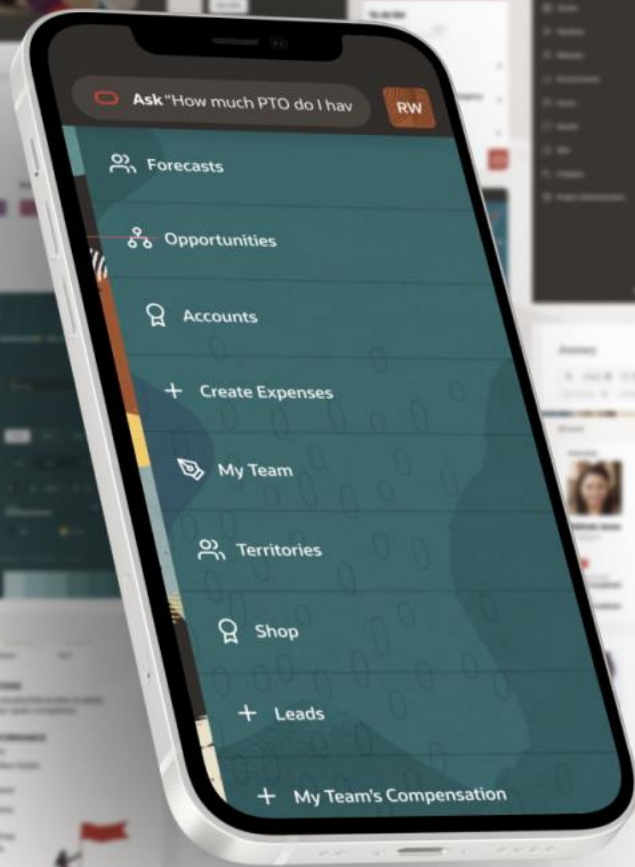


ORACLE

# Oracle Fusion Cloud Applications Suite

Solution Overview



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# Reach next