

ORACLE

# Oracle Cloud Infrastructure Strategy and Direction

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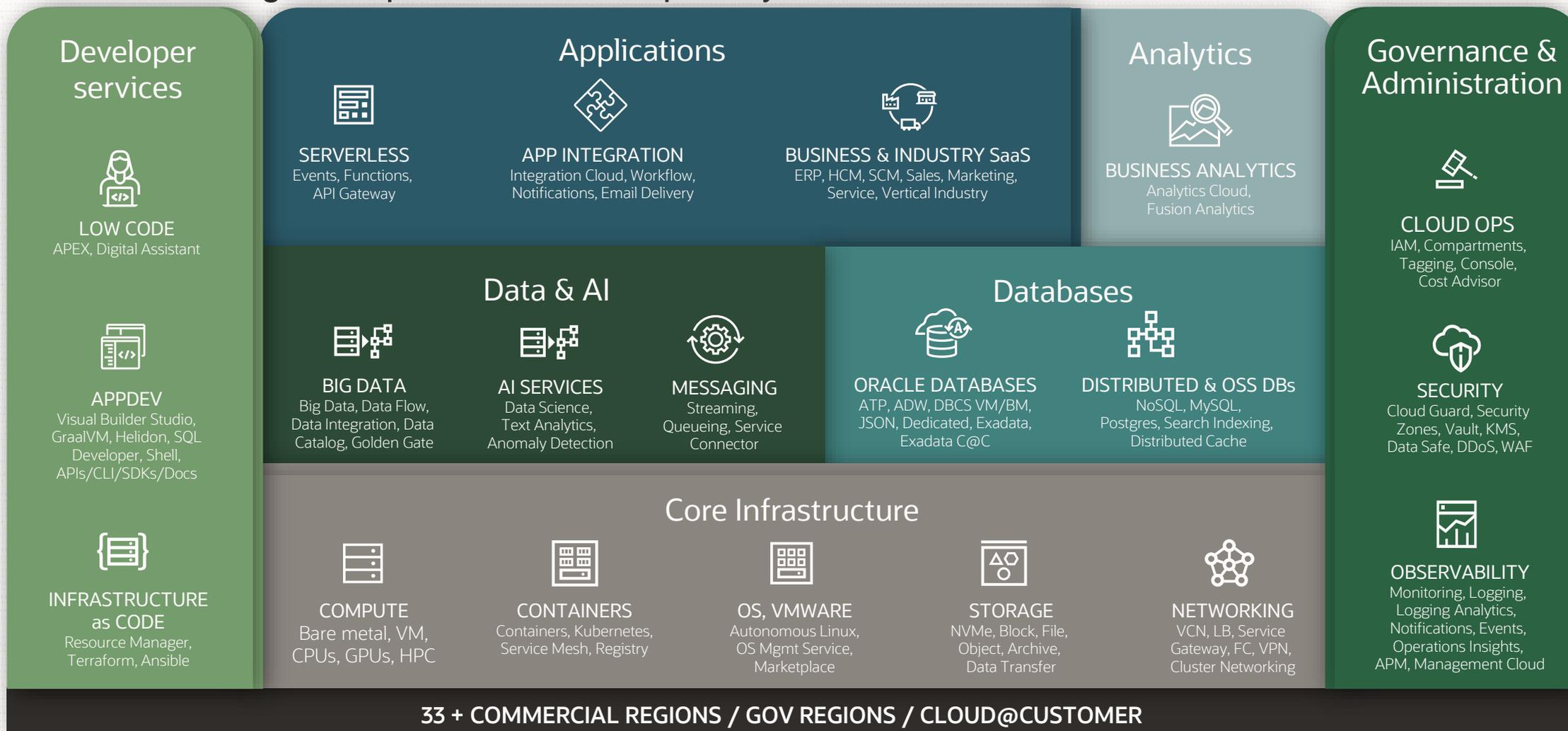
**James Allerton-Austin**

