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JD Edwards EnterpriseOne - One View

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Agenda

Reporting Spectrum

Operational Intelligence with One View

Supporting Collateral

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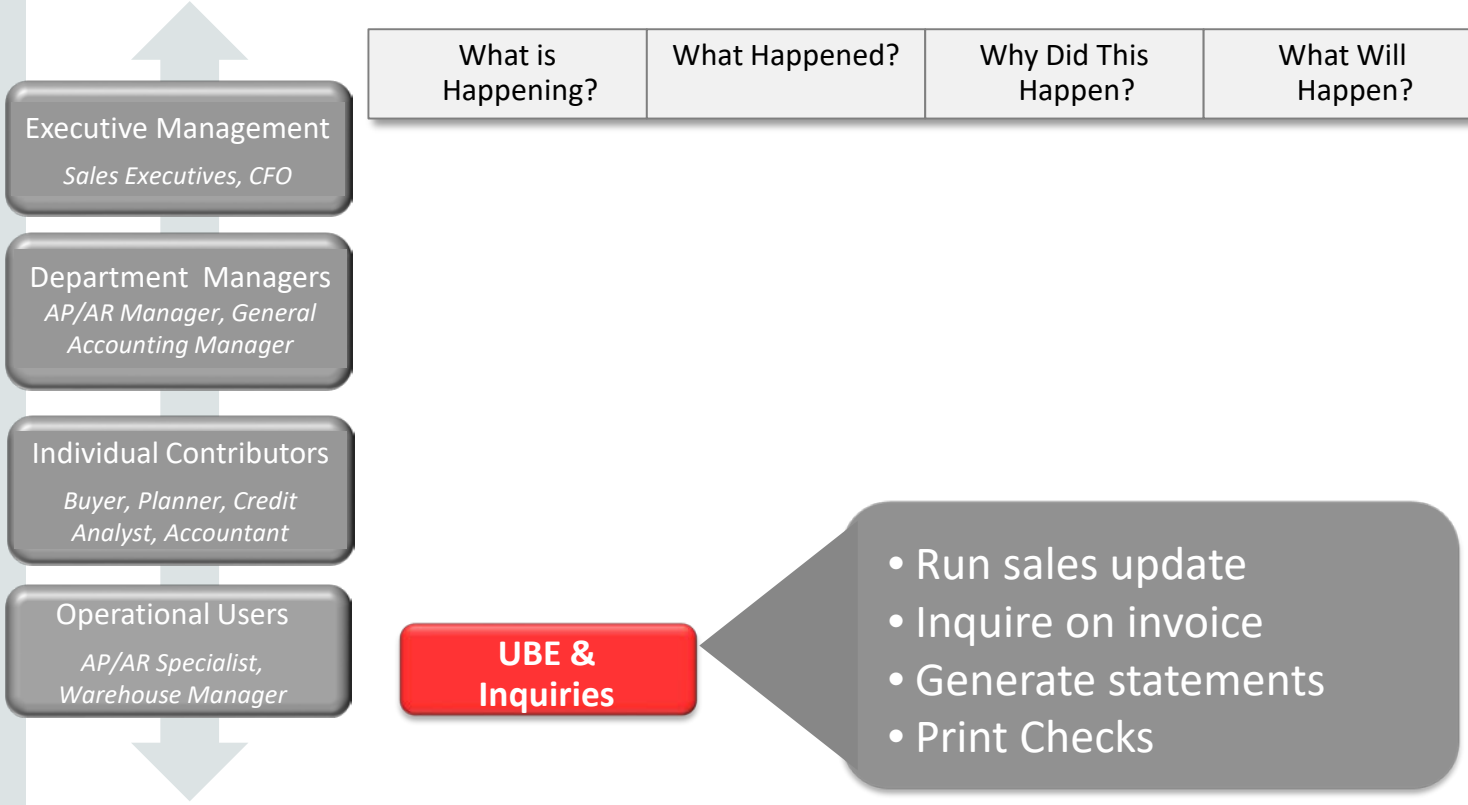
Solutions for Entire Reporting Spectrum

Coverage across enterprise roles



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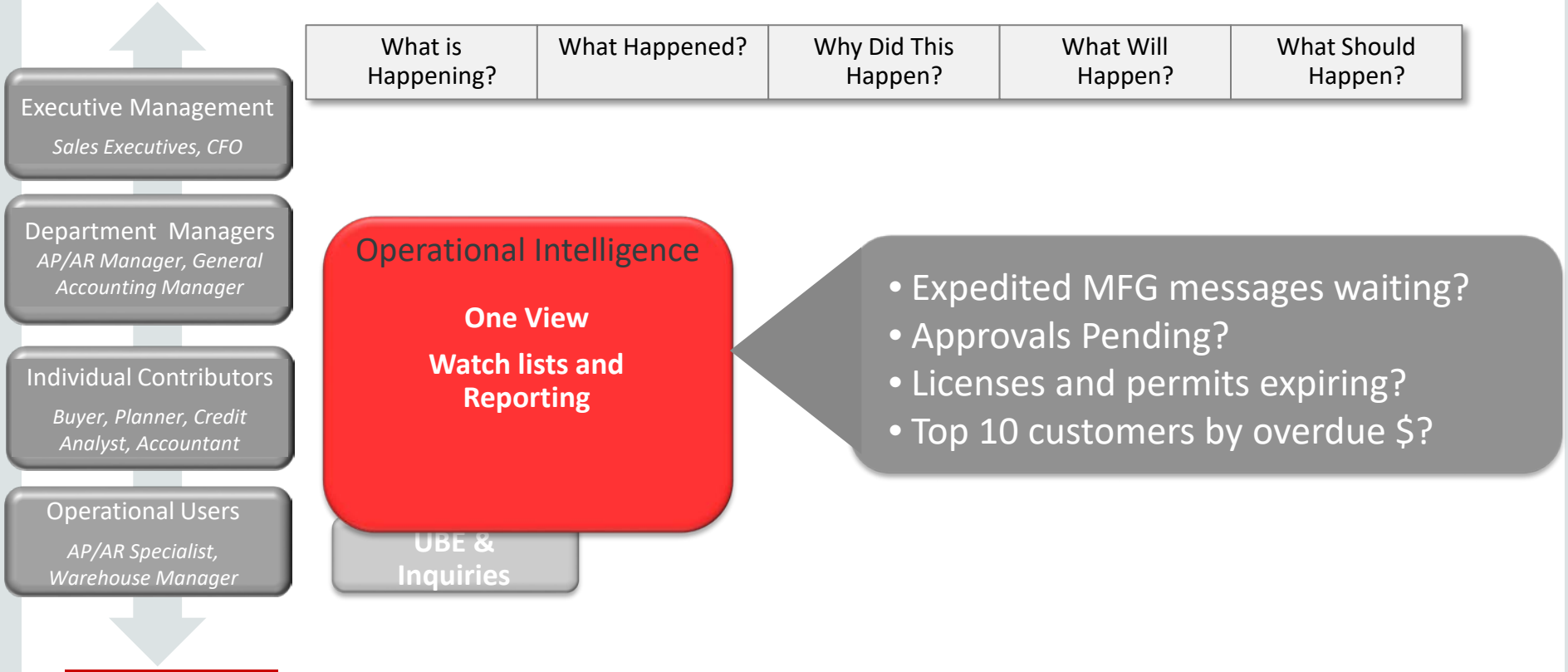
Solutions for Entire Reporting Spectrum

Coverage across enterprise roles



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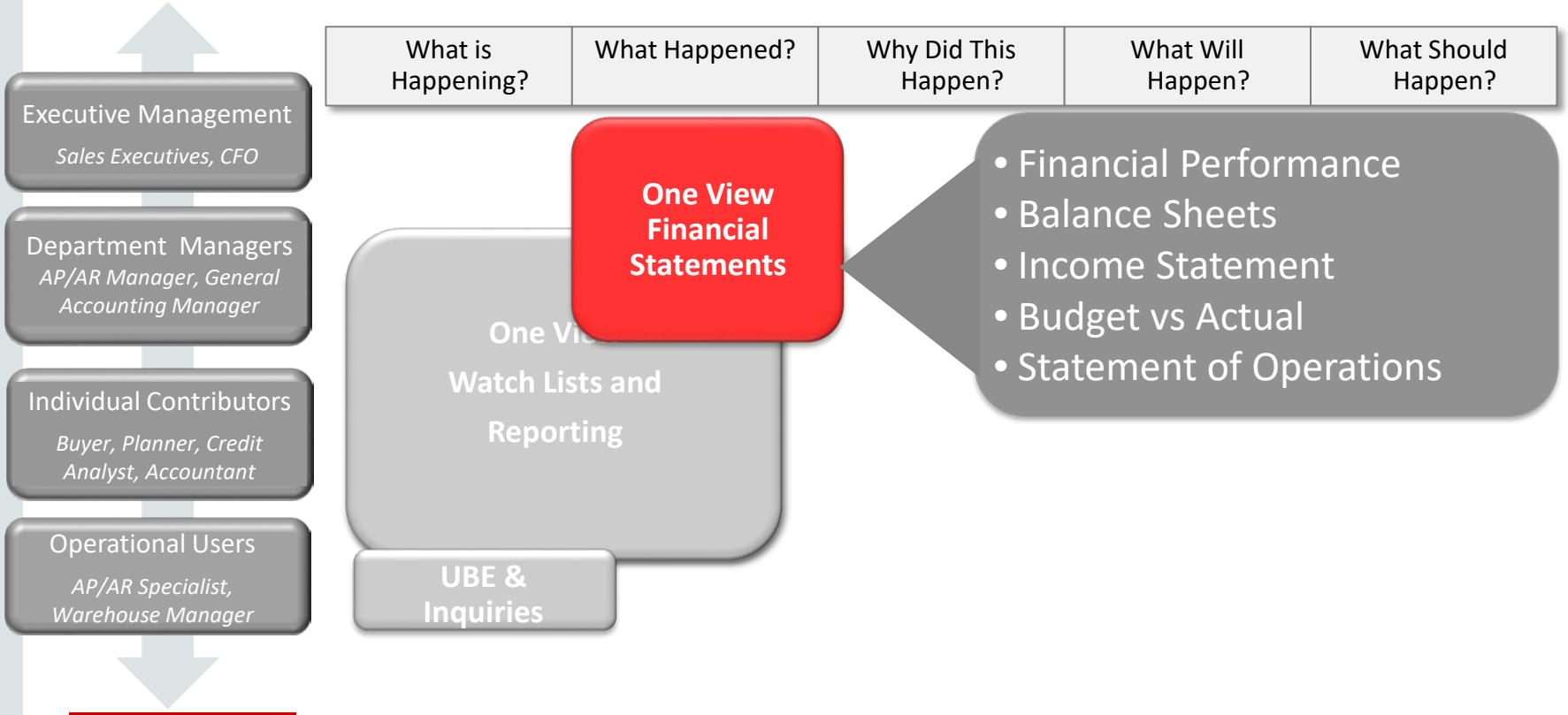
Solutions for Entire Reporting Spectrum

