ORACLE
for Startups

Take the next step to scale

Free cloud was just the beginning. Now, it's time to
scale your startup to reach even more customers.
Take the next step by migrating workloads
to Oracle Cloud Infrastructure.

Enterprise power with a startup price tag

If you haven't moved a production workload to Oracle Cloud
Infrastructure (OCI), your startup is not taking advantage of Oracle's
scale, speed, security and savings. OCI is secure, cost-effective,
and built to handle workloads from DevOps to high performance
compute including AI, machine learning, analytics, and data
modeling. With **per-second billing** for bare metal and VMs,
Oracle Cloud offers enterprise power at a startup price tag.

Startups who switch to OCI experience:[*]

- ¼ the cost for outbound bandwidth
- 2x better compute price and performance
- 44% lower compute costs for HPC

"We snapshot the servers on other service providers and then
create architecture from this image. We map each and every
service the startup was using earlier with Oracle Cloud services.
We do this free service fast, safely and securely, so the startup
can quickly start seeing the benefits of Oracle Cloud."

— Vikas Raina
Cloud Architect and Principal
Oracle for Startups

Hands-on support
Learn OCI with the support
of a dedicated global team.

Cloud account set-up

Onboarding and console training

Competitor comparison training

Initial workload migrations

A successful migration

To move peer-to-peer lending startup Mawlny onto Oracle Cloud, the startup team took a snapshot of the Saudi Arabia-based fintech's other servers and created architecture from the image.

"We mapped each service that Mawlny was using with Oracle Cloud services," says Vikas Raina, who headed the Oracle team. From there, his team created secure tunnels to migrate data to Oracle Cloud. The team completed the migration in under two weeks.

"Oracle gave us experts we trust," said CEO Ahmed Abbas Mohammad, citing a smooth and easy migration, "The startup program and the support team are great."

Read *A Fintech's Cloud Migration Journey*

What you should know about migration

We make migration simple

The Oracle console is intuitive and self-service. Hands-on support from our dedicated team makes it even easier (and we empower your startup's champions to take over).

You're never locked in

With open-source and open-standard compatibility, Oracle supports your multi-cloud strategy.

No long-term contracts or minimum spend

Only pay for what you use with transparent, pay-as-you-go pricing.

Migration opens doors

Running workloads on OCI is a step toward being Market Connect ready, which offers marketing exposure, global VC network, and customer introductions.

You're not alone

We offer robust technical services, delivered by a team of experienced cloud architects and developers. Support can include onboarding, complete architecture audits, and hands-on migration. Startups shouild be prepared to designate an in-house resource to work with our migration specialists.

Get started

Enrolled startups can request migration support in the **Startup Portal**.

Join now.   oracle.com/startup