Safe harbor statement

The following is intended to outline our general product direction. It is intended for information purposes only, and may not be incorporated into any contract. It is not a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions. The development, release, timing, and pricing of any features or functionality described for Oracle's products may change and remains at the sole discretion of Oracle Corporation.



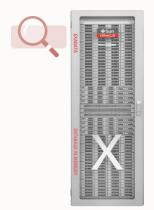
Excel with Engineered Systems

Björn Bolltoft

Consulting Product Manager Oracle Product Development

Enterprise Manager 13c Exadata Management



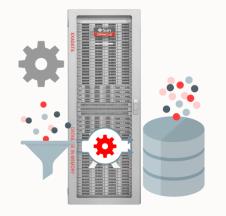


Exadata Monitoring

Single pane of glass to monitor Exadata hardware and software

New hardware targets for incident management specific to hardware targets

Monitoring of Exadata Storage Server faults



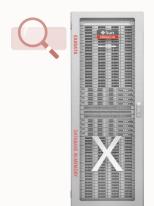
VM Provisioning

Exadata Create and delete a RAC Cluster including:

 VMs, Oracle Database (DB), Grid Infrastructure, and ASM

Scale up and scale down a RAC Cluster by adding or removing VMs including

DB, Grid Infrastructure, and ASM



Exadata Management

Support for Columnar flash and IORM Profiles

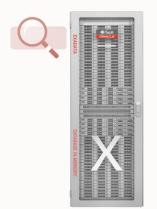
Execute cell CLI

Execute commands on IB switches



Enterprise Manager 13c Exadata Management





Exadata Migration and Cloning

Database Consolidation Workbench for all phases of consolidation from planning to deployment

Exadata Sparse Disk cloning for test/dev provisioning



Exadata Cloud Service

OPC Admin: Remotely monitor Exadata hardware

OPC Admin: No access to customer databases and host targets

Customer DBA: Hybrid management of databases, VMs targets (hosts)



Exadata Gains from EM Framework

- Discovery and Topology Modeling
 - Ability to discover target installations and present in a topology model
 - Associations with external targets in a topology model
- Monitoring and Incident Management
 - Monitoring by exception using metrics and thresholds
 - Incident management and integration with 3rd party ticketing system
- Configuration Management
 - Collection of configuration items
 - Search, compare and run configuration health checks using Compliance framework

- Reporting dashboard for Monitoring, Service Level Management, Compliance
- Automation and Active management
 - Jobs, Deployment Procedures, Software Library
 - EMCLI based operations
- Security and Access Control
 - Preferred credentials
 - Target level privileges to administrators



Enterprise Manager 13c Exadata Management







Exadata Monitoring

Single pane of glass to monitor Exadata hardware and software

New hardware targets for incident management specific to hardware targets

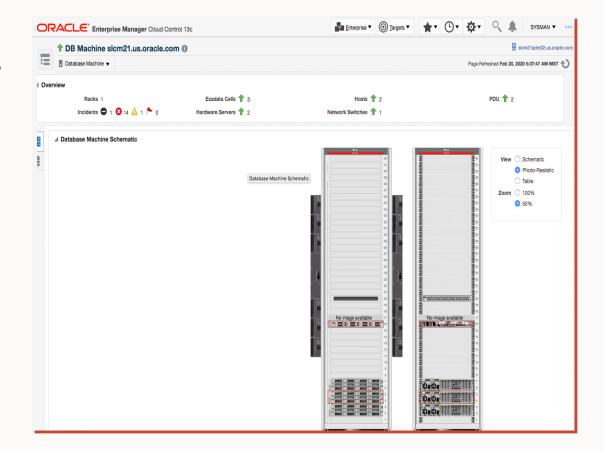
Monitoring of Exadata Storage Server faults



Exadata Monitor

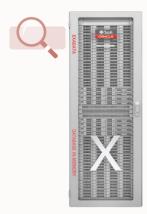
Single pane of glass to monitor Exadata hardware and software

- Hardware view
 - Schematic of cells, compute nodes and switches
 - Hardware components views and alerts
 - Photo-realistic schematic
 - Integrated with Ops Center
- Software/system view
 - Performance, availability, usage by databases, services, clusters
 - Software alerts DB, Cluster, ASM
 - Topology view of DB systems/clusters
- Configuration view
 - Version summary of all components along with patch recommendations





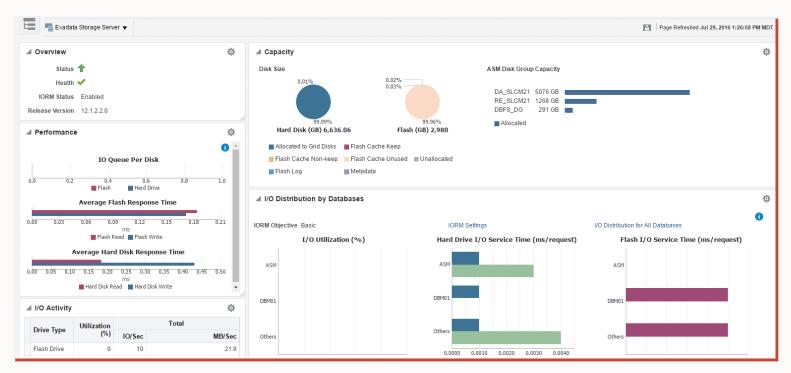
Enterprise Manager 13c Exadata Management



Exadata Management

- Support for Columnar flash and IORM Profiles
- Execute cell CLI
- Execute commands on IB switches

Storage Cell Management



- Storage Cell monitoring and administration support
 - Cell Home page and performance pages
 - Actions supported: Run cellcli/Exacli, setup IORM



Monitor "Extreme Flash" Configuration

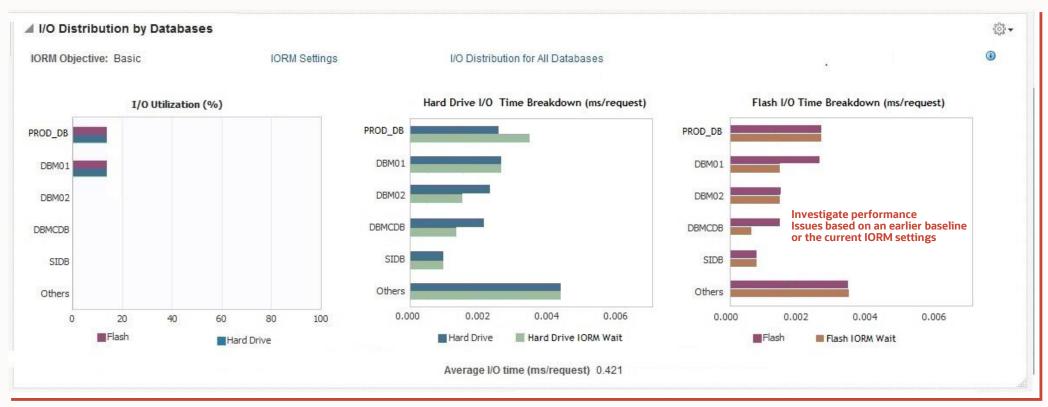
From Target Navigation Icon → Exadata Storage Server Grid

 ■ Exadata Storage Server Grid ▼ Page R 1. Target **Navigation** ▲ Capacity ■ Overview 3. Note only Flash lcon Disk Size Cluster ASM: +ASM_scas07adm0506 Sort By Total ▼ **Disk Size** 0.00% 5.03% **▲** Performance Flash (GB) 35,566.96 2. Perf. ■ Allocated to Grid Disks ■ Flash Cache Keep IO Queue Per Disk **Section for** Flash Log Flash Read ▲ I/O Distribution by Databases Average Flash Response Time & Write IORM Objective Basic IORM Settings I/O Distribution for All Databases Flash Read Flash Write I/O Utilization (%) Flash I/O Service Time (ms/request) 4. Monitor Flash **IO** service time • DLTP's peak load only consumes 20% of flash throughout • Use Cache Access throughput for scans! Ling flash increases scan throughput by up to 5x!



