



ORACLE



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SAN FRANCISCO





Oracle E-Business Suite: Strategy and Updates

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Safe Harbor

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Agenda

- Continuous Innovation Release Roadmap
- EBS Strategic Investments
- Practical Paths to Oracle Cloud
- Additional Resources
- Takeaways

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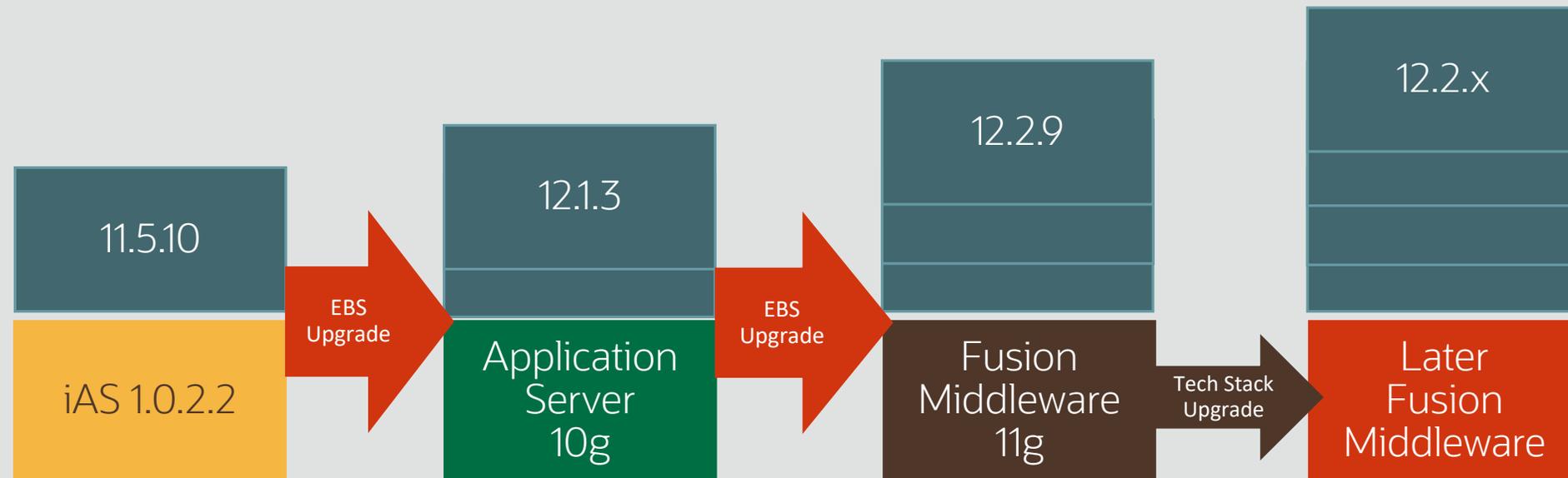
CONTINUOUS INNOVATION ON EBS 12.2 WITH PREMIER SUPPORT THROUGH AT LEAST 2030

Delivering Ongoing Innovation and
Underlying Technology Stack Updates
without Major Upgrade

[Announcing Continuous Innovation on Oracle E-Business Suite 12.2 \(PDF\)](#)

Continuous Innovation on EBS 12.2

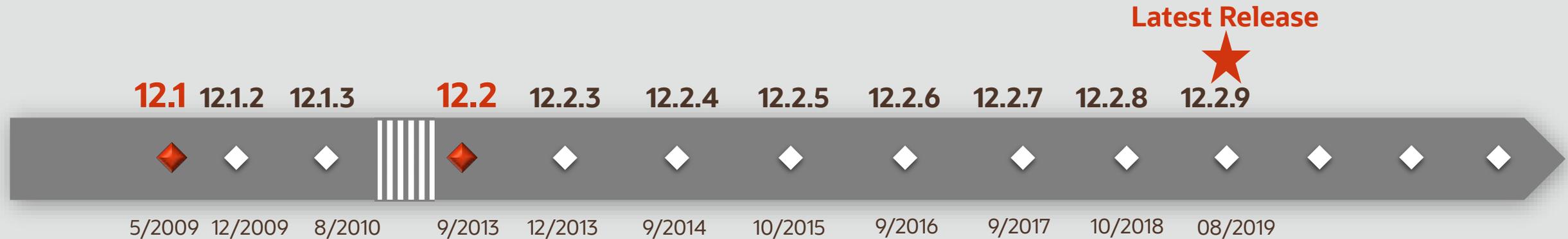
Update Underlying Technology while Keeping the Same Level of EBS Code



- Uptake new middleware without major EBS upgrade
- No need to rewrite customizations

EBS Roadmap: Continuous Innovation on EBS 12.2

Continued Investment and Support for Years to Come without Major Upgrade



PREMIER SUPPORT THROUGH:

- **Release 12.1:** Dec. 2021
- **Release 12.2:** At least 2030

Oracle E-Business Suite Certified with Oracle Database 19c

Leverage Latest Oracle Database Technology

- Certified EBS releases
 - Oracle E-Business Suite 12.2
 - Oracle E-Business Suite 12.1.3



- ✓ [Interoperability Notes: Oracle E-Business Suite Release 12.2 with Oracle Database 19c](#) (Doc ID 2552181.1)
- ✓ [Interoperability Notes: Oracle E-Business Suite Release 12.1 with Oracle Database 19c](#) (Doc ID 2580629.1)

Database Extended Support Fee Waiver

Oracle Database 12.1 and 11.2 for Oracle E-Business Suite

- Extended Support fees waived for Oracle Database licenses through December 2020
 - Applicable to licenses used for Oracle E-Business Suite
 - [Extended Support Fee Waiver for Oracle Database 12.1 and 11.2 for Oracle E-Business Suite](#) (Doc ID 2522948.1)
- Customers that have already paid Oracle Database Extended Support fees may be eligible to receive a credit
- Contacting Oracle regarding eligibility for waiver or credit:
 - Access your Oracle Premier Support Renewal information and log a service request via [My Support Renewals](#)
 - Contact Oracle Support Renewals using the [Oracle Global Contacts page](#)



Advanced Customer Services (ACS) for E-Business Suite

ACS Service	Customer Benefit
Oracle Database Upgrade from 11.2 or 12.1 to 19c	Predictable fixed cost, fixed fee service for \$60K. Includes 1 PROD/Non PROD pair. Additional fees apply for RAC and additional environments.
Oracle Transition Service from legacy to Oracle Cloud Infrastructure	Predictable fixed cost, fixed fee service priced on simple sizing parameters. Starter services for DEV/TEST or DR environments.
Managed Applications Cloud Services (Managed EBS on OCI)	Full 24x7 ITIL based applications management with features including SLAs for Uptime, Response & Resolution, Unified Governance and Account Planning/Reviews, Patching, Security, Fast Refresh, Smart Sensors, Disaster Recovery (1 hr RPO and 12 hr RTO), Backup/Recovery
Support for EBS Upgrade	Dedicated Oracle team of engineers operate as extension of customer upgrade team. Ensures EBS upgrade best practices. Minimizes upgrade downtime. Technical Account management of key upgrade milestone dates. Performance tuning expertise.
Support Services for older EBS Versions (11.5.10)	Severity 1 bug fixes and US1099 Updates for customers running in Sustaining Support

Managed EBS Customers on OCI by Advanced Customer Services

Live EBS Customers

34

EBS Customers Live on
OCI with ACS

157

EBS Instances Live on
OCI with ACS

Migrating EBS Customers

122

EBS Customers
Migrating to OCI with
ACS

Managed EBS on OCI References



Agenda

- Continuous Innovation Release Roadmap
- **EBS Strategic Investments**
- Practical Paths to Oracle Cloud
- Additional Resources
- Takeaways

Oracle's Investments for EBS Customers

Leverage EBS Strengths Combined with Broader Oracle Cloud Portfolio

UPTAKE EBS ENHANCEMENTS



Functional Innovation

An icon representing functional innovation, showing a smartphone with several red squares of varying sizes floating around it, symbolizing data and innovation.

Modern User Experience and Mobility

An icon representing modern user experience and mobility, showing a hand with the index finger touching a tablet screen, symbolizing user interaction and mobile access.

Operational Efficiency

An icon representing operational efficiency, showing two interlocking gears, one larger than the other, symbolizing mechanical efficiency and process optimization.

EBS 12.2 Innovation Across the Suite

Driven by Today's Business Requirements for Enterprise Operations



Key Enhancements

- ✓ Online Patching for Reduced Downtime
- ✓ Enterprise Command Centers for Simple, Actionable Info
- ✓ More Modern User Experience (UX) for Higher Productivity
- ✓ New and Enhanced Business Functions Across the Suite

Online Patching for Reduced Downtime



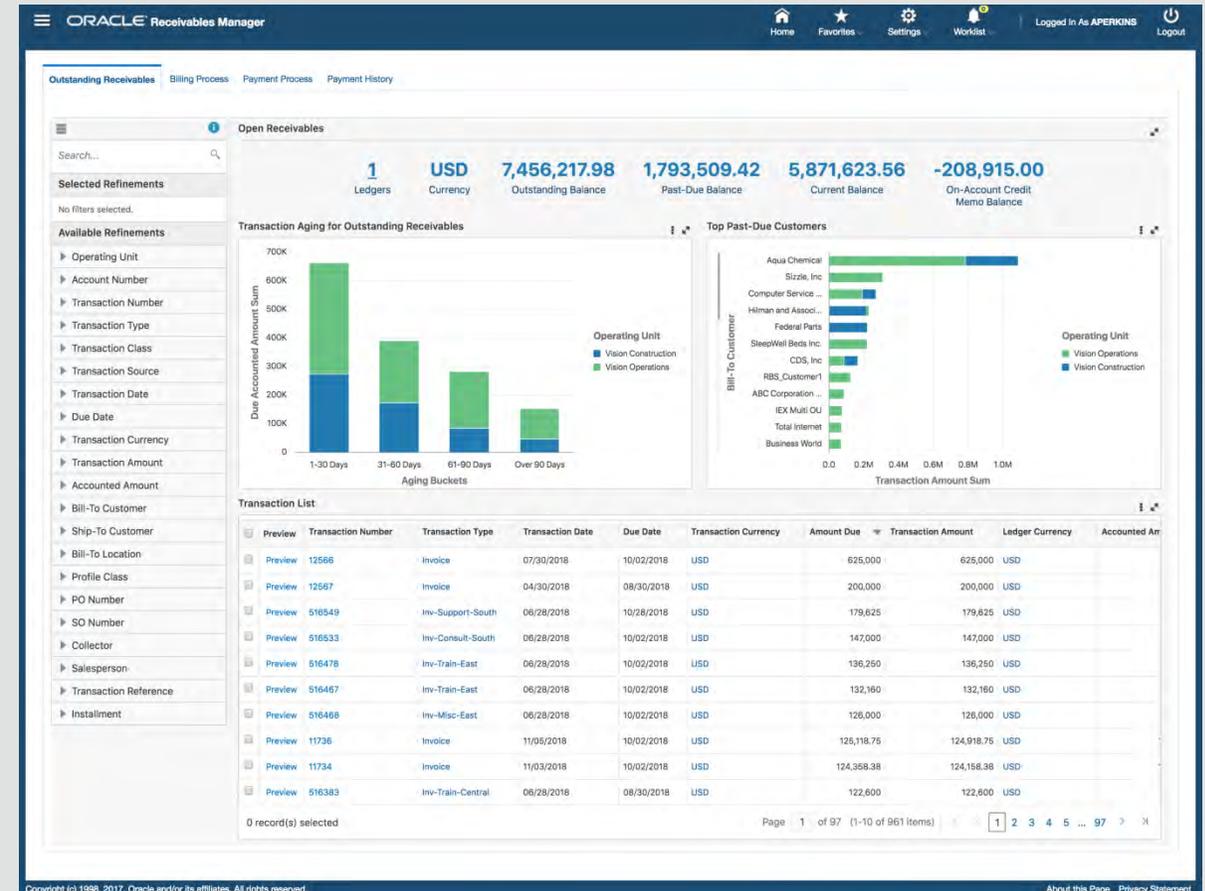
- ✓ Users remain online while patches are applied
- ✓ User downtime is limited to a short cutover period
- ✓ The maintenance window in 12.2 is predictable
- ✓ Critical business operations and revenue generating activities continue during patching

EBS Enterprise Command Centers

Identify and Act on Priority Transactions without Custom Operational Reporting

Information-Driven Navigation

- Browse and drill on actionable indicators
- Use consumer-like search and filters
- Displayed data recalculated with each drill
- “Conversation with the data” to narrow in on most important priorities
- Take action on selected transactions



EBS Enterprise Command Centers

22 Command Centers across the Suite

Financial Management

- Receivables
- iReceivables
- Payables
- Assets
- Lease and Finance Management

Order Management & Logistics

- Order Management
- Inventory Management
- Channel Revenue Management
- Incentive Compensation

Asset Lifecycle & Service

- Enterprise Asset Management
- Service Contracts
- Service (TeleService)
- Depot Repair

Procurement & Projects

- iProcurement*
- Procurement
- Projects
- Contract Lifecycle Management for Public Sector

Manufacturing

- Discrete Manufacturing
- Process Manufacturing
- Outsourced Manufacturing
- Cost Management

Human Capital Management

- Human Resources

* Consumer-like shopping enabled via ECC Framework

EBS Enterprise Command Centers: Release Summary

Current Scope: 22 Command Centers, 72 Dashboards

ECC V1 (12.2.8) GA 9/2018

- 6 new command centers
- 16 new dashboards
- Built with new ECC Framework
- Run with EBS 12.2.4 and above
- No additional costs for licensed users of base products

ECC V2 (12.2.8+) GA 4/2019

- 13 new command centers
- 45 new dashboards
- Multi-lingual support
- Extensibility with ECC Framework

ECC V3 (12.2.9+) GA 9/2019

- 3 new command centers
- 11 new dashboards
- Enhanced UI components

Enterprise Command Centers with EBS 12.2

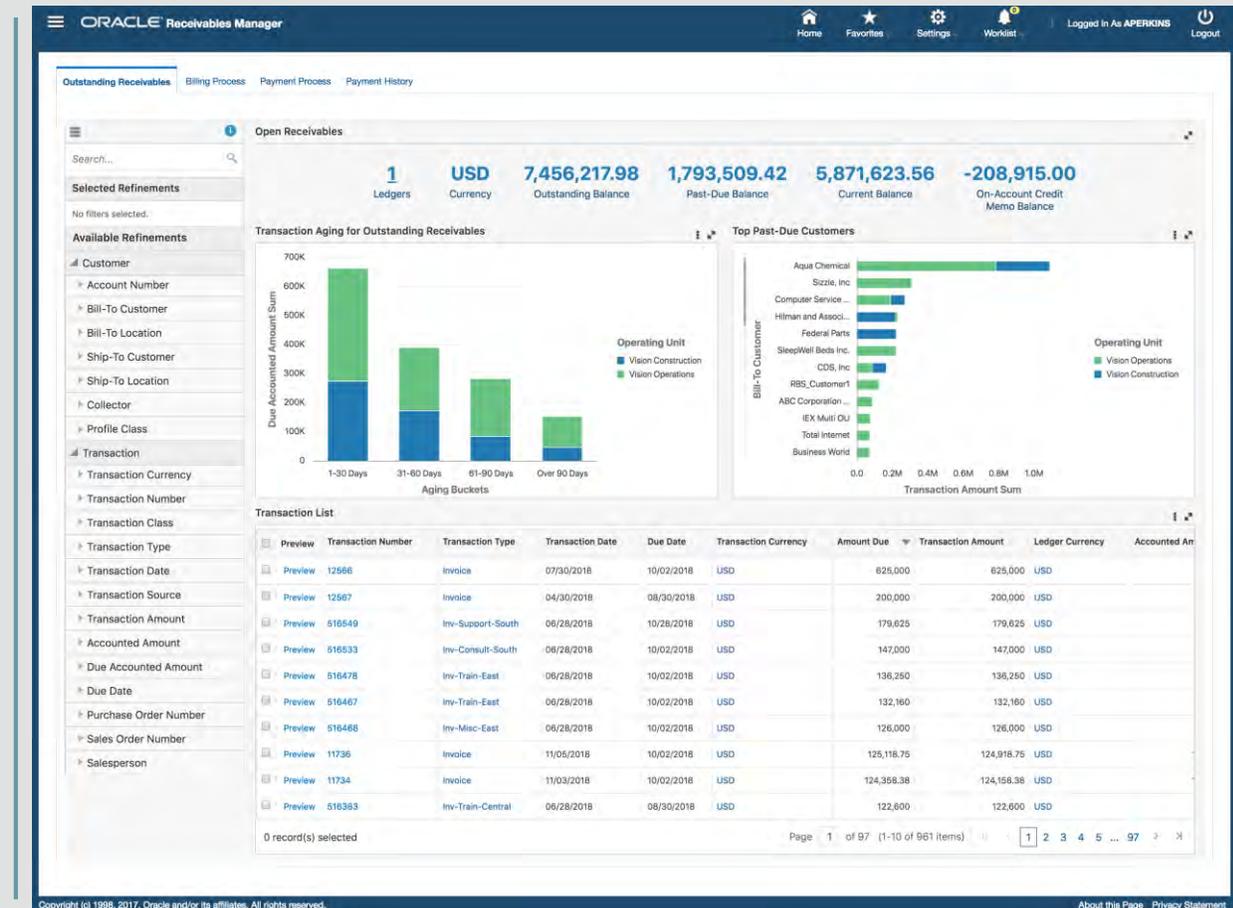
Easy to Deploy in EBS 12.2 environment

- Supports EBS 12.2.4 and above
- No additional costs for licensed users of base products

ECC: Integrated with EBS UI and Security

Minimal Configuration Required

- Integrates with EBS UI
 - ECC pages are within EBS menu navigation
 - Drilldown to transaction pages to take action
- Honors EBS Security
 - Function security
 - Data security at the record level



ECC: Multi-Lingual Support

Easy to Deploy Different Languages in Same Instance



ECC: Extensible with ECC Framework

Easy to Change and Add Dashboards for EBS-Related Data

- Update dashboard design and visualizations
- Expose additional data in EBS instance on the dashboard
- Extending Oracle Enterprise Command Centers -- MOS Document 2527150.1

New Data Attributes and Metadata



Summarization Bar

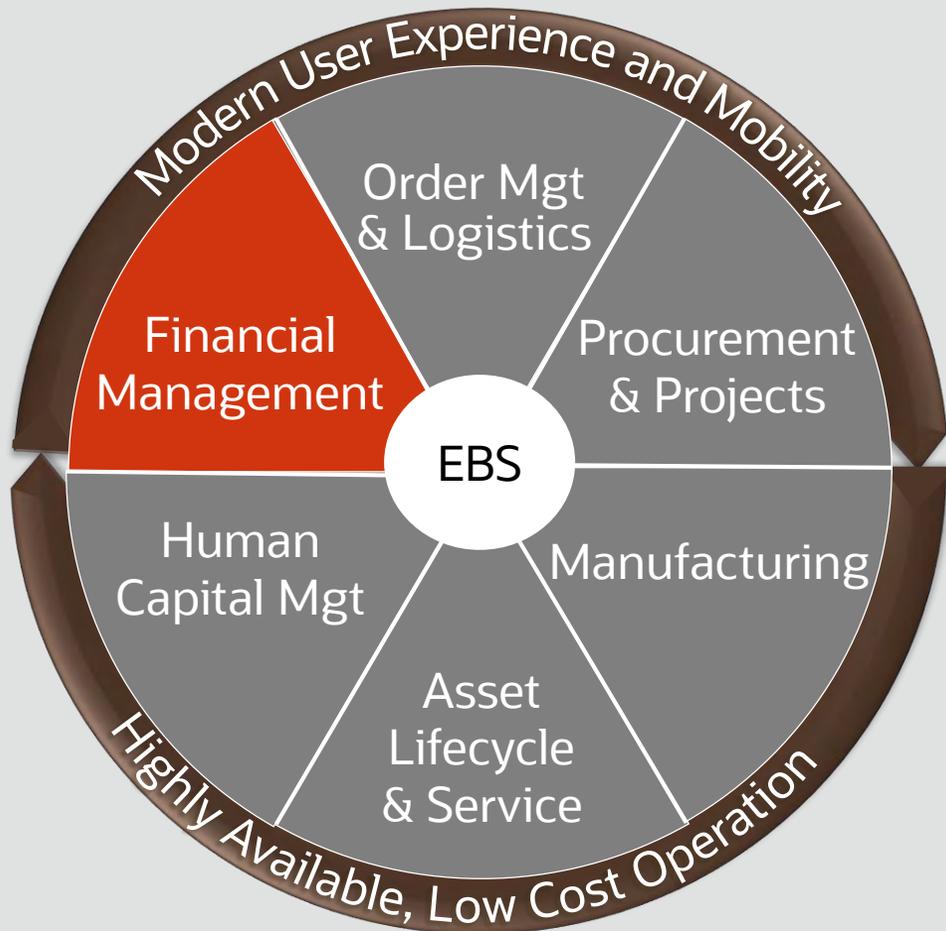
Tag Cloud

Chart

Results Table/Grid



EBS Financial Management: 12.2



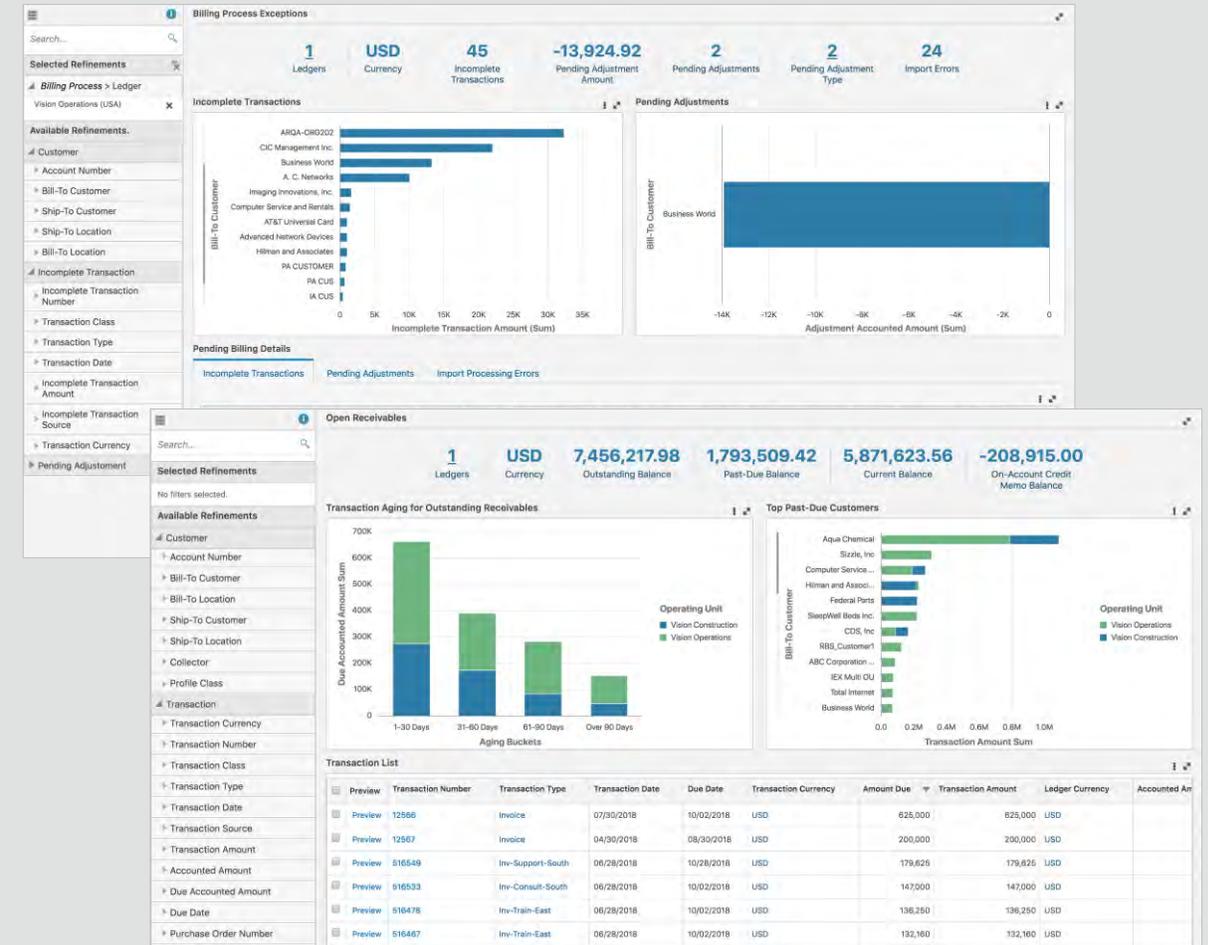
Key Enhancements

- ✓ Enterprise Command Centers: AR, iRec, AP, FA, Lease
- ✓ Equipment Leasing for Lessee for IFRS 16 / ASC 842*
- ✓ GL and AP Approval Flexibility and Automation
- ✓ AR: New Cash Receipt Application Methods
- ✓ Enhanced Credit Scoring and Collection Strategies
- ✓ Lease: Increased Throughout Across End-to-End Process

Receivables Command Center

Optimize Collection Cycle and Increase Cash Flow

- Minimize customer account delinquency
 - Compare current and delayed transactions against unapplied receipts
 - Contact customer and expedite collection
- Reduce Days Sales Outstanding (DSO)
 - Resolve billing process bottlenecks
 - Reconcile payment exceptions and discrepancies
- Tailor collection strategy per customer
 - Analyze payment trends, overdue balances, adjustments, credit memos, and more
 - Recognize potential problems early and minimize delays



360° View of Outstanding Receivables

Drill into largest overdue transactions

Search...

Selected Refinements

▲ Outstanding Receivables > Ledger

Vision Operations (USA)

Available Refinements

▲ Customer

- ▶ Account Number
- ▶ Bill-To Customer
- ▶ Bill-To Location
- ▶ Ship-To Customer
- ▶ Ship-To Location
- ▶ Collector
- ▲ Transaction
- ▶ Transaction Number
- ▶ Transaction Class
- ▶ Transaction Type
- ▶ Transaction Date
- ▶ Transaction Source
- ▶ Transaction Amount
- ▶ Accounted Amount
- ▶ Accounted Amount Due
- ▶ Due Date
- ▶ Purchase Order Number
- ▶ Sales Order Number
- ▶ Salesperson

Open Receivables

1 Ledgers
USD Currency
202,932.82 Outstanding Balance
172,826.48 Past-Due Balance
28,000.54 Current Balance
2,105.80 On-Account Credit Memo Balance

Transaction Aging for Outstanding Receivables

Aging Bucket	Vision Construction	Vision Operations
1-30 Days	~8K	~22K
31-60 Days	~26K	~15K
61-90 Days	~25K	~18K
Over 90 Days	~6K	~50K

Top Past-Due Customers

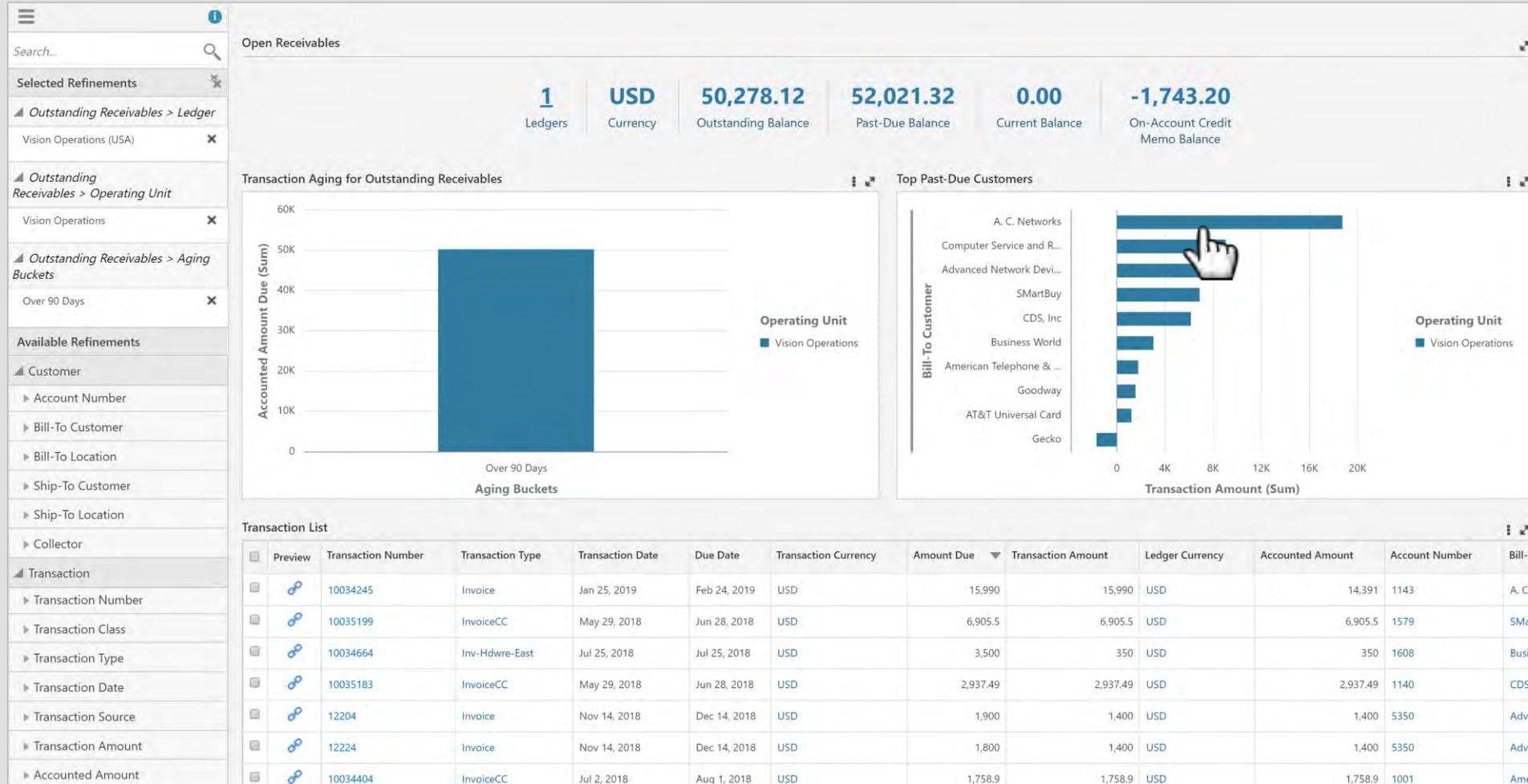
Customer	Vision Construction	Vision Operations
Hilman and Associates	~42K	~6K
A. C. Networks	~18K	~2K
American Telephone & ...	~5K	~12K
Imaging InNovations, Inc.	~11K	~1K
Cisco Systems	~10K	~1K
Advanced Connections	~10K	~1K
Computer Service and R...	~10K	~1K
Advanced Network Devi...	~8K	~1K
MNR Customer	~7K	~1K
SMartBuy	~6K	~1K
Aqua Chemical	~5K	~1K

Transaction List

Preview	Transaction Number	Transaction Type	Transaction Date	Due Date	Transaction Currency	Amount Due	Transaction Amount	Ledger Currency	Accounted Amount	Account Number	Bill-To
	10034245	Invoice	Jan 25, 2019	Feb 24, 2019	USD	15,990	15,990	USD	14,391	1143	A. C.
	10034324	Invoice	Mar 14, 2019	Apr 13, 2019	USD	12,069.5	12,069.5	USD	12,069.5	1002	Imag
	EC24	PA Invoice	May 31, 2019	Jun 30, 2019	USD	11,601	11,601	USD	11,601	1004	Hilm
	ECTM20	PA Invoice	Jan 31, 2019	Mar 2, 2019	USD	11,042.8	11,042.8	USD	11,042.8	1004	Hilm
	12604	Invoice	Jan 15, 2019	Feb 14, 2019	USD	9,870	9,870	USD	98,700	1991	Adva
	ECTM22	PA Invoice	Mar 31, 2019	Apr 30, 2019	USD	9,561.61	9,561.61	USD	9,561.61	1004	Hilm
	500928	Inv-Consult-East	Mar 16, 2019	Apr 15, 2019	USD	7,500	7,500	USD	7,500	1001	Ame



Delinquent Amount Spread Across Accounts



Drill into largest overdue transactions

Filter by top delinquent account



Invoices with Overdue Balance

Search...

