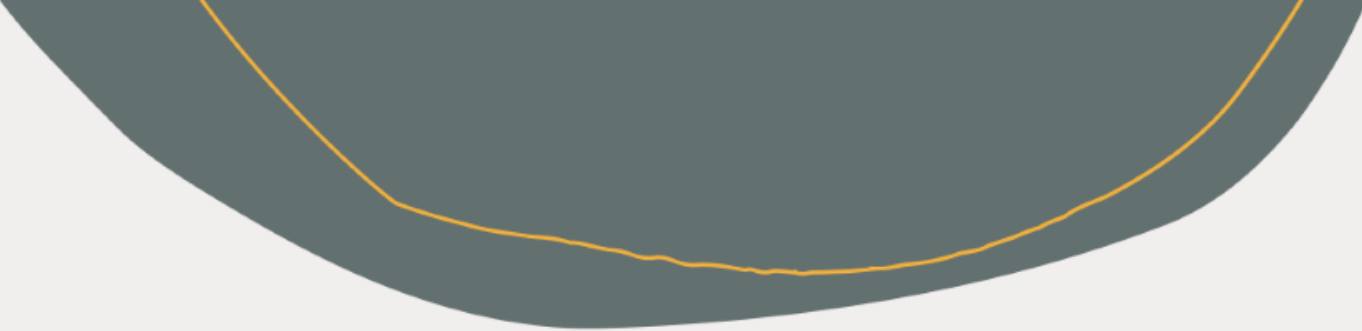




ORACLE

Building the more intelligent future of cloud

Designed to help you modernize, adapt and innovate

Alistair Green, Senior Vice President, Cloud Engineering
Oracle JAPAC



You already use Oracle Cloud every day

Going to work

50% of video conferencing calls run on Oracle Cloud Infrastructure with up to **30 petabytes** of media a day

8 of the **top 20** auto manufacturers design cars with OCI



Getting healthcare

9 of the **top 10** global pharmaceutical companies run on OCI

OCI helps US hospital systems serve more than **100M patients**



Staying connected

9 of **top 10** global telcos rely on OCI

OCI helps telcos reach nearly **3 billion subscribers**



Shopping

16 of the **top 25** global retailers run on OCI

OCI helps retailers **process more than 27 billion transactions** annually



Banking

The world's 10 largest banks, **with more than \$35 trillion dollars in assets**, use Oracle Exadata



Using services, assisted by AI

200 million voice commands a month are handled on OCI from people using Hyundai, Mercedes, Pandora, and more



What customers tell us

“One cloud is rarely the answer”

“Our journey to get more from our data is still unsolved”

“Innovation is more critical than ever”

“Cyber security is a huge concern”

1. Rationalizing Applications and Infrastructure for Cloud Delivery, Gartner, 7 Sept 2022 (G00740803), GARTNER is a registered trademark and service mark of Gartner, Inc. and/or its affiliates in the U.S. and internationally and is used herein with permission. All rights reserved

2. <https://www.oracle.com/cloud/multicloud/what-is-multicloud/>. “The 2022 S&P Global multicloud survey shows that 97% of organizations use more than one cloud provider”.

3. https://pages.matillion.com/rs/992-UIW-731/images/Optimize%20Analytics%20-%20Matillion_Final.pdf. P2 “The mean number of data sources per organization was 400”

4. What CIOs Need to Know About AI, 8 May 2023 (G00788032)

50%

According to Gartner®, “By 2026, at least 50% of legacy in-house applications will remain persistent on-premises or hosted, down from 80% in 2020.”¹

97%

of organizations have adopted multicloud strategies.
– S&P Global Market Intelligence 451 Research²

400

data sources at an enterprise, on average.
– IDG³

33%

According to Gartner, “In 2023, 33% of CIOs indicated their organization had already deployed artificial intelligence (AI) technologies and 15% more believed they will deploy AI within the next year..”
– Gartner⁴



What if you could

Modernize your entire app portfolio and infrastructure without an army of consultants?

Run all your applications – legacy or cloud native – 50% more efficiently and with more agility?

Get the same public cloud services in Oracle regions or on-premises, at the same low prices globally?

Focus on insights and innovation, while OCI did the rest?

We designed a cloud to help you get there.