Coverage across enterprise roles



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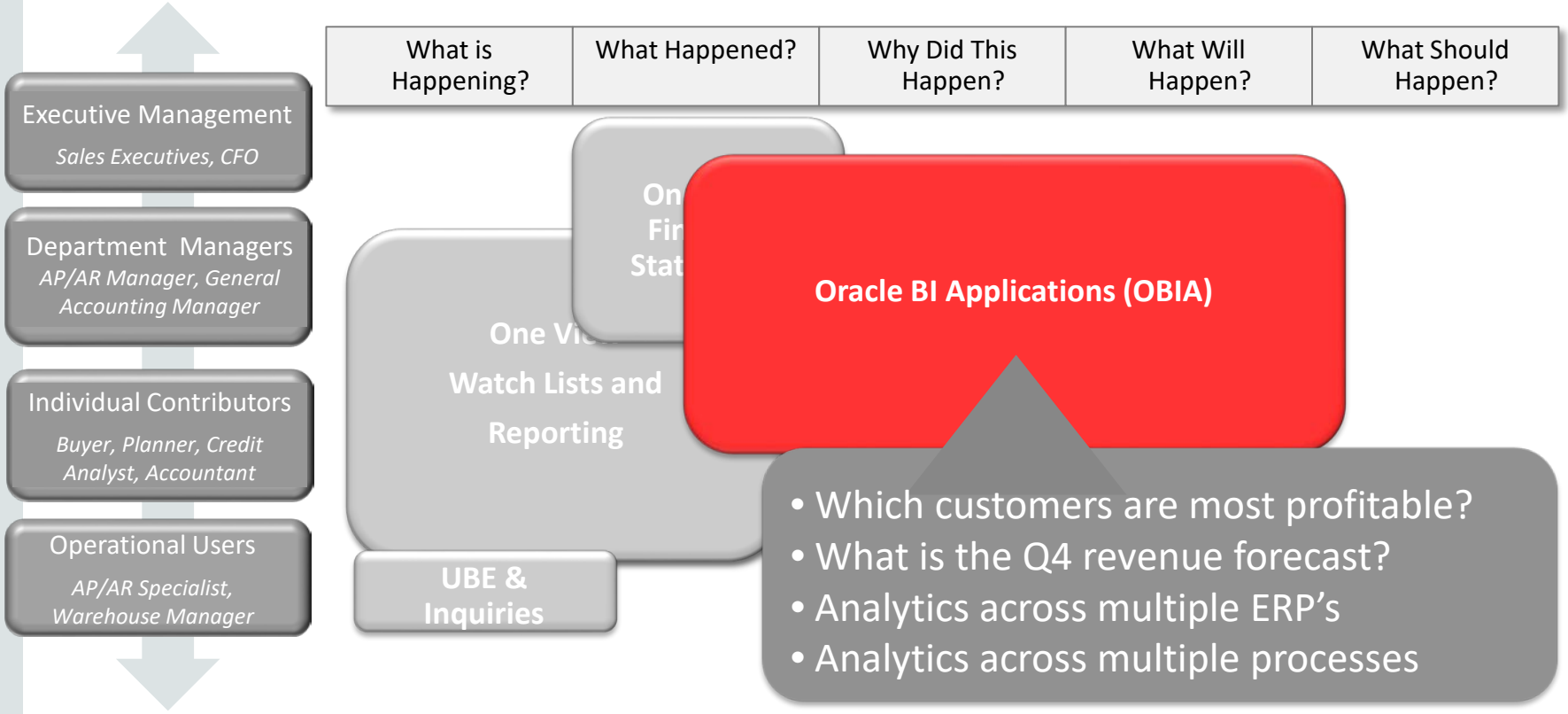
Solutions for Entire Reporting Spectrum

Coverage across enterprise roles



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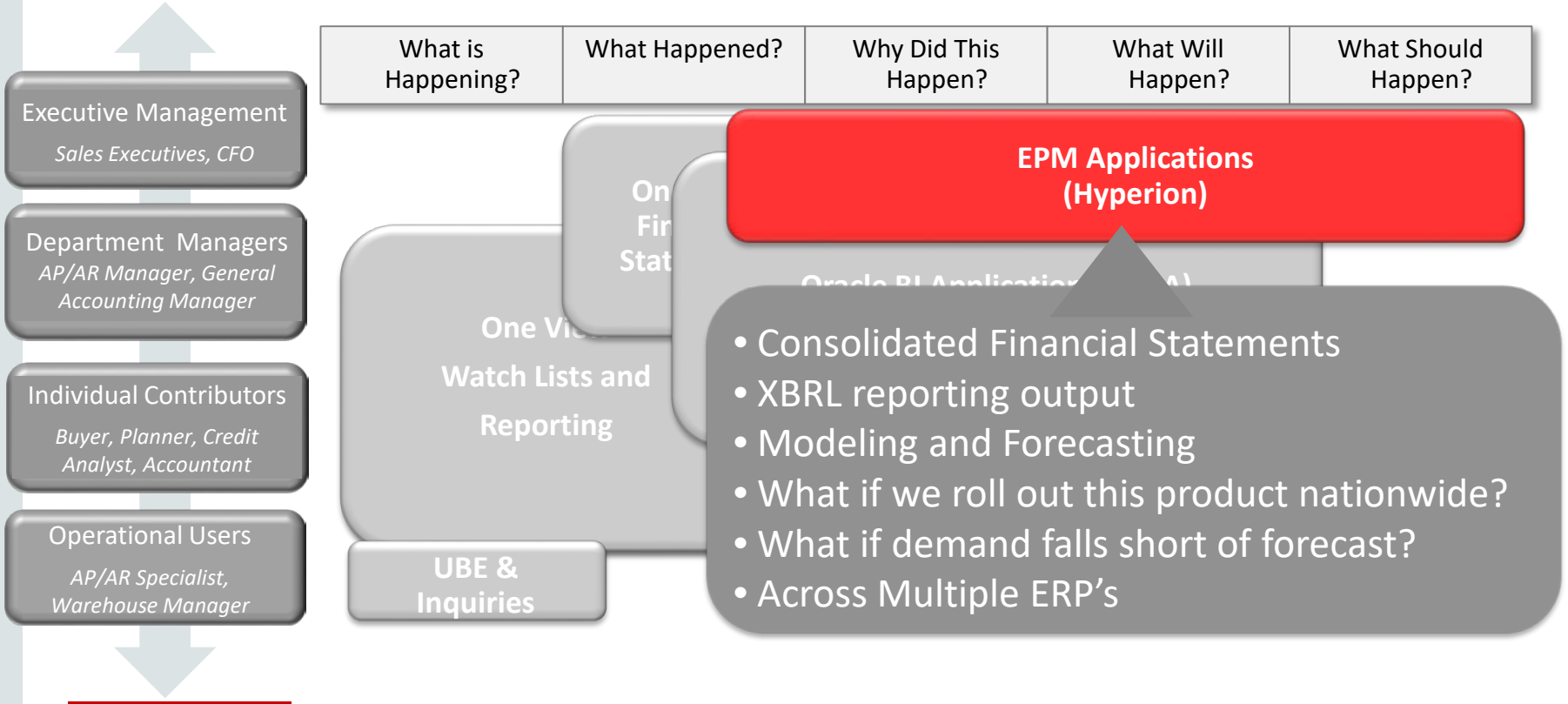
Solutions for Entire Reporting Spectrum

Coverage across enterprise roles



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Operational Intelligence

JD Edwards One View

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Deliver continuous improvement with real time intelligence

- **Organizations with real time visibility show 5% higher growth in operating cash flow and 2% lower operating costs ……** Aberdeen 2012, Operational Intelligence: Driving Performance with Tactical Visibility

Achieving Operational Intelligence

One View Reporting meets the needs of today's Best in Class companies

- Top Pressures Driving Operational Intelligence
  - Operational decisions based on inaccurate data
  - Operational inefficiencies
  - Shortening window of time for making critical decisions
  - Customers demand for timely and accurate response

Organizations with real time visibility show 5% higher growth in operating cash flow and 2% lower operating costs.....

Aberdeen 2012, Operational Intelligence: Driving Performance with Tactical Visibility

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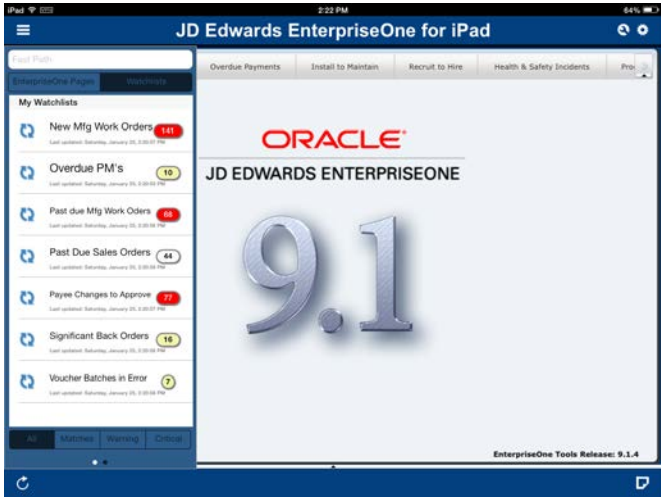
Operational Intelligence vs. Reporting

"I need that report on my desk by 8AM..every Monday"

Traditional Reporting

Operational Intelligence



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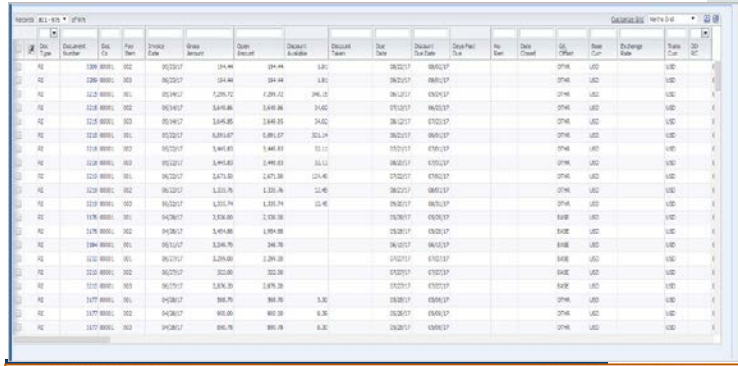
Which is More Clear?

