

Oracle Fusion Cloud Demonstration Environment

Oracle Fusion Cloud Demonstration Environment is a subscription-based Oracle Fusion Cloud offering that gives existing Oracle Fusion customers a dedicated, preconfigured, non-production environment for hands-on exploration, validation, and adoption of Oracle Fusion innovation.

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Experience Oracle Fusion innovation before enabling it in production

Oracle Fusion Cloud Demonstration Environment is a subscription-based Oracle Fusion Cloud offering that gives existing Oracle Fusion customers a dedicated, preconfigured, non-production environment for hands-on exploration, validation, and adoption of Oracle Fusion innovation.

The offering enables business and IT teams to experience Oracle Fusion capabilities in real process context before scaling them into production. It includes:

- Oracle Fusion ERP, SCM, HCM, and CX
- Embedded AI, Agentic capabilities and Agentic applications
- Oracle Modern Best Practice (OMBP) business flows
- Predefined personas, users, and realistic demo data

With Demonstration Environment, organizations can turn AI innovation into measurable business outcomes, reduce risk before production rollout, accelerate user adoption, and support continuous transformation after go-live.

Why Demonstration Environment

Go-live is the start line, not the finish line. Oracle Fusion Cloud customers continue to receive new capabilities through Oracle's continuous innovation model, including embedded AI, agentic capabilities, new Redwood experiences, analytics, and process automation. The challenge for many organizations is not access to innovation - it is knowing how to evaluate, prioritize, validate, and operationalize that innovation across real business processes.

Demonstration Environment helps customers close that gap. It provides a safe, hands-on environment where teams can explore new capabilities, validate AI-driven use cases, align around Oracle Modern Best Practice flows, and build confidence before enabling innovation in production.

Key benefits

Accelerate AI adoption

Experience embedded AI, AI agents, and Agentic Apps in the context of Oracle Fusion business flows. Demonstration Environment helps teams move beyond conceptual AI discussions and understand how AI can support decisions, automate activities, and improve outcomes across finance, supply chain, HR, and customer experience.

Reduce risk before production rollout

Validate new capabilities, process changes, and adoption scenarios in a dedicated non-production environment before enabling them in production. Teams can explore what changes, who is impacted, and how business processes may improve before rollout.

Operationalize Oracle Modern Best Practices

Demonstration Environment is aligned to Oracle Modern Best Practice process flows, helping customers evaluate future-state processes, benchmark current operations, and identify where Oracle Fusion innovation can drive measurable improvement.

Improve business and IT alignment

Demonstration Environment gives business leaders, process owners, IT administrators, and functional teams a shared environment to experience innovation together. This helps align priorities, clarify adoption plans, and support better decisions around readiness, enablement, and expansion.

Enable confident expansion across Oracle Fusion

Customers can explore additional Oracle Fusion modules and cross-pillar business flows using realistic demo data and role-based personas. This helps organizations evaluate expansion opportunities and build stronger business cases for extending their Fusion footprint.

Support continuous transformation after go-live

Demonstration Environment is designed as a post-go-live innovation environment. It helps customers continuously evaluate new Oracle Fusion capabilities, understand quarterly innovation, and drive ongoing value realization from their Oracle investment.

What is included

Demonstration Environment provides a dedicated, preconfigured Oracle Fusion environment designed for exploration, learning, and innovation validation.

The environment includes:

Demonstration Environment capabilities

Table 1. Descriptions of Demonstration Environment capabilities.

CAPABILITY	Description
Oracle Fusion Cloud Applications	Hands-on access across ERP, SCM, HCM, and CX
Embedded AI capabilities	AI-driven innovation across Oracle Fusion processes, where available
Agentic Apps and AI agents	Preconfigured AI and agentic capabilities embedded into selected business scenarios
Oracle Modern Best Practice flows	End-to-end process flows aligned to Oracle's transformation framework
Key Feature exploration	Hands-on validation of impactful Oracle Fusion capabilities mapped to business outcomes
Predefined personas and roles	Role-based users that support scenario execution across business functions
Realistic fictitious company data	Demo-ready data that enables users to execute meaningful business scenarios without using production data
Quarterly updates	Environment updates aligned to Oracle Fusion innovation releases
Safe non-production setting	A dedicated environment for exploration, adoption planning, and innovation validation

Primary use cases

1. Validate innovation before deployment

Business and IT teams can evaluate new Oracle Fusion capabilities before enabling them in production. This includes AI-driven experiences, new process flows, analytics, and quarterly innovation updates. Demonstration Environment helps teams assess business value, user impact, and rollout readiness in advance.

