Overview and Frequently Asked Questions

■ OVERVIEW

Oracle Strengthens Security Offerings with Acquisitions of Thor Technologies and OctetString.

Since 1991, Thor Technologies has provided identity-management solutions to meet the security and compliance needs of large, complex organizations. Thor's flagship offering, Xellerate®, manages user-access rights and privileges throughout the provisioning lifecycle and across heterogeneous IT environments, including all platforms, systems, applications, and physical assets. Thor's enterprise-wide provisioning capabilities are deployed at industry leaders including Lehman Brothers, Sprint Nextel, Principal Financial Group, Toyota Financial Services, Barclays PLC, and others. The company's strategic partners include Accenture, BearingPoint, BEA Systems, and RSA Security.

Founded in 2000, OctetString has been a pioneer in defining and driving the evolution of virtual directory technology. OctetString's virtual directory and LDAP proxy software help organizations maximize their existing identity infrastructure by providing aggregated views of identity information in their original sources, whether in directories or elsewhere. This helps accelerate application and identity management deployments. OctetString's approach via Direct Data Access is widely accepted as a best practice in the industry. OctetString has over 50 customers including Boeing, Pfizer, Motorola, Bayer, the US Department of Defense, BP America, AT&T, and Novartis.

Oracle Identity Management is the security backbone of Fusion Middleware. Comprising of a suite of best-in-class, heterogeneous identity management, Oracle Identity Management delivers solutions across access control/single sign on, identity administration, identity federation, user provisioning, directory services, and Web services management. Oracle Identity Management is proven technology deployed in many of the world's largest identity management deployments and relied on by industry leaders that include General Motors, Pfizer, Ingersoll Rand, Charles Schwab, FedEx, Cingular Wireless, Boeing, British Airways, the United States Postal Service, the French Ministry of Education, and many more.

■ CUSTOMER BENEFITS

Thor and OctetString customers, as well as Oracle customers, are expected to benefit from the acquisitions in the following ways.

Thor and OctetString customers gain:

- Investment protection for critical enterprise infrastructure they have deployed or are in the process of deploying. The Oracle acquisitions help ensure these technologies will continue to be enhanced, supported, and extended for future versions of the products.
- Strength of a global software leader supporting them. As the world's second largest software vendor, Oracle has global sales and support capabilities supporting customers in over 145 countries in multiple languages, and has over 15,000 global partners to better serve our customers.
- A broad suite of other identity management related offerings that we plan to certify and pre-integrate with Xellerate and VDE that are expected to ultimately lower the total cost of ownership when deployed as part of their existing solutions.

Oracle customers gain:

- Industry leading user provisioning and virtual directory technology that complements Oracle's existing identity management offerings.
- Consolidated view of identity information for application development and deployment that leads to quicker identity management deployments.
- A deeper and richer single suite of identity management offerings that interoperate, share common administrative and management capabilities, and are sold and maintained by Oracle.

■ PARTNER BENEFITS

Partners benefit from these acquisitions in the following ways:

- Inclusion of leading heterogeneous, user provisioning and virtual directory technology added to the Oracle Identity Management suite. This suite is an integral part of the Fusion Middleware application development and deployment platform many partners build to today.
- Global partnering infrastructure and capabilities that Oracle can deliver, allowing existing Thor and OctetString partnerships to be broadened, while providing for new ones as well.

Frequently Asked Questions

■ IDENTITY MANAGEMENT OVERVIEW

What is Oracle's Identity Management strategy?

Oracle's Identity Management strategy is to deliver to our customers a leading suite of standards-based, heterogeneous best-in-class identity management offerings. This strategy entails delivering to our customers a complete solution that spans access control/single sign on, identity administration, identity federation, directory services, user provisioning, and web services management capabilities. Additionally, the strategy takes an application-centric approach whereby identity management functionality will be built into business processes and made a part of Oracle's application development and deployment framework over the course of time. Finally, Oracle plans to continue to deliver identity management solutions that work in "real world" environments, supporting a broad array of heterogeneous systems and industry standards.