Oracle Cloud: all the services you need to build, run, and scale

Infrastructure, platform, and SaaS in one cloud

Oracle Applications

Industry | ERP | EPM | SCM | HCM | ACX

Custom Applications

Polyglot | Traditional | Cloud Native

ISV Applications

Hundreds to choose from

Oracle Cloud Infrastructure



Developer Services



Oracle Databases



Open Source
Databases



Analytics and BI



AI and Machine
Learning



Data Lake



Compute



Operating Systems,
Native VMware



Containers and
Functions



Storage



Networking



Integration

Security | Observability | Compliance | Messaging | Governance

Distributed Cloud

Public Cloud

Cloud@Customer

Dedicated Cloud

Multicloud

100+

platform services
to support your
workloads

10,000

OCI developers

3,000

field cloud engineers



We built our cloud from the ground up to break the rules

11 years after the first generation of cloud, we started with a clean sheet



Off-box virtualization

The way we manage OCI is entirely separate from your resources, maximizing isolation, performance, and security



Nonblocking networks, minimal charges

We optimized our networks so you get guaranteed bandwidth between your resources, with 90% lower costs to access data and 80% lower costs to serve data



Maximum computing density per MW

We pack over 230,000 cores into each megawatt and can deliver an entire cloud region in only 12 racks



Flex infrastructure

You can choose exactly the amount of cores, memory, and storage performance you need, and pay for exactly that, minimizing waste



Simple, predictable pricing

Our pricing is simple to understand, 50-90% lower than other hyperscalers, and consistent worldwide, so you get predictable savings with no surprises

Thousands of enterprises modernize, adapt, and innovate on OCI



Digital transformation
with hybrid cloud



ERP modernization behind
15 million packages a day



Ridesharing platform
modernization



Data platform transformation
with Exadata, Spark, Hive



Video conferencing
on OCI's Kubernetes



Data center exit with
OCI and Azure multicloud



Financial modernization
with Fusion and Analytics



Digital transformation
with dedicated cloud



Digital car design and
testing on OCI HPC



200 million monthly AI
transactions on OCI's Kubernetes



Data center exit for IT
and Telco workloads



ERP modernization behind
world's largest car auction



Entire data center exit
using VMware on OCI



Financial SaaS modernization
with dedicated cloud



Up to 20 petabytes
a day of video on OCI

OCI helps you succeed in the cloud



Simplify Transformation

More flexibility in your cloud journey



Elevate your efficiency & Productivity

Achieve more with less effort



Address security & regulatory changes

Improve cybersecurity and address evolving compliance and sovereignty and needs in new ways



Innovate faster, bigger, bolder

Leverage AI, Machine Learning, and supercomputing power with all your data

Modernize all your apps, not just cloud native ones

OCI is designed to run **monolithic and data-centric apps better** than dedicated on-premises infrastructure; and run **cloud-native apps with better performance and economics**

Greater agility

Deploys back-office code to production in three days instead of 2.5 weeks



Faster results

"OCI has incredible performance ... allowing us to improve the speed of computations and to optimize costs."



Better economics

Cut costs of GoToMeeting video workload by 50% with Oracle Container Engine for Kubernetes



Monolithic, database-centric workloads (ERP, SCM, PLM)

Data-centric workloads (e-commerce, payments, analytics)

Compute-centric workloads (social, HPC, AI, media)

Accomplish more with less effort and cost

Remove

manual effort

Capitalize on the deep connection of OCI services, platform offerings, and software services to consolidate processes

“

We needed a solution with built-in machine learning that integrated with our ERP, eliminated complexity, and simplified application development. Running on Oracle Cloud Infrastructure means we close our accounts receivable process four times faster.

”

DROPBOX

Accelerate

existing applications

Moving existing applications, including Oracle Applications like EBS to OCI can result in significant performance increase at lower cost.

“

We were expecting some performance improvements when we moved to Oracle Cloud Infrastructure, but we weren't expecting it to be that good. Overall, we would estimate a 20-30% improvement in performance.

”

MURAD

Leverage

best of breed from multiple cloud providers

Take advantage of the services in multiple cloud providers to provide the best solution for you and your customers

“

Oracle Database Service for Microsoft Azure has simplified the use of a multicloud environment for data analytics. We were able to easily ingest large volumes of data hosted by Oracle Exadata Database Service on OCI to Azure Data Factory...

”

VERITAS



Oracle helps you navigate uncertainty and build security

Guard

against attacks & malware

Protect your valuable data from ransomware, vulnerabilities, and cybercrime with significantly greater automation and lower risk of human error

“

We chose Oracle Cloud Infrastructure because of its security-first approach and performance. Together, we will deliver unmatched visibility and risk reduction to our global customer base.

”

CYBEREASON

Deliver

on compliance requirements

Address core compliance needs across multiple regions and industries

“

Compliance with GDPR was a very important requirement for LSSN. Oracle's security solutions, like OCI Web Application Firewall, will help us prepare for future compliance audits.

