ORACLE

Financial Analyst Meeting

Application Suites

Mike Sicilia Steve Miranda

CEO EVP, Applications Development

Mark Hura

President, Global Field Operations

Safe Harbor Statement

Statements in this presentation relating to Oracle's future plans, expectations, beliefs, intentions and prospects are "forward-looking statements" and are subject to material risks and uncertainties. Many factors could affect our current expectations and our actual results, and could cause actual results to differ materially. A detailed discussion of these factors and other risks that affect our business is contained in our U.S. Securities and Exchange Commission (SEC) filings, including our most recent reports on Form 10-K and Form 10-Q, particularly under the heading "Risk Factors." Copies of these filings are available online from the SEC or by contacting Oracle's Investor Relations Department at (650) 506-4073 or by clicking on SEC Filings on Oracle's Investor Relations website at https://www.oracle.com/investor. All information set forth in this presentation is current as of October 16, 2025. Oracle undertakes no duty to update any statement in light of new information or future events.

Non-GAAP Financial Measures

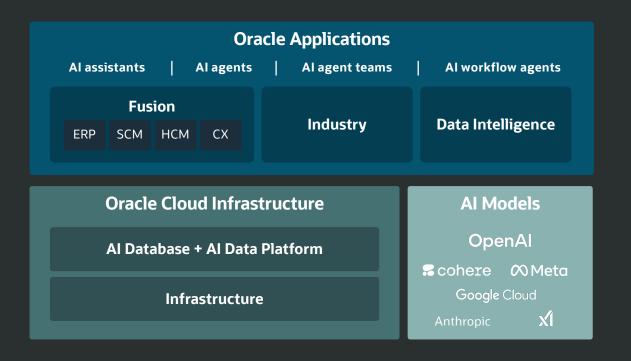
To supplement our financial results presented on a GAAP basis, we use non-GAAP measures, which exclude certain business combination accounting entries and expenses related to acquisitions and other significant expenses including stock-based compensation, that we believe are helpful in understanding our past financial performance and our future results. Our non-GAAP financial measures are not meant to be considered in isolation or as a substitute for comparable GAAP measures, and should be read only in conjunction with our consolidated financial statements prepared in accordance with GAAP. Today's discussion includes certain non-GAAP financial measures.

Future Product Direction

The following is intended to outline our general product direction. It is intended for information purposes only, and may not be incorporated into any contract. It is not a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions. The development, release, timing, and pricing of any features or functionality described for Oracle's products may change and remains at the sole discretion of Oracle.

Most Complete Al Technology Stack + Ability to Help Customers Realize Al Value

The Oracle Applications Suite Advantage



- ✓ Al everywhere
- Complete suite
- Best data
- ✓ Leading Al platform
- Continuous innovation

Oracle's Unified Strategy Will Continue to Fuel Growth

Winning more Customers

With unmatched, end-toend industry cloud suites we **shift focus to outcomes** and deliver highly differentiated offerings to customers.

Growing Footprint In Customer Accounts

When our customers achieve more value with AI, they're eager to expand their footprint of connected Oracle solutions.

Expanding Ecosystem

With the broadest view of operational, transactional, and financial data, we continue **expanding our ecosystem** of customers and offerings across industries.

