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Overview and Frequently Asked Questions
Oracle Infrastructure as a Service Private Cloud with Capacity on Demand

Overview

Oracle Infrastructure as a Service Private Cloud with Capacity on Demand

Oracle Infrastructure as a Service (Oracle IaaS Private Cloud) delivers Oracle Exadata, Oracle Exalogic, Oracle Exalytics, Oracle Big Data Appliance, Oracle Zero Data Loss Recovery Appliance and Oracle SuperCluster hardware and support, deployed in a customer's data center, for a monthly fee. Organizations can now obtain Oracle Engineered Systems hardware with no upfront capital expense and spread the cost over time. They can optionally acquire Exadata Server Software and support as well as Big Data software and support as a subscription for a monthly fee.

Oracle IaaS Private Cloud includes, for a subset of these systems, built-in Elastic Compute Capacity on Demand, enabling customers to elastically scale compute CPU capacity up and down to handle peak workloads, paying for additional compute CPU capacity only for the calendar months when it is used.

Oracle IaaS Private Cloud also includes the complete support essentials of Oracle Premier Support for Systems. In addition, for Oracle Exadata, Oracle Exalogic, Oracle Zero Data Loss Recovery Appliance and Oracle SuperCluster systems, Oracle Platinum Services enhanced support for high availability and Oracle PlatinumPlus Services automated assessments are included. This exclusive combination of services provides 24/7 remote fault monitoring, industry-leading response times, patch deployment services and quarterly automated assessments for performance, system availability, and security compliance—at no additional cost.

Customer Benefits

Oracle IaaS Private Cloud ensures full control, visibility and security by having dedicated, on-premise servers. With Compute Capacity on Demand, customers can now efficiently and cost-effectively scale the computing capacity of their Oracle Engineered Systems.

Pay-As-You-Go: Eliminate upfront capital expense and spread the cost over time, often replacing CapEx with OpEx

Lower Cost: Hardware and support obtained through Oracle IaaS Private Cloud costs up to 20% less over a 3-year period than through a traditional purchase

More Security and Control: Ensure full control, visibility and security by having dedicated, on-premise servers

Compute Capacity On Demand: Handle peak computing workloads more efficiently and cost-effectively

Enhanced Support for High Availability and Performance: Oracle PlatinumPlus Services, exclusively available with Oracle IaaS Private Cloud, help ensure Oracle Exadata, Oracle Exalogic, Oracle Zero Data Loss Recovery Appliance, and Oracle SuperCluster systems remain configured and tuned for performance, reliability, and security

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Frequently Asked Questions

What is Oracle IaaS Private Cloud with Capacity on Demand?

Oracle IaaS Private Cloud with Capacity on Demand is an attractive model that delivers Oracle Exadata, Oracle Exalogic, Oracle Exalytics, Oracle Zero Data Loss Recovery Appliance, and Oracle SuperCluster hardware and support, deployed in a customer's data center, for a monthly fee which enables compute CPU capacity to be scaled up and down to handle peak workloads. Oracle Premier Support for Systems is included in the Oracle IaaS Private Cloud fee. For Oracle Exadata, Oracle Exalogic, and Oracle SuperCluster systems, Oracle Platinum Services and Oracle PlatinumPlus Services are also included for no additional cost.

What is Capacity on Demand?

Capacity on Demand is a feature that allows Oracle IaaS Private Cloud customers to enable additional compute CPU capacity within their Oracle Exadata, Oracle Exalogic, Oracle Exalytics, and Oracle SuperCluster systems to handle peak workloads. Capacity on Demand allows customers to efficiently and cost-effectively scale compute CPU capacity up and down as business needs change.

For eligible systems, customers pay a monthly fee for a base set of CPU cores (about 75% of the total number of cores) – all memory, network, and storage in the system are enabled at all times. Customers pay an incremental monthly fee for Compute Capacity on Demand CPU cores, but only for the calendar months they have been used. All Compute Capacity on Demand CPU cores are either enabled or disabled – enabling a subset of the Compute Capacity on Demand CPU cores is not allowed.

How does Oracle IaaS Private Cloud differ from leasing the hardware?

Oracle IaaS Private Cloud does not involve interest rates or time value of money, which can add up to significant savings over several years. Another difference is the availability of Compute Capacity on Demand, which allows Oracle IaaS Private Cloud customers to enable additional compute CPU capacity and pay only for the calendar months it is used. In addition, only Oracle IaaS Private Cloud includes Oracle PlatinumPlus Services for Oracle Exadata, Oracle Exalogic,

Oracle Zero Data Loss Recovery Appliance, and Oracle SuperCluster to help ensure Oracle IaaS Private

Cloud systems remain configured and tuned for performance, reliability, and security.

