Oracle's Journey to the Cloud

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Executive Vice President Corporate Operations

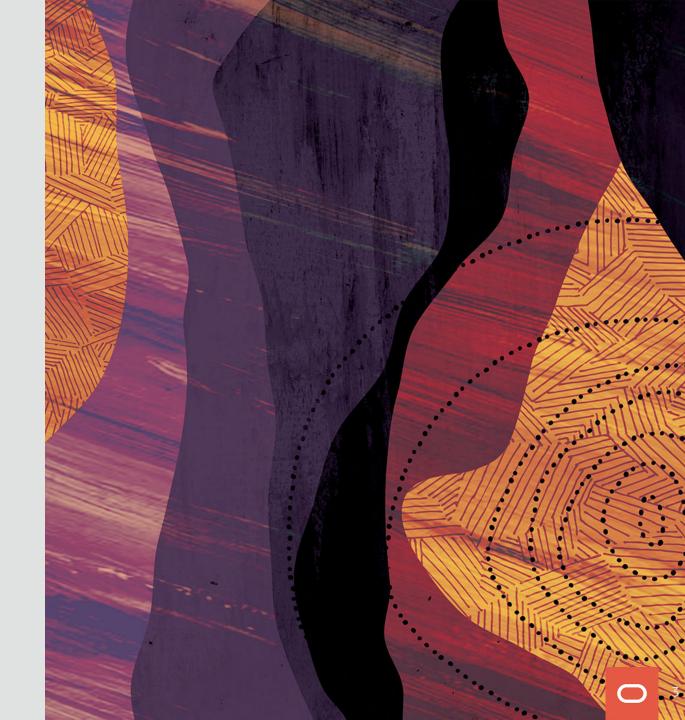
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Oracle's move to the cloud

In a service-oriented world, we must continuously deliver **exceptional experiences** and stay ahead of ever-changing expectations



Moving from a products to a services company meant changing <u>everything</u>

Past License business with 5-year upgrade cycles		Present Subscription business with quarterly updates
2009	2014	2018 2019 2020 2021 2022 2023
OFFERINGS	Products	Services
PACE OF CHANGE	Every few years	Every quarter
DESIGN PHILOSOPHY	Transactional	Experiential
ASSISTANCE	Reactive, technical	Proactive, universal
CUSTOMER RELATIONSHIP	Intermittent	Ongoing

We leveraged our entire cloud platform to power the transformation

ORACLE

Enterprise Resource Planning Cloud

ORACLE

Human Capital Management Cloud ORACLE

Supply Chain Management Cloud

ORACLE

Enterprise Performance Management Cloud ORACLE

Customer Experience Cloud

ORACLE

Applications SaaS

Platform PaaS

Infrastructure laaS

The Oracle Cloud has helped us unlock new value

Oracle Cloud helps us maximize efficiency & effectiveness

Seamless and integrated functionality allows us to shift focus to higher value activities, increase cross-functional collaboration, and save money

Oracle Cloud helps us outpace others

Quarterly innovation helps us stay ahead of ever-changing trends and rapidly adjust to market demands

Oracle Cloud helps us make smarter decisions

End-to-end insights into our business coupled with Oracle's smart data and AI/ML optimization enhance our decision-making

Oracle Cloud helps us delight customers & employees

A consumer-grade experience from end-to-end increases satisfaction, engagement, and loyalty

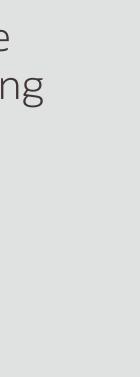
Based on our own success, we wanted to share our story

Oracle@Oracle



The Oracle@Oracle Mission

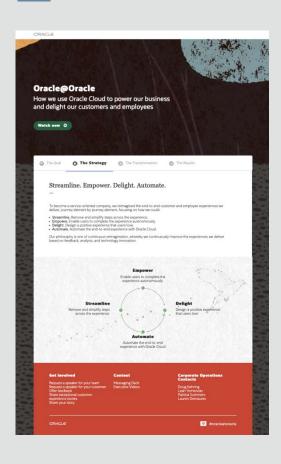
Educate, engage, and empower our internal and external audiences on the benefits we have achieved by leveraging Oracle Cloud





