

ORACLE®
License Management
Services

Introducing Oracle License Management Services

Validating the compliance
position of your deployed
Oracle estate

ORACLE®

Why engage with Oracle LMS?

ENSURE A
COST-EFFECTIVE
DEPLOYMENT OF
YOUR ORACLE
ASSETS

VALIDATE AND
AUTHENTICATE
YOUR ORACLE
COMPLIANCE
POSITION

ENHANCE
YOUR ABILITY
TO EFFECTIVELY
MANAGE ORACLE
SOFTWARE
LICENSES

Oracle License Management Services (LMS) exists to provide customers with a trusted, reliable, and authoritative view of their Oracle software deployment. What that means in practice is that we work with organizations to help ensure their Oracle investments are put to use in the most appropriate and cost-effective way possible—while also ensuring a fully compliant position versus their entitlements.

To do this we can call upon a variety of tools and procedures, alongside our unrivaled experience of Oracle licensing, to give you complete visibility of your deployed Oracle estate. Such a view enables you to confidently understand which assets are being used and which aren't. As a result you'll be able to repurpose licenses that are not being utilized (shelfware), and deliver a closer alignment between the licenses you own and end-user requirements (business strategy).

Most importantly, we will corroborate your Oracle compliance position and address any areas of over and under-usage, thereby helping move your organization away from the prospect of financial risks caused by non-compliance or unscheduled audits.

ORACLE LMS: OUR PURPOSE

To provide customers with an open, transparent, and definitive assessment of their compliance position, and the effectiveness of their internal licensing controls



Oracle LMS: Leading through experience

Nobody knows more about the finer aspects of Oracle licensing than Oracle LMS. We're the recognized authority for Oracle software audits, and look to refine and optimize the process at every opportunity based on direct customer feedback.

We can do this because we're exclusively focused on license management, and work constantly with Software Asset Management (SAM) teams from across the globe to identify what's working and where we can better support their own internal audit capabilities.

Our values begin with a spirit of integrity, alongside a commitment to building trusted partnerships and demonstrating a detailed appreciation of each customer's license position.

This is essential when helping customers assess their compliance position and the effectiveness of their internal SAM controls.

To this we also add our commitment to best practice and applying our licensing policy knowledge to your business to help keep your organization compliant.

An overview of our approach

When engaging with customers to conduct a software audit, Oracle LMS typically groups the different tasks and actions we complete into three distinct phases:

1. INITIATE:

The process begins with an act of measurement and the creation of a factual record from which future conversations can be based. This activity includes the use of data collection tools to build a detailed view of your entire Oracle deployment.

2. INVESTIGATE:

Here we look to understand the what, where, and when (and most importantly, the why) behind your deployment, to assess the controls in place and the intent to follow best practice.

3. INFORM:

Here we act in a transparent and collaborative manner to provide a factual report of outputs and findings based on our analysis, as well as details of any issues with existing SAM controls.

This is a three-step process that puts customer experience at the heart of the equation. We work hard to minimize any disruption to your team and operation caused by a software audit, and can be relied upon to optimize every interaction and touchpoint.

This is why we call it a 'customer first' approach and ensure all outputs help inform and empower – and ultimately promote – more proactive SAM capabilities.

Making sure you have all the right tools for the job



LMS Audit Services help organizations gain a detailed evaluation of their current deployed Oracle estate. As a result, customers can verify the total number of their Oracle assets, reconcile actual usage versus contractual entitlements, and address any resulting gaps.

ANALYSIS AND TECHNICAL TOOLS

During an audit process Oracle LMS can deploy a range of tools to gather usage data, and we work with customers to find the option best suited to their specific environment.

Tools that include:

- **Standalone scripts**— product-specific measurement options that provide a simple, non-intrusive way to extract data
- **Oracle LMS Collection Tool**— detects and collects usage data
- **Oracle Server Worksheet**— a declaration of all of the Oracle products customers have installed in their company
- **Oracle Enterprise Manager (bundled with most licensed Oracle technology products)**— robust discovery and measurement capabilities across multiple Oracle products

OUR APPROACH TO TOOLING

Oracle LMS has adopted a three-pronged approach to tooling:

1. At Oracle LMS we continue to develop our own in-house tools that will help identify where products are being deployed and used
2. As a company, Oracle is constantly expanding capabilities within its technology stack (specifically Enterprise Manager) for capturing usage and installation information
3. Oracle LMS also works with third-party tool vendors to enable them to accurately capture usage data relating to Oracle products

Combined, these three approaches ensure our customers are offered the flexibility needed to effectively measure their Oracle usage independently – alongside software from other vendors.

Want to find out more?

More information on Oracle LMS policies and procedures can be found at www.oracle.com/goto/lms

Here you'll find useful resources that include:

ORACLE LICENSING POLICY
ORACLE LICENSING PRACTICES

Get in touch

Oracle LMS is an organization that sits outside of any sales or commercial discussion. To discover how we can help keep you compliant, cost-effective, and confident, contact us at:

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