Number 1

or

Number 2



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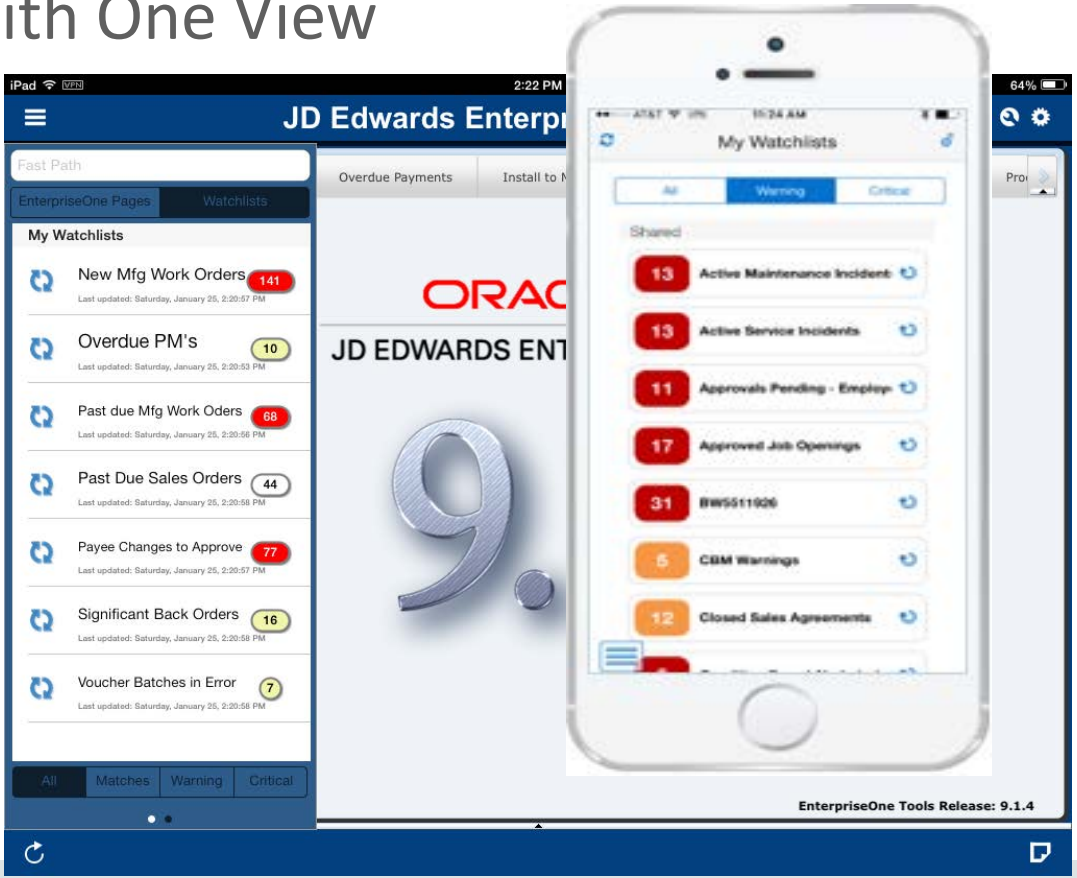
Real Time Intelligence with One View

Watch Lists provide alerts

- Work orders scheduled today
- New move in’s
- New Move out’s
- Overdue PM’s
- Pending approvals
- Significant back orders
- Batches in error
- …



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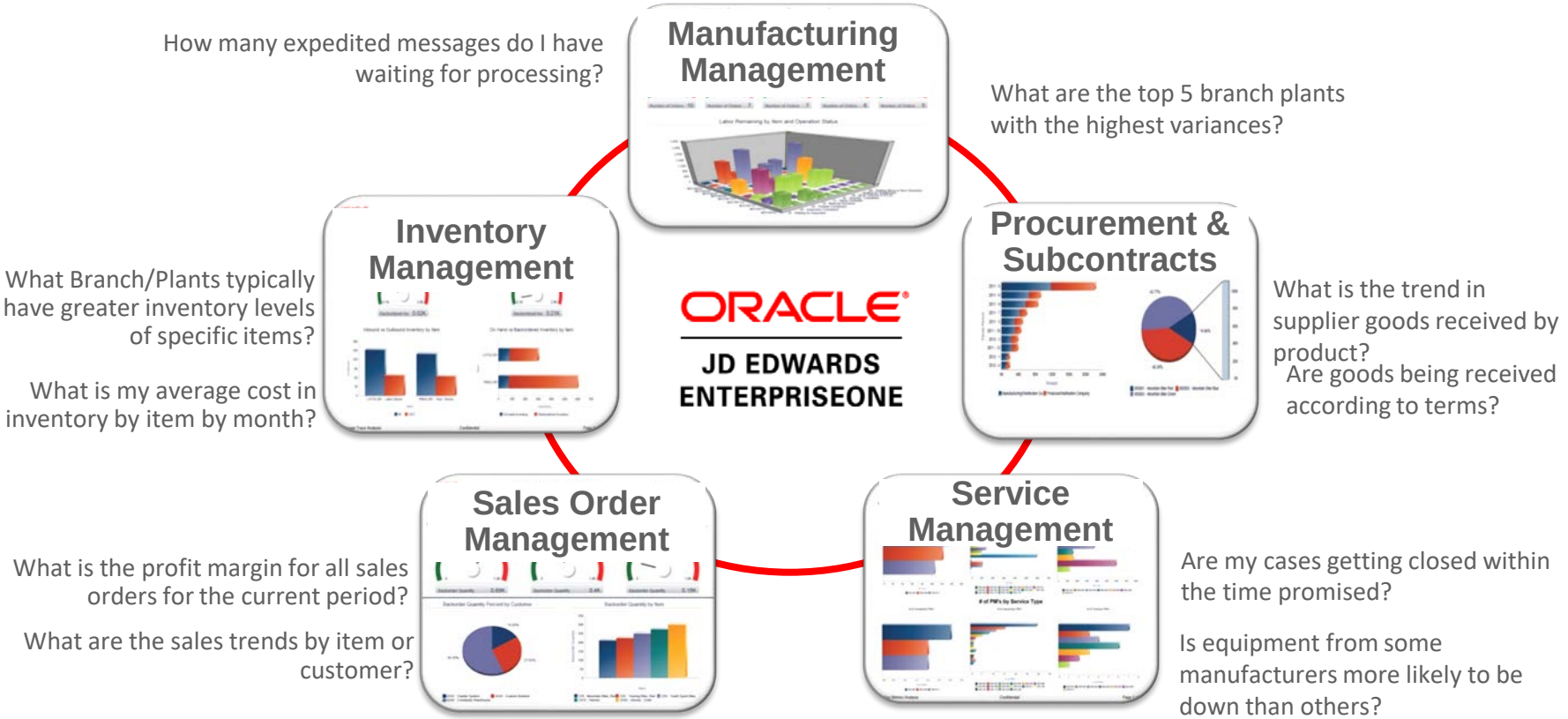
Solutions for Manufacturers & Distributors



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Solutions for Consumer Packaged Goods Companies

What is the profit margin for all sales orders for the current period?

What are the sales trends by item or customer?

What Branch/Plants typically have greater inventory levels of specific items?

What is my average cost in inventory by item by month?

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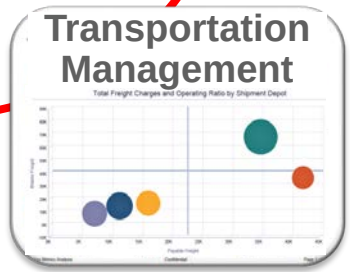
What is the trend in supplier goods received by product?

Are goods being received according to terms?

What is the avg time spent processing a request?

What are the sales trends by item or customer?



What is the avg. vehicle utilization?

What is my on time shipment performance by depot?

Which carriers are shipping bulk loads over what time frames?

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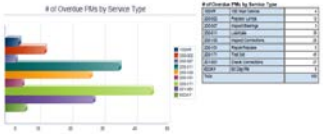
Solutions for Asset Intensive Industries

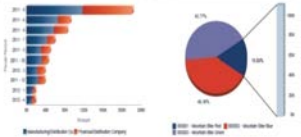
What equipment licenses and permits are expiring by location?

Capital Asset Management



What preventative maintenance orders by type are overdue?

Procurement & Subcontracts



What is the trend in supplier goods received by product?

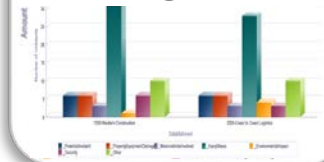
Are goods being received according to terms?

Service Management

Are my cases getting closed within the time promised?

Is equipment from some manufacturers more likely to be down than others?

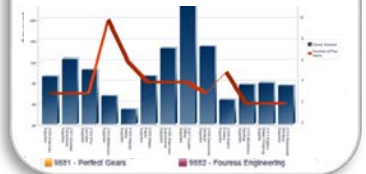
H & S Incident Management



Are their different incident rates for employee injuries by type by plant?

Are there certain classes of equipment that are involved in a higher rate of incidents?

Financial Management



How are my labor costs tracking to budget?

What are my utilities costs by plant by period ?

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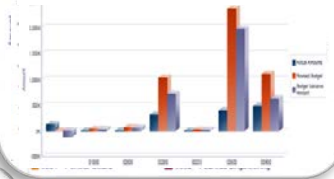
Solutions for Project Based Industries

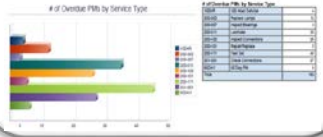
Compare budget to actual by cost code by project

Project Costing



Show me the break down of labor costs by cost code by job and across jobs

Capital Asset Management



What equipment licenses and permits are expiring by location?

What work orders by type are overdue?

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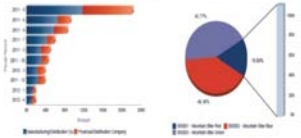
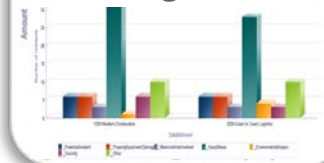
Procurement & Subcontracts



Show retainage by subcontractor

Are supplies getting to the job site on time?

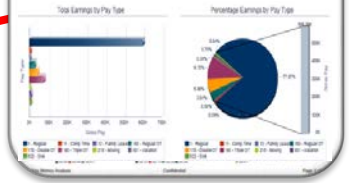
H & S Incident Management



Compare incident rates for employee injuries by type by project?

Are there certain classes of equipment that are involved in a higher rate of incidents?

Payroll



What jobs are incurring the highest overtime pay?

Are employees sick more often on Fridays?

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One View Financial Statements

Financial Performance

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Balance Sheet

06/30/2015 21:31:40 (UTC)

For the Period Ending:06/30/2015

Description	Current Actual	Last Month End	Last Year End	Change This Month	Change This Year
CT Oil and Gas					
Assets					
Current Assets					
Cash	176,453.80	139,159.80	63,529.12	37,294.00	112,924.68
Accounts Receivable	110,389.65	88,216.37	36,863.93	22,173.28	73,525.72
Work in Progress					
Inventory	211,351.00	186,061.00	86,933.00	25,290.00	124,418.00
Prepaid Expenses	5,550.00	5,450.00	1,750.00	100.00	3,800.00
Current Assets	503,744.45	418,887.17	189,076.05	84,857.28	314,668.40
Fixed assets					
Property and Equipment	-189,371.00	-162,071.00	-77,196.00	-27,300.00	-112,175.00
Accumulated depreciation					
other assest	-42,069.72	-38,669.72	-9,788.00	-3,400.00	-32,281.72
Fixed assets	-231,440.72	-200,740.72	-86,984.00	-30,700.00	-144,456.72
Assets	272,303.73	218,146.45	102,092.05	54,157.28	170,211.68
Liabilities and equity					
Current Liabilities					
Accounts Payable	129,430.00	112,930.00	47,977.00	16,500.00	81,453.00
Accured payroll liabilities	159,065.54	147,662.74	101,736.42	11,402.80	57,329.12
othe payroll liabilities	28,513.00	26,513.00	14,013.00	2,000.00	14,500.00
Accured Taxes	-32,232.00	-30,832.00	-27,832.00	-1,400.00	-4,400.00
Current Liabilities	284,776.54	256,273.74	135,894.42	28,502.80	148,882.12
Long Term Liabilities					