Is there a minimum term commitment for Oracle IaaS Private Cloud?

Yes, the minimum term commitment for Oracle IaaS Private Cloud is three years.

Who is responsible if the hardware is damaged or destroyed?

Customers are responsible for replacing or repairing the hardware if it is damaged or destroyed while in their possession.

What happens at the end of the contract term?

At the end the Oracle IaaS Private Cloud contract, customers have the option to end the service and return the hardware to Oracle or extend the service to a fourth or fifth year, in quarterly increments, at an additional discount to the monthly fee.

Can I purchase the hardware at the end of the contract term?

No, the hardware is not available for purchase.

Can I deploy Oracle IaaS Private Cloud in a third-party data center?

Yes, Oracle IaaS Private Cloud can be deployed in a third-party data center provided that all technical and site requirements are met and the hardware is properly insured. Contact an Oracle Sales Representative for details.

Are the required software licenses and software support included with Oracle IaaS Private Cloud's monthly fee?

The Exadata Storage Server Software and support can optionally be acquired as a subscription for a monthly fee. Other required software licenses and software support (e.g. Oracle Database, Oracle Zero Data Loss Recovery Appliance software, Oracle Exalogic Elastic Cloud Software, Oracle Big Data Appliance software and Oracle WebLogic Server) are not included with Oracle IaaS Private Cloud. However, as with any Oracle Engineered System, customers can apply existing

software licenses, term licenses, and Unlimited License Agreements (ULAs) toward Oracle IaaS Private Cloud.

What are the differences between Oracle Platinum Services and Oracle PlatinumPlus Services?

There are several key differences between Oracle Platinum Services and Oracle PlatinumPlus Services.

	Oracle Platinum Services	**Oracle PlatinumPlus Services**
Eligibility	Available for certified configurations of Oracle Exadata Database Machine, Oracle Exalogic Elastic Cloud, Oracle SuperCluster, and Oracle Zero Data Loss Recovery Appliance including Oracle IaaS Private Cloud deployments	Exclusively available with Oracle IaaS Private Cloud for certified configurations of Oracle Exadata Database Machine, Oracle Exalogic Elastic Cloud, and Oracle SuperCluster and Oracle Zero Data Loss Recovery Appliance
Scope	Accelerated response times including 5-minute fault notification, 15-minute restoration or escalation to Development, 30-minute joint debugging, 24/7 remote fault monitoring, and remote patch deployment performed by Oracle up to four times per year	Quarterly automated assessments with guidance and recommendations for system performance, availability, and security compliance

Both Oracle Platinum Services and Oracle PlatinumPlus Services are included with Oracle IaaS Private Cloud for no additional cost for eligible systems.

Which Oracle Engineered Systems' hardware is available with Oracle IaaS Private Cloud?

- All configurations of the Oracle Exadata Database Machine with the exception of the Exadata Eighth Rack

- All configurations of the Oracle Exadata Storage Expansion X5-2

- All configurations of the Oracle Exalogic Elastic Cloud X5-2

- All configurations of the Oracle SuperCluster T5-8

- All configurations of Oracle Exalytics In-Memory Machine

- All configurations of Oracle Big Data Appliance

- All configurations of Oracle Zero Data Loss Recovery Appliance

What other Oracle Services should I consider with Oracle IaaS Private Cloud?

Other additional services you may consider include:

- Oracle Consulting Services for Oracle Engineered Systems (Oracle Consulting)

- Exadata On Demand and Exalogic On Demand (Oracle Managed Cloud Services)

- Oracle Advanced Monitoring and Resolution, Database Machine Administrator, On-Site Patching, Solution Support Center (Oracle Advanced Customer Support Services)

- Oracle Engineered Systems Training (Oracle University)

Where is more information on Oracle IaaS Private Cloud?

Oracle Infrastructure as a Service – please visit http://www.oracle.com/goto/iaas

Oracle Platinum Services – please visit http://www.oracle.com/goto/platinumservices

Oracle PlatinumPlus Services – please visit http://www.oracle.com/goto/platinumplus

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Oracle is committed to developing practices and products that help protect the environment

Hardware and Software, Engineered to Work Together