



**ORACLE®**

JD Edwards  
EnterpriseOne

**JD Edwards  
Asset Intensive  
Industry Solution**

# Industry Focus

## Oracle Presence



### 4 of the Top 7

Steel companies run Oracle applications



### 4 of the Top 8

Metals companies run Oracle applications



### 9 of the Top 10

Fortune's industrial and farm equipment manufacturers run Oracle applications

## Sampling of JD Edwards Asset Intensive Customers

- *National Oilwell Varco, Inc.*
- *Nufarm Limited*
- *Chemetall*
- *Westmoreland Coal*
- *Worthington Industries*



# JD Edwards Sub-Industries

Oil and Gas



Mining



Chemicals



Real Estate







1 in 4

workers will be 55+  
by 2020

‘The Silver  
Tsunami’

# Industry Challenges

Aging workforce

Resource utilization

Scarcity of natural resources

Regulatory and safety mandate

# The Future is Now

Successful asset intensive companies use modern systems that are crucial to drive profitable, sustainable growth and operational excellence by reducing cost and ensuring regulatory compliance and occupational safety.



# JD Edwards Differentiators



## Transformational

- JD Edwards as an ERP platform enables digital business (mobile, IoT, cloud, social & big data analytics)



## Comprehensive

- Embedded solution
- Increased visibility across entire enterprise



## Streamlined

- Low TCO
- Easy to deploy and upgrade
- Simplification through personalization & UX

# JD Edwards Asset Intensive Differentiators



## Specialty Chemicals

- Manufacture & distribute products in a mixed-mode environment



## Bulk Stock

- Control the storage, measurement, and movement of bulk stock inventory



## Rentals

- Manage rental of equip. & inventory & selling of related products & services



## Health & Safety

- Capture, report, and investigate workplace incidents
- Analyze for insight

# Asset Intensive Value Chain

## Optimization Across the Value Chain



**Natural  
Resources**



**Equipment**



**Employees**



**Manufacturing**



**Customers**



**Install to  
Maintain**

**Request to  
Resolve**

**Hire to Retire**

**Acquire to  
Dispose**

**Report to  
Prevent**



# Customer Perspective



Submarine natural gas pipeline  
between Algeria and Spain

Improved field  
personnel  
efficiency

Increased inter-  
departmental  
consistency and  
data sharing



***We have markedly improved our companywide efficiency by making Oracle's JD Edwards EnterpriseOne our one and only enterprise resource planning platform. It is the backbone of all of our business processes.***



# JD Edwards Asset Intensive Customers Like You



- Little Rapids Corporation develops, manufactures, and markets products that promote safety and sanitation for medical and beauty settings, and specialty papers for a variety of end-use applications
- Upgraded 3 locations in 8 weeks on one single instance



- A city of 100,000 in southwestern Ontario, City of Brantford, upgraded to JD Edwards EnterpriseOne 9.2 in 6 months using all in-house resources
- Eliminated nearly all customizations due the enhanced functionality of the software



- Stellar Energy's innovative energy plant solutions deliver sustainable, cost-effective and more efficient energy
- Separated operations from a sister company, and upgraded to JD Edwards release 9.2, leveraging UX One personalization components