Charts on Cell and Grid Home Page

Cell and Grid Home page

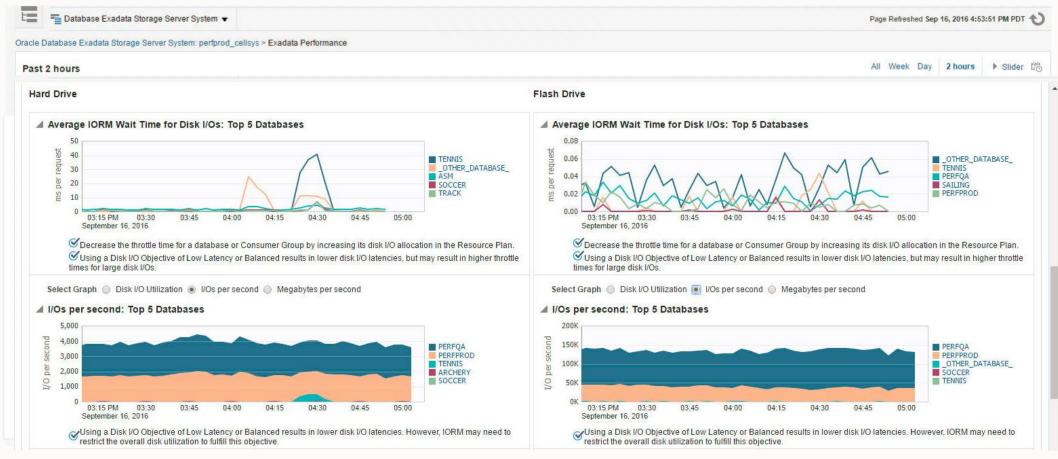


Monitor Flash performance and IORM waits

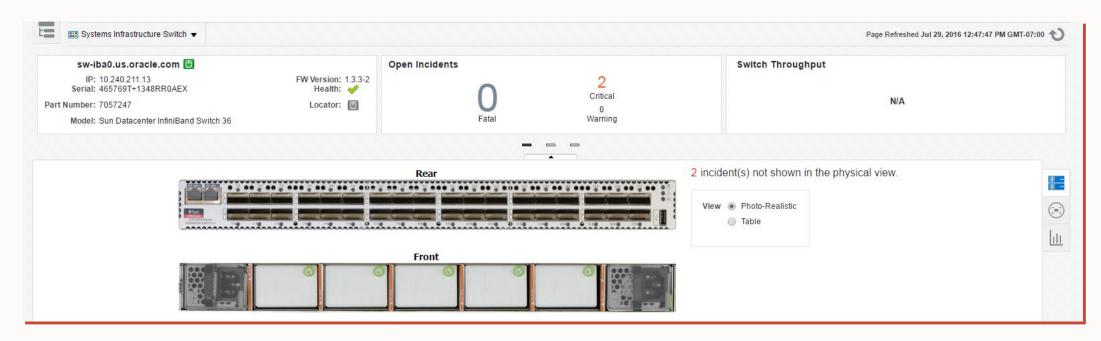


Cell and Grid Performance Page

From Target Navigation Icon → Exadata Storage Server Grid → Performance



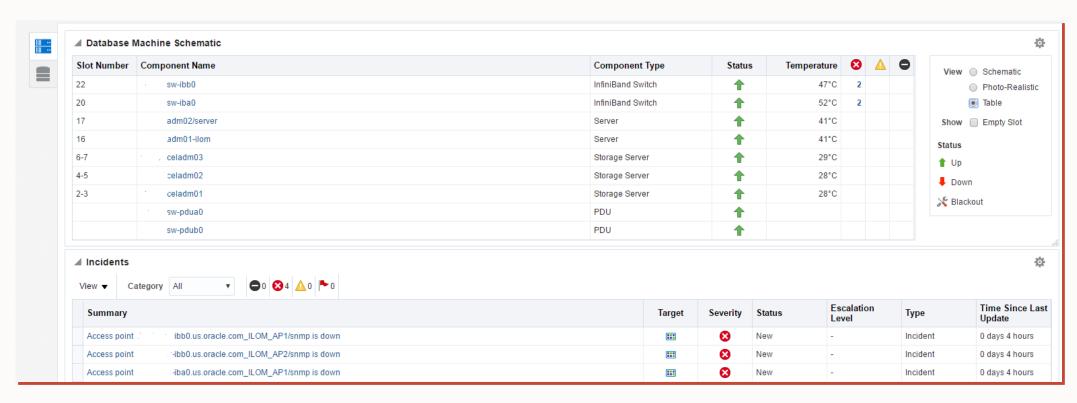
Infiniband Network Management



- Comprehensive monitoring
 - Alerts (switch generated and EM generated)
 - Performance metrics
 - Configuration metrics detect and notify configuration changes/best practice violations



Monitoring: ILOM, Cisco Switches, PDU



- Metrics monitored
 - Power supply failure, Fan failure, Temperature out of range
 - Configuration change tracking and reporting, SNMP access issues



Enterprise Manager 13c Exadata Management





VM Provisioning

Exadata Create and delete a RAC Cluster including:

VMs, Oracle Database (DB), Grid Infrastructure, and ASM

Scale up and scale down a RAC Cluster by adding or removing VMs including

DB, Grid Infrastructure, and ASM

Exadata Virtualization Provisioning

VM provisioning on Virtualized Exadata involves reliable, automated, & scheduled mass deployment of RAC Cluster

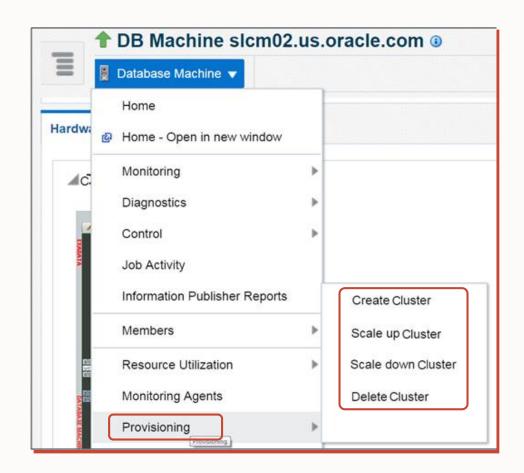
Includes VMs/DB/GI/ASM

Create / delete RAC Cluster

Including DB/GI/ASM

Scale up / down RAC Cluster by adding or removing VMs

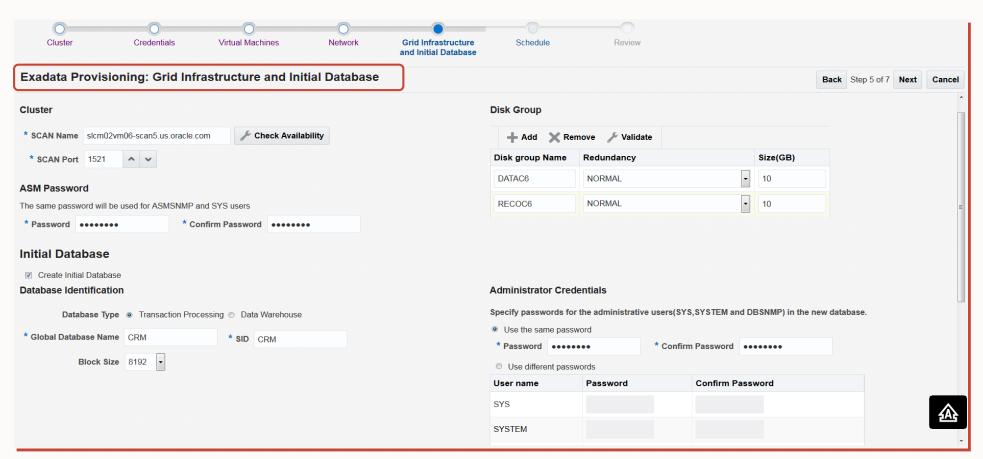
Includes DB/GI/ASM



Increase Operational Efficiency by Deploying RAC Cluster Faster on Virtualized Exadata



Exadata Virtualization Provisioning



Exadata Provisioning Workflow



Enterprise Manager 13c Exadata Management





Exadata Cloud Service

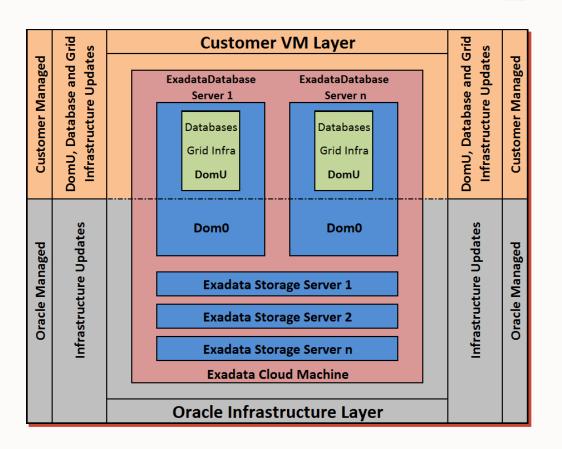
OPC Admin: Remotely monitor Exadata hardware

OPC Admin: No access to customer databases and host targets

Customer DBA: Hybrid management of databases, VMs targets (hosts)

Exadata Cloud: Shared Responsibility model

- Oracle Cloud Operations manages the physical infrastructure up to and including the compute node hypervisor and dom0's
 - ILOMs, compute nodes, storage servers, network switches, PDUs
- Customer manages the software running on the compute node DomU's and the allocation of resources
 - Customer does not discover the Exadata Database Machine target in EM





Exadata Cloud Target

EM 13.4

- First-class EM target for Exadata Cloud
 - Automatically identifies and organizes related targets
 - Provides an integration point for Exadata Cloud specific functionality
- Improved Performance Monitoring
 - Adds Exadata Storage Server and Exadata Storage Grid targets
 - Offers visualization of storage and compute performance for Exadata Cloud
 - Enables use of the same MAA KPIs developed for on-premises Exadata
- Scripted CLI-based discovery
 - Script the discovery of Exadata Cloud, including existing host, cluster, ASM, database and related targets, and adding storage servers

