ORACLE Restaurant Scene 2022: 4 Global Trends | 30 UAE Stats

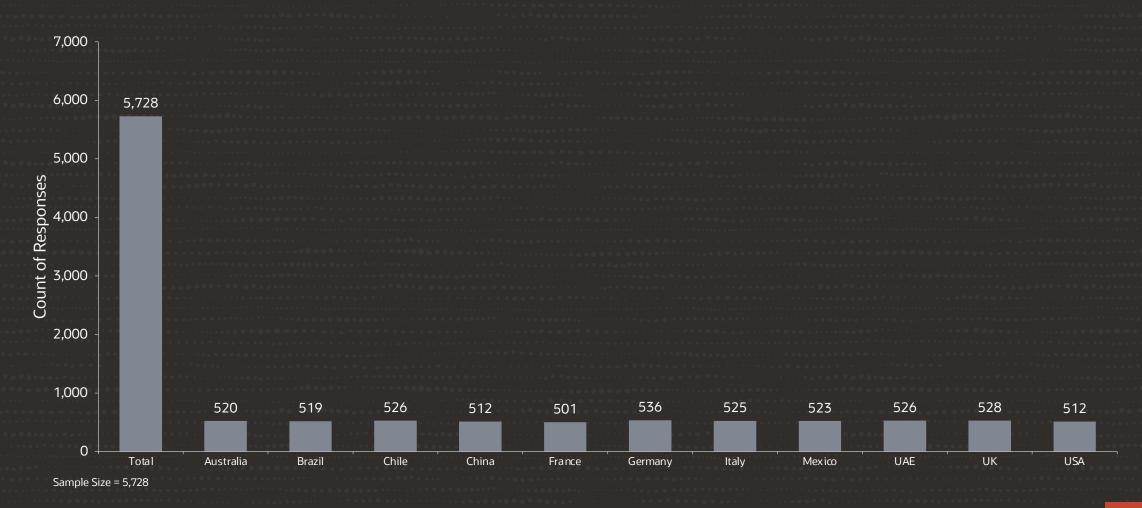
Restaurant Scene 2022: Preface

The following data is based on a global survey, commissioned by Oracle and conducted by independent research firm, Untold Insights.

The results represent the sentiments of over 5,700 consumers across 11 geographies (Australia, Brazil, Chile, China, France, Germany, Italy, Mexico, UAE, UK and US).

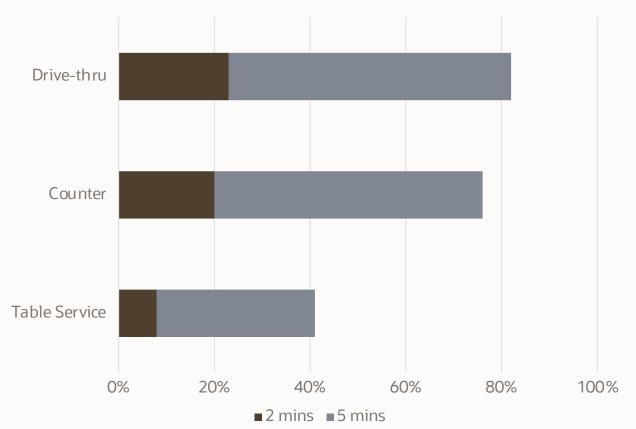
Our findings show optimism, openness and a rising demand for using technology throughout the food and beverage customer experience. It also illustrates the positive impact of technology-led journeys on loyalty, spend and overall influence. Finally, we see a strong correlation with transparency from restaurant brands on sustainability and environmental impact initiatives with attracting and retaining new customers.

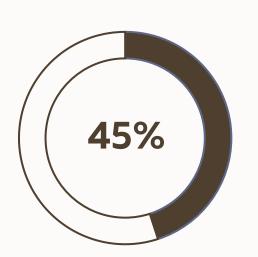
Restaurant Scene 2022: Global Study Demographics



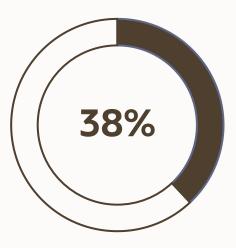
Global Trend 1: Incremental Off-premises Demand Impacting CSAT

Time before customers are annoyed waiting to order







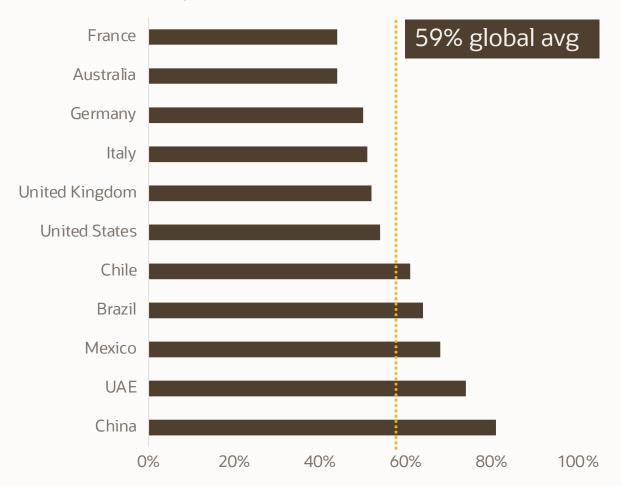


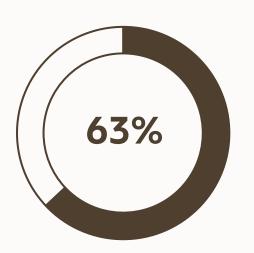
of consumers dining-in feel deprioritized compared to online orders



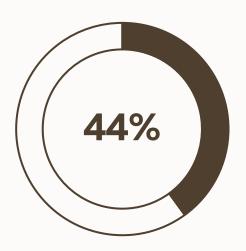
Global Trend 2: Click and Collect Positively Influences Spend and Loyalty

% who'd spend more if click & collect was available





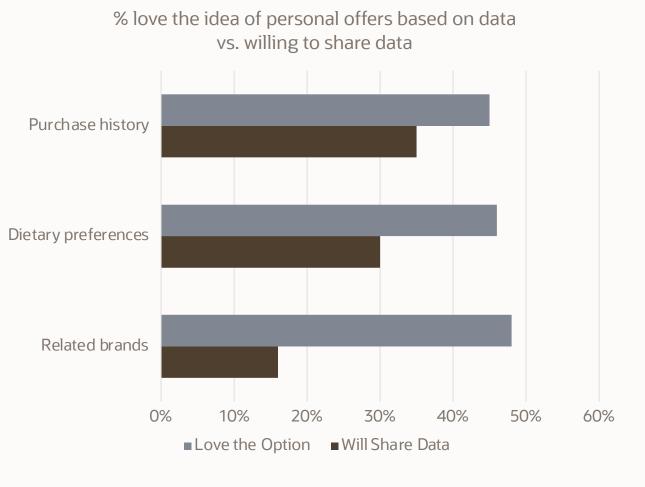
of consumers said, "I love it & it positively impacts where I eat"



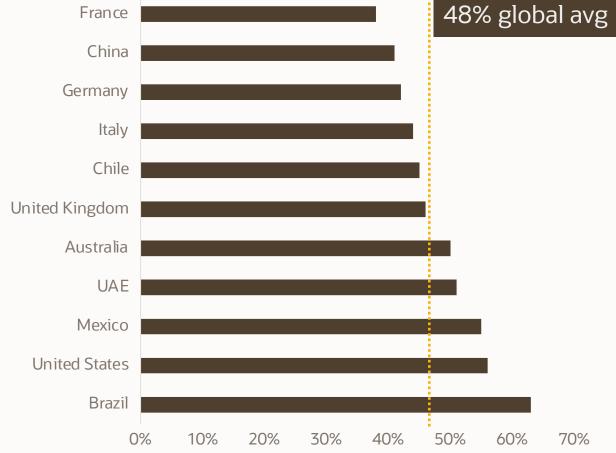
of consumers said, "it makes me **more loyal"**



