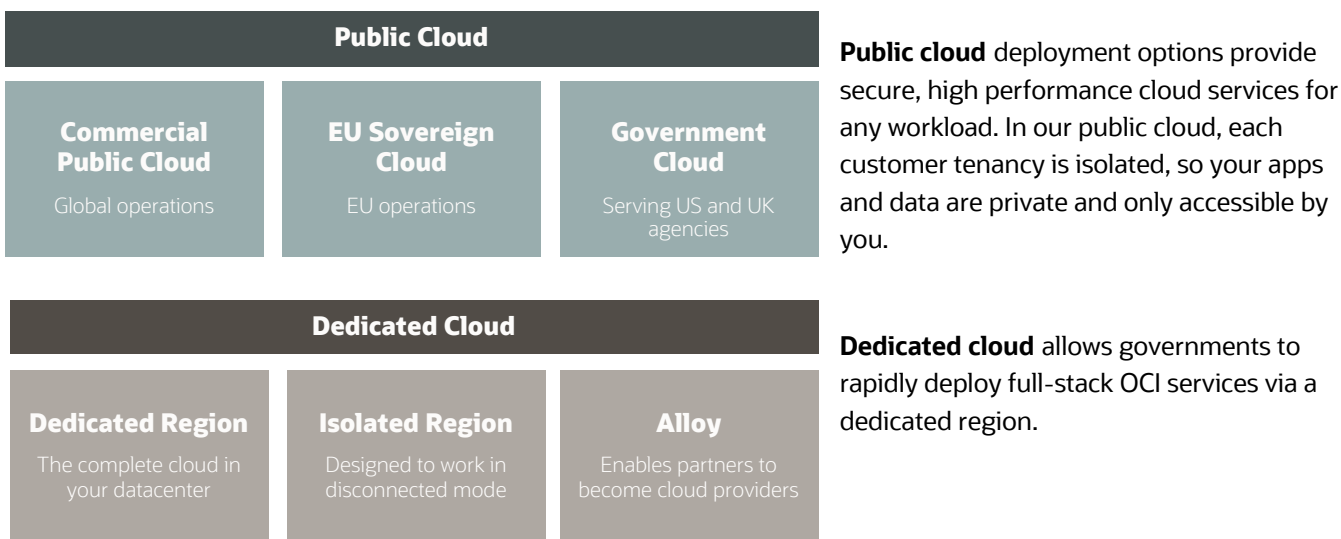


# Oracle Cloud Deployment Models for Government Leaders

Oracle Digital Government Suite is built on Oracle Cloud, giving government leaders reliability and resiliency as well as world-class cybersecurity. Oracle Cloud offers flexible deployment options, including sovereign cloud and dedicated cloud regions, to help leaders address data residency and regulatory compliance needs.

Our cloud deployment options allow governments to flexibly deploy via one model or a combination of models to best support their unique needs across workloads, security, data sovereignty requirements and more.



## Consistent services, security, and performance, wherever you deploy

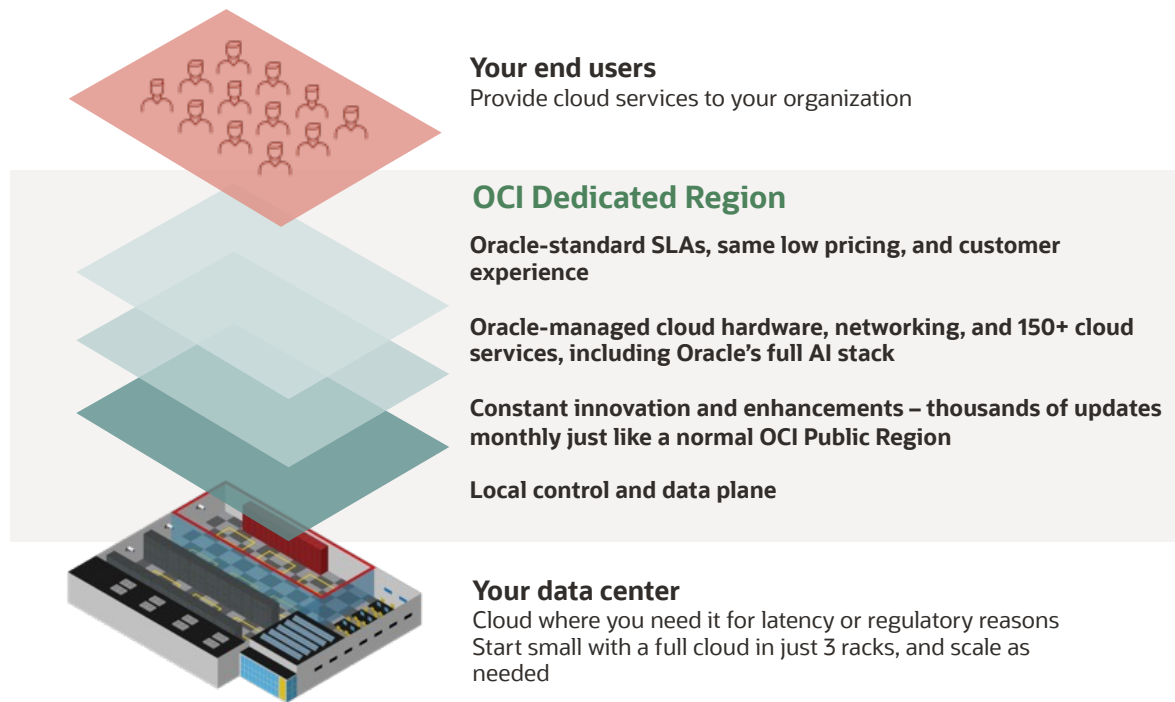
Oracle Cloud Infrastructure (OCI) makes it easier to use the cloud the way you need to. By design, OCI's Distributed Cloud offerings are all built on the same foundation. This means you get the same cloud services, performance, pricing, and SLAs regardless of how and where you need to deploy. Importantly, the same focus on security exists across OCI deployment models.

