

ORACLE

# Oracle Financial Analyst Meeting

Financial Outlook



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## Safe Harbor Statement

Statements in this presentation relating to Oracle's future plans, expectations, beliefs, intentions and prospects are "forward-looking statements" and are subject to material risks and uncertainties. Many factors could affect our current expectations and our actual results, and could cause actual results to differ materially. A detailed discussion of these factors and other risks that affect our business is contained in our U.S. Securities and Exchange Commission (SEC) filings, including our most recent reports on Form 10-K and Form 10-Q, particularly under the heading "Risk Factors." Copies of these filings are available online from the SEC or by contacting Oracle's Investor Relations Department at (650) 506-4073 or by clicking on SEC Filings on Oracle's Investor Relations website at <https://www.oracle.com/investor>. All information set forth in this presentation is current as of October 16, 2025. Oracle undertakes no duty to update any statement in light of new information or future events.

## **Non-GAAP Financial Measures**

To supplement our financial results presented on a GAAP basis, we use non-GAAP measures, which exclude certain business combination accounting entries and expenses related to acquisitions and other significant expenses including stock-based compensation, that we believe are helpful in understanding our past financial performance and our future results. Our non-GAAP financial measures are not meant to be considered in isolation or as a substitute for comparable GAAP measures, and should be read only in conjunction with our consolidated financial statements prepared in accordance with GAAP. Today's discussion includes certain non-GAAP financial measures.

## Future Product Direction

The following is intended to outline our general product direction. It is intended for information purposes only, and may not be incorporated into any contract. It is not a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions. The development, release, timing, and pricing of any features or functionality described for Oracle's products may change and remains at the sole discretion of Oracle.

## Financial Summary

- 1 Customer momentum is accelerating RPO backlog**
- 2 Turning growing backlog into accelerating revenue growth**
- 3 Turning accelerating revenue growth into more profits**
- 4 Result is we are raising our long-term financial outlook...again**

