

**ORACLE®**

JD Edwards  
EnterpriseOne



# JD Edwards Industrial Manufacturing and Distribution Industry Solution

# Industry Focus

## *Oracle Presence*



### **7 of the Top 10**

Fortune 500 electrical equipment manufacturers run Oracle applications



### **8 of the Top 10**

Industry Week's leading machinery manufacturers run Oracle applications



### **10 of the Top 15**

Leading container and packaging companies run Oracle applications

## *Sampling of JD Edwards Industrial Manufacturing & Distribution Customers*

- *The Dixie Group*
- *Raymond GN Johnston*
- *Edwards Lifesciences*
- *Maclean Fogg*
- *Stanley Black & Decker*



# JD Edwards Sub-Industries

**Wholesale  
Distribution**



**Automotive**



**Industrial  
Manufacturing**



**Chemicals**



**Paper & Packaging**



A young man with brown hair, wearing a dark blue polo shirt and a bright yellow high-visibility safety vest, is looking down at a tablet computer. He is standing in a factory or warehouse environment, with metal shelving and equipment visible in the background. The tablet is resting on a wooden workbench. To his right, there are several blue and white documents or manuals. The overall scene suggests a focus on digital technology in manufacturing.

**80%**  
MFG  
Companies  
will be  
global by  
2020

# Industry Challenges

Control inventory and cost

Disruptive digital business models

Resource and operation aligned with demand

Global competition, regulation and traceability



A photograph of two men in a factory or industrial setting. The man on the left is younger, with short brown hair, wearing a light grey polo shirt and dark trousers. He is holding a large, dark, circular object, possibly a fan or a part of a machine. The man on the right is older, with grey hair, wearing a light grey polo shirt and dark trousers. He is holding a large white sheet of paper and pointing at it with his right hand. They are both looking at the paper. In the background, there are industrial shelves with boxes and equipment. The image is partially covered by a blue and dark blue graphic overlay on the right side.

# The Future is Now

Top industrial manufacturing and distribution companies rely upon nextgen systems that accelerate digital innovation, optimize supply chain operations, and drive growth through customer-centric processes.

# JD Edwards Differentiators



## Transformational

- JD Edwards as an ERP platform enables digital business (mobile, IoT, cloud, social & big data analytics)



## Comprehensive

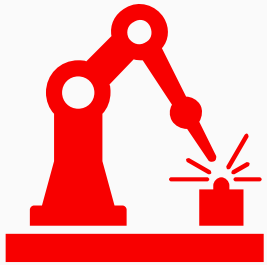
- Embedded solution
- Increased visibility across entire enterprise



## Streamlined

- Low TCO
- Easy to deploy and upgrade
- Simplification through personalization & UX

# JD Edwards Manufacturing & Distribution Differentiators



## Industrial Manufacturing

- Multimode MFG
- Configurator
- Fulfillment Mgmt.



## Medical Device

- Inventory - Advance Lot Processing
- 21 CFR Part 11 – Electronic Records



## Automotive

- Release Account & Cumulative Mgmt.
- Demand Scheduling Execution

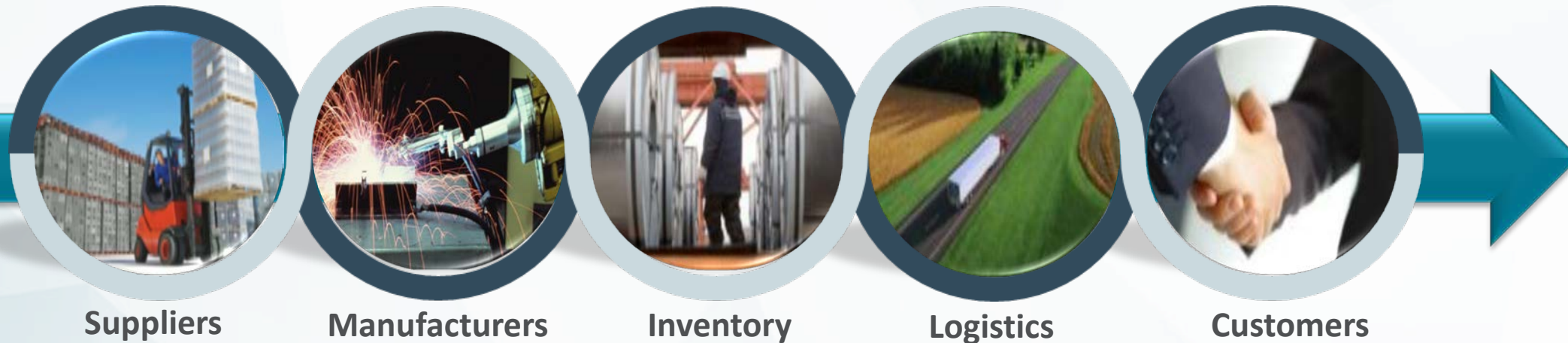


## Health & Safety

- Capture, report, and investigate workplace incidents
- Analyze for insight

# Industrial Manufacturing & Distribution Value Chain

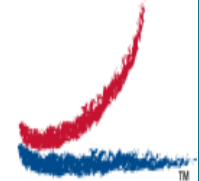
## Collaboration Across the Value Chain





# Customer Perspective

**Labeltechnology**  
Labels & Flexible Packaging



Leading flexographic printer of  
pressure-sensitive labels

Clear and  
accurate picture  
of manufacturing  
backlog

Improved  
operational  
efficiency and  
facilitation

*Oracle's JD Edwards EnterpriseOne is a flexible,  
end-to-end enterprise resource planning system  
that is a perfect fit for our label and flexible-  
packaging printing business*