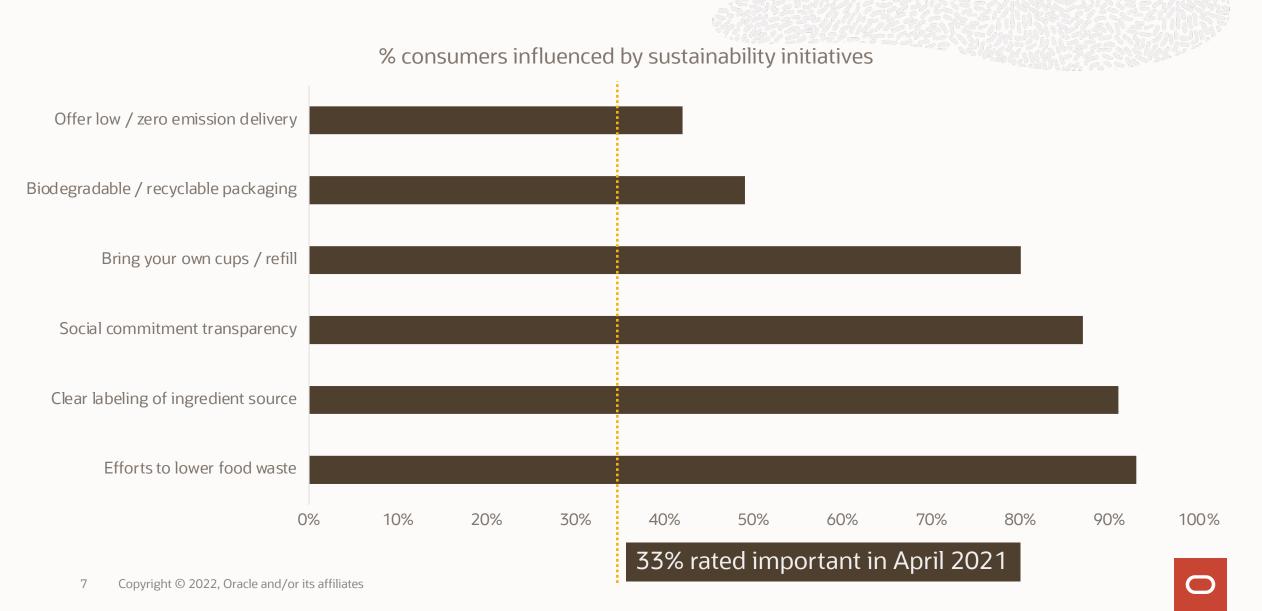
Global Trend 3: Consumers Want Data-informed Personal Offers



% who want visibility and control of data sharing



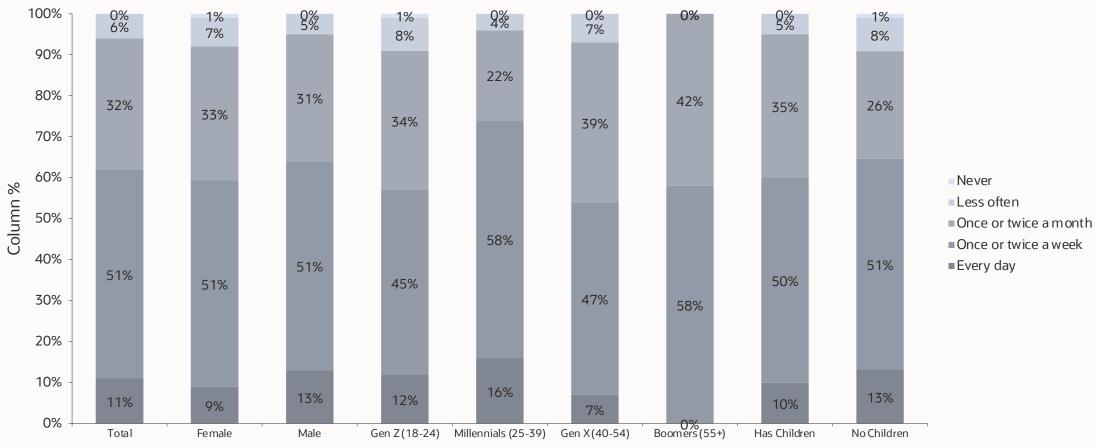
Global Trend 4: Environment, sustainability initiatives have significant influence