Selected Refinements

- ▲ Outstanding Receivables > Ledger
- Vision Operations (USA) ✕
- ▲ Outstanding Receivables > Operating Unit
- Vision Operations ✕
- ▲ Outstanding Receivables > Aging Buckets
- Over 90 Days ✕
- ▲ Outstanding Receivables > Bill-To Customer
- A. C. Networks ✕

Available Refinements

- ▲ Customer
- ▶ Bill-To Customer
- ▲ Transaction
- ▲ Transaction Number 6 of 6
- Search...
- 10034245
- 10034484
- 10034584
- 10035187
- 1061
- 12524
- ▶ Transaction Type

Open Receivables

1
Ledgers

USD
Currency

17,684.00
Outstanding Balance

17,684.00
Past-Due Balance

0.00
Current Balance

0.00
On-Account Credit Memo Balance

Transaction Aging for Outstanding Receivables

Aging Buckets

Top Past-Due Customers

Transaction Amount (Sum)

Transaction List

<input type="checkbox"/>	Preview	Transaction Number	Transaction Type	Transaction Date	Due Date	Transaction Currency	Amount Due	Transaction Amount	Ledger Currency	Accounted Amount	Account Number	Bill-T
<input type="checkbox"/>		10034245	Invoice	Jan 25, 2019	Feb 24, 2019	USD	15,990	15,990	USD	14,391	1143	A. C.
<input type="checkbox"/>		10034584	Inv-Hdwre-East	Jan 15, 2019	Jul 24, 2018	USD	1,575	1,575	USD	1,575	1143	A. C.
<input type="checkbox"/>		10035187	InvoiceCC	Nov 29, 2018	Dec 26, 2018	USD	1,000	1,000	USD	1,000	1143	A. C.
<input type="checkbox"/>		10034484	Inv-Hdwre-East	Jul 24, 2018	Jul 24, 2018	USD	500	500	USD	500	1143	A. C.
<input type="checkbox"/>		12524	Invoice	Nov 17, 2018	Nov 17, 2018	USD	118	118	USD	118	1143	A. C.
<input type="checkbox"/>		1061	Invoice	May 30, 2018	Jun 29, 2018	USD	100	100	USD	100	1143	A. C.

0 record(s) selected. Page 1 of 1 (1-6 of 6 items)

Drill into largest overdue transactions

Filter by top delinquent account

Preview invoice



Review Customer Invoice



Bill To:
A. C. Networks
3405 East Bay Blvd.
PROVO, UT 84606

Ship To:
A. C. Networks
3405 East Bay Blvd.
PROVO, UT 84606

Invoice Nbr	Invoice Date
10034245	25-Jan-2019
Customer Number	Attachment
1143	None Add

Please include the invoice number on all remittances and include remittance copy with postal payments.

Remit To:
PO Box 680978
ATTN: Accounts Receivable
Vision Corporation
NEW YORK, NY 10022

Terms	Due Date	Sales Rep	PO Nbr	Ship Date	Ship Via
30 NET	24-Feb-2019	Green, Suzanne		25-Jan-2019	DHL

Description	Quantity	UOM	Unit Price	Extended Amount
AS54888	10	Ea	1,599.00	15,990.00

Special Instructions

For questions regarding this invoice, please contact salesperson.
A 1.5% finance charge is added to all past due invoices. All software is licensed in accordance with the terms and conditions of the Software License and Services agreement or the referenced GSA Schedule contract.

Sub Total	15,990.00
Tax	0.00
Shipping Total	0.00
Total	15,990.00
Payments and Credits	0.00
Finance Charges	0.00
Outstanding balance as of 21-May-2019 in USD	15,990.00

Drill into largest overdue transactions

Filter by top delinquent account

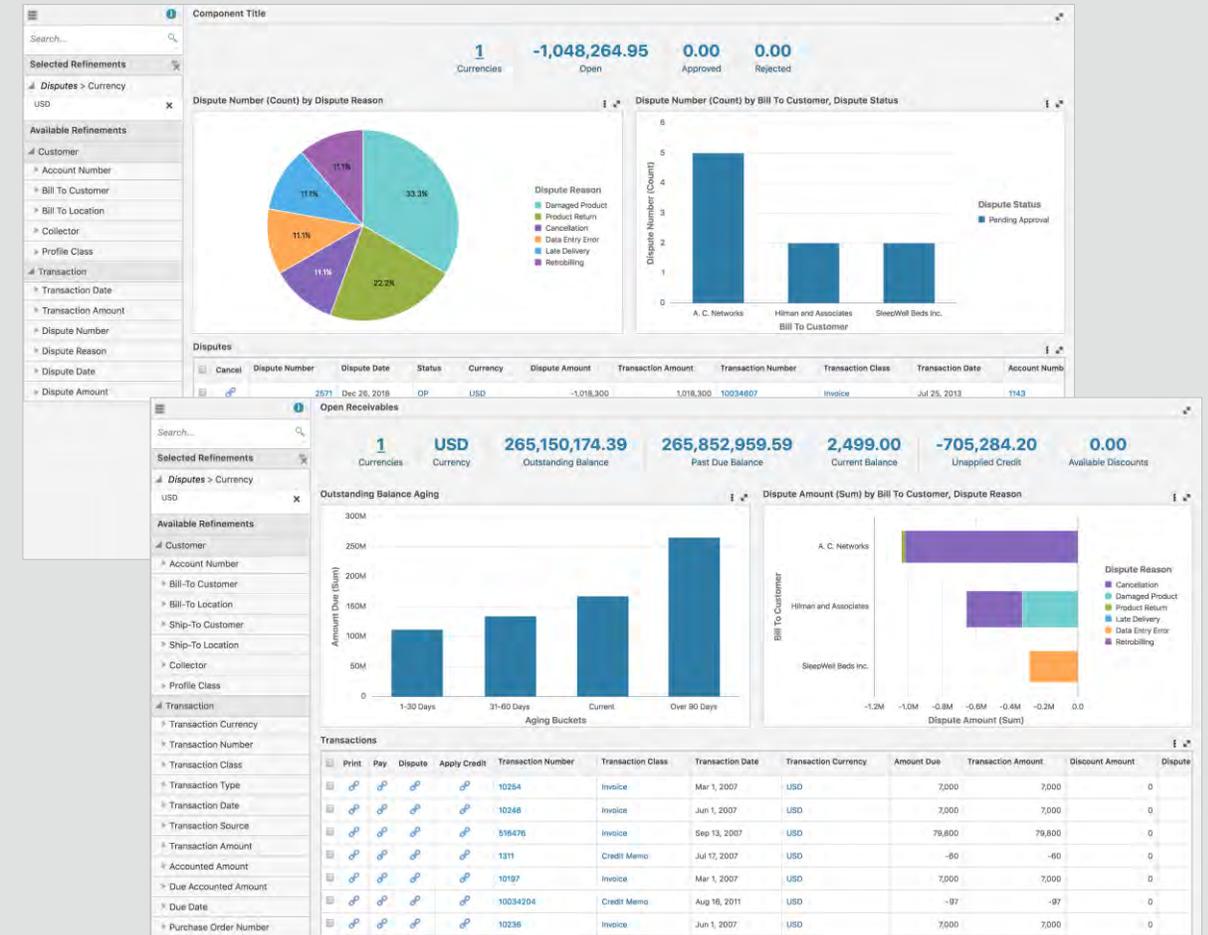
[Preview invoice](#)



iReceivables Command Center

Streamline Disputes Management

- Minimize revenue leakage (for internal users)
 - Monitor dispute activities to eliminate invalid disputes
 - Reduce cost of collection related activities
- Optimize cash outflow (for customer users)
 - Take advantage of discounts
 - Avoid late payment charges
 - Manage and dispute invalid invoices
 - Reconcile own account



Payables Command Center

Optimize Invoice Processing and Utilize Discounts

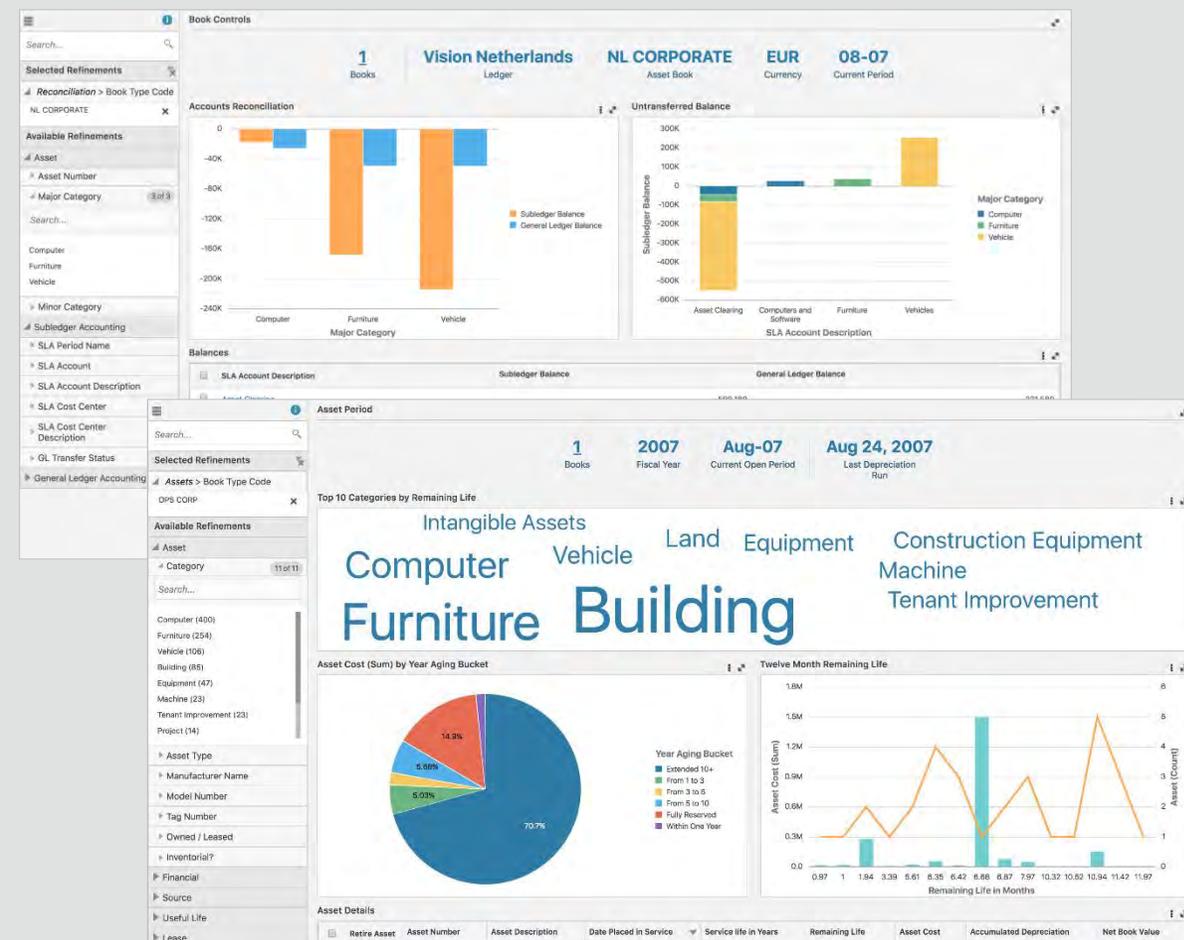
- Optimize Days Payable Outstanding (DPO)
 - Resolve processing issues and accelerate payments to capture discounts
 - Eliminate early payments and pre-payments
- Optimize cash outflow
 - Estimate cash outflow based on due date
 - Forecast cash requirements in different currencies
- Improve supplier relationships
 - Release invoice holds effectively and avoid late payments
 - Track status of recent payments



Assets Command Center

Improve Fixed Assets Management and Accounting

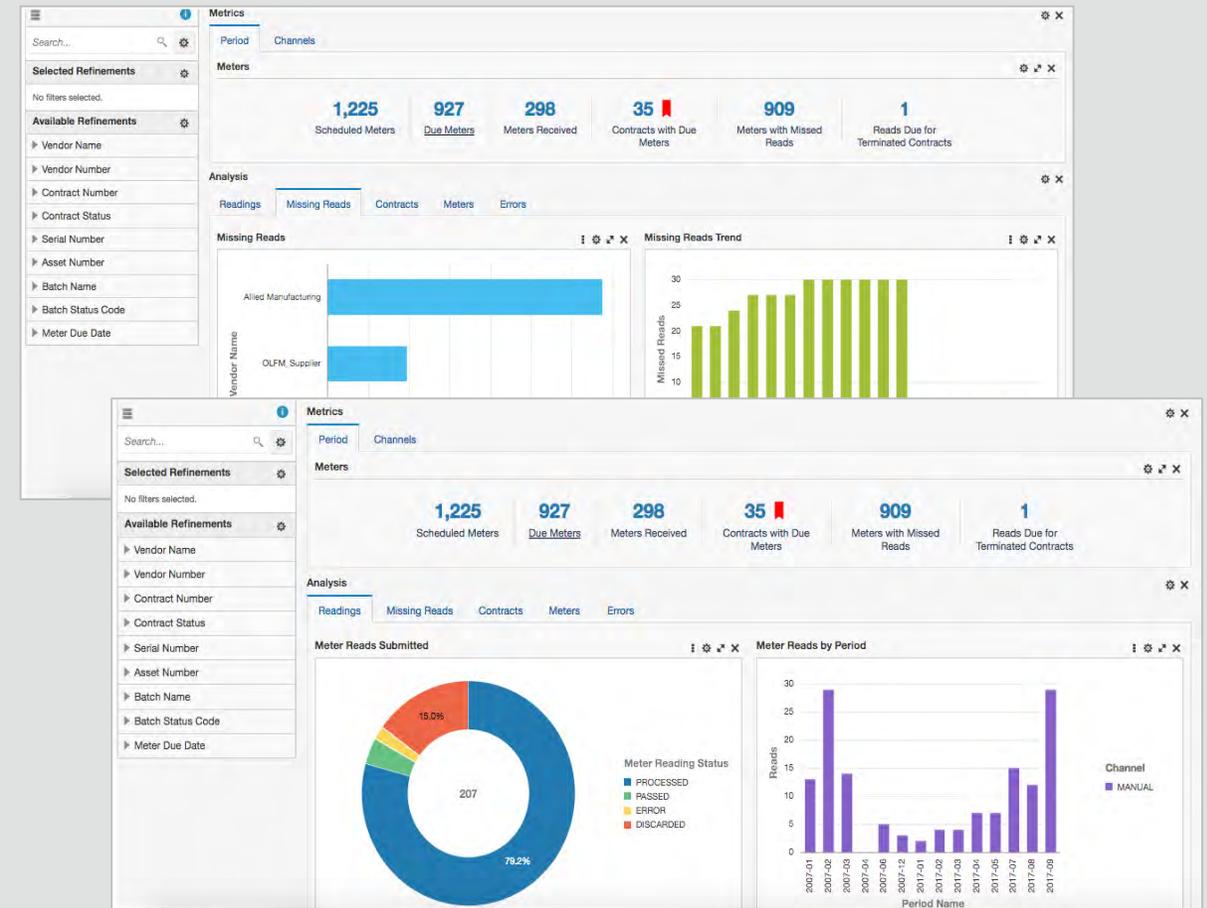
- Speed up period close
 - Reconcile Assets and General Ledger accounting discrepancies
 - Clear pending transactions of type revalue, re-class, transfer and more
- Forecast and manage capitalization events
 - Assess impact on key financial indicators
 - Monitor capitalization spending
- Increase asset utilization
 - Resolve asset utilization, assignment and location discrepancies
 - Address data quality issues



Lease and Finance Management Command Center

Increase Usage Based Revenue and Dealer/Partner Cash Flow

- Increase revenue from asset usage
 - Identify and track down usage amounts
 - Contact dealer/partner to expedite read collection
- Increase billing accuracy
 - Validate meter readings at time of entry
 - Analyze reading errors to improve meter capture process
- Improve dealer/partner cash flow
 - Accelerate dealer/partner payments
 - Communicate status from customer invoice through dealer/partner payment



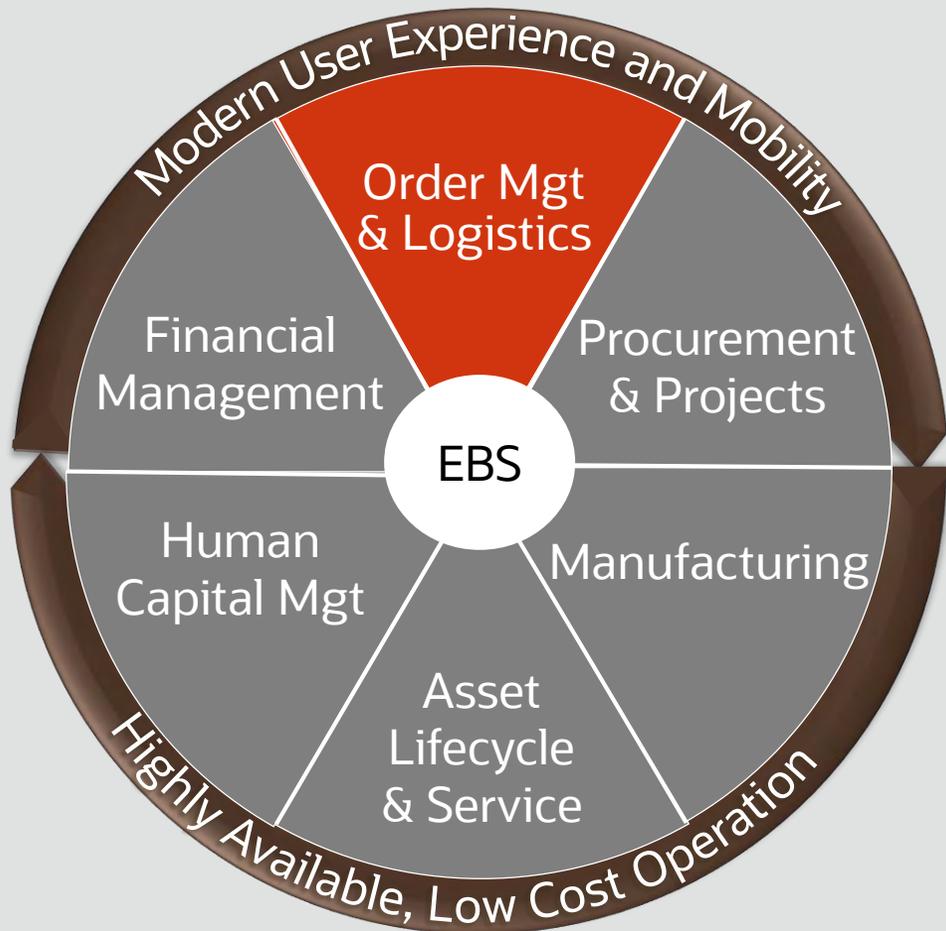


Property Manager: Enhanced Lease Accounting Support

Enhance Control and Accuracy for IFRS 16 and ASC 842 Compliance

- Lease Accounting
 - Retro-date new bookings and terminations
 - Process accruals anytime during period
 - View leased-related AP transactions in Property Manager
 - New interest calculation of daily compounding interest to calculate PV and amortizations
- Amendment Processing
 - Categorize type of amendment (e.g. term change, classification change, rate change)
 - Support multiple amendments within same period
 - Store financial changes from amendments
- Equipment Leases (features already available for real estate leases)
 - Add attachments to equipment leases
 - AME approvals support for equipment leases
 - Auto-generate asset numbers for equipment

EBS Order Management: 12.2



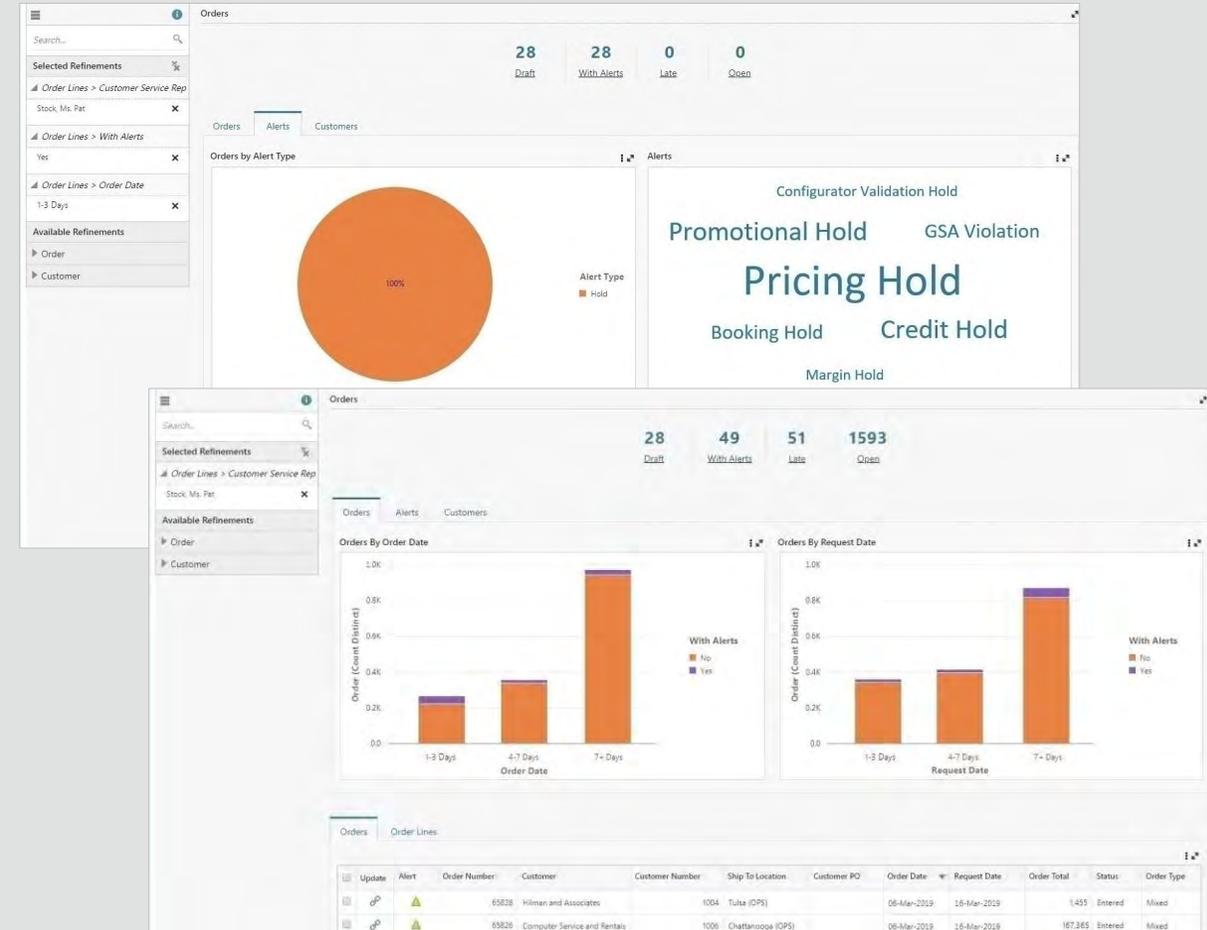
Key Enhancements

- ✓ Enterprise Command Centers: OM, CHRM, OIC
- ✓ New HTML UIs
- ✓ Enhanced Subscription and Service Ordering
- ✓ Advanced Billing: Recurring, Milestone, Usage Based
- ✓ Enhanced Order Efficiencies and Performance
- ✓ Quoting: Enhanced Creation, Validation, and Approval
- ✓ CHRM: Flexible Volume Pricing, Enhanced Financial Control

Order Management Command Center

Accelerate Order Flow and Quickly Act on Order Exceptions

- Meet revenue goals
 - Expedite order processing by resolving issues
 - Identify orders that can be shipped earlier, driving revenue now
- Proactively remove fulfillment obstacles
 - Fulfill more efficiently by changing warehouse or carrier
 - Take action by finding shipping alternatives
- Increase customer satisfaction
 - Investigate and clear orders on hold
 - Quickly react to late orders



Customer Service Rep Easily Finds New Orders with Alerts

Search...

Selected Refinements

Order Lines > Customer Service Rep

Stock, Ms. Pat

Available Refinements

- Order
- Customer

28
Draft

49
With Alerts

51
Late

1593
Open

Orders By Order Date

Order Date	No Alerts	With Alerts
1-3 Days	~0.2K	~0.05K
4-7 Days	~0.35K	~0.05K
7+ Days	~0.95K	~0.05K

Orders By Request Date

Request Date	No Alerts	With Alerts
1-3 Days	~0.35K	~0.05K
4-7 Days	~0.4K	~0.05K
7+ Days	~0.8K	~0.05K

Order Lines

Update	Alert	Order Number	Customer	Customer Number	Ship To Location	Customer PO	Order Date	Request Date	Order Total	Status	Order Type
		65828	Hilman and Associates	1004	Tulsa (OPS)		06-Mar-2019	16-Mar-2019	1,455	Entered	Mixed
		65826	Computer Service and Rentals	1006	Chattanooga (OPS)		06-Mar-2019	16-Mar-2019	167,365	Entered	Mixed

Customer Service Rep sees orders assigned to them, by default

Drill into new orders with alerts



Review New Orders on Pricing Hold

The screenshot displays the Oracle CRM interface for reviewing new orders. At the top, a summary bar shows 28 Draft orders, 28 With Alerts, 0 Late, and 0 Open. The main area is divided into two sections: 'Orders by Alert Type' and 'Alerts'. The 'Orders by Alert Type' section features a pie chart showing 100% of orders are on Hold. The 'Alerts' section lists various hold types: Configurator Validation Hold, Promotional Hold, GSA Violation, Pricing Hold (highlighted with a hand icon), Booking Hold, Credit Hold, and Margin Hold. Below these sections is a table of order lines.

Update	Alert	Order Number	Customer	Customer Number	Ship To Location	Customer PO	Order Date	Request Date	Order Total	Status	Order Type
		65828	Hilman and Associates	1004	Tulsa (OPS)		06-Mar-2019	16-Mar-2019	1,455	Entered	Mixed
		65826	Computer Service and Rentals	1006	Chattanooga (OPS)		06-Mar-2019	16-Mar-2019	167,365	Entered	Mixed

Customer Service Rep sees orders assigned to them, by default

Drill into new orders with alerts

Drill into hold affecting most orders

View Customers with Orders on Pricing Hold

Orders

12 Draft 12 With Alerts 0 Late 0 Open

Orders Alerts **Customers**

Orders By Customer

Customer	Order (Count)
Computer Service and Rentals	4
Hilman and Associates	3
General Technologies	3
DollarMart	2

With Alerts
■ Yes

Order Lines

<input type="checkbox"/>	Update	Alert	Order Number	Customer	Customer Number	Ship To Location	Customer PO	Order Date	Request Date	Order Total	Status	Order Type
<input type="checkbox"/>	Link		65828	Hilman and Associates	1004	Tulsa (OPS)		06-Mar-2019	16-Mar-2019	1,455	Entered	Mixed
<input type="checkbox"/>	Link		65826	Computer Service and Rentals	1006	Chattanooga (OPS)		06-Mar-2019	16-Mar-2019	167,365	Entered	Mixed

Customer Service Rep sees orders assigned to them, by default

Drill into new orders with alerts

Drill into hold affecting most orders

Drill into customer with most orders on pricing hold



Inspect Orders for a Given Customer

The screenshot displays the Oracle Orders interface. On the left, there is a sidebar with search and refinement options. The main area shows a summary of orders: 4 Draft, 4 With Alerts, 0 Late, and 0 Open. Below this, there are tabs for Orders, Alerts, and Customers. The 'Customers' tab is active, showing a bar chart titled 'Orders By Customer'. The chart shows that the customer 'Computer Service and Rentals' has 4 orders, all of which are 'With Alerts'. Below the chart, there is a table of order lines. A hand cursor is pointing to the first row of the table.

