7 KEY SUCCESS FACTORS IN CHOOSING YOUR CLOUD-BASED SAAS ERP PROVIDER

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All companies are concerned with keeping their technology current to increase — or at least maintain — their competitive edge as new technology becomes available. Companies faced with the need to choose a solution provider to move their ERP to a cloud-based SaaS system (including their current provider as a possibility) should consider the following keys to success:

☐ **Establish a timeline and priorities for keeping your organization current with technology**, based on your demographics for the number and age of your ERPs, legacy systems that serve as ERPs, and financial systems that run your business.

☐ **Identify the core reasons for change.** Are you being forced by your current provider to make a change, or is there an underlying reason, such as outdated technology and infrastructure? If so, can they take you to a modern digital enterprise that addresses your needs?

☐ **Look for recognized industry leaders for consideration** even if your current provider offers a path. If a change is to be made, consider all options.

☐ **Assess which vendors are most invested in emerging tech and R&D** to ensure your organization is current with technology in the future.

☐ **Look for a single provider / complete cloud solution** (vs. a complex cloud infrastructure with multiple third-party apps from just as many vendors)**.**

☐ **Look for a solution that was built for the Cloud** (vs. apps that are simply hosted versions of previous on-premises generations).

☐ **Seek a secure vendor who can provide long-term partnership.** Will they be there for the future? Address any issues regarding financial stability and ownership.

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