30 Restaurant Consumer Trend Statistics for UAE



Consumer dine-in frequency plan for next 3-6 months



Sample Size = 526

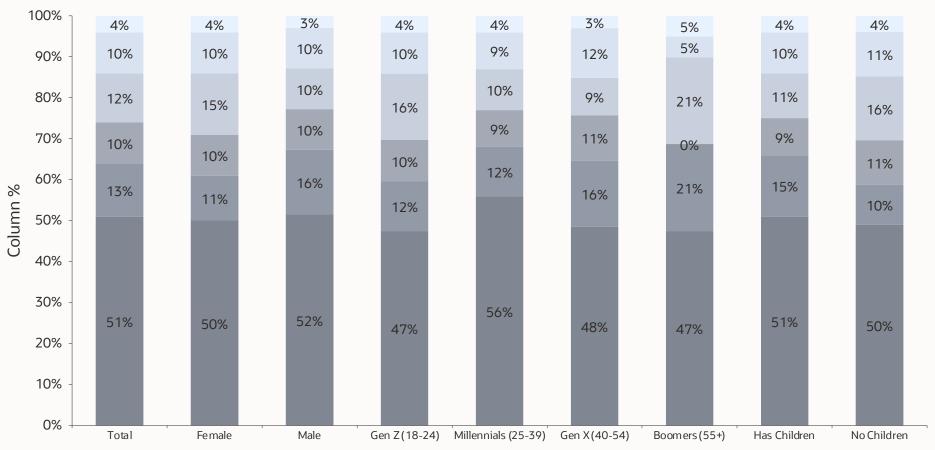
Source: Untold Insights



Ordering preferences and wait tolerance



Preferred way to order, dining-in at a restaurant



Voice assistant

Self-service kiosk

Google or social

■3rd Party mobile app

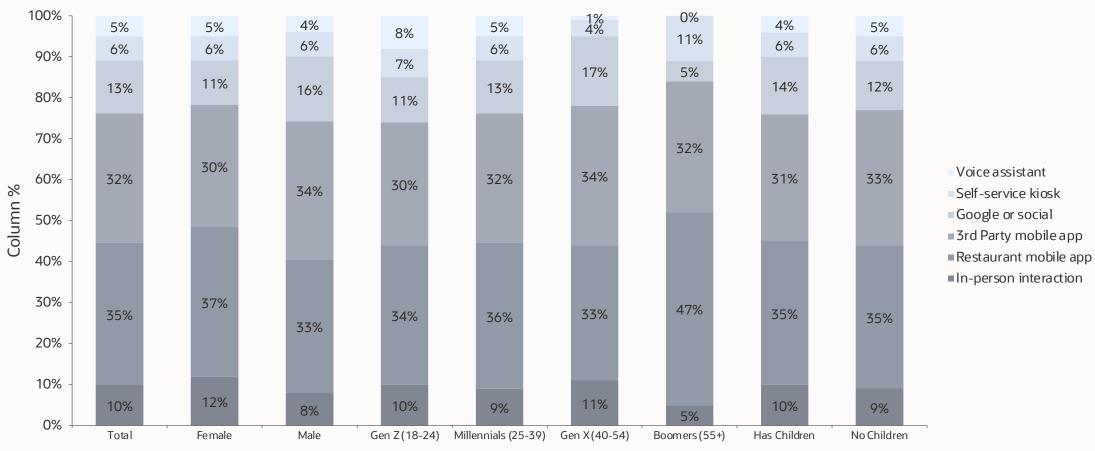
■ Restaurant mobile app

■In-person interaction

Sample Size = 526 Source: Untold Insights



Preferred way to order, when getting takeout

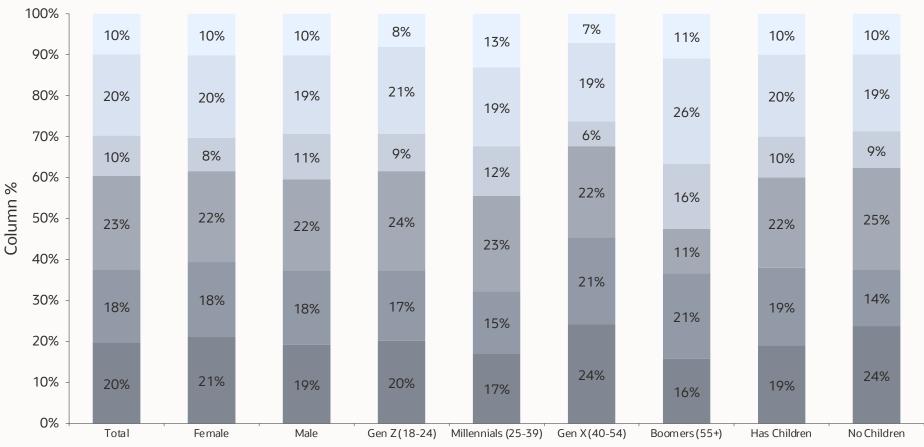


Sample Size = 526

Source: Untold Insights



Preferred way to order, at the drive-thru



Voice assistant

Self-service kiosk

Google or social

■ 3rd Party mobile app

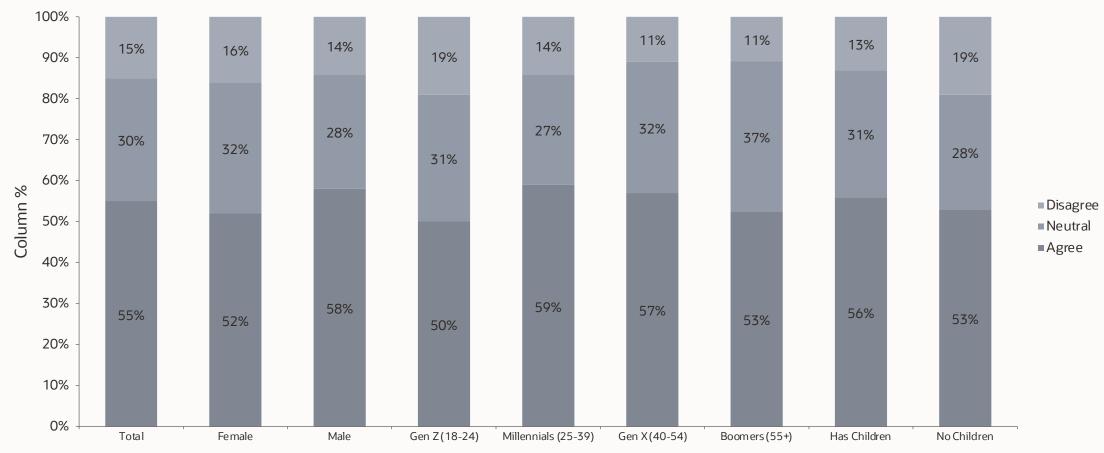
■ Restaurant mobile app

■In-person interaction

Sample Size = 526 Source: Untold Insights



Consumer sentiment on whether in-person orders take <u>significantly</u> longer than order-ahead and drive-thru customers

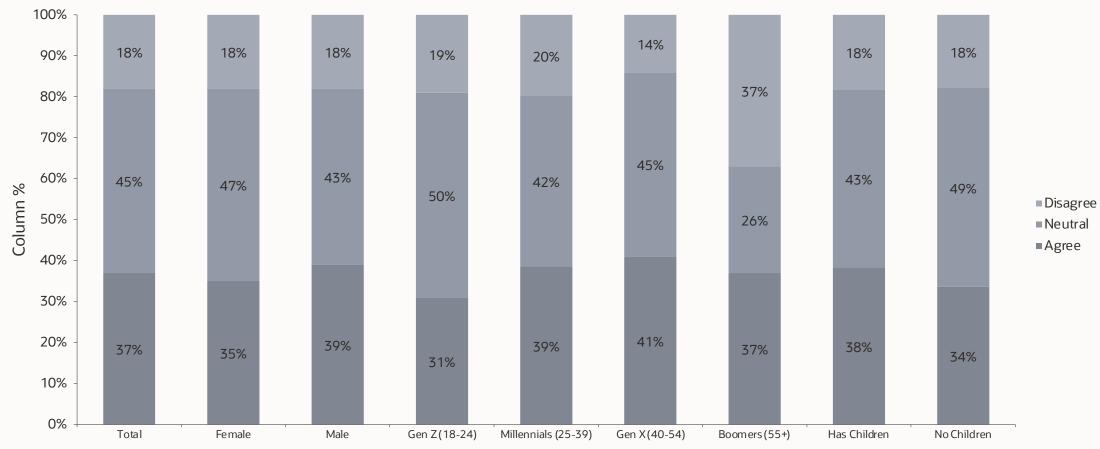


Sample Size = 526

Source: Untold Insights



Consumer sentiment on whether online and delivery orders are prioritized over in-person customers

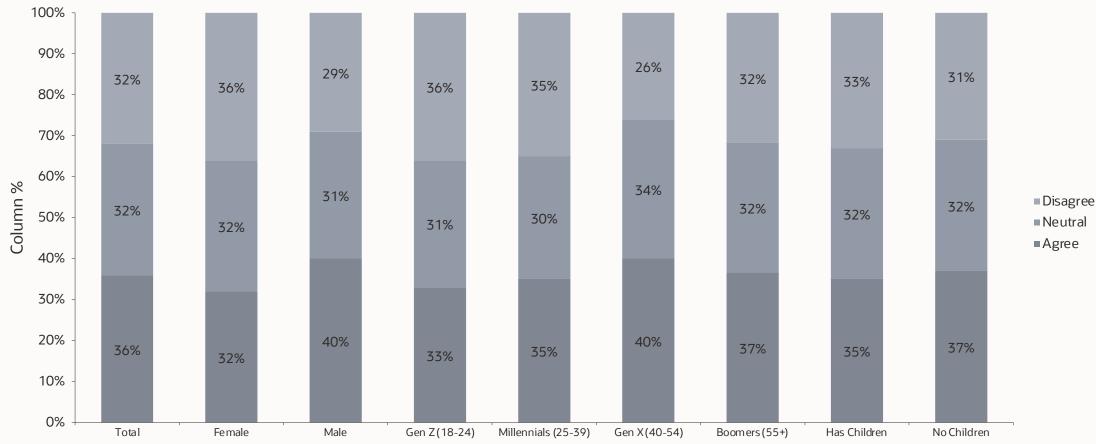


Sample Size = 526

Source: Untold Insights



Consumer sentiment on the restaurant atmosphere impact of delivery riders and drivers picking up orders