Update	Alert	Order Number	Customer	Customer Number	Ship To Location	Customer PO	Order Date	Request Date	Order Total	Status	Order Type
<input type="checkbox"/>		65826	Computer Service and Rentals	1006	Chattanooga (OPS)		06-Mar-2019	16-Mar-2019	167,365	Entered	Mixed
<input type="checkbox"/>		65825	Computer Service and Rentals	1006	Chattanooga (OPS)		06-Mar-2019	16-Mar-2019	17,100	Entered	Mixed

Customer Service Rep sees orders assigned to them, by default

Drill into new orders with alerts

Drill into hold affecting most orders

Drill into customer with most orders on pricing hold

Drill into order to inspect pricing



Review and Validate Discount Applied by Customer

Sales Order : 65684

Actions:

Order Number: 65826	Date Ordered: 06-Mar-2019 12:41:29	<table border="1"> <tr><td>Total (List)</td><td>196,900.00</td></tr> <tr><td>Discount</td><td>29,535.00</td></tr> <tr><td>Discount %</td><td>15.00</td></tr> <tr><td>SubTotal</td><td>167,365.00</td></tr> <tr><td>Tax</td><td>0.00</td></tr> <tr><td>Charges</td><td>1,340.00</td></tr> <tr><td>Total</td><td>168,705.00</td></tr> </table>	Total (List)	196,900.00	Discount	29,535.00	Discount %	15.00	SubTotal	167,365.00	Tax	0.00	Charges	1,340.00	Total	168,705.00
Total (List)	196,900.00															
Discount	29,535.00															
Discount %	15.00															
SubTotal	167,365.00															
Tax	0.00															
Charges	1,340.00															
Total	168,705.00															
Customer: Computer Service and R	Customer Number: 1006															
Contact: Brown, Gerry	Customer PO:															
Ship To Customer: Computer Service and R	Ship To Location: Chattanooga (OPS)															
Request Date: 16-Mar-2019 12:41:29	Warehouse: M1															
Shipping Method: DHL	Shipment Priority:															
Bill To Customer: Computer Service and R	Bill To Location: Chattanooga (OPS)	Payment Terms: 2/10, Net 30														
Currency: USD	Price List: Corporate	Sales Agreement No.:														
Order Type: Mixed	Status: Entered	On Hold: Yes														

⌵ Show More Details

Products & Services | Shipping | Billing | Install Base | Attachments

Quick Actions

Actions: Discount %: Auto Schedule Show Line Details Show Shippable Lines Only

Order Lines

Select Order Line(s): Delete

Select All | Select None

Select	Line	Ordered Item	Item Description	Qty	UOM	List Price	Discount %	Selling Price	Extended Price	Status	Line
<input type="checkbox"/>	1.1	AS18947	Sentinel Deluxe Desktop	100	Ea	1,969.00	15.00	1,673.65	167,365.00	Entered	Sta

Customer Service Rep sees orders assigned to them, by default

Drill into new orders with alerts

Drill into hold affecting most orders

Drill into customer with most orders on pricing hold

Drill into order to inspect pricing

Review and validate discount applied by customer



Release Pricing Hold

Sales Order : 65684

Order Number: 65826
Customer: Computer Service and R
Contact: Brown, Gerry
Ship To Customer: Computer Service and R
Request Date: 16-Mar-2019 12:41:29
Shipping Method: DHL

Date Ordered: 06-Mar-2019 12:41:29
Customer Number: 1006
Customer PO:
Ship To Location: Chattanooga (OPS)
Warehouse: M1
Shipment Priority:

Bill To Customer: Computer Service and R
Currency: USD
Order Type: Mixed

Bill To Location: Chattanooga (OPS)
Price List: Corporate
Status: Entered

Actions: [Go] [Cancel] [Save] [Apply]

- Apply Holds
- Book
- Cancel
- Discour
- SubTi
- Delete
- Preview & Print
- Progress
- Release Holds
- View Invoice Details
- View Shipping
- View Workflow

Total (L)
Disco
Char Tr

Sales Agreement No. Net 30
On Hold Yes

► Show More Details

Products & Services Shipping Billing Install Base Attachments

Quick Actions

Actions [Go] Discount % [Go] Auto Schedule Show Line Details Show Shippable Lines Only

Order Lines

Select Order Line(s) Delete [Add] [Remove] [Refresh]

Select All | Select None

Select	Line	Ordered Item	Item Description	Qty	UOM	List Price	Discount %	Selling Price	Extended Price	Status	Line
<input type="checkbox"/>	1.1	AS18947	Sentinel Deluxe Desktop	100	Ea	1,969.00	15.00	1,673.65	167,365.00	Entered	Sta

Customer Service Rep sees orders assigned to them, by default

Drill into new orders with alerts

Drill into hold affecting most orders

Drill into customer with most orders on pricing hold

Drill into order to inspect pricing

Review and validate discount applied by customer

Release pricing hold





Order Mgt 12.2: Enhanced Ordering and Billing for Combination of Products, Subscriptions, and Services

More Automation for New Business Models

Release 12.2 – 12.2.5

Subscription Ordering

- Flexible ordering and billing for combination of products, services, subscriptions, and warranties

Release 12.2.6

Recurring Billing

- Bill pre-defined number of bills or indefinitely until termination

Release 12.2.7

Milestone Billing

- Bill upon milestone completion based on predefined OM events, as well as custom defined milestones

Release 12.2.9

Usage Based Billing

- Bill based on actual usage and usage billing tiers using fixed amounts and/or rates per usage unit





Order Management: Usage Based Billing

More Flexibility and Automation for Recurring Billing of Orders Based on Actual Usage

- Use cases
 - Rentals based on usage
 - Subscriptions based on usage
- Bill order lines based on usage billing plan and actual usage
 - Define multiple usage tiers with fixed amount and/or amount per usage unit
 - Record actual usage manually or through open interface

Usage Billing Plan Lines for Sales Order Line in OM

Parameters

- Generate Billing Plan Lines Indefinitely
- Generate a Fixed Number of Billing Plan Lines
- Milestone Based Billing
- Usage Based Billing

Usage Billing Plan

- Bill Amount for each Billing Period is calculated by applying Usage Units incrementally to each Usage Tier
- Bill Amount for each Billing Period is calculated by applying Usage Units cumulatively to each Usage Tier

Usage Unit Description

Sequence	From	To	Fixed Billing Amount	Billing Amount Per Unit	Delete
1	0	1000	1000	1	
2	1000	2000	0	0.9	
3	2000	3000	0	0.8	
4	3000	4000	0	0.7	
5	4000	99999999	0	0.6	





Order Management: HTML User Interface

Increase Productivity with Configurable HTML UI

ORACLE Order Management Home Star Settings 10 Logged In As OPERATIONS

Orders > View Sales Order : 65642 >
Sales Order : 65642

Actions:

Order Number: 65642	Date Ordered: 15-Jul-2014 08:03:09	<table border="1"> <tr><td>Total (List)</td><td>22,489.90</td></tr> <tr><td>Discount</td><td><1,948.99></td></tr> <tr><td>Discount %</td><td><8.67></td></tr> <tr><td>SubTotal</td><td>20,540.91</td></tr> <tr><td>Tax</td><td>0.00</td></tr> <tr><td>Charges</td><td>3,248.99</td></tr> <tr><td>Total</td><td>23,789.90</td></tr> </table>	Total (List)	22,489.90	Discount	<1,948.99>	Discount %	<8.67>	SubTotal	20,540.91	Tax	0.00	Charges	3,248.99	Total	23,789.90
Total (List)	22,489.90															
Discount	<1,948.99>															
Discount %	<8.67>															
SubTotal	20,540.91															
Tax	0.00															
Charges	3,248.99															
Total	23,789.90															
Customer: Hilman and Associate	Customer Number: 1004															
Contact: Cowlishaw, Marcus	Customer PO: 231298															
Ship To Customer: Hilman and Associate	Ship To Location: Tulsa (OPS)	Payment Terms: 30 NET														
Request Date: 15-Jul-2014 08:03:09	Warehouse: M1	Sales Agreement No.: <input type="text"/>														
Shipping Method: DHL	Shipment Priority: High Priority	On Hold: No														
Bill To Customer: Hilman and Associate	Bill To Location: Tulsa (OPS)															
Currency: USD	Price List: Corporate															
Order Type: Mixed	Status: Entered															

[Show More Details](#)

Products & Services | Shipping | Billing | Install Base | Attachments

Quick Actions

Action: Discount %:

Order Lines

Select Order Line(s):

Select All | Select None

Select	Line	Ordered Item	Item Description	Qty	UOM	List Price	Discount %	Selling Price	Extended Price	Status	Line Type	On Hold	Service Reference Type	Service Ord
<input type="checkbox"/>	1.1	AS54999	Sentinel Standard De	10	Ea	1,900.00	9.47	1,720.00	17,200.00	Entered	Standard (Line Invoic)	No		
<input type="checkbox"/>	2.1	CM76840	Lightning Inkjet Printe	10	Ea	300.00	6.67	280.00	2,800.00	Entered	Standard (Line Invoic)	No		
<input type="checkbox"/>	3.1	CM11222	Battery - Extended Life	10	Ea	48.99	<10.41>	54.09	540.91	Entered	Standard (Line Invoic)	No		

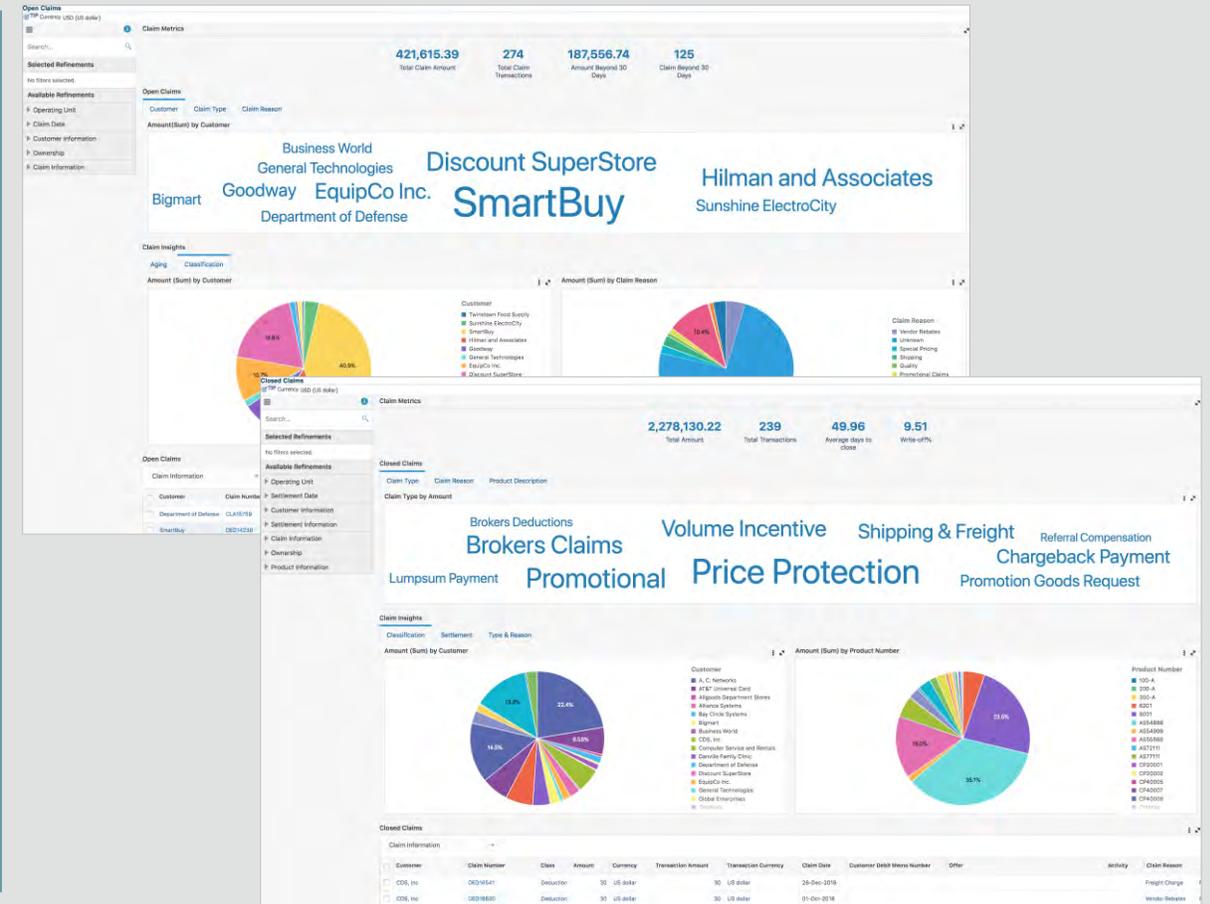
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Channel Revenue Management Command Center

Accelerate Claim Settlement Process

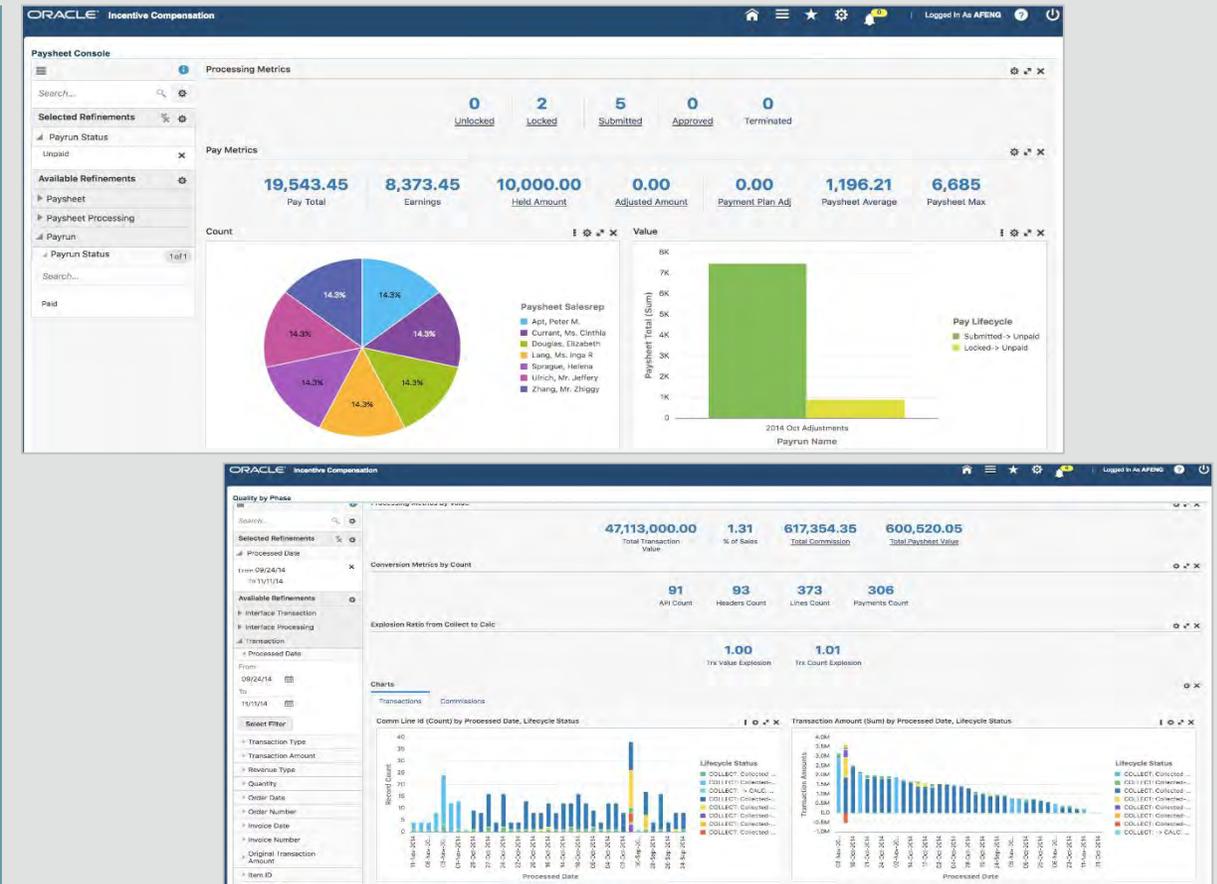
- Eliminate revenue leakage
 - Quickly identify and chargeback invalid deductions
 - Identify customer write off abuse and take action
- Improve collections
 - Prioritize large claims to maximize cash returns
 - Quickly identify past due balance and take action to recover payments
- Increase profit margins
 - Identify overbooked claims agents and balance workload to clear aged claims
 - Improve efficiency with analysis and collaboration with customers/suppliers



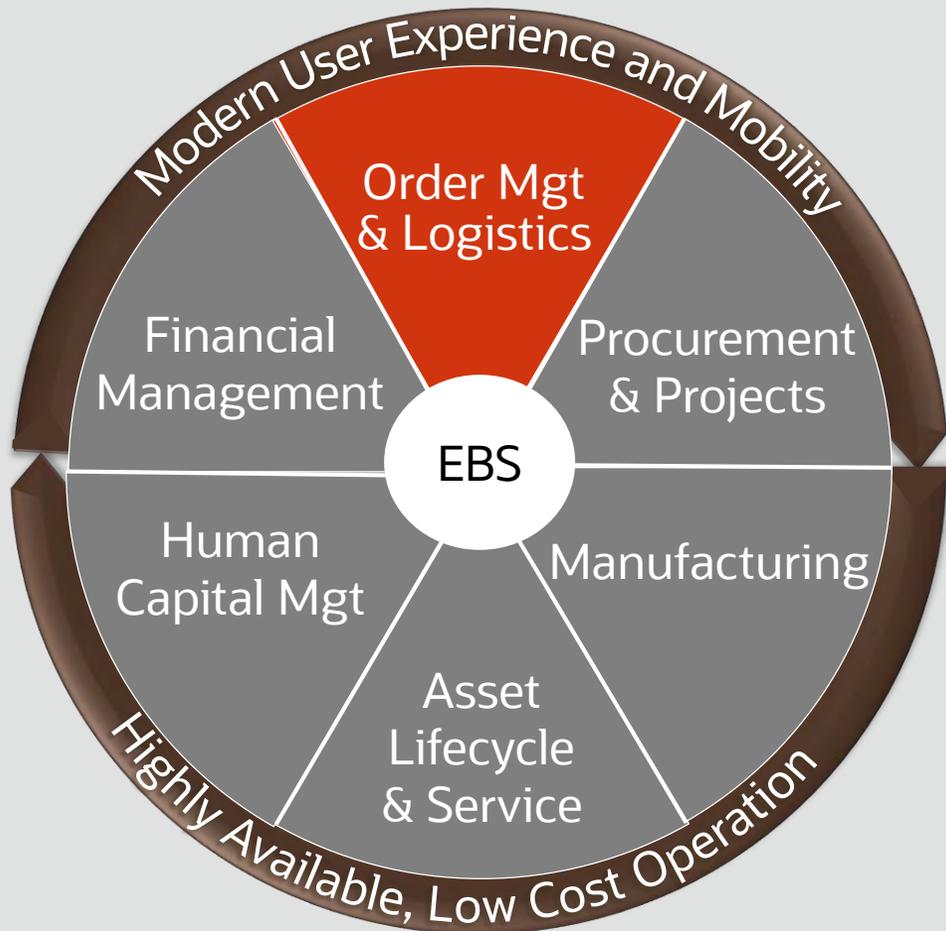
Incentive Compensation Command Center

Improve Accuracy and Timeliness in the Compensation Process

- Improve sales alignment
 - Proactively identify plan communication issues
 - Drive desired selling behavior
- Minimize overpayment
 - Quality assure all phases of comp processing
 - Rapidly identify and react to quality Issues
 - Enable transparency to lifecycle of a transaction
- Improve sales morale for increased sales
 - Proactively remove pay obstacles and delays
 - Quickly resolve sales compensation disputes



EBS Logistics: 12.2



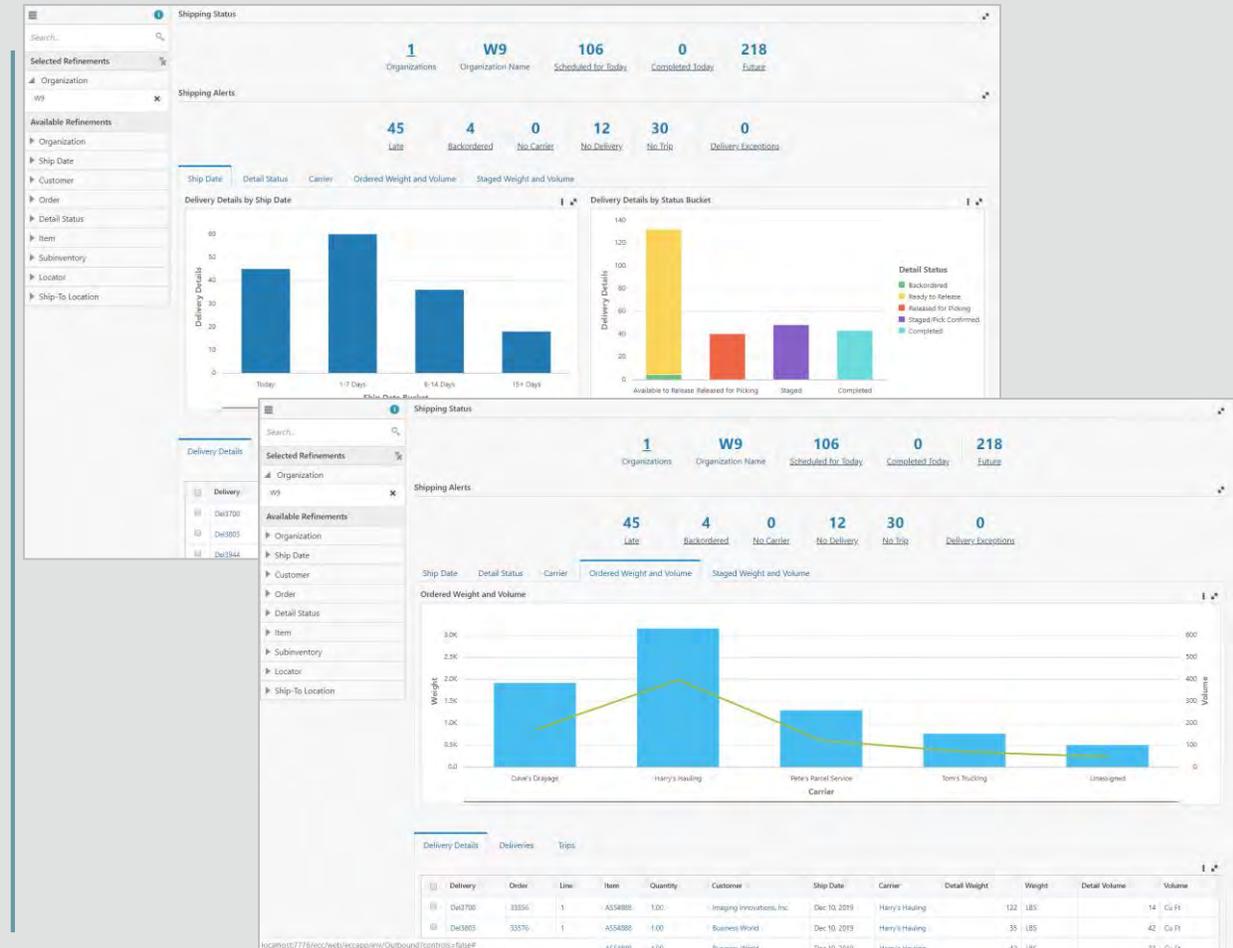
Key Enhancements

- ✓ Inventory Management Command Center
- ✓ UX: New HTML UIs, MSCA for Android and iOS*
- ✓ Flexible Material Tracking
- ✓ Enhanced Transportation Mgt (OTM) Integration
- ✓ Warehouse Throughput Efficiencies
- ✓ Advanced Catch Weight
- ✓ Yard Management

Inventory Management Command Center

Streamline Inventory Activities and Quickly Act on Exceptions

- Optimize order release
 - Prioritize late orders and backorders
 - Coordinate releases with carrier appointments
- Expedite high priority orders
 - Schedule dock doors based on availability
 - Complete fulfillment activities on time
- Integrate transportation activities
 - Calculate weight and volume for tendering
 - Modify shipments if wrong truck arrives



Receiving HTML User Interface

Increased Productivity with Configurable HTML UI

- Receive new inventory
 - Quick receipt
 - Directed receipt with lot and serial #
 - Item based receipt
- Receive returns to vendor
- Deliver into warehouse
- Correct received quantities

ORACLE Purchasing

Receive Deliver Return Receipts

Expected Today: 0 Overdue: 6 Internal: 1 External: 5 ASNs: 0

Document	Class	Type	Source	Requester	Order Date	Progress	Actions
65894	RMA	Return (Receipt)	Imaging Innovations, Inc.	Smith, Mr. Jonathan	11/28/2017	8%	
65896	RMA	Return (Receipt)	Imaging Innovations, Inc.	Smith, Mr. Jonathan	11/29/2017	3%	
65904	RMA	Return (Receipt)	Imaging Innovations, Inc.	Smith, Mr. Jonathan	12/19/2017	0%	
65906	RMA	Return (Receipt)	Imaging Innovations, Inc.	Smith, Mr. Jonathan	12/20/2017	0%	
66035	RMA	Return (Receipt)	Allied International	Smith, Mr. Jonathan	06/28/2018	0%	

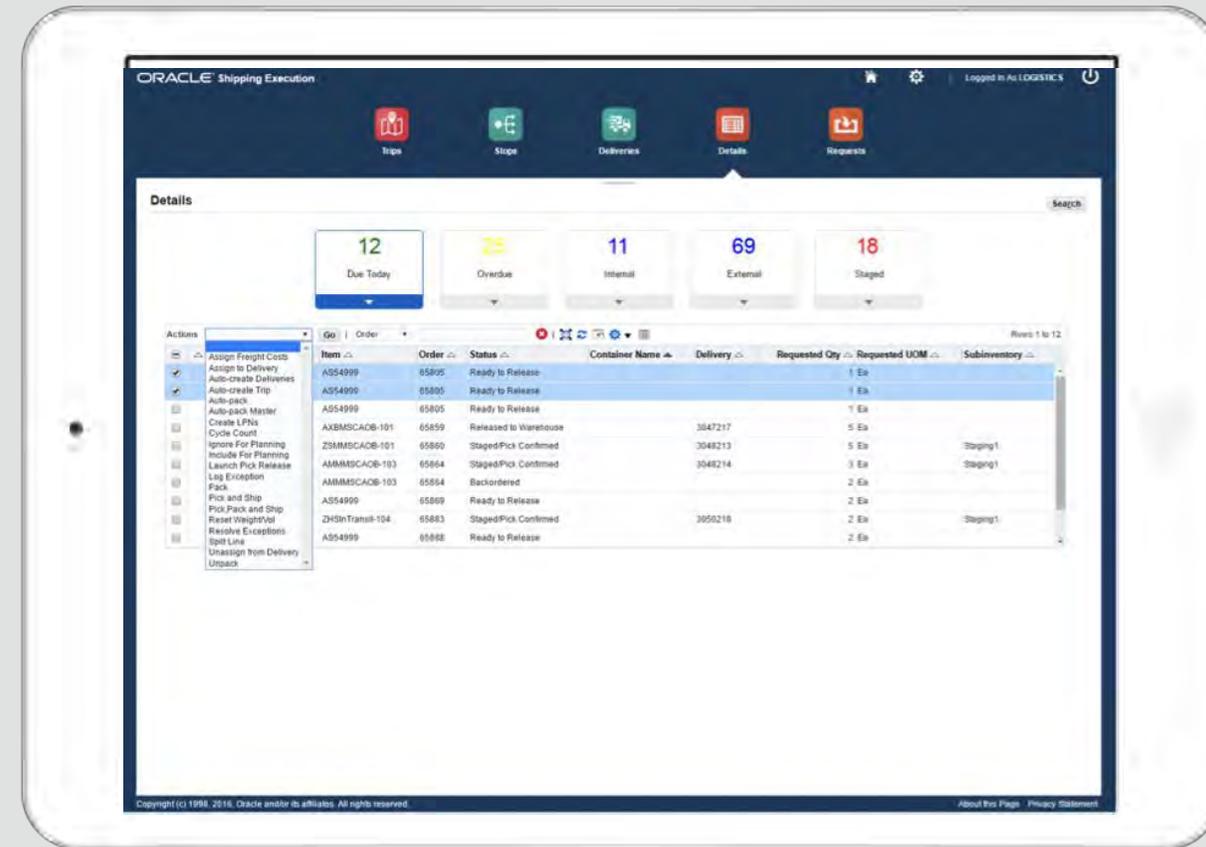
Inspect MDS Contents

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Shipping HTML User Interface

Increased Productivity with Configurable HTML UI

- Simplified UIs for shipping operations
 - Informational tiles
 - Simplified summary and starting point for daily operations
 - Easy drill-down capabilities
- Execute all available shipping actions
- Role based access



Inventory: Material Workbench HTML UI

Increased Productivity with Configurable HTML UI and Faceted Search

- Redesigned for simplicity
 - Faceted Search
 - Breadcrumbs for drill down
- Actions
 - Move
 - Issue
 - Transfer Cost Group
 - Cycle Count
- Multiple 'View By' options
- Personalizable

The screenshot shows the Oracle Inventory Material Workbench interface. The top navigation bar includes the Oracle logo, 'Inventory' text, and user information 'Logged In As MFG'. The main content area is titled 'Material Workbench' and features a search bar and filters for 'Material Location' (On-Hand, Receiving, Inbound), 'View By' (Location), and 'View' (Detailed, Expanded). A left-hand navigation pane lists various organizational levels: Organizations (W1), Subinventories (EACH, Endeca-Con, FGI, STA), Locators (1.1.1., CT.1.1., E1.1.1., EC.1.2., L1.1.1.), LPNs (LPN63A, LPN74A), and Items (AS54888). The main table, titled 'Actions', displays the following data:

Org	Item	Item Description	Sub	Locator	LPN	Rev	Lot	On-Hand	Primary UOM	Details
W1	AS54888	AS54888	EACH	E1.1.1.				359	Ea	
W1	AS54888	AS54888	FGI	1.1.1.				100000	Ea	
W1	AS54888	AS54888	STA	L1.1.1.				21	Ea	
W1	AS54888	AS54888	Endeca-Con	CT.1.1.	LPN74A			10	Ea	
W1	AS54888	AS54888	Endeca-Con	EC.1.2.	LPN63A			9	Ea	

Warehouse Management: Task Management HTML UI

- HTML alternative to Warehouse Control Board
- Enhanced with
 - Employee availability view
 - Override rule-based task assignments
 - Customer-defined metrics

Task Management Advanced Search

22 All Pending Tasks | 41 All Uncompleted Tasks | 4 All Unreleased Tasks | 0 Pending Tasks 2 Days or Older

Actions | Rows 1 to 22

Exception Result	Task Type	Transaction	Status	Priority	Employee	Item	Quantity	UOM	From Sub	From Loc	To Sub	To Loc	To Organizat
	Cycle Count	477399	Pending			WMS-100			FGI	1.1.1..			
	Cycle Count	478400	Pending			WMS-100			FGI	1.1.1..			
	Cycle Count	478401	Pending			WMS-100			FGI	1.1.1..			
	Cycle Count	478403	Pending			WMS-101			FGI	1.1.1..			
	Cycle Count	478404	Pending			WMS-102			FGI	1.1.1..			
	Replenish	22833486	Pending			Srini_rep_005	4	PLR	REPLBULK	REPB.1.1..	REPLCASE	REPC.1.1..	W1
	Pick	37325468	Pending			CHA_WMS_RM	10	Ea	AMOBULK	AMO1.1.1..	GSRIP	GSP.1.1..	W1
	Pick	37325470	Pending			CHA_WMS_RM2	10	Ea	AMOBULK	AMO1.1.1..	GSRIP	GSP.1.1..	W1
	Pick	39874576	Pending			AS54888	11	Ea	STA	L1.1.1..	STA	L1.1.1..	W1
	Pick	39874578	Pending			AS54888	10	Ea	STA	L1.1.1..	STA	L1.1.1..	W1

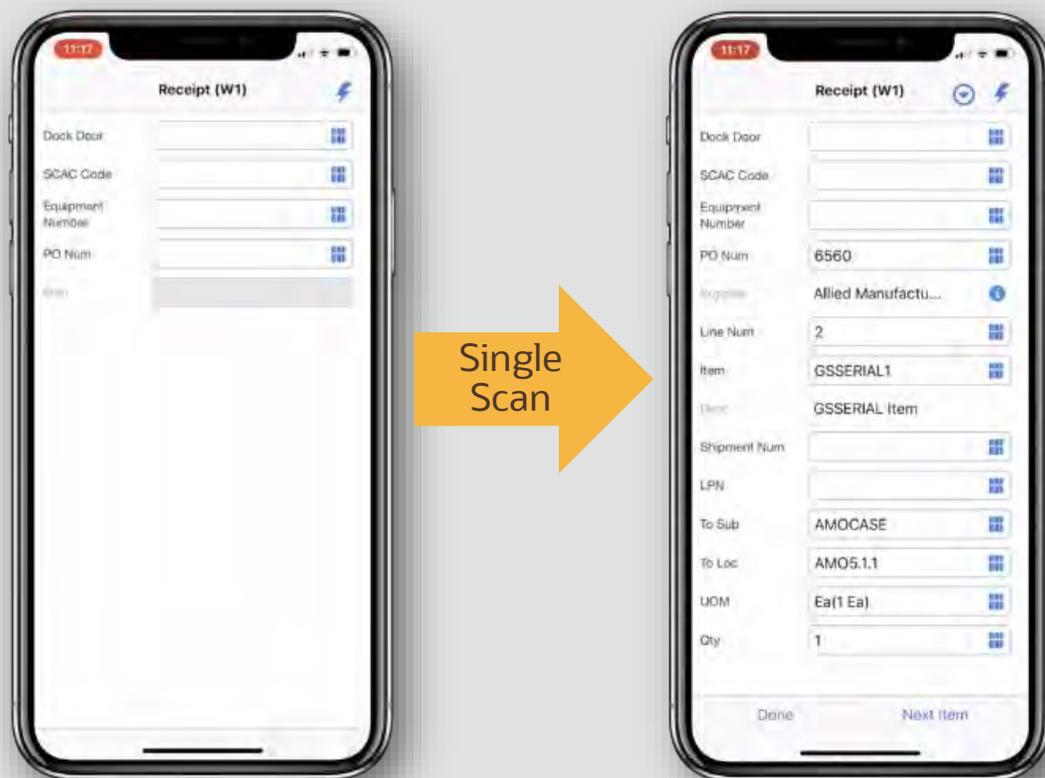
Inspect MDS Contents Advanced Search

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Mobile Supply Chain Apps (MSCA): Adv Barcode Scanning

Support Multi-Field Barcodes for Industry Compliance without Customizations



- Single scan populates multiple fields
- Better compliance with new FDA (GS1) and European (PPN) specifications
- Example use case:



K6560*4K2*0100327241053030*Q1*SSN114*20LA
MOCASE*21LAMO5.1.1

- PO Number: 6560
- Line Number: 2
- Item GTIN: 00327241053030
- Quantity: 1
- Serial Number: SSN11
- Sub/Loc: AMOCASE/AMO5.1.1

