

## INTRODUCTION

Control the uncontrollable. It's no easy task, but it's what organizations are being asked to do.

Whether it's climate change. Resource scarcity. Population growth. Or other global megatrends, there's the same expectation: to translate changing environmental and social factors into manageable opportunities.

And if that's not hard enough, these factors are generally long-term and beyond direct control. It's no wonder managing environmental, social and governance (ESG) factors often takes a back seat to traditional business metrics. Pressure for results is high, careers are short, environmental and social factors are divisive, and it's human nature to focus on what you can control.

But what if this wasn't down to human nature? What if managing the intersection of sustainability and business performance wasn't another problem for executives to tackle? What role should people and machines play in managing factors that not only impact the business, but the health of society and our planet?

To explore these questions and understand how technology will impact ESG efforts, Oracle has partnered with Pamela Rucker, CIO Advisor, and Instructor for Harvard Professional Development, and Savanta Research to survey more than 11,000 people (consumers and business leaders) across 15 global markets.

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More than ever, people are focused on sustainability and social issues and want change – now. They are demanding even more from the brands they purchase, but few are living up to changing expectations. Enter technology.



People are fed up with the lack of progress on sustainability and social efforts and want businesses to step up.

While most (93%) people believe sustainability and social factors are more important than ever, a large majority (80%) are frustrated with the lack of progress by business on these initiatives.



Business leaders agree that more progress needs to be made—but nearly all face significant challenges in meeting their ESG goals.

91% of business leaders are facing major challenges in making progress on sustainability and ESG initiatives including finding the right data to track progress, and time-consuming manual processes to report on ESG metrics. On top of the operational challenges, 96% of business leaders admit human bias and emotion often distract from the end goal.



Humans can work with technology to create more meaningful change.

92% of business leaders say they would trust a bot over a human to make sustainability and social decisions. Business leaders believe there is still a place for humans in these efforts, thinking they should manage making changes needed (43%), educating others (43%), and making strategic decisions (37%).



The time is now – most people are willing to cut ties with brands that do not take action.

67% of people would be willing to cancel their relationship with a brand that does not take sustainability and social initiatives seriously. People are more willing to spend with (80%), invest in (81%), and work for (81%) brands that are taking action on environmental and social issues.

## Survey methodology

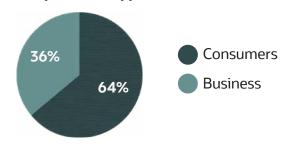
Research findings are based on a survey conducted by Savanta, Inc. between February 25 – March 14, 2022 with 11,005 global respondents from 15 countries (Australia, Brazil, China, France, Germany, India, Japan, Mexico, Netherlands, Saudi Arabia, Singapore, South Africa, United Arab Emirates, United Kingdom, and United States). This report focuses on results from France, Germany, Netherlands, Saudi Arabia, South Africa, United Arab Emirates, and United Kingdom.

The survey explored attitudes and behaviors of consumers and business leaders towards sustainability and social efforts along with the role and expectations of artificial intelligence (AI) and bots in environmental, societal and governance (ESG) efforts.

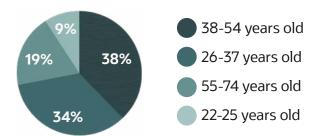
## Respondents by country

UK	1,000
Germany	1,000
Netherlands	500
France	500
South Africa	500
UAE	500
Saudi Arabia	500

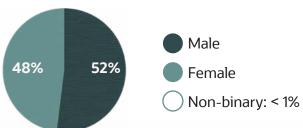
## **Respondent types**



#### By age group



## By gender





## Sustainability and social progress is top of mind



People are fed up with the lack of progress on sustainability and social efforts and want businesses to step up – but businesses' current efforts are not enough.

In fact, 59% of people believe bots will succeed where humans have failed with corporate sustainability.

The last two years of upheaval (the COVID-19 pandemic, increasing political unrest, more extreme weather events, the racial justice movement) has led 93% of people to say that sustainability and social factors are more important than ever to them. And we as a society are doing something about it - 79% say the events of the last two years have made them change their actions. But people are concerned that we are not making enough progress, and believe: we are too busy with other priorities (45%), there's too much focus on short-term profits (38%), and we are too lazy or selfish to save the planet (37%).

This mounting consumer demand is pressuring businesses to step up. 80% of people are frustrated and fed up with the lack of progress by businesses on sustainability and social initiatives. Almost half (42%) believe that businesses can make more meaningful change than individuals or governments alone.