## Deeper Dive: Dedicated Cloud for Government

Dedicated cloud allows governments to address strict data sovereignty requirements and help ensure national data is protected, compliant and private in a highly performant and low latency environment. Let's take a closer look at two common dedicated cloud deployment models for governments: OCI Dedicated Region and Oracle Alloy.

### OCI Dedicated Region

An entire OCI cloud region in your data center



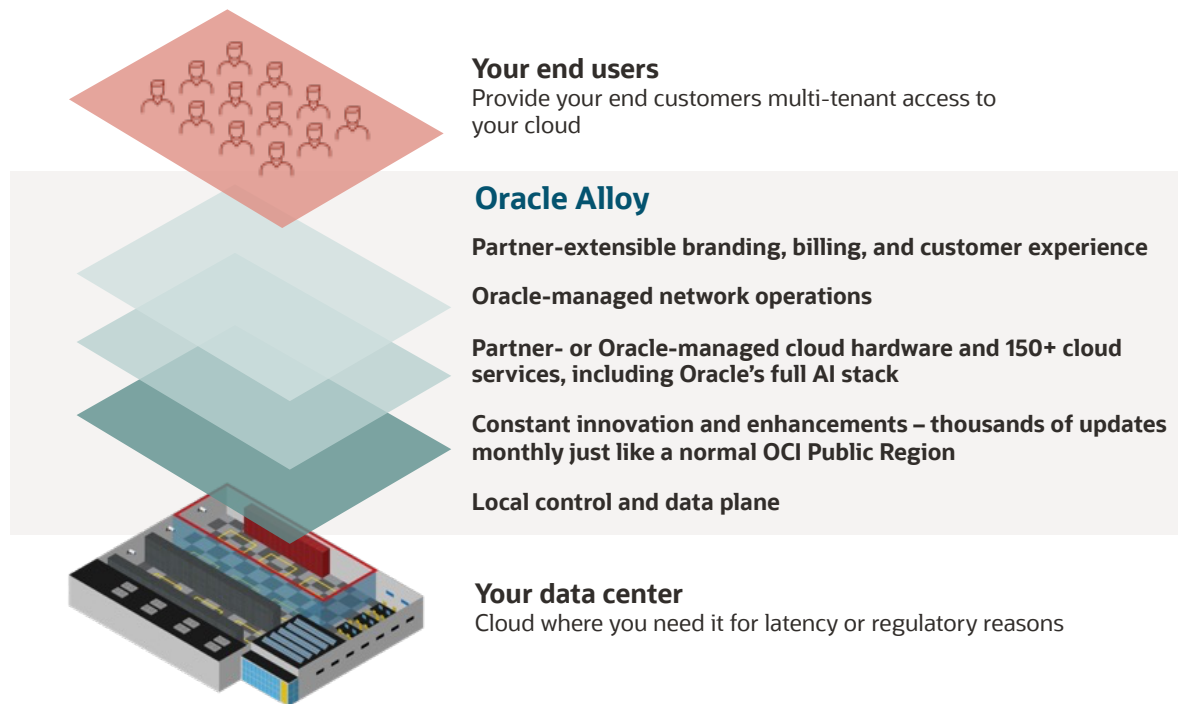
### Dedicated Region

For governments, a dedicated cloud allows you to run nearly any workload, even mission-critical and AI workloads, and helps address stringent sovereignty and regulatory requirements. While governments using dedicated region cannot resell cloud services in this model, they can provide all services across the country using this model.

Dedicated cloud regions can be a single tenancy model or a multi tenancy model. In a multi tenancy model, the government operator of the Dedicated Region creates and operates tenancies to support service providers as needed. Multi tenancy will in most cases be the recommended solution for a government wide implementation.

## Alloy

### A partnership model to resell cloud services



**Alloy** is designed for partners to become cloud service providers, allowing them to customize, brand, and manage cloud services.

Alloy operators can resell cloud services and host other customers workloads. Alloy operators can establish specific pricing for each end customer, sell branded cloud services with their look and feel, and bill the end customers for their usage.

## Additional Detail

**Data residency:** In both Dedicated Region and Alloy deployments, strict data residency can be maintained. Data residency is dependent on the location of data center infrastructure.

