

ORACLE

# Building Resilience in Disruption

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Thank you to our partners

**Deloitte.**

**AMD**

**vmware**<sup>®</sup>

How are you solving  
complex challenges?

- 1 Enabling discoveries and new capabilities
- 2 With a complete set of solutions
- 3 From every angle of your business

You're building tomorrow

Preventing risk

Retaining talent

Reducing  
cost

Making  
discoveries

Outdriving  
competition

Increasing  
growth

Improving  
experiences

Partnership leads to deep expertise

45

years

+400k

customers

18

industries

# ANZ Growth and Momentum

**20+ years** of helping customers in Australia and New Zealand manage their most important data



↑ 50%

Cloud Consumption YoY

1

Go-Live/ Week



>4K

Customers in ANZ



>3K

Employees  
based in ANZ



2

Cloud Regions



>300

Partners



1 of 3

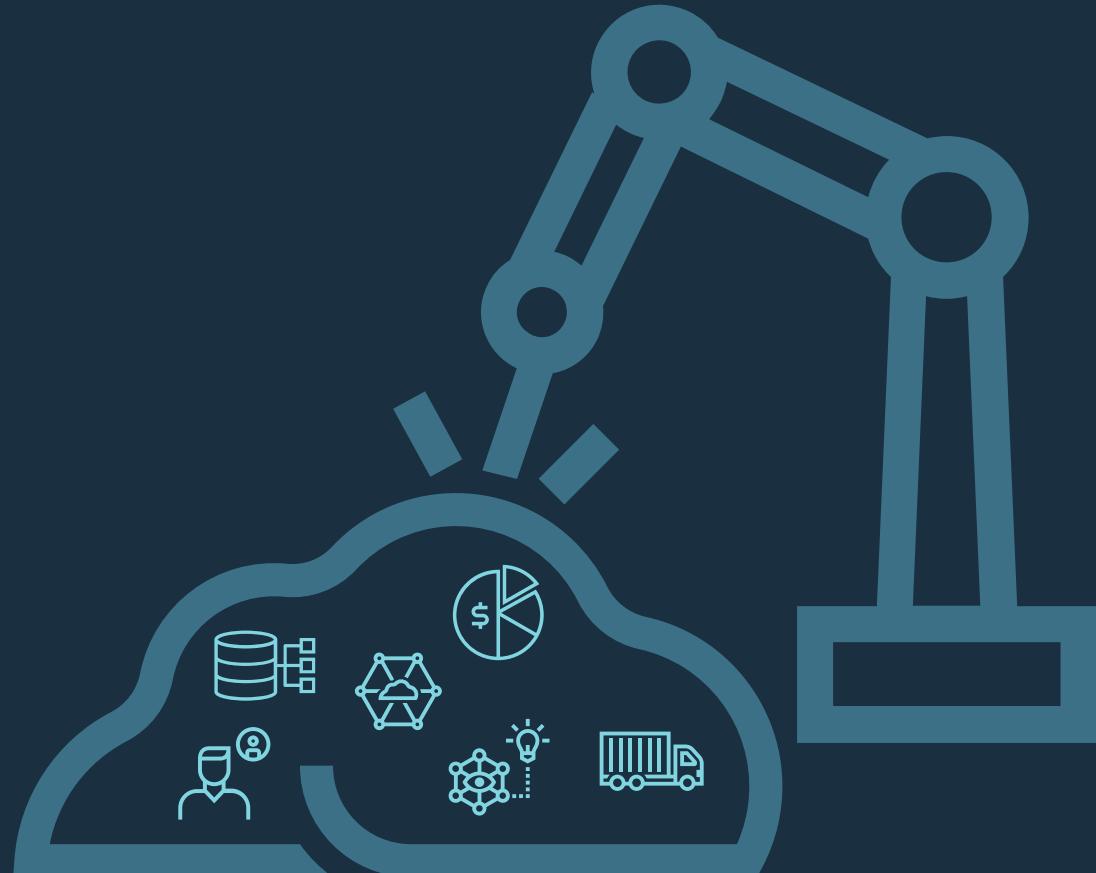
Global  
Innovation Labs

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# Cloud from scratch

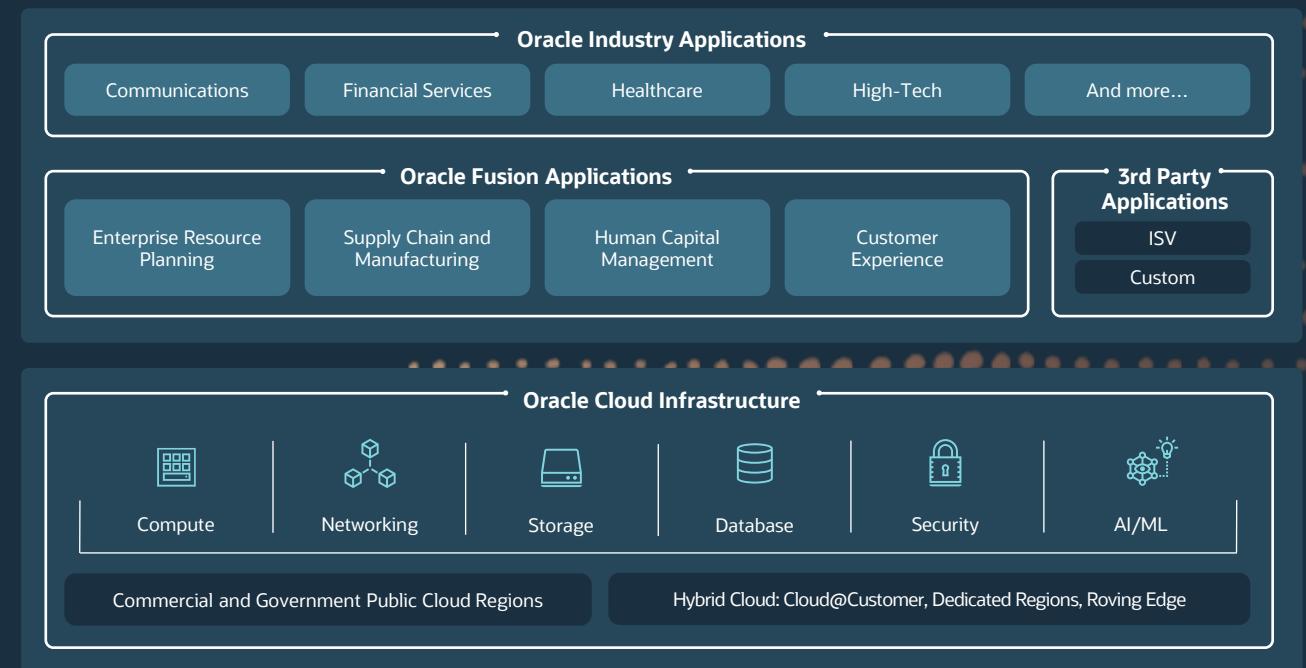
High performing  
infrastructure > On-Premises

Apps and Clouds  
that work  
together  
Services to ease  
the transition



Complexity calls for completeness

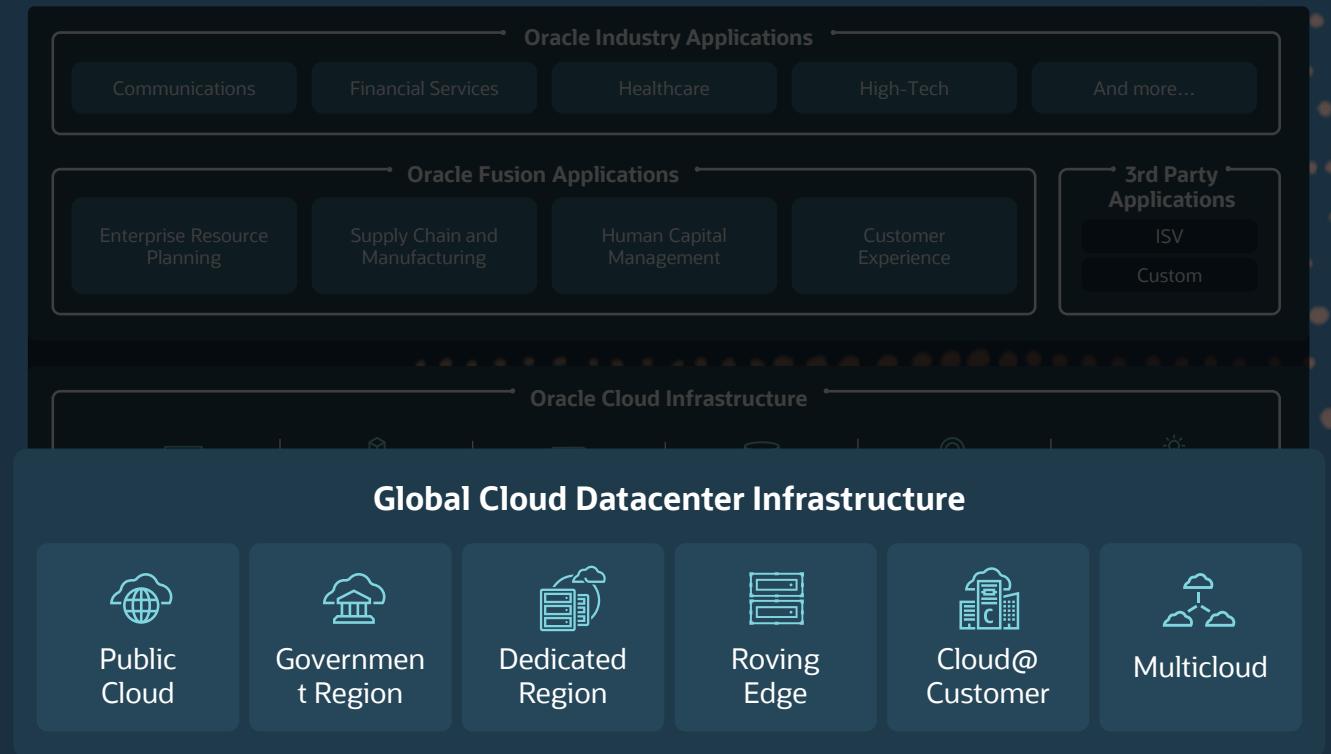
A complete  
portfolio for your  
Data  
Infrastructure  
Platform  
Apps  
Industry needs



