

# ORACLE HOSPITALITY CONNECT

DIAMOND SPONSOR **FREEDOM.PAY**





## Safe Harbor Statement

The following is intended to outline our general product direction. It is intended for information purposes only, and may not be incorporated into any contract. It is not a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions. The development, release, timing, and pricing of any features or functionality described for Oracle's products may change and remains at the sole discretion of Oracle Corporation.

# Agenda

- 1 Hospitality Hotel Consulting
- 2 Consulting Enablement
- 3 Transitioning to Cloud

# Global Hotel Consulting Services



640+

Consultants Globally  
complimented by 450+ Subk



Experience

Delivered 1000's Of  
Projects Successfully



Training

Holistic Training  
Approach



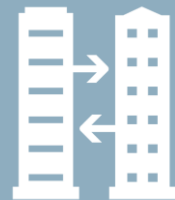
220+

Consultants **EMEA**  
complimented by 110+ Subk



Strength

Project Management



Knowledge

Access To All LoBs

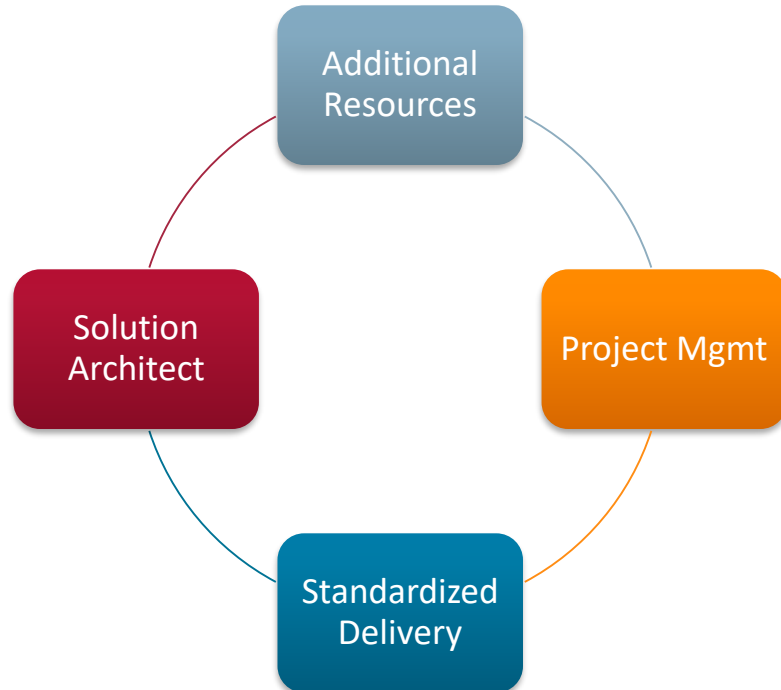


Methodology

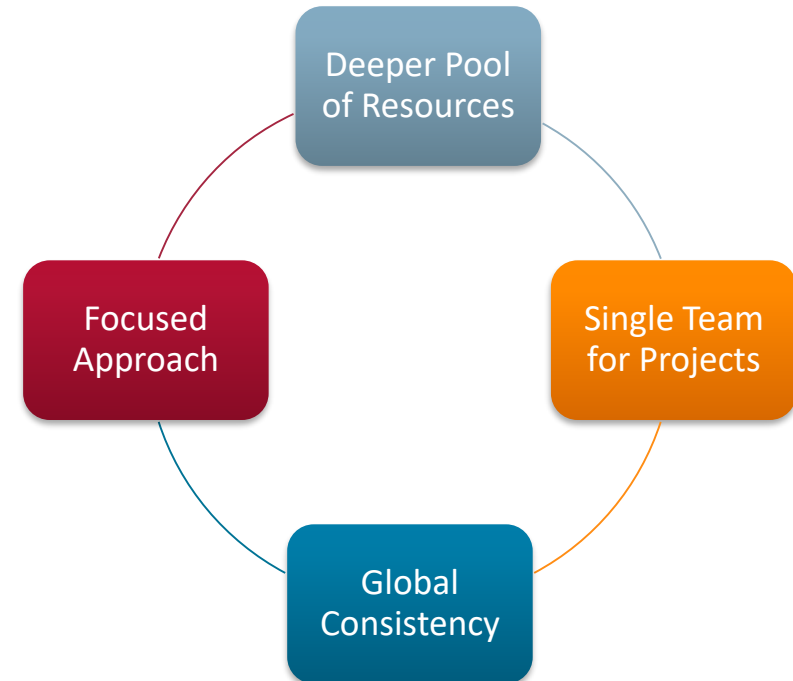
Proven Best Practice  
Methologies Aligned To  
Industry Standards