Balance Sheet by Business Unit — *Confidential* — Page 1 of 2

- End user authored and generated
- Increase operational efficiency

- Data visualization
- Sample content for a quick start

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Financial Highlights

10/27/2015 18:35:14 (UTC)

Period Ending 10/31/2015

Company: Sun Pharma Ltd. - 00274

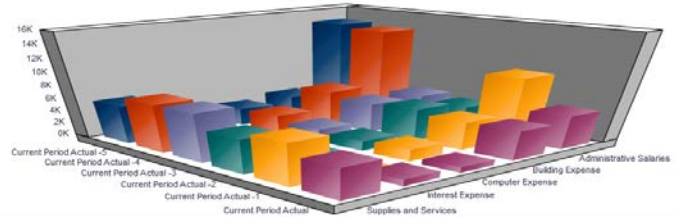
Financial KPI's

	Current Year	Prior Year	% Chg
Revenues	476,195	459,773	3.4%
Cost of Goods Sold	246,826	259,189	4.8%
Gross Margin	229,369	200,584	12.5%
Operating Expenses	238,595	211,430	-12.8%
Operating Profit/Loss	-9,226	-10,846	-17.6%
Return On Assets (ROA)	-5.1%	-9.4%	
Return On Equity (ROE)	-56.9%	-180.8%	

Expense Analysis

	Current Year	% Rev	Prior Year	% Rev
Administrative Salaries	101,275	22.0%	55,325	12.0%
Building Expense	42,777	9.3%	49,149	10.7%
Supplies and Services	67,094	14.6%	79,276	17.2%
Computer Expense	21,413	4.7%	17,331	3.8%
Interest Expense	6,036	1.3%	10,349	2.3%
General and Administrative	238,595	51.9%	211,430	46.0%

Operating Expense Analysis - 6 Month Trend



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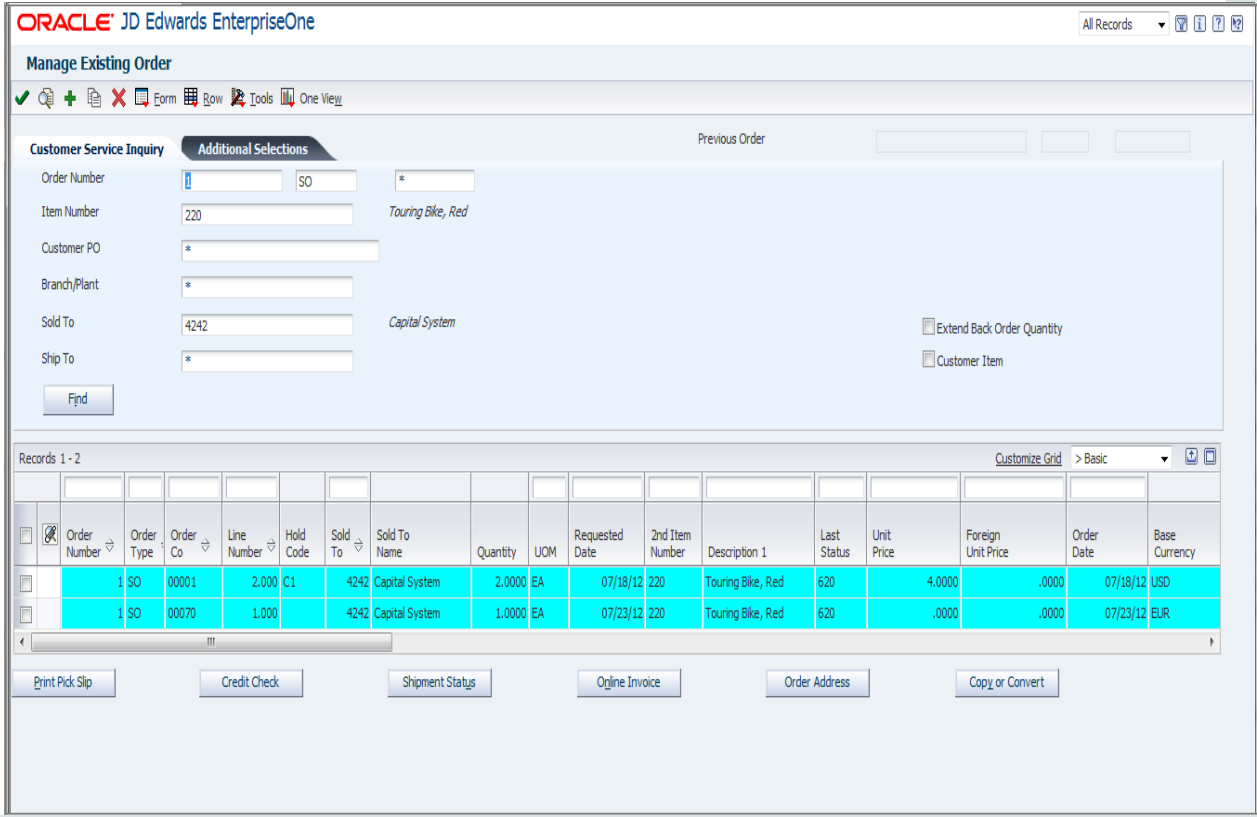
Actionable Intelligence

Drill Back

- Configurable
- Drill down to original transaction
- Drill across to contextual data



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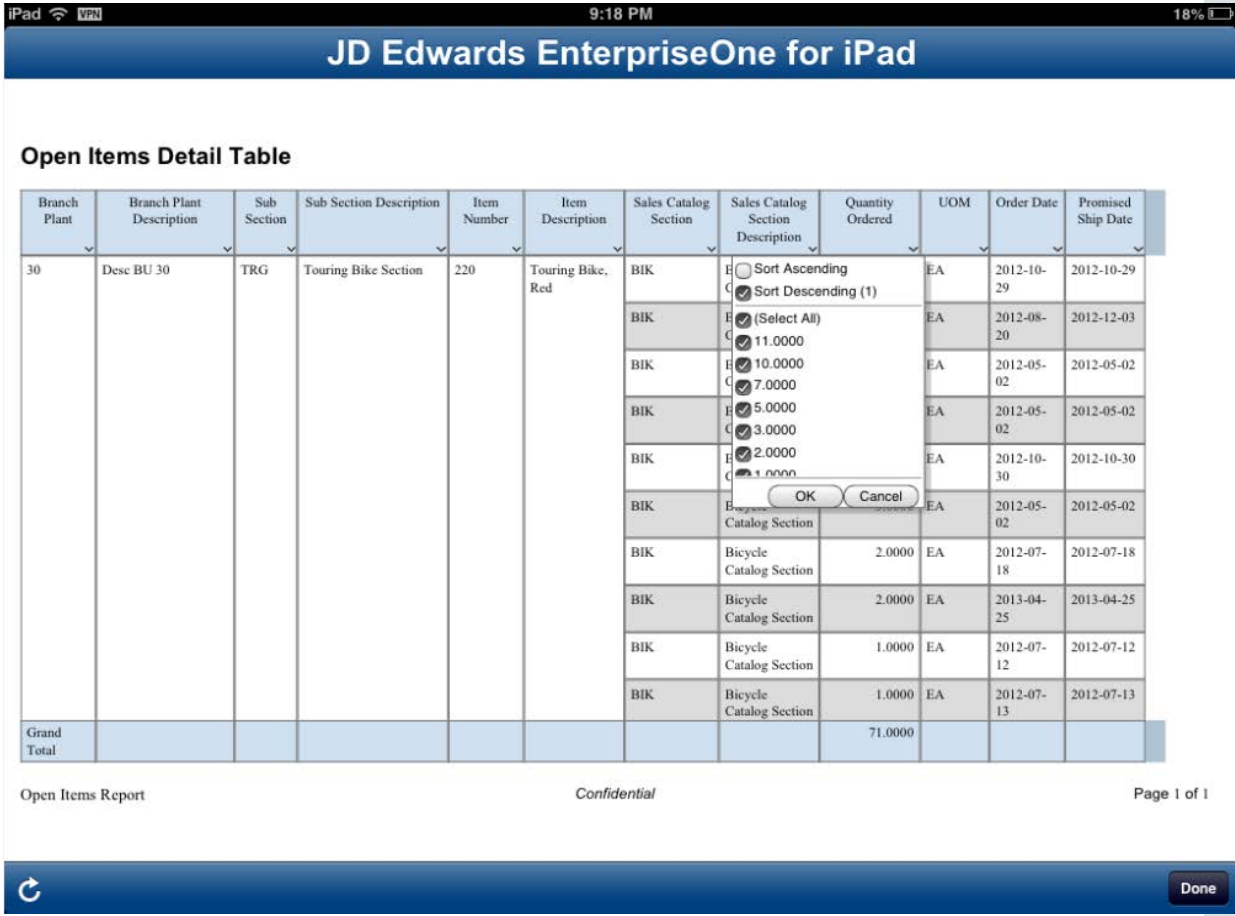
iPad Support

One View Reports

- Interactive Viewer
- Drill back



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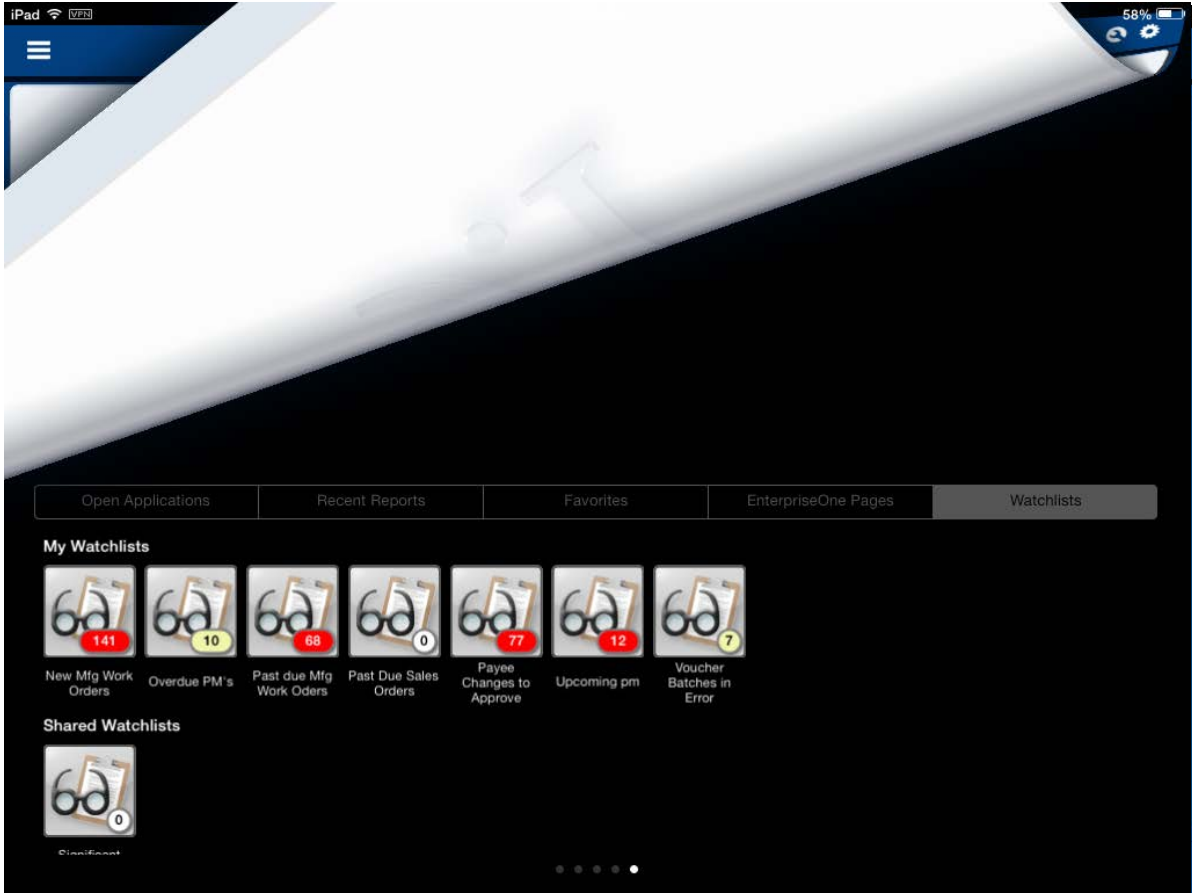
iPad Support