# Oracle Asset Intensive Solution Map



**Leverage** your existing JD Edwards investment



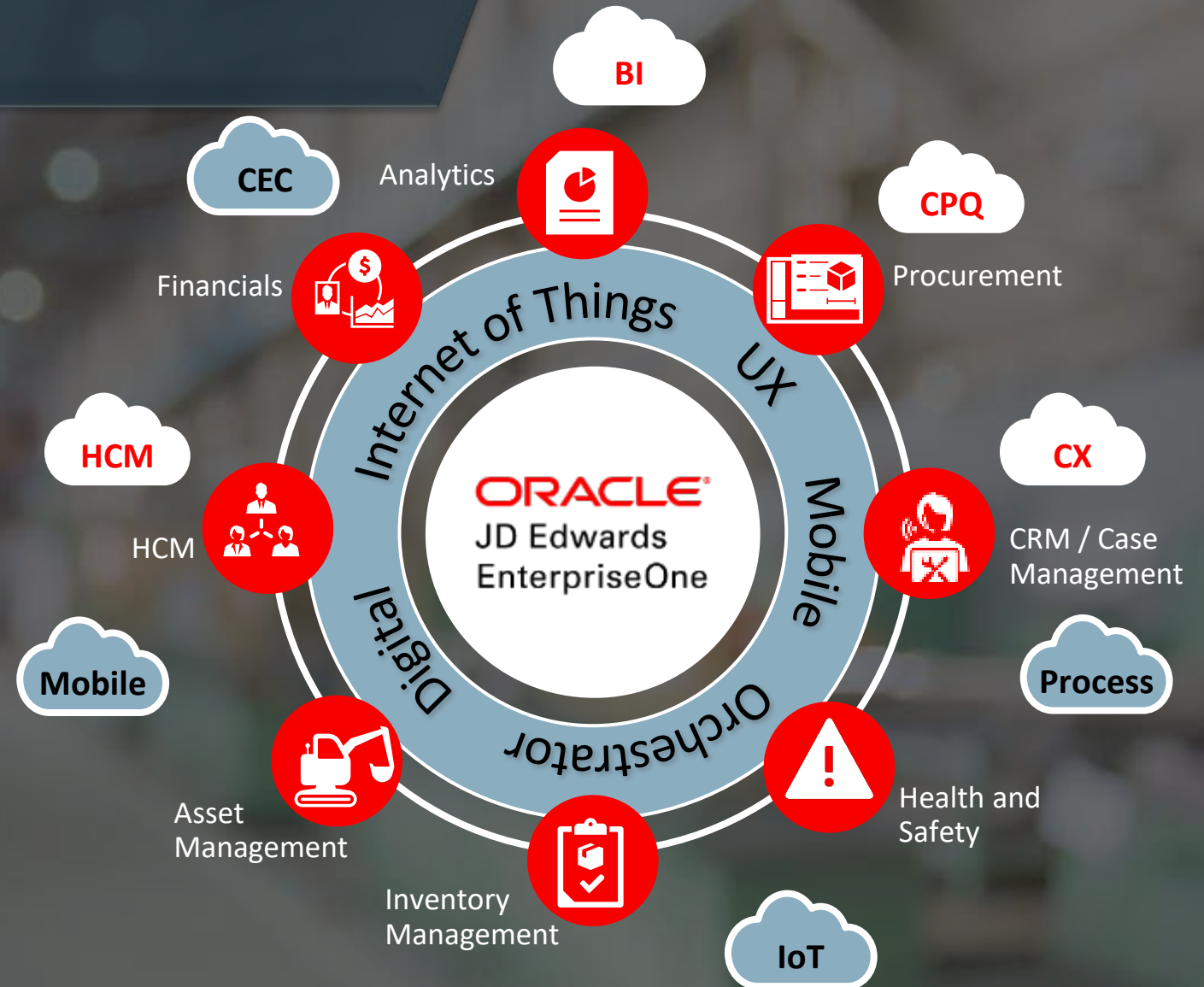
**Complement** your existing business processes with Oracle Cloud SaaS