The Immense Customer Demand Is Embodied In RPO Backlog

**\$455 Billion RPO**

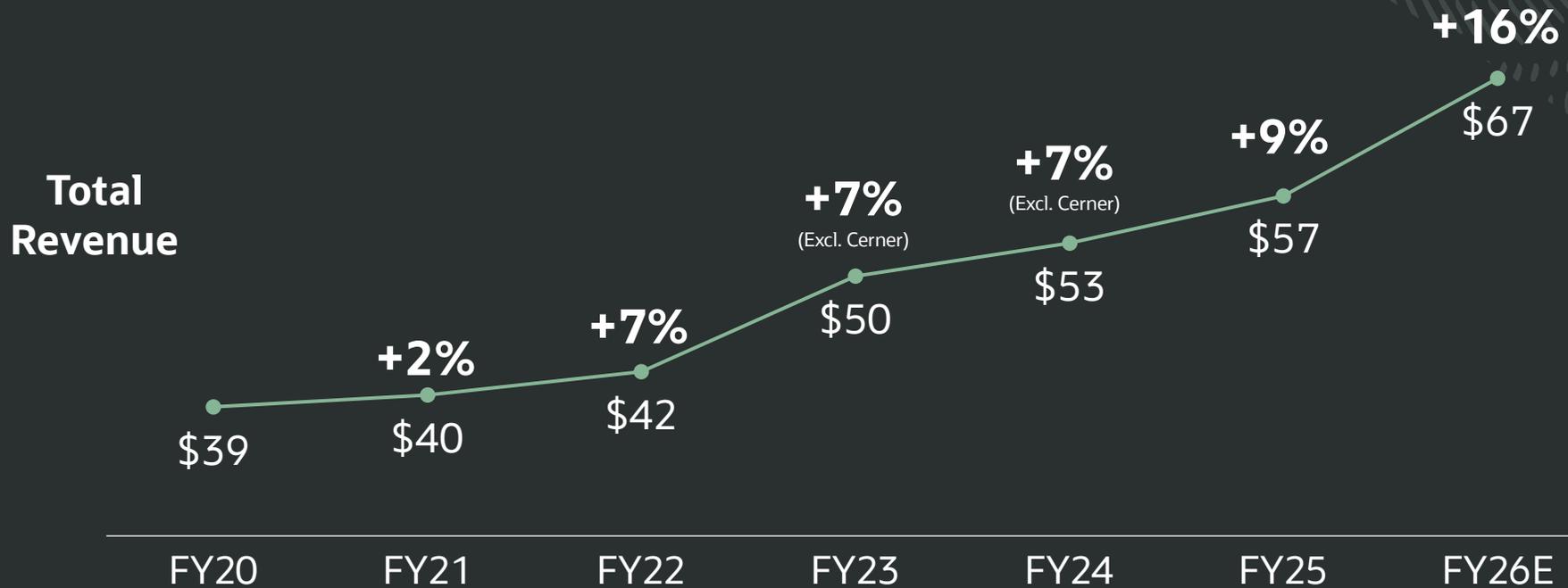
**+359% y/y**

as of Q1'FY26

Note: RPO (Remaining Performance Obligations) growth rate is in constant currency (CD). RPO is detailed in the Oracle 10-K/Q filings.

# Converting Demand Backlog Into Accelerating Total Revenue Growth

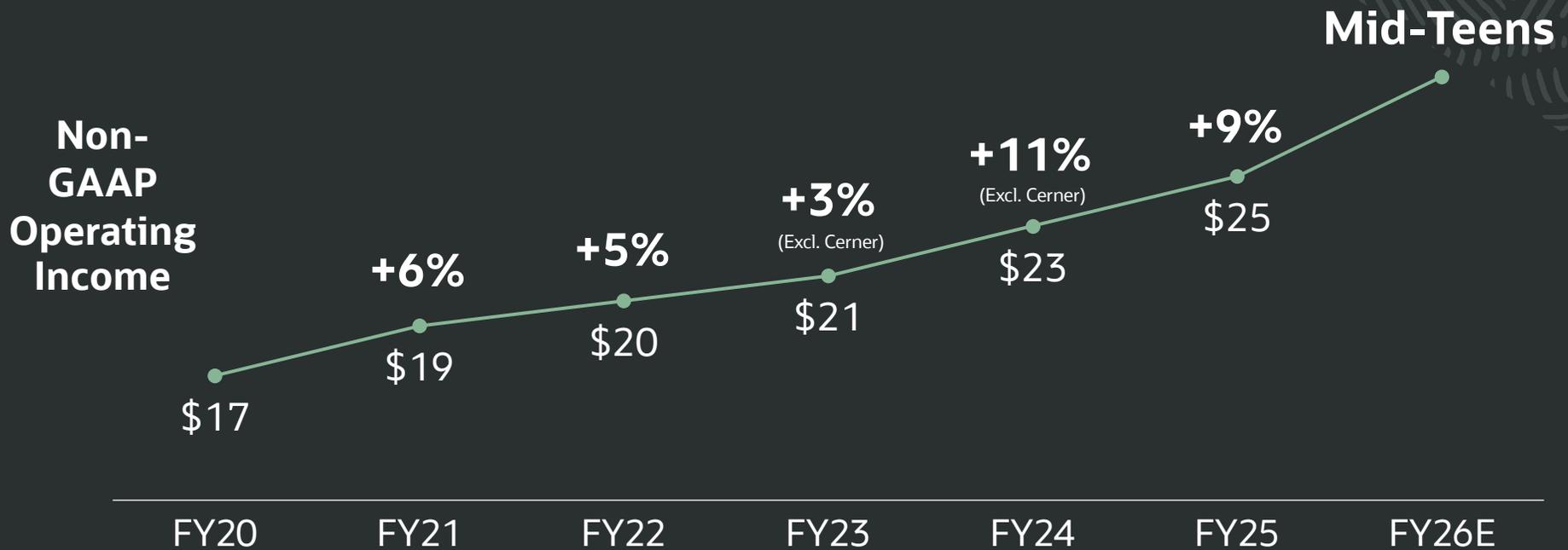
(USD\$ in billions)



Note: Oracle FY26 estimate based on guidance provided on Q1'FY26 earnings call. Non-GAAP amounts shown in USD and growth rates shown in constant currency.