Example outcomes

Table 2. Business needs supported by Demonstration Environment.

BUSINESS NEED	Demonstration Environment supports
Understand how AI will impact a process	Experience AI capabilities in an end-to-end business flow
Reduce rollout uncertainty	Validate capabilities before production enablement
Prepare stakeholders for change	Demonstrate future-state processes using role-based personas
Build adoption confidence	Allow teams to learn by doing in a safe environment

2. Optimize business processes

Demonstration Environment helps customers compare current operating models with Oracle Modern Best Practice flows. Process owners can explore future-state scenarios, identify improvement opportunities, and evaluate how Oracle Fusion innovation can streamline work.

Example scenarios

Table 3. Areas of possible exploration supported by Demonstration Environment.

AREA	Possible exploration
Finance	Improve visibility, approvals, reporting, and period close processes
Procurement	Explore sourcing, supplier engagement, and spend management flows
Supply Chain	Evaluate planning, demand, fulfillment, and inventory scenarios
HCM	Explore talent, onboarding, workforce performance, and employee experience
CX	Validate customer engagement, service, and sales process improvements

3. Train and onboard users

Demonstration Environment provides a safe environment for hands-on learning without production impact. Users can practice business flows using predefined personas, realistic data, and guided scenarios. This supports onboarding, enablement, change management, and role-based training.

4. Plan expansion across Oracle Fusion

Many Oracle Fusion customers start with one set of modules and expand over time. Demonstration Environment enables customers to explore additional Fusion capabilities and understand how cross-module processes work before making expansion decisions.

Example expansion themes

Table 4. Examples of expansion paths and illustrative business flows.

EXPANSION PATH	Illustrative business flow
ERP to SCM	Source to Settle, Demand to Management, Plan to Produce
SCM expansion	Demand to Management, Order to Drop Shipment
HCM expansion	Attract Talent to Onboard Workers, Workforce Goals to Performance
AI-led expansion	AI-assisted decision-making, executive analytics

5. Drive adoption management

Demonstration Environment supports change initiatives by giving stakeholders a shared environment to experience upcoming capabilities. Teams can align on what to adopt, who is impacted, how users should be enabled, and how success should be measured.

AI innovation in real process context

AI adoption requires more than feature awareness. Teams need to understand how AI works within real business processes, how users interact with it, and where it can improve decisions, productivity, and outcomes.

Demonstration Environment is where AI innovation becomes real. Customers can explore AI-enabled Oracle Fusion experiences using role-based scenarios, predefined users, realistic demo data, and Oracle Modern Best Practice flows.

Demonstration Environment helps customers:

Table 5. How Demonstration Environment helps customers overcome AI adoption challenges.

AI ADOPTION CHALLENGE	How Demonstration Environment helps
AI feels abstract or disconnected from operations	Shows AI capabilities embedded in business processes
Business teams are unsure where to start	Uses Oracle Modern Best Practice flows and Key Features to guide exploration
IT teams need to reduce rollout risk	Provides a safe environment to validate before production enablement
Leaders need alignment on value	Demonstrates potential outcomes using realistic scenarios
Users need confidence	Enables hands-on practice before production adoption

How Demonstration Environment complements other Oracle offerings

Demonstration Environment is designed to complement the broader Oracle Fusion customer journey.

Demonstration Environment with Oracle offerings

Table 6. How Oracle Demonstration Environment complements other Oracle offering.

Offering or environment	Primary Purpose	How Demonstration Environment is different
Production environment	Runs live business operations	Demonstration Environment is non-production and focused on exploration, innovation validation, and adoption planning
Test environment	Validates customer configurations, integrations, updates, and changes	Demonstration Environment is pre-configured with end-to-end demo flows, pre-assigned users with roles and privileges and includes data for a fictitious company
Starter Configuration	Accelerates initial implementation with a best-practice baseline	Demonstration Environment supports post-go-live transformation, AI exploration, quarterly innovation adoption, and expansion planning
Oracle AI Success Navigator	Helps customers plan what to adopt and when using Oracle guidance, OMBP flows, and Key Features	Demonstration Environment provides the hands-on environment to experience and validate how those capabilities work before production rollout

Who should use Demonstration Environment

Demonstration Environment is designed for existing Oracle Fusion customers that want to accelerate innovation adoption and maximize value from Oracle Fusion Cloud.