- Available as backport to any 12.2 release

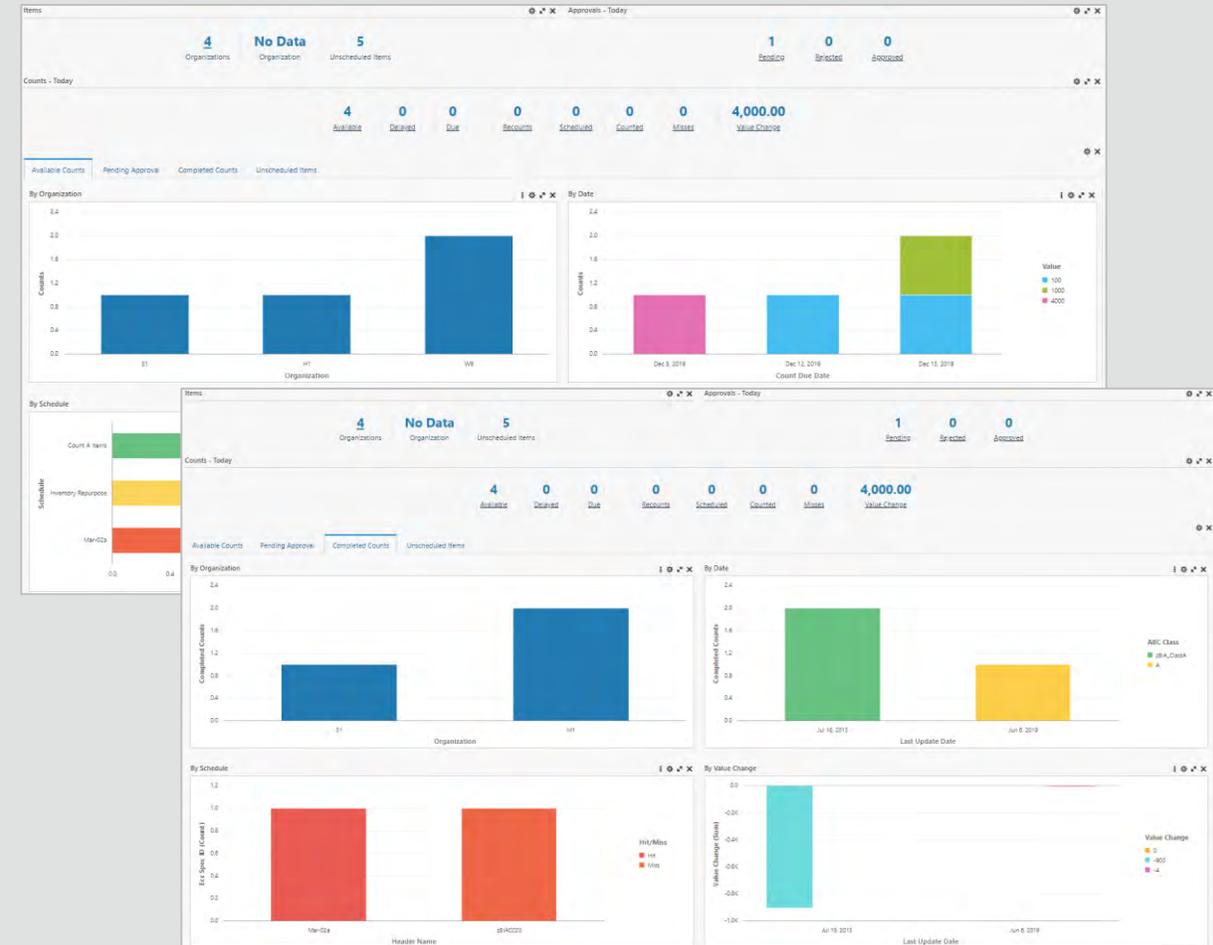




Cycle Counting Dashboard & Workflow Approvals

Actively Manage Cycle Counting Activities

- Track open counts
 - By schedule date
 - By due date
- Monitor pending approvals
 - Track value change
 - Manage approvals using Workflow
 - Audit rejected counts
- Identify unscheduled items
 - Ensures all items are counted





Inventory & Order Mgt: Streamlined Backorder Processing

Streamline Backorder Processing with More Flexibility and Automation

- Automated cancellation of unshipped order quantities for customers that don't accept backorders
- Automated creation of move orders for material in staging that was not shipped
- Backorder delivery details without delivery
- Public API to backorder move order lines





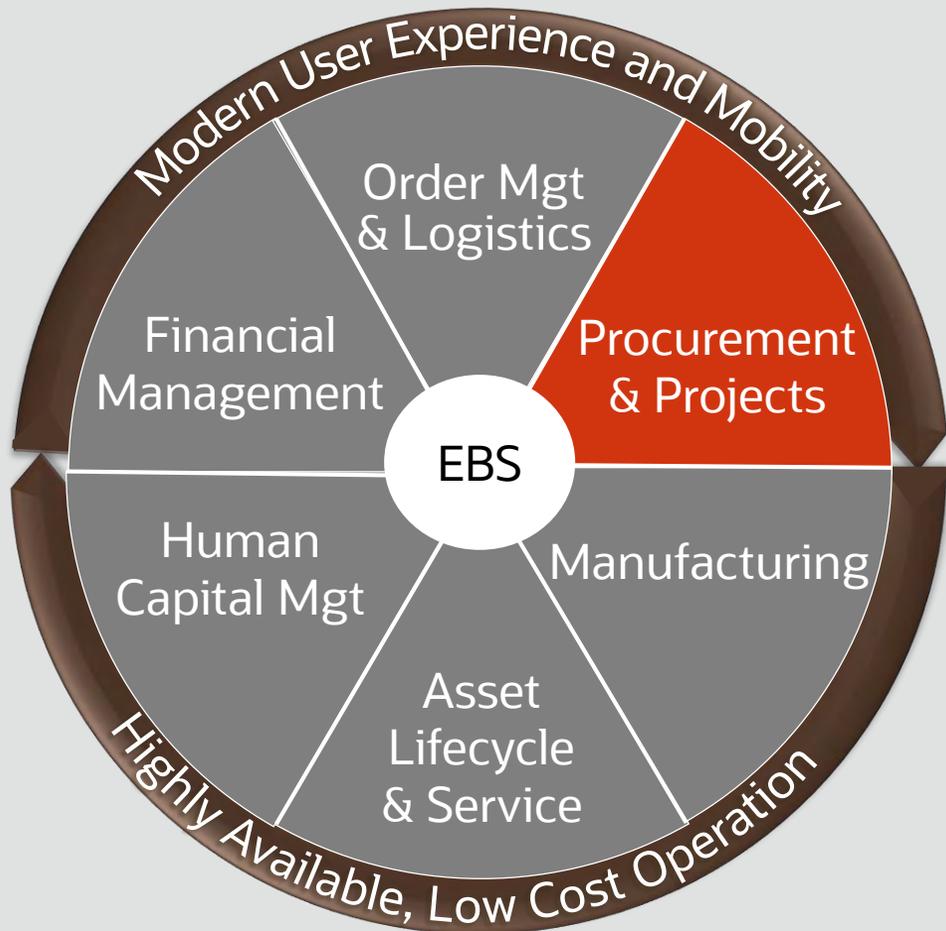
Warehouse Mgt: Verify Pick

Reduce Incorrect Shipments and RMAs while Improving Inventory Accuracy

- Option to verify SKU and quantity
 - Prior to dropping materials into staging
 - Prior to shipping materials
- Configure what to verify based on LPN and its item, order, and task attributes
- Especially helpful to highly regulated industries: Life Sciences, Food & Beverage
 - Ensure correct lots and/or serials are shipped



EBS Procurement: 12.2



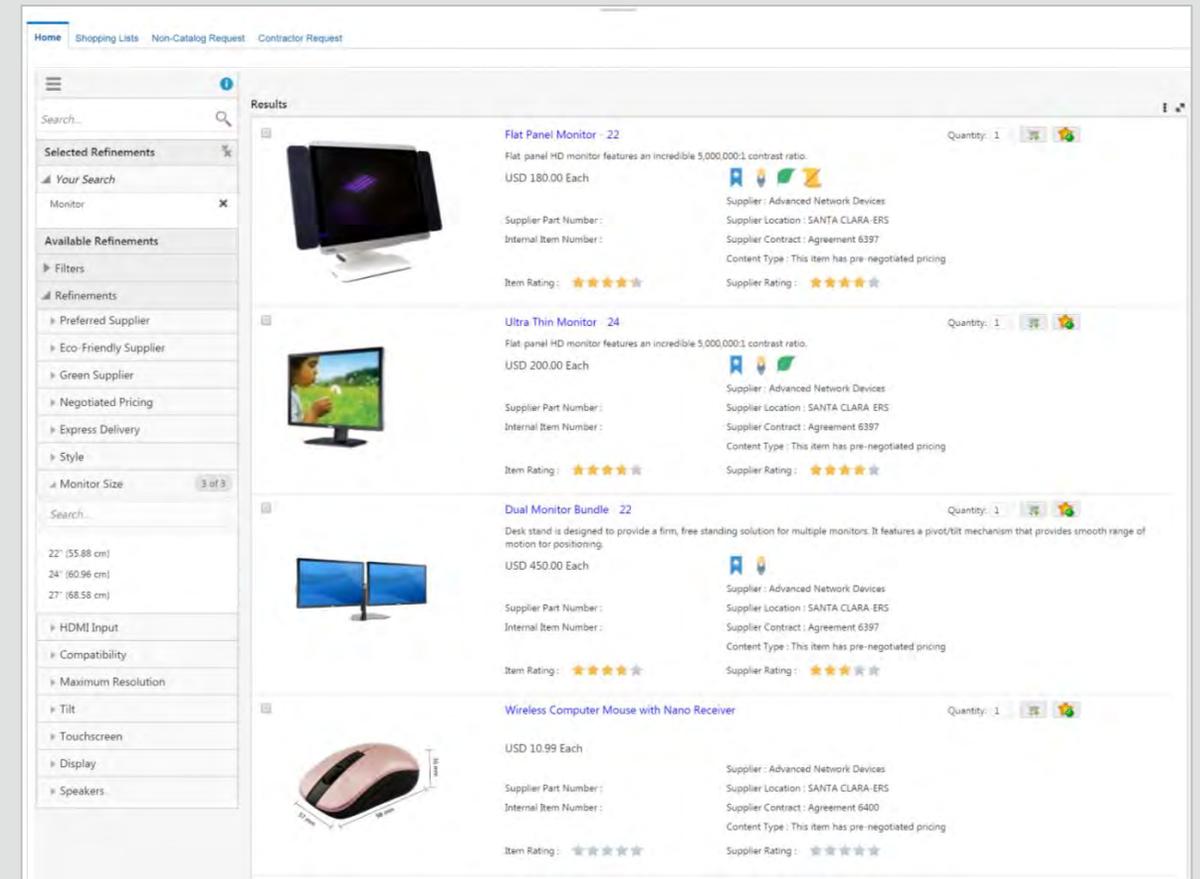
Key Enhancements

- ✓ Modern Shopping Minimizing Non-Catalog Spend
- ✓ Enterprise Command Centers: Procurement, CLM
- ✓ Procurement and Contract Efficiencies
- ✓ iSupplier Portal: Advanced Configurations
- ✓ Supplier Management and Assessments
- ✓ Services Procurement: Financing and Complex Payments
- ✓ Project Procurement*
- ✓ Sourcing: Streamlined Flows

iProcurement: Consumer-Like Shopping

Enable Efficient Consumer-Like Shopping While Minimizing Non-Catalog Spend

- Increase operational efficiency
 - Streamline shopping experience for employees
 - Reduce buyer administration through automated document management & adaptive approval rules
- Improve management of employee spend
 - Guide buying to negotiated items & preferred suppliers
 - Avoid maverick spending with universal search
 - Raise compliance to policies & procedures
- Enable customer-driven content improvement
 - Deliver feedback so catalogs adapt to business needs
 - Drive better contract utilization & renegotiation



Employee Starts Shopping in iProcurement

Shop for a new computer monitor

All ▾ | *What do you want to buy today?* 🔍

Tips for Selecting a New Laptop | New Service Plan Options for Mobile Phones | How to Request a New Supplier

Popular Categories

- Consulting and Other Services
- Office Supplies
- IT Equipment
- Building Maintenance
- Mobile Phones

Frequently Requested Items

 <p>Premium Multi-Use White Paper (5,000 sheets) USD 34.39 Each</p>  	 <p>Mobile Phone (32GB) – Black USD 299.99 Each</p>  	 <p>Clean Edge Business Cards, Inkjet, 2 x 3 1/2, Glossy White, 200/Pack USD 17.91 Each</p>  
 <p>Three piece Plier Set USD 22.95 Each</p>  	 <p>Wireless Computer Mouse with Nano Receiver USD 10.99 Each</p>  	 <p>High Capacity XL Cartridges Combo Pack (1 Cyan, 1 Magenta, 1 Yellow) USD 69.95 Each</p>  
 <p>Cleaning and Maintenance - Weekly</p>  	 <p>Senior Business Development Consultant (Temp)</p>  	 <p>Dry Erase Markers, Chisel Tip, Assorted, 12/Pack (TR54567) USD 12.99 Each</p>  

Review Shopping Categories

Shop for a new computer monitor

All ▾ | *What do you want to buy today?* 

Shopping Category			
Tips for Selecting a Popular Categories  Consulting Services	Computers and Accessories	9	New Service Plan Options for Mobile Phones
	Consulting & Other Services	2	
	Industrial Supplies	9	How to Request a New Supplier
	Marketing Services	102	
Frequently Requested Items  Premium M USD 34.39	Meetings & Event Services	1	 Supplies
	Mobile Phones and Accessories	2	 IT Equipment
	Office Supplies	203	 Building Maintenance
	Travel Services	20	 Mobile Phones
 Three piece Plier Set USD 22.95 Each			 Mobile Phone (32GB) – Black USD 299.99 Each
			 Clean Edge Business Cards, Inkjet, 2 x 3 1/2, Glossy White, 200/Pack USD 17.91 Each
			 Wireless Computer Mouse with Nano Receiver USD 10.99 Each
			 High Capacity XL Cartridges Combo Pack (1 Cyan, 1 Magenta, 1 Yellow) USD 69.95 Each
 Cleaning and Maintenance - Weekly			 Senior Business Development Consultant (Temp)
			 Dry Erase Markers, Chisel Tip, Assorted, 12/Pack (TR54567) USD 12.99 Each



Search for a Computer Monitor

Shop for a new computer monitor

All ▾ | Monitor 🔍

Tips for Selecting a New Laptop

New Service Plan Options for Mobile Phones

How to Request a New Supplier

Popular Categories

Consulting and Other Services

Office Supplies

IT Equipment

Building Maintenance

Mobile Phones

Frequently Requested Items

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Cleaning and Maintenance - Weekly 	Senior Business Development Consultant (Temp) 	Dry Erase Markers, Chisel Tip, Assorted, 12/Pack (TR54567) USD 12.99 Each



Review Available Products

The screenshot shows a web interface for searching and reviewing products. On the left is a sidebar with a search bar and various refinement filters. The main area displays three product results, each with an image, title, price, and detailed specifications.

Search Bar: Search...

Selected Refinements: Your Search: Monitor

Available Refinements: Filters, Refinements, Preferred Supplier, Eco-Friendly Supplier, Green Supplier, Negotiated Pricing, Express Delivery, Style, Monitor Size, HDMI Input, Compatibility, Maximum Resolution, Tilt, Touchscreen, Display, Speakers.

Results:

- Flat Panel Monitor - 22**
Quantity: 1
Flat panel HD monitor features an incredible 5,000,000:1 contrast ratio.
USD 180.00 Each
Supplier: Advanced Network Devices
Supplier Location: SANTA CLARA-ERS
Supplier Contract: Agreement 6397
Content Type: This item has pre-negotiated pricing
Item Rating: ★★★★★
Supplier Rating: ★★★★★
- Ultra Thin Monitor 24**
Quantity: 1
Flat-panel HD monitor features an incredible 5,000,000:1 contrast ratio.
USD 200.00 Each
Supplier: Advanced Network Devices
Supplier Location: SANTA CLARA-ERS
Supplier Contract: Agreement 6397
Content Type: This item has pre-negotiated pricing
Item Rating: ★★★★★
Supplier Rating: ★★★★★
- Dual Monitor Bundle 22**
Quantity: 1
Desk stand is designed to provide a firm, free standing solution for multiple monitors. It features a pivot/tilt mechanism that provides smooth range of motion for positioning.
USD 450.00 Each
Supplier: Advanced Network Devices
Supplier Location: SANTA CLARA-ERS
Supplier Contract: Agreement 6397
Content Type: This item has pre-negotiated pricing
Item Rating: ★★★★★
Supplier Rating: ★★★★★

Shop for a new computer monitor

Review search results



Refine Search Results

The screenshot shows a search results page for computer monitors. On the left is a sidebar with a search bar and two sections: 'Selected Refinements' and 'Available Refinements'. Under 'Selected Refinements', 'Your Search' is set to 'Monitor'. Under 'Available Refinements', 'Monitor Size' is expanded to show three options: 22" (55.88 cm), 24" (60.96 cm), and 27" (68.58 cm). A hand cursor is pointing at the 24" option. The main 'Results' area displays three items:

- Flat Panel Monitor - 22**: Price USD 180.00 Each. Description: Flat-panel HD monitor features an incredible 5,000,000:1 contrast ratio. Supplier: Advanced Network Devices. Supplier Location: SANTA CLARA-ERS. Supplier Contract: Agreement 6397. Content Type: This item has pre-negotiated pricing. Item Rating: 5 stars. Supplier Rating: 5 stars.
- Ultra Thin Monitor - 24**: Price USD 200.00 Each. Description: Flat-panel HD monitor features an incredible 5,000,000:1 contrast ratio. Supplier: Advanced Network Devices. Supplier Location: SANTA CLARA-ERS. Supplier Contract: Agreement 6397. Content Type: This item has pre-negotiated pricing. Item Rating: 5 stars. Supplier Rating: 5 stars.
- Dual Monitor Bundle - 22**: Price USD 450.00 Each. Description: Desk stand is designed to provide a firm, free standing solution for multiple monitors. It features a pivot/tilt mechanism that provides smooth range of motion for positioning. Supplier: Advanced Network Devices. Supplier Location: SANTA CLARA-ERS. Supplier Contract: Agreement 6397. Content Type: This item has pre-negotiated pricing. Item Rating: 5 stars. Supplier Rating: 5 stars.

Shop for a new computer monitor

Review search results

Refine results by monitor size



Select Products to Compare

The screenshot displays a product selection interface with a sidebar on the left and a main results area. The sidebar includes a search bar, 'Selected Refinements' (Monitor), 'Monitor Size' (24" and 27"), and 'Available Refinements' (Filters, Refinements, Eco-Friendly Supplier, Express Delivery, Style, Monitor Size, Compatibility, Maximum Resolution, Touchscreen, Display, Speakers). The main results area shows three products:

- Ultra Thin Monitor - 24**: Flat-panel HD monitor features an incredible 5,000,000:1 contrast ratio. Price: USD 200.00 Each. Item Rating: 5 stars. Supplier Rating: 5 stars. A 'Compare' button is highlighted with a hand cursor.
- Ultra Sharp Monitor - 24**: Experience a revolutionary industry's highest-quality and the most advanced technology performance. Price: USD 225.00 Each. Item Rating: 4 stars. Supplier Rating: 5 stars.
- MicroTouch LCD Monitor - 27**: Enjoy vivid and crystal clear images with its full high definition resolution. Price: USD 650.00 Each. Item Rating: 5 stars. Supplier Rating: 5 stars.

Shop for a new computer monitor

Review search results

Refine results by monitor size

Select products to compare



Compare Detailed Product Information

Compare Content

Type to filter by attribute × Comparing 2 record(s) Actions ▾

Attribute	Column 1	Column 2
Supplier Contract	Agreement 6397	Agreement 6397
Compatibility	PC	PC
Maximum Resolution	1680x1050	1920x1080
Tilt	Yes	Yes
Touchscreen	No	Yes
Display	LED	LCD
Speakers	Yes	No
Style	Widescreen	Flat Panel
Monitor Size	24" (60.96 cm)	27" (68.58 cm)
HDMI Input	Yes	Yes

Shop for a new computer monitor

Review search results

Refine results by monitor size

Select products to compare

Highlight product differences



Check Ratings and Reviews by Other Employees

Reviews for Ultra Thin Monitor - 24 from Advanced Network Devices

Item Details **Ratings And Reviews**

Reviews (4)

Supplier Review
★★★★★
Stock, Ms. Pat
V1- New York City
07-Jun-2019
0 Buyer Action Items.
Purchased at Work
Delivered on time.
Comments
The order was delivered on time and was very nicely packed. Very good service.
Nobody has responded and 0 found this comment helpful.
Respond Edit Delete
Do you want to be notified when people respond to this Supplier Review? No

Item Review
★★★★★
Stock, Ms. Pat
V1- New York City
06-Jun-2019
0 Buyer Action Items.
For Personal Use
Probably the best monitor I've seen till now.
Comments
I just got this monitor few days ago and setting up literally took a minute. Colors are so vibrant and bright. Darks are good and brights are rich. I work in a IT field and I've seen and used a lot of monitors, this is by far the best I've used till date. I've only used vga and it's already better than using hdmi in most of the monitors. I can only imagine what it would be after using with an hdmi cable. Its a steal for the price I got.
Nobody has responded and 0 found this comment helpful.
Respond Edit Delete
Do you want to be notified when people respond to this Item Review? No

Item Review
★★★★★
Stock, Ms. Pat
V1- New York City
06-Jun-2019
0 Buyer Action Items.
Purchased at Work
This monitor absolutely does tilt
Comments
I've seen many other reviews saying this monitor does not tilt, but it in fact does. I'm quessing people didn't take a close enough look at the hinge mechanism in the base, which attaches to the main display and allows for backwards tilt of approximately 15 degrees. The monitor is very light, thin, has small bezels, and produces reasonably good colors. It doesn't have a vesa mount, but I knew that before purchasing it, and wasn't planning to mount it.
Nobody has responded and 0 found this comment helpful.
Respond Edit Delete
Do you want to be notified when people respond to this Item Review? No

Item Review
★★★★★
Stock, Ms. Pat
V1- New York City
06-Jun-2019
Great quality screen for the money
Comments
This is a basic, no frills, monitor with a beautiful picture & well deserved reputation for lasting a long time. No built in speaker, get a different model if that is what you want. Not for the novice, as the only usable instruction is "turn off computer before installing". There are 5 buttons on the bottom edge of the monitor, but pictograms are useless. But, don't worry; after you make all connections & power up the computer & monitor, the monitor checks connections & automatically picks the correct

Shop for a new computer monitor

Review search results

Refine results by monitor size

Select products to compare

Highlight product differences

Check ratings & reviews by other employees



Add Product to Shopping Cart

Ultra Thin Monitor - 24

Item Details

Ratings And Reviews



Price 200 USD

Quantity Each

Add to Cart

Add to Favorites

Attachments None

Flat-panel HD monitor features an incredible 5,000,000:1 contrast ratio.

Item Details

Item Attribute	Value
Shopping Category	Computer Monitor
Supplier	Advanced Network Devices
Supplier Site	SANTA CLARA-ERS
Source	Agreement 6397
Manufacturer	Display-It
Manufacturer Item	DI33UT
Style	Widescreen
Monitor Size	24" (60.96 cm)
Tilt	Yes
Display	LED
Maximum Resolution	1680x1050
Speakers	Yes
HDMI Input	Yes
Compatibility	PC
Touchscreen	No
Item Ratings	****(3.7/5.0)
Supplier Ratings	****(4/5.0)
Reviews	4 Reviews
Additional Information	

Shop for a new computer monitor

Review search results

Refine results by monitor size

Select products to compare

Highlight product differences

Check ratings & reviews by other employees

Add product to shopping cart

Review and Submit Shopping Cart

The screenshot shows the Oracle Procurement Cloud interface. At the top, there's a navigation bar with 'ORACLE' logo, 'Shopping Cart (2)', 'Home', 'Favorites', 'Settings', 'Worklist', 'Logged In As OPERATIONS', 'Help', and 'Logout'. Below this, a breadcrumb trail shows 'Home > Shopping Lists > Non-Catalog Request > Contractor Request'. A green confirmation banner states 'Confirmation: Item added successfully to the Cart. Your shopping cart contains 2 item(s)'. The main content area is for 'Ultra Thin Monitor - 24'. On the left, there's an image of the monitor, its price (200 USD), quantity (1), and buttons for 'Add to Cart' and 'Add to Favorites'. A 'Shopping Cart' modal is open in the center, displaying the item details: 'Ultra Thin Monitor - 24', 'Justification', 'When do you need these Items?' (13-Jun-2019 07:00:00), and 'Where do they need to be delivered?' (V1- New York City). The modal includes a table with the following data:

Line	Item Description	Unit	Quantity	Price	Amount (USD)	Delete
1	Ultra Thin Monitor - 24	Each	1	200 USD	200.00	
					Total	200.00

At the bottom of the modal are buttons for 'Continue Shopping', 'Edit', 'Save', and 'Submit'. A hand cursor is pointing at the 'Submit' button. Below the modal, there are additional details for the item: 'Touchscreen: No', 'Item Ratings: ****(3.7/5.0)', 'Supplier Ratings: ****(4/5.0)', 'Reviews: 4 Reviews', and 'Additional Information'. A 'Return' link is at the bottom left of the page.

Shop for a new computer monitor

Review search results

Refine results by monitor size

Select products to compare

Highlight product differences

Check ratings & reviews by other employees

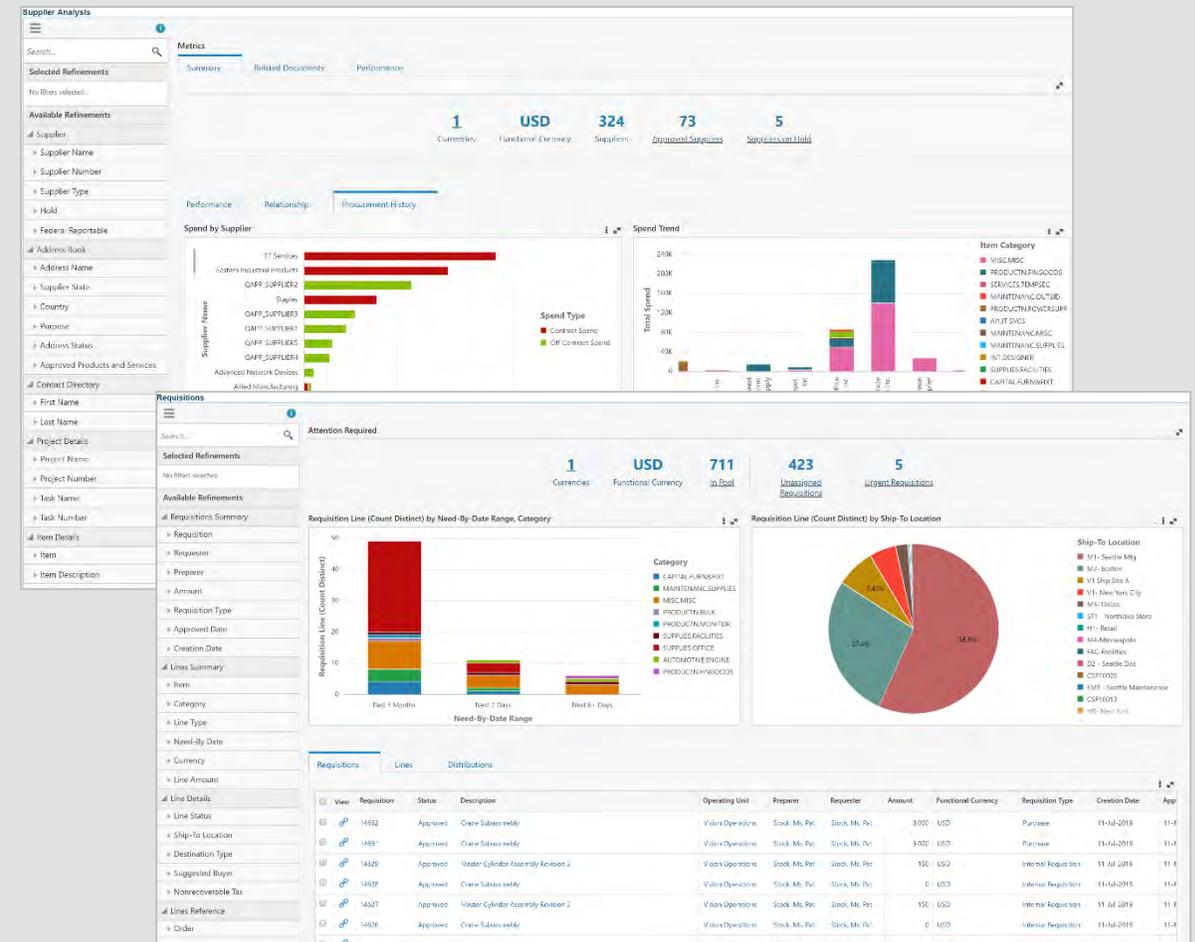
Add product to shopping cart

Review and submit shopping cart

Procurement Command Center

Optimize Procurement Operations, Catalog Management and Supplier Relationships

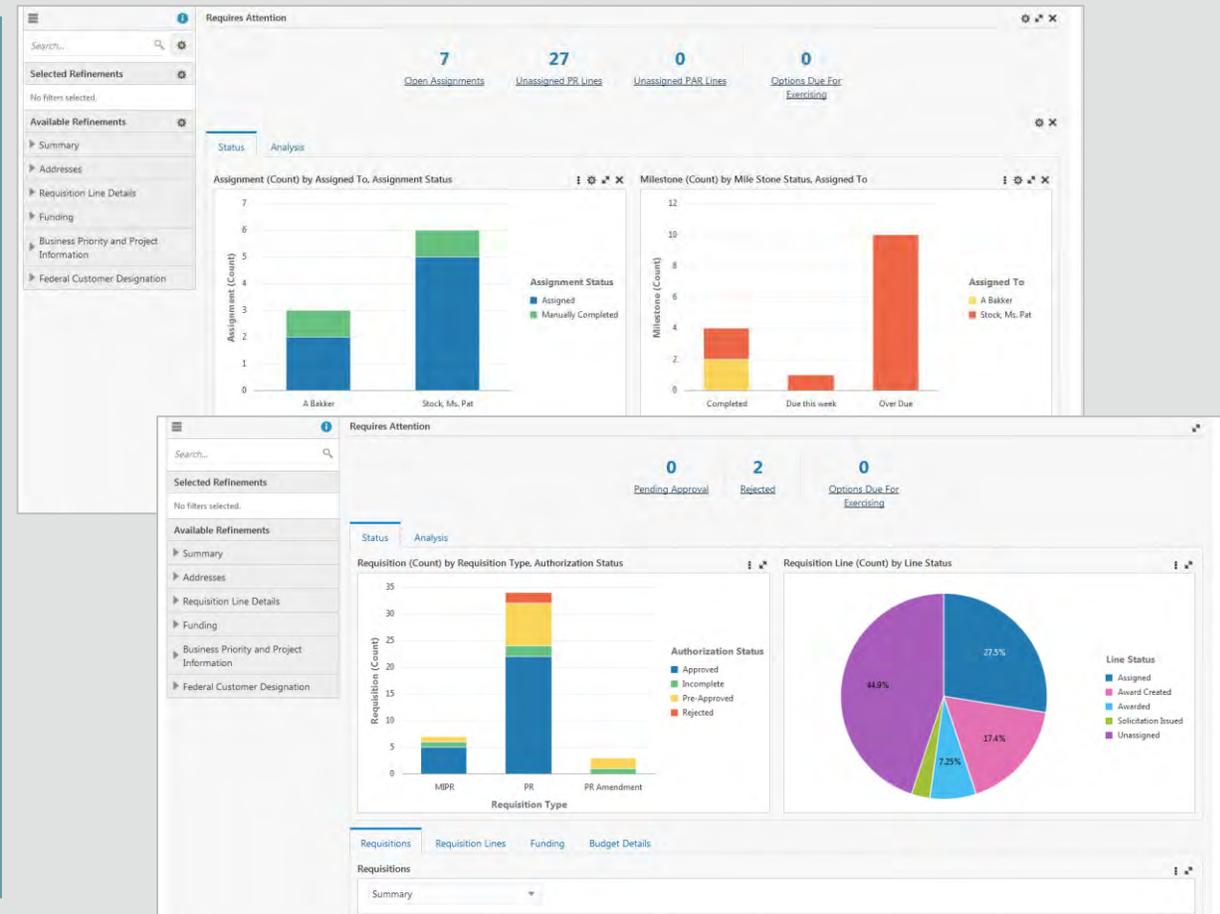
- Expedite procurement operations
 - Take corrective action on exceptions
 - Manage against dates for timely completion
- Improve catalog content and buying behaviors
 - Respond to requester feedback on catalogs
 - Act on off-contract spend for requisitions and expense reports
- Manage supply risk and performance
 - Evaluate suppliers against performance criteria
 - Act on best supplier fit and supplier risks



