

Oracle Hospitality Connect

January 28 – 30, 2020 | San Diego, CA

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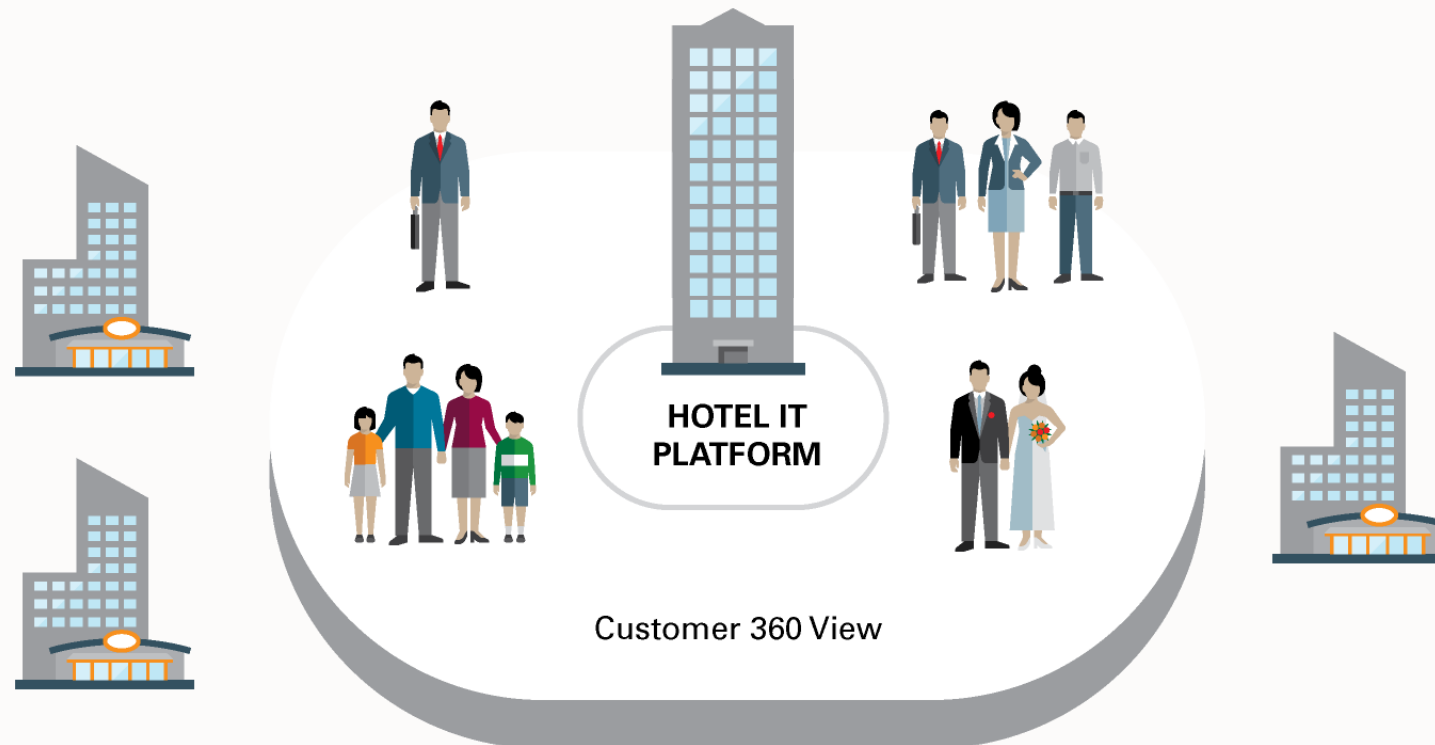
Consulting – Journey to OPERA

Aaron Stallings, Senior Director
Hotel Consulting, North America
January 29th, 2019

Safe harbor statement

The following is intended to outline our general product direction. It is intended for information purposes only, and may not be incorporated into any contract. It is not a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions. The development, release, timing, and pricing of any features or functionality described for Oracle's products may change and remains at the sole discretion of Oracle Corporation.