Fusion Applications Update

Steve Miranda EVP, Applications Development, Oracle

Customer Success with Oracle Applications





















ENERGY AND UTILITIES



















FINANCIAL SERVICES



















HEALTHCARE



















HOSPITALITY



















MANUFACTURING



DAIMLER TRUCK















TRANSPORTATION AND LOGISTICS











Uber Freight







DIGITAL ECONOMY



















RETAIL AND RESTAURANTS



















Oracle AI @ Oracle

150 Al Features In Production

FINANCE

Better Decisions

Al-driven scenario planning, forecasting, and reporting

Finance Automation

Touchless processing from expenses to payables

ΗR

Accelerated Hiring

Finding candidates with the right skills; faster onboarding

Employee Engagement

Personalized goal setting and coaching

SUPPORT

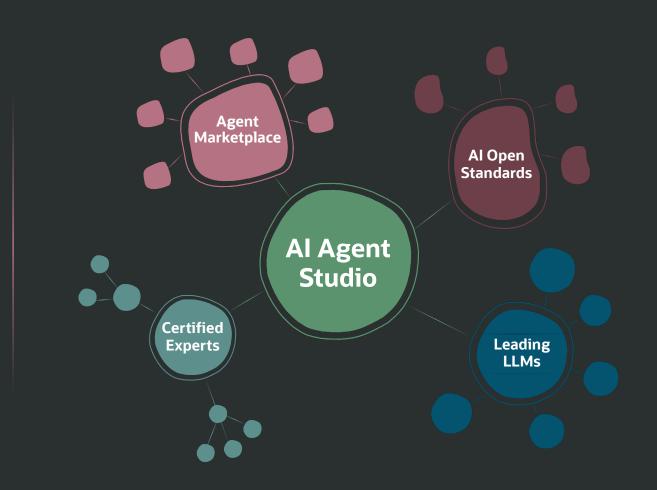
Faster Issue Resolution

Proactive and personalized assistance

Support Automation

Service request triage and routing; issue summarization and response

Introducing Fusion Al Ecosystem



Oracle Al Agent Studio

32,000

Experts certified by OU on Al Agent Studio

A PLATFORM TO BUILD, TEST, AND DEPLOY AI AGENTS



Agent and Agent Teams

Agent templates

Custom agents

Agent teams

Workflow agents

Agent builder assistant

New feature since launch



Tools

Business object

Calculator

Communications

Deep link

Document

User integration

Rest API

MCP

A2A



Topics and Prompts

Agent instructions

Natural language prompts

Topics management

Prompt libraries and lifecycle management



Credentials

LLM: OpenAl

LLM: Llama, Cohere

BYO LLM: Anthropic, Google, xAI

3rd party integrations and APIs



Monitoring and Evaluation

Content moderation

Design-time debugger

Measurement

Evaluation

Tracing

Observability

Human-in-the-loop

Testing

Introducing

Fusion Al Agent Marketplace

Discover and deploy partner-built agents within Oracle Al Agent Studio

LAUNCH PARTNERS GoSaaS accenture **APEX**^{IT} Alithya argano argano apps associates* **AUTMUS Deloitte.** Grant Thornton ORACLE Consulting pwc KPMG Mastek * Trinamix KNEX IBM. Infosys **HURON** CLOUDSUFI **R**chilli stripe wipro box **fairnow** S GBG Logate **Intellinum** syniverse.