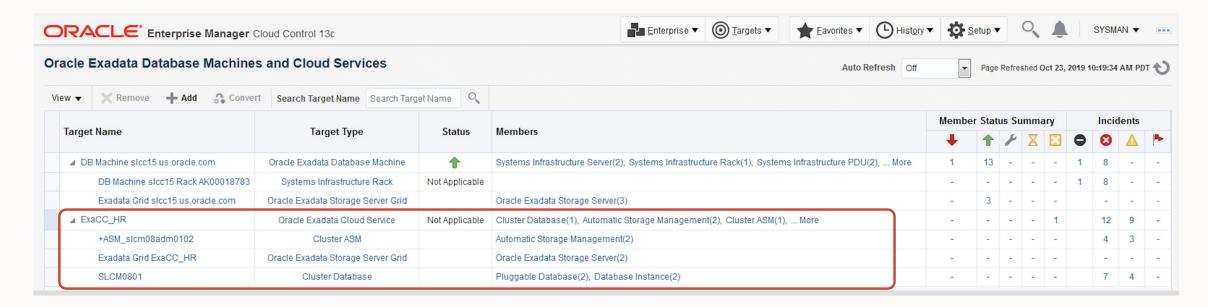


Exadata Cloud Target

EM 13.4

Provides a single pane of glass for Exadata and Exadata Cloud

- Monitor and Manage Exadata, Exadata Cloud systems together via Targets -> Exadata menu
- Consistent experience across Exadata Cloud at Customer and Exadata Cloud Service



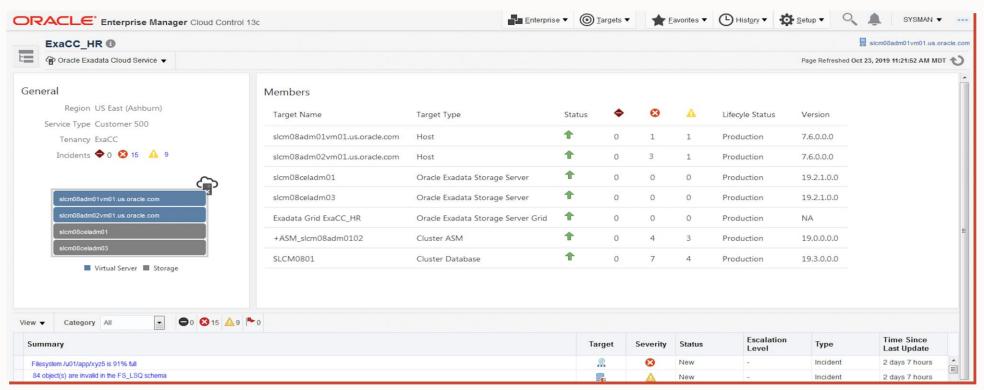


Exadata Cloud Target

EM 13.4

Visualization

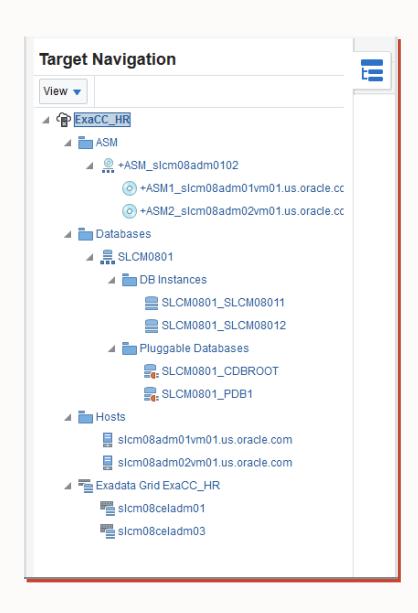
Visualize the databases and related targets associated with each ExaCC and ExaCS





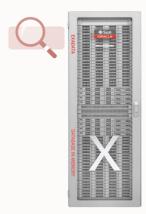
Exadata Cloud Target EM 13.4

Exadata Target Navigation



Enterprise Manager 13c Exadata Management





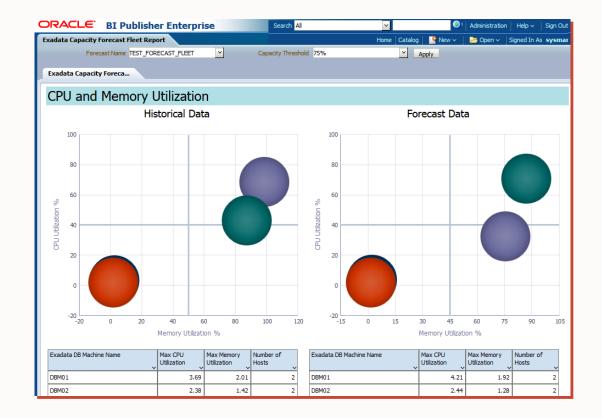
Exadata Migration and Cloning

- Exadata Capacity Planning using Exadata Warehouse
- Database Migration Planner for all phases of consolidation from planning to deployment
- Exadata Sparse Disk cloning for test/dev provisioning

Smart Insights from Exadata Warehouse

Post 13.4

- Proactively optimize Exadata utilization through Enterprise Manager
 - Warehouse stores very fine-grained Exadata storage, cell and host data along with AWR DB performance data
 - Forecasting algorithms identify resource issues
 - Retention of analytic results for use in BI tools
- Drive consolidation onto ExaCS, ExaCC and Autonomous Databases
 - Integrated capacity planning for both on-premises and cloud-based Exadata





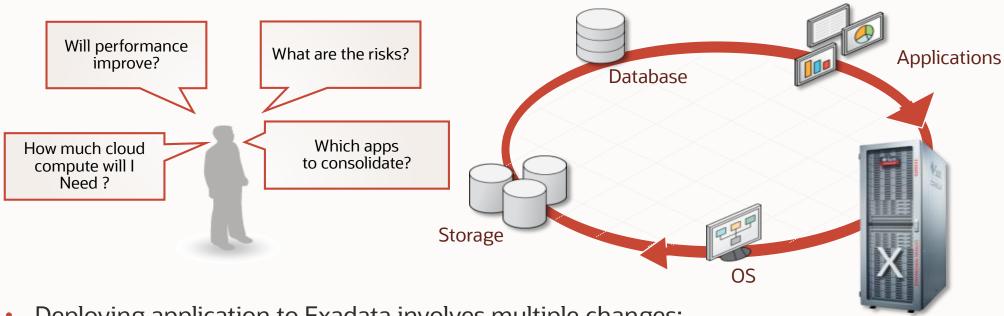
Exadata Capacity Report

Post 13.4

- Integrated view of current and projected resource utilization across Exadata fleet
 - Compute (CPU & Memory), Storage (IOPS, Disk space)
- Identify lead time to expand capacity using machine learning based forecast
 - Project resource growth vs. configured capacity headroom
 - Use seasonality to identify growth patterns, e.g. weekly peaks vs. daily peaks



Provisioning and Deployment Challenges



- Deploying application to Exadata involves multiple changes:
 - O/S migrations
 - Storage subsystem changes
 - Database upgrades
 - Single database instance to RAC
- Proper testing required for risk mitigation



Database Migration Planner

End-to-end Consolidation Solution

Plan

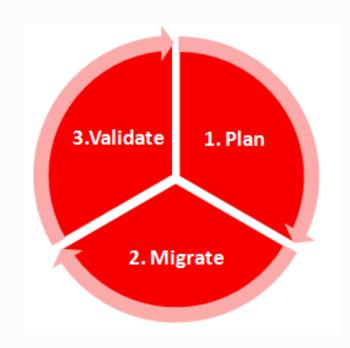
- Gives consolidation advice by identifying candidate databases for the designated consolidation platform using AWR data
- Accurately estimates requirements for Cloud migration

Migrate

 Implements consolidation plan by migrating databases to new consolidation platform using EM's provisioning features

Validate

 Validates consolidation plan with Real Application Testing (SPA) by running test workloads on consolidated databases





Database Migration Planner

Key Features

Estimates resource utilization under various consolidation scenarios

Ultra Conservative (peak maximum) → Aggressive (average)

Supported consolidation modes

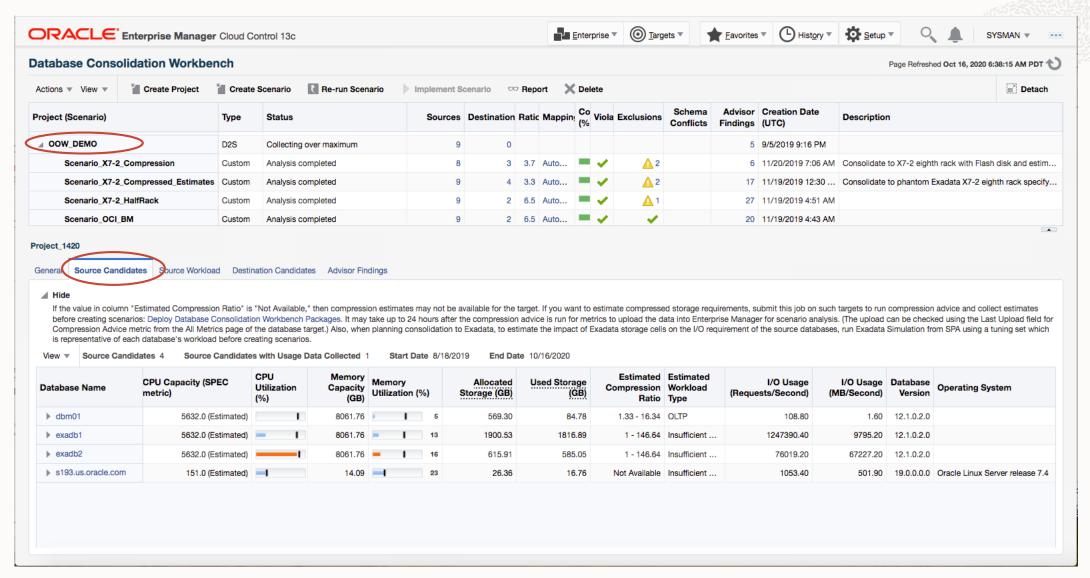
- Database-to-Database (Multitenant) consolidation
- Database-to-Server (Server, e.g. Exadata) consolidation
- Oracle Exadata Cloud Service migration

