

ORACLE' Financing

EXECUTIVE SUMMARY

Self-Fund IT Projects through Flexible Payment Solutions

Your acquisition of new technology is a strategic business investment. But the value you derive from that investment is not always immediate. What if you could coordinate payment for IT investments with the projected value of technology innovations? It makes perfect business sense, but actually achieving this balance isn't easy — unless you have the right partner.



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1 Taking a Long-Term Outlook	Organizations that take a long view of IT investments can spread payments over the months and years of the rollout schedule. With this approach, you can pay for IT based on when the solution is projected to deliver value to your business.
2. Addressing Both Business and Technical Requirements	By combining technical insights of the IT staff with financial expertise of the CFO office, IT projects are evaluated not only for their impact on potential productivity and service gains, but also on how they support your organization's ongoing financial goals.
3. Finding the Right Partner	Optimizing your IT investments requires the right IT partner — one with core strengths in technology along with proven financial expertise. Oracle is uniquely qualified on both counts, which helps explain why so many of the world's largest enterprises are working with Oracle to fund, acquire, launch, and support large, multi-year IT projects.

KEY TO SUCCESS: THE RIGHT PARTNER

To achieve success, you'll need a savvy partner – one with the right combination of innovative technologies and the business expertise to craft comprehensive IT investment plans.

Oracle Financing offers a full portfolio of flexible investment options, backed by financial experts who can tailor plans to the unique needs of individual enterprises. With an investment advisor like Oracle Financing, today's CFOs can become decisive catalysts for change.



PROVEN SUCCESS

For one global retail chain, their goal was to create a self-funded, multi-year implementation plan for an ambitious HR modernization project, which phased-in upgrades across its world-wide operations. The payoff? Each operating unit could delay their investment in the solution until it was poised to see concrete business value from the new application. To achieve success, the retailer partnered with Oracle, the one IT provider with the right combination of innovative technologies and the business expertise to craft comprehensive IT investment plans.

ABOUT ORACLE FINANCING

- \$25+ billion financed
- 25+ years of experience
- 70+ countries
- 15,000+ customers
- Companies of every size
- All major global industries
- Private and public sector