Watchlists

- Left Hand Panel
- Carousel



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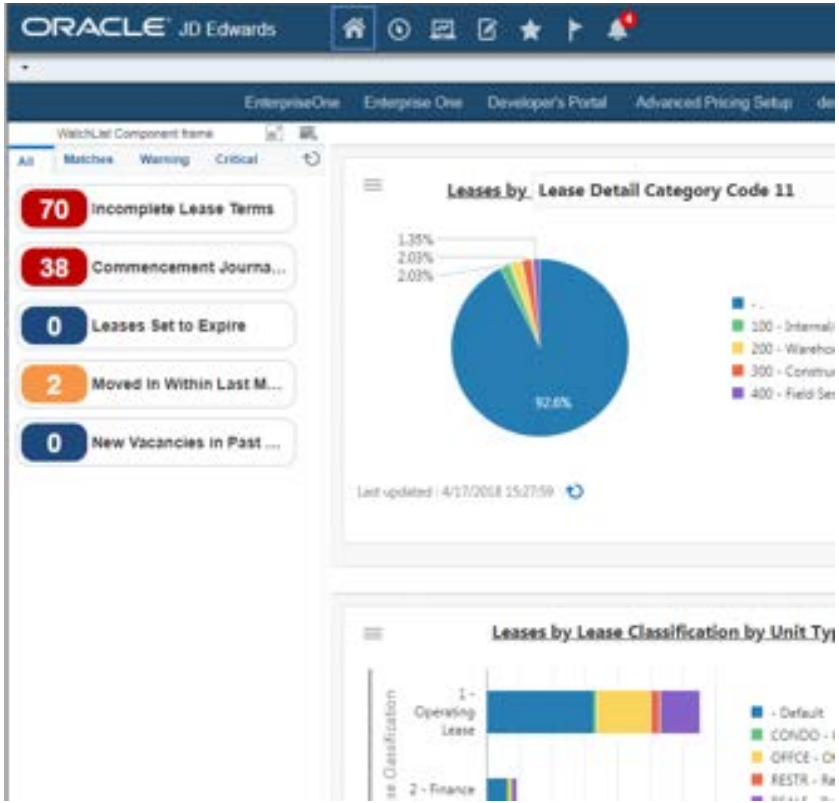
Watch Lists in UX One

Real-Time Intelligence

- Included in UX One pages
- Real-time access to critical information
- Add your own to your pages



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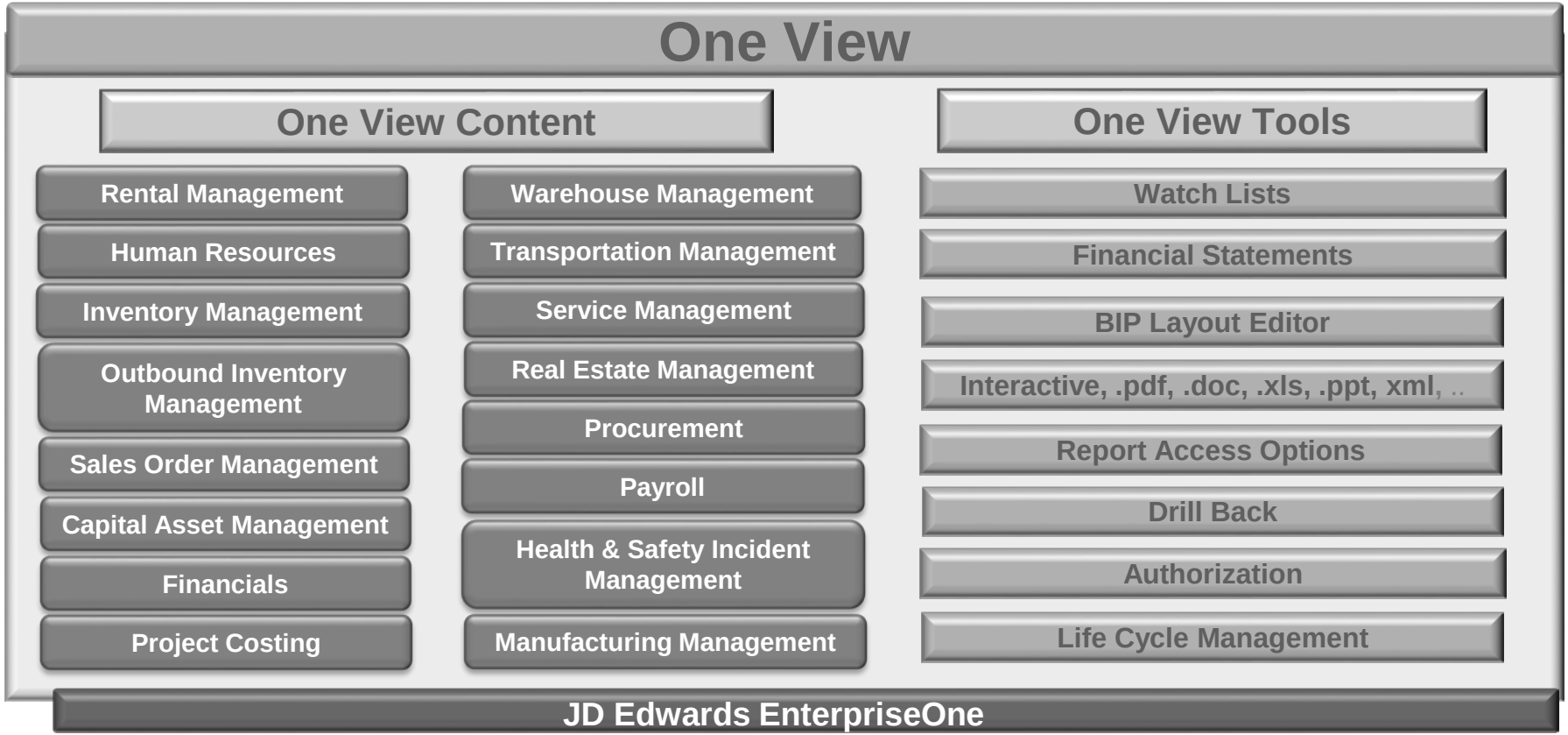
Real Time Operational Intelligence



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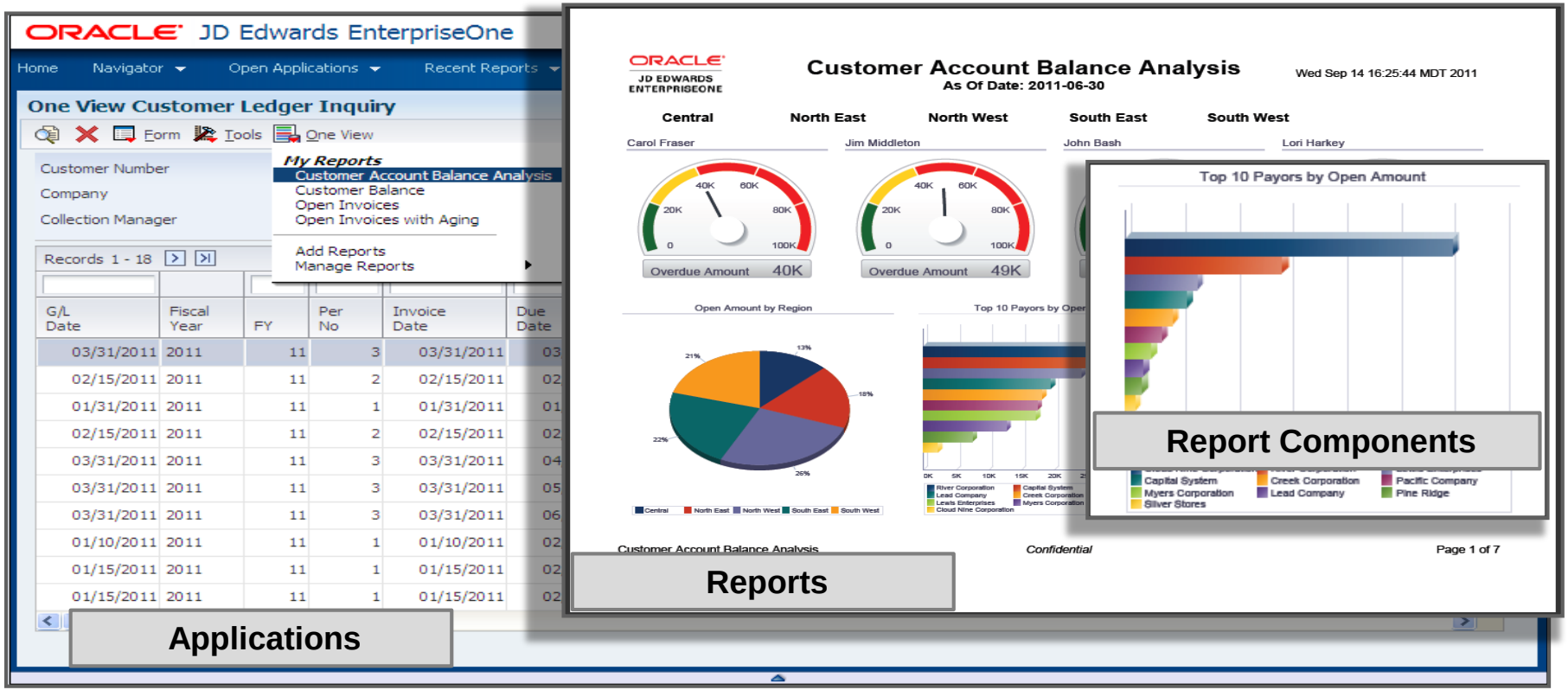
One View Reporting Content

Applications, Reports and Report Components



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One View Content - Report Samples

http://www.oracle.com/us/products/applications/jd-edwards-enterpriseone/one-view-reporting/resources/index.html