It is especially relevant for organizations that are:

Demonstration Environment capabilities

Table 7. How different customer profiles benefit from Demonstration Environment

CUSTOMER PROFILE	Demonstration Environment relevance
Existing Oracle Fusion customers	Explore quarterly innovation and new capabilities after go-live
Customers expanding across Fusion modules	Validate cross-module flows and build business cases for expansion
Organizations focused on AI adoption	Experience embedded AI and Agentic Apps in real process context
Enterprises optimizing operations	Benchmark against Oracle Modern Best Practice flows
Change and adoption teams	Train users and build readiness before production rollout
Business and IT leadership teams	Align on value, priorities, and rollout decisions

Example business outcomes

Demonstration Environment helps customers pursue measurable outcomes such as:

Demonstration Environment & measurable outcomes

Table 8. How Demonstration Environment supports customers in reaching measurables outcomes.

OUTCOME	How Demonstration Environment contributes
Faster AI adoption	Gives teams a hands-on way to understand and validate AI capabilities
Improved decision-making	Enables scenario-based evaluation using analytics and business context
Lower rollout risk	Allows teams to validate innovation before production enablement
Higher user adoption	Supports training, onboarding, and stakeholder engagement
Stronger ROI from Oracle Fusion	Helps customers continuously evaluate and adopt new capabilities
More confident expansion	Enables customers to explore additional modules and cross-pillar flows
Better business and IT alignment	Provides a shared environment for collaborative evaluation and planning
Continuous innovation	Keeps teams connected to quarterly Oracle Fusion updates

Getting started

Customers can work with their Oracle representative to subscribe to Oracle Fusion Cloud Demonstration Environment. After provisioning, administrators prepare access, assign personas, validate readiness, and guide business users to the relevant scenarios and supporting materials.

Frequently Asked Questions

General FAQ

What is Oracle Fusion Cloud Demonstration Environment?

Oracle Fusion Cloud Demonstration Environment is a subscription-based, dedicated, preconfigured, non-production Oracle Fusion environment that enables customers to experience, validate, and scale Oracle Fusion innovation before enabling it in production.

Who is Demonstration Environment designed for?

Demonstration Environment is designed for existing Oracle Fusion customers, especially those focused on AI adoption, quarterly innovation, process optimization, user enablement, and expansion across Oracle Fusion modules.

What business problem does Demonstration Environment solve?

Demonstration Environment helps customers move from awareness of innovation to hands-on validation. It gives teams a safe environment to explore new Oracle Fusion capabilities, understand business impact, align stakeholders, and reduce risk before production rollout.

How does Demonstration Environment support AI adoption?

Demonstration Environment allows customers to experience embedded AI, AI agents, and Agentic Apps in the context of Oracle Fusion business flows. This helps teams understand where AI can improve decisions, automate work, support users, and create measurable business value.

What Oracle Fusion applications are included?

Demonstration Environment includes preconfigured access across Oracle Fusion ERP, SCM, HCM, and CX, embedded AI capabilities, Agentic Apps, predefined personas, realistic fictitious company data, and Oracle Modern Best Practice-aligned business scenarios.

How often is Demonstration Environment updated?

Demonstration Environment is updated quarterly in alignment with Oracle Fusion innovation releases, helping customers explore recent capabilities and modern best practice flows as part of a continuous innovation model.

Can Demonstration Environment be used as a production environment?

No. Demonstration Environment is a non-production environment. It is designed for exploration, validation, learning, adoption planning, and innovation readiness - not for live business operations.

Can Demonstration Environment be used as a test or UAT environment?

Demonstration Environment is not intended to replace customer test or UAT environments. Test environments validate customer-specific configurations, integrations, and release readiness. Demonstration Environment is focused on hands-on innovation exploration, Oracle Modern Best Practice flows, AI adoption, training, and expansion planning.

How does Demonstration Environment complement Oracle AI Success Navigator?

Oracle AI Success Navigator helps customers identify what to adopt and when using Oracle guidance, Oracle Modern Best Practice flows, and Fusion Key Features.

Demonstration Environment provides the hands-on environment to experience and validate those capabilities before enabling them in production.

FAQ for IT administrators

What are IT administrators responsible for after Demonstration Environment is provisioned?

IT administrators typically prepare the environment for use by validating access, assigning the right personas, setting or managing credentials, communicating access details securely, confirming user readiness, and revalidating the environment after refreshes.

Are there multiple URLs or access points?

