



Oracle Global Price List
Oracle CPQ Cloud Service Global Price List
July 1, 2021
Prices in USA (Dollar)

This Oracle CPQ Global Price List should always be used in combination with the Oracle CPQ Price List Supplement. Consult the Oracle CPQ Price List Supplement for details on products/components included with subscription and products that may be required to be licensed separately as a prerequisite.

Third-Party Products

Oracle products that contain third-party products of some form are indicated as such on the price list through use of a column labeled "3rd Party". There are two values used to designate 3rd Party products on this price list.

- 1) an 'X' in the 3rd Party column indicates the product has a royalty and there may be individual deal impact.
- 2) a dash "-" indicates there is no royalty associated with the product

#REF!

**Oracle CPQ Cloud Service Pricing
CPQ Subscription Services**

Support is bundled into each subscription license and not ordered separately.

Initial quotes for CPQ subscriptions require a minimum three year contract term. Approval is required for terms other than three years.

Note that limits are no longer placed on: Sku's, data tables, documents, languages, currencies, & Processes. Additionally, the High Availability option that used to be sold separately now is included, but it requires customers to request this functionality specifically. It is not automatically requisitioned.

	Subscription Price	Price Measure	License Metric	Minimum Metric Quantity	Part Number	3 rd Party
Oracle CPQ Base						
CPQ Cloud Service	240	Monthly	Hosted Named User	25	B75721	-
Oracle CPQ Add-Ons						
CPQ Channel User Cloud Service	35	Monthly	Channel User	50	B75722	-
CPQ Connector Cloud Service for Salesforce	5.00	Monthly	Hosted Named User	-	B76573	X
CPQ Connector Cloud Service for Salesforce External User Pack	5.00	Monthly	10 External Connector Users	-	B92043	X
CPQ E-Commerce Interactions Cloud Service	500	Monthly	1,000 Interactions	10	B86735	-
CPQ External API Access Cloud Support	500	Monthly	1,000 Interactions	10	B91067	-
CPQ Shared Test Environment Cloud Service	995	Monthly	Instance	-	B75727	-
CPQ Storage Cloud Service - Additional 1GB File Storage Product	15	Monthly	Instance	-	B75726	-
Virtual Private Network for Oracle CPQ Cloud Service	500	Monthly	VPN Connection	-	B89077	-
Virtual Private Network Setup Fee for Oracle CPQ Cloud Service	5,000	One-Time	Each	-	B89078	-

**Oracle CPQ Cloud Service Pricing
CPQ Support Services**

Each CPQ Cloud Service Base Subscription includes Oracle Cloud Support. A customer of any of the other CPQ Bases may purchase Oracle Cloud Priority Service to upgrade their Customer Support level. Oracle Cloud Priority Service is not available for CPQ Express customers.

	Subscription Price	Price Measure	License Metric	Minimum Metric Quantity	Part Number
Oracle Support Selections					
Oracle Cloud Priority Support for SaaS: Base Fee	1,250	Monthly	Each	-	B86669
Oracle Cloud Priority Support for SaaS	10% of Net Subscription Fee	Monthly	Each	-	B86668
Oracle Solution Support Center for SaaS: Base Fee	10,000	Monthly	Each	-	B90813
Oracle Solution Support Center for SaaS	12% of Net Subscription Fee	Annual	Each	-	B90626

**Oracle CPQ Cloud Service Pricing
Oracle Express Subscription Services**

Support is bundled into each subscription license and not ordered separately. Oracle Cloud Priority Support is not available with these products. Customers may not combine Oracle CPQ licenses above with these Oracle Express licenses. They must order one or the other.

Any quotes for Oracle Express subscriptions require a one year contract term. Approval is required for terms either less than or more than 12 months

Oracle Express is now on Controlled Availability, so term approvals will be evaluated during the CA process.

Oracle Express products are not available for sale through Oracle partners. If you are an Oracle partner, please contact your partner representative for more information.

Oracle Express Selections

Express Configuration Cloud Service for Salesforce
 Express CPQ Cloud Service for Salesforce
 Express CPQR Cloud Service for Salesforce

Subscription Price	Price Measure	License Metric	Minimum Metric Quantity	Part Number
50	Monthly	Hosted Named User	-	B75730
75	Monthly	Hosted Named User	-	B75734
85	Monthly	Hosted Named User	-	B75735

Definitions

Channel User: is defined as a Hosted Named User associated with a partner organization that is an authorized distributor or reseller. Channel Users are often provided UI layouts, functionality (channel pricing, access to channel-specific parts and configurations), and output documents, that differ from internal users. You may delegate the management of a partner organization's Channel Users to a super user at the Partner Organization.

10 External Connector Users: is defined as the maximum of ten (10) Channel Users accessing the Oracle CPQ program through use of the CPQ Connector Cloud Service for Salesforce.

Hosted Named User: is defined as an individual authorized by You to access the hosted service, regardless of whether the individual is actively accessing the hosted service at any given time.

Instance: is defined as a single database instance of Oracle CPQ Cloud Service, including management and administrative capabilities, business rules, process management and reporting, for the service within that instance. For purpose of Oracle CPQ Cloud Service, production, test and development are each considered distinct Instances. References to the term "environment" within these Service Descriptions shall be deemed to refer to "Instance". The "Services Environment" as defined in the Agreement may be composed of one or more Instances.

1,000 Interactions: is defined as the maximum of one thousand (1,000) interactions per each month of the Services Period.

For the purposes of CPQ E-Commerce Interactions, and CPQ External API Access, an interaction is a single access of the CPQ Cloud platform from an external system, anonymous user or registered user.

VPN Connection: is defined as each Oracle virtual private network connection installed between the Oracle data center and Customer.