Contract Lifecycle Management for Public Sector Command Center

Streamline Procurement Flow Across Stakeholders

- Provide consistent information across teams
 - Enable consistent document visibility to Program Office and Procurement teams across projects
 - Ensure contract insights available to all stakeholders
- Improve procurement cycle-time
 - Identify critical activities that require attention by comparing planned against actual durations
- Maintain compliance
 - Better contract compliance through proactive alerts
 - Increase CAR Compliance
 - Meet socioeconomic distribution requirements for contract compliance mandates





Purchasing: User Defined Attributes for Purchase Orders

Improve Control and Efficiency in Procurement of Unique Materials and Services

- Define and capture additional business attributes for purchase orders
 - Using UDA Framework
 - Enter online or import via interfaces
- Example use case
 - Send unique raw material specifications on PO beyond supplier data sheet
 - Raw materials may include ingredients, processing aids, and packaging

Food and Beverage



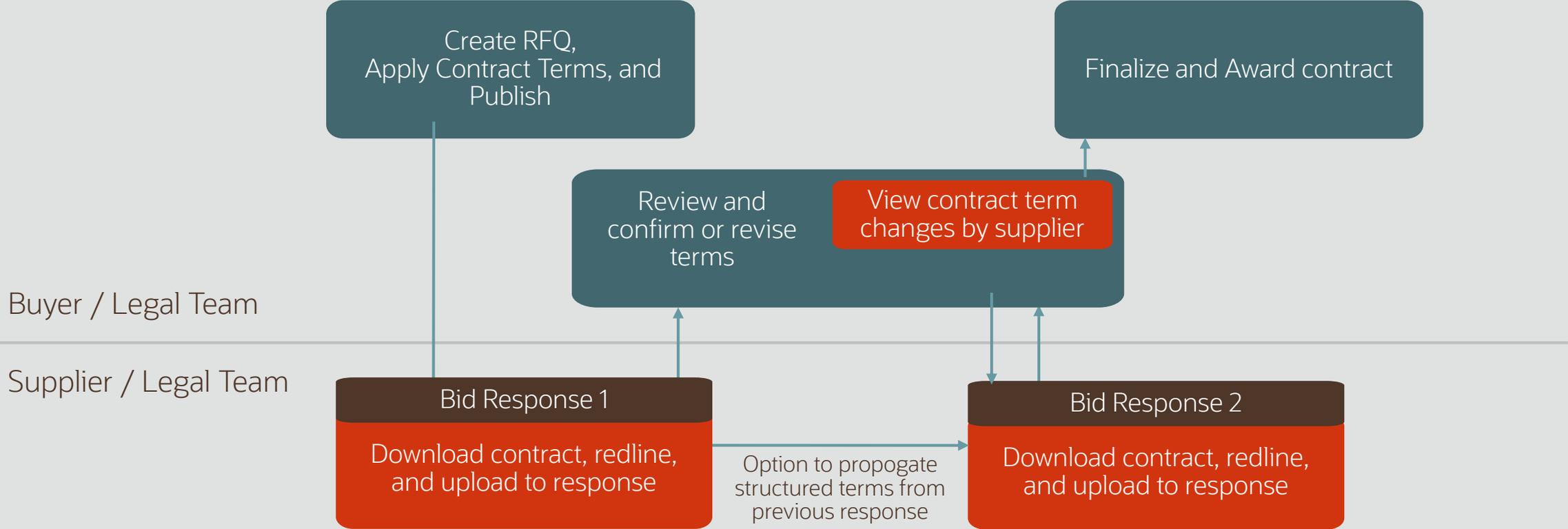
Life Sciences



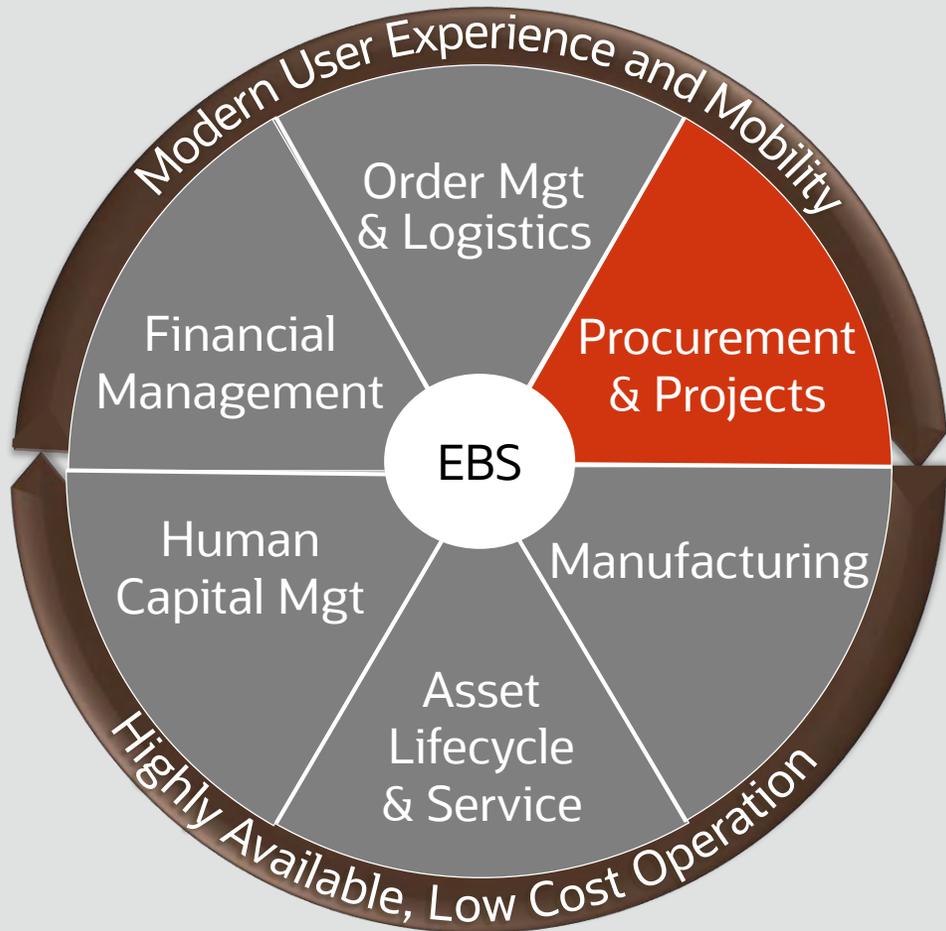


Sourcing: Online Negotiation of Contract Terms / Redlining

Streamline Back and Forth Negotiation with Suppliers



EBS Projects: 12.2



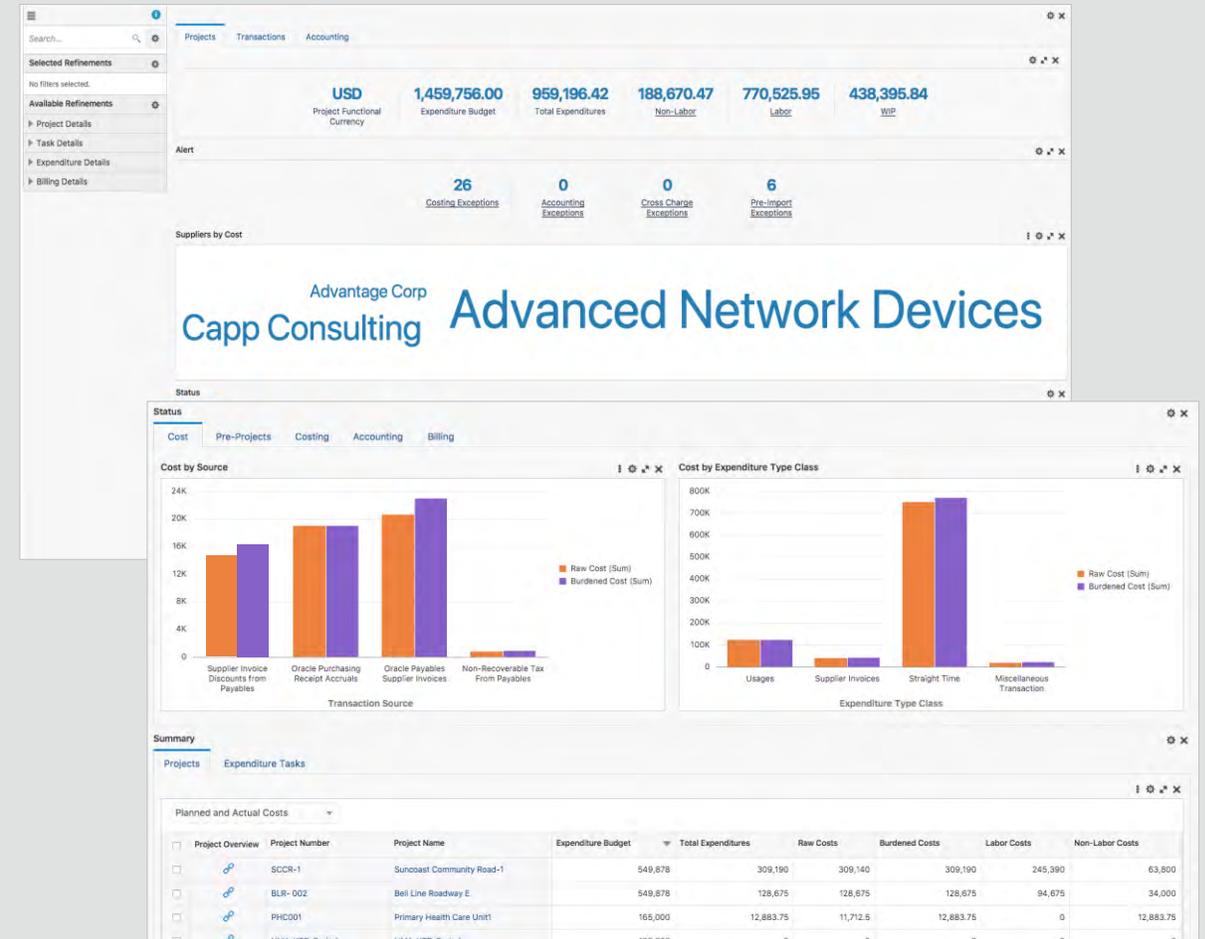
Key Enhancements

- ✓ Projects Command Center
- ✓ Labor Costing with Actual Costs
- ✓ Enhanced Billing including Federal Billing and Bill Groups
- ✓ Project Revenue Recognition for IFRS 15 / ASC 606*
- ✓ Schedule of Values and Cost Breakdown Structure
- ✓ Enhanced Cost Accounting Adjustment Options
- ✓ Enhanced Project Planning and Controls

Projects Command Center

Efficiently Manage & Control Budgets, Costing, Accounting & Capitalization Processes

- Enable faster period close
 - Assess discrepancies right at source
 - Validate and correct cost attributes
- Increase accuracy of asset capitalization
 - Resolve uncapitalized expenditures in CIP
 - Allocate unassigned costs to the correct assets
- Manage proper use of allocated funds
 - Know budget availability at all times
 - Track status of funds



Projects: Schedule of Values (SOV)

Improve Project Control and Visibility for Projects with Contractual Schedule of Values

- SOV used by Engineering and Construction companies for managing contracts and progress
- Manage schedule of values thru project lifecycle
 - Align work plan with contract deliverables
 - Manage actuals, budget, and forecast for work plan and SOV
 - Bill and forecast based on progress of deliverables
- Track unit based resource requirement by activity for reuse and benchmark across deliverables
- Gain better visibility with earned value mgt at task and resource level

A ITEM NO.	B DESCRIPTION OF WORK	C SCHEDULED VALUE
	<u>Asbestos Abatement</u>	
5	Asbestos Abatement	\$17,235
	<u>Grading/Site Improvements</u>	
10	Soil Treatment	\$0
15	Retention System	\$153,111
20	Site Cut/Fill/Grade	\$847,800
25	On-Site Paving	\$491,800
30	Off-Site Paving	\$60,000
35	Sidwalks / Entrance Slabs	\$122,040
40	Pavers	\$0
45	Pavment Striping	\$1,990
50	Landscape	\$1,182,372
55	On-Site Utilities	\$524,600
60	Off-Site Utilities	\$9,853
65	Site Walls	\$524,438
	<u>Excavation/Backfill</u>	
70	Building/Garage	\$687,257
75	Site Structures	\$0
	<u>Foundations</u>	
80	Drilled Piers	\$432,800
85	Pier Rebar	\$171,739
90	Pier Concrete	\$459,827
95	Grade Beams	\$909,092
	GRAND TOTALS	\$6,595,954.00



Project Billing: Enhanced Invoicing and Revenue Accrual with Bill Groups

More Flexibility and Control for Streamlined Invoicing and Revenue Accrual

- Bill groups are:
 - Flexible categorization of project transactions
 - To meet unique billing needs of each project
- Release 12.2.4 new capabilities
 - Invoice by bill group: Generate separate invoices on single project in parallel using bill groups
 - Used for industry specific billing for Engineering & Construction, as well as Federal Contracting
- Release 12.2.9 new capabilities
 - Revenue accrual by bill group
 - Consolidated invoicing across projects by bill group

Example Bill Groups for a Project

Bill on weekly basis

Engineering

Travel & Expense

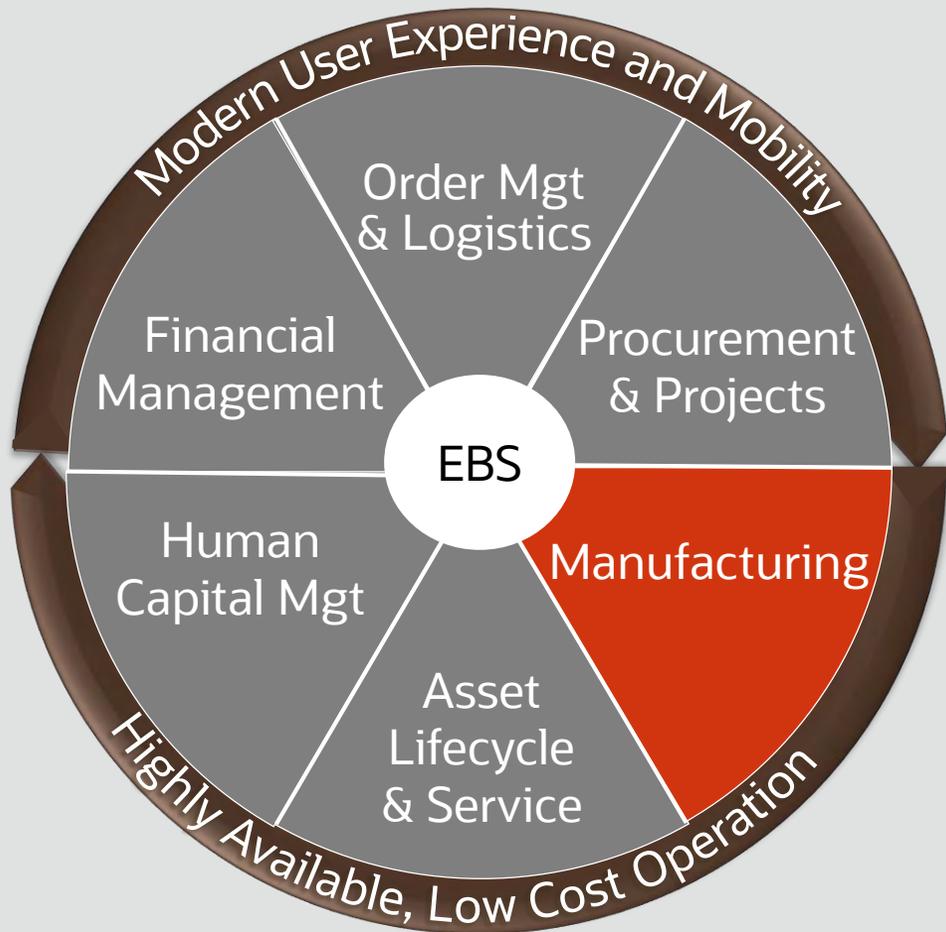
Bill when received

Large Material
Purchases

Bill based on milestones

Construction

EBS Manufacturing: 12.2



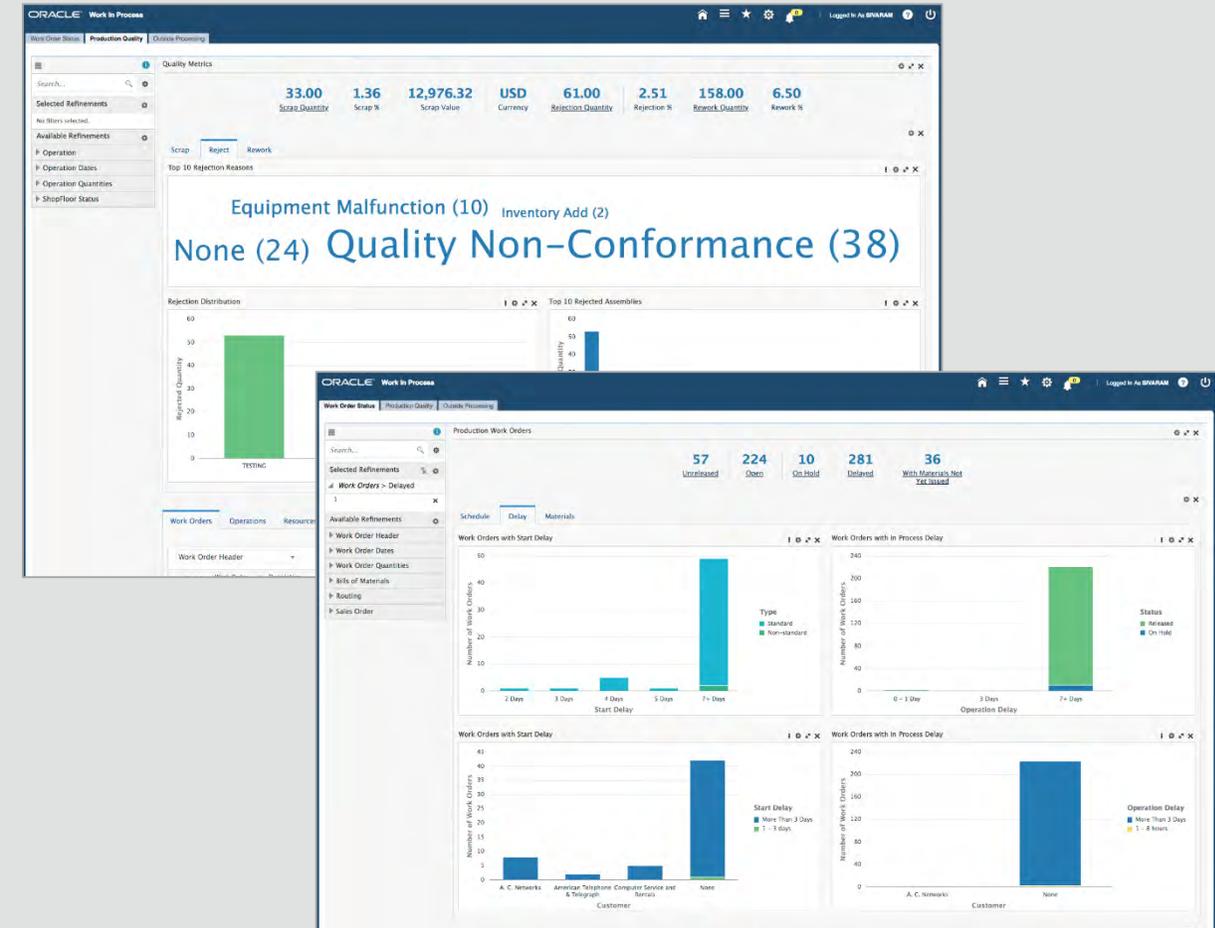
Key Enhancements

- ✓ Enterprise Command Centers
 - ✓ Discrete, Process, Cost Mgt, Outsourced Mfg
- ✓ Discrete Manufacturing
 - ✓ E-Kanban for Lean Manufacturing
 - ✓ Serialization Productivity Enhancements
 - ✓ Component Availability Management
 - ✓ Outsourced Manufacturing
- ✓ Process Manufacturing
 - ✓ Enhanced Quality Management
 - ✓ Yield Management
 - ✓ Outsourced Manufacturing
 - ✓ Serialization

Discrete Manufacturing Command Center

Manage Production Operations Efficiently and Meet Customer Commitments

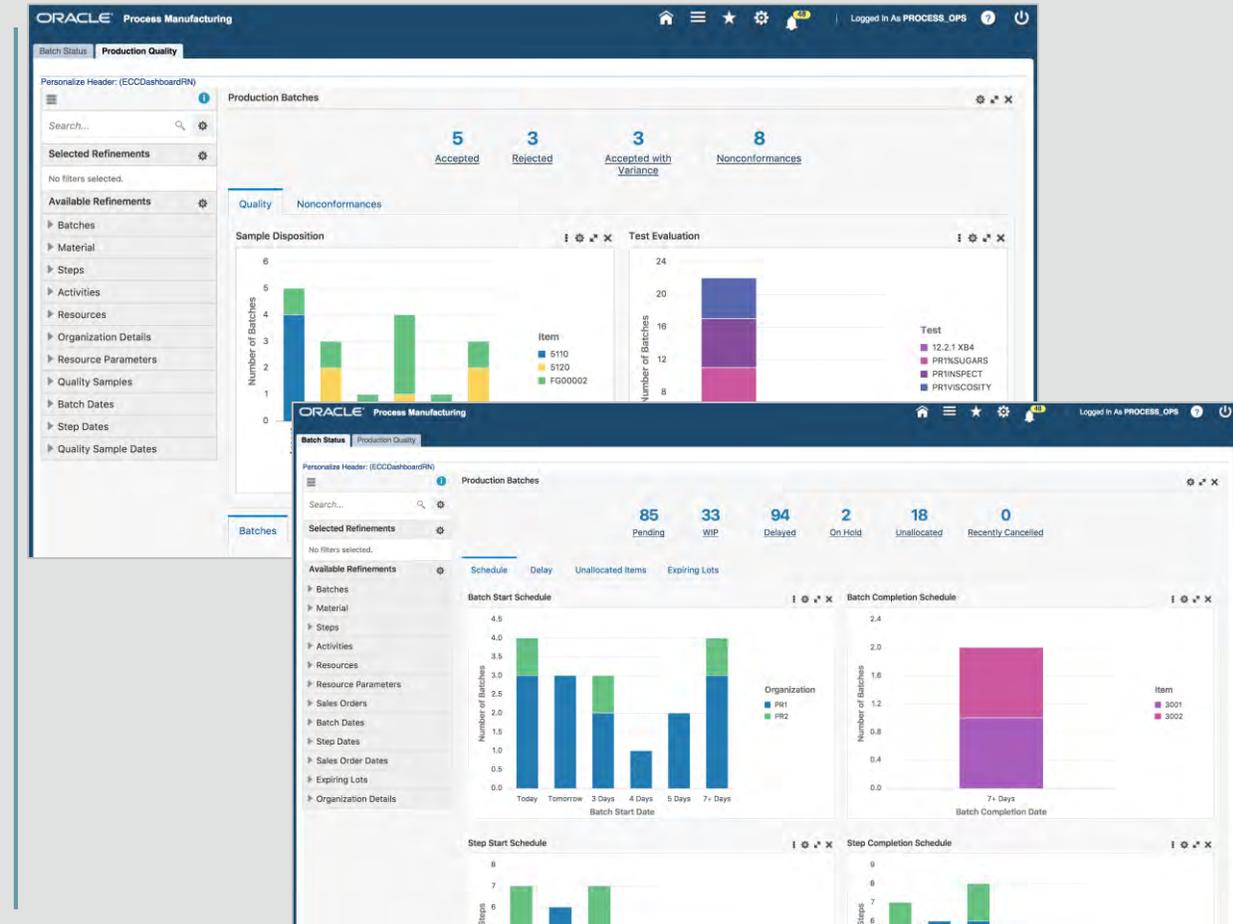
- Improve manufacturing operations efficiency
 - Quickly identify and manage pending material issue, shortages and resource bottlenecks
 - Find and resolve schedule delays and quality issues
- Meet customer commitment and reduce risk
 - Rapidly act on customer order delays and production schedule changes
 - Discover and address production constraints across manufacturing plants and departments
- Manage outside processing exceptions
 - Identify delays sooner and adjust schedules
 - Quickly identify bottlenecks and alternate suppliers to mitigate quality non-conformance



Process Manufacturing Command Center

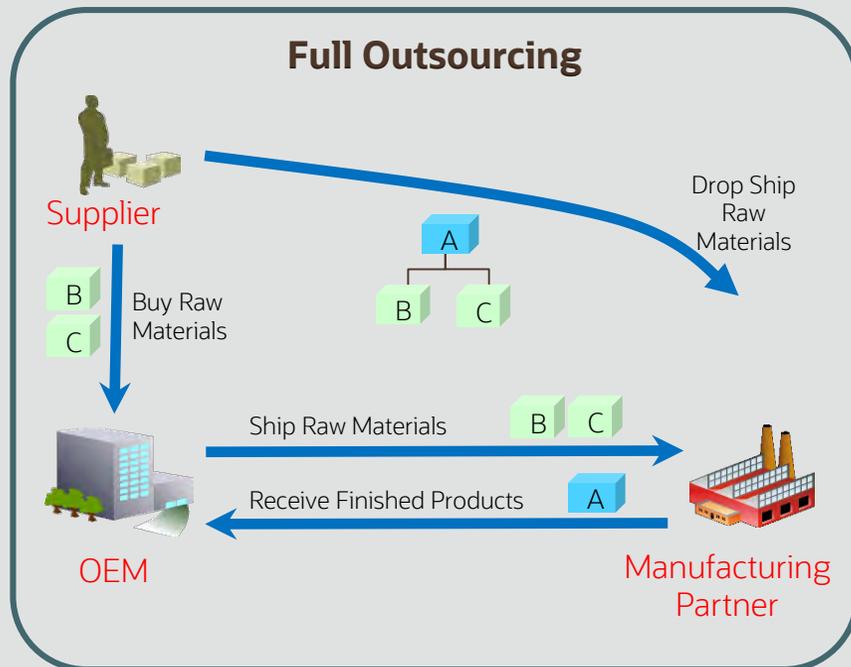
Manage Production Operations Efficiently and Meet Customer Commitments

- Improve manufacturing operations efficiency
 - Quickly identify and manage pending material issue, shortages and resource bottlenecks
 - Find and resolve schedule delays and quality issues
- Meet customer commitment and reduce risk
 - Rapidly act on customer order delays and production schedule changes
 - Instantly discover and address production constraints across manufacturing plants
- Enable preventative and corrective actions
 - Comply with regulatory mandates (FDA, ISO, etc) by highlighting batches with quality problems
 - Identify expiring lots and out-of-range parameters



Outsourced Manufacturing Support (Discrete & Process)

Gain Visibility into Outsourcing Business with Manufacturing Partners



Subcontract Order Status

View status of subcontract orders and material allocations across manufacturing partners



Inventory Balances

View quantity and value of material in-transit or at manufacturing partner locations



Quality

View reasons for poor quality of outsourced products and their value across manufacturing partners



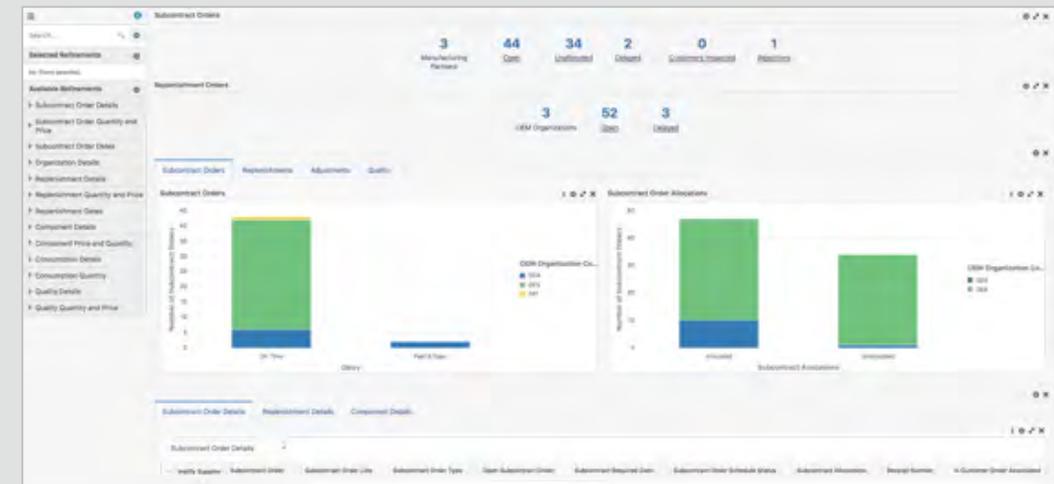
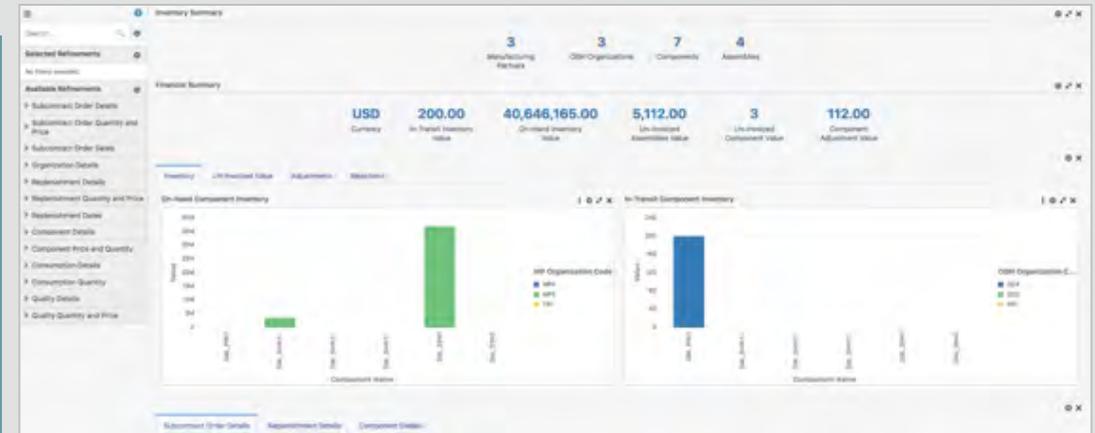
Financial Positions

View financial positions of subcontract and replenishment orders for a manufacturing partner