Yes. Oracle Fusion applications include different entry points for functional areas such as ERP, SCM, HCM, CX, and analytics. Administrators should provide users only with the access points relevant to their assigned personas and demo scenarios.

How should user access be managed?

Demonstration Environment includes predefined personas aligned to business roles and scenarios. Administrators should identify which personas are required, configure access as needed, distribute credentials securely, and validate that each persona can access the required functional areas.

Are the personas shared accounts?

Demonstration Environment uses predefined demo personas to support scenario execution. These personas may be used by multiple users within the customer organization for demonstration and learning purposes. Customers should follow internal security practices when sharing credentials and should avoid distributing access details through unsecured channels.

Is multifactor authentication supported?

Multifactor authentication may be supported depending on the identity and security configuration of the environment. Administrators should consider usability and access requirements for shared demo personas when determining the appropriate authentication approach.

Where should user and role management be performed?

User and role management for the Fusion applications should be handled through the appropriate Oracle Fusion administration tools, such as the Fusion Applications Security Console. Identity and access management tools may be used for authentication-related configuration, depending on the customer's setup.

What should administrators validate before enabling users?

Administrators should confirm that users can sign in, access the required modules, use the assigned personas, view the relevant sample data, and execute the intended business scenarios. They should also confirm that business users have access to the relevant supporting materials and process guidance.

What happens during the quarterly refresh?

The environment is refreshed quarterly to align with the latest Oracle Fusion innovation. Customer-added configurations, demo data changes, and temporary setup changes may be removed during refresh. Administrators should document any changes that need to be reapplied.

Can the quarterly refresh be deferred?

Demonstration Environment is designed to stay aligned with Oracle Fusion quarterly innovation. Customers should plan for refresh cycles and validate environment readiness after refresh.

Can Demonstration Environment support integrations?

Demonstration Environment may be used to explore selected scenarios, but it is not designed for persistent integrations or long-term integration testing. Customers should use their designated test environments for customer-specific integration validation.

Are there usage or performance guidelines?

Demonstration Environment is intended for demonstration, learning, and innovation validation. Customers should avoid resource-intensive activities, excessive concurrent usage, or large-scale processing that is not aligned to the intended demo and exploration purpose.

What should IT provide to business users?

IT administrators should provide the correct environment access point, assigned persona, credentials, supporting instructions, and guidance on where to find scenario materials, process flows, and known setup prerequisites.

FAQ for business users

Why should business users use Demonstration Environment?

Demonstration Environment helps business users experience Oracle Fusion innovation before it is enabled in production. It provides a safe way to explore future-state processes, understand new capabilities, practice role-based scenarios, and provide informed feedback to IT and leadership teams.

What can business users do in Demonstration Environment?

Business users can follow guided business scenarios, explore Oracle Modern Best Practice process flows, test AI-enabled capabilities, review analytics, practice transactions using predefined personas, and evaluate how new capabilities may support business outcomes.

Do business users need technical knowledge?

No. Demonstration Environment is designed for hands-on business exploration. Users should follow assigned scenarios and use the persona provided by their administrator. Technical setup and access management are typically handled by IT administrators.

What is a persona?

A persona is a predefined demo user aligned to a business role, such as a finance user, procurement specialist, supply chain planner, HR specialist, manager, sales representative, service agent, or executive. Personas help users experience the environment from the perspective of a specific role.

Will the data reflect our company's actual data?

No. Demonstration Environment uses realistic fictitious company data. This allows users to explore meaningful business scenarios without using production data or exposing sensitive company information.

Can business users change data in the environment?

Users may make changes while executing scenarios, but the environment is intended for exploration and learning. Changes should not be treated as permanent and may be removed during quarterly refresh.

Can users try AI capabilities in Demonstration Environment?

Yes. Demonstration Environment is designed to help users experience AI capabilities and Agentic Apps in real business process context. This allows teams to understand how AI can support work before capabilities are enabled in production.

How should business users prepare before using Demonstration Environment?

Business users should confirm they have the correct URL, assigned persona, credentials, and scenario guidance. They should review the relevant demo materials, understand the business flow they are exploring, and validate that they can sign in before a planned session.

Can business users use Demonstration Environment for training?

Yes. Demonstration Environment is well suited for onboarding, enablement, and role-based learning. Users can practice flows in a safe environment without impacting production operations.

Can business users use Demonstration Environment to evaluate expansion into new modules?

Yes. Demonstration Environment helps business teams explore additional Oracle Fusion modules and cross-module flows. This supports expansion planning and helps stakeholders understand how new capabilities may improve business operations.

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