

# Market Connect is a startup's path to the enterprise

Market Connect allows qualifying startups to level up their engagement and gain access to customer, product and marketing ecosystems.



## What You Get

- Customer engagements/meetings
- Product team interactions
- Marketing and events exposure
- Blogs, social media, PR and AR
- VC introductions and engagements

Startups who complete all qualification steps receive a socia media promotion kit.

Candidates are reviewed regularly and can be activated for benefits at anytime.\*

# How to Qualify

#### **Complete Your Startup Profile**

Complete your full profile in the Startup Portal.

### **Begin Using Oracle Cloud**

Startups must have activated their Oracle Cloud account and used \$500 of their initial credits.

#### Submit a Case Study

Write and submit a customer case study (template/example provided).

#### Submit Your Reference Architecture

Submit a document illustrating your reference architecture.

## **Integration Strategy**

Explain your product integration strategy with an Oracle product solution, if applicable.

#### Submit Your Two-Minute Elevator Pitch

Upload a video that shows why Oracle customers, partners, and product teams should be excited about your solution.

## **Upload Your Vector Logos**

Upload scalable vector artwork of your logos.

\*Completion of the steps does not guarantee all benefits. All submissions must be approved by our team

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