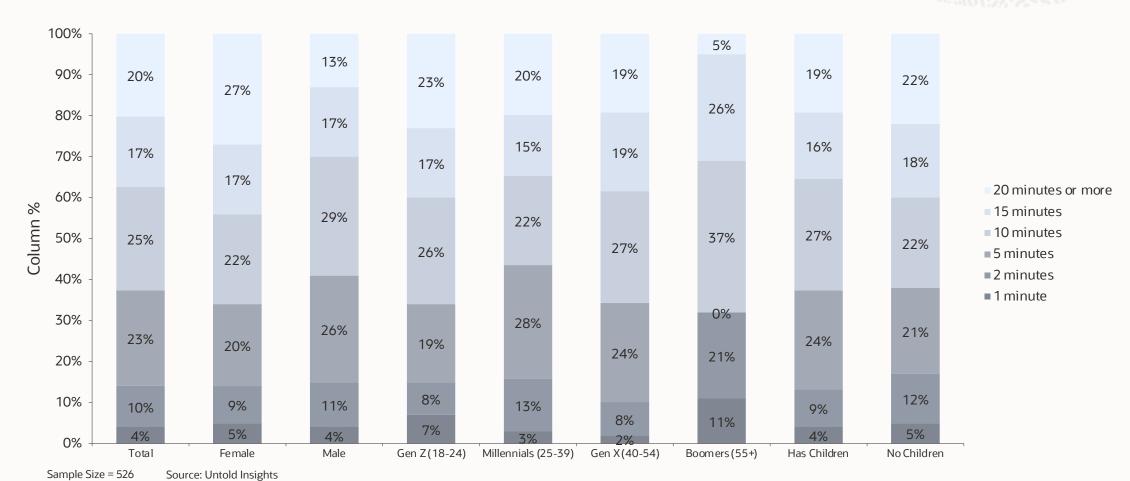


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Source: Untold Insights

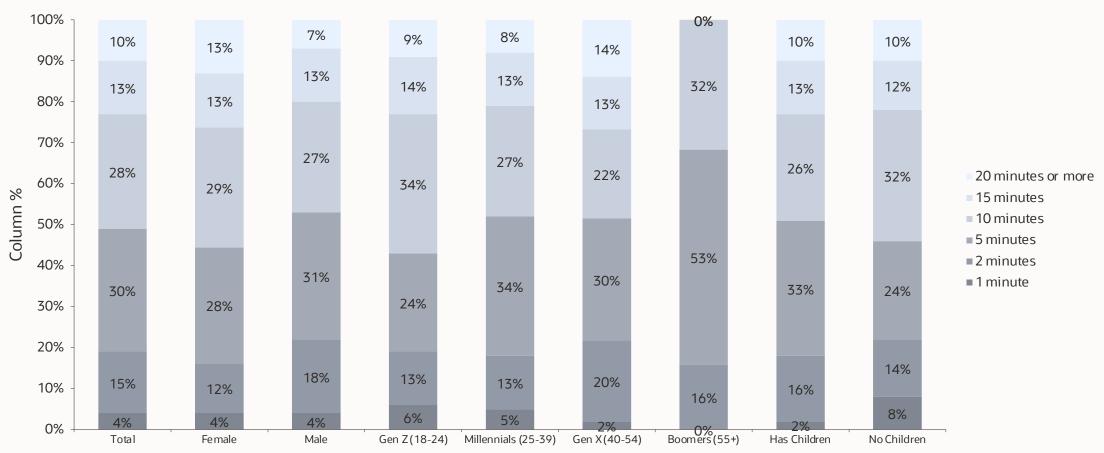


Time before consumers are annoyed, waiting to order when seated at a table in a restaurant





Time before consumers are annoyed, waiting to order when ordering at a counter

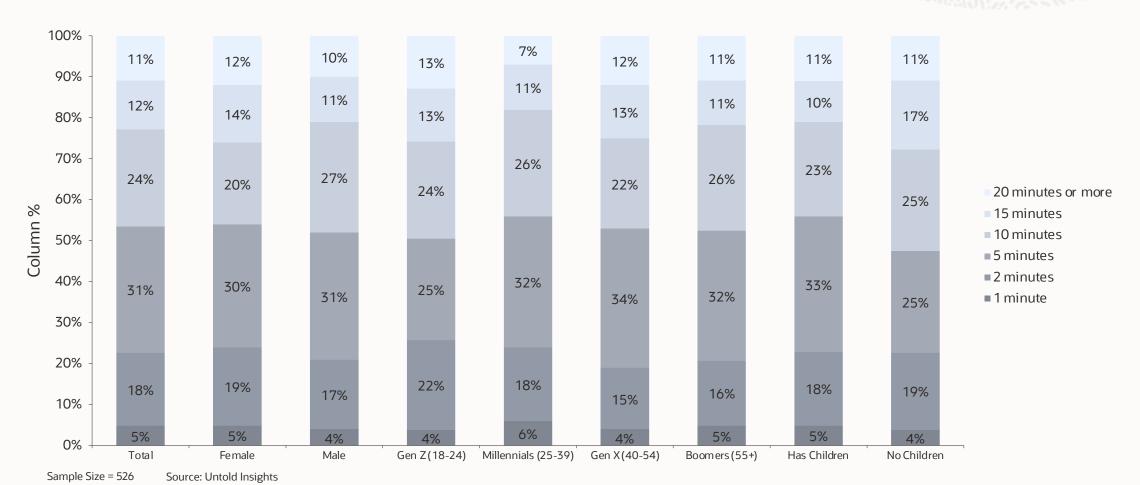


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Source: Untold Insights

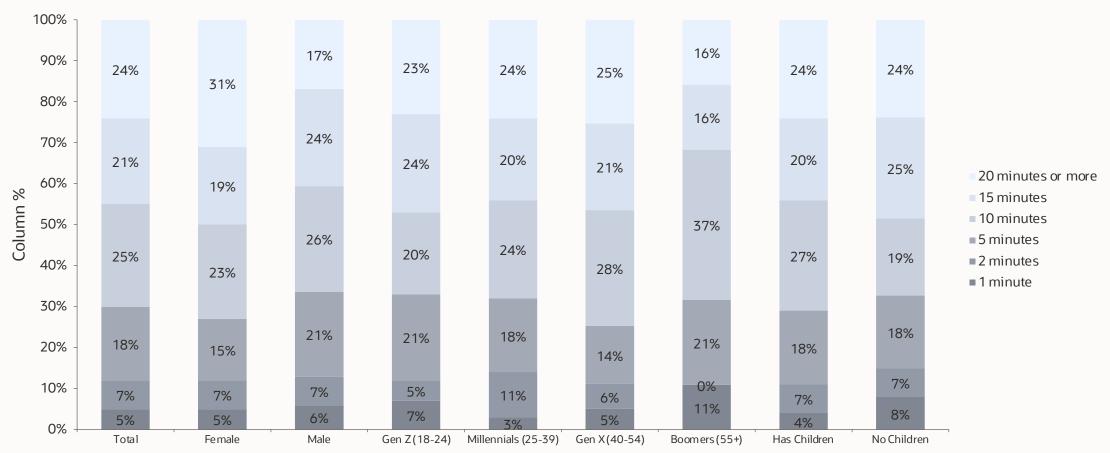


Time before consumers are annoyed, waiting to order when ordering in a drive-thru





Time before consumers are annoyed, waiting to receive their order when seated at a table in a restaurant

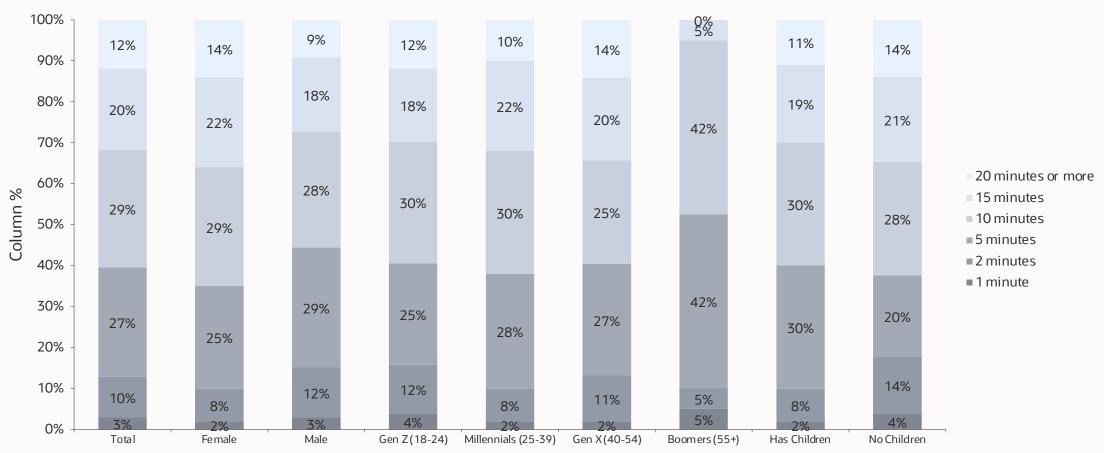


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Source: Untold Insights



Time before consumers are annoyed, waiting to receive their order when ordering at a counter