# Professional Services – CEMLI & Validations

## Global Team



## Benefits



# CEMLI

Customization / Configuration / Extensions / Modifications / Localization and Integration

# Oracle Consulting Enablement

## Global Approach





# Customer Enablement – you can choose



# Train The Trainer

# Oracle Will Train Your Trainer



# End User Training

# Oracle Will Train Your Teams Class Room Training



# E-Learning

Generic Trainings  
Customized Trainings

ORACLE INFRASTRUCTURE		OPERA Cloud training Schedule by Day	
Course	Exercises	Accessories/Prereqs	Day
OPERA-1000	Introduction to Oracle Cloud Infrastructure	Oracle Cloud Infrastructure	Day 1
OPERA-1001	Oracle Cloud Infrastructure Fundamentals	Oracle Cloud Infrastructure	Day 2
OPERA-1002	Oracle Cloud Infrastructure Networking	Oracle Cloud Infrastructure	Day 3
OPERA-1003	Oracle Cloud Infrastructure Compute	Oracle Cloud Infrastructure	Day 4
OPERA-1004	Oracle Cloud Infrastructure Storage	Oracle Cloud Infrastructure	Day 5
OPERA-1005	Oracle Cloud Infrastructure Database	Oracle Cloud Infrastructure	Day 6
OPERA-1006	Oracle Cloud Infrastructure Security	Oracle Cloud Infrastructure	Day 7
OPERA-1007	Oracle Cloud Infrastructure Identity and Access Management	Oracle Cloud Infrastructure	Day 8
OPERA-1008	Oracle Cloud Infrastructure Logging and Monitoring	Oracle Cloud Infrastructure	Day 9
OPERA-1009	Oracle Cloud Infrastructure Backup and Recovery	Oracle Cloud Infrastructure	Day 10
OPERA-1010	Oracle Cloud Infrastructure Migration	Oracle Cloud Infrastructure	Day 11
OPERA-1011	Oracle Cloud Infrastructure Disaster Recovery	Oracle Cloud Infrastructure	Day 12
OPERA-1012	Oracle Cloud Infrastructure High Availability	Oracle Cloud Infrastructure	Day 13
OPERA-1013	Oracle Cloud Infrastructure Performance	Oracle Cloud Infrastructure	Day 14
OPERA-1014	Oracle Cloud Infrastructure Cost Management	Oracle Cloud Infrastructure	Day 15
OPERA-1015	Oracle Cloud Infrastructure Governance	Oracle Cloud Infrastructure	Day 16
OPERA-1016	Oracle Cloud Infrastructure Compliance	Oracle Cloud Infrastructure	Day 17
OPERA-1017	Oracle Cloud Infrastructure Security Audits	Oracle Cloud Infrastructure	Day 18
OPERA-1018	Oracle Cloud Infrastructure Incident Response	Oracle Cloud Infrastructure	Day 19
OPERA-1019	Oracle Cloud Infrastructure Business Continuity	Oracle Cloud Infrastructure	Day 20
OPERA-1020	Oracle Cloud Infrastructure Summary	Oracle Cloud Infrastructure	Day 21

# Customer Enablement – you can choose

**Learn by Role**

- Reservation Agent
- Reservation Supervisor
- Reservation/Revenue Manager
- Group Sales
- Front Desk Agent
- Guest Service Agent
- Front Desk Supervisor
- Night Audit
- Property Management / General Manager
- Housekeeping
- Finance / Accounting
- Property Admin User

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**My Courses**

Welcome to Oracle Hospitality Learning Management System!

Below is the list of courses that you are currently enrolled in. You will have the option to take each course before passing the associated course quiz. Once the course and quiz are completed, you will have the option of reviewing each as needed.