We are no longer willing to wait for businesses to enact real change with corporate sustainability and social efforts and are instead demanding real accountability. 89% believe it's not enough for businesses to say they're prioritizing ESG – they need to show action and proof and 91% of people want to see more accountability from businesses.

of people believe sustainability and social factors are more important than ever



79%

said the events over the past two years have caused them to change their actions

Actions taken to support a sustainability or social case

**39%** Researching 23% Donating Committing their life

95%

believe our global society has not made enough progress because... **45%** People are too busy with other priorities

**38%** There's a focus on short term profits over long-term societal benefits

**37%** People are too lazy or selfish to help save the planet

**30%** There's a lack of reliable data

42%

believe businesses can make more meaningful change to sustainability and social factors than individuals or governments alone



believe it's not enough for businesses to say they're prioritizing ESG—**they need to see action and proof**  80%

of people are **frustrated and fed up** with the lack of progress
by businesses to date- saying
it's unacceptable at this point

## Where people want to see action



50%

Fairer wages



41%

More sustainable and societal reporting and metrics from brands



35%

Visibility into efforts to close the gender pay gap



**35%** 

More standardized ESG reporting for public brands



34%

Sustainability and social metrics included on earnings calls



33%

Executive pay to be linked to sustainability and social metrics







#### 81%

of people believe businesses would make more progress towards sustainability and social goals with the help of Al



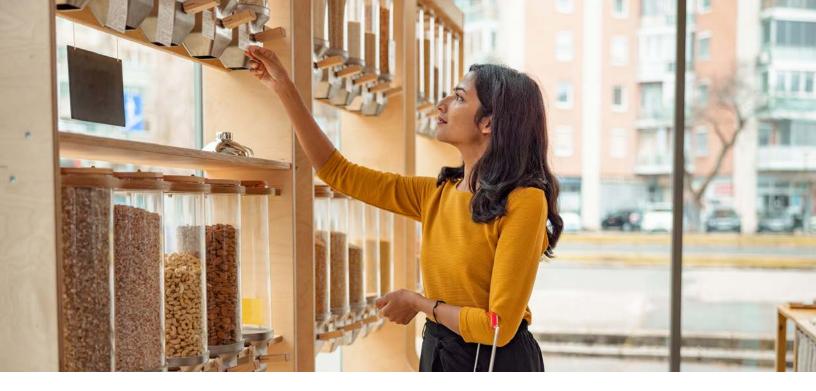
#### 59%

of people believe bots will succeed where businesses have failed with sustainability and societal goals



#### 91%

of people want to see more accountability from businesses



## Businesses are not making progress fast enough



Business leaders agree that progress needs to be made- but bias and operational challenges are holding them back from meeting their ESG goals.

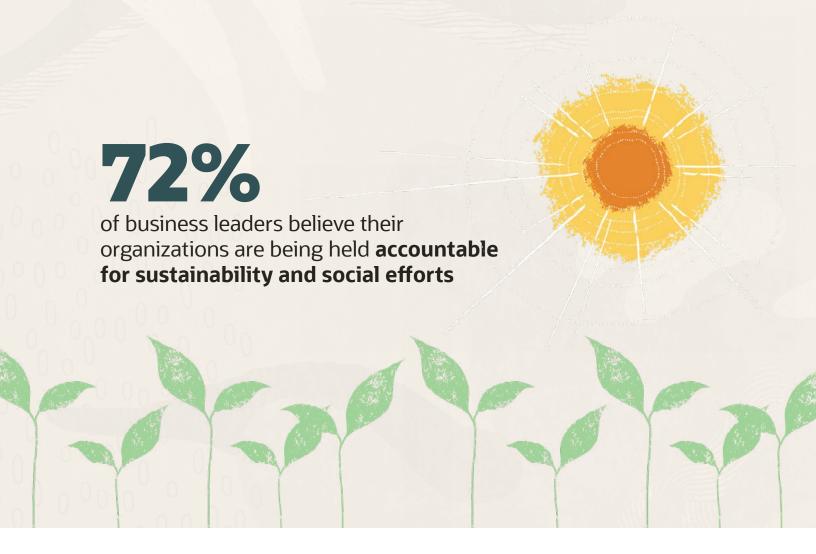
91% of business leaders are facing major challenges in making progress, top among them are collecting data from partners and other third parties (34%) and a lack of any data to track progress (30%).

Businesses hear the consumer demand for sustainability and ESG programs, with 93% believing that they are a critical part of success for their business. However, challenges abound.

Operationally, managing the data and metrics around sustainability and ESG initiatives is a multi-pronged challenge. Data and metrics are a big part of the problem, as data comes from many sources and departments within the company and externally. As a result, it's difficult to manage and track progress. Many

business leaders also point to the fact that there are no unified standards or structure: there are no standards enforced for organizations to meet (27%) and they have no unified reporting structure internally (26%).

While operational challenges are significant, nearly all (96%) of business leaders admit that human bias and emotion often distract from the end goal of sustainability and ESG programs.



of business leaders believe sustainability and ESG programs are a critical part of success for their organizations in...

38%

Strengthening the brand

**32%**Recruiting talent

**35%** 

Attracting new customers

30%

Increasing profitability

**34%** 

Increasing productivity

**29**%

Improving supply chain management

Chain management
9

of business leaders are facing major challenges in making progress on sustainability and ESG initiatives



## **Challenges faced by business leaders**



**34%** 

Challenges in obtaining ESG metrics from partners and other third parties



30%

Difficulty tracking progress



28%

Complexities of integrating data from across global supply chains



No standards enforced for organizations to meet



No unified reporting structure



**30%** 

Lack of data being collected to track progress



29%

Time consuming manual processes to report on metrics



28%

Being able to pull data from multiple areas of the business



Reporting on non-financial **ESG** metrics

On top of operational challenges...