Giving our Customers a choice



Solutions each step of the Way



Flexibility in Scheduling
Flexibility in Services

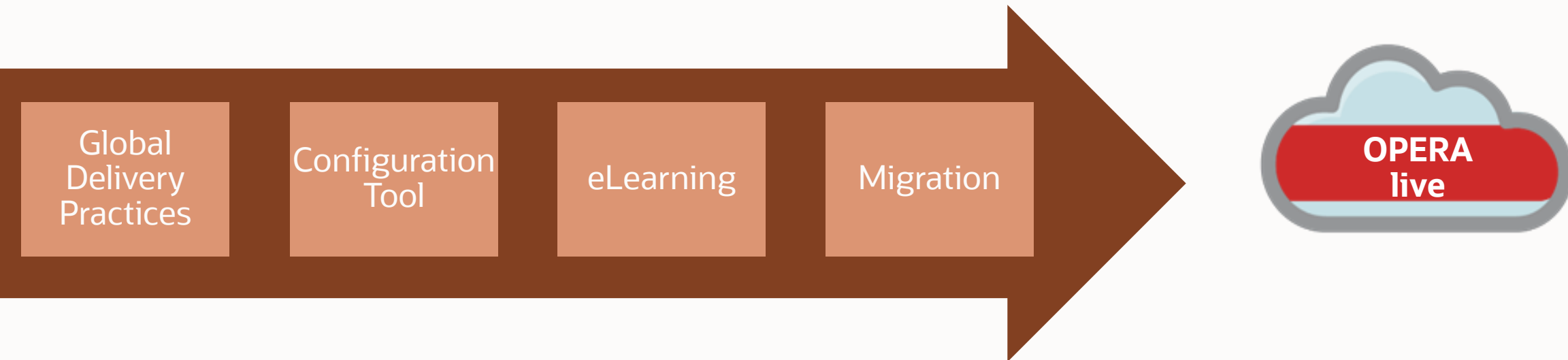


Consistent Quality in Delivery

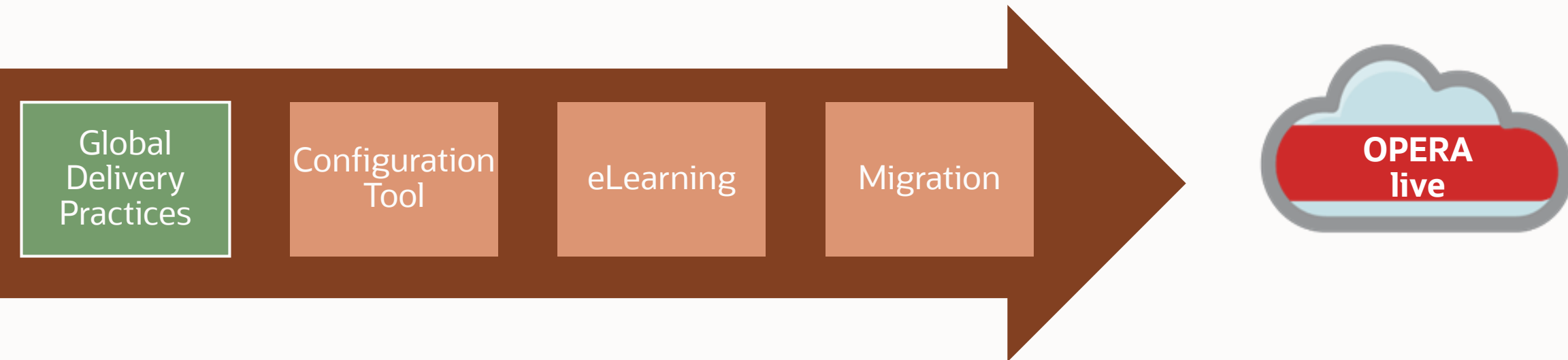


Reducing Hours to Deliver

Solutions each step of the way



Solutions each step of the way



Global Delivery Practices



640+

Team members
globally
complimented by
450+ Subk



Experience

Delivered 1000's of
Projects Successfully



**Delivery
Practices**
Global Standards



180+

Team members
NAM complimented
by + 160 Subk



Strength

Project Management



Knowledge

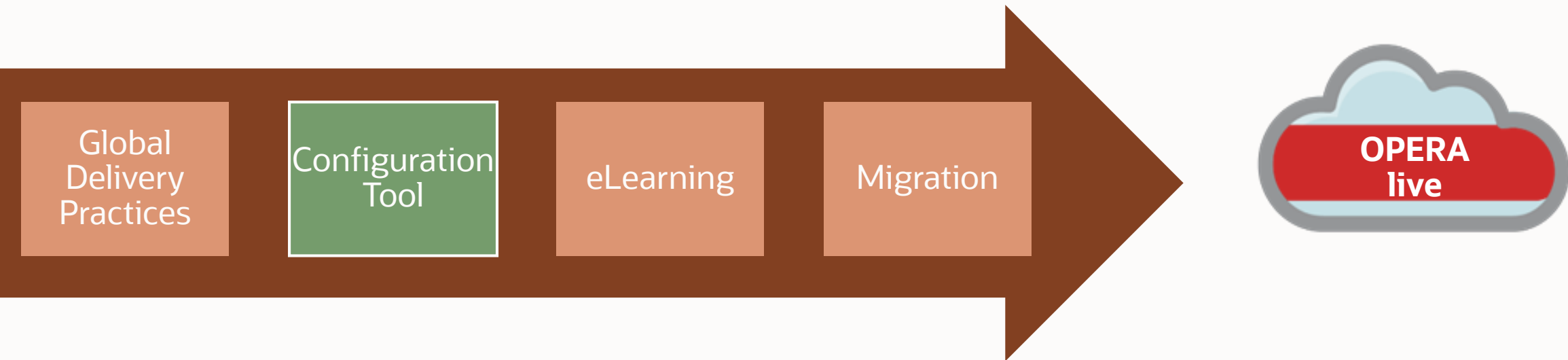