How will the addition of Thor and OctetString complement this strategy?

Thor and OctetString deliver two important identity management technologies to strengthen Oracle's identity management suite. These are an:

- Enterprise-wide user provisioning solution with Thor's industry leading Xellerate provisioning solution. Xellerate addresses the entire provisioning lifecycle for users - from initially automating application access rights and permissions to dynamically adapting to longer term changes in user and business requirements.

- Innovative leading virtual directory technology from OctetString's Virtual Directory Engine (VDE). This technology helps organizations access identity data that is distributed across the enterprise and present it in aggregated views required by enterprise applications such as portals, policy servers, and web services applications. Virtual directory technology allows organizations to more rapidly deploy identity management solutions.

The addition of Thor and OctetString's solutions to the Oracle Identity Management suite create the industry's most complete suite of identity management offerings provided by a single vendor.

What are Thor's products?

Thor's flagship product is Xellerate, which automates the process of provisioning of IT resources. Xellerate connects users to the resources that they need to be productive and revokes unauthorized access to protect proprietary information, thus enhancing security. Xellerate contains unique capabilities delivering concrete benefits to customers. Unique to the Xellerate technology is the Adapter Factory® integration technology, which enables ease of integration with any resource with minimal complexity or costly development, reducing implementation complexity and accelerating time-to-production, at significantly lower costs. This capability is complemented by an extensive library of resource adapters providing connectivity to numerous applications and IT systems. Finally, Xellerate provides the most comprehensive centralized view of current and historical user access privileges of all provisioning systems, enabling certainty about which users have access across the enterprise.

Will Oracle continue to sell Oracle COREid Provisioning?

Oracle plans to license Oracle Xellerate Identity Provisioning to new customers.

What are OctetString's products?

OctetString's Virtual Directory Engine (VDE) is directory services middleware that helps organizations access identity data that is spread across the enterprise and present it in views required by enterprise applications such as portals, policy servers, and web services applications. Directory information is drawn in real time, on demand from its native repositories rather than having to be permanently stored in additional physical directories. This real-time access eliminates the need to synchronize a data store across multiple "feeder" directories, preventing data latency. VDE is used for a variety of purposes including: multi-directory consolidation, password integration between directories (particularly with Active Directory), directory proxy, directory firewall, and directory emulation.

Will Oracle continue to sell Oracle Internet Directory (OID)?

Yes. OID, Directory Integration Platform (DIP), and Oracle Virtual Directory are complementary technologies and are anticipated to be regularly deployed with one another. While all directory technologies are independent of one another, together they comprise Oracle's directory services offerings.

How compatible are the Thor and OctetString technologies with Oracle Fusion Middleware?

Both Xellerate and Virtual Directory are Java, standards-based servers supporting a wide array of heterogeneous systems. These technologies well complement the Oracle Identity Management and Oracle Fusion Middleware product families and will allow for faster deployments.

How will Xellerate be integrated into Oracle Identity Management?

Oracle plans to release Thor Xellerate as Oracle Xellerate Identity Provisioning. Oracle plans to additionally complete an initial certification with other Oracle offerings. The Thor engineering team has joined Oracle and will continue their Xellerate development efforts within Oracle.

What is the schedule for this integration?

There are three milestones for integration of Xellerate into Oracle Identity Management. The first milestone rebrands the Thor product. The remaining two will be part of the existing Oracle Identity Management planned release schedule, which is release 10.1.3 planned for 2006 and 11*g* thereafter.

What are planned future product enhancements?

Planned release 10.1.3 enhancements include further certification with other Oracle products, including Oracle 10*g*, as well as other features that are currently planned as part of Thor's future development schedule, including additional compliance automation functionality.