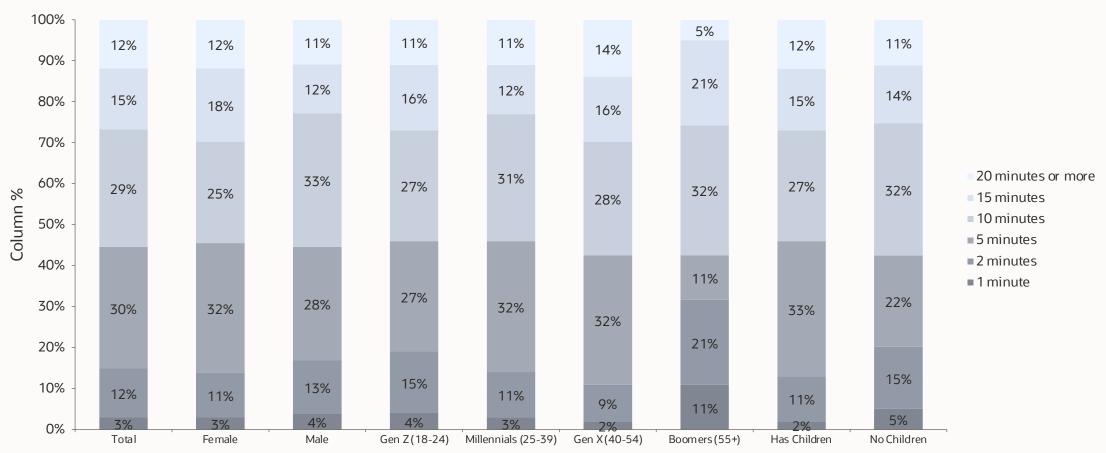


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Source: Untold Insights



Time before consumers are annoyed, waiting to receive their order when ordering in a drive-thru



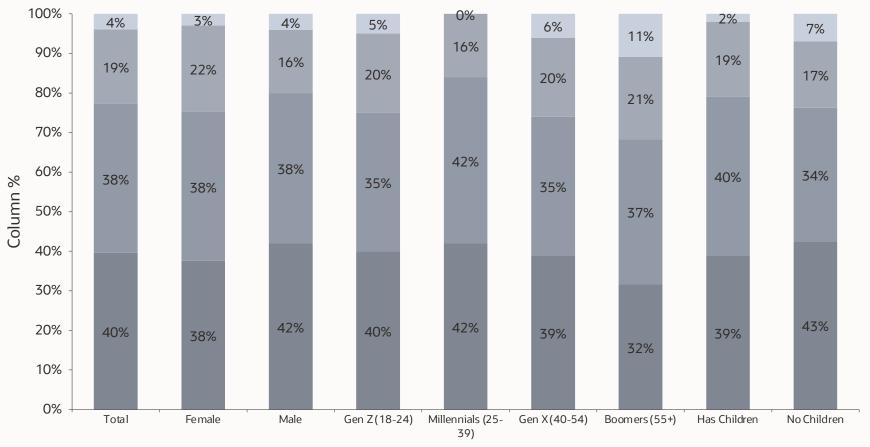
Sample Size = 526

Source: Untold Insights



Click and collect influence on spend and loyalty

Consumer sentiment on click and collect service offer



■ Not important

■ Useful, but not influential

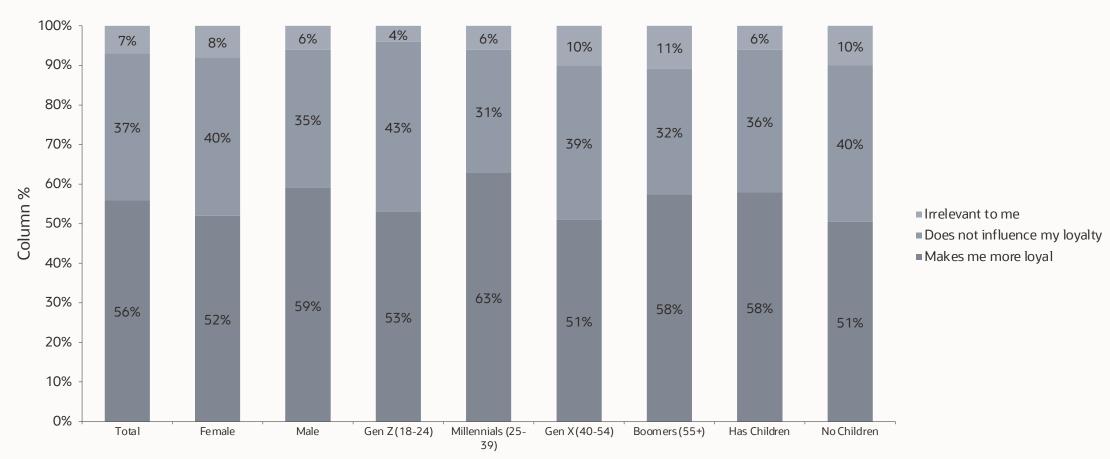
■ Positively influences where I eat

■Loveit: my preferred way to order

Sample Size = 526 Source: Untold Insights



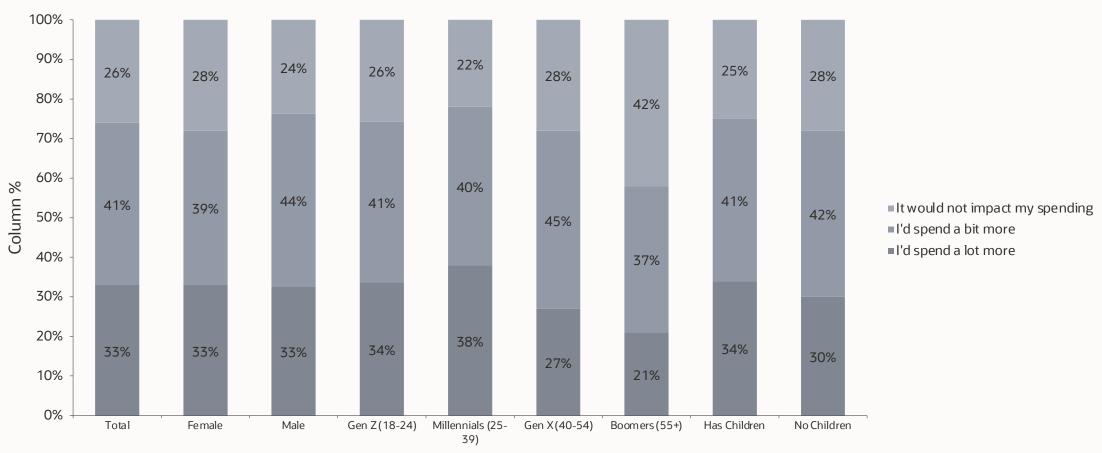
Consumer sentiment on click and collect's impact on their loyalty



Sample Size = 526 Source: Untold Insights



Consumer sentiment on click and collect's impact on spending habits



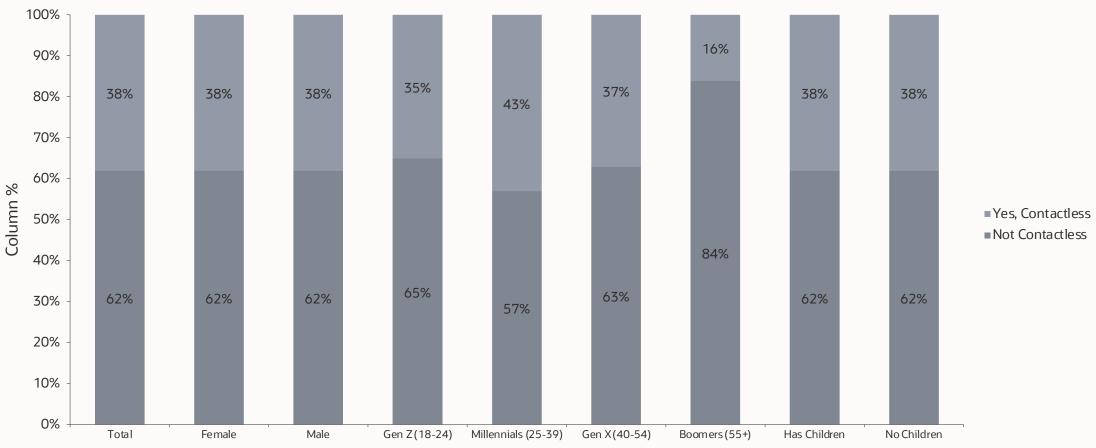
Sample Size = 526 Source: Untold Insights



Payment preferences



Preferred way to pay: contactless or no?