Senior Director, Cloud Strategy EMEA



# Strong Investment in Oracle Cloud

## Results showing a deeper and wider capability

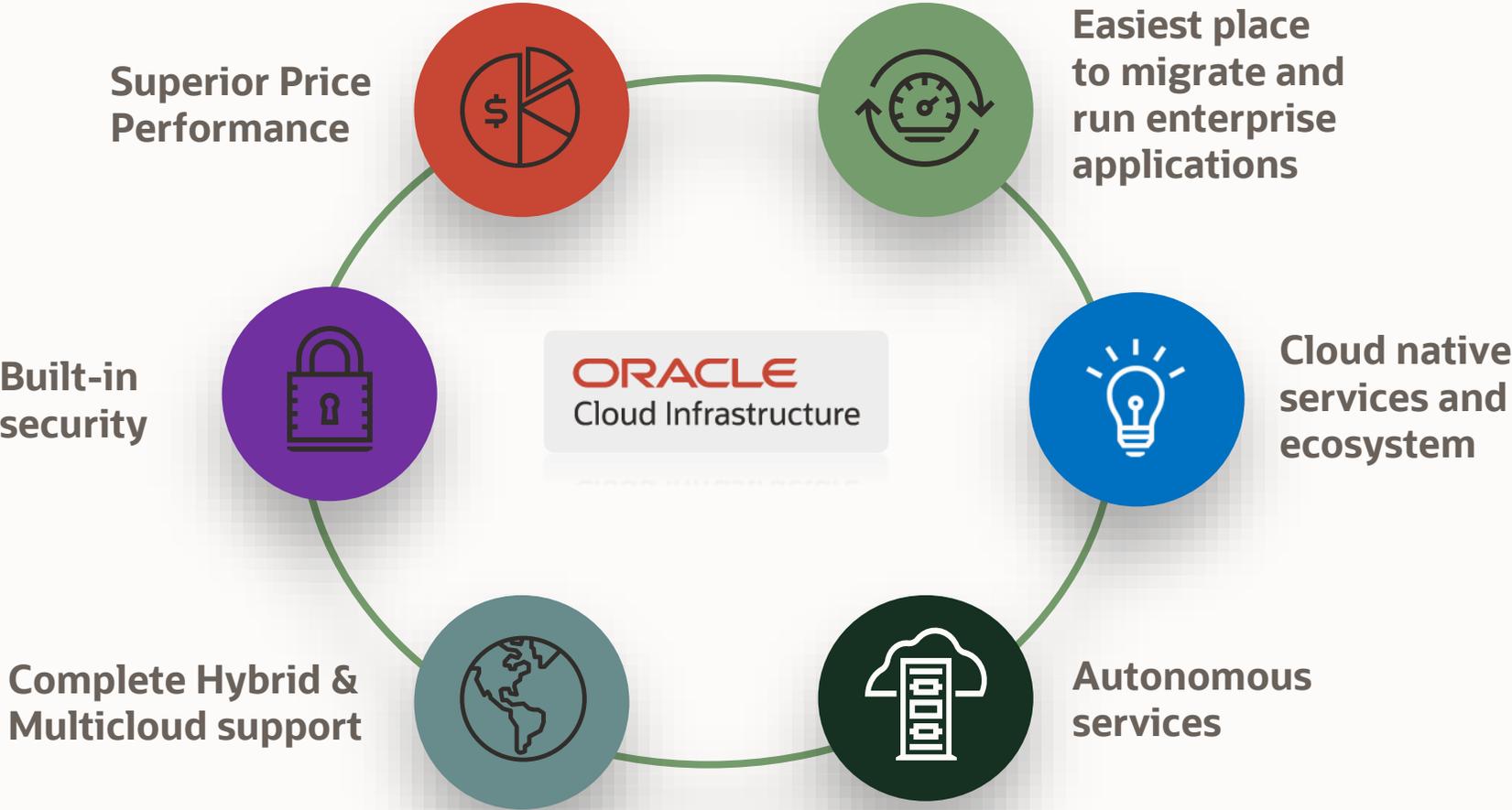


33 + COMMERCIAL REGIONS / GOV REGIONS / CLOUD@CUSTOMER

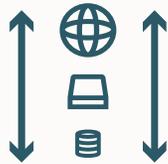


# Oracle Cloud Infrastructure

Built to run all your workloads better



# Built for the most demanding workloads



## **Flex Infrastructure**

Online infrastructure scales up and down resources without application rewrites



## **Exadata & RAC**

Proven and unique solutions for database performance and resiliency



## **Bare Metal**

Cloud-based provisioning of bare metal compute for maximum performance and isolation



