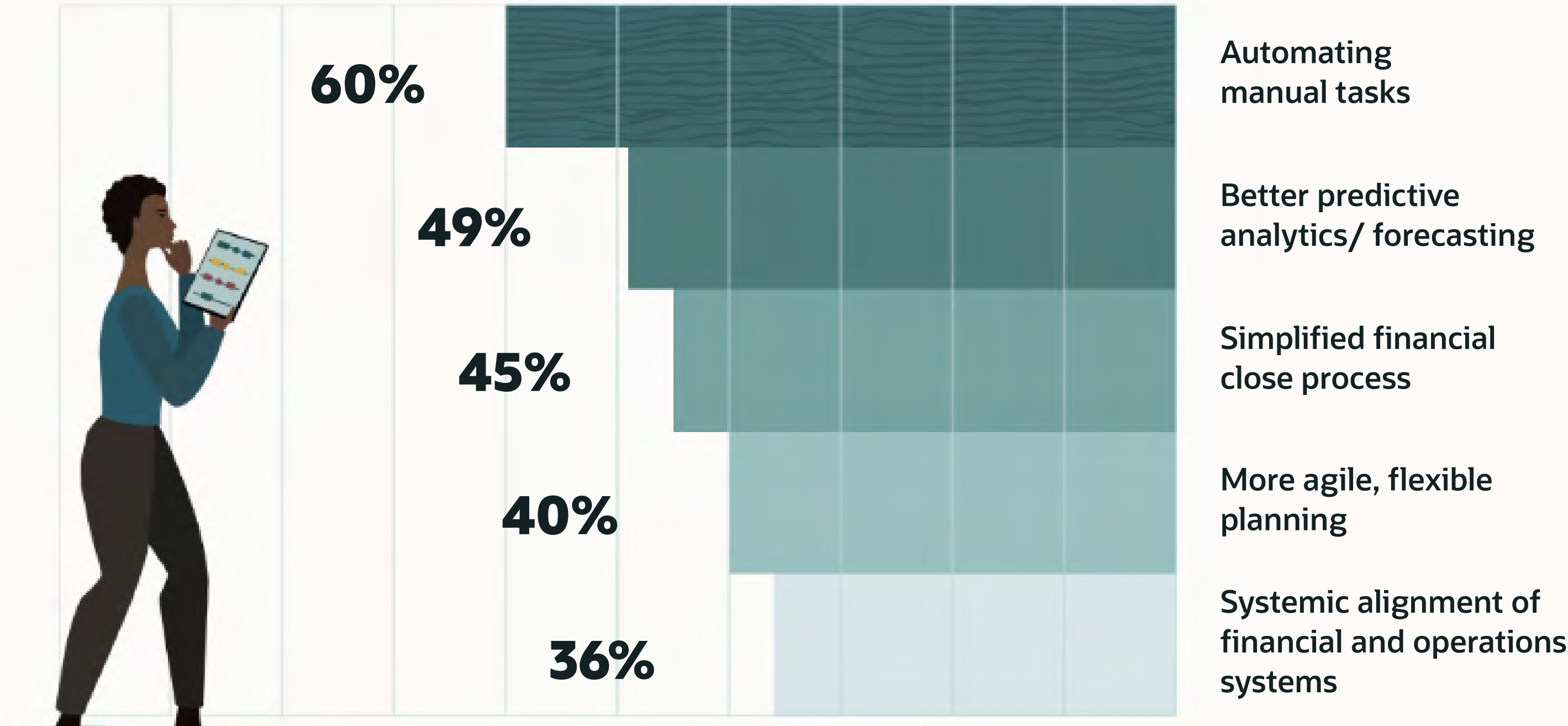


Top ERP challenges faced by SAP customers



The question was "What are the top three obstacles to optimizing your financial management process?"

SAP ERP customers need to improve business outcomes



The question was "What improvements to your financial management system(s) would help you overcome your obstacles?"