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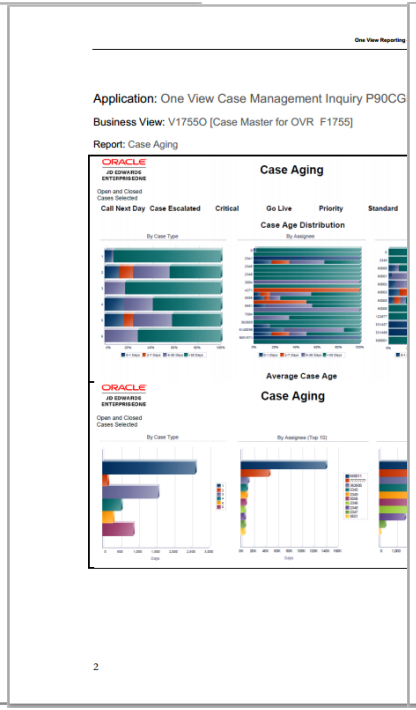
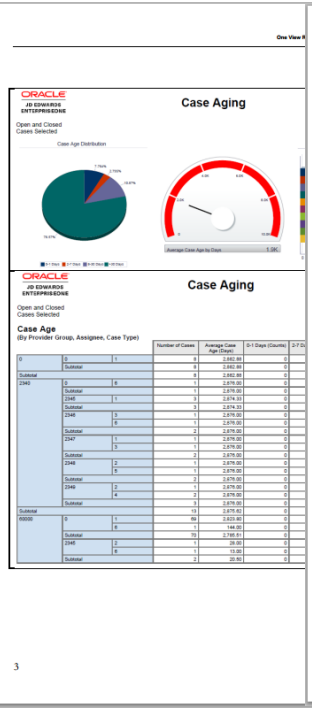
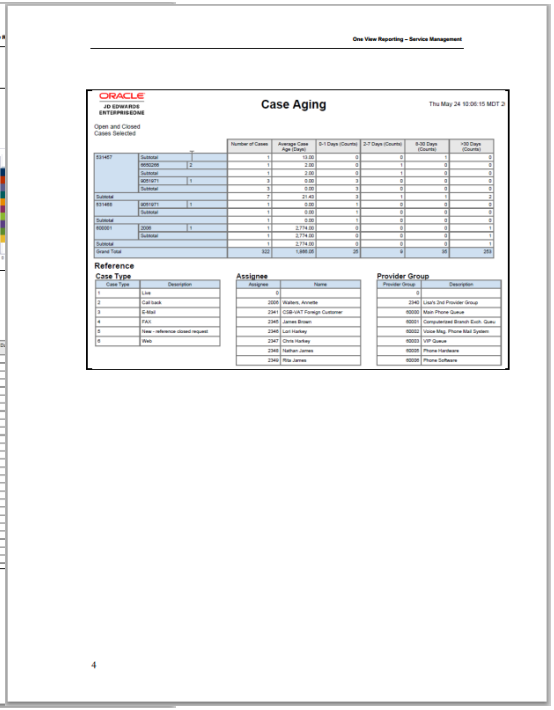
One View Report Samples
Service Management







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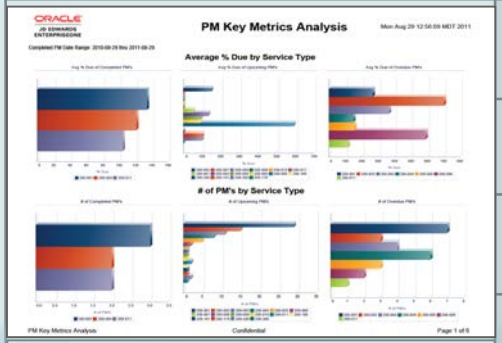
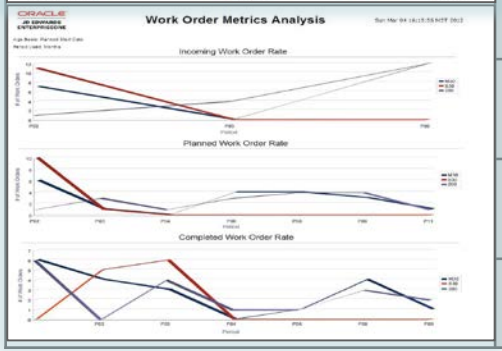
One View for Capital Asset Management

Maximize Equipment Uptime

Empower end users	Enhance real-time decision making
	• At what rate are new work orders being created compared to how fast we are completing them?
	• What is my PM fulfillment rate by service type?
	• What are the renewal fees for my expiring licenses and permits set to expire in the next 90 days?
	• What failures happen more often and result in more work orders?
	• What location has my 70 foot crane spent the most time at?
	• Is equipment from some manufacturers more likely to be down than others?
	• What can One View do for you?

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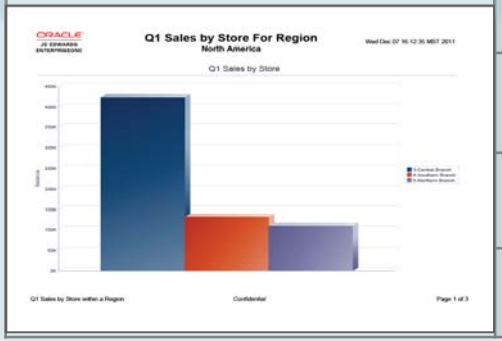
One View for Financials

Operational Analytics for Improving Financial Performance

Empower end users	Enhance real-time decision making
	• Who are my top 10 customers by Open Amount?
	• How do my utility expenses compare to budget?
	• How do Q2 store sales compare across regions?
	• What supplier payments are due this week?
	• Are my collection managers keeping their accounts under control?
	• How are my write-offs and charge backs trending?
	• What can One View do for you?

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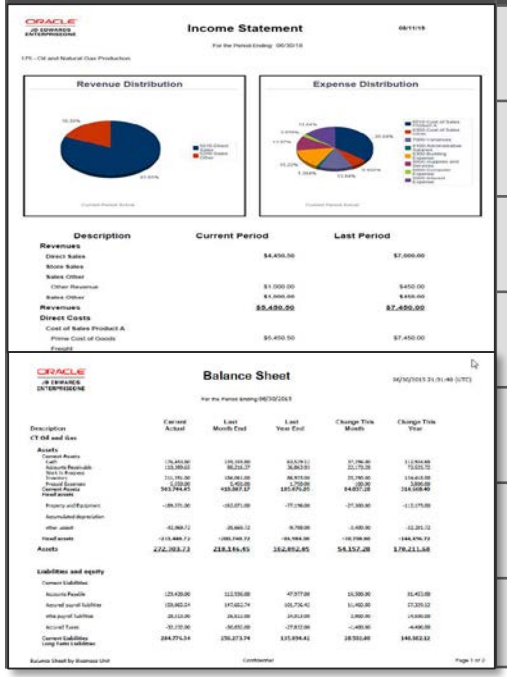
One View for Financials

Financial Statements for and by Financial Users

Empower end users	Financial Statement Creation and Generation
	• Balance Sheets
	• Income Statements
	• Statement of Cash Flows
	• Statement of Operations
	• Budgets versus Actuals
	• Statement of Activities
	• Many others – designed, created, and generated by you!

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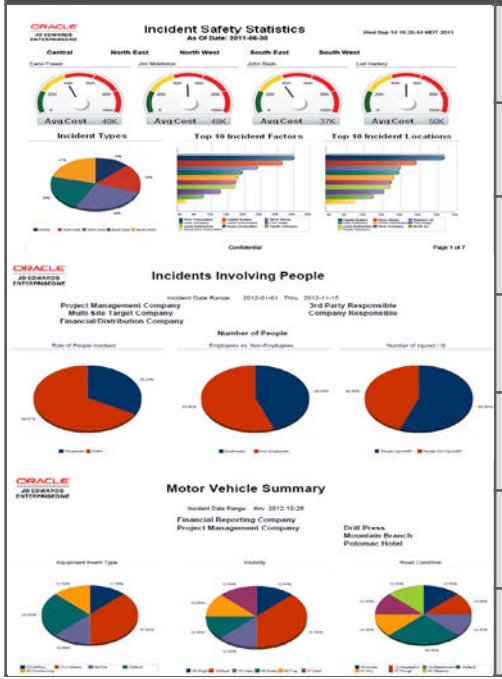
One View for Health & Safety Incident Mgmt

Reduce Incidents Through Insight

Empower end users	Enhance real-time decision making
	• What is my Incident Frequency Rate?
	• What type of incidents am I experiencing?
	• What is the impact of my incidents in terms of lost time and costs?
	• Are some of my projects at a higher incident rate than others?
	• How does my incident rate compare to industry?
	• What type of injuries are occurring on our premises?
	• What can One View do for you?

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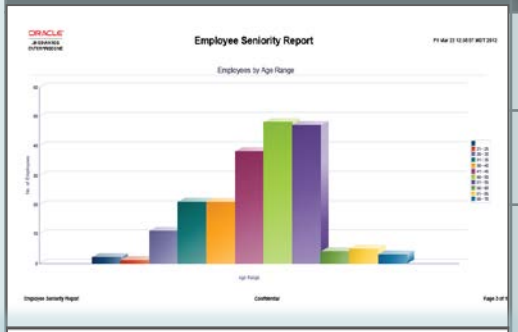
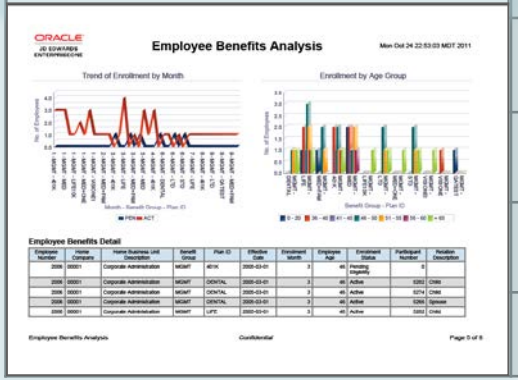
One View for Human Resources

Aligning HR Strategies

Empower end users





Enhance real-time decision making

- What is my total headcount and how is it allocated across the organization?
- Which employees are above or below the mid-point salary for their job?
- What are the overall demographics of my talent pool, such as length of service, age range, and performance rating?
- Which employees are enrolled in each of my benefit plans?
- What is the breakdown of benefit costs?
- What are the top plans by employee enrollment?
- What can One View do for you?

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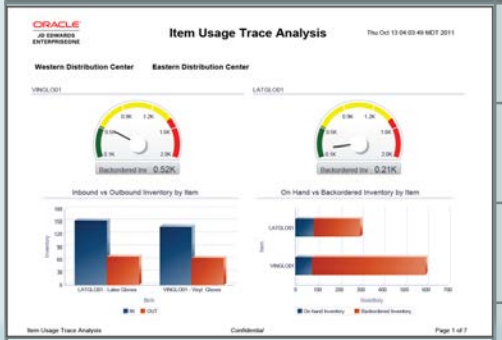
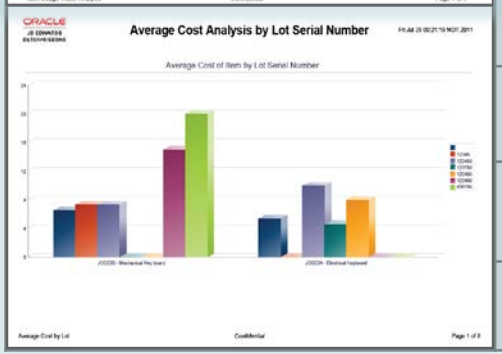
One View for Inventory Management

Understanding Inventory Levels

Empower end users	Enhance real-time decision making
	• How much is my average cost in inventory by item by month
	• What are the items that are backordered over a consistent period of time?
	• What Branch/Plants typically have greater inventory levels of specific items?
	• What are costs per item across B/P's?
	• What are my inventory trends by item?
	• What is the trend in inventory value by branch plant and item?
	• What can One View do for you?