Industry Applications Update

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Mike Sicilia CEO, Oracle



Automotive



Communications



Construction/ Engineering



Consumer Packaged Goods



Defense and Intelligence



Education



Financial Services



Government



Health





customers leveraging Al in industry applications today



High Technology



Hospitality



Industrial Manufacturing



Life Sciences



Media and Entertainment



Oil and Gas



Professional Services



Public Safety



Restaurants



Retail



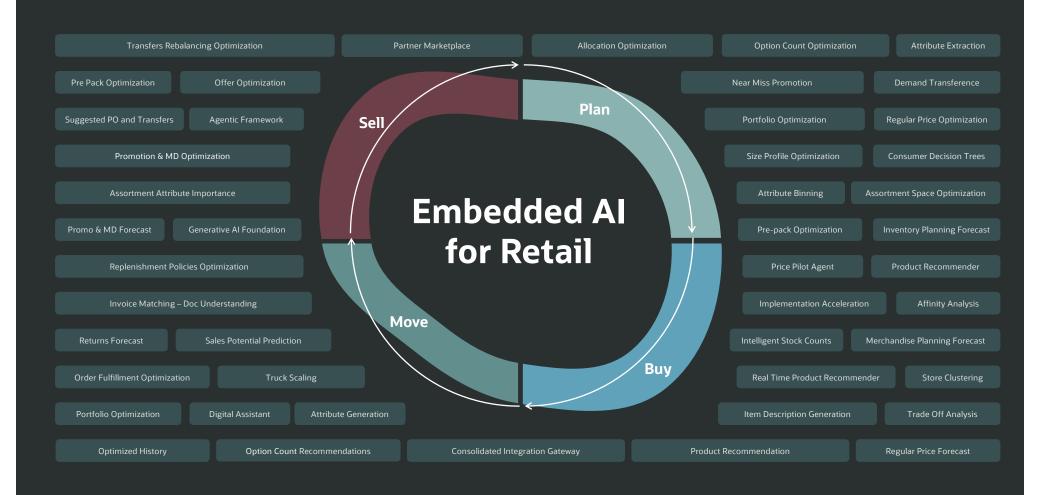
Transportation and Logistics



Utilities



Wholesale Distribution



Oracle Health EHR

Dozens of AI agents across the healthcare ecosystem

Administration operations

Scheduling
Chart review
Cost estimation
Care navigation
Medication coach

Reimbursement

Eligibility Coding

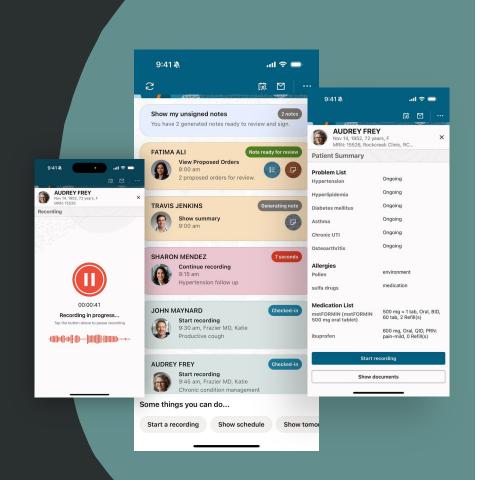
Charge capture

Denial management

Patient engagement

Wait list optimization Referral management Transportation
Payment estimation Bed management OR flow
Check in Patient tracker Staff utilization

The features and capabilities disclosed here which incorporate artificial intelligence (AI) can be used to assist users and help enhance product functionality. The nature and extent of AI assistance may evolve over time and is subject to change.



Introducing

The Future of Banking with Embedded Al

Gen 1

Legacy

Mainframe

Gen 2

Repurposed for Cloud

Gen 3

Bank in a Box Composable

Cloud Native

Gen 4

Ubiquitous Intelligence

Al-first

- Al that works on day one, at no additional cost
- Natively built in, not bolted on, and integrated with data

125+

New Al Agents and Features for Banking and Insurance

Corporate Banking

Retail Banking

Payments

Corporate Digital Banking

Retail Digital Banking

Price, Product, & Offers

Revenue Management & Billing

Insurance Policy Administration

Financial Crimes and Compliance

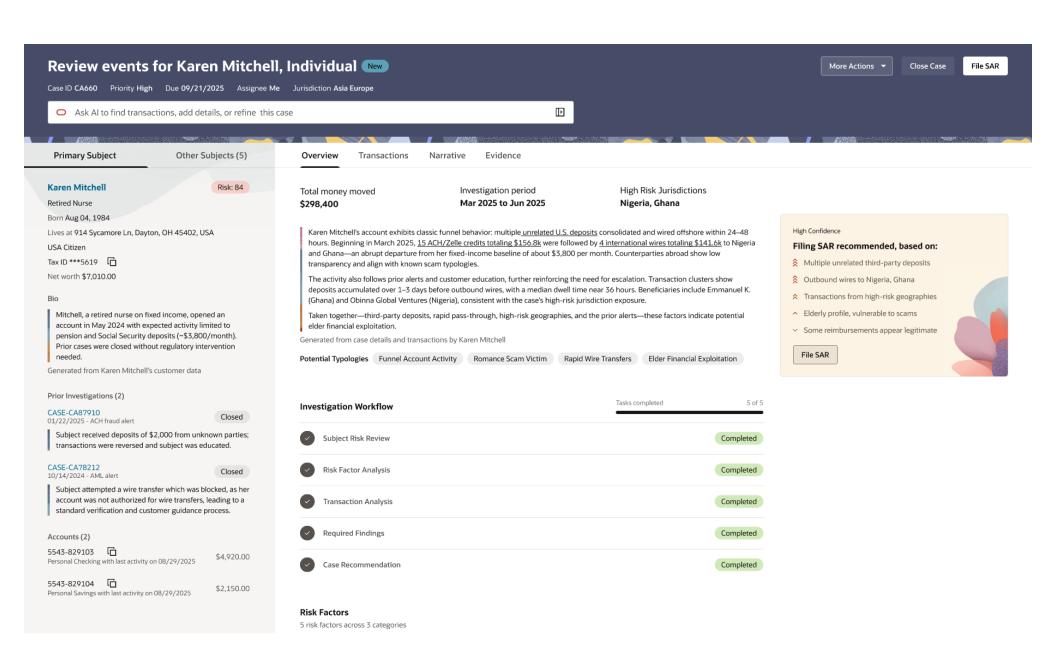
Financial Crime Investigations: Sizing the Problem

\$155B

spent on investigations in 2024 alone

Tier 1 Banks	Size of Team	Annual Spend	reduction (per annum)
Bank 1	4,000 people	\$300m	\$180m
Bank 2	3,500 people	\$260m	\$156m
Bank 3	3,200 people	\$240m	\$144m

Source: Celent IT and Operational Spending on Financial Crime Compliance: 2024 Edition