# As Revenue Has Accelerated, So Has Growth In Operating Profit

(USD\$ in billions)



Note: Oracle FY26 estimate based on guidance provided on Q1'FY26 earnings call. Non-GAAP amounts shown in USD and growth rates shown in constant currency.

## To Refresh, Oracle Provided the Following Financial Targets Last Year

(USD\$ in billions)

**FY26**

**>\$66B**

Total Revenue

**>10%**

Annual EPS Growth

**FY29**

**>\$104B**

Total Revenue

**>20%**

Annual EPS Growth

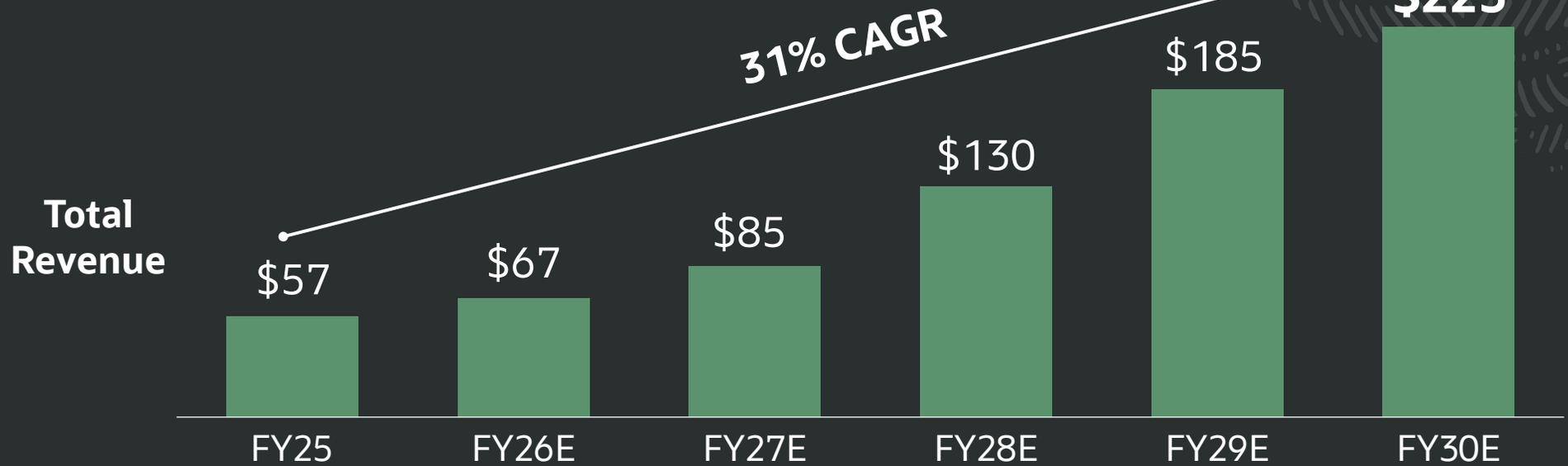
Note: Does not include impact of any future acquisitions, if they were to occur. Non-GAAP amounts shown in USD and growth rates shown in constant currency.