Planned release 11*g* enhancements include further integration with Oracle COREid Identity and Access and Oracle BPEL Process Manager.

■ IDENTITY MANAGEMENT OVERVIEW (CONTINUED)

How will OctetString's products be integrated into Oracle Identity Management?

We plan to release OctetString's Virtual Directory Engine as Oracle Virtual Directory. Oracle plans to complete an initial certification with other Oracle offerings, including Oracle Internet Directory. The Octet-String engineering team has joined Oracle and will continue their virtual directory development efforts within Oracle.

What is the schedule for this integration?

There are three planned milestones for integration of Virtual Directory Engine into Oracle Identity Management. The first milestone rebrands the OctetString product. The remaining two will be part of the existing Oracle Identity Management planned release schedule. This is release 10.1.3 scheduled for 2006 and 11*g* thereafter.

What are planned future product enhancements?

Planned release 10.1.3 enhancements include further integration with Oracle Fusion Middleware components to enhance administrative and configuration capabilities for Oracle COREid as well third party directory and identity management deployments

Planned release 11*g* enhancements include additional integrated management capabilities with Oracle Internet Directory as well as additional virtualization for other Oracle offerings.

Will the addition of these two acquisitions change the existing Oracle Identity Management development roadmap?

With the exception of development plans for Oracle COREid Provisioning which will now be replaced by Oracle Xellerate Identity Provisioning, there are no planned changes to the Oracle Identity Management roadmap. In fact, these acquisitions help to accelerate some of the roadmap plans.

■ BUSINESS CONTINUITY

Are Thor's and OctetString's solutions still available for purchase?

Yes. Please contact your respective Thor or OctetString sales representatives to assist you.

Should Thor customers continue to call Thor technical support and should OctetString customers continue to call OctetString technical support?

Yes. Customers will continue to see continuity in support and services, and should continue to use their existing contacts for support, professional services, and sales to address immediate and ongoing needs. We will communicate all changes and transitions occurring after the close of the transaction well in advance through these familiar channels.

Will training on Thor and OctetString products continue?

Yes. We currently plan to combine the education programs from Thor and OctetString with Oracle University. We want to ensure that our customers' software provides the best possible service for their organizations, and we know excellent training is critical to reach that goal.

Will existing Thor and OctetString customer contracts be honored after the closing of the transaction?

Yes. Oracle intends to honor the terms and conditions of all existing contracts.

What happens next?

A series of communications will take place to inform you of next steps from support plans to future product roadmaps. If you are a Thor customer or partner, please visit oracle.com/thor for up to date information on the integration. If you are an OctetString customer or partner, please visit oracle.com/octetstring.

What is the purchase price of each of the transactions?

The terms of each transaction are confidential and will not be publicly disclosed.

Will Thor and OctetString's leadership team and employees be retained?

Yes. The goal of this combination is to complement Oracle offerings with Thor and OctetString's leadership, development, sales and service teams.

Would I be affected if I purchased Xellerate through RSA Security, and currently obtain product support from them?

Oracle intends to honor the terms of the reseller relationship between RSA Security and Thor Technologies, including the existing obligation to provide level 3 support to customers who purchased Xellerate from RSA Security. So the only expected change is the broadening of the global scope, reach and capacity of Xellerate support specialists that would arise from this transaction. In the long-term, Oracle & RSA Security would work with each customer, on an individual basis, to work out the most mutually beneficial arrangement.

Where can I find out more information about the transactions?

For more information about the Thor acquisition please visit oracle. com/Thor. For more information about the OctetString acquisition, please visit oracle.com/octetstring. For more information about Oracle Identity Management, please visit oracle.com/identity.

This document is intended to outline our general product direction. It is intended for informational purposes only, and may not be incorporated into any contract. It is not a commitment to deliver any material, code, or functionality and should not be relied upon in making a purchasing decision. The Development, release and timing of any features or functionality remains at the sole discretion of Oracle.

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