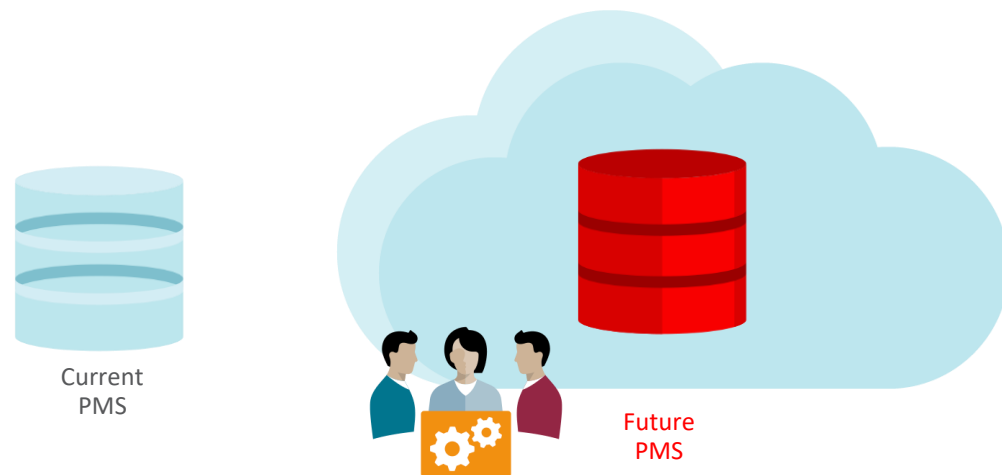
**Note for Quizzes:** If you have successfully completed your quiz and do not see the score, select refresh on your browser. This will allow the completion bar and score to be updated. Please do not attempt to take the quiz again, unless you failed or did not finish the quiz. The score has been recorded, even if it has not been reflected on the screen just yet. Use the magnifying glass icon in the Summary column to see your quiz attempts.

**Currently enrolled in these courses:**

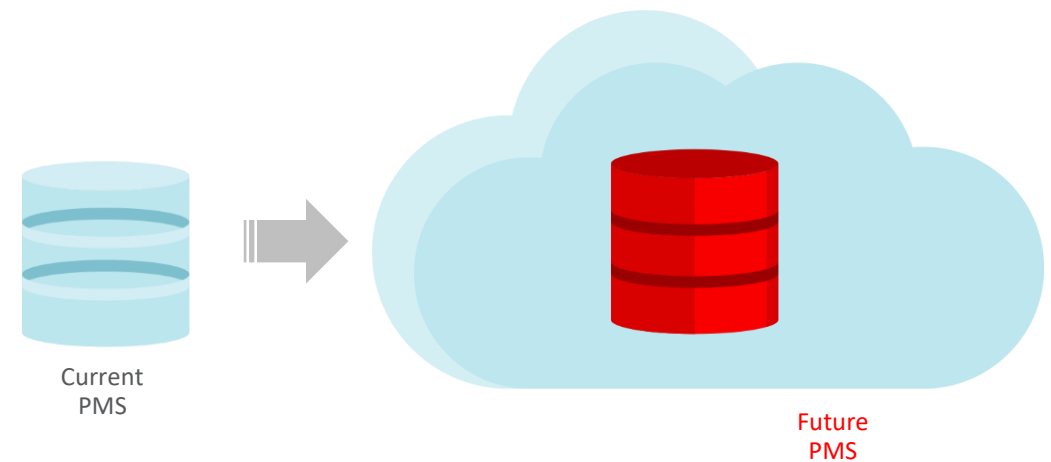
Course Title	Duration	Added	Status	Course Summary	Start	Certificate
OC181000 Introduction to OPERA Cloud	18 min	Added: php	Status: Not Started	<a href="#">Course Summary</a>	Start	Certificate
OC181010 Dashboard and Quick Launch	13 min	Added: php	Status: Not Started	<a href="#">Course Summary</a>	Start	Certificate
OC181100 Guest Profile Management	38 min	Added: php	Status: Not Started	<a href="#">Course Summary</a>	Start	Certificate
OC181110 Company Profile Management	33 min	Added: php	Status: Not Started	<a href="#">Course Summary</a>	Start	Certificate