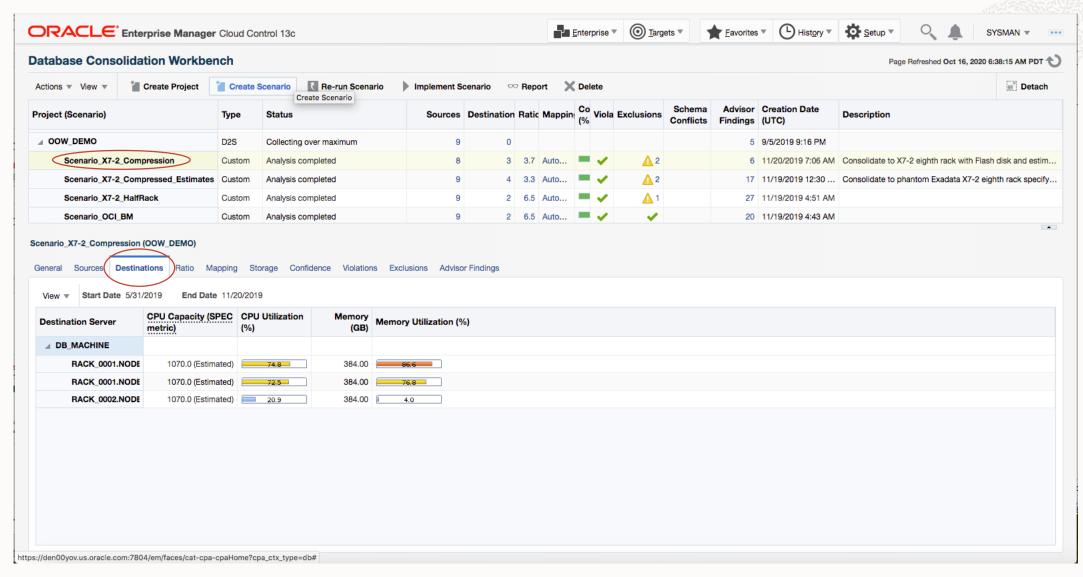
Consolidation optimization advice

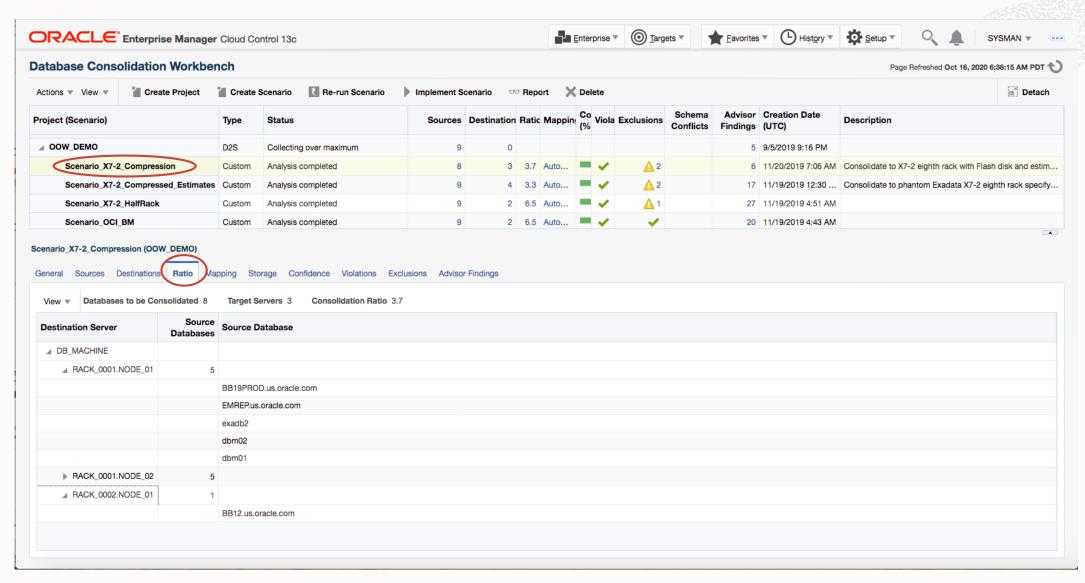
- Identifies conflicts based on workload characteristics, Exadata suitability
- Storage/Platform advice: Impact of compression on I/O & storage, impact of I/O offloading & Flash Cache
- Accurately estimate required Oracle cloud compute size and shape for Exadata Cloud Service Instances