Outsourced Manufacturing Command Center

Efficiently Manage Outsourcing Business

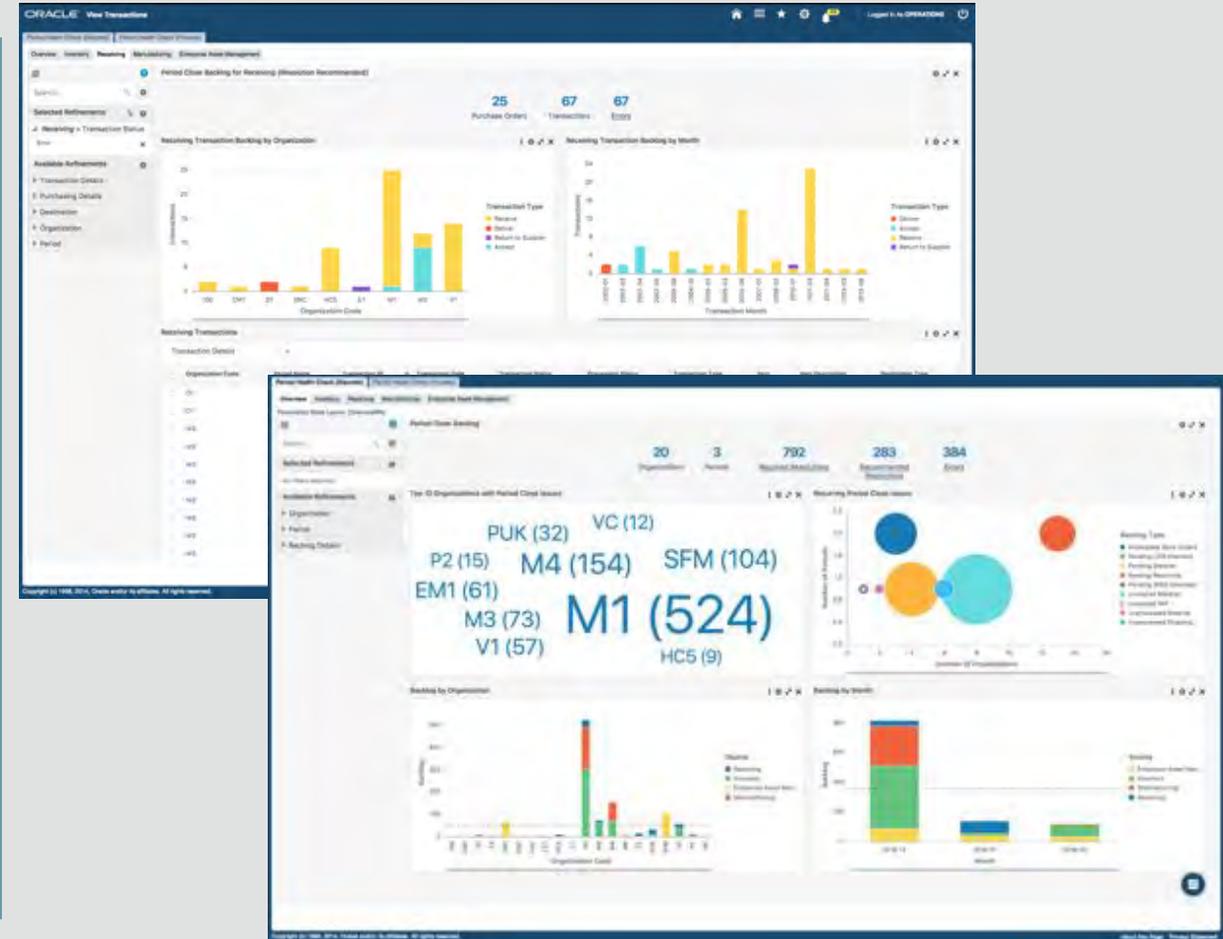
- Gain visibility across manufacturing partners
 - Manage subcontracting status and product quality
 - Monitor inventory balances and financial positions
- Proactively manage material replenishments
 - Get insights into replenishment status
 - Take corrective actions to avoid delays
- Preempt delays in subcontracting orders
 - Identify material allocation issues
 - Resolve potential causes for delays to ensure on-time delivery



Cost Management Command Center

Manage Timely Costing of Transactions and Mitigate Accounting Period Close Risks

- Identify transaction costing bottlenecks
 - Transactions that are pending in interfaces
 - Transactions that have not been costed or accounted
 - Maintenance work orders past scheduled close date
- Quickly resolve costing and accounting errors
 - Understand patterns across subledgers and orgs
 - Isolate and resolve causes of errors
- Improve period close efficiency
 - Identify recurring bottlenecks that delay period close
 - Take steps to fix underlying issues and processes to improve future closes



Discrete MES: E-Kanban for Just-in-Time Manufacturing

Optimize Inventory Levels and Drive Toward Lean Manufacturing for Reduced Spend

- Lean Manufacturing
 - Graphical user interface for process mgt
 - Card planning, status and execution mgt
 - Supplier access through iSupplier Portal
 - Visual alerts and inventory health indicators
- More Controls & Visibility
 - Enable E-Kanban at organization level
 - Receive kanban cards in specific sub-inventory
 - E-Kanban APIs in Integration Repository
 - DFFs at card & pull sequence levels
 - Internally sourced kanban cards
 - Blanket PO release on E-Kanban Summary





Process Manufacturing: Serialization Support

Enhanced Control and Traceability in Production Operations

- For process industries that require traceability of supply chain
 - Life Sciences: Pharmaceuticals
 - Chemicals
 - Consumer Goods: Food and Beverage
- Serialization in Process Manufacturing
 - Capture serial numbers of consumed ingredients and final products
 - Use serial genealogy to track and trace ingredient serial units issued for specific batch lots and serials

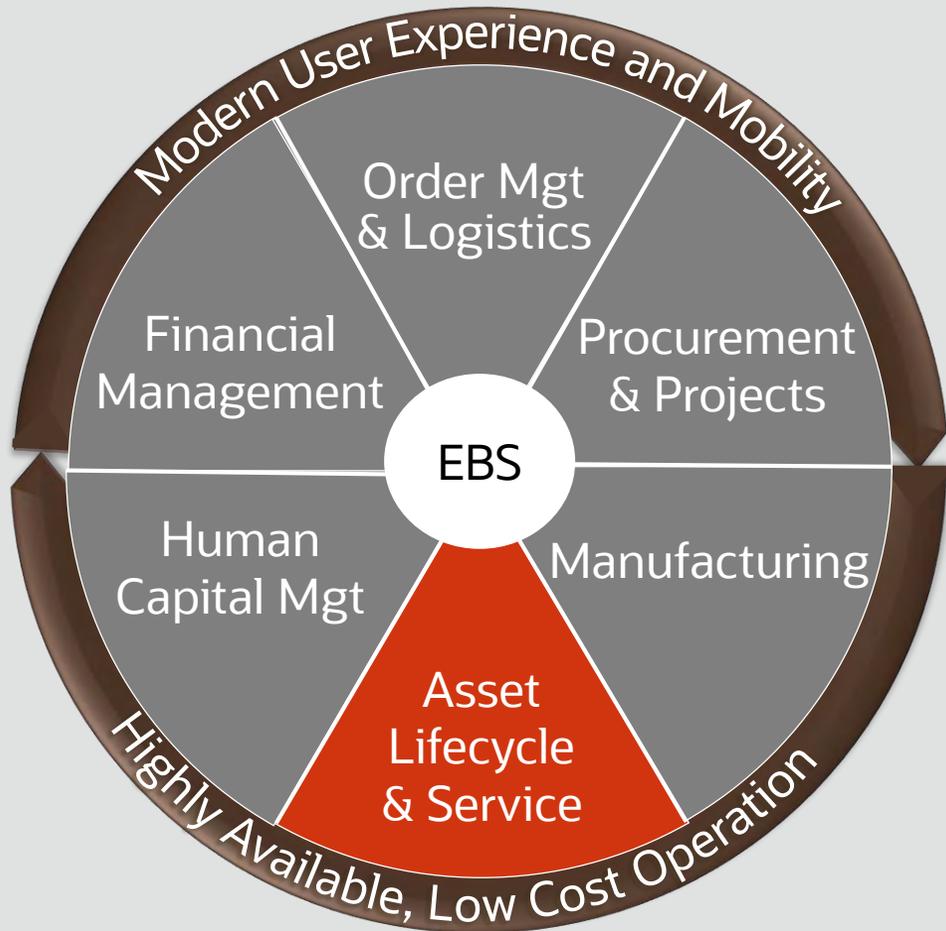
Life Sciences



Chemicals



EBS Asset Lifecycle Management: 12.2



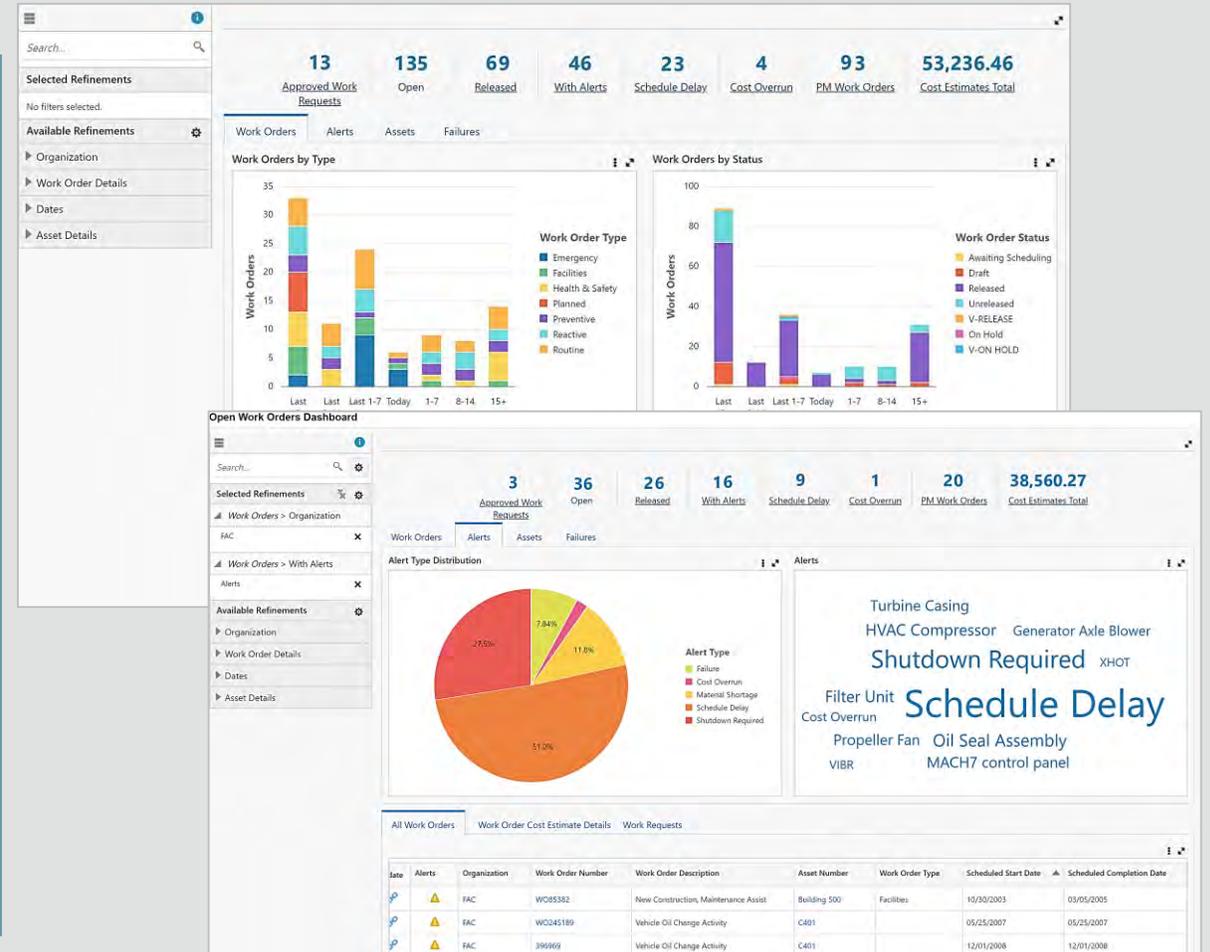
Key Enhancements

- ✓ Enterprise Asset Management Command Center
- ✓ Mobile Maintenance App*
- ✓ Linear Asset Management
- ✓ Map Visualization for Assets and Work
- ✓ Enhanced Work Functionality and Productivity

Enterprise Asset Management Command Center

Increase Asset Reliability while Reducing Operational Costs

- Maximize asset availability
 - Analyze asset performance metrics
 - Identify recurring failures and expedite resolution
- Prioritize work order exceptions
 - Adjust resource scheduling to avoid schedule delays and cost overruns
- Respond quickly to material shortages
 - Visibility to spare part requirements and usage trend
 - Prioritize critical work orders and update material allocations to resolve stock out conditions



The background features a light gray field with two large, abstract, wavy shapes filled with a dense, repeating pattern of small, light gray, pill-shaped motifs. The top edge of the slide has a decorative border with orange, black, and yellow stripes.

Respond Quickly to Material Shortages

Maintenance Planner Reviews Material Shortages

Materials Dashboard

Search...

Selected Refinements
No filters selected.

Available Refinements

- Organization
- Inventory Locations
- Material Details
- Additional Details
- Work Order Details

Summary Metrics:

- 10 Organizations
- 22 With Alerts
- 3 **Materials Shortage**
- 19 Unplanned Materials Usage
- 12 Materials Allocated

Materials

Material with Alerts by Work Order Type

Material	Routine	Facilities	Emergency
Propeller Unit	5	0	0
Generator Axle Blower	4	0	0
AC Filter	0	1	0
Fan Bearing	0	0	1

Material Availability by Organization

Material	FAC	EM1	W2
Building Material	280	0	0
Fork Lift Lubricat...	180	0	0
Copier Fuser	180	0	0
AC Filter	130	0	0
Filled Propane T...	0	20	0
Air Filter	0	10	0
Fan Bearing	0	0	10
Fork Lift Battery	0	5	0
Oil Filter Propane	0	5	0
Battery - Electric...	0	5	0
Battery - Propan...	0	5	0

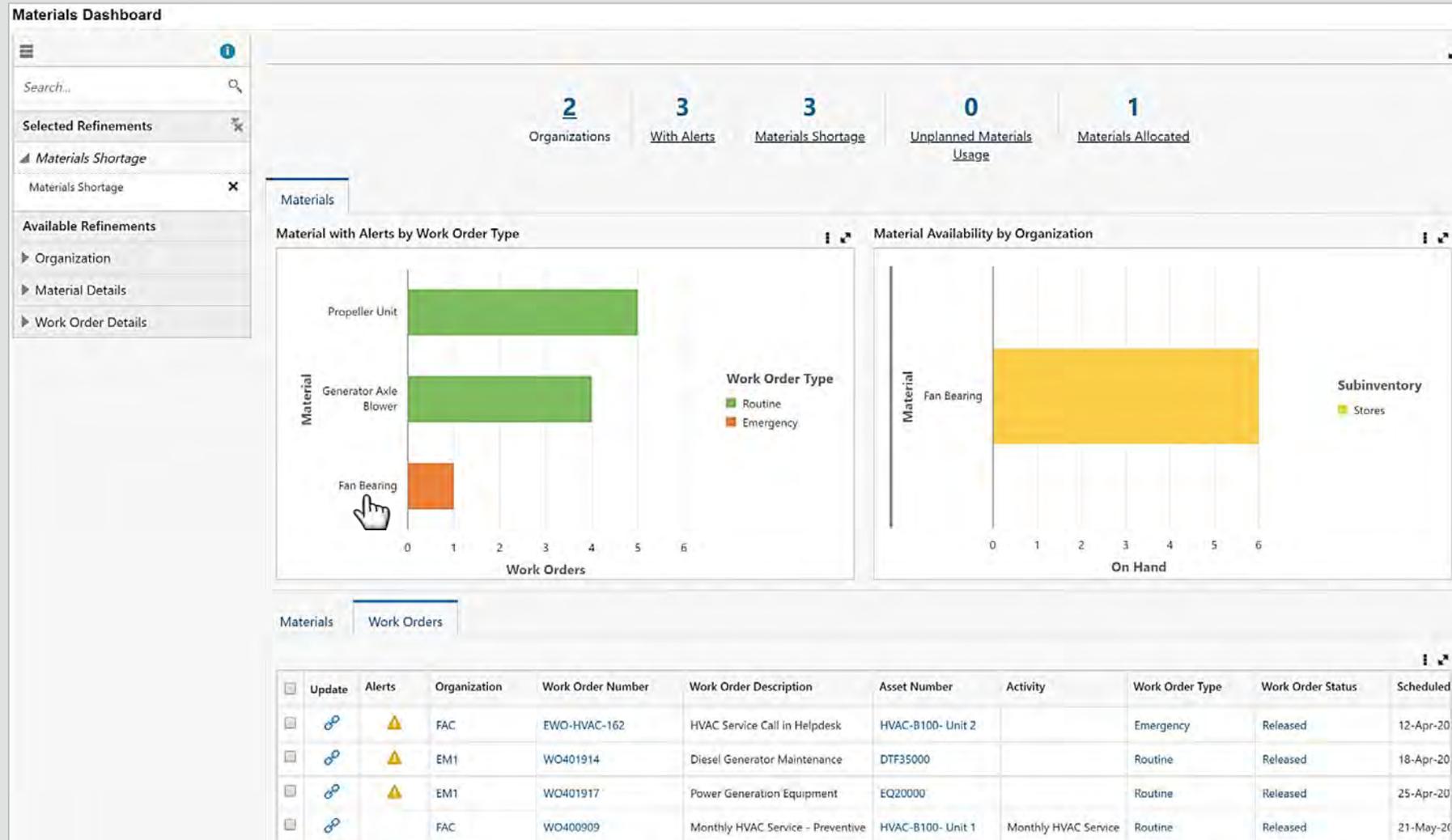
Work Orders

Update	Alerts	Organization	Work Order Number	Work Order Description	Asset Number	Activity	Work Order Type	Work Order Status	Schedule
<input type="checkbox"/>	Link	FAC	WO85382	New Construction, Maintenance Assist	Building 500	Construction	Facilities	Released	30-Oct-2
<input type="checkbox"/>	Link	FAC	WO245189	Vehicle Oil Change Activity	C401	Oil Change	Routine	Released	25-May-
<input type="checkbox"/>	Link	EM1	WO1	Diesel Generator Maintenance	EAM-AG1/001		Routine	Released	04-Feb-2
<input type="checkbox"/>	Link	EM1	EAM-WO-003	Lubricate Fork Lift Mast	FL1030	Lubricate Fork Lift Mast	Routine	Released	25-Nov-

Drill into Material Shortage metric



Identify Material Shortage on Emergency Work Order



Drill into Material Shortage metric

Filter by shortage material for emergency work to view its allocations across work orders

Review Allocations for Shortage Material Across Work Orders

Materials Dashboard

Search...

Selected Refinements

- Materials Shortage
- Material
- Fan Bearing

Available Refinements

- Material Details
 - Material
 - Material Category
 - Asset Group or Activity BOM
- Work Order Details
 - Work Order Number
 - Work Order Type
 - Work Order Priority
 - Scheduled Start Date

Summary Metrics:

- 1 Organizations
- 1 With Alerts
- 1 Materials Shortage
- 0 Unplanned Materials Usage
- 1 Materials Allocated

Material with Alerts by Work Order Type

Material Availability by Organization

Work Orders Table:

Update	Alerts	Organization	Work Order Number	Work Order Description	Asset Number	Work Order Type	Work Order Status	Scheduled Start Date	Materials	Material Allocation	Material Shortage	Delete Material Allocation
		FAC	EWO-HVAC-162	HVAC Service Call in Helpdesk	HVAC-B100- Unit 2	Emergency	Released	12-Apr-2019	Fan Bearing	Fan Bearing 2 Each	Fan Bearing 2 Each	
		FAC	WO400909	Monthly HVAC Service - Preventive	HVAC-B100- Unit 1	Routine	Released	21-May-2019	Fan Bearing	Fan Bearing 4 Each		
		FAC	WO87689	Replace Bearing	Supply Air Fan - Unit 1	Facilities	Complete	18-Nov-2003	Fan Bearing			
		FAC	WO98698	Replace Fan Bearing	Supply Air Fan - Unit 1	Routine	Complete	15-Mar-2004	Fan Bearing			

Drill into Material Shortage metric

Filter by shortage material for emergency work to view its allocations across work orders

Review material allocations, and drilldown into routine work order to update allocation



Update Routine Work Order to Remove Material Allocation

Material Issue Save Search

Simple Search Advanced Search

Search for Material Allocations by Material Request Number or other fields.

Material Request Number: Material:
Work Order: WO400909 Subinventory:

Material with no Lot or Serial Control

Select Material / Materials: |

Show All Details | Hide All Details

Details	Material	Description	Work Order	Material Request Number	Material Request Line Number	Allocated Qty	Issue Qty	Reason	Reference	Delete Remaining Allocation	Replaced	Rebuild Details	Delete
<input type="checkbox"/>	Fan Bearing	HVAC Fan - Bearing SK7654	WO400909	3236768	1	4	4			<input type="checkbox"/>		<input type="button" value="Refresh"/>	<input type="button" value="Delete"/>

Material with Lot or Serial Control

Details	Material	Description	Work Order	Material Request Number	Material Request Line Number	Allocated Qty	Delete
No results found.							

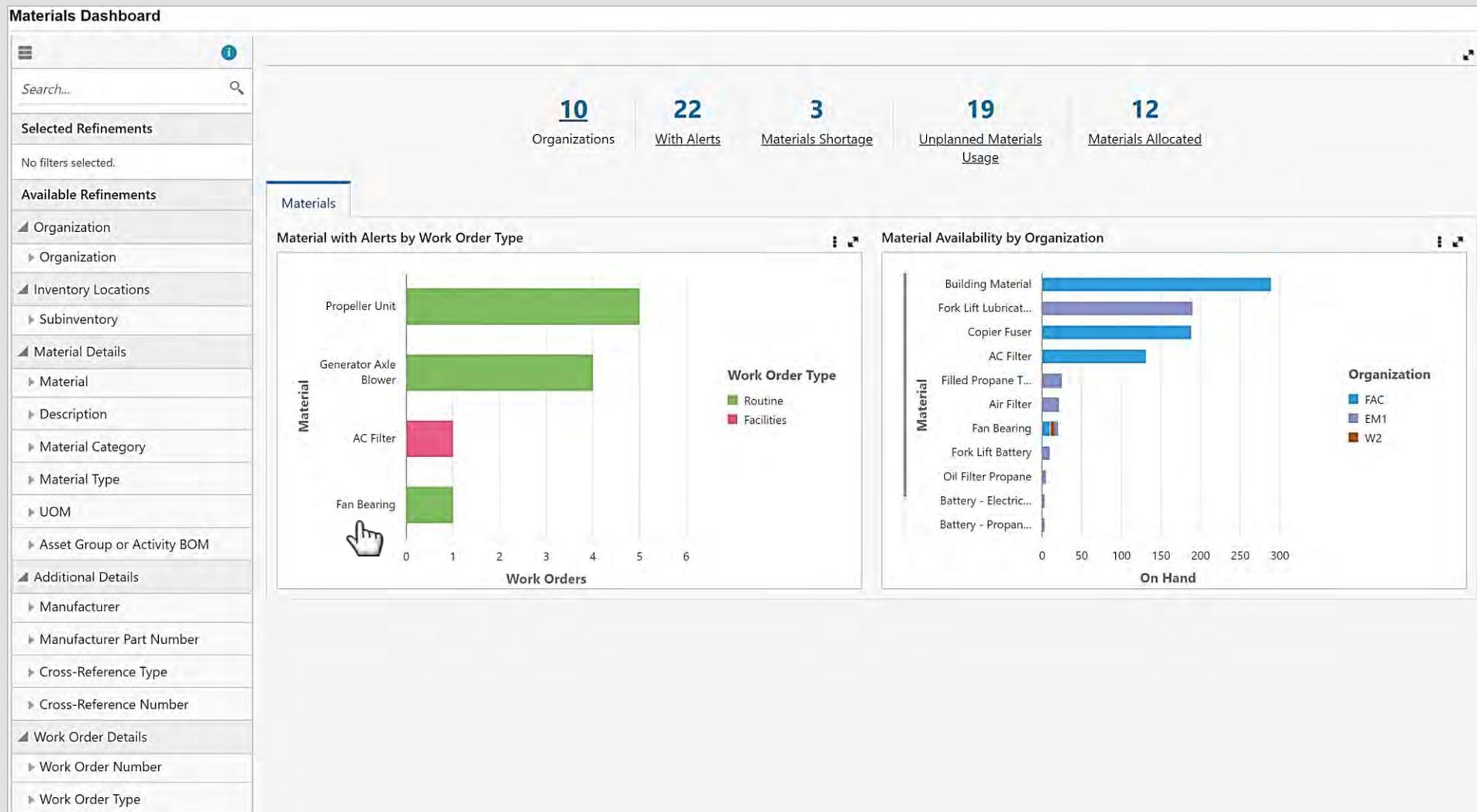
Drill into Material Shortage metric

Filter by shortage material for emergency work to view its allocations across work orders

Review material allocations, and drilldown into routine work order to update allocation

Delete material allocation in routine work order

Confirm Emergency Work Order Has Allocated Material



Drill into Material Shortage metric

Filter by shortage material for emergency work to view its allocations across work orders

Review material allocations, and drilldown into routine work order to update allocation

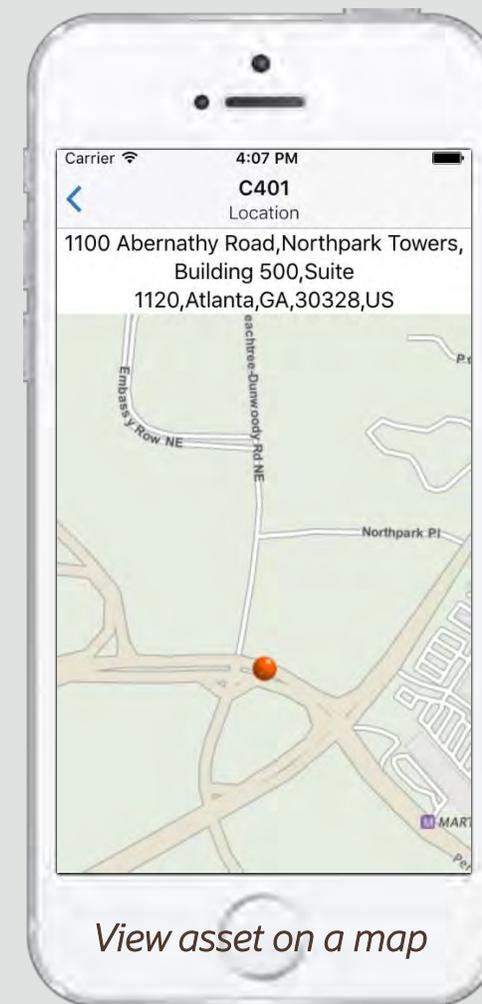
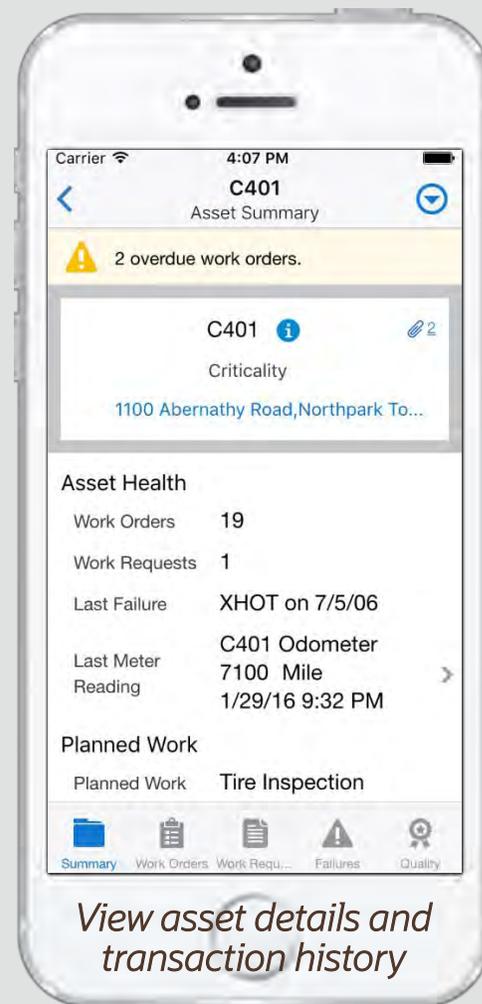
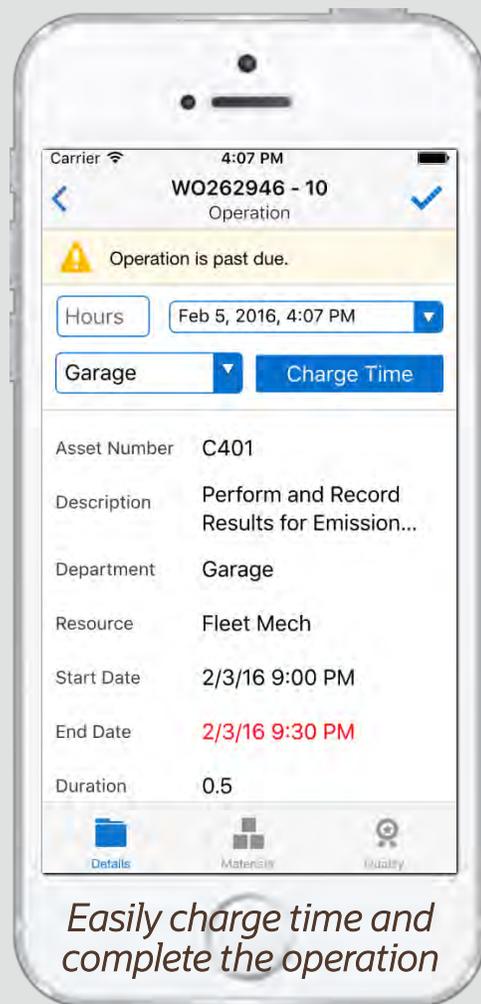
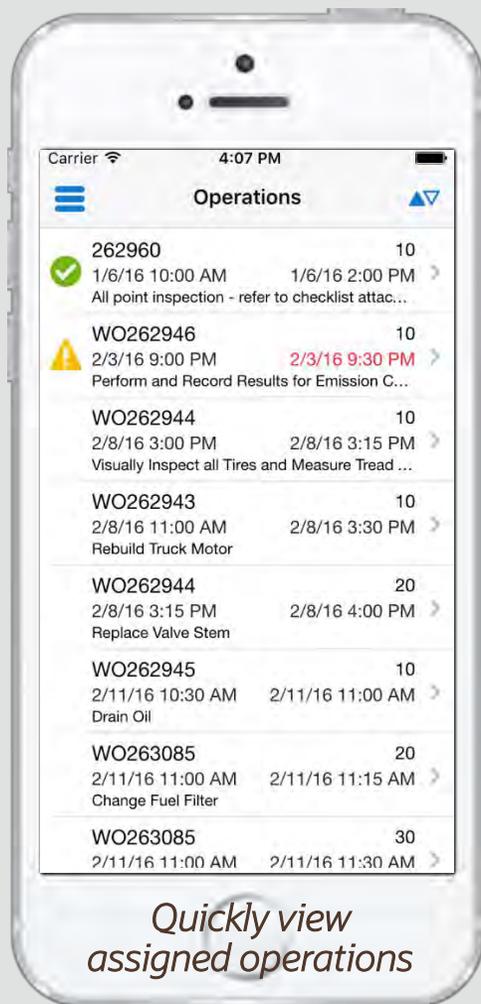
Delete material allocation in routine work order

Confirm emergency work order has allocated material after concurrent program is run