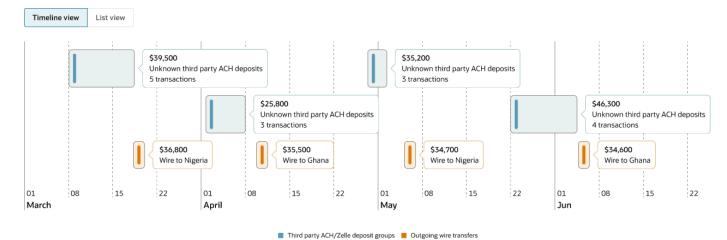


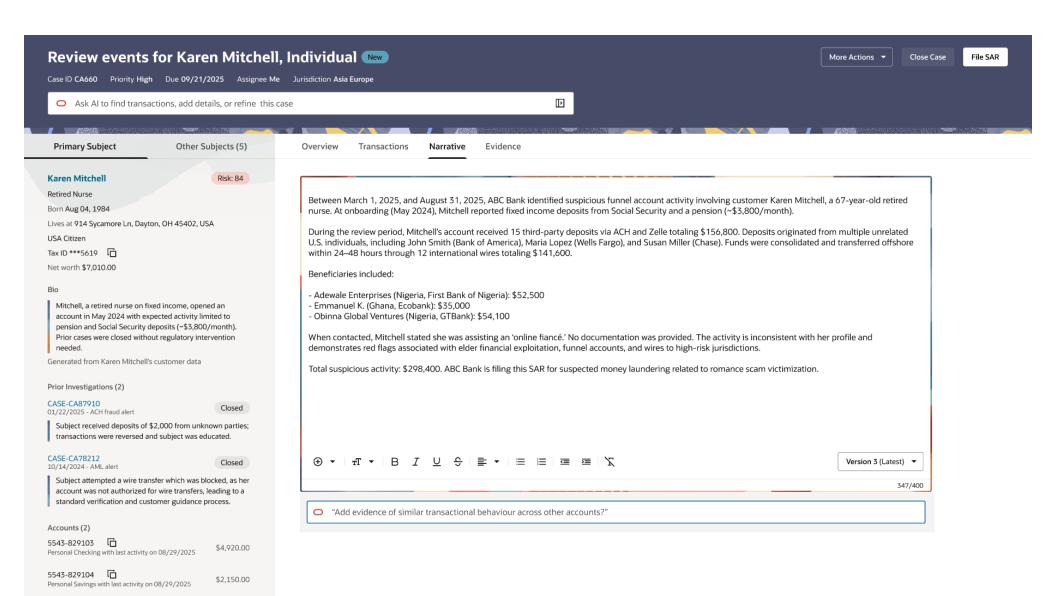
Risk Factors

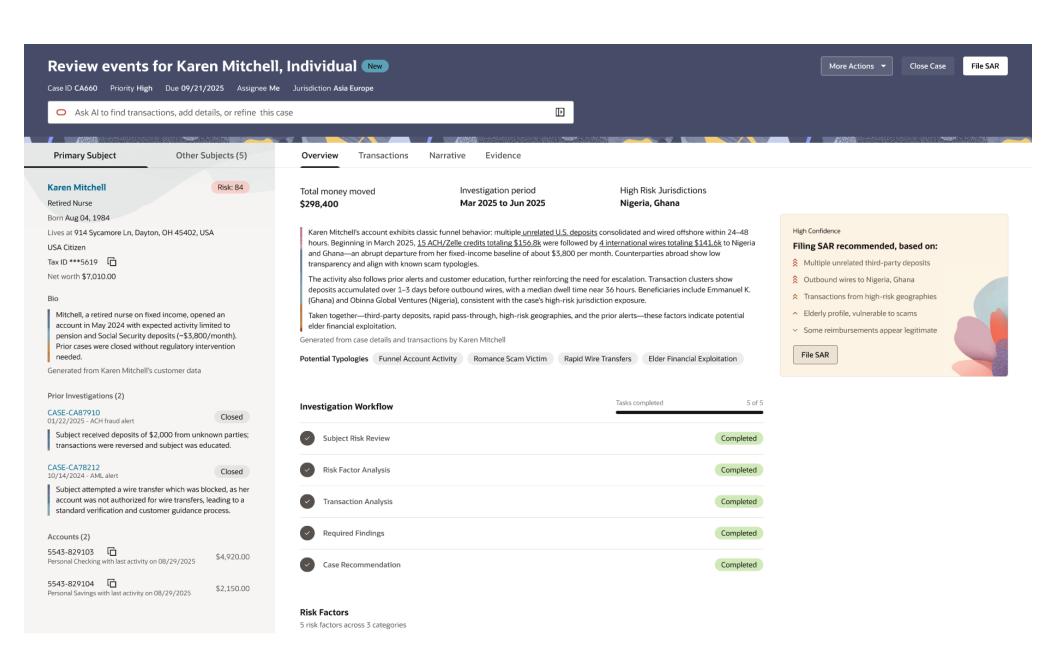
5 risk factors across 3 categories

~	Transaction behavior and structuring		3 observed
	Observed	Not observed	
	✓ Funnel account activity	• Cash deposits between \$8,000-\$10,000	
	 Rapid pass-through account activity 	 Cheque used as an instrument for deposits 	
	✓ Third-party deposits to personal account	Circular flow of funds	
>	Profile deviation and lifecycle anomalies		1 observed
>	Geography and sanctions exposure		1 observed
>	Counterparties and adverse media		0 observed
>	Documentation and source validation		0 observed

Case Events







Retail Banking

Customers are Enjoying Benefits Across Industries

Clinical Al Agent

Upsell Al Agent for Hospitality

Financial Crimes Al Investigator

Energy Optimization Al Agent

49%

\$350M

70%

\$2M

Average reduction in total documentation time per patient for providers

Incremental revenue captured in a single year through Aldriven upselling Reduction in investigation touch time

Savings by a single utility by avoiding calls to the call center with proactive, Al guided engagement

GTM Update