Access to all LoBs



Methodology

Proven Best Practice
Aligned to Industry
Standards

Solutions each step of the way



OPERA Cloud Configuration Suite OCCS



Update your configuration into the Pre-installation workbook and leave the rest to us!



Import Production and Training environment configuration



Opportunity to reduce configuration time

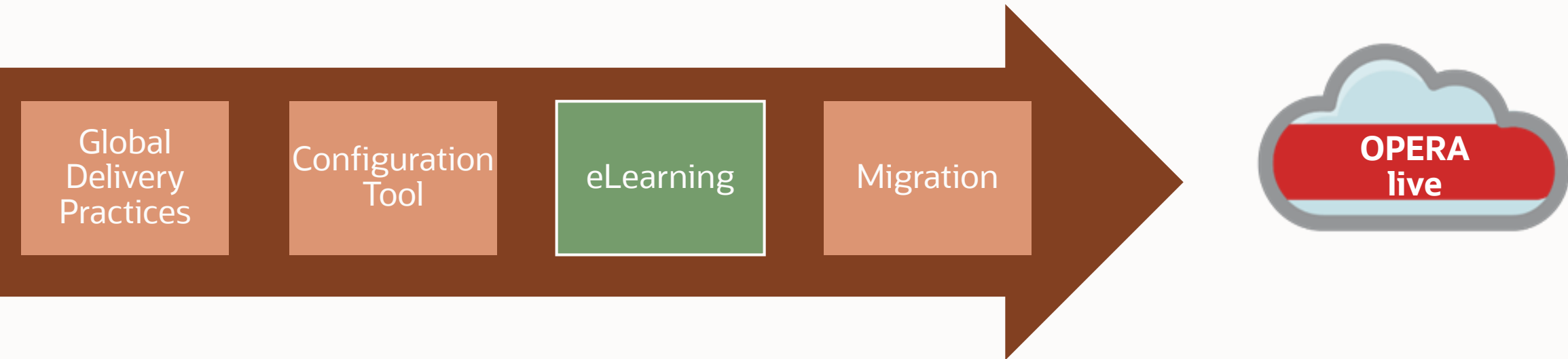


Larger customers may elect to maintain their shell(s) within the Pre-installation Workbook, for use at properties in one city, country or globally

OCCS is currently available for customers implementing OPERA Cloud PMS 19.x.