SAP ERP customers doubt that S/4HANA will help solve their financial management challenges



Would you be convinced by S/4HANA ERP capabilities?

Business benefit	SAP S/4HANA Public Cloud	Oracle Fusion Cloud ERP
Complete suite of modular applications	Limited financial and manufacturing capabilities.	Full suite of flexible modular SaaS applications.
Budgeting and forecasting across lines of business and data sources	Only traditional budgeting and forecasting. Will not be supported starting in 2027.	Supports connected enterprise planning and multiple planning approaches.
Ability to anticipate and react to market conditions and disruptions with scenario modeling	Limited capabilities	Supports multiple scenario planning approaches.

Source: Oracle Fusion Cloud ERP vs. SAP comparisons

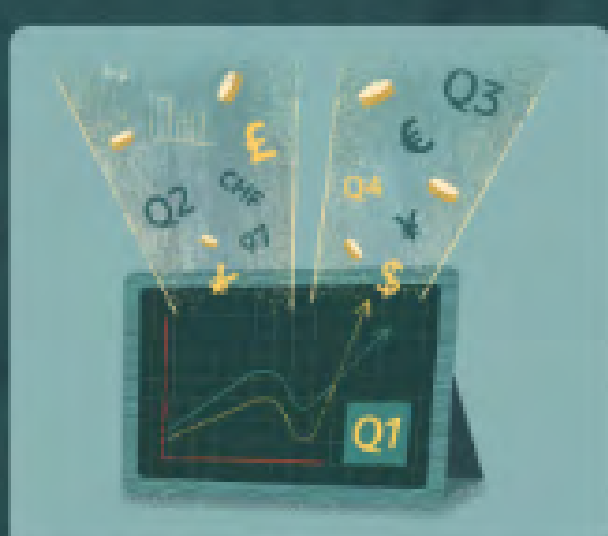
Oracle can help SAP ERP customers achieve success in Financial Management

Gain resiliency and agility and position yourself for growth with Oracle Fusion Cloud ERP, which gives you the power to adapt business models and processes quickly so you can reduce costs, sharpen forecasts, and innovate more.



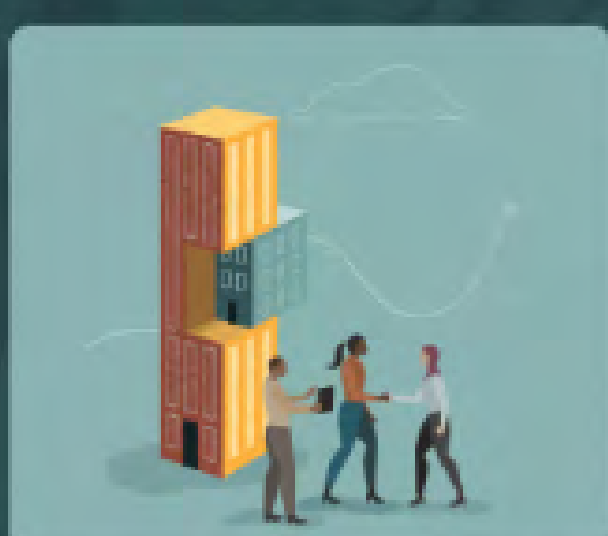
Outperform with connected planning
Drive accurate, connected plans across your business, and leverage built-in best practices and predictive intelligence across finance, lines of business, and operations.

[Connect planning across your enterprise →](#)



Accelerate an automated financial close
Achieve an automated, connected close for faster, more accurate, more transparent reporting.

[Achieve an automated financial close →](#)



Leverage the capabilities of the leading cloud ERP provider
Learn why analysts have named Oracle a cloud ERP applications leader in driving resilience and growth in challenging times.

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Always be on the latest technology
Explore our continuous ERP innovations and advanced technologies that modernize processes, automate manual work, increase speed, and spark innovation.

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Sources: Gatepoint Research, Survey Report, March 2021, www.oracle.com/a/ocom/docs/applications/erp/pulse-oracle-sap-fin-survey.pdf

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