

**GOVERNMENT, DEFENSE,  
AND INTELLIGENCE**

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# Meet the Mission

Enabling a data-driven government  
for a safer, stronger, and more  
prosperous future



# Government, defense, and intelligence

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Government agencies of all types must address increasingly complex geopolitical scenarios and threats while simultaneously aiming for maximum efficiency to deliver on their respective missions and services. As these agencies pivot to cloud-based technology solutions with the ultimate goal of becoming data-driven organizations, they're also managing legacy on-premises technology investments as well as personnel recruiting and retainment pressures.

# Key imperatives for federal government

- 1 Embrace data-driven outcomes
- 2 Modernize legacy technology/accelerate cloud adoption
- 3 Embed AI across agencies to improve decision-making and services
- 4 Defeat internal and external cybersecurity threats while meeting government compliance requirements
- 5 Improve agency business operations with cloud HR and financial tools

# Forces shaping federal government

## INDUSTRY CHALLENGES

### Disconnected IT systems and fragmented data

Government agencies often have fragmented data distributed across disparate systems that consume storage, create capacity risk, and are locked away in silos, limiting access to valuable insights.

### Agency insights and analysis paralysis

Numerous data stores and applications make it difficult to create rapid insights and to take meaningful action.

### Security threats and compliance

Insufficient resources or infrastructure hinder Agency CISOs from identifying risk and providing the security, access, and control required as a public entity while also confronting increasing external threats.

### Existing agency inefficiencies

Agencies must improve efficiency and speed through technology modernization.

### Legacy HR and financials

Government agencies face challenges hiring and skilling the right workers. Agency financials must be done properly to ensure a clean audit. Cumbersome legacy systems can obstruct these efforts.

## VISION OF SUCCESS

*Click on a section to learn more.*



# 1: Become a data-driven organization

Gain greater control over agency data with a single platform that helps collect, curate, and manage all transactional, warehouse, analytical, and AI/ML assets.

## Recommended actions:

- Define your data-driven mission and what you're trying to achieve
- Take inventory of data stores and data sources across your organization
- Define your mission requirements and identify access gaps to data
- Assess technology and tools environment, determine any gaps that might block success

## How to get started:

- Identify core team of mission stakeholders and leadership to agree on outcomes
- Identify key data owners across the organization (e.g., chief data officer; data architects, mission owners)
- Understand where data is exactly (in cloud, on-premises, edge, etc.) and why it might not get to the right stakeholder at the right time in the format they require
- Plot missing data pipelines, and identify in-house resources, vendors, or CSPs to address missing capabilities
- Begin plan implementation

## Oracle capabilities enabling strategic mission goals



## 2: Modernize legacy technology to cloud

Thoughtfully initiate your agency's move to the cloud by developing a holistic, resilient strategy to define and prioritize mission workloads and portfolio assessment.

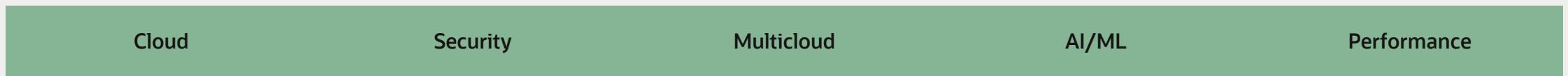
### Recommended actions:

- Assess on-premises workload portfolio
- Identify and classify workloads—from web apps to mission applications
- Create strategy to define which applications should easily migrate to the cloud
- Initiate cloud migration of priority applications

### How to get started:

- Cloud architects or CSPs can offer guidance to define which applications to target first to move to the cloud
- Identify and assess applications by types—business function, technical architecture, and other similar attributes
- Once your agency segments these types of applications—web applications, for example—target and execute on migration
- Begin moving applications to the cloud
- Review lessons learned, identify gaps, and create a roadmap for the next migration wave of applications

### Oracle capabilities enabling strategic mission goals



## 3: Stay secure and compliant

Develop a government-compliant zero trust architecture to ensure the high levels of cybersecurity.