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One View For Outbound Inventory Management

- Outbound Agreement Analysis
- Outbound Agreement Quantity Analysis
- Outbound Inventory Valuation Analysis
- Outbound Inventory Consumption Analysis

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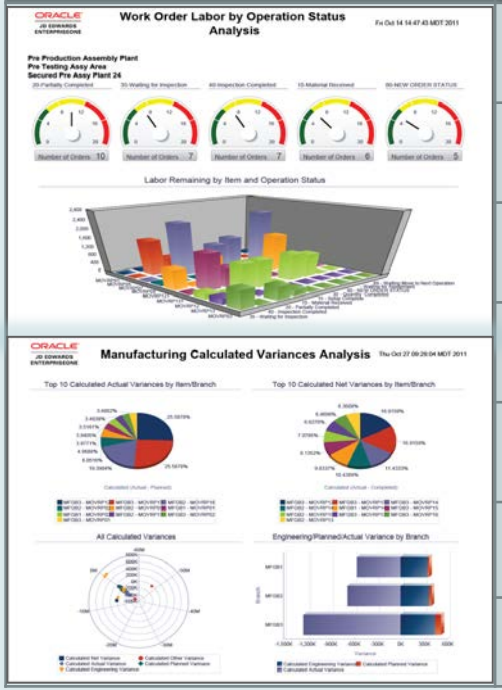
One View for Manufacturing Management

Improve Shop Floor and Planning Visibility

Empower end users	Enhance real-time decision making
	• What are the variances for each item within my branch plant? • What are the top 5 branch plants with the highest variances? • How many work orders are at a given operation status? • How much labor or machine hours are remaining on a work order for a specific operation status? • How many expedited messages do I have waiting for processing? • How many messages do I have pending this week? • What can One View do for you?

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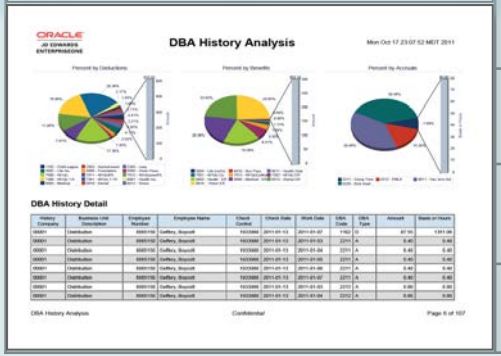
One View for Payroll

Effectively Managing Payroll

Empower end users	Enhance real-time decision making
	• How are my labor costs allocated; by business unit, by job, by project, by cost code?
	• Am I incurring excessive overtime costs in any particular area of the organization?
	• What are my top 10 burden costs by type of benefit?
	• Which employees owe money to the company?
	• What are my total tax liabilities by company?
	• What are my top 10 business units by employee earnings?
	• What can One View do for you?

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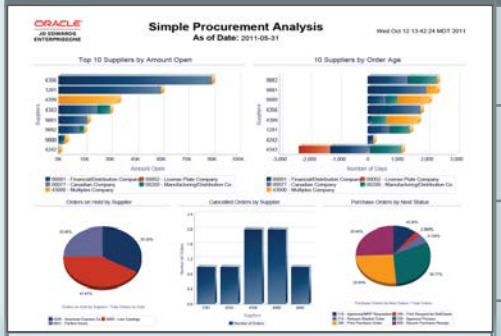
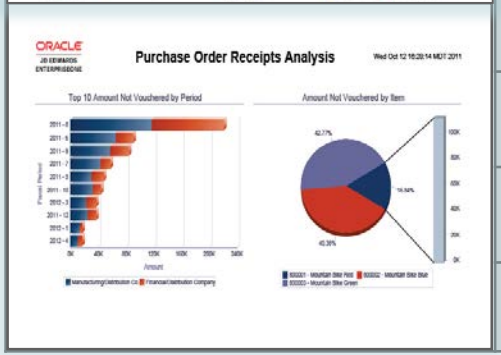
One View for Procurement &Subcontract Management

Insight Into Procurement Activities

Empower end users	Enhance real-time decision making
 	• What is the trend in supplier goods received by product? • Are goods being received according to terms? • Who are my top 10 subcontractor's by retained amount? • What vouchers are not being addressed by the purchasing department in a timely manner? • How is purchase order aging trending over time? • How effective are my supplier costs? • What can One View do for you?

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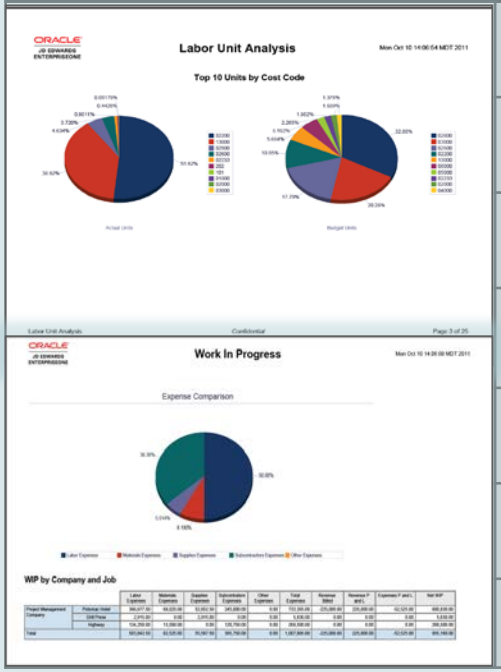
One View for Project Costing

Improve Insight into Project Status

Empower end users	Enhance real-time decision making
	• How do project actuals compare to my budgets?
	• What 10 cost codes have highest spend for labor?
	• What is my Work In Progress for a specific project?
	• What are my budgeted vs. actual labor rates across regions?
	• What is my earned value by project? By cost code?
	• What is the labor rate per job?
	• What can One View do for you?

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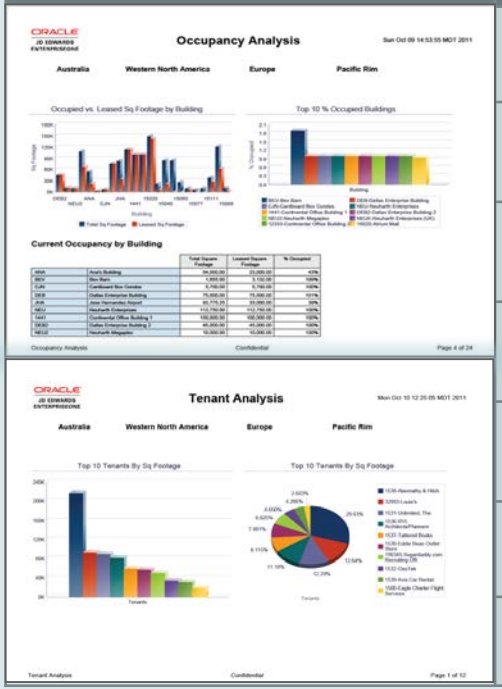
One View for Real Estate Management

Improve Insight into Property Portfolio

Empower end users	Enhance real-time decision making
	• What are my top 10 tenants by square footage? • What does my rent roll look like for my downtown Denver buildings? • How are my occupancy rates for specific properties? • Of my total occupied units, what is the breakdown by property type? • How many units are going to be vacant in the next 60 days? • Show my vacant units by move out date? • What can One View do for you?

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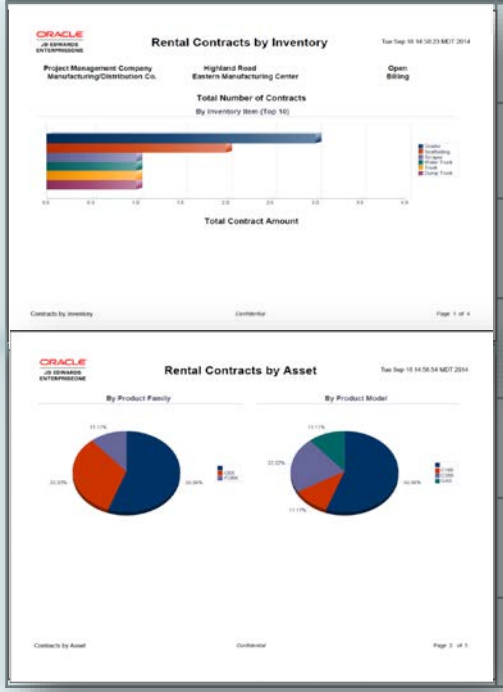
One View for Rental Management

Maximize The Rental Usage

Empower end users	Enhance real-time decision making
	• How many new contracts is each business unit producing
	• What type of equipment is rented more that others?
	• Who are my top rental customers?
	• How many Work Orders are being generated by business unit, customer, and item?
	• What are the expiring rental contracts by business unit and customer?
	• What are the inventory items by rented by business unit?
	• What is are the rental contract amounts by item?

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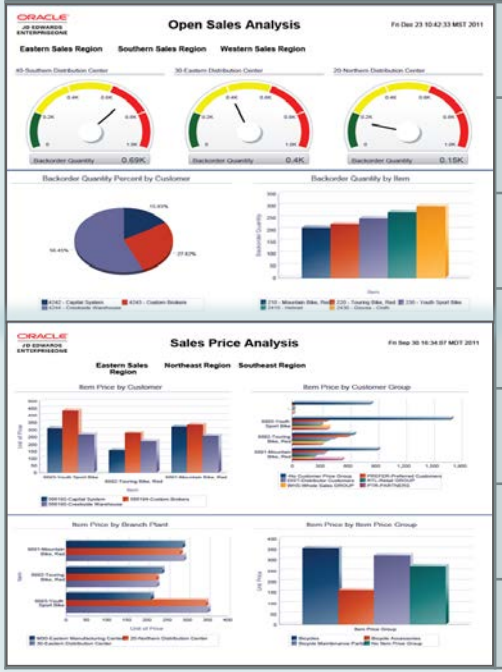
One View for Sales Order Management

Increase Sales Knowledge

Empower end users	Enhance real-time decision making
	• Which customers have the most open sales orders?
	• How many orders are past the promised date?
	• How many orders shipped in a past period?
	• What is the profit margin for all sales orders for the current period?
	• What are the sales trends by item or customer?
	• Are items priced appropriately for different regions?
	• What can One View do for you?