”

REPUBLIC OF LIBERIA

Simplify

security across deployments

Centralize visibility and control of access to data and workloads across the distributed cloud

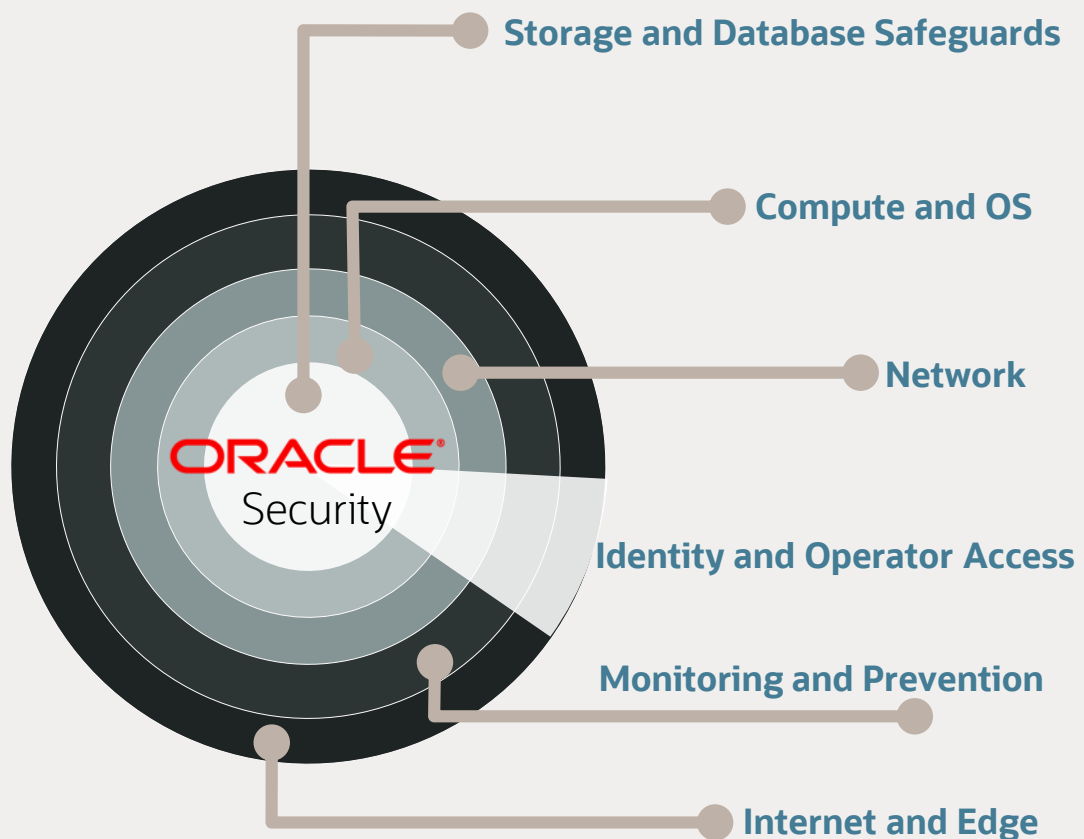
“

Oracle Database's on-premises and cloud security tools streamline and structure our disaster recovery capabilities for a key differentiation in the cloud native market

”

THOMSON REUTERS

Oracle Enables Zero-Trust



Cybersecurity capabilities

Prevent

Monitor

Mitigate

Protect

Encrypt

Access



Simple & Effortless

with prescriptive services



Deeply Integrated

across IaaS, SaaS
& multiple clouds



Complete Control

regardless of where
your applications and
data reside

Create new products and start new businesses faster

Launch

in days, not months

Introduce a new product or grow globally by standing up a new integration, database, application, storefront, or finance system rapidly

“
We can spin up a new business in just a few weeks, all without switching to a different platform. That’s the beauty of Oracle Cloud.”

XEROX

Analyze

massive data volumes

Apply analytics at scale to hundreds of data streams to gain insights

“
We have 3 million students a month on our platform, and every user who accesses estuda.com has to see their assessment report in real time.”