Oracle@Oracle Content

Websites that share our story: **powerful information** at **your fingertips**





Internal and External Websites

- Visit www.oracle.com/oracleatoracle
- · Videos, article, e-book, and more

Oracle@Oracle Content

Videos that share our story: **best practices** and **lessons learned**



















The Oracle@Oracle Experience at OpenWorld

Our Journey to the Cloud

4 Theaters 80 Sessions 50 Speakers

Finance & **Supply Chain**

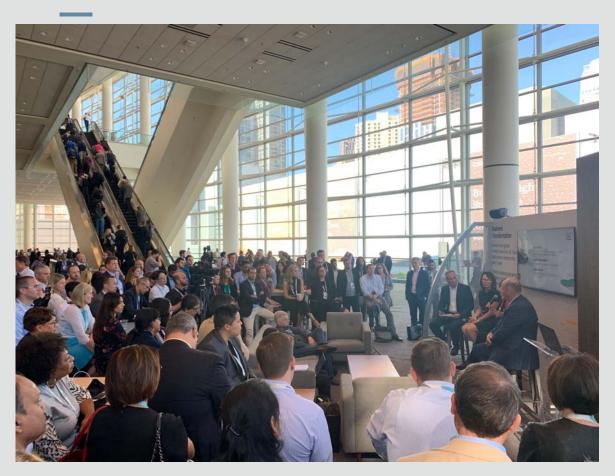
Human Resources

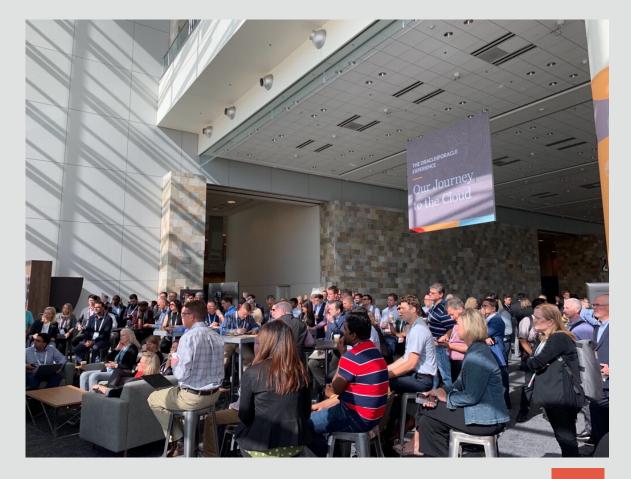
Customer **Experience**

Business **Transformation**

The Oracle@Oracle Experience at OpenWorld

Meet the team who reimagined Oracle





Session Examples

The Oracle@Oracle Experience at OpenWorld

Finance & Supply Chain Sessions: Tuesday

Time	Session
9:00 am - 10:30 am	Open for Informal Networking, Q&A
11:00 am - 11:45 am	Delivering the Future-ready Supply Chain: IT Best Practices
1:30 pm - 2:15 pm	Reimagining the Close Process with Oracle ERP, EPM and Analytics Cloud
2:30 pm - 3:15 pm	Agile Financial Planning and Analysis: Intelligent Forecasting and Long-Range Planning
3:30 pm - 4:15 pm	Developing the Future-ready Finance Workforce
4:30 pm - 6:30 pm	Leaders Circle Networking Reception
4:45 pm - 5:30 pm	Future-ready Finance: ERP and EPM Cloud @Oracle
5:30 pm - 6:15 pm	Future-ready Supply Chain Operations: How Oracle Re-imagined its Supply Chain



Why Attend?

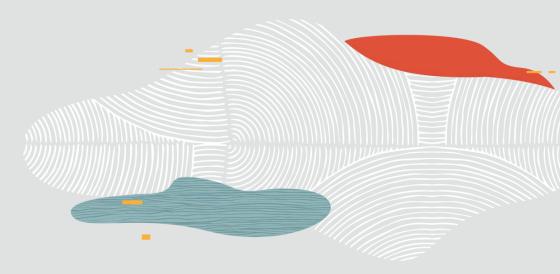
- Learn how Oracle's finance team moved to a single, scalable global chart of accounts to simplify reporting, reduce data management complexity, and drive consistency of reported information
- Discover how the finance team eliminated hundreds of spreadsheets and automated the entire planning process by standardizing on EPM Cloud
- Hear how Oracle finance executives invested in employees and implemented a world-class finance talent academy focused on digital skill sets and business partnering
- Learn how Oracle was able to reduce supply chain planning cycles from 1 week to 48 hours
- Hear about Oracle's vision for an automated close, and learn from the finance executives who are reimagining the close process with ERP, EPM and Analytics Cloud

Session Examples

The Oracle@Oracle Experience at OpenWorld

Human Resources Sessions: Tuesday

Time	Session
9:00 am - 10:30 am	Oracle@Oracle Videos
11:00 am - 11:45 am	Reimagining a Better Hiring Experience
12:00 pm - 12:45 pm	Reimagining Talent Management
1:00 pm - 2:30 pm	Oracle@Oracle Videos
2:45 pm - 3:30 pm	Data-Driven HR Transformation
3:30 pm - 4:15 pm	Lessons Learned for Successful Cloud Implementations
4:30 pm - 6:30 pm	Leaders Circle Networking Reception



Why Attend?

- Learn how Oracle's HR team increased data insights by 39% within talent ratings and reduced talent review cycles by 70%
- Understand how HR leverages data today to build culture, increased employee engagement, and better plan for the future
- Uncover best practices from moving 140K employees off onpremises system, E-Business Suite, to Oracle Cloud
- Discover Oracle's talent mobility strategy, and hear how we achieved a 63% higher rate of job change for employees in talent reviews



The Oracle@Oracle Experience

Event Calendar 2020

OOW Dubai – January 14-15 OOW London – February 12-13 MBX Chicago – March 24-26 OOW Singapore – April 21-22 OOW Sao Paulo – May