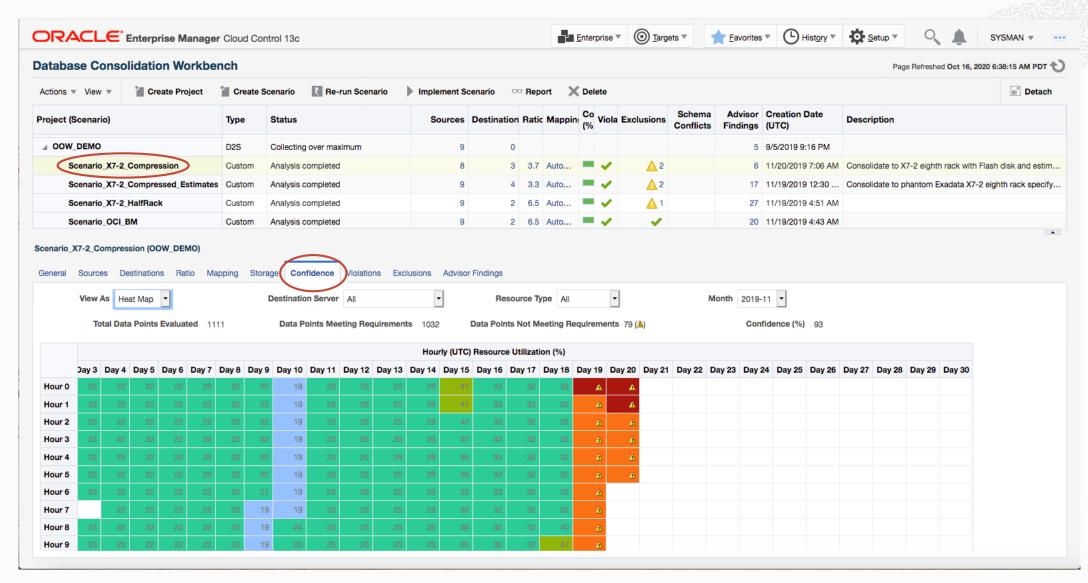


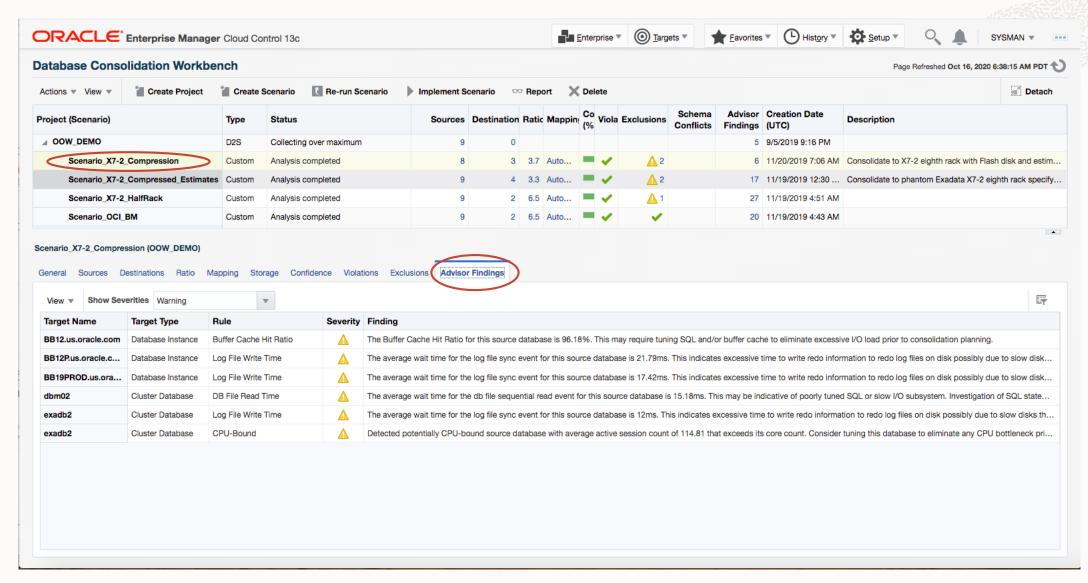


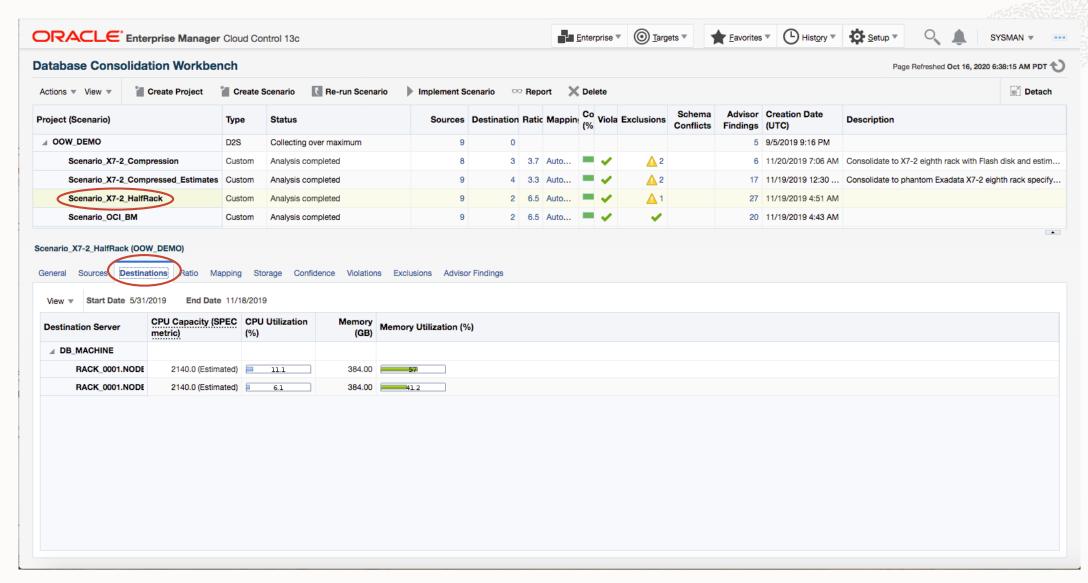


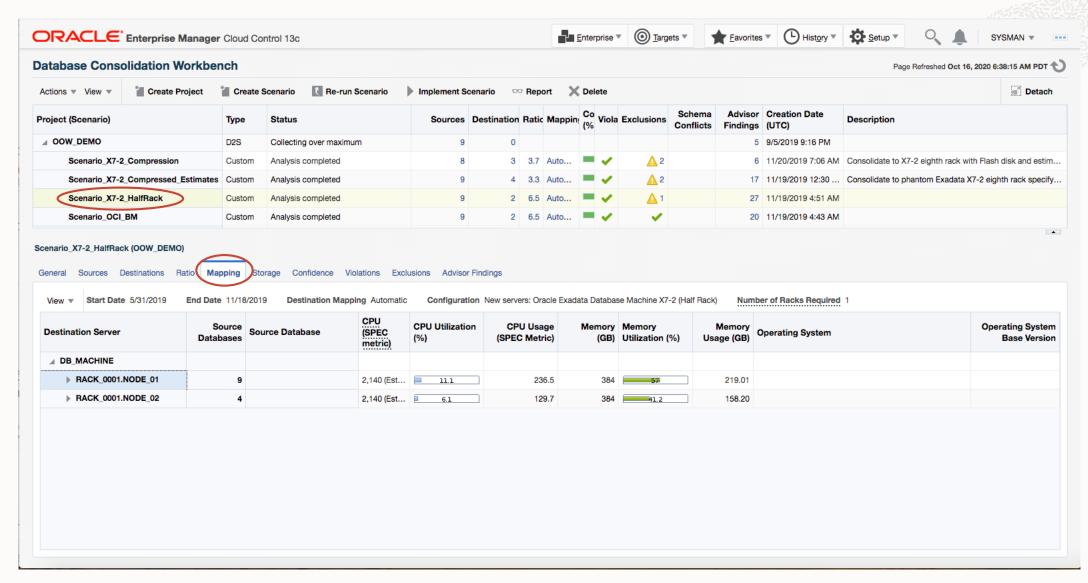




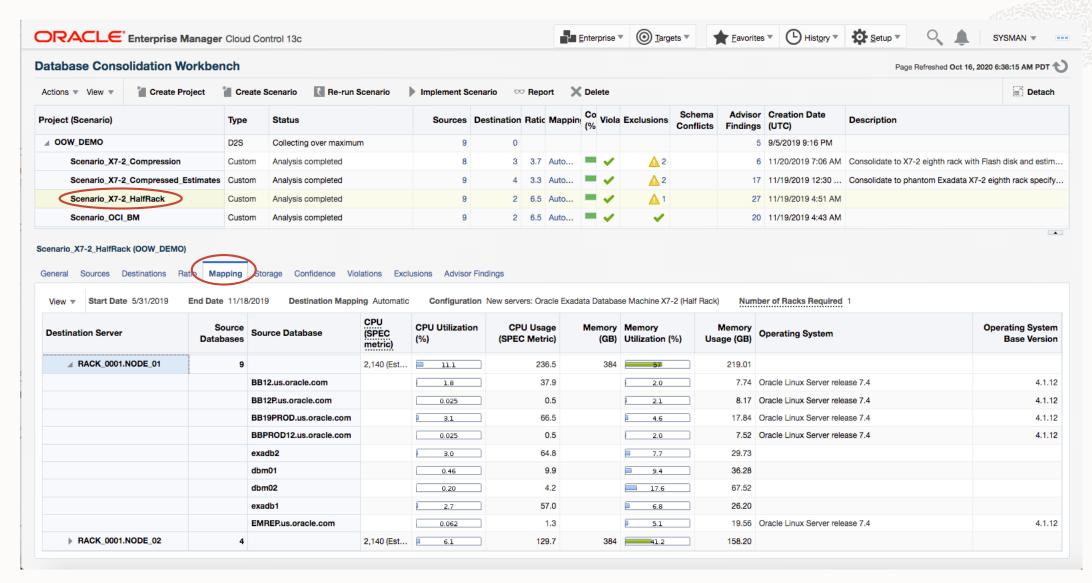




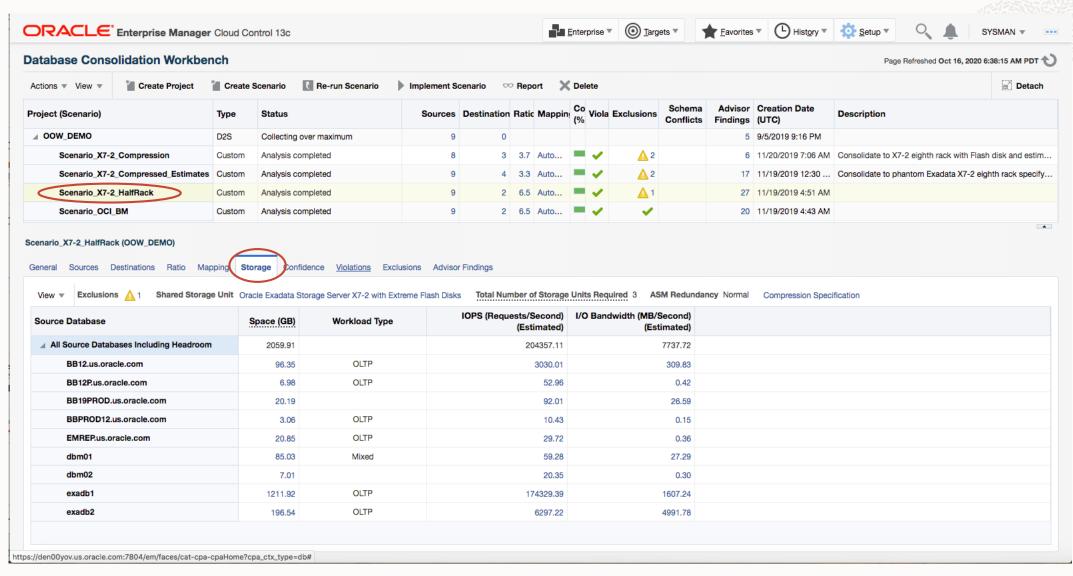




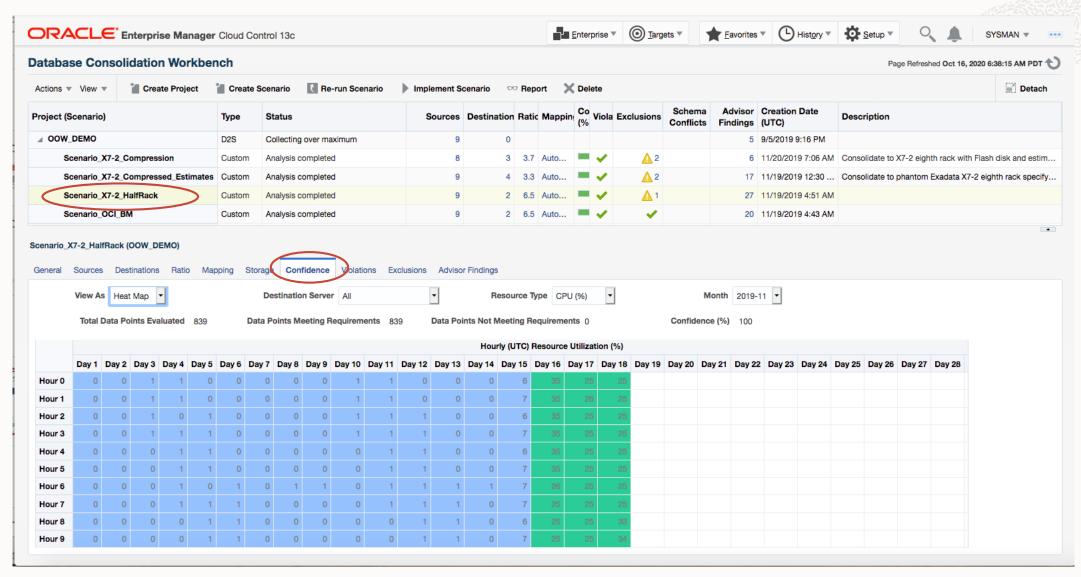
Migration Planner - Screen Shot demo



Migration Planner - Screen Shot demo



Migration Planner – Screen Shot demo



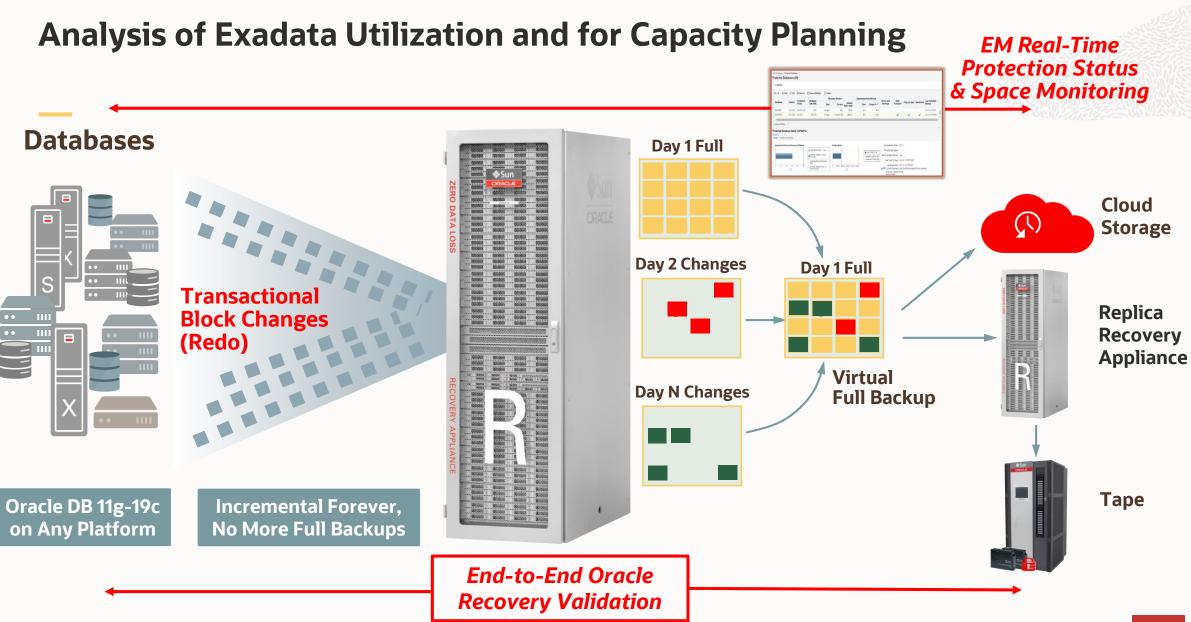
Enterprise Manager 13c ZDLRA Management



ZDR Monitoring and Management

Management and configuration

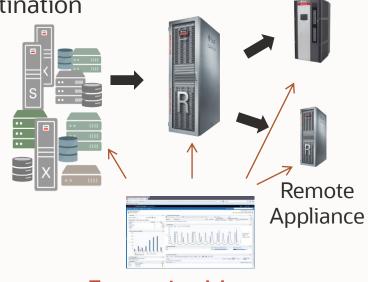
Comprehensive Performance and space monitoring



EM Support for Recovery Appliance

- EM ZDLRA Plug-in provides comprehensive management for the Recovery Appliance
 - Configuration, management, and monitoring of Recovery Appliance functionality
 - Recovery Appliance hardware monitoring: Integration with existing Exadata Plug-in hardware monitoring
- EM DB Plug-in provides Recovery Appliance protected database management
 - Configuration of databases to send backups to the Recovery Appliance
 - Schedule backups using suggestedstrategy
 - Database recovery from the Recovery Appliance

- Recovery Appliance Administrator monitors and manages all centralized backup activities