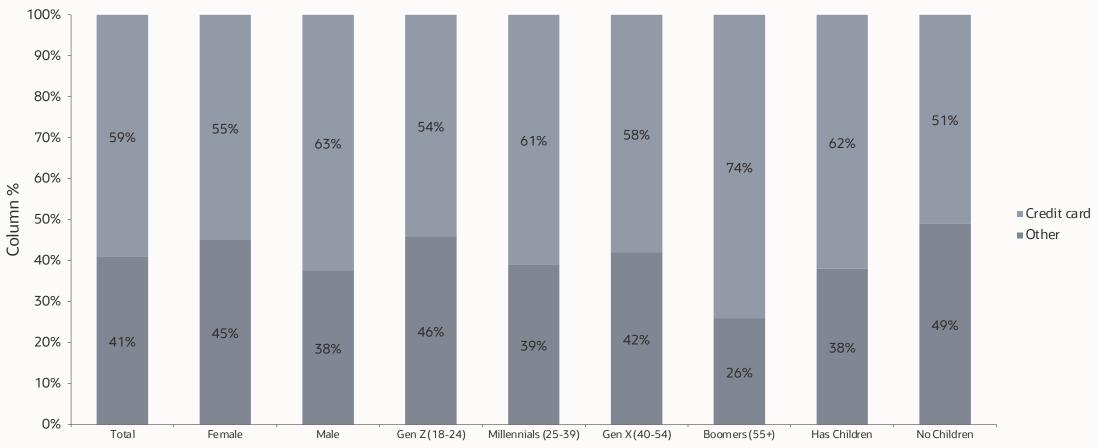


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Source: Untold Insights



Preferred way to pay: credit card or other?

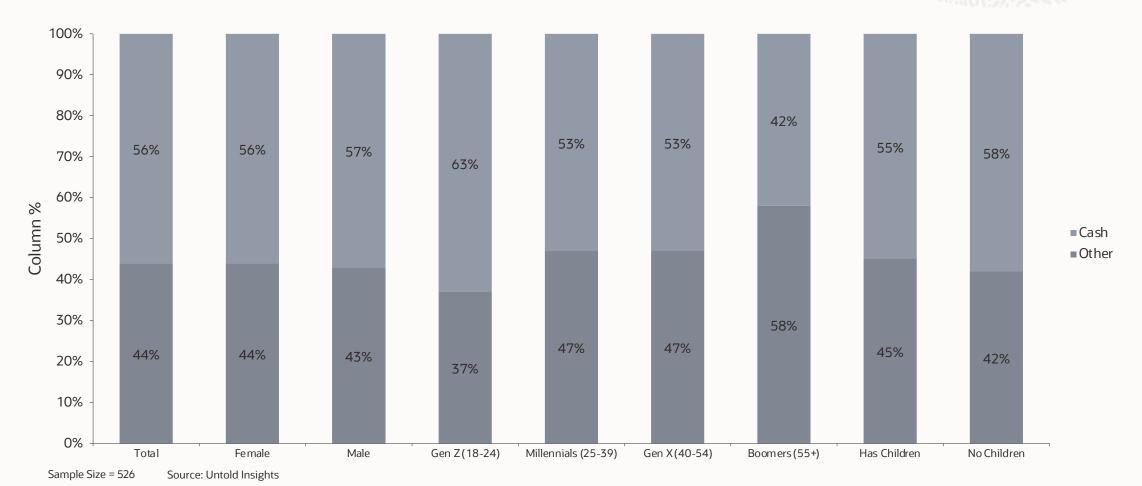


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Source: Untold Insights

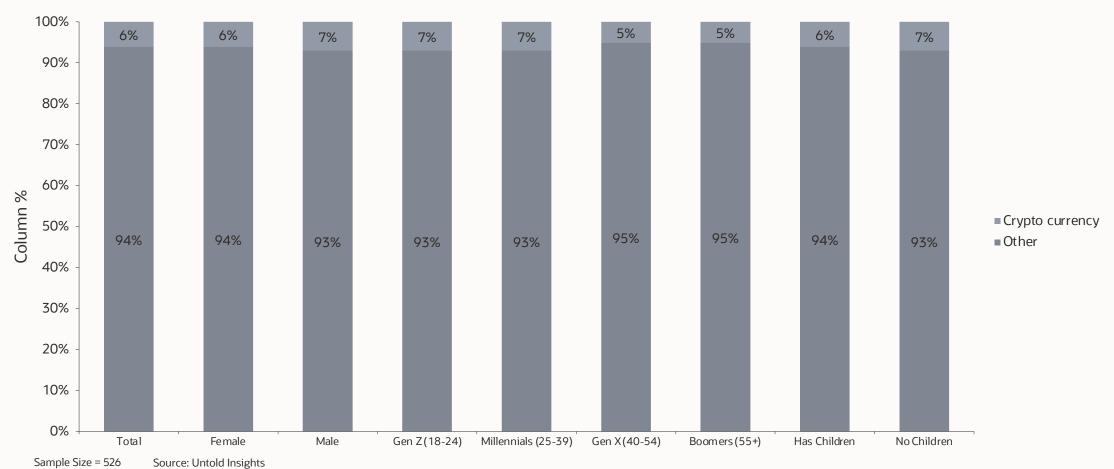


Preferred way to pay: cash or other?





Preferred way to pay: Crypto currency or other?



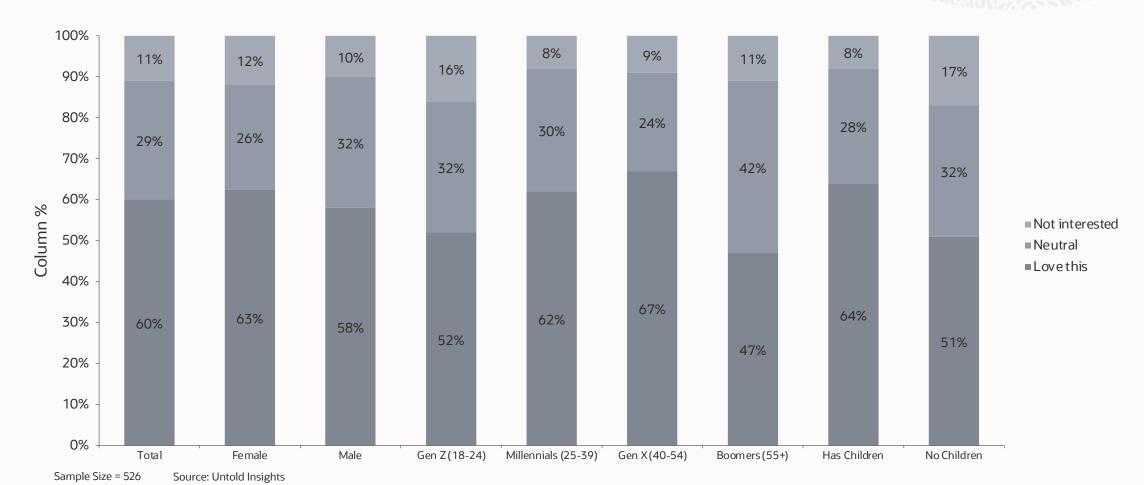
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Personal offers and data management

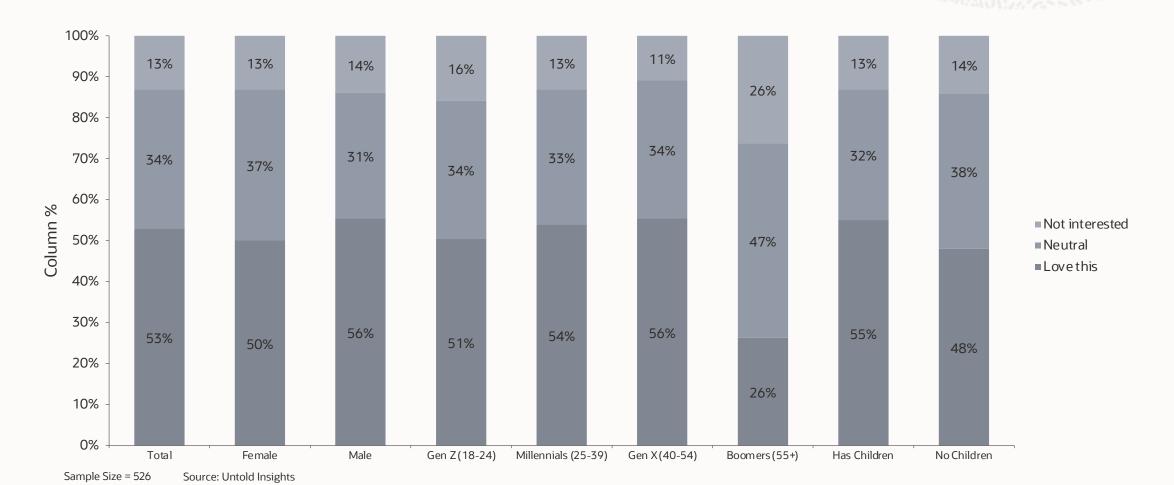


Consumer sentiment on receiving special offers and promotion notifications based on their current location