Full cloud  
functionality

At the scale and  
location needed

Easily integrates with  
other clouds



# Built for

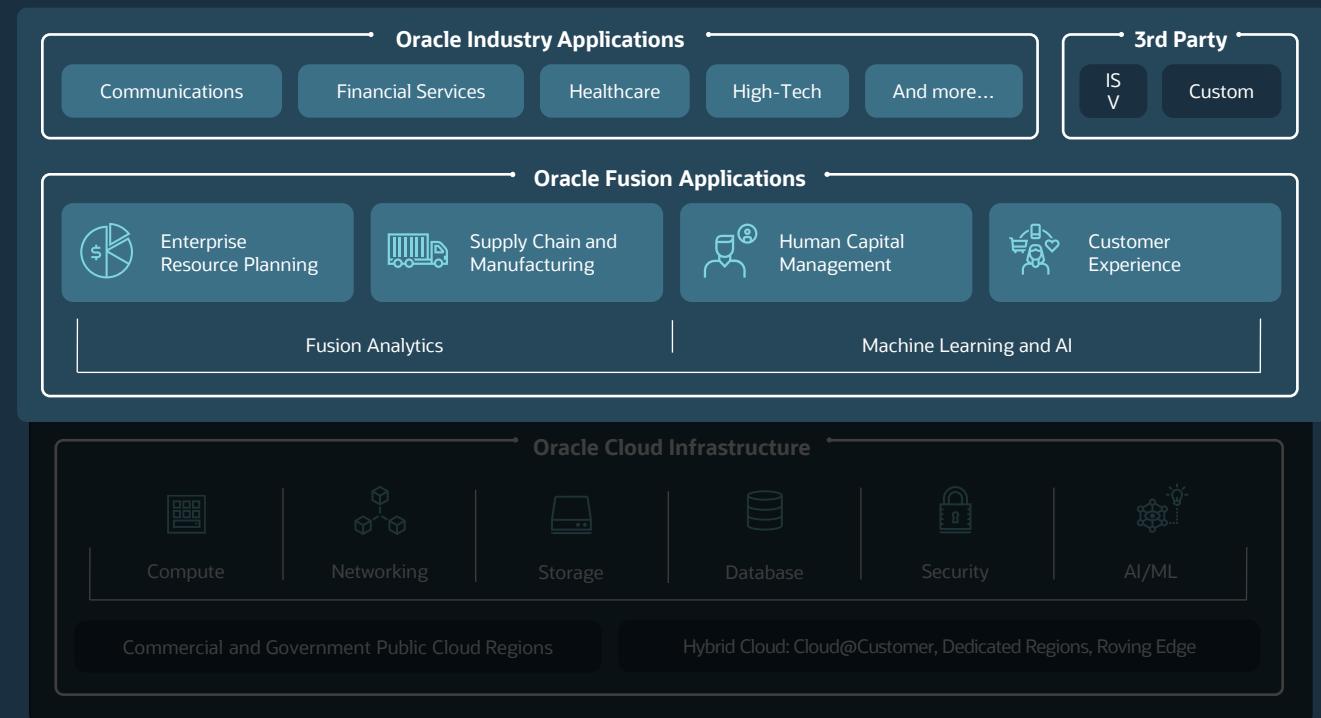
Demanding workloads

Highest security

Performance and efficiency



Innovation delivered  
Processes automated  
Productivity redefined



Combined  
expertise



A complete  
portfolio



Worldwide  
innovation

World class customers  
lead to worldwide innovation



**Jon Blackburn,**  
Executive Director  
Corporate Services &  
Chief Financial Officer,  
Sydney Opera House



**Peter Nikandrow,**  
Lead Oracle  
Partner APAC,  
Deloitte



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Thank you

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