Estuda.com

Gain

supercomputing power

Build and test complex products, run massive simulations, and train billion parameter machine learning models without building the infrastructure

“
With the scalability and computing power of OCI and NVIDIA technology, we are training a neural network to use every software application, website, and API in existence”

ADEPT



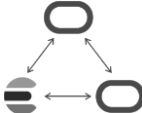
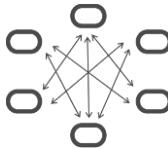
Deliver new products, faster, at scale

Leverage any data type



RelationalDocumentsGraphTextSpatial

Scale your existing architecture



Many vendorsSingle vendor, distributedFewer vendorsCentralized & converged

Extend with additional capabilities



Containers & KubernetesAPIsServerless functionsLow-code development

Accelerate with AI



Machine LearningSpeechDigital AssistantVisionGenerative AI

powered by
cohere



A complete, enterprise approach to *generative AI*



Oracle Applications

AI embedded across Oracle's cloud applications and database portfolio



OCI Generative AI Service

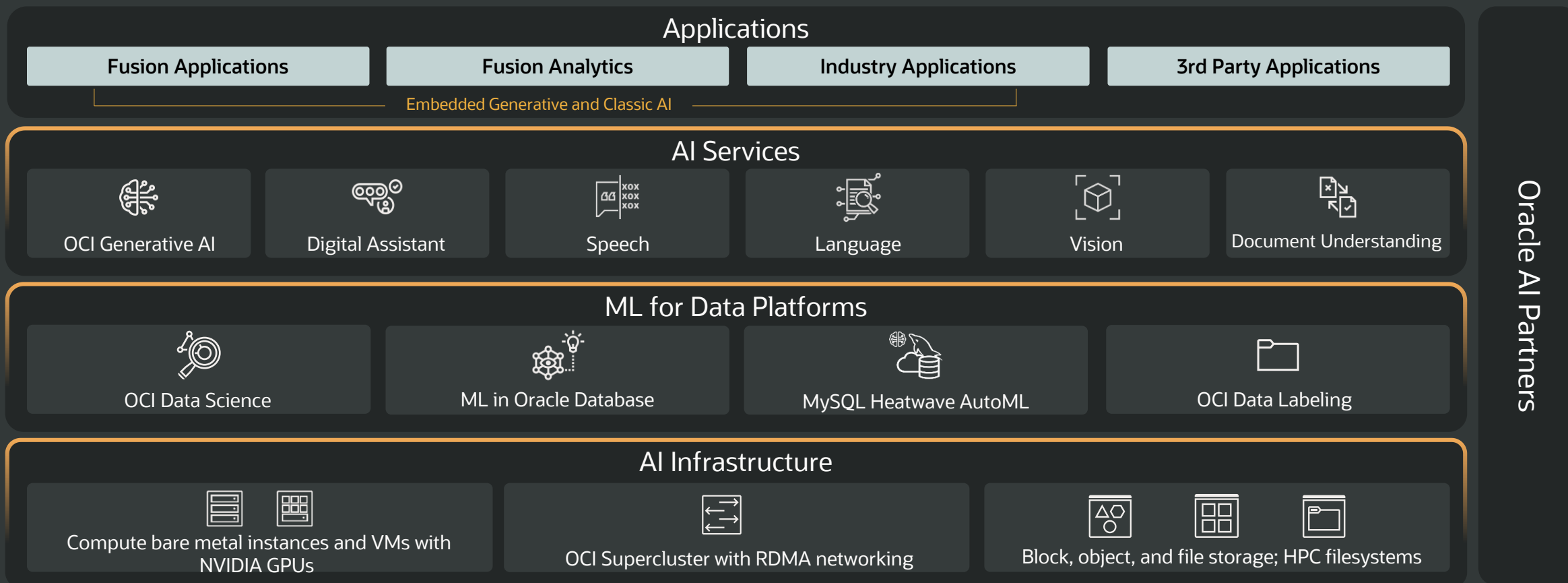
A new AI service with LLMs that can be fine-tuned



GPU Infrastructure

High-speed, low-cost AI infrastructure for model training

The Oracle AI stack



Why customers are choosing OCI

“Transformation is a continuous journey”



Oracle can help you modernize your entire app and infrastructure portfolio, without an army of consultants

“We need new levels of efficiency”



Run all your applications – new or existing – up to 50% cheaper with more efficiency and agility

“Regulations keep changing”



OCI’s distributed cloud provides the flexibility to consume cloud services across a choice of clouds and locations

“Faster innovation is critical to our business”



OCI enables you to focus on insights and innovation. We provide and manage the tools and infrastructure, so you don’t have to.