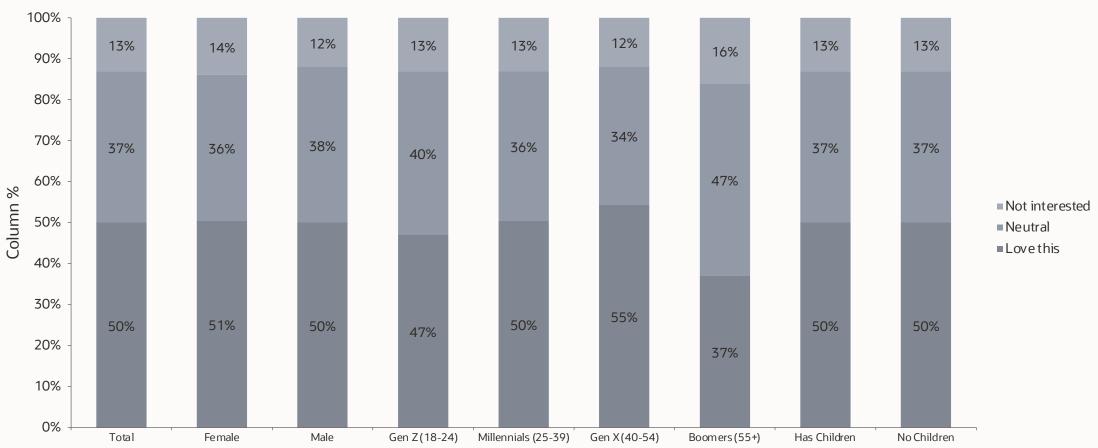
Consumer sentiment on having the ability to manage dietary preferences and share them with restaurants they visit or order from







Consumer sentiment on receiving preference suggestions based on their purchase history

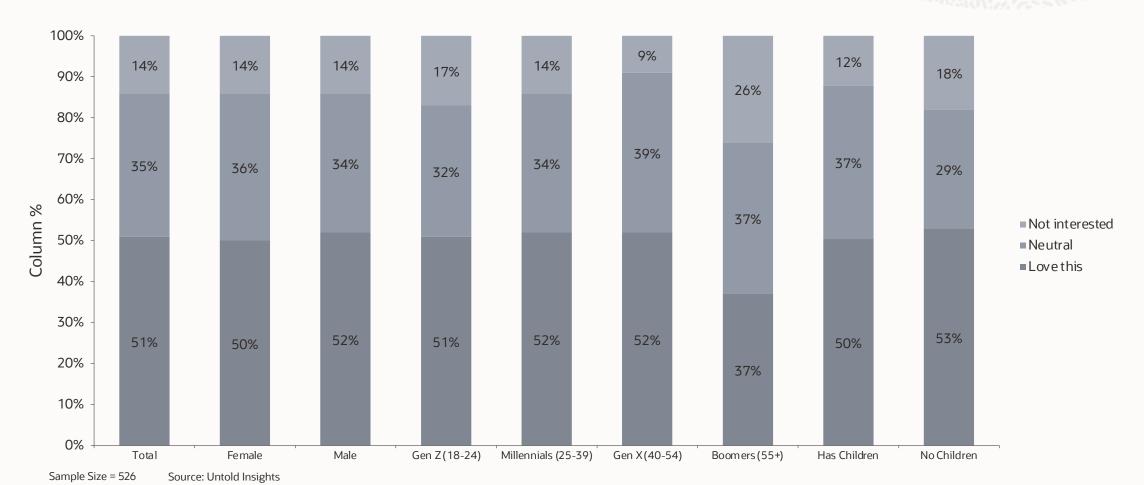


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Source: Untold Insights

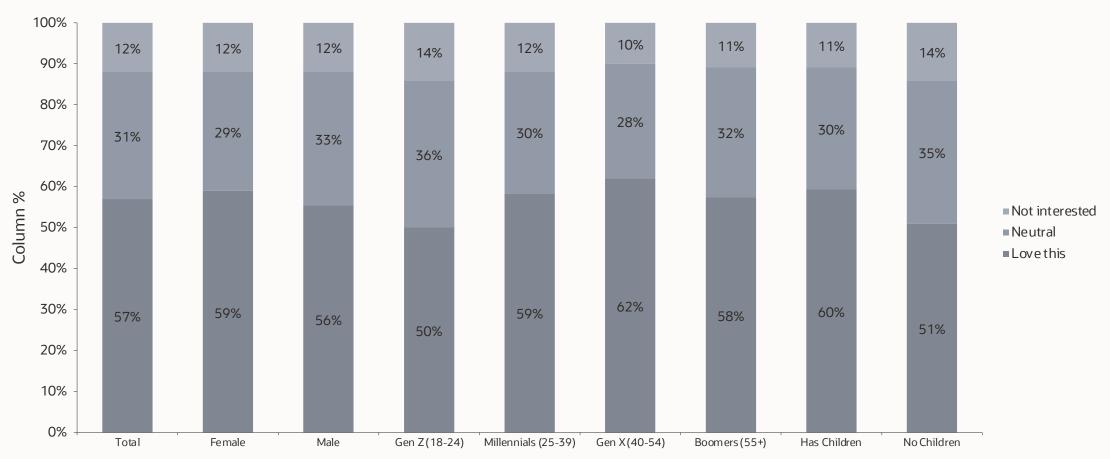


Consumer sentiment on understanding and controlling who has access to the data they share with restaurants and delivery companies





Consumer sentiment on receiving offers from partner brands of the places they order from (e.g. other restaurant brands or stores)



Sample Size = 526

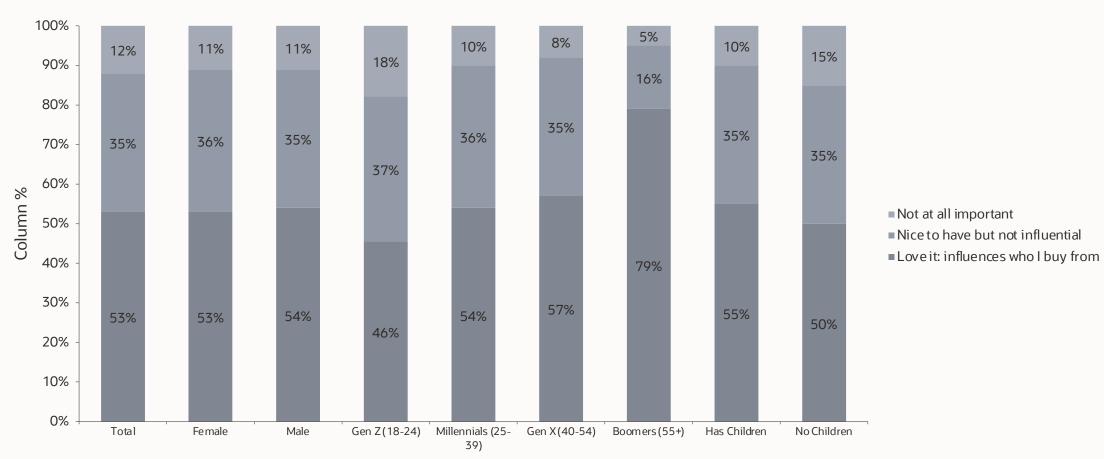
Source: Untold Insights



Environmental, sustainability and corporate governance (ESG) influence on loyalty