Mark Hura President, Global Field Operations, Oracle 1

Simpler, Unified Go to Market

2

One Oracle Advantage at Scale 3

Accelerate Customer Al Transformation

Simpler, Unified Go to Market



Applications Sales

Oracle Fusion + Industry Applications Industry Suite of Applications with Al Agents & Data Intelligence



Al Data Platform Sales

Oracle AI Database + Oracle AI Data Platform
Database Anywhere: On Premise, OCI, Multi-Cloud, @customer



Oracle Cloud Infrastructure Sales

CPU + GPU Compute + Networking + Storage
Public, Government, Dedicated, Alloy & Sovereign Cloud Regions

One Oracle Brand



Oracle to Customer



Oracle to Government

Oracle Growth Opportunity In the Enterprise

8X 28% of Customers 2 Product Pillars 25X
15% of Customers
3 Product Pillars

150X

2% of Customers

One Oracle Advantage

1X 55% of Customers 1 Product Pillar

AVERAGE ANNUAL SPEND

MULTIPLE OF AVERAGE ANNUAL SPEND

Accelerate Customer Al Transformation









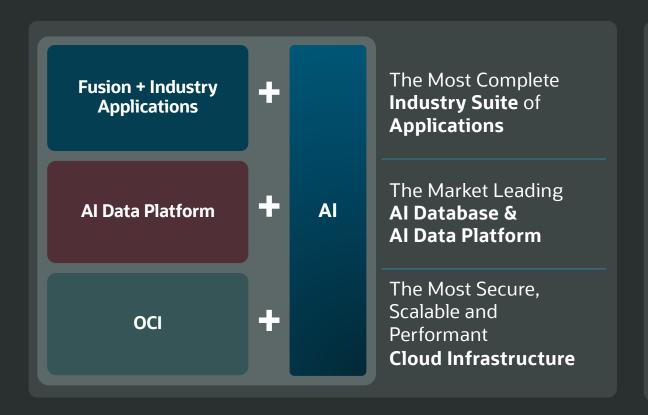


Uber



HELZBERG 1915

The Oracle Advantage



- 1 Simpler, unified approach to customers & partners
- 2 Uniquely positioned to accelerate growth
- 3 Oracle powers enterprise Al transformation