Oracle's distributed cloud offers exceptional flexibility and choice

Multicloud

We work with other providers:

Oracle Database@Azure
Oracle Interconnect for Azure
Oracle MySQL Heatwave on AWS

Public cloud

47+ global locations:

Commercial
US Gov, UK Gov, Australian Gov
US National Security Regions
EU Sovereign



Hybrid cloud

We bring cloud services to you:

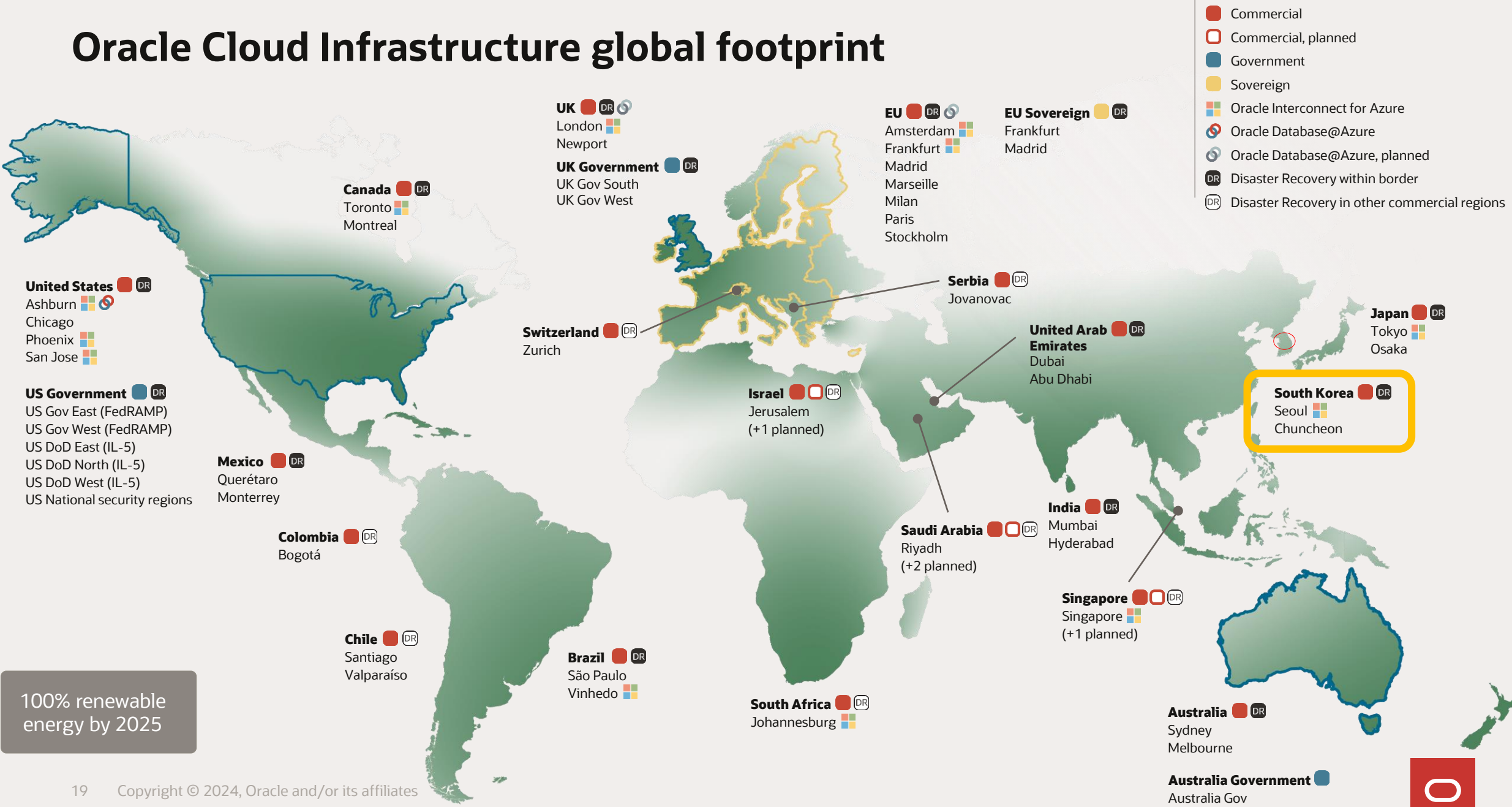
Oracle Exadata Cloud@Customer
Oracle Compute Cloud@Customer
Oracle Roving Edge Infrastructure

Dedicated cloud

All 100+ OCI services running in customer data centers:

OCI Dedicated Region
Oracle Alloy
Oracle Isolated Region

Oracle Cloud Infrastructure global footprint





Where would you like to start?

1. Use a distributed cloud strategy for your data center exit
2. Leverage a modern data platform for your data
3. Innovate with ready-to-use AI and AppDev services
4. Modernize your security and your overall estate

ORACLE