Biodegradable or recyclable food packaging influence on consumer buying decisions

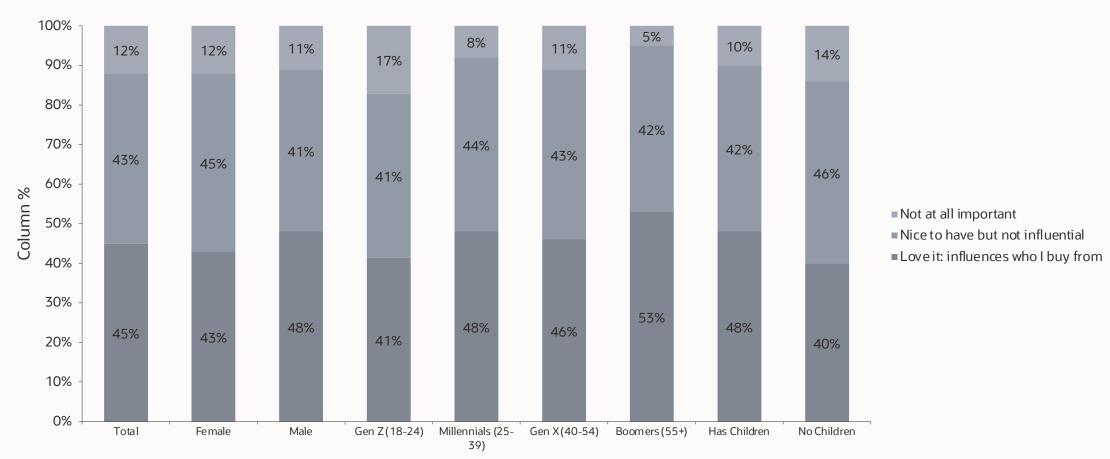


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Source: Untold Insights



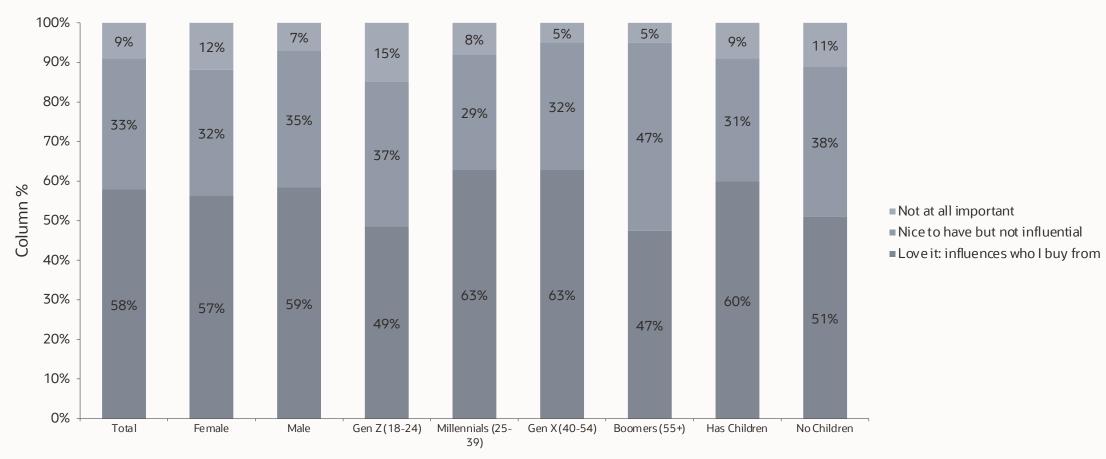
Low or zero emission takeout delivery services influence on consumer buying decisions



Sample Size = 526 Source: Untold Insights



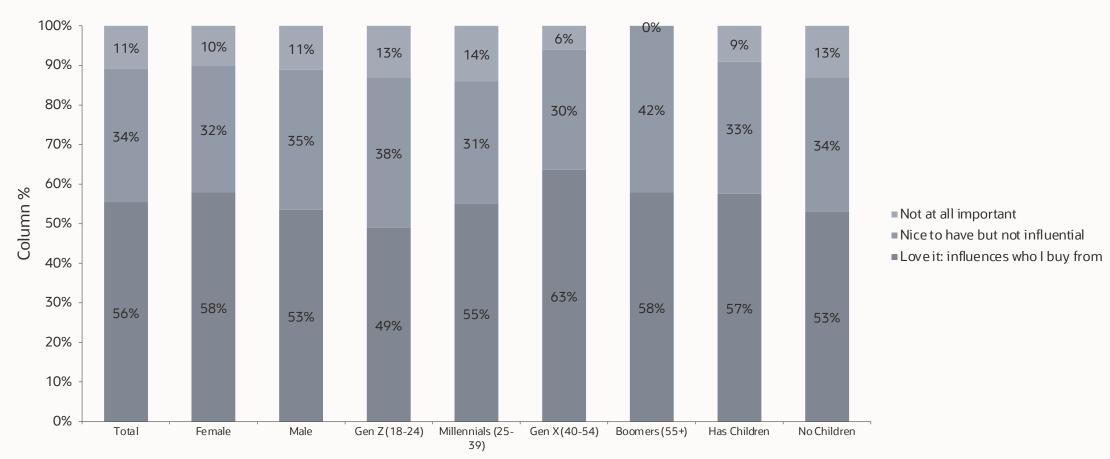
Efforts to lower food waste influence on consumer buying decisions



Sample Size = 526 Source: Untold Insights



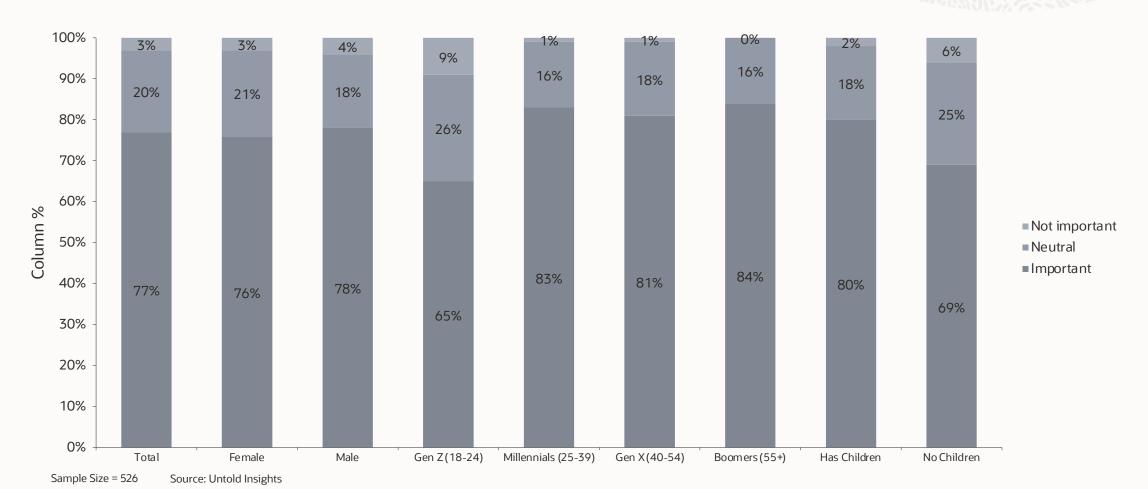
Clear labelling of food source and ingredients influence on consumer buying decisions



Sample Size = 526 Source: Untold Insights



Consumer sentiment on the importance of restaurants always offering a healthy option on their menu





2022: The Year of Ambition

Restaurant technology and digitization of the customer experience is here to stay. A well-orchestrated approach to handling multiple selling channels, personal data control, more informed personal offers and transparency on management of environmental impact and healthy options are all on the table for 2022.

Oracle helps ambitious restaurateurs transact in new ways and place their customers at the center of every business decision to deliver great guest experiences.

If you're looking to invest in your technology strategy, we're here to advise you on how to deliver quick wins, and long-term growth.

Contact us to learn how Oracle can help you stay agile and ahead of your customers' expectations:

Chat live

Request a call back

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