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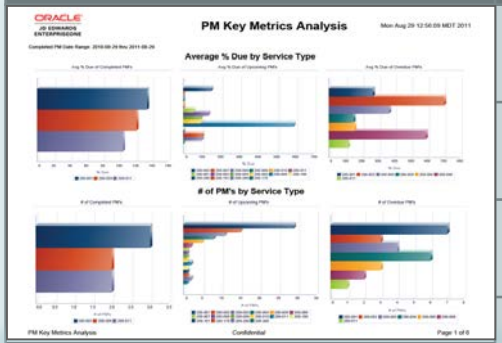
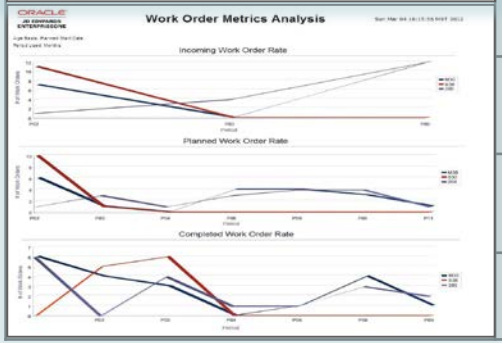
One View for Service Management

Maximize Customer Service

Empower end users	Enhance real-time decision making
	• Are my cases getting closed within the time promised?
	• Which customer contracts generate the most revenue?
	• Which service package types are more profitable than others?
	• What failures happen more often and result in more work orders?
	• What location has my 70 foot crane spent the most time at?
	• Is equipment from some manufacturers more likely to be down than others?
	• What can One View do for you?

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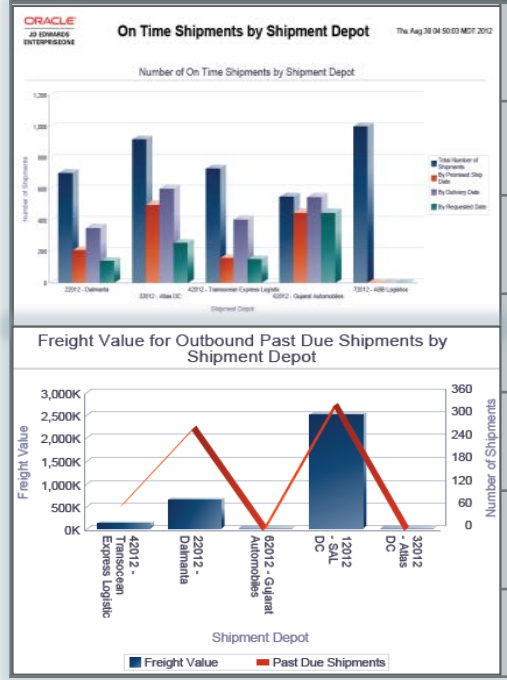
One View Reporting for Transportation

Improve insight into your every day shipping needs

Empower end users	Enhance real-time decision making
	• How many of my shipments are on time at a specific shipment depot?
	• What is the total price and cost of my shipments?
	• What is my average billable and payable freight charges of shipments?
	• What carriers are shipping my bulk loads and over what time frames?
	• What are my billable freight charges for my load shipments?
	• What are the average vehicle weight and volume utilization percentages?
	• What can One View do for you?

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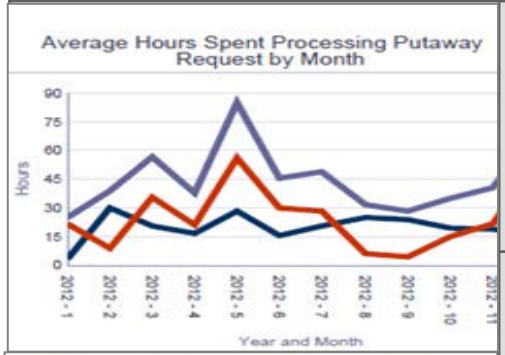
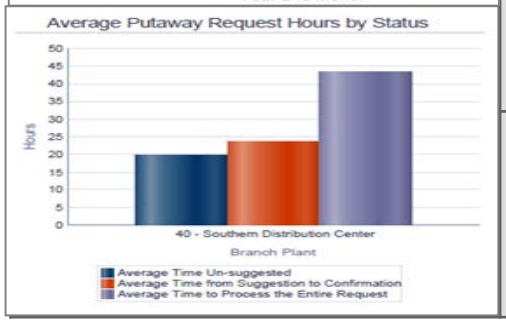
One View for Warehouse Management

Maximize Warehouse Efficiency

Empower end users	Enhance real-time decision making
 	**Warehouse Requests provide visibility into how effective warehouse requests are processed** • What is the avg time spent processing a request? • How many picks, putaways and replenishment requests are taking longer than 24 hours? **Warehouse location provides visibility into how well warehouse locations and zones are being utilized** • What locations are empty? • What locations by aisle contain inventory? **License Plate Quantity provides visibility into loose quantity within a warehouse** • What is the license plate quantity available by location by item? • What locations, items and lots contain loose quantities?

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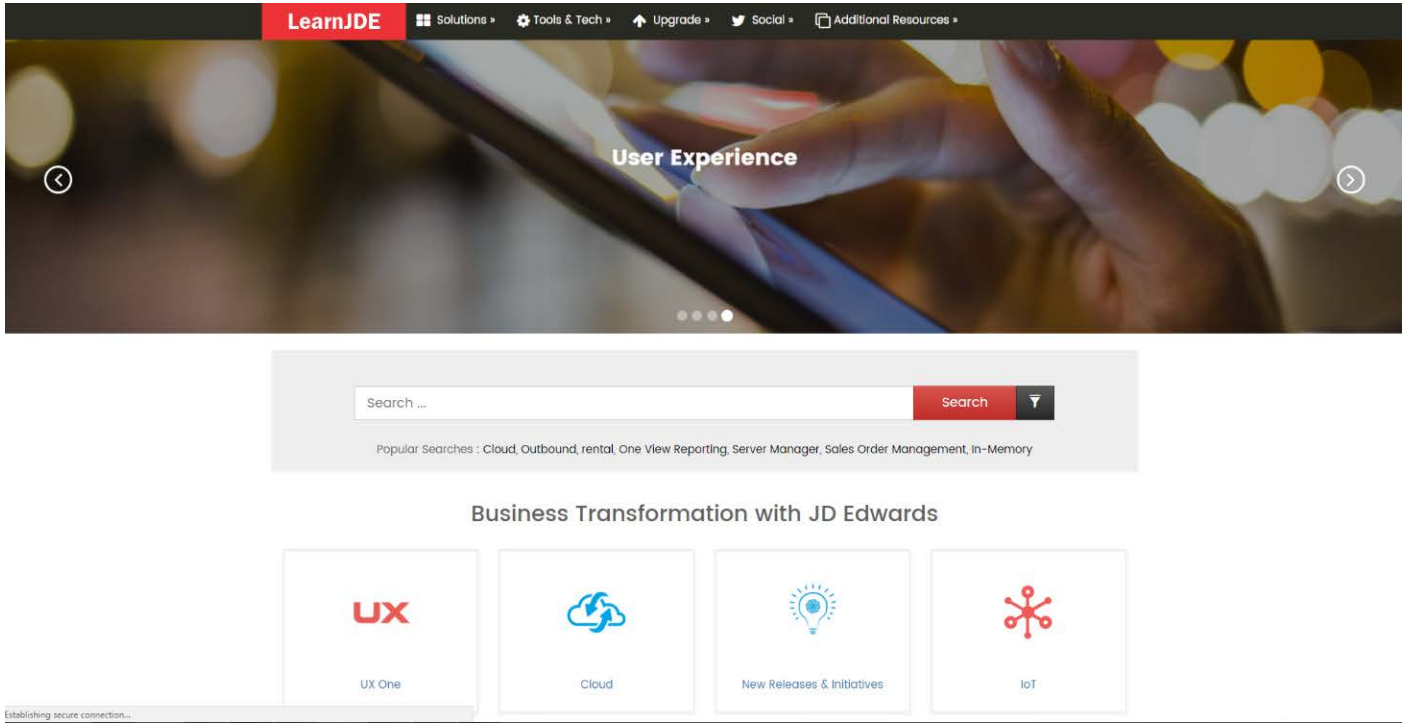

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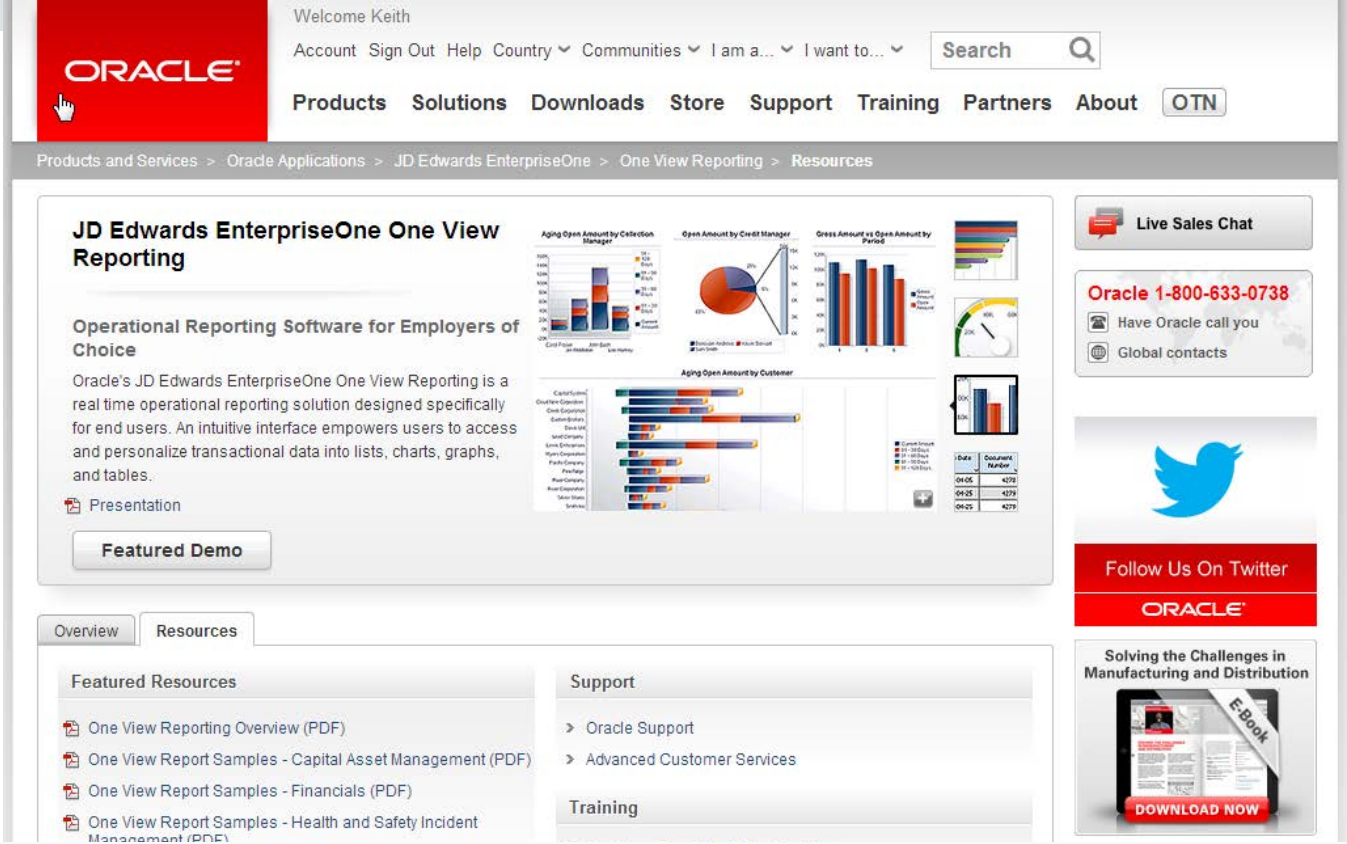

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