## **Oracle Cloud VMware Solution**

Native VMware on OCI in public cloud or dedicated regions

**Meeting customers where they are, with what they need**



# Meet customers where they are with hybrid cloud



## Oracle Public Regions

Hyperscale cloud regions in 30 worldwide locations



## Dedicated Regions

All OCI services, running in customer data centers



## OCI-Azure Interconnect

Low latency, secure connection for running workloads across OCI and Azure



## Exadata Cloud@Customer

Cloud Autonomous Databases, running in your data center

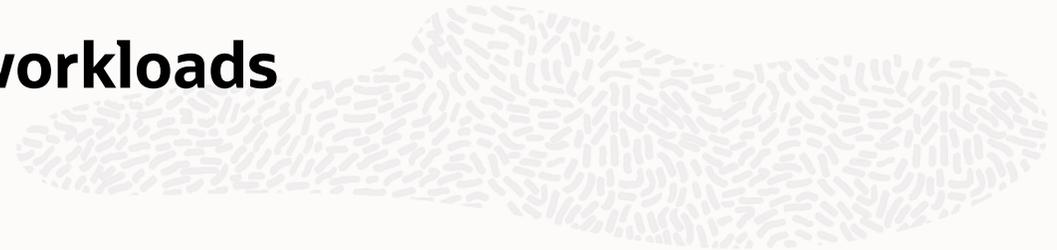


## Roving Edge Infrastructure

OCI compute and storage for remote, disconnected scenarios

**Worldwide or exactly where you need it, with scale and control**

# Taking on more responsibility for cloud workloads



## Autonomous Database

Automatic provisioning, scaling, tuning, and online patching and updating



## Autonomous Linux

Automatically applies security patches with no downtime



## Cloud Guard

Constant scans for misconfiguration and policy breaches. Fixes automatically



## Maximum Security Zones

Default secure configurations eliminate setup errors

**Security that's built-in, on by default, with no extra charges**



# Global, regional, and industry compliance



## REGIONAL



GDPR [EU]



PIPEDA [Canada]



ENS [Spain]



BSI C5 [Germany]



ISMS [Korea]



My Number [Japan]



CITC [Saudi Arabia]



Cyber Essentials Plus [UK]



Cloud Security Principles [UK]

## GOVERNMENT



DoD DISA SRG IL5



JAB P-ATO



CJIS



EU Model Clauses



VPAT-Section 508



G-Cloud 12



Canada Protected B

## INDUSTRY



HIPAA



PCI DSS – Level 1



GxP



TISAX



FINMA



BACEN



IG Toolkit



HDS



FISC



APRA



FFIEC

## GLOBAL



SOC 1 : SOC 2 : SOC 3



9001 : 27001 : 27017 :  
27018 : 20000-1



Level 2



# More reliable, higher performance infrastructure at lower cost

## Simplified, everyday low pricing

62% less expensive than AWS for compute

98% less than Azure for high-performance block storage

Same low price in every region

## Substantially lower network pricing

<1/10 the cost of AWS and Azure for network bandwidth

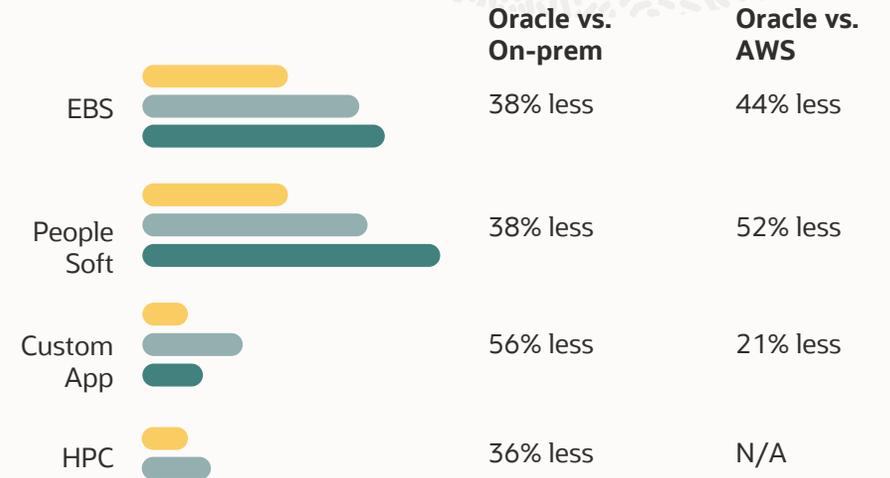
## Key enterprise capabilities are included free

Enterprise Support

Kubernetes management

Data security

Infrastructure security advisor



Backed by industry's only SLAs across three dimensions

	Oracle	AWS	Azure	GCP
<b>Availability</b>	99.95% Includes planned downtime	No Coverage <sup>1</sup>	No Coverage	No Coverage <sup>2</sup>
<b>Performance</b>	Covered Disk IOPS & Network	No Coverage	No Coverage	No Coverage
<b>Manageability</b>	Covered API Error Rate	No Coverage	No Coverage	No Coverage

<sup>1</sup>Public cloud requires deployment across two or more Availability Zones

<sup>2</sup>Public cloud requires deployment across two or more Zones in the same Region

SLAs and Service Credits can be found at <https://www.oracle.com/cloud/iaas/sla.html>





# How we make it easier to adopt



## Oracle Cloud Lift

Free cloud engineering support from design to migration to go-live on OCI



## Oracle Support Rewards

Use OCI and earn rewards to reduce your support bill - to as little as \$0

## Always Free cloud services

Services you can use for an unlimited time.

## Always Free Tier

13 extra services added to Oracle free tier (in addition to compute, storage, and Autonomous DB)



## Free training and certification

Access to entire OCI digital training catalogue. Free certification until Dec 31 2021.

# Oracle Cloud

Try for free: <http://cloud.oracle.com/>