

Open Letter to Retek Partners

April 7, 2005

Retek Partners:

With Oracle and Retek now operating as one, we'd like to take this opportunity to pledge our continued commitment to the success of your business, the Retek products you work with and support for our mutual customers. In addition, we have outlined some of the benefits we expect our merger will deliver.

With this combination, Oracle is firmly established as a significant partner in the retail sector. As the retail industry continues to evolve, we believe the combination of Oracle and Retek will deliver greater value to our partners and customers. By joining the talents of both organizations, the combined companies will benefit from greater scale and expertise, enabling us to accelerate and deliver innovative solutions for your customers' businesses. This collective offering will now provide the retail industry with a comprehensive software solution that includes integrated back office functionality for finance and human resources, among other disciplines.

As always, our primary goal is 100% customer satisfaction. Our joint customers will see continuity of service across both Oracle and Retek offerings. We encourage you to continue using your existing contacts for partner support, professional services and sales to address your ongoing needs. Retek partner support teams will remain intact and continue to deliver the quality of service and solutions your customers have come to expect. These teams are now backed by Oracle's global partner organization and more than 13,000 developers dedicated to building the most innovative solutions in the market.

The Retek products remain available to implement with no disruption, and the development release plans have not changed given the absence of overlap between Oracle and Retek products. Retek provides planning, merchandising, supply chain and in-store applications to retailers while Oracle provides ERP applications, middleware and database software. As a result, your customers' existing investments are preserved. Further, you will have a clear and comprehensive product roadmap with a joint vision for the future based on the Java language and industry standards. With the integration of the combined companies' product offerings along with partners' specialized expertise in the retail sector, our customers will realize more complete solutions to meet their business needs. Partners will be able to leverage the strength of our combined solution into other industries and technologies for incremental growth.

Please join us on Friday, April 15th at 11:00 a.m. PDT / 1:00 p.m. CDT for an online town hall meeting, when we will officially launch our combined companies and discuss the value this merger will provide. Details about the launch and other important information can be found at www.oracle.com/retek.

Thank you for your continued support.

Sincerely,



Charles Phillips
President

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