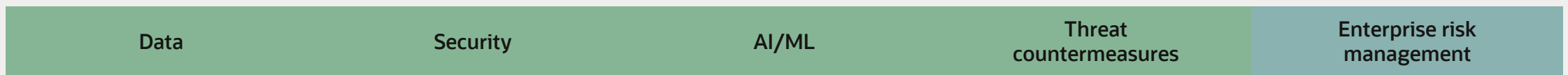
### Recommended actions:

- Evaluate current security landscape
- Identify risks
- Determine specific solutions to mitigate risks
- Implement identified solutions and best practices
- Test and reevaluate security posture regularly

### How to get started:

- Identify security team to begin documentation and understand existing infrastructure and architecture
- Identify potential vulnerabilities and shortcomings in existing architecture
- Plan a strategy to mitigate existing and potential vulnerabilities
- Articulate plan to all stakeholders, including agency leadership, to gain plan buy-in and authorization
- Implement proposed changes to increase security posture

### Oracle capabilities enabling strategic mission goals



## 4: Enable AI across agencies for better decision-making

Harness the power to manage and analyze existing and new data via AI-generated insights to better meet mission-critical requirements.

### Recommended actions:

- Define your pain points that AI might address
- Identify specific areas where AI can offer significant value
- Determine AI strategy that aligns with agency objectives and mission
- Identify internal/external key stakeholders who understand AI
- Assess technology requirements to implement AI—understand your infrastructure and network speeds

### How to get started:

- Understand why you want to implement artificial intelligence and what it can help you achieve
- Coordinate with stakeholders to identify key, specific areas where AI could improve processes and outcomes
- Assess vendor and CSPs that can help establish AI workflows by expanding existing technology environments (e.g., hybrid cloud)
- Test and evaluate AI system alignment with agency objectives
- Plan for continuous monitoring once deployed

### Oracle capabilities enabling strategic mission goals





## 5: Improve business operations

Attract and retain the best employees, enabled by modern tools and experiences, while meeting or exceeding governmental financial requirements, audits, and compliance regulations.

### Recommended actions:

- Assess your workforce and talent management needs
- Ensure your systems comply with federal business processes
- Evaluate whether you can achieve your mission with fewer resources
- Understand your agency's position on achieving a clean audit opinion
- Review current business processes to identify what you can automate and streamline for cost-efficiencies
- Determine if you're ready to move to a single, unified platform

### How to get started:

- Ensure your mission-first approach identifies all stakeholders
- Evaluate current tools and determine cloud strategy
- Implement GenAI to improve workflows and processes
- Ensure you are aligned with agency priorities to meet auditability and compliance requirements
- Minimize disruption by creating a comprehensive risk management plan
- Implement a phased approach, slowly expanding your scope so you can expand rapidly as needed later

### Oracle capabilities enabling strategic mission goals

Human capital management

Finance, accounting, budgeting

Generative AI



# Questions for agency leadership

## Connected systems

Does your organization struggle locating, integrating, and securely sharing data in every form across multiple platforms or organizations?

## Security

Does your agency understand how to implement a zero trust security architecture while also addressing government security compliance procedures?

## AI

Are you able to leverage the latest advances in AI to drive agency performance while deriving fast, accurate insights across your applications and data?

## Mission operations

Are you able to effectively recruit from today's employee pool and provide a streamlined, modern experience?

Once personnel is recruited, can you ensure your agency has the latest talent-management processes in place?

Do you understand how your agency will achieve a clean audit opinion?



# Meet the mission

## A history of service

# 48

Years working closely with federal government agencies, starting with the Intelligence Community

# 100+

Federal organizations that work with Oracle across DoD, the IC, and federal civilian agencies

## Our footprint

# 100's

Of Oracle Cloud Services are accredited by the US government for IaaS, PaaS, and SaaS

# Regions

Government regions accredited for FedRAMP, DoD, and intelligence across unclassified, Secret, and Top Secret

# 15 of 15

US federal Cabinet agencies rely on Oracle technology

# Capacity

30 megawatts of active data center capacity; 3,750 racks across 150,000 square feet of secure, dedicated space

# Why defense and intelligence agencies choose Oracle



## Trusted for 45+ years

We started with the US government as our first customer. Today, 1,000+ public sector organizations and 100% of federal Cabinet agencies build, modernize, and innovate with Oracle.