# Transitioning to the Cloud

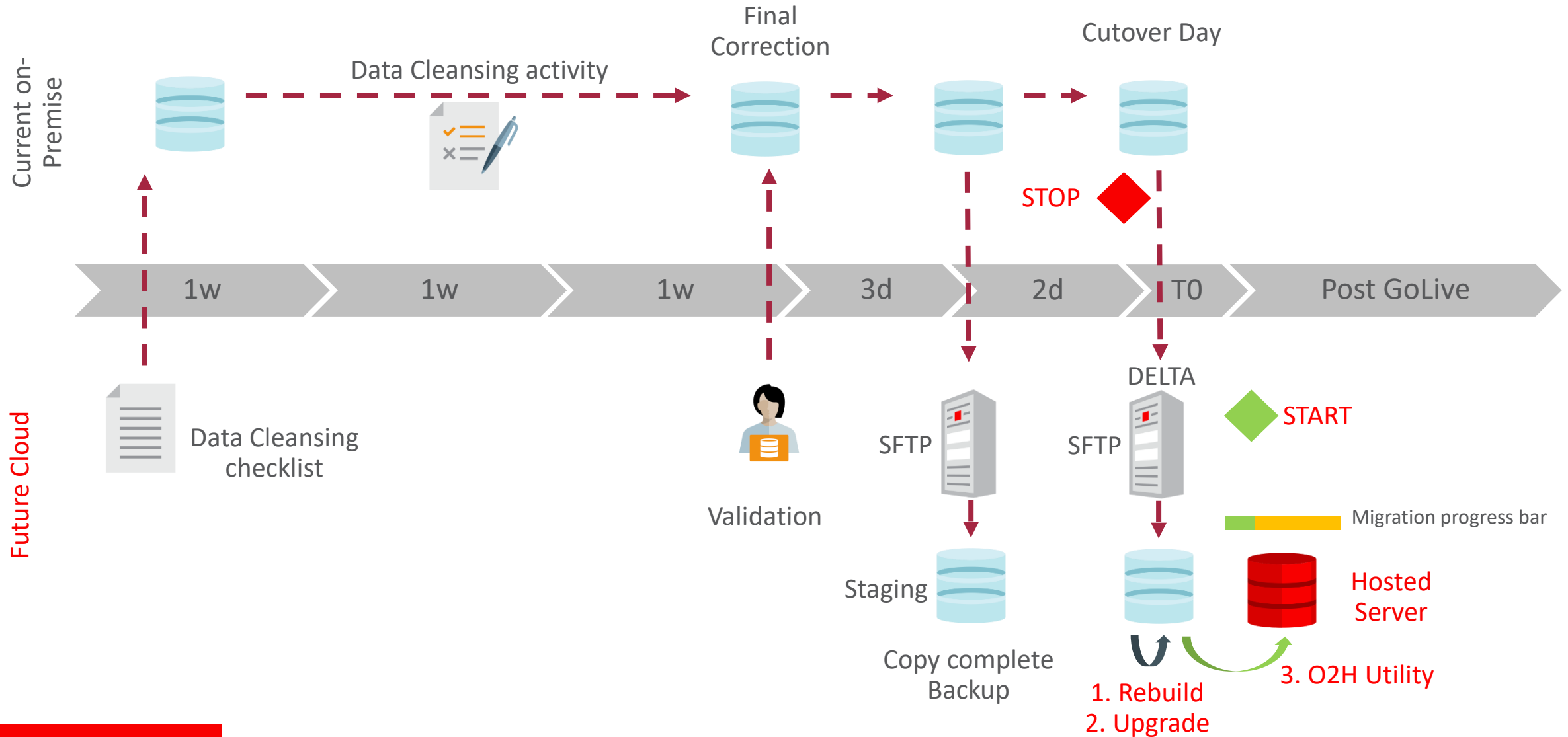
## New Install



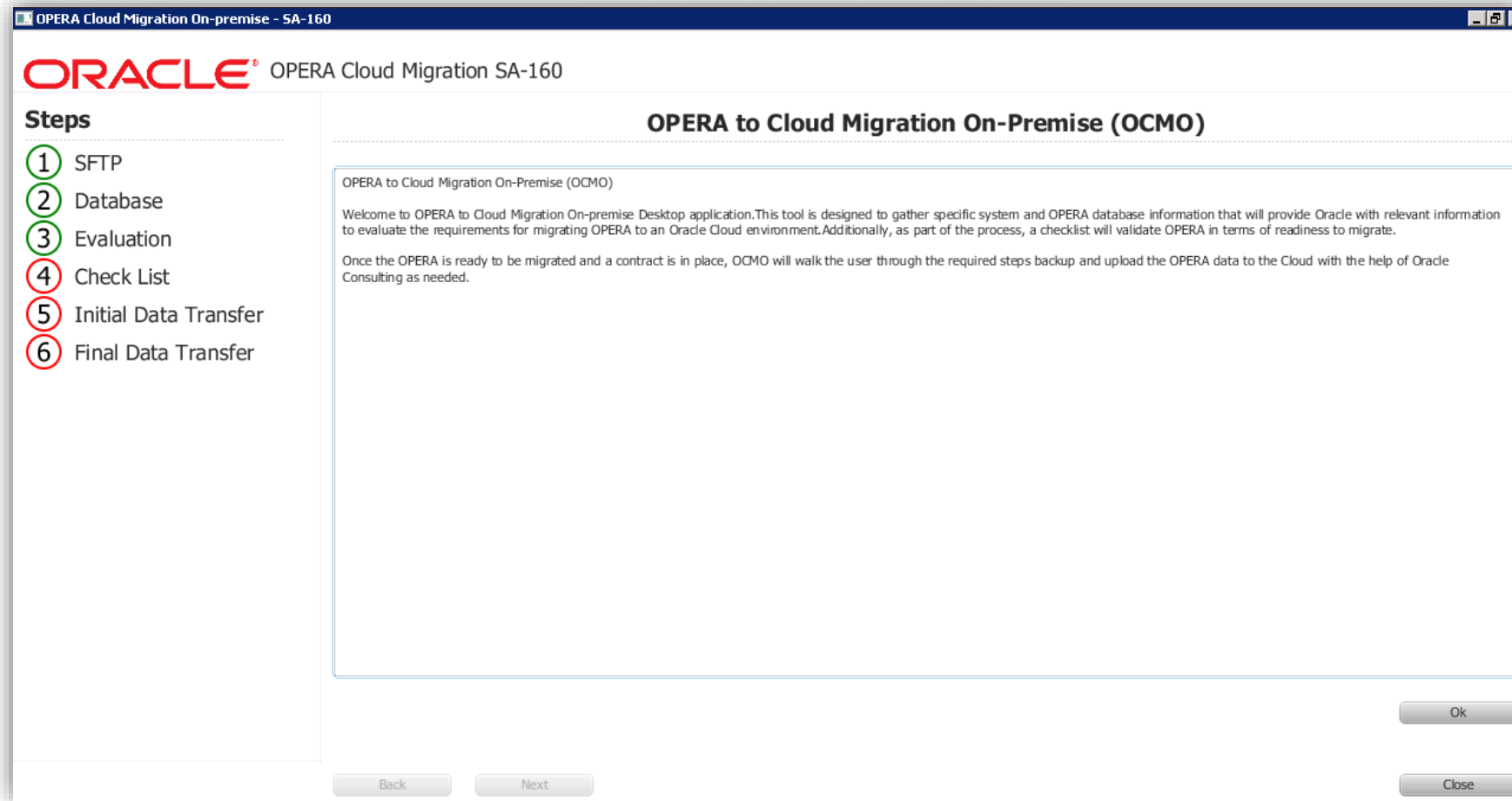
## Migration



# Premise to Cloud – Migration High Level Process



# OCM – Desktop Based Application



# OCM Migrations – Benefits



Cost  
Effective



Intuitive &  
Simple Design



Automated &  
min. Manual  
Intervention



Designed for  
Cloud & Security  
Approved



Automated  
Communication



Simple & Scalable



Faster

# Key Focus Moving Forward

Enhance  
Quality &  
Customer  
Satisfaction



Effective  
&  
Trusted Partner



Reduce Cost  
&  
Complexity