Oracle Health

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ORACLE

Fireside Chat

Financial Analyst Meeting

Mike Sicilia

Seema Verma

CEO

EVP and GM,

Oracle

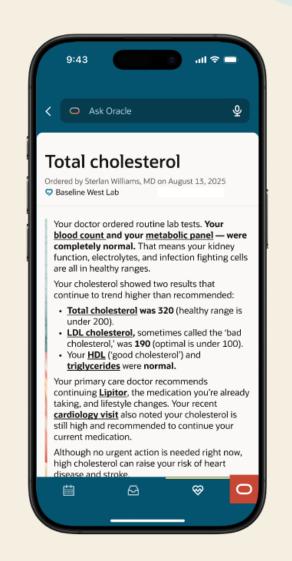
Oracle Health and Life Sciences

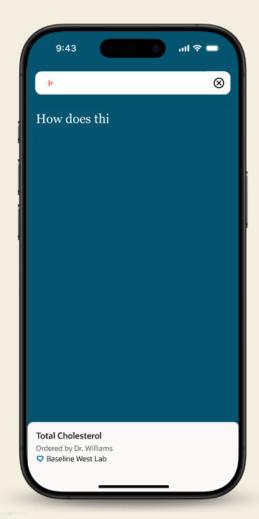


Demonstration

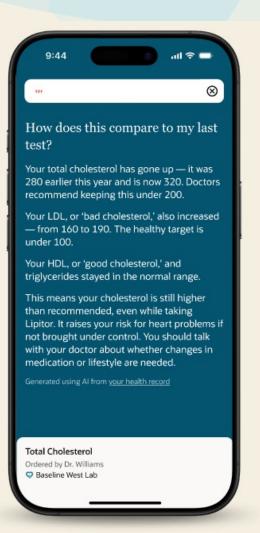
Patient and Clinician Experience leveraging Al

