

ORACLE CLOUD EXPRESS FOR SALES

GET STARTED WITH A SIMPLE, FAST AND COST EFFECTIVE ORACLE SALES CLOUD ADOPTION TODAY!

KEY FEATURES

- Pre-defined Processes
- Fully-functional Processes
- Reduced Costs
- Accelerated Timelines
- Fixed Deliverables
- Risk Mitigation

KEY BENEFITS

- Pre-configured best practice business processes
- Accelerated time-to-value through the use of a prescriptive, best practice methodology
- A comprehensive approach to deploying Oracle Sales Cloud processes quickly and cost-effectively

Delivered by experts in Oracle Consulting, Oracle Cloud Express for Sales is a combination of pre-configured best-practice processes and a robust library of tools and templates designed to make your Oracle Sales Cloud implementation simple, fast, and cost-effective. Oracle Consulting experts help drive your project to success and accelerate time-to-value by providing a comprehensive methodology and robust toolset through our Cloud Express solutions to deploy best-practice Customer Relationship Management (CRM) processes within your organization.

Overview

Designed for organizations committed to adopting best-practice CRM processes in an accelerated manner, the Oracle Cloud Express for Sales solution is a great way to speed up the adoption of your Oracle Sales Cloud subscription and take advantage of our powerful product capabilities. The Oracle Cloud Express Solution approach delivers fully functioning business processes in just a few weeks.

The Oracle Cloud Express for Sales solution enables pre-configured best-practice processes that have been assembled based on decades of experience deploying Oracle CRM solutions for thousands of organizations. A robust set of tools will be used to prescriptively guide you through the adoption process, including use of a comprehensive project management methodology.

Scope

The Oracle Cloud Express for Sales solution includes deployment of the following Sales Cloud Modules:

- Oracle Sales Cloud Foundation Base
- Customer Management, including Contact and Activity Management
- Opportunity Management
- Sales Catalog
- CRM Smart Phone

Consulting Services include:

- Initial application functional set up, including user roles and visibility structure
- Up to eight remotely-led workshops designed to guide you through the application, review business process best practices, and facilitate configuration decisions
- Application configuration
- Data Migration of up to 100,000 legacy records into the three primary application objects (Customer, Contacts, and Opportunities)
- End-to-End System Review Session
- Post Deployment Support

The Oracle Cloud Express for Sales solution approach is typically completed in five weeks.

WHY ORACLE CONSULTING

- **Leading Expertise:** Oracle's own experts providing thought leadership for every Oracle solution.
- **Broad Coverage:** "End-to-end" lifecycle services across the entire Oracle product footprint.
- **Global Scale:** 17,000 Oracle experts in 145 countries, serving over 20 million users.
- **Unified Methodology:** Based on industry standards, high quality results across complex projects.
- **Flexible Delivery:** Onsite, offsite, and offshore, along with innovative solutions.

RELATED SERVICES

You may also be interested in the following offerings from Oracle Consulting:

- Oracle Customer Relationship Management Incentive Compensation Cloud Express Solution

Once completed, the Oracle Cloud Express Extension Solutions are also available should you have requirements to further your configuration.

Are You A Candidate?

Successful organizations are those that can readily adopt the business process enabled by deployment of an Oracle Cloud Express for Sales solution, effectively leading their organization through any business process adoption or change management requirements. By doing so, organizations can reap the benefits of a true SaaS solution: best practice, defined, end-to-end business processes, delivered in the most cost effective manner.

How We Are Different

The Oracle Consulting team is focused exclusively on Oracle Technologies, and we have the experts that others turn to for leading practices in Oracle hardware and software implementations. We know how to best optimize your investment in Oracle products and can provide your business with tightly integrated, comprehensive, superior services throughout your ownership experience.

Getting Started

Leverage Oracle's methods, tools, and extensive experience across diverse industries and geographies. Tight integration across Consulting, Development, Support, Education, and Global Delivery puts the entire Oracle team behind your success. To learn more, contact your local Oracle Consulting representative.



Oracle is committed to developing practices and products that help protect the environment

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Hardware and Software, Engineered to Work Together