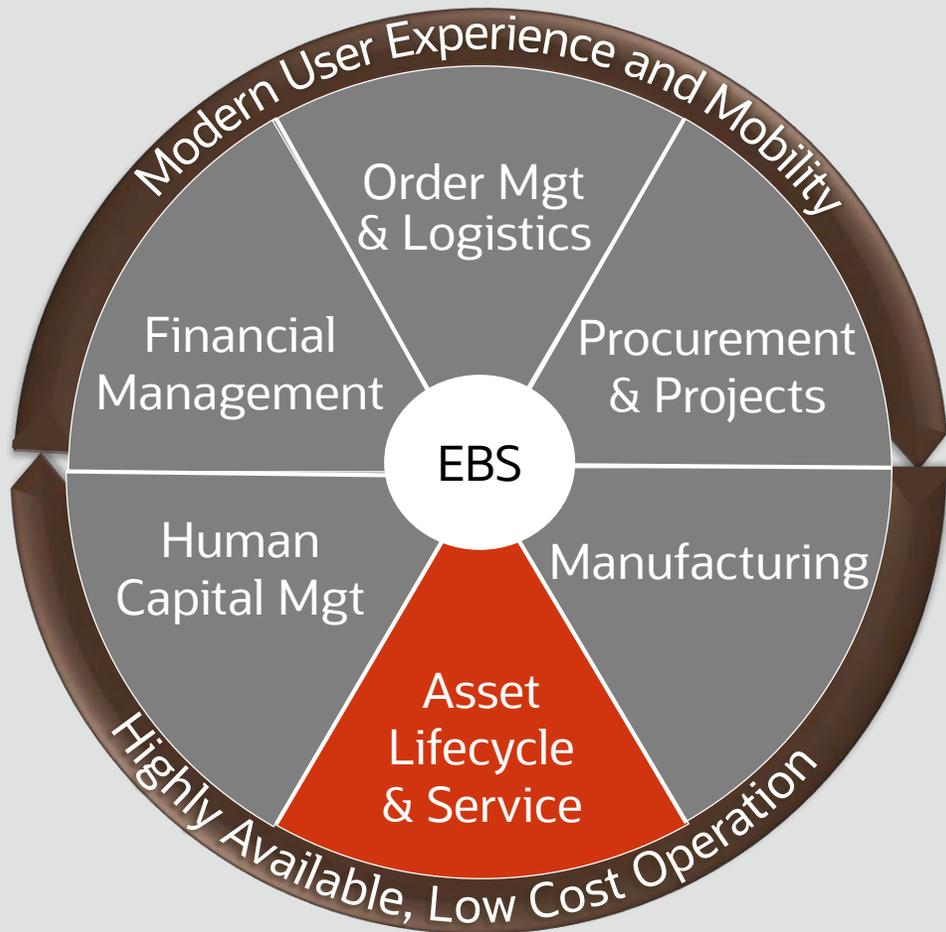




Mobile Maintenance: Online and Offline Modes



EBS Service: 12.2



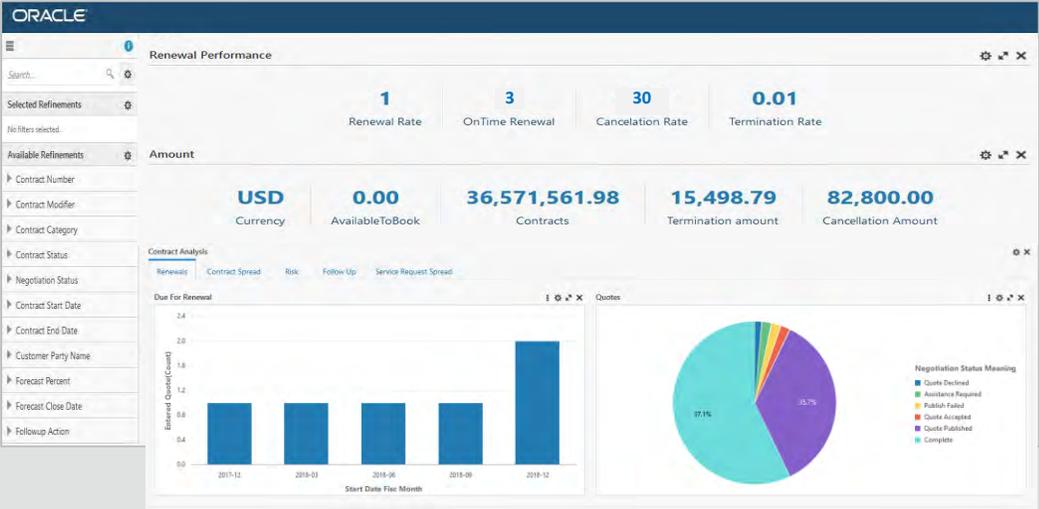
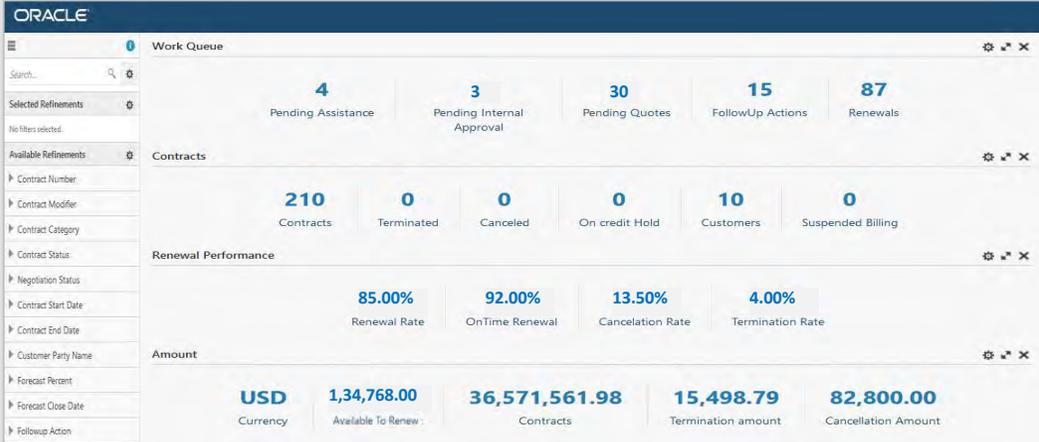
Key Enhancements

- ✓ Enterprise Command Centers: Service Contracts, Service, Depot Repair
- ✓ New HTML UIs
- ✓ Service Request MOAC and Inventory Org Security
- ✓ Enhanced Service Request Definition: Multiple Products on One Service Request, more
- ✓ Project Execution using Field Service
- ✓ Service Contracts: Enhanced Usage Billing with Group Plans and for Missed Meter Readings
- ✓ Depot: Supplier Warranty and Waste Management

Service Contracts Command Center

Coordinate Contract Renewal Cycle

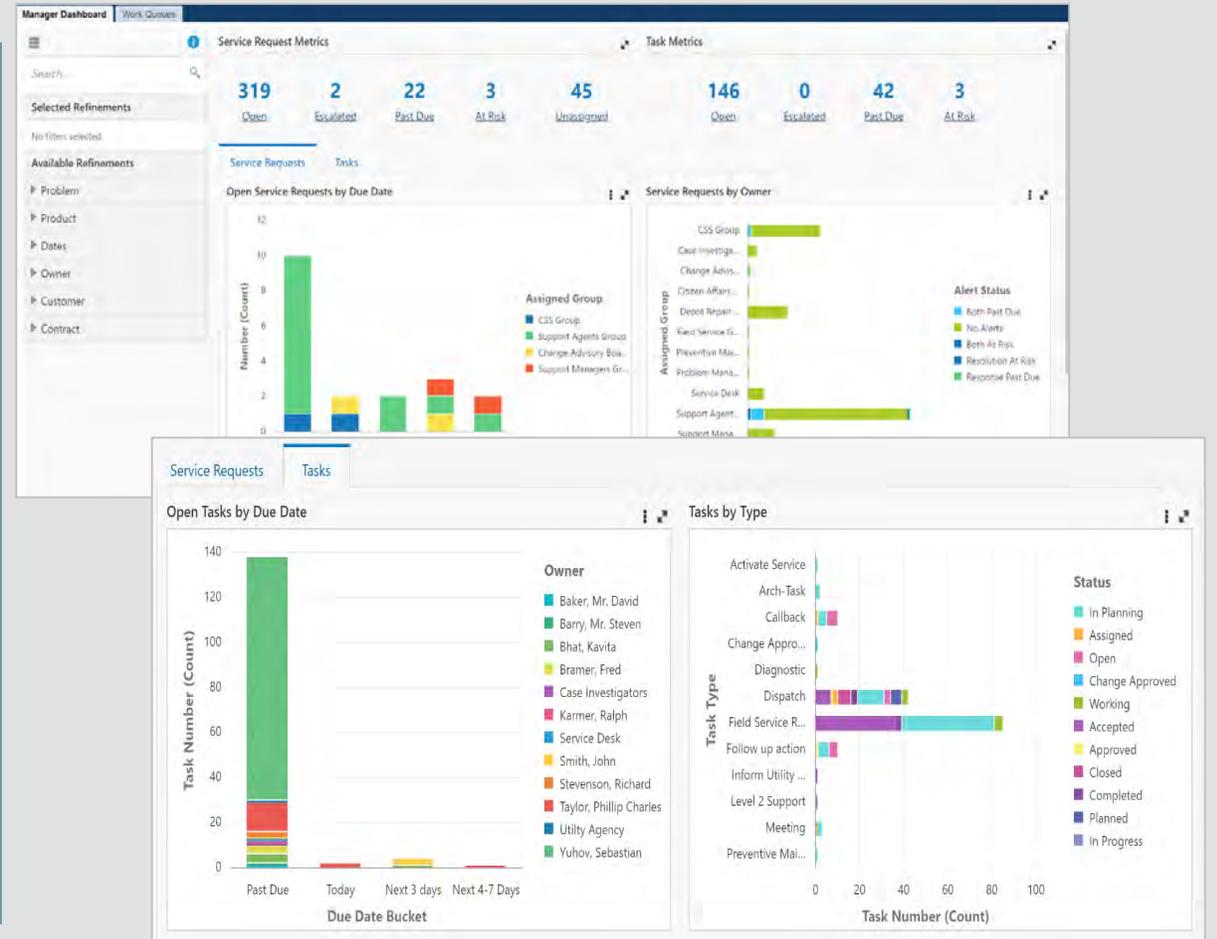
- Increase on-time renewals
 - Gather renewal insights to drive-up conversion rates
 - Identify critical risk contracts due for renewal
- Improve customer satisfaction
 - Monitor turbulence of services to customers
 - Coordinate activities between Renewals & Service teams
- Maximize productivity
 - Focus sales representative on critical contracts
 - Quickly identify top contracts needing attention and take necessary action



Service Command Center

Mitigate Service Level Agreement Risks and Provide Quality Service

- Ensure SLA compliance
 - Identify service requests with SLA risks
 - Identify tasks which can cause resolution delay
- Identify and act on critical service requests
 - Quickly identify escalated and high priority service requests
 - Take action so critical service requests are worked on first
- Remove bottlenecks and balance workloads
 - Identify unassigned service requests
 - Distribute workload to individuals/groups





TeleService: Contact Center HTML User Interface

Increase Productivity and Faster Call Handling for Support Agents

- New HTML UI as alternative to Forms UI
- Modern, intuitive page designs
 - Info-tiles highlight customer's key transactional information
 - Context Sensitive Search and Actions
 - 360° Customer Overview Dashboard
- Support for big monitors improves call center agent productivity with fewer tabs and scrolling

The screenshot displays the Oracle HTML Contact Center interface for a customer named 'Business World'. The dashboard is organized into several sections:

- Customer Information:** Displays customer details such as name, address, and contact information.
- Service Requests:** A summary table showing the status of service requests.
- Notes:** A section for recent notes and their creation dates.
- Install Base:** A summary of active and most recent installations.
- Contracts:** A summary of active, entitled, and expired contracts.
- Orders:** A summary of entered, booked, held, open, and cancelled orders.
- Summary:** A detailed overview of the customer's organization, including party number, status, web site, primary phone, identifying address, D-U-N-S number, taxpayer ID, annual revenue, org total employees, fax, and industrial classification.
- Dashboard:** A summary of key metrics and tasks, including critical customer status, service request counts, and task counts.

Service Requests	Notes	Install Base	Contracts	Orders
Open: 10	Recent Note: New Note	Active: 18520	Active: 26	Entered: 2
Escalated: 1	Creation Date: 18-Dec-2015	Most Recent: 6343	Entitled: 38	Booked: 1
In Jeopardy: 2			Expired: 7	Hold: 2
Most Recent: 6543			Most Recent: 6543	Open: 2
				Most Recent: 6586

Summary	Summary
Organization: Business World	D-U-N-S Number: 012345678
Party Number: 2815	Taxpayer ID: 34-56-9877
Status: Active	Annual Revenue: 5 Billion
Web Site: www.bw.com	Org Total Employees: 3500
Primary Phone: (650) 5063120 (Telephone)	Fax: (650)444-4444
Identifying Address: 2391 L Street, San Jose, CA	Industrial Classification: Hi Tech

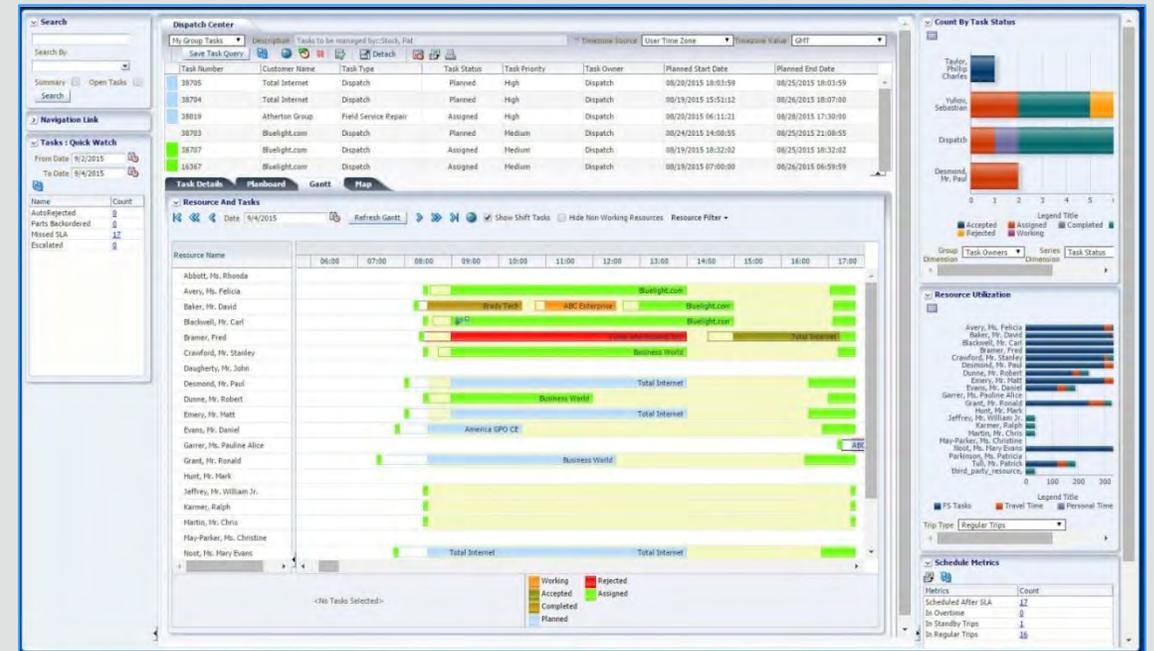
Dashboard	Dashboard
Critical Customer: Yes	Last Refresh Date: 22-MAR-2014 16:21:03
Service	Tasks
Open Service Requests: 49 (High)	Accepted Tasks: 0 (Low)
Escalated Service Requests: 1 (Low)	Approved Tasks: 0 (Low)
In Jeopardy Service Requests: 0 (Low)	Cancelled Tasks: 1 (Low)
Orders	On-Hold Tasks: 8 (Medium)
Booked Orders: 133 (High)	Contracts
Cancelled Orders: 28 (Medium)	Active Contracts: 82 (High)



Field Service: Dispatch Center HTML UI

Increase Productivity with Configurable HTML UI for Dispatch Service Personnel

- New HTML UI as alternative to Forms UI
- Embedded analytics for schedule quality
 - Travel time ratio
 - Tech utilization
- Modern, powerful UI
 - Highly Configurable/Personalizable
 - Drill-downs for greater info accessibility
- Support for big monitors increases Dispatcher Productivity - less scrolling



Service Contracts: Enhanced Usage Billing with Group Plans

Better Pricing and Discounts with Counter Groups, Usage Allowances, and Rollovers

Define Contract and Assets

Contract 1

Allowance on asset instance

Contract 2

Allowance on asset counter group

Record Usage

Record usage based on meter readings

Bill based on Usage and Contracts

Single invoice for multiple instances based on usage and allowances

Rollover unused allowance





Service: Charges Integration with Advanced Pricing

Enhanced Pricing for Item-Based Charges using Advanced Pricing Rules

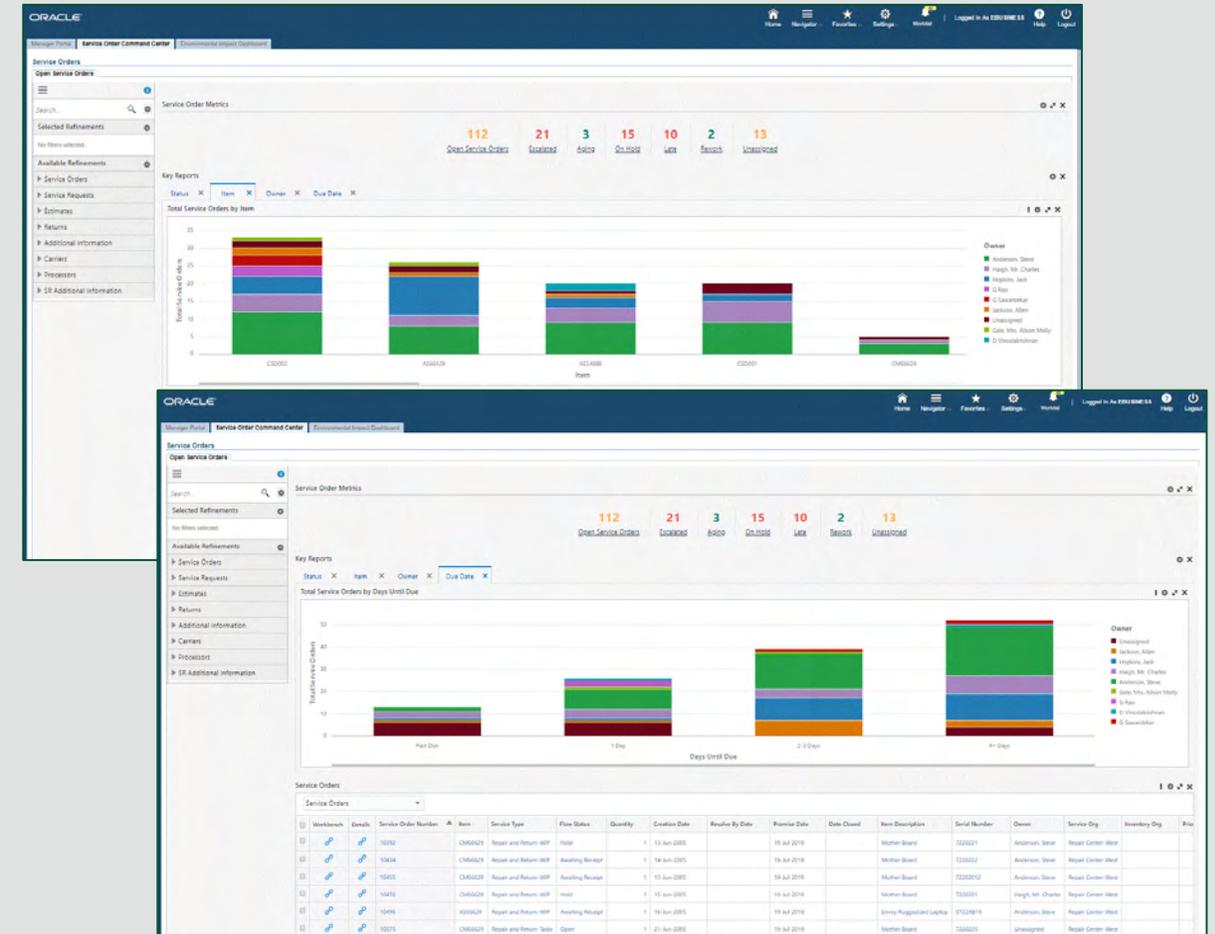
- Charges for items (e.g. replacement parts) can be priced using Advanced Pricing rules
- Pricing use cases
 - Customer specific price lists
 - Volume discounts



Depot Repair Command Center

Increase Repair Velocity while Improving Performance and Quality

- Reduce turn times and late orders
 - Eliminate bottlenecks and workload imbalances
 - Anticipate and ameliorate demand spikes
 - Remediate aging orders, holds and discrepancies
- Improve repair and product quality
 - Identify and analyze rework
 - Anticipate need for preventive or corrective action
- Improve performance
 - Monitor performance of persons, teams and orgs
 - Monitor performance of 3rd party repair partners



Depot Repair: Prescriptive Recommendations

Expedite and Optimize Service Order Diagnosis Based on Past Service Orders

- Recommended root cause and best fix for service orders
 - System recommends values
 - System provides insight into why the recommendation was made
 - Technician can accept or reject recommendation
- Powered by Oracle Data Mining

Recommendations for Service Order 76989 Cancel Apply

Item	ZS5-4 Laptop	SO Status	Open
Item Description	ZS5-4 Laptop	Priority	1 - High
Quantity	1	Promise Date	29-Aug-2019 00:00:00
Unit of Measure	Each	Service Type	Repair and Return-WIP
Serial Number	ZS5-413082019-01	Problem Description	Laptop Restarting Spontaneously
SR Number	70382	Escalation	New
Instance	3225182		

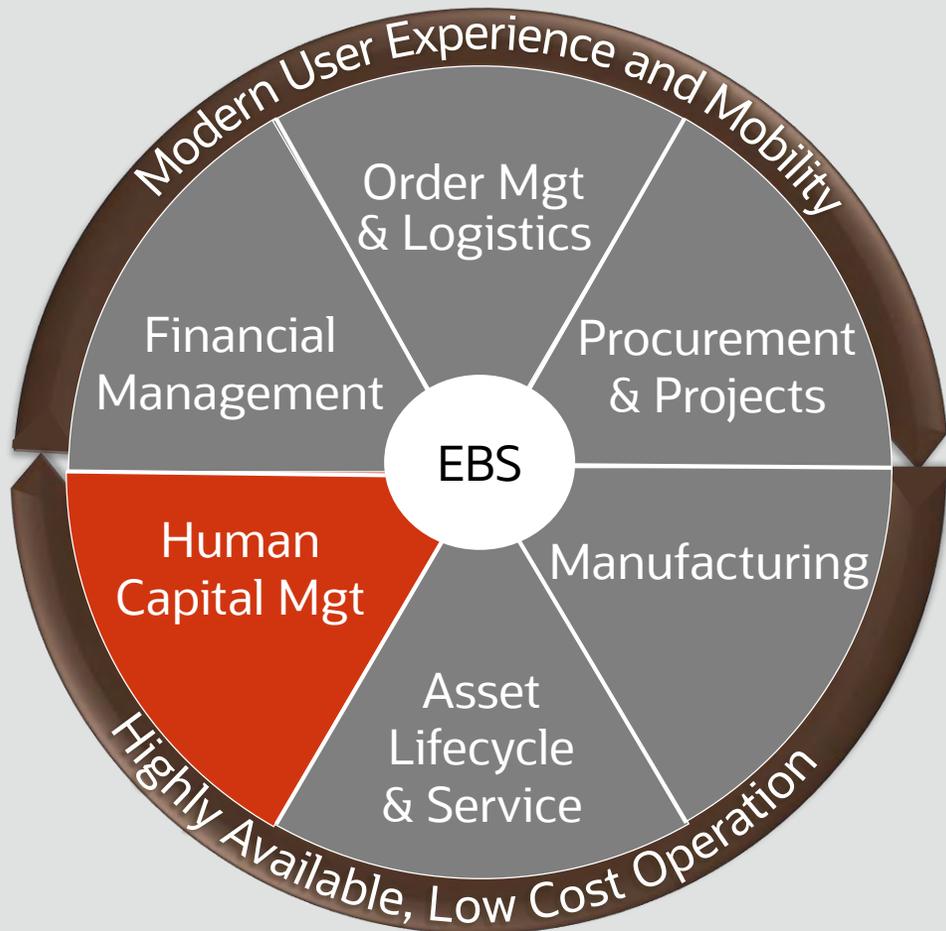
[Show Service Order Details](#)

Filter By Status

[Accept All](#) | [Reject All](#) | [...](#)

Status	Type	Reference	Recommended Action	Confidence	Insight	Decision	Reason
New	Defect Code	Motherboard Damaged	Mark Defect Code as Applicable	90.00%	Given: Diagnostic Code: RESTART 01, Item: ZS5-4.	<input type="button" value="Accept"/>	
Viewed	Defect Code	Hard Drive - Mechanical Failure	Mark Defect Code as Applicable	100.00%	Given: Diagnostic Code: RESTART 01, Age (in days): 10 .	<input type="button" value="Accept"/>	
Viewed	Service Code	Upgrade OS	Mark Service Code as Applicable	90.00%	Given: Diagnostic Code: RESTART 01, Age (in days): 450 .	<input type="button" value="Reject"/>	
New	Service Code	Replace Hard Disk	Mark Service Code as Applicable	92.00%	Given: Diagnostic Code: RESTART 01, Item: ZS5-4.	<input type="button" value="Accept"/>	
Viewed	Service Code	Replace Memory	Mark Service Code as Applicable	96.00%	Given: Diagnostic Code: RESTART 01, Item: ZS5-4.	<input type="button" value="Accept"/>	

EBS Human Capital Management: 12.2



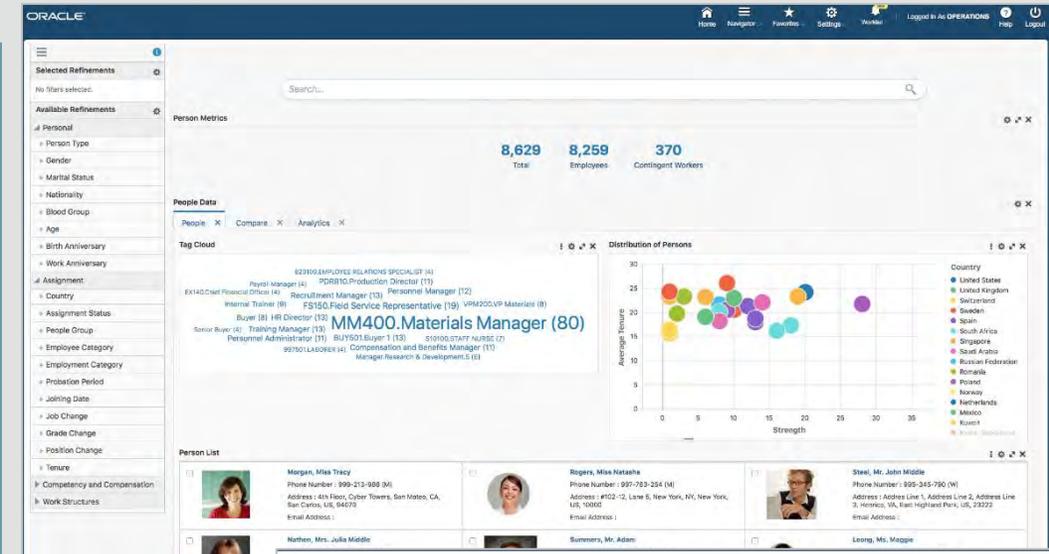
Key Enhancements

- ✓ Human Resources Command Center
- ✓ Mobile Apps*
- ✓ HTML Dashboards for Payroll and SSHR Administrators*
- ✓ Payroll: Enhanced Administration and Processing
- ✓ Time and Labor: Enhanced Entry and Processing
- ✓ Person Data Removal Tool*

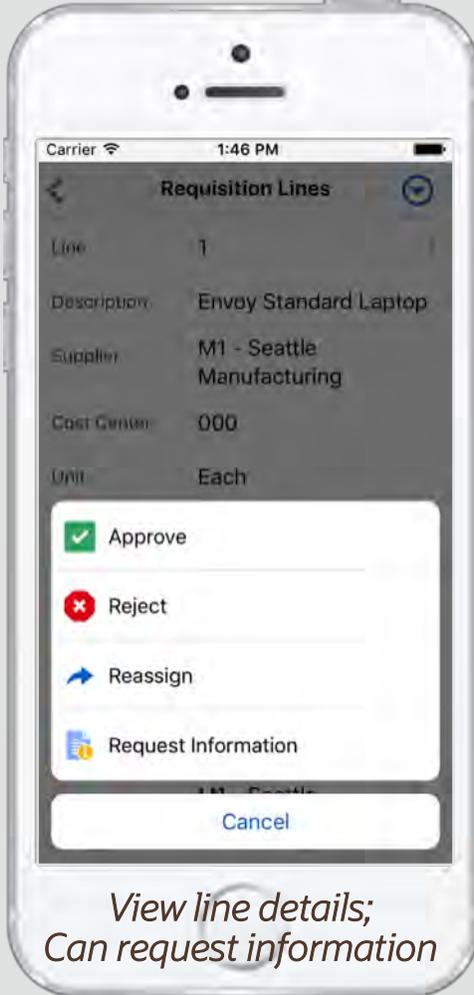
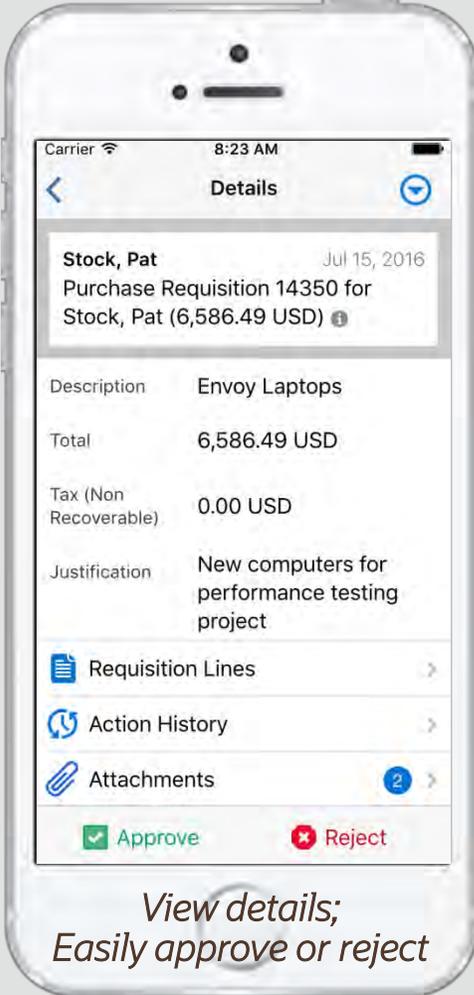
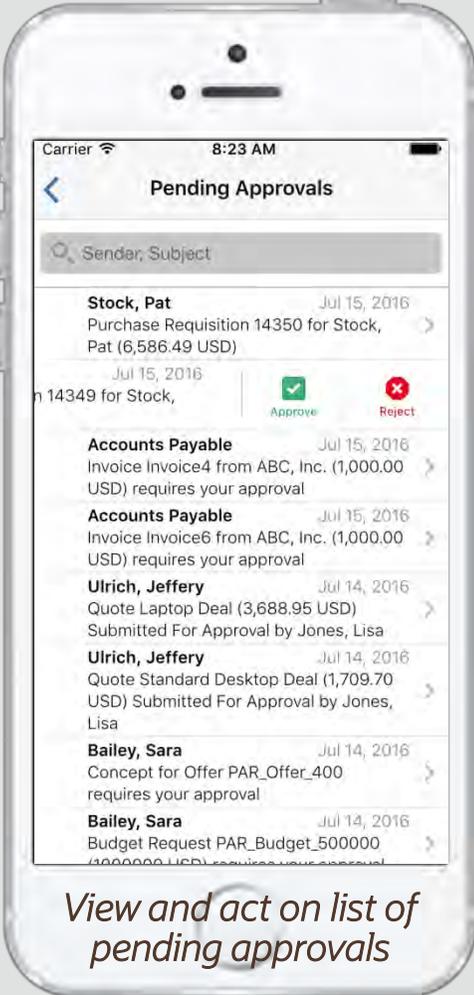
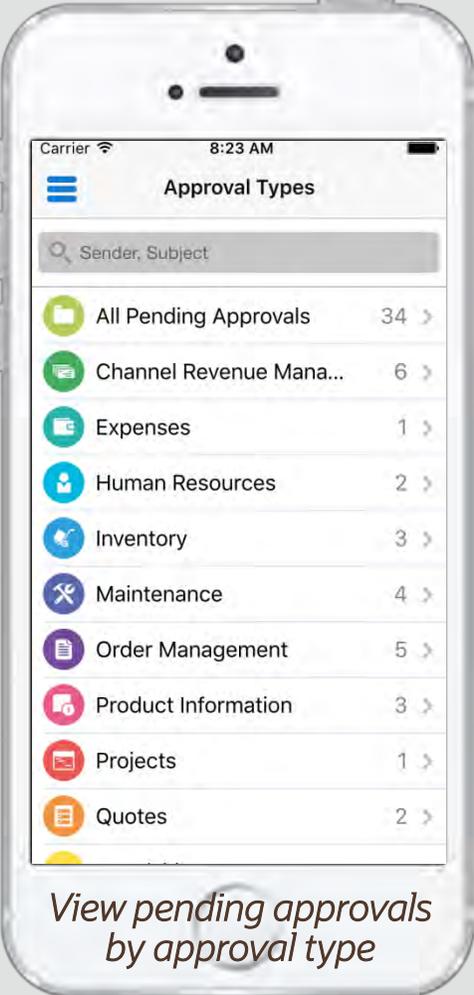
Human Resources Command Center