Our roots run deep when it comes to managing your most mission-critical data. And now, as the world's largest database company, we're bringing you the latest AI innovations to help you leverage that data and gain an incredible data advantage.



## Committed to cloud innovation

There's a reason why Oracle is the fastest-growing cloud. Our infrastructure was designed using breakthrough technologies instead of outdated architecture.

This means that you get a better-engineered cloud with the best price-performance ratio, more flexibility, and improved predictability—so you can do more with less.



## Secure by design

As part of our multilayered security strategy, our security practices and procedures complement one another with internal controls, governance, and oversight.

Safely use your own data for anything from securing command at the tactical edge to turning satellite imagery into actionable intelligence.



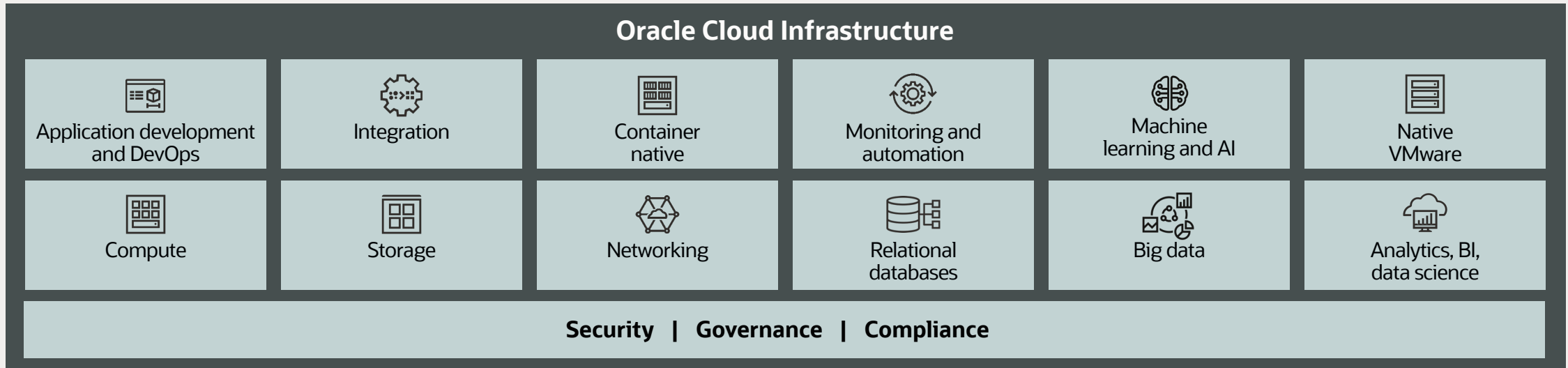
## Embedded AI

Oracle leverages its deep history in data and applications to offer a differentiated and full AI stack to help defense and intelligence organizations quickly meet the mission. Agencies can implement AI services that use large language models so that AI is integrated into new and existing applications.

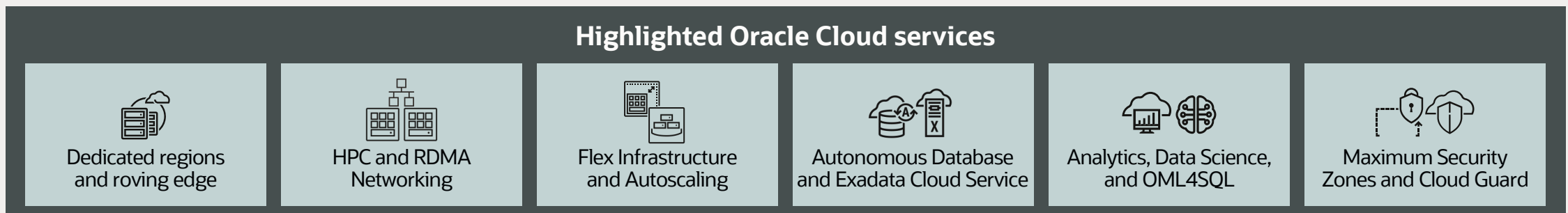
With classic and generative AI embedded in Oracle Fusion Cloud Applications, agencies can instantly access AI outcomes wherever they're needed.

