

Oracle Buys Talari Networks

On November 15, 2018, Oracle announced that it has signed an agreement to acquire Talari Networks, a leading provider of Software-Defined Wide Area Network (SD-WAN) technology offering centralized control and improved application performance. The transaction has closed.

OVERVIEW

Talari's proprietary Failsafe technology enhances the benefits of SD-WAN by adding greater reliability and predictability while maintaining security for site-to-site and site-to-cloud connectivity and application access over any IP network. They serve over 500 enterprise customers in 40 different countries across a variety of industries including public sector, financial services, insurance, retail and manufacturing.

Together, Oracle and Talari will accelerate digital transformation and cloud adoption by providing companies with complete enterprise network solutions that ensure reliability and performance of real-time communications and mission-critical applications over any network.

Upon closing of the transaction, Talari will be featured as part of Oracle Communications Global Business Unit.

For more information, please visit oracle.com/talari.

PRODUCT OVERVIEW AND STRATEGY

What is the rationale for this acquisition?

Oracle Communications' leading Session Border Controller (SBC) and network management infrastructure secure and manage the flow of session data across fixed and mobile IP networks—connecting people, devices, and applications worldwide. Talari's Failsafe SD-WAN solution complements Oracle's SBC by delivering high availability and Quality-of-Experience (QoE) connectivity and cloud application access across any IP network with the reliability and predictability of private networks. Together, Oracle and Talari will accelerate digital transformation and cloud adoption by providing companies with complete enterprise network solutions that ensure reliability and performance of real-time communications and mission-critical applications over any network.

What products and services does Talari offer?

Talari is a leading provider of Software-Defined Wide Area Network (SD-WAN) technology offering centralized control and improved application performance. Their proprietary Failsafe technology enhances the benefits of SD-WAN by adding greater reliability and predictability while maintaining security for site-to-site and site-to-cloud connectivity and application access over any IP network.

How will the proposed acquisition impact the Talari product roadmap?

Oracle is committed to protecting and enhancing customer investments in Talari's solutions. After the close of the transaction, Oracle plans to continue investing in Talari. We expect this will include more functionality and capabilities at a quicker pace.

BUSINESS CONTINUITY**Can I still purchase Talari products and services?**

Yes. Talari products and services continue to be available. Please contact your existing Talari sales representative to assist you, or visit [Talari.com](https://www.talari.com) for contact information.

Should Talari customers continue to call Talari for account management and support?

Yes. Talari customers should continue to use existing Talari contacts for sales and support to address immediate and ongoing needs. We will communicate all changes and transitions occurring after the close of the transaction well in advance through these familiar channels.

Should Talari partners continue to contact Talari?

Yes. Talari partners should continue to use existing Talari contacts to address immediate and ongoing needs. If contact information changes, we will communicate these changes through normal channels. Oracle partners may also use their existing Oracle channels for support to answer any questions.

Where can I find out more information about the proposed Oracle and Talari combination?

For more information, please visit oracle.com/talari.

PRODUCT ROADMAP

Oracle is currently reviewing the existing Talari product roadmap and will be providing guidance to customers in accordance with Oracle's standard product communication policies. Any resulting features and timing of release of such features as determined by Oracle's review of Talari's product roadmap are at the sole discretion of Oracle. All product roadmap information, whether communicated by Talari or by Oracle, does not represent a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions. It is intended for information purposes only, and may not be incorporated into any contract.

CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This document contains certain forward-looking statements about Oracle and Talari, including statements that involve risks and uncertainties concerning Oracle's proposed acquisition of Talari, anticipated customer benefits and general business outlook. When used in this document, the words "anticipates", "can", "will", "look forward to", "expected" and similar expressions and any other statements that are not historical facts are intended to identify those assertions as forward-looking statements. Any such statement may be influenced by a variety of factors, many of which are beyond the control of Oracle or Talari, that could cause actual outcomes and results to be materially different from those projected, described, expressed or implied in this document due to a number of risks and uncertainties. Potential risks and uncertainties include, among others, the possibility that the anticipated synergies of the combined companies may not be achieved after closing, the combined operations may not be successfully integrated in a timely manner, if at all, general economic conditions in regions in which either company does business may deteriorate and/or Oracle or Talari may be adversely affected by other economic, business, and/or competitive factors. Accordingly, no assurances can be given that any of the events anticipated by the forward-looking statements will transpire or occur, or if any of them do so, what impact they will have on the results of operations or financial condition of Oracle or Talari. You are cautioned to not place undue reliance on forward-looking statements, which speak only as of the date of this document. Neither Oracle nor Talari is under any duty to update any of the information in this document.

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