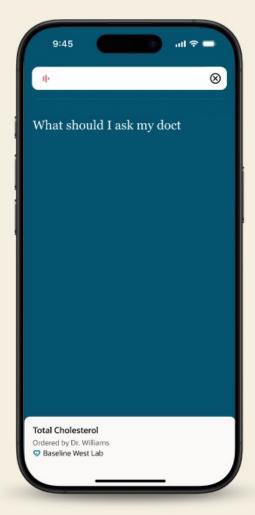




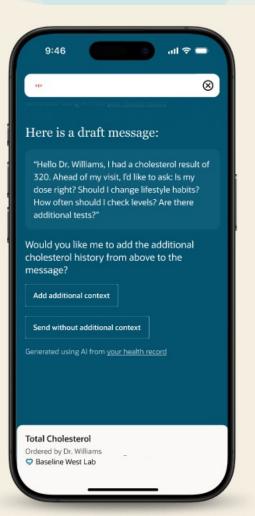


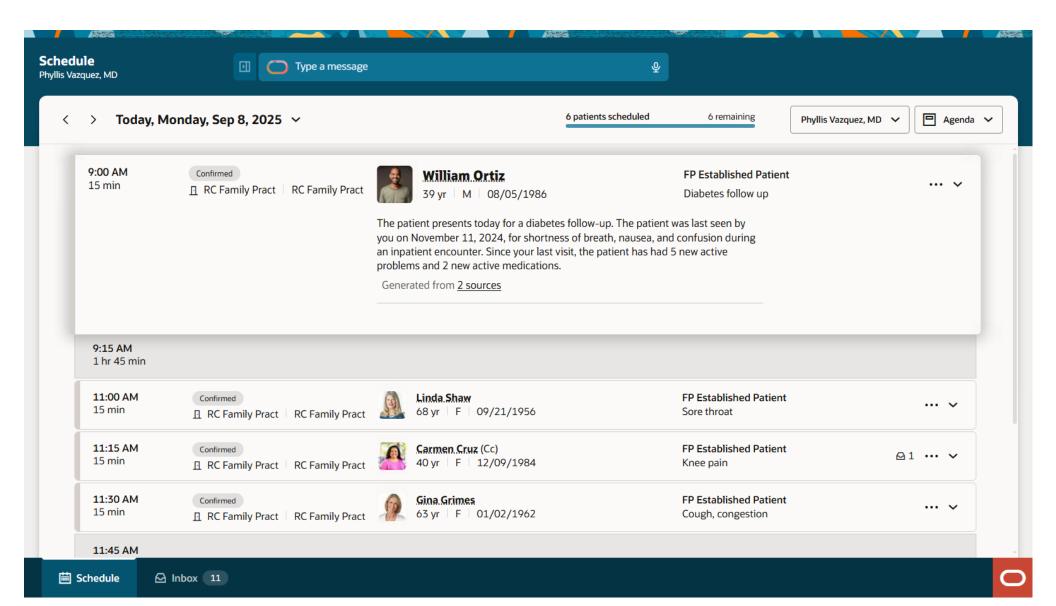


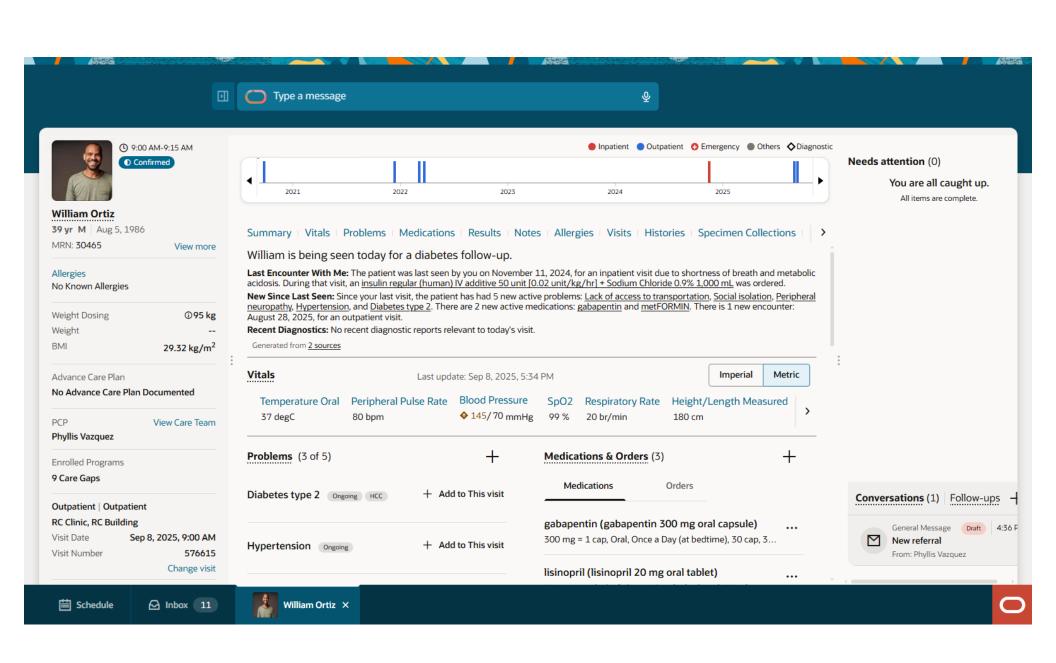


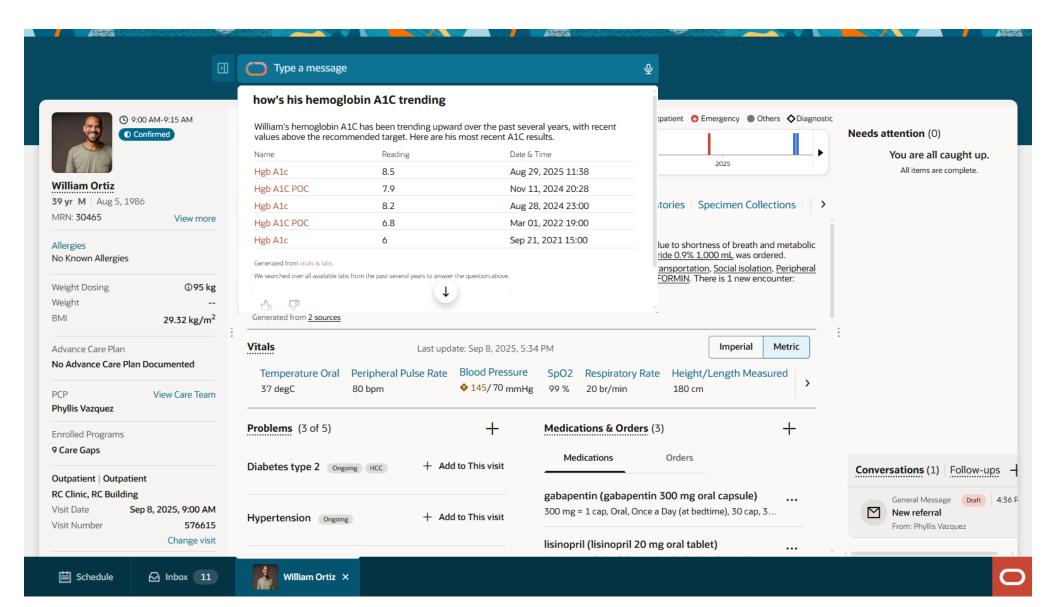


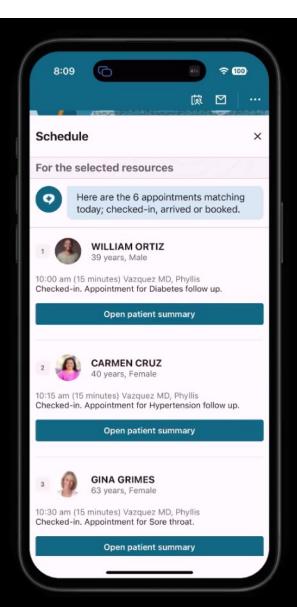


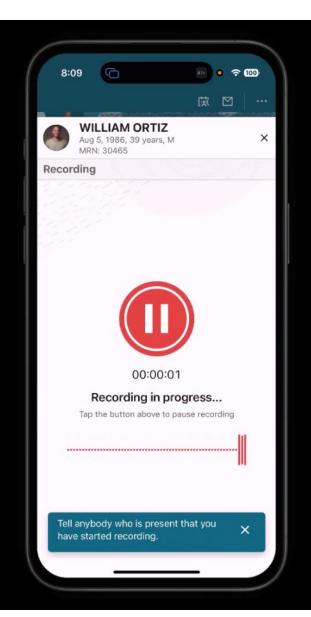


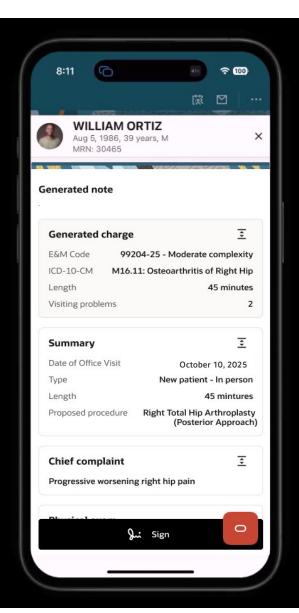


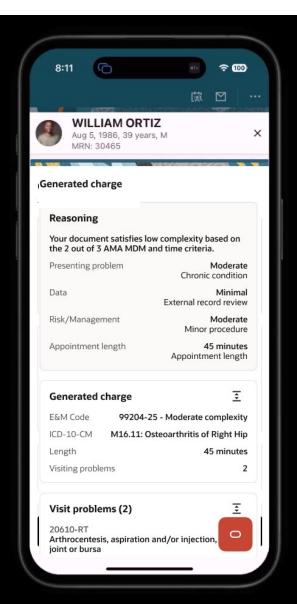












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Mike Sicilia

Seema Verma

CEO

EVP and GM,

Oracle

Oracle Health and Life Sciences



Embedded Finance

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Oracle is trusted by businesses around the world as they scale transactions across our applications ecosystem

276K

restaurants across 180 countries powered by our solutions

\$530 Million

construction sub-contractor payments processed daily

100 Billion

retail transactions processed per year

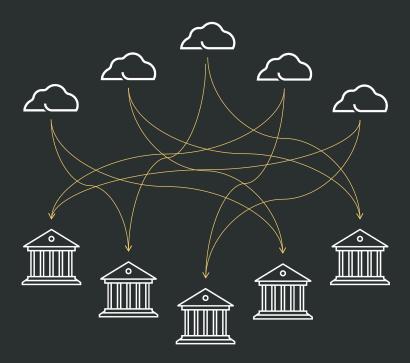
\$300 Billion+

insurance premium revenue generated annually in the US alone

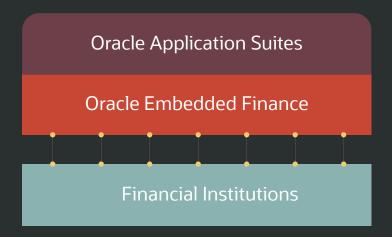
3 Billion

utility customer bills generated per year

Traditional Financial Integration Models are Complex



Oracle Embedded Finance Simplifies Financial Transactions



With financial services embedded within our applications, users access services right within their everyday workflows.

Oracle Embedded Finance Simplifies Financial Transactions



With application-embedded finance, **banks** can:

- Scalably expand services to new segments of the economy
- Increase volume of qualified and relevant leads
- Easily and securely access contextual data needed to provide the best financial service offers
- Improve transaction fidelity and reduce fraud
- Speed time-to-revenue



With application-embedded finance, **business leaders** can

- Simplify engagement with multiple banks
- Optimize cashflow
- Easily share relevant, contextual data to get personalized financial offers
- Improve access to liquidity at more competitive rates
- Speed time to revenue



Fireside Chat

Financial Analyst Meeting

Mike Sicilia

Lia Cao

CEO

Managing Director,

Oracle

Global Head of Payments and Embedded Finance,

J.P. Morgan

Geoff Brady

Managing Director,

Head of Global Lending,

Trade and Supply Chain Finance,

Bank of America

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