Effectively Explore and Analyze Workforce for More Informed Decisions

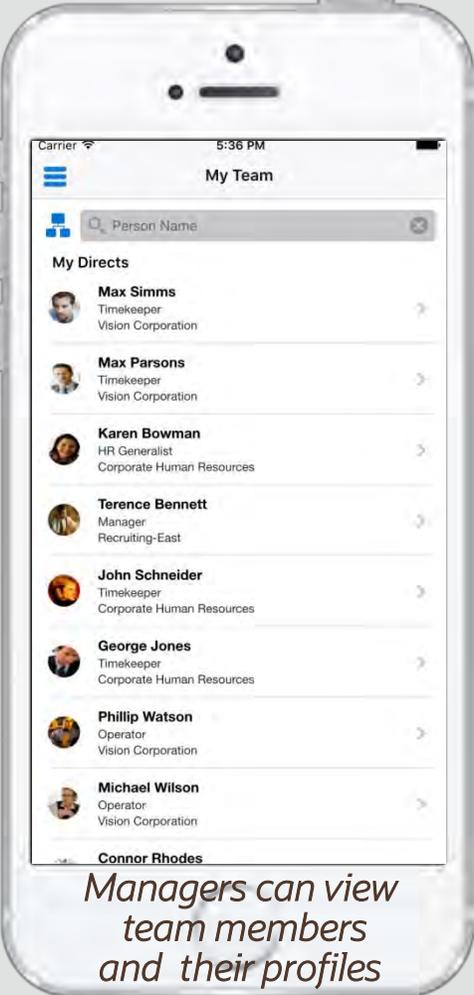
- Easily identify persons using search or filters
 - Explore employees and contingent workers based on personal and assignment attributes
 - Easily select person and perform HR actions
- Compare workforce as individuals and in aggregate
 - Evaluate workforce for better decisions
 - View HR metrics by key attributes



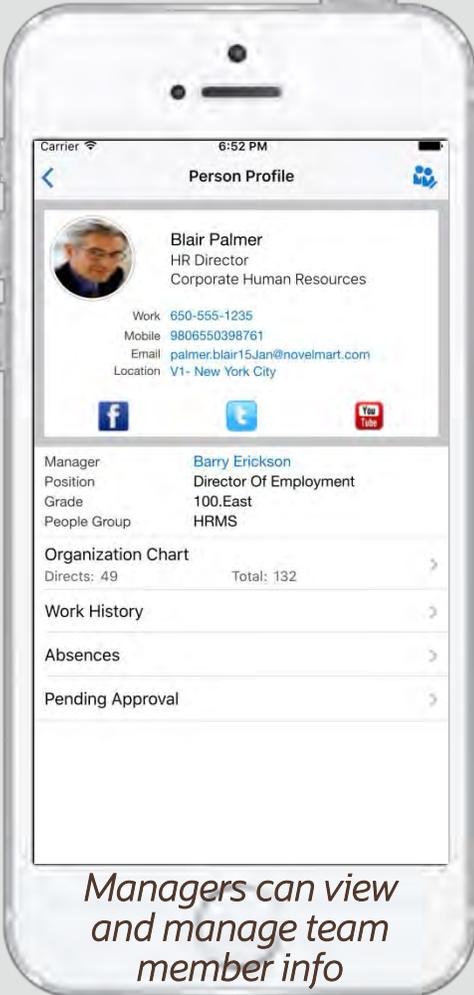
Mobile Approvals



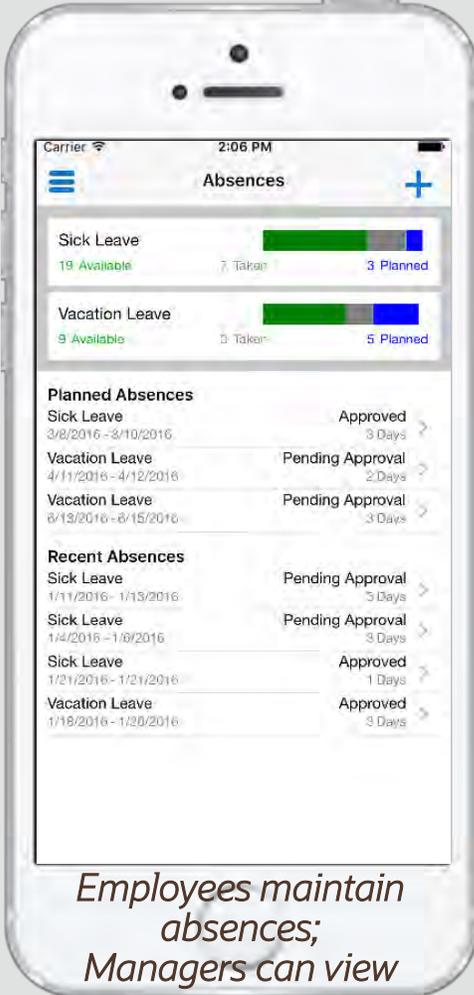
Mobile Self-Service Human Resources



Managers can view team members and their profiles



Managers can view and manage team member info



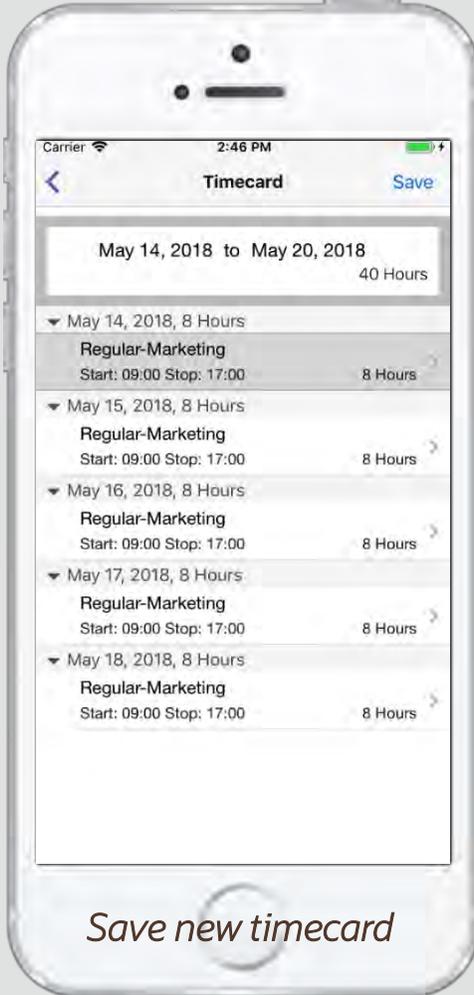
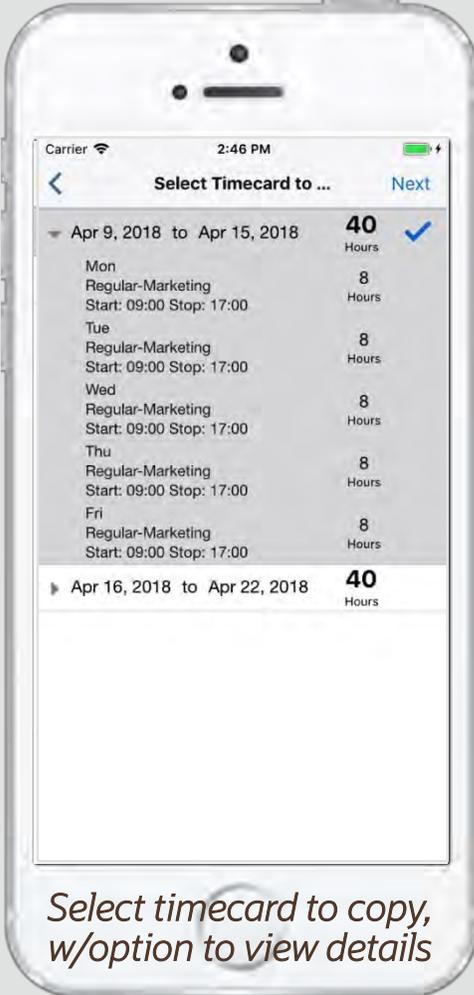
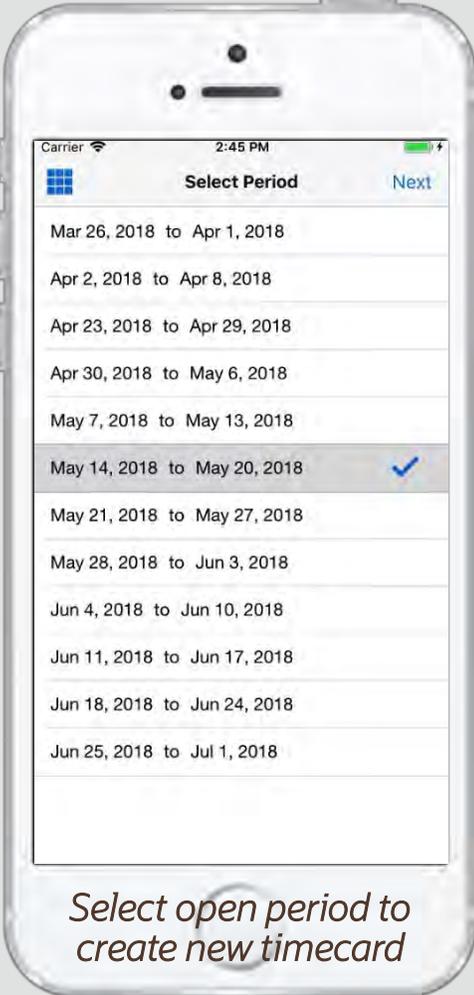
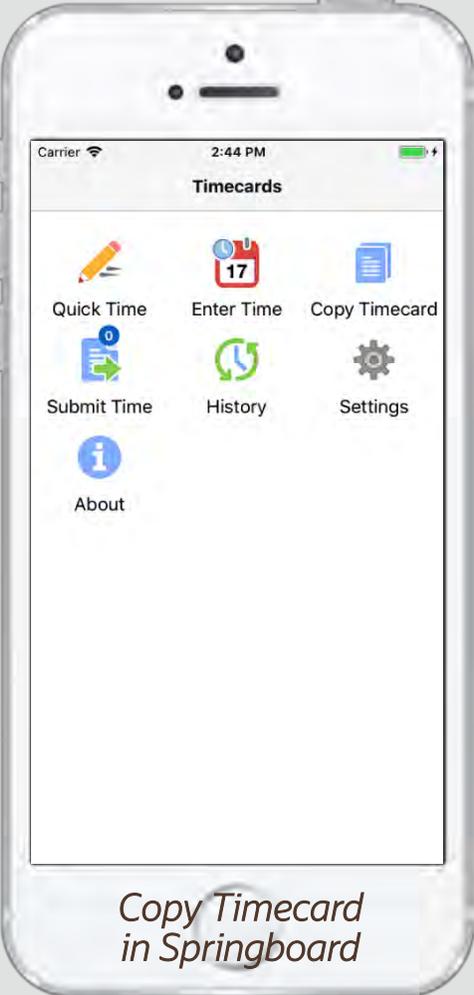
Employees maintain absences; Managers can view



Employees can view payslips



Mobile Timecards: Copy Timecard

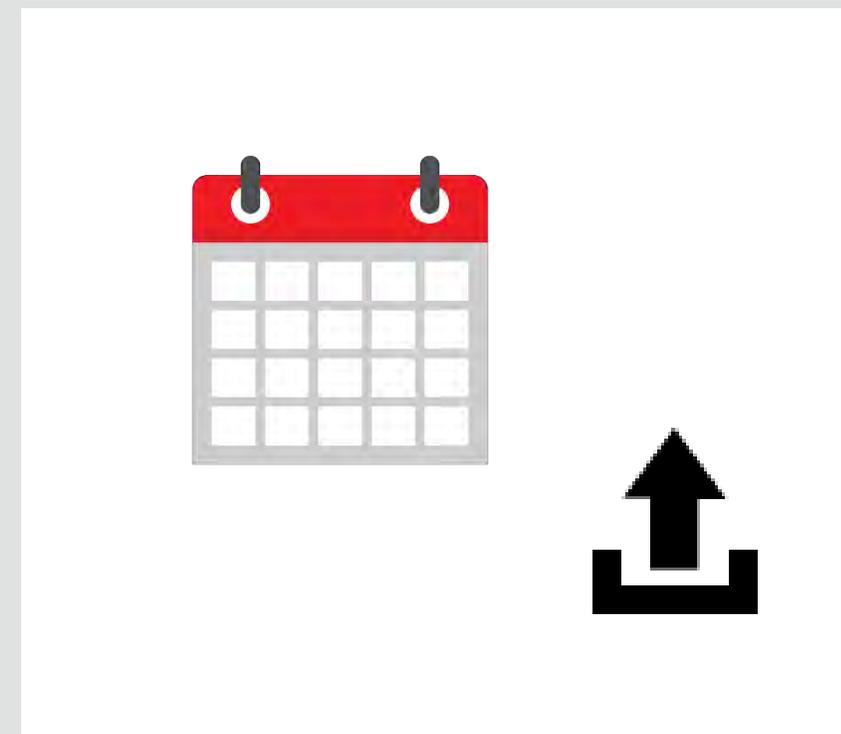




Time and Labor: Mass Upload of Timecard Entries

Enhance Efficiency for Timecard Processing

- Mass upload for timecard entries for one or more employees in flat file
- Use downloaded template
- Available to HR administrators, line managers, and authorized delegates



Person Data Removal Tool (DRT)

Tool to Help Remove Personal Sensitive Data for Selected Persons

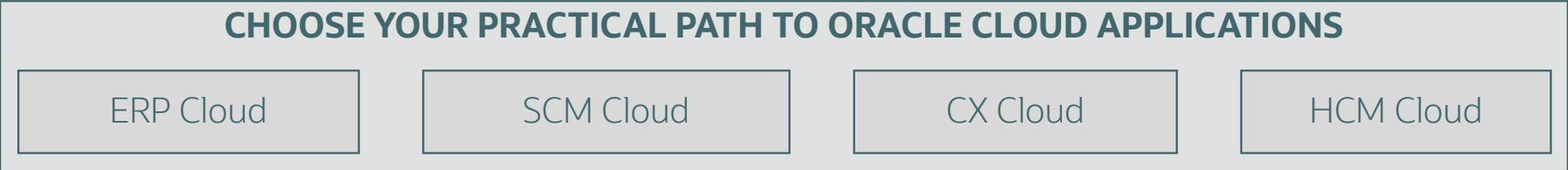
- Overwrite selected person data
 - Employees, contingent workers, applicants, etc
 - Customers and suppliers
 - EBS users
- Business analysts can:
 - Identify selected persons to remove
 - Run checks to ensure that the selected persons do not have active transactions
 - Remove sensitive data for the person records that pass those checks
- Driven by removal rules and constraints
 - Provided for standard EBS data
 - Extensible

Agenda

- Continuous Innovation Release Roadmap
- EBS Strategic Investments
- **Practical Paths to Oracle Cloud**
- Additional Resources
- Takeaways

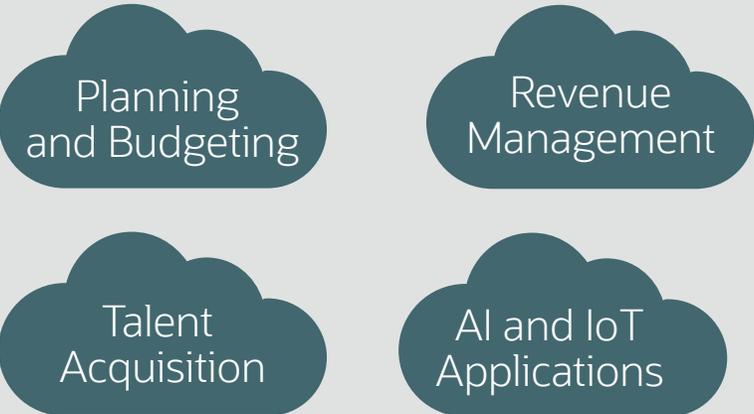
Oracle's Investments for EBS Customers

Leverage EBS Strengths Combined with Broader Oracle Cloud Portfolio



Choose Your Practical Path to Oracle Cloud Applications

Extend EBS with Cloud Apps



Single Process or Function

COEXISTENCE

Migrate to Cloud Apps



Subsidiary

PARALLEL OPERATION

Complete Transformation

MIGRATION



Extend EBS with Oracle Cloud Apps

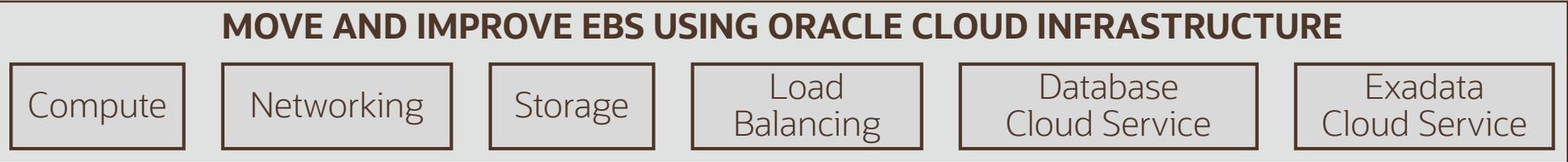
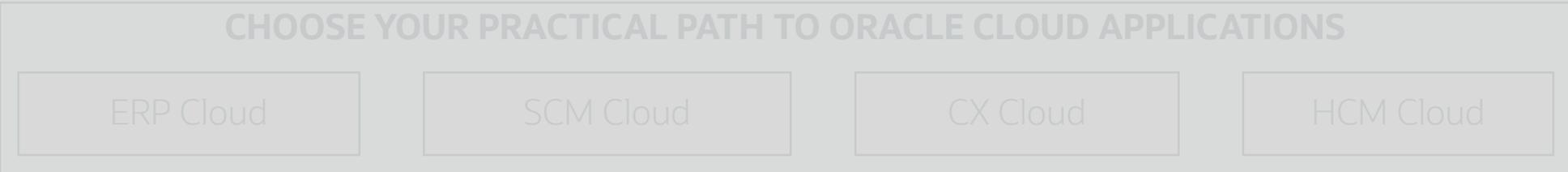
Hybrid is the New Normal

Single Process or Function - COEXISTENCE

- ERP
 - Planning & Budgeting Cloud
 - Revenue Management Cloud
 - Procurement/Sourcing Cloud (Indirect Proc)
 - Procure-to-Pay Cloud (Indirect Proc)
- CX
 - Sales Cloud with EBS Quoting
 - CPQ Cloud to EBS Order Fulfillment
 - Order Mgt Cloud to EBS Order Fulfillment
 - Service Cloud to EBS Field Service
 - Field Service Management (TOA) Cloud
- SCM
 - In-Memory Cost Management Cloud
 - AI for Manufacturing Cloud
 - IoT Apps
 - Supply Chain Planning Cloud
 - Transportation Management (OTM) Cloud
 - Global Trade Management (GTM) Cloud
 - Product Development Cloud
- HCM
 - Taleo Cloud
 - Talent Management Cloud
 - HCM Cloud with EBS Payroll

Oracle's Investments for EBS Customers

Leverage EBS Strengths Combined with Broader Oracle Cloud Portfolio



Move and Improve EBS Using Oracle Cloud Infrastructure



The E-Business Suite you **KNOW**



The E-Business Suite you **OWN**



The E-Business Suite you **CUSTOMIZED**



The E-Business Suite you **INTEGRATED**



ORACLE®
E-Business Suite

ORACLE®
Cloud Infrastructure

Move and Improve EBS Using Oracle Cloud Infrastructure

Run EBS for Less - Benefits

Benefits

- Reduced Cost
 - Subscribe to database and infrastructure
 - Only pay for what you use
 - Minimize data center expense
- Reduced Risk
 - More automation
 - Fewer operational issues
- Increased Agility
 - Add capacity with fast provisioning
 - Clone EBS systems in minutes



Move and Improve EBS Using Oracle Cloud Infrastructure

Run EBS for Less – Use Cases

Use Cases

- Non-production environments
 - Dev, Test, Training, UAT etc.....
- Disaster Recovery (DR)
- Backup and restore
- Reporting database
- Historical reporting after migration
- Production environment



Move and Improve EBS Using Oracle Cloud Infrastructure

Run EBS for Less - Why Oracle Cloud for EBS?

Why Oracle Cloud for EBS?

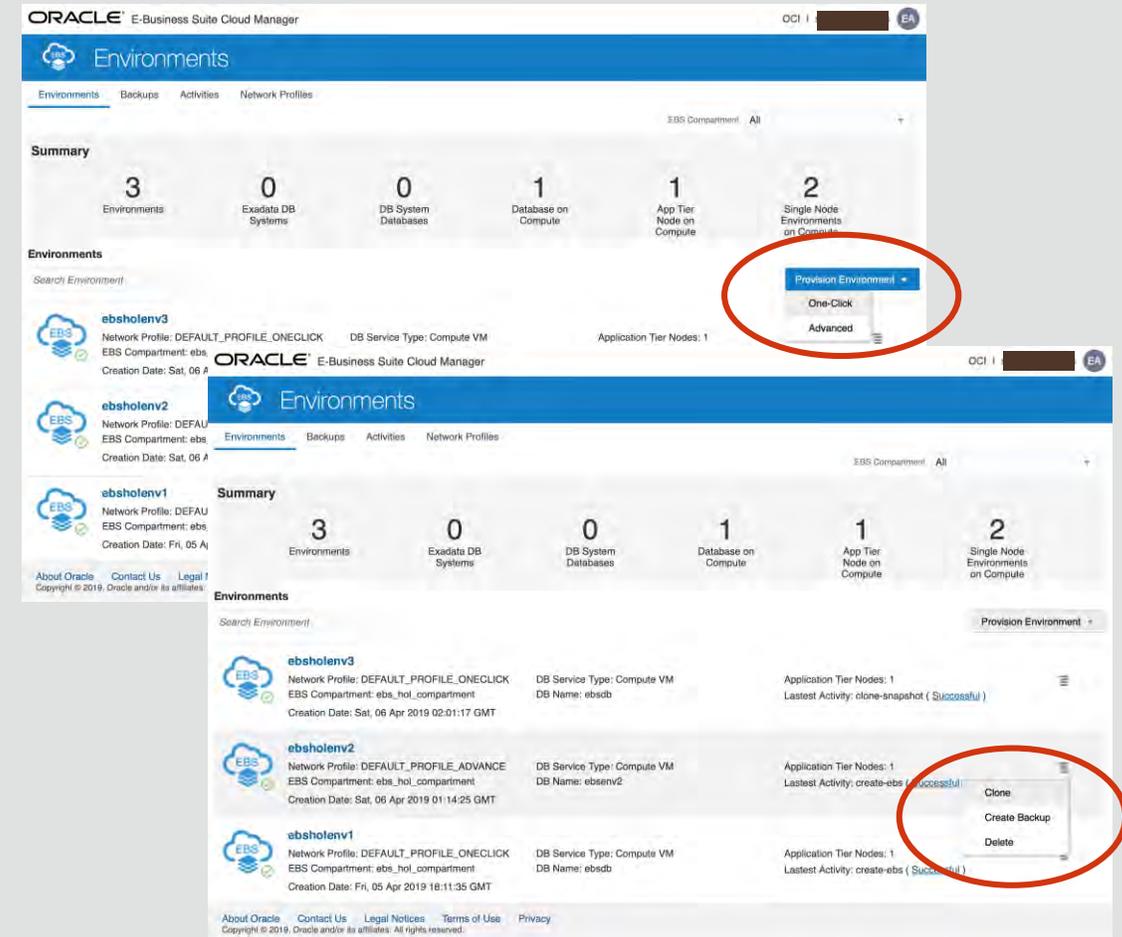
- Support From Single Vendor – Oracle on Oracle
- Automation
 - Provisioning of fresh or demo environment
 - Lift and shift of on-premises environment
 - Automated disaster recovery (planned)
 - Automated backup and restore
 - Scaling out at all tiers
 - Load balancing
- Leveraging Database Cloud Service
 - High performance database tier
 - High availability through Data Guard and RAC
 - Oracle Exadata



Oracle E-Business Suite Cloud Manager

New UI for EBS Provisioning, Lift & Shift, and Lifecycle Management

- Environment deployment
 - One-Click provisioning with pre-populated deployment options
 - Advanced provisioning with user-selected deployment options
 - Lift and Shift to OCI from on-premises backup
- Lifecycle management
 - Clone environment: minutes vs hours
 - Perform backup and restore
 - Delete environment
 - Planned: Elasticity, DR, Refresh



Sample of EBS Customers on OCI

EBS on Oracle Cloud Infrastructure (OCI)

250+
Customers



Agenda

- Continuous Innovation Release Roadmap
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- **Additional Resources**
- Takeaways

Engage with Applications Unlimited License Sales

Focused on Oracle E-Business Suite Customers

- Interested in purchasing EBS?
- Want to expand your EBS usage?
- Need EBS licensing help?

- Contact
 - NA: licensesales-naa_us@oracle.com
 - EMEA: appslicensesales_be@oracle.com
 - APAC: appslicensesales-japac_my@oracle.com

Applications Unlimited



Where to Find EBS News and Information:

www.oracle.com/ebs



Strategy ~ Roadmap ~ Path to Cloud ~ Featured Resources



Announcements ~ Videos ~ Product Info ~ Training ~ Doc



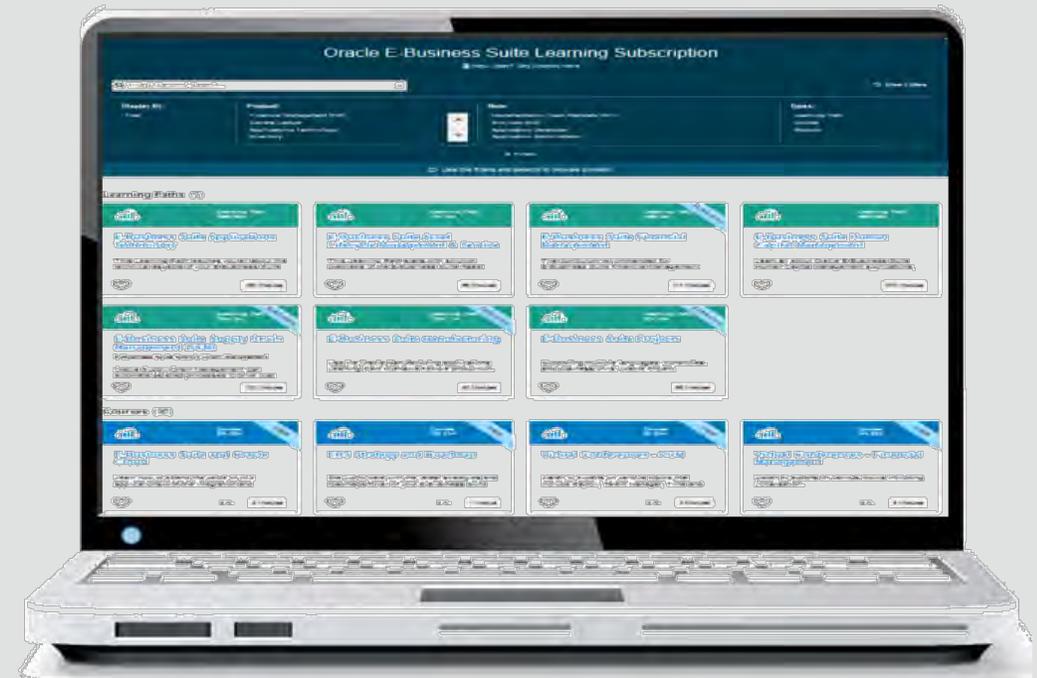
Oracle E-Business Suite Learning Subscription

Stay Up-to-Date on Everything Oracle E-Business Suite

- **Free access** to multiple videos: **Direct from Development**
- Subscription access to over 500 technical and functional training sessions
 - Including: Newly-released topics, Updated User Interface, Expert Advice, Hands-on Labs and Certification Exams
- Continuous updates and additions

learn.oracle.com/subscriptions/ebs

[Link](https://learn.oracle.com/subscriptions/ebs)



EBS 2019 Innovations - Announcement and Video

Available under www.oracle.com/ebs > Resources > Announcements

- [Oracle E-Business Suite 2019 Innovations \(pdf\)](#)
- [Oracle E-Business Suite 2019 Innovations \(video\)](#)

The screenshot shows a presentation slide with the following content:

- EBS Innovation in 2019**
Driven by Customer Requests and Voting
- A circular diagram with 'EBS' in the center, surrounded by segments: Modern User Experience and Mobility, Order Mgt & Logistics, Procurement & Projects, Manufacturing, Asset Lifecycle & Service, Human Capital Mgt, Financial Management, and EBS.
- Release Summary**
 - ✓ EBS 12.2.9
 - ✓ Enterprise Command Centers (12.2.4 and above)
 - ✓ Lease Accounting Updates for IFRS 16 and ASC 842 (12.1.3 and 12.2)
 - ✓ HRMS Release Update Pack (12.1.3 and 12.2)
 - ✓ EBS Cloud Manager for EBS on Oracle Cloud Infrastructure (12.1.3 and 12.2)
- Bottom left: ORACLE logo
- Bottom right: Copyright © 2019 Oracle and/or its affiliates.

The graphic features the Oracle logo at the top, a photograph of a modern glass building by a lake, and the date August 16, 2019.

Announcing Oracle E-Business Suite 12.2.9

Oracle is pleased to announce the availability of Oracle E-Business Suite 12.2.9. The 12.2.9 release combines new features and enhancements with error corrections and statutory and regulatory updates in a consolidated, suite-wide patch set.

Many new features and enhancements were requested and voted on by customers using the social media capabilities of the Oracle E-Business Suite Communities on My Oracle Support. Other new features and enhancements reflect continued development of themes introduced in earlier 12.2 releases, including support for modern business models, user interface modernization, and increased operational efficiency.

The 12.2.9 release demonstrates Oracle's commitment to a [Continuous Innovation release model for Oracle E-Business Suite 12.2](#). With Continuous Innovation, Oracle E-Business Suite 12.2 customers can continue to access new applications functionality and separately uptake later versions of underlying technology, all without the time and expense of a major release upgrade. In addition, customers can count on Premier Support for Oracle E-Business Suite 12.2 through at least 2030.

Agenda

- Continuous Innovation Release Roadmap
- EBS Strategic Investments
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- **Takeaways**

Takeaways

- **EBS 12.2 provides substantial value now and into the future**
 - Online Patching
 - Enterprise Command Centers (ECC)
 - 9 years of functional advancements and UI improvements beyond EBS 12.1.3
 - Continuous Innovation: Ongoing functional enhancements and technology modernization
 - Long term Premier Support
- **Customers need to move beyond EBS 12.1**
 - EBS 12.1 Premier Support ends Dec 2021
 - Customers need to decide and act on next step
 - Migrate to Oracle Cloud Applications
 - Upgrade to EBS 12.2

Thank You



Cliff Godwin

Senior Vice President
Applications Development, Oracle