96% of business leaders admit human bias and emotion often distract from the end goal initiatives



## Bots will help businesses save the planet



## A combination of human and artificial intelligence can create more meaningful change.

Humans have varying levels of expertise and competence. They get tired. They make mistakes. Humans are, well, only human. On the other hand, bots are consistent number crunchers, they don't have bad days, and are available 24/7.

Nearly all business leaders (87%) believe organizations that use technology to help drive sustainability and social issues will be the ones to succeed in the long run. Business leaders (94%) want technology's help now. The top areas they need assistance include automatically collecting data from different areas (45%), verifying data (44%), planning and revising targets based on performance (41%), and automating reports and analysis (41%).

In fact, a staggering 92% of business leaders would trust a bot over a human to make sustainability and social decisions. Business leaders believe bots are better at making unbiased decisions (40%), collecting data without error (39%), and predicting future outcomes (38%).

But humans still have an important role, as we are better at enacting changes needed and making strategic decisions. In particular, business leaders say humans are still needed for implementing change based on feedback (43%), educating others on context needed to make decisions (43%), making context-informed strategic decisions (37%), and pivoting in the face of change (31%).

of business leaders believe organizations that use technology to help drive sustainable businesses will be the ones to succeed in the long run

of business leaders say technology has raised the standard for success in corp raised the standard for success in corporate sustainability



94%

want technology to help with sustainability and social initiatives by...

Automatically collecting data from all areas of business

45%

Verifying data is correct and accurate

44%

Planning & revising targets based on performance

41%

Automating reports and analysis

41%

Providing what-if scenarios and business planning assistance

36%

Forecasting cash flow

30%



of business leaders would trust a bot over a human to make sustainability and social decisions

### Where bots are better than humans



40%

Making rational, unbiased decisions



39%

Collecting different types of data without error



38%

Predicting future outcomes based on metrics/past performance



**32%** 

Being able to determine necessary steps to meet set goals

## But humans are still needed as they are better at...



43%

Implementing changes based on feedback from employees, customers, and consumers

**37%** 

Making contextinformed strategic decisions 43%

Educating others on context/information needed to make decisions

31%

Pivoting in the face of change



## No time to waste



People are willing to cut ties with brands that do not take action.

67% of people are willing to cancel their relationship with a brand that does not take sustainability and social initiatives seriously.

It feels like a now or never moment for us as a planet, and the stakes are high for us and perhaps more importantly - for the next generation. Half of people (51%) want to make progress on sustainability and social factors to save the planet for future generations and create more equality around the world (43%).

There is wide agreement on increasing investment in sustainability (89% of business leaders) and using sustainability and societal metrics to inform traditional business metrics (94% of business leaders). Now is the time for business leaders to rethink how they use

technology in sustainability and social initiatives and hear the urgency from consumers.

We are not willing to listen to empty promises and are ready to cut ties with brands that do not step up. Not only would we stop purchasing from a brand, many of us (66%) are ready to leave our current employer to work for a company that takes sustainability and social initiatives more seriously.

Companies that clearly demonstrate progress will have more success, with consumers wanting to pay a premium for their products (80%), invest in them (81%), and work for them (81%).

of people want to make progress on sustainability and social factors to...

## **51%**

Save the planet for future generations

### 48%

Establish healthier ways of living around the world

## 43%

Help create more equality around the world

### 42%

Guide future generations to embrace more diversity

### 40%

Teach their children how to care for others





67%

of people would be willing to cancel their relationship with a brand that does not take sustainability and social initiatives seriously



66%

would **leave their current company** to work for a brand that
takes it more seriously

If organizations take action and are able to clearly demonstrate the progress they are making on environmental and social issues, people would be more willing to...

81%

Invest in them

81%

Work for them

80%

Pay a premium for their products





increase their investment in sustainability

## Business leaders understand the importance and urgency.

believe sustainability and societal metrics should now be used to inform traditional business metrics such as...

Supply chain management

45%

Product development

44%

Logistics and distribution

44%

Talent retention

34%

Marketing

33%

Sales

33%

Recruiting

32%



## Conclusion

The upheaval we have seen globally in the past two years has accelerated peoples' desire for immediate action on sustainability and social issues. It is urgent and we are pressuring companies to commit to real change.

We believe bots can succeed where humans have failed to address sustainability issues.

The addition of these consistently rational and always accessible coworkers will aid with operational challenges that businesses face – particularly with collecting and analyzing data – but also in making unbiased and unemotional decision recommendations. This will allow humans to focus on what they do best: educating, implementing change, and making strategic decisions.

It is time for businesses to embrace technology such as AI as they increasingly look to drive sustainability and social initiatives. Organizations resisting this change will be taking a poorly calculated risk. There is a lot to be gained in decisively moving towards AI, for both consumers and corporations alike, and just imagine, if given the chance maybe bots can save the world.

To learn more about how you can embrace AI to enact meaningful changes in sustainability initiatives visit our site.

Visit site

