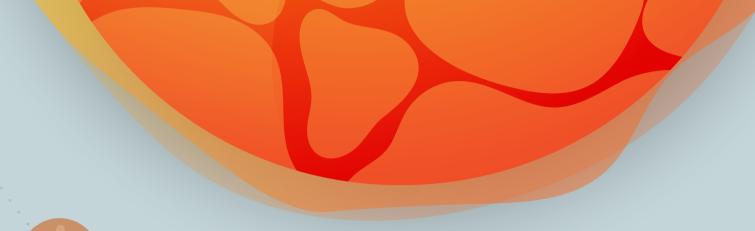


## **OUR SPHERES OF INFLUENCE**

(OR HOW WE'RE CHANGING THE UNIVERSE)













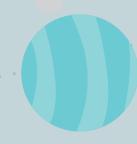
**Our NMS** helped shorten outages for 55 million people

**Our Opower Proactive Alerts** prevented more than 90 million moments of high-bill surprise





We've guided 450 utilities into the cloud (and growing)



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