

The Partner Experience at Oracle OpenWorld London 2020

Take advantage of **The Partner Experience at Oracle OpenWorld** like you never did before. Make the most of your week with our must-attend sessions, events, and activities designed exclusively for our partner community. Gain valuable insights from InFocus Sessions, network with peers + contacts, and expand your resource base. The Partner Experience at Oracle OpenWorld is designed specifically to help you grow your modern cloud business with Oracle.

Oracle Partner Lounge

ExCeL London (The Exchange)

- [Schedule meetings](#) with your customers, prospects, Oracle partner peers or Oracle team members in the dedicated partner meeting area [<http://bit.ly/2YKpXYZ>]
- Learn from Oracle experts at sessions designed just for our partners
- Use the partner lounge as a meeting point
- Ask the experts about the modernized partner program, ISV & Enablement programs, Digital Marketing and Oracle Financing Division programs for partners
- Get Social, use the hashtags #OOWLON and follow @OraclePartners

Date	Hours
Wednesday, February 12, 2020	08:30 AM – 6:00 PM
Thursday, February 13, 2020	08:30 AM – 6:00 PM

Partner InFocus Sessions

ExCeL London (The Exchange)

Informational sessions in the Partner Lounge designed exclusively for our partner audience. Attendance is on a first come, first served basis. Additional information can be found in the [Oracle OpenWorld Session Catalog](#).

Partner Session	Wednesday, February 12 th	Thursday, February 13 th
EMEA Programs: Digital Marketing made Easy	09:00 – 09:30	15:00 – 15:30
EMEA Programs: The Oracle Cloud Centres of Excellence	09:30 – 10:00	09:00 – 09:30
EMEA Programs: The Thought Leadership Program for Oracle Partners and Augmented Analytics for your Customers	10:00 – 10:30	13:00 – 13:30
Modernized Oracle PartnerNetwork Program: Overview	13:00 – 13:30	09:30 – 10:00
Modernized Oracle PartnerNetwork Program: Earning Service Expertise	13:30 – 14:00	14:00 – 14:30
Modernized Oracle PartnerNetwork Program: Earning Sell Expertise	14:00 – 14:30	13:30 – 14:00
Modernized Oracle PartnerNetwork Program: Earning Build Expertise	14:30 – 15:00	14:30 – 15:00
Modernized Oracle PartnerNetwork Program: Earning Licensing and Hardware Expertise	15:00 – 15:30	10:00 – 10:30

Suggested OpenWorld Sessions

ExCeL London

Session	Wednesday, February 12 th	Thursday, February 13 th
OpenWorld Opening Keynote	10:40 – 12:10	10:40 – 12:10
OpenWorld Closing Keynote	16:15 – 17:00	16:15 – 17:00

Get Social with Oracle PartnerNetwork

Check your registration email address for a welcome message with conference updates + follow Oracle partners on social media. **Use these hashtags: #OPN | #OOWLON | #emeapartners | @Oraclepartners**

 Facebook.com/OraclePartners

 Linkedin.com (Search Groups for: EMEA PartnerNetwork)

 Twitter.com/OraclePartners

 Salescentral.oracle.com (Follow News Feed)