Future availability includes OPERA V5 SaaS and on premise, OXI and OPERA Sales & Event Management

Solutions each step of the way



eLearning & Property Level Training



Role based education, assign training based on the role of the team member



Management reporting to track progress



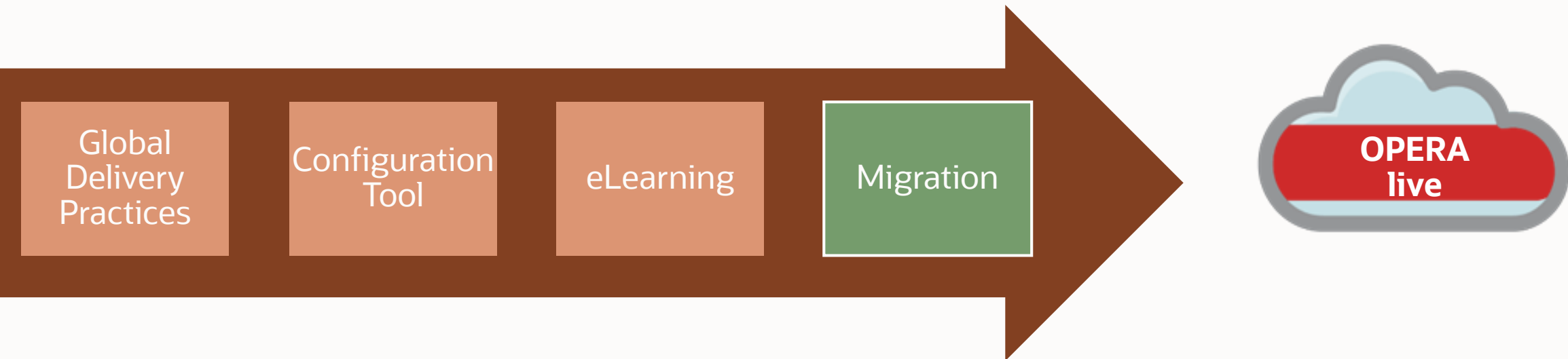
Study at your pace, schedule an hour a day or 8 hours – you decide



Additional languages for OPERA Cloud 19.x available - Japanese, German, French, Spanish

New OXI elearning Released, this is a independent module free with your OXI implementation

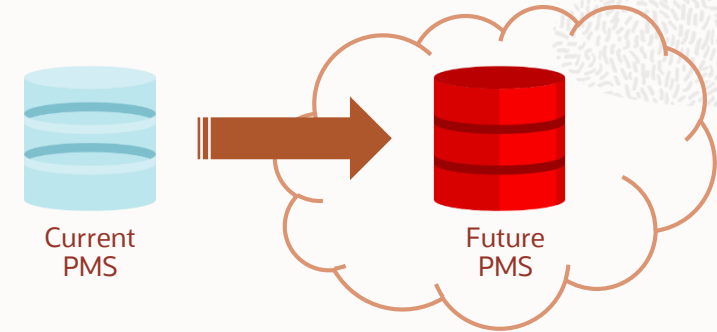
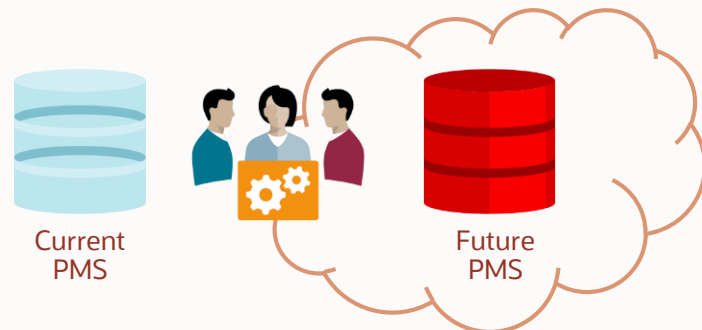
Solutions each step of the way



Moving to the Cloud

New Install

- Start with clean environment
- Configuration import from V5 on-premise (future availability – early 2020)
- Data Sync (Reservation & Profile, via 3rd party provider)
- More manpower needed
- Minimal downtime (cutover period only)



Migration

- Retain all OPERA data
- Keep all history
- Keep all reservations
- Keep config with production data
- No manual Data entry
- Potential for significant downtime
- Prior migration data cleaning needed
- Validate customized objects and reports are all cloud compatible
- Test migration recommended

Q&A



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North America



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