**Data center operations:** The customer or partner provides the data center and connectivity according to Oracle specifications and acts as data center operator. As data center operator, the customer or partner is responsible for the costs associated with the data center, including for example space, power, cooling, and storage space.

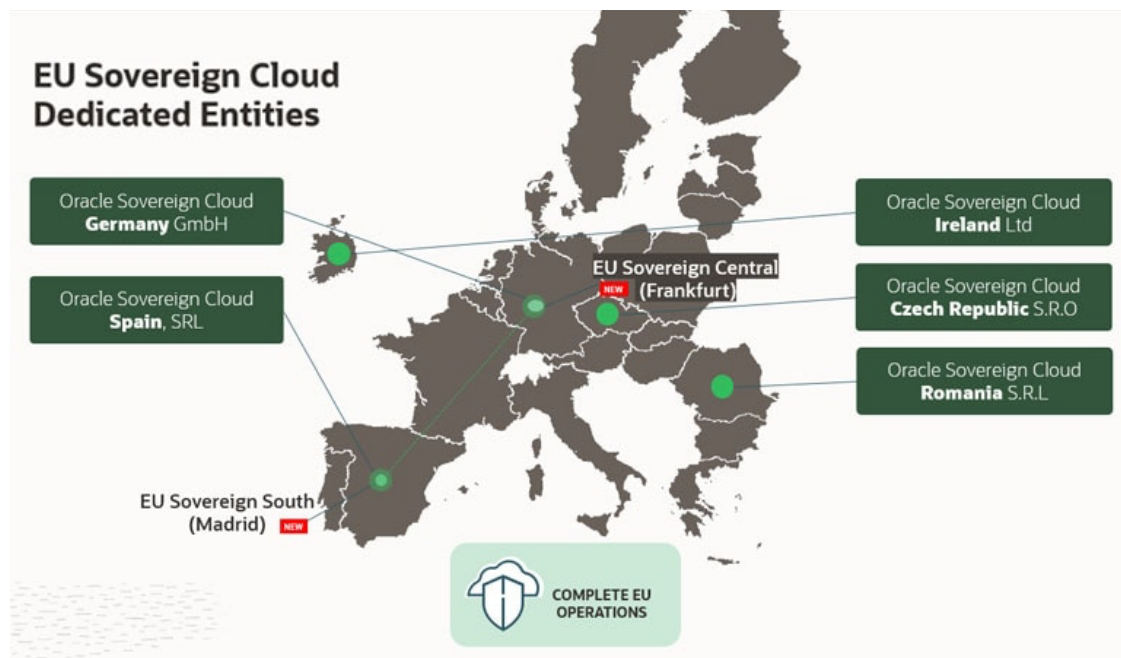
**Pricing model:** Pricing for OCI Dedicated Cloud is intended to be the same as for Oracle's commercial public cloud regions. You pay only for services you consume and benefit from the same predictable low pricing. Dedicated Region and Alloy require a minimum 5-year contract with a commitment for each year. After meeting the base commitment, customers move to a pay-as-you go model for any consumption above the base commitment.

**Understanding Adoption and Implementation Costs:** Costs for deploying Oracle Dedicated Region and Oracle Alloy can be divided into three parts:

1. Establish the region:
  - The customer or partner is responsible for the cost of making the data center ready for Dedicated Region or Alloy along with providing network connectivity.
2. Implement and migrate workloads to the cloud:
  - This requires the same efforts as implementing workloads in public cloud.
  - This implementation work is not included in the offering of Dedicated Region or Alloy. Oracle and partners can support with doing this.
    - Oracle offers professional services to assist with the planning, deployment, and migration of workloads to Dedicated Region or Alloy, but these are billed separately.
    - Customers can engage Oracle Consulting or third-party partners for implementation support, depending on their needs.
    - The cost of these services depends on the complexity of the deployment, the scope of the project, and the level of support required.
3. Operating and supporting Alloy and Dedicated Region:
  - Resources will be needed for data center operation and cloud management. This requires a team with specialized skills.
  - The work needed to operate will vary depending on the complexity of the organization and implementation.

## Deeper Dive: EU Sovereign Cloud

Cloud designed for EU data privacy and security, available to all



**EU Sovereign Cloud** enables commercial and public sector organizations to place sensitive data and applications in the cloud in alignment with EU customer data privacy and sovereignty requirements. Any customer can choose to run workloads in EU Sovereign Cloud regions. EU Sovereign Cloud isn't restricted to only customers that are based or headquartered in the EU.

Oracle EU Sovereign Cloud is designed for data residency and security. Its architecture shares no infrastructure with Oracle's commercial regions in the EU and has no backbone network connection to Oracle's other cloud regions. Customer access to Oracle EU Sovereign Cloud is managed separately from access to Oracle Cloud's commercial regions.

## Recap

Oracle's flexible cloud deployment options help government leaders support their unique needs across workloads, security, data sovereignty requirements and more. Public and Dedicated Cloud options help leaders address data residency and regulatory compliance needs while delivering the cost savings, agility, and efficiency of the cloud.

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