# Core services – FedRAMP+, Secret, and Top Secret

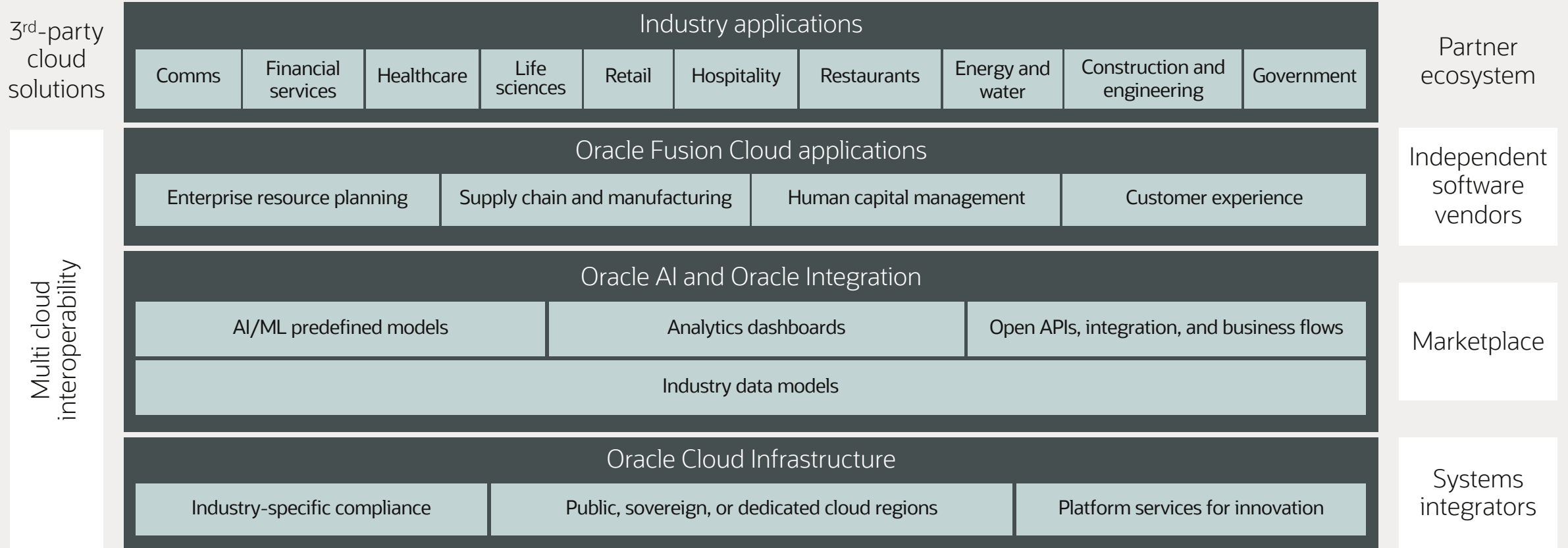
Cost effective, secure, and performant end-to-end cloud services for the mission