# JD Edwards Customers Like You



- Fluidmaster upgrades JD Edwards for Global Company Growth
- Global single instance solution improves visibility across the board, and supports business process standardization





- Grupo Corporativo Papelera SA de CV is a Mexican enterprise engaged in the manufacturing and conversion of sanitary paper products, primarily bathroom tissue and napkins
- With all paper product shipment and billing information available online in the cloud, they can instantly respond to inquiries, giving us a competitive advantage





- Cefla Boosts Productivity by 25% with Real-Time Insight into Finance, Production, Logistics, and Customer Care and Cuts IT Maintenance by 30%
- Respond more quickly to fulfill customer orders for retail and wholesale storage and counters, as well as for its technology, dental, and paint products and to confirm raw materials and the availability of products in stock

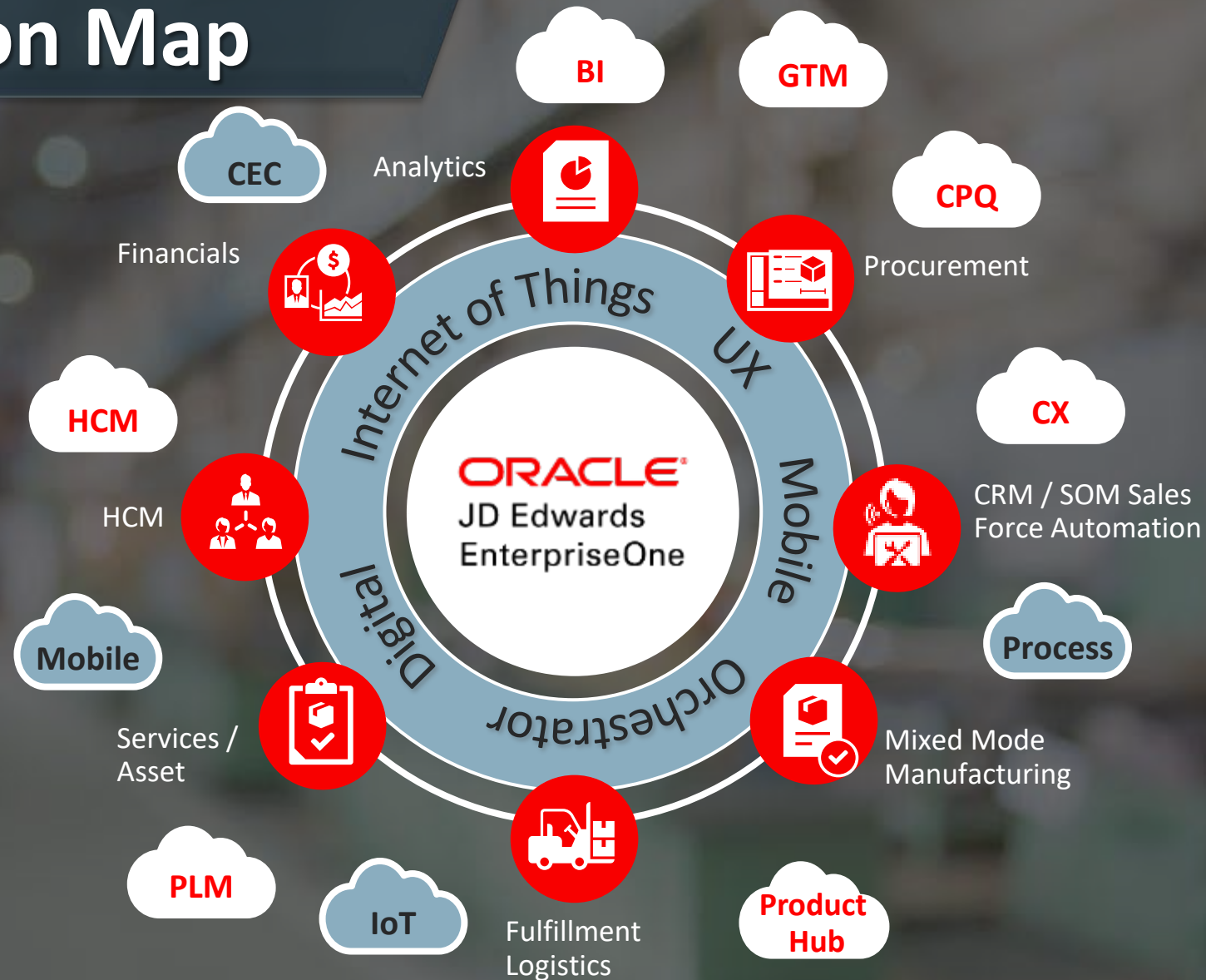
# Oracle Industrial Manufacturing & Distribution Solution Map

