

3 Reasons Oracle Delivers through DoW ESI

Oracle streamlines acquisition of certain commercial products and services through the DoW ESI Agreement, helping DoW entities & components simplify procurement, standardize ordering and execute mission requirements through a centralized contract vehicle aligned with FAR 16.505.



Challenges Acquiring Technology

Navigate fragmented procurement

Organizations often acquire enterprise technology through multiple contracts, vendors and ordering processes, increasing admin effort, slowing procurement and limiting technology investments visibility. ESI was created to leverage enterprise buying power while simplifying acquisition roadblocks.

Standardization with flexibility

Mission requirements differ across organizations, requiring acquisitions that support unique operational, technical, security and performance needs while maintaining consistent governance and acquisition practices across the enterprise.

Accelerate mission delivery

Lengthy procurement cycles and inconsistent acquisition processes can delay deployment of mission-critical technology needed to support modernization and evolving operational requirements.



Oracle Delivers Through ESI

Centralized enterprise acquisition

Oracle provides a standardized contract vehicle that streamlines procurement while enabling consistent ordering, governance and customer engagement.

Flexible order-level execution

Task and delivery orders can define mission-specific requirements while preserving a consistent enterprise contracting structure aligned with FAR 16.505.

Dedicated program operations

Oracle supports customers with standardized intake processes, coordinated program operations and consistent engagement to improve speed to award, streamline request routing and simplify acquisition throughout the procurement lifecycle.

CRITICAL INSIGHTS

Oracle combines commercial technology & services, public sector contracting experience and dedicated program operations to help optimize the DoW procurement process.

Procurement Is Where Mission Planning Begins

Oracle helps DoW organizations simplify procurement through the ESI Portal, with a secure, efficient, and scalable process that supports mission needs.

Contact an expert