- Database Administrators schedule and manage individual database backup and recovery with the RA as the backup destination





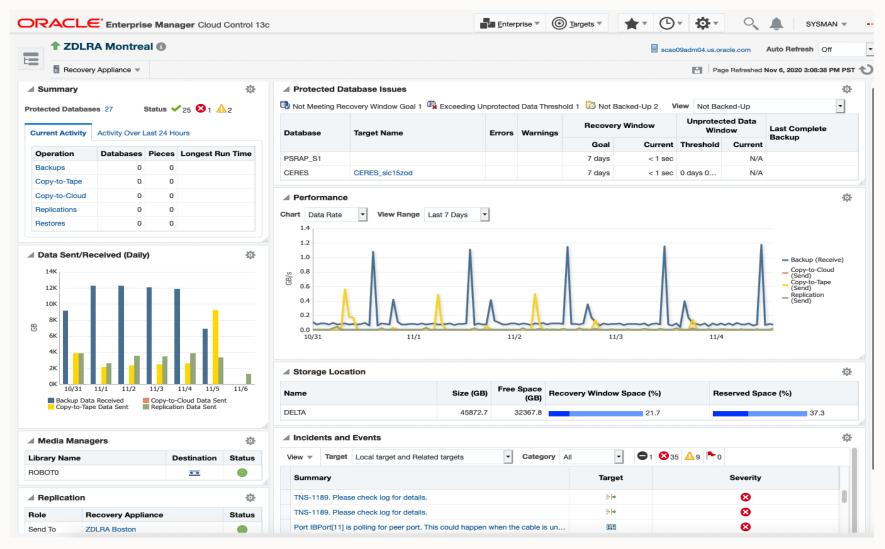


Recovery Appliance Monitoring: ZDLRA Administrator

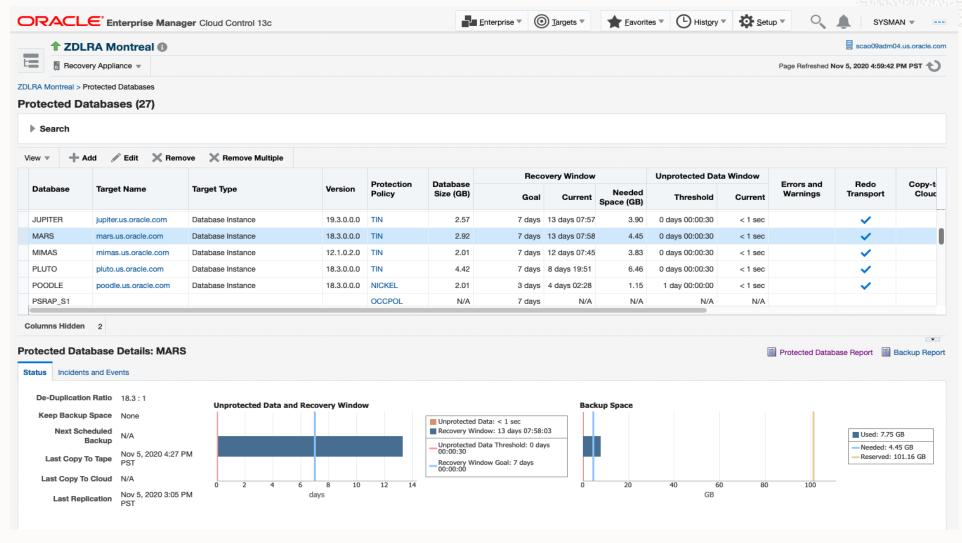
- Full Access to the Recovery Appliance
 - Manage protection policies and protected databases
 - Configure replication and copy-to-media operations
- Access to all metrics for the Recovery Appliance
 - Performance Metrics
 - Data rates (backup, restore, copy-to-tape, replication)
 - Data received/sent (backup, copy-to-tape, replication)
 - Health: ZDLRA error conditions
 - Protected Database Statistics
 - Used/reserved/needed space
 - Recovery window and unprotected data window



ZDLRA Home Page



ZDLRA Database page





Enterprise Manager 13c & Oracle's Private Cloud Appliance

Excel with Engineered Systems

Sam K Tan

Director, Business Development Oracle Asia-Pacific and Japan

Introduction to Oracle's Private Cloud Appliance



Oracle Private Cloud Appliance

- Built for rapid and cost-effective private cloud deployment
- Prebuilt and ready to go with minimal setup
- Supports mix of Oracle and non-Oracle workloads
- Delivers low cost per VM
- Leverages same technologies and management as Oracle Cloud