## **Modeling Oracle's Long-term Financial Outlook**

- **Pursue customers based on profit potential**
- **Utilize diverse financing options to scale faster**
- **Match expenses with revenue for datacenter builds**
- **Continue our relentless focus on cost discipline**
- **Deliver superior investor returns**

# Updated Long-term Financial Outlook for Revenue

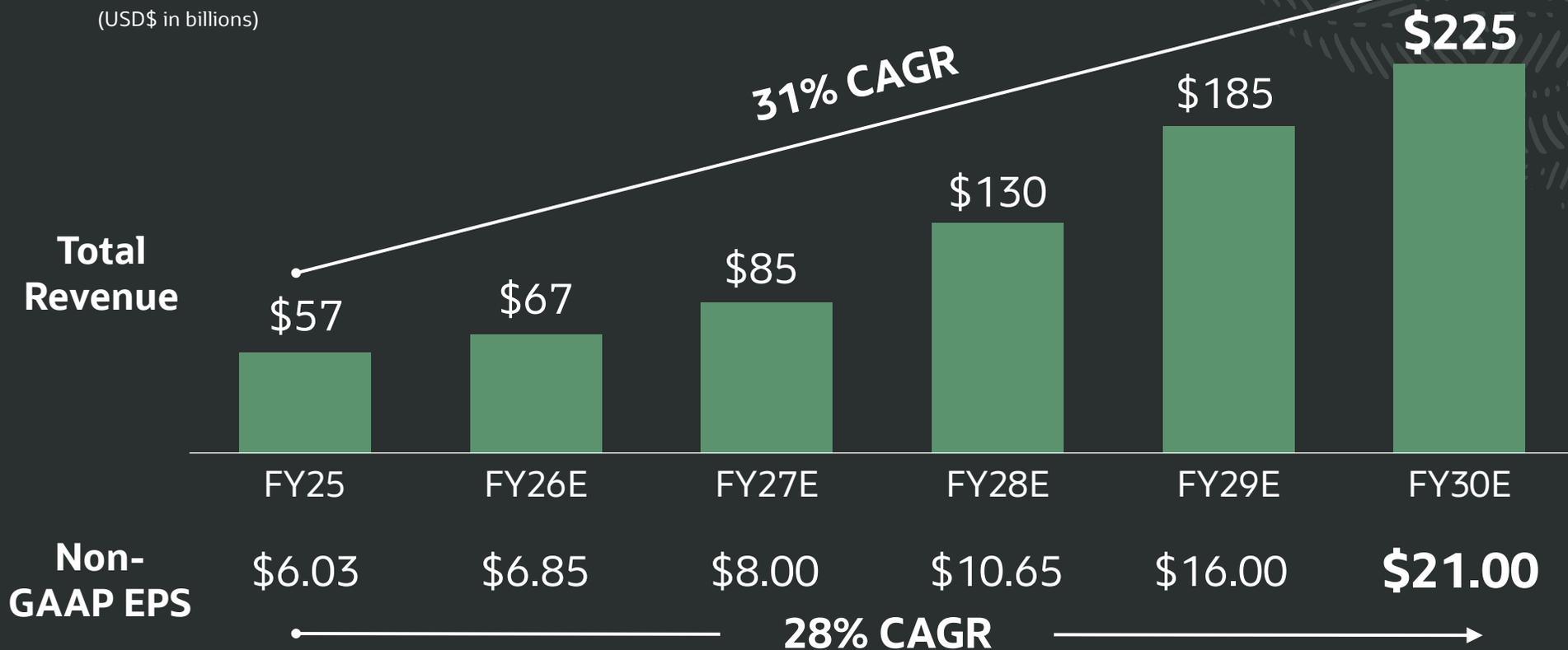
(USD\$ in billions)



Note: Does not include impact of any future acquisitions, if they were to occur. Non-GAAP amounts shown in USD and growth rates shown in constant currency.

# Updated Long-term Financial Outlook for Revenue and Earnings

(USD\$ in billions)



Note: Does not include impact of any future acquisitions, if they were to occur. Non-GAAP amounts shown in USD and growth rates shown in constant currency.

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