 **Leverage** your existing JD Edwards investment

 **Complement** your existing business processes with Oracle Cloud SaaS

 **Transform** your existing business processes with JD Edwards digital technologies

 **Extend** your existing business processes with Oracle Cloud PaaS





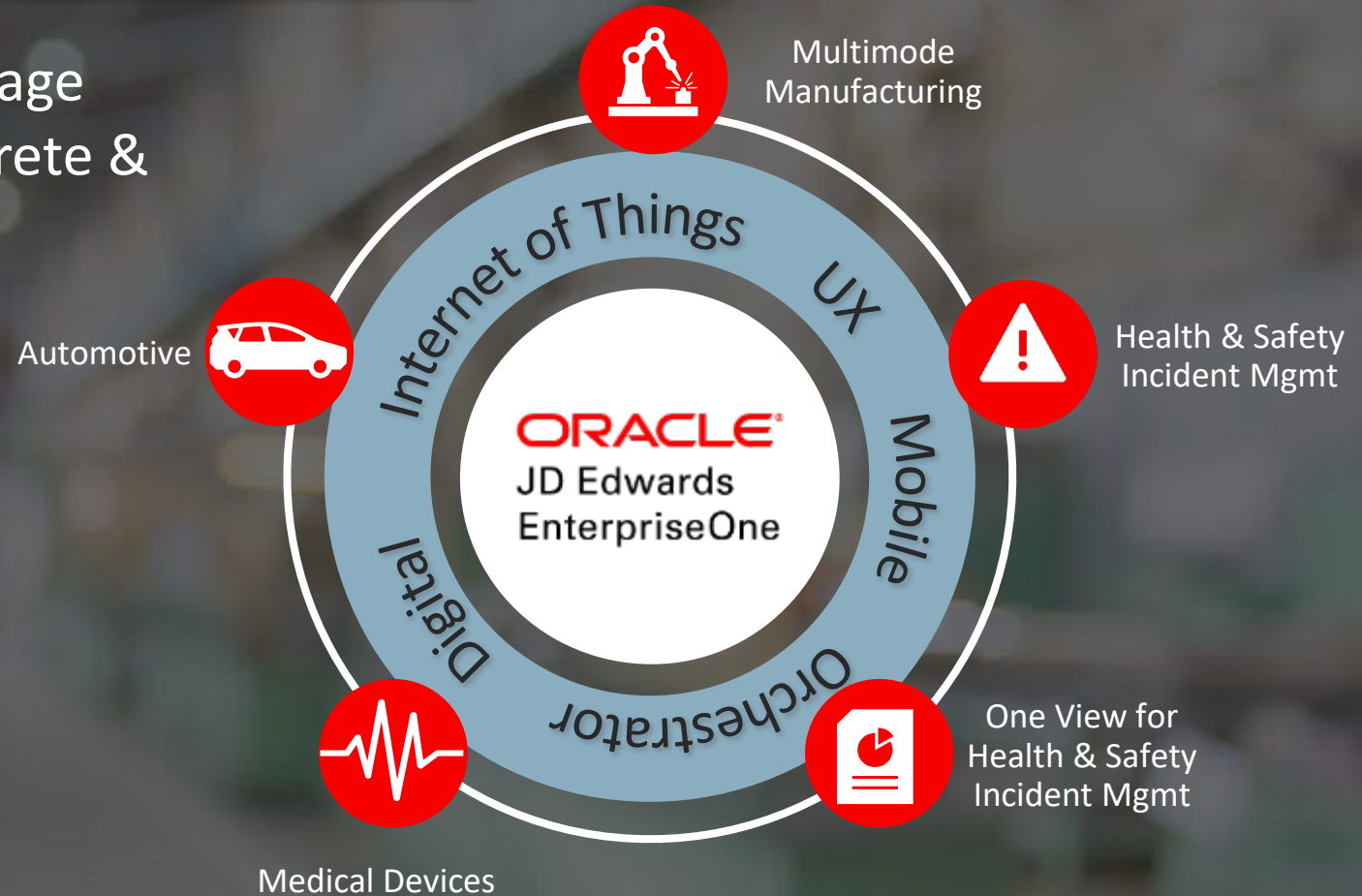
# JD Edwards MFG & Distribution Vertical Solutions Map

**Multimode Manufacturing** - Manage any combinations of process, discrete & rate scheduling modes

**Health & Safety** – Capture, investigate and report workplace incidents

**Medical Devices** – Inventory Lot and Serialization, Electronic Records

**Automotive** - Release Accounting & Cumulative Management



# Reach Us

Write to us

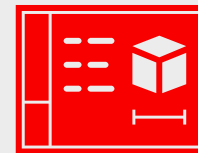
[LICENSESALES-NAA\\_US@ORACLE.COM](mailto:LICENSESALES-NAA_US@ORACLE.COM)

Visit

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# Products Appendix





Stay Tuned:

*JD Edwards individual product slides are coming soon and will become the appendix slides for this deck*

# To learn more about Oracle's Cloud products:

<http://Cloud.Oracle.com>

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