## Highly available ICD-705 data center infrastructure for secret and top secret



# Oracle solutions for every industry



# Extensive partner and ISV ecosystem

+20,000

Partners and ISVs

 **accenture**

**Deloitte.**

  
**pwc**

 **cohere**

 **Palantir**

 **Red Hat**

 **THOMSON REUTERS®**

  
**VERTEX**

**aws**  


 **Google Cloud**

 **Azure**

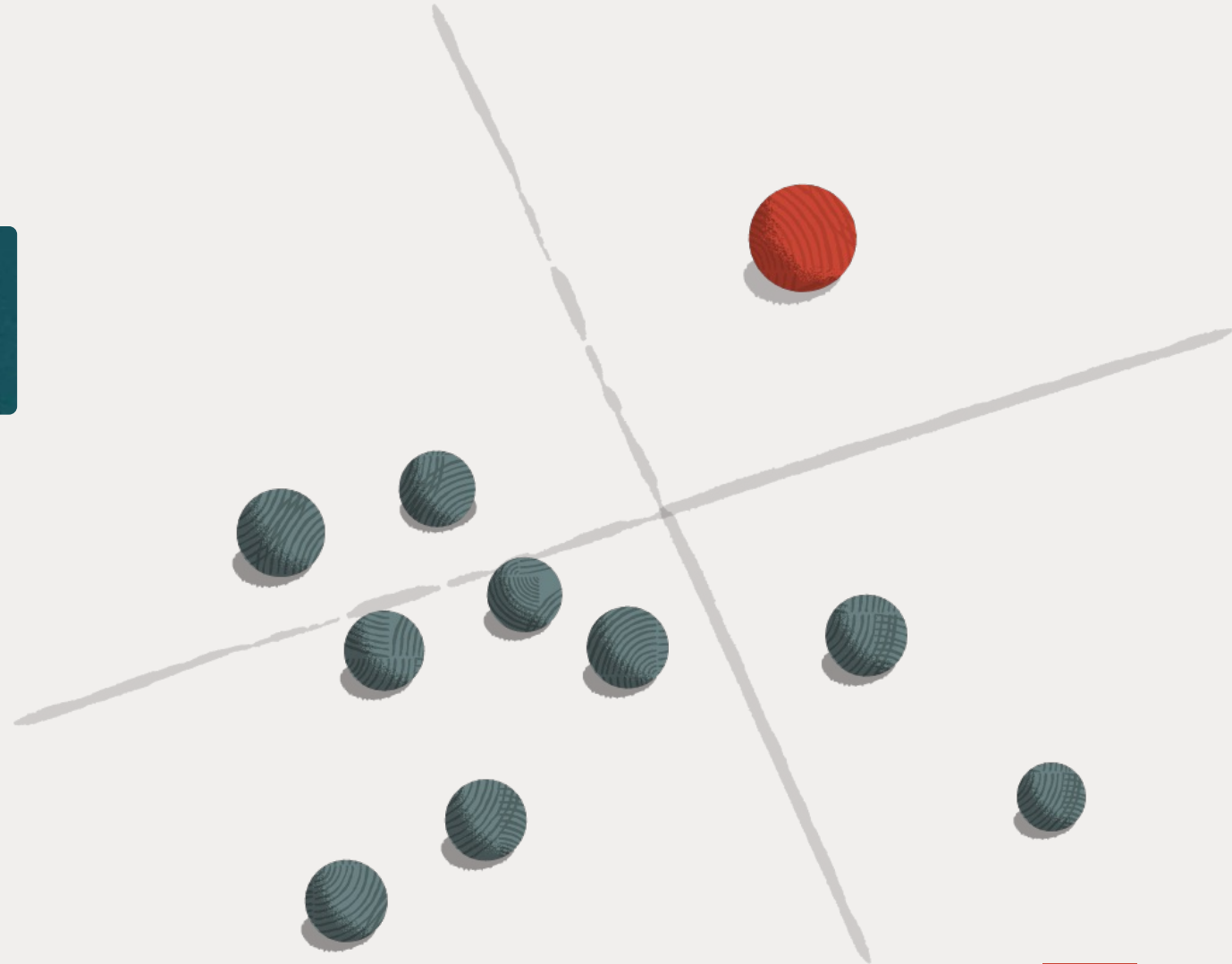
  
**NVIDIA®**

# More industry and leadership awards than any other SaaS company

ERP	SCM	HCM	CX
28	10	8	22

Gartner, Forrester, IDC, Omdia

Number of times top-tier analyst firms placed Oracle in a leadership position over the last 36 months







# Thank you



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