**Transform** your existing business processes with JD Edwards digital technologies



**Extend** your existing business processes with Oracle Cloud PaaS



# JDE Asset Intensive Differentiators

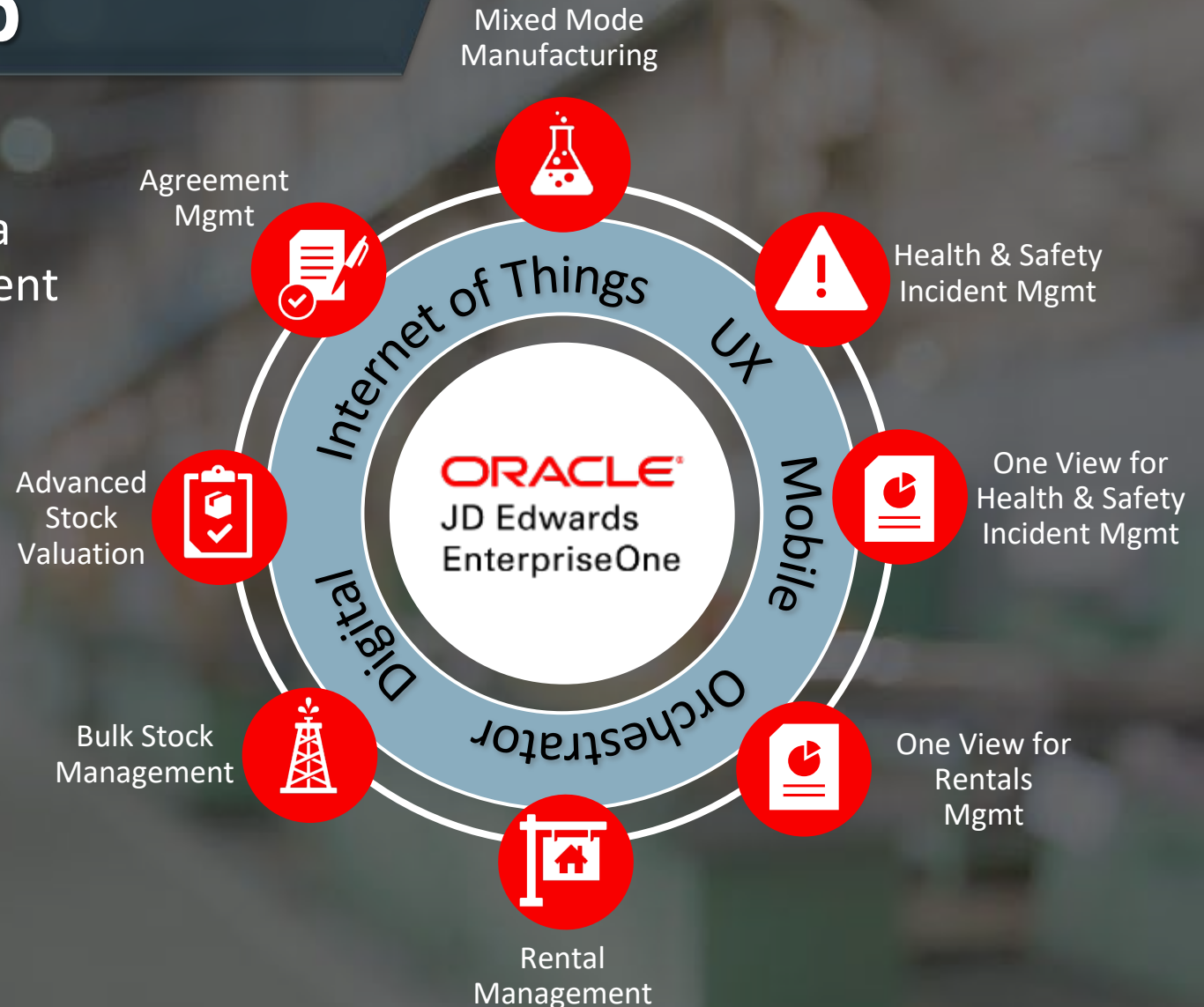
## Vertical Solutions Map

**Specialty Chemicals** – Develop, manufacture & distribute products in a mixed mode manufacturing environment

**Bulk Stock**- Control the storage, measurement, and movement of bulk stock inventory

**Rentals** – Manage the rental of equipment, inventory and selling of associated products and services

**Health & Safety** - Capture, investigate and report workplace incidents





# Reach Us

Write to us

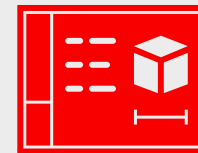
[LICENSESALES-NAA\\_US@ORACLE.COM](mailto:LICENSESALES-NAA_US@ORACLE.COM)

Visit

[LearnJDE](#)



# Products Appendix





Stay Tuned:

*JD Edwards individual product slides are coming soon and will become the appendix slides for this deck*

# To learn more about Oracle's Cloud products:

<http://Cloud.Oracle.com>



ORACLE®