7 KEY SUCCESS FACTORS IN CHOOSING YOUR CLOUD-BASED SAAS ERP PROVIDER

All companies are concerned with keeping their technology current to increase — or at least maintain — their competitive edge as new technology becomes available. Companies faced with the need to choose a solution provider to move their ERP to a cloud-based SaaS system (including their current provider as a possibility) should consider the following keys to success:

- Establish a timeline and priorities for keeping your organization current with technology, based on your demographics for the number and age of your ERPs, legacy systems that serve as ERPs, and financial systems that run your business.

- **Identify the core reasons for change.** Are you being forced by your current provider to make a change, or is there an underlying reason, such as outdated technology and infrastructure? If so, can they take you to a modern digital enterprise that addresses your needs?

- **Look for recognized industry leaders for consideration** even if your current provider offers a path. If a change is to be made, consider all options.

- **Assess which vendors are most invested in emerging tech and R&D** to ensure your organization is current with technology in the future.

- **Look for a single provider / complete cloud solution** (vs. a complex cloud infrastructure with multiple third-party apps from just as many vendors).

- **Look for a solution that was built for the Cloud** (vs. apps that are simply hosted versions of previous on-premises generations).

- **Seek a secure vendor who can provide long-term partnership.** Will they be there for the future? Address any issues regarding financial stability and ownership.

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