SUSE Linux

Red Hat Enterprise Linux





Private Cloud Infrastructure: Secure, Virtualized, Fast, Scalable

Full Infrastructure Stack - Engineered for Mission Critical Cloud Deployments





Cloud Management







Automation and Orchestration



Virtualization



Network 100 Gb Ethernet



Storage 100 – 3300 TB



Servers 96 to 1200 cores



laaS Out-of-the-Box



Oracle Private Cloud Appliance

laaS out-of-the-box

Application Portability

- Rapid deployment, scaling and management of containerized applications using Oracle Linux Cloud Native Environment
- Enables portability across any Kubernetes environment whether on-premises or on Oracle Cloud Infrastructure

Automate and accelerate

- Rapid provisioning of applications and DB in minutes
- Ansible based Infrastructure Lifecycle management

Intelligent and agile infrastructure

- Rapid scaling compute
- Software defined networking
- Rapid scaling, integrated Storage
- Run Linux, Windows, Solaris and container Workloads



Zero-downtime appliance upgrades

- Platinum Services enabled
- Single Bundle Patching for all components
- Ksplice for Oracle Linux VMs

Oracle Enterprise Manager

- Single pane management, monitoring
- Unified management
- laaS portal with Metering and chargeback

Flexible licensing

"Trusted Partitions", 30-50% lower TCO

Business Continuity

 Built-In disaster recovery using EM Site Guard Plug-In

Less than 6 hours from installation to production



Oracle Private Cloud Appliance X8-2 Specifications

Everything you need to get started - less than 6 hours from installation to production

HARDWARE

- Redundant management servers (X8-2)
- Compute scales to 1200 cores and storage scales to 3.3PB
- Scalable storage architecture
 - ZS7-2 dual-controller system with 2TB DRAM
 - Scalable disk storage (280TB raw increments)
 - Scalable flash storage (150TB raw increments)
- State-of-the-art networking
 - 100Gb Ethernet internal fabric (2x per Compute Node)
 - 100/40/25/10Gb Ethernet data center connectivity



SOFTWARE

Virtualization

Oracle VM 3.4.x Hypervisor & Manager

Cloud Native

Oracle Linux Cloud Native Environment

Infrastructure Software

- Oracle Linux, and Solaris
- Oracle Enterprise Manager 13c, and
- Oracle SiteGuard for DR
- Oracle OpenStack
- Oracle SDN
- Oracle ZFS Storage Appliance Cloning
- Oracle ZFS Storage Appliance Replication
- Oracle ZFS Storage Appliance Encryption
- Oracle Java 8 Standard Edition (SE)



Oracle Private Cloud Appliance Integrates Oracle Linux Cloud Native Environment

Container runtime for application development and Kubernetes for container orchestration provide application portability across containerized platforms



Oracle Private Cloud Appliance Cloud Native Capabilities



Preconfigured VM/Container Infrastructure



Ansible/Terraform **Provisioning**



Kubernetes Orchestration & Management



Runtime





kata





Oracle Enterprise

Manager Cloud

Observability & **Analysis**











Cloud at Customer

ORACLE' Cloud





NASA deep space network powered by Oracle Private Cloud Appliance



in satellite assets managed and monitored with PCA



Zero Downtime

For critical operations

6 Sites

in Australia, Spain and US all managed by single Oracle Systems Manager

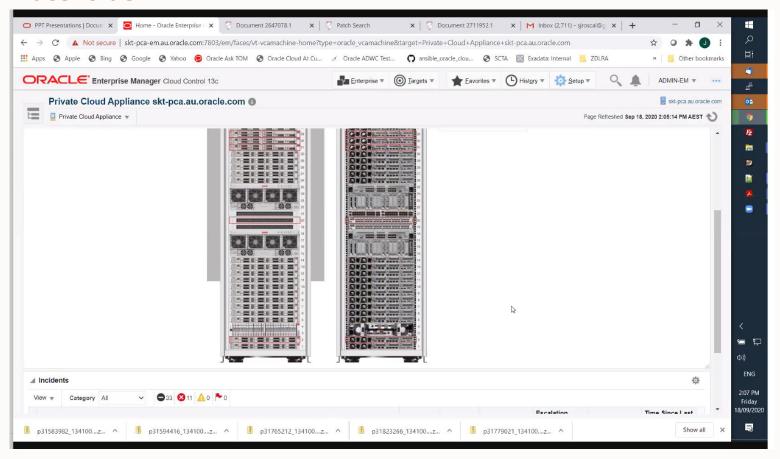


Demo



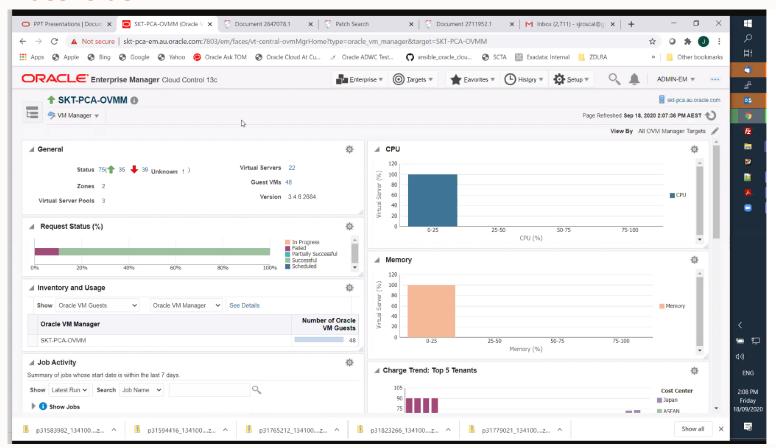


Enterprise Manager 13c with PCA



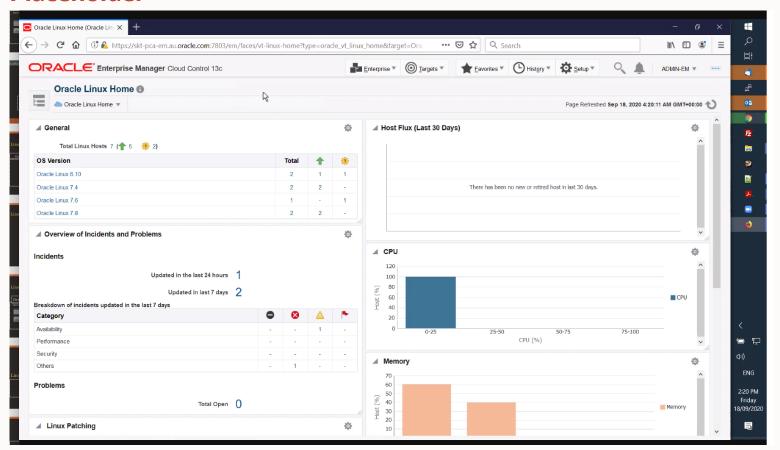


Oracle VM Monitoring and Management

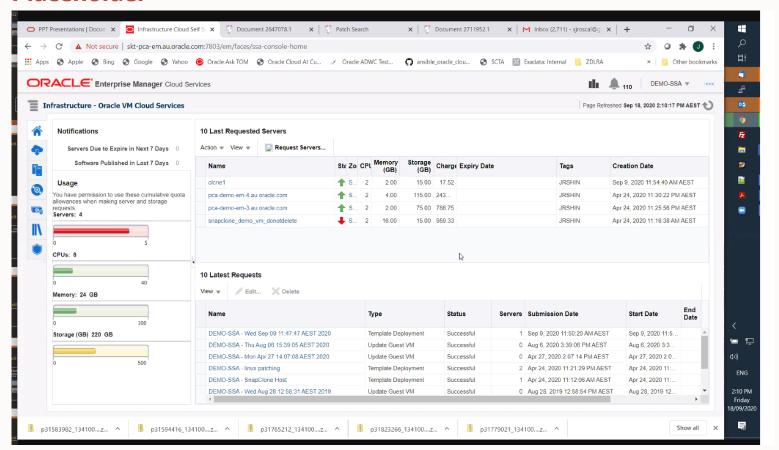




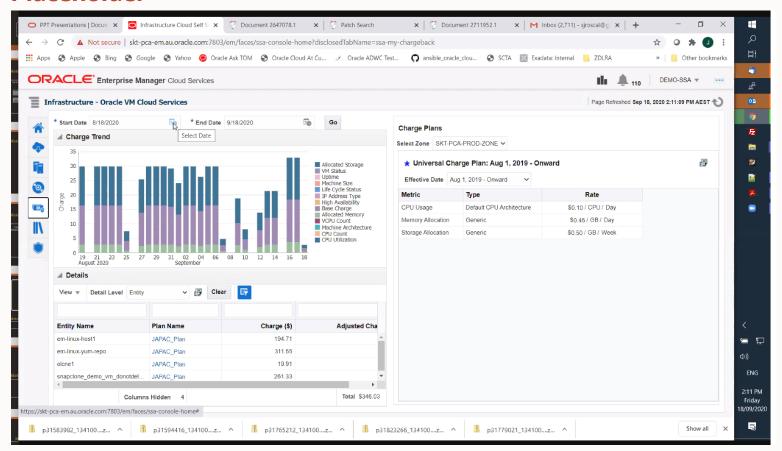
Oracle Linux Monitoring



Self-service / RBAC

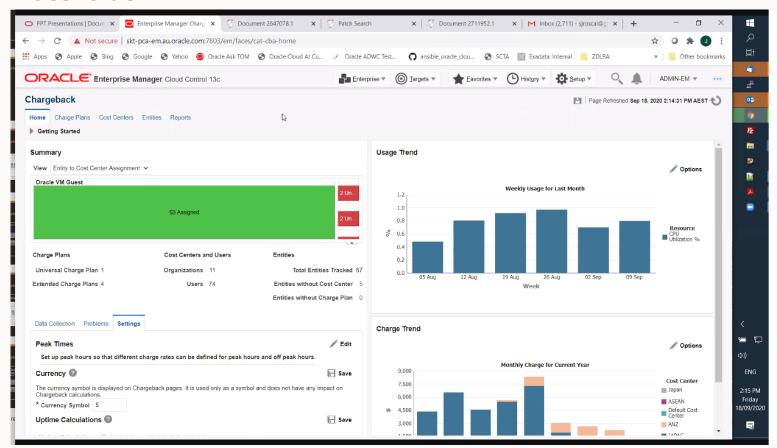


Metering and Chargeback

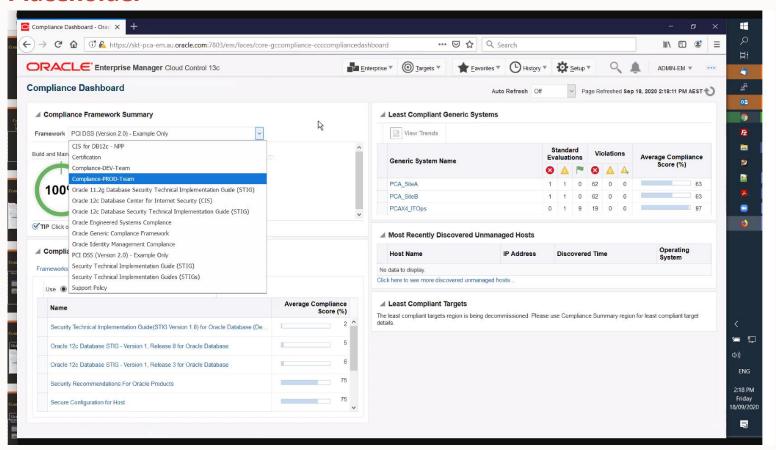




Metering and Chargeback



Compliance and Configuration Management





Oracle Enterprise Manager for Engineered Systems

Oracle Advanced Customer Services

Brian Chan

Principal Advanced Support Engineer

Program agenda

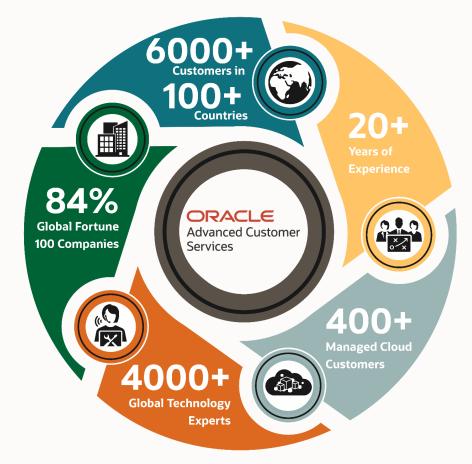
- 1 ACS Service Overview
- 2 Expert Services
- 3 Managed Cloud Services
- 4 Summary



Oracle Advanced Customer Services

Your trusted partner

Who knows Oracle ...better than Oracle?



ORACLE

Advanced Customer Services

"Top notch Advanced Customer Services associates at all levels... Very experienced and knowledgeable, quickly resolved issues, good communication. Trusted partner to team up with..."

Jason LaPierre, Enterprise Systems Manager





Our Key Capabilities

ORACLE

Advanced Customer Services

Category	Capability	On Premise	OCI	SaaS
System Optimization	InstallationsProduct optimizationSupporting older versions	✓	•	0
Expert Services	Advanced Support EngineersTechnical Account Managers	✓	✓	✓
Transition Services	Database TransitionSystems TransitionPackaged Application Transition	√	✓	0
Mission-Critical Services	Priority SupportSolution Support CenterMission Critical Support for SaaS	✓	✓	✓
Managed Platform	 Monitoring and resolution (Database, OCI) 	✓	✓	0
Managed Applications and Help Desk	 Applications Unlimited Management Functional Services (help desk, extension and integration support, regression testing, critical process management) Government/Federal 	✓	✓	✓
Security Services	Identity ManagementVulnerability AssessmentsDatabase Security Support	√	✓	✓



Expert Support

How we can help

- OEM Design and Installation
 - Design highly available OEM solution customized to your environment
 - Install and deliver fully functional monitoring and management solution
- OEM Service Enhancement
 - Deployment reviews, uplift OEM in accordance to Oracle best practices
- Management Packs Enablement
 - Introduce OEM management packs to maximize return of investment
- Engineering System Monitoring and Management
 - Discover Engineered System such as Exadata, ZDLRA, PCA
 - Design monitoring strategy for Engineered Systems and associated targets
 - Uplift existing OEM deployment to meet certification requirements
 - Virtualized Exadata and PCA with efficient DevOps practices
- Knowledge Transfer Workshop
 - Upskill customer with latest features and industry knowledge

ORACLE'

Advanced Customer Services



Expert Support

Customer – One of the New Zealand largest financial services group

ORACLE

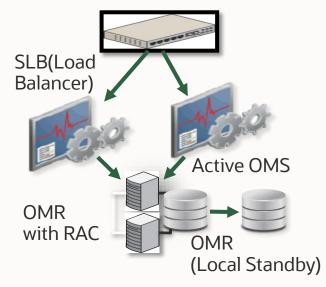
Advanced Customer Services

Scope:

- Design new shared Oracle Database platform based on virtualized X8 Exadata hardware
- Architect highly available Oracle Enterprise Manager
 13c solution to monitor and manage the new Oracle
 Database platform
- Deploy Oracle best practice for end to end solution
- Assist customer with database migration

Customer Benefits:

- Consolidate database fleet onto virtualized Exadata platform
- Leverage ACS product expertise and industry-leading expertise
- Supporting and working with partnership at every stage of project







Managed Cloud Services

How we can help



- Managed Services
 - Provide fully managed services for customer's on-premise Engineered Systems includes:
 - Change Management
 - Access Management
 - Configuration management
 - Release Management
 - Incident and Problem Management
 - Service Monitoring
 - Service Level and Availability Management
 - Experienced on-site and remote engineers deliver around the clock service
 - Apply bug fixes and regular security patches
- Governance
 - Dedicated Oracle ACS Account Manager as single point of contact
 - Provide access to OEM reports and dashboards for entire technology stacks
 - Governed by SLA to ensure highest level of service availability



Managed Cloud Services

Customer – One of the four largest financial institutions in Australia

Scope:

- Manage complex core banking environment deployed on Exalogic, Exadata, PCA and ZFS storage
- Comprehensive OEM monitoring setup for applications and hardware
- Integrate with external ticketing systems
- Use OEM capabilities to efficiently manage the BAU activities
- Migrate Exalogic workload to PCA

Customer Benefits:

 ACS delivers highest level of management services to customer's critical business, successfully meet SLA over years of practice

ORACLE'

Advanced Customer Services





Customer Categories

ORACLE

Advanced Customer Services

Australia Leading Wholesale Broadband access network provider





NewZealand latest financial services group



Financial Services







Healthcare

One of the four largest financial institutions in Australia







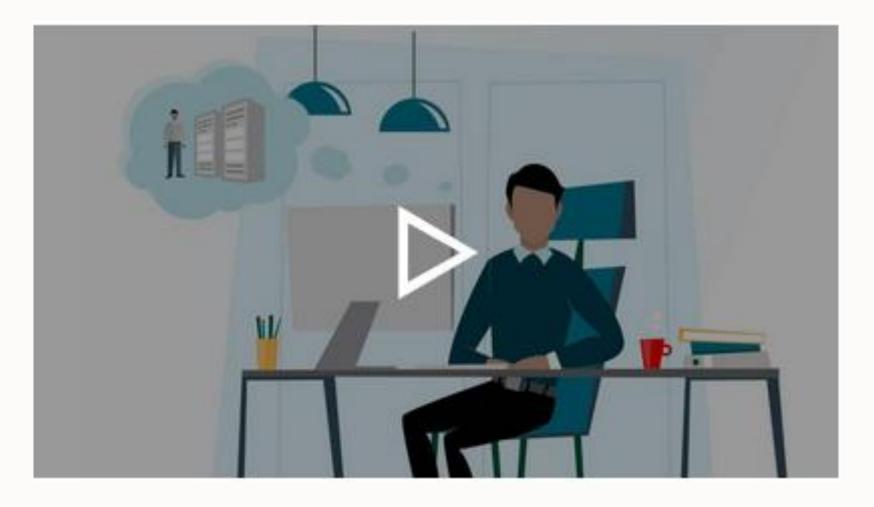
One of Australia largest grocery chain with over 990+ stores



Summary

ORACLE[®]

Advanced Customer Services



Transform Tomorrow, Today

Supporting You Every Step of the Way

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Advanced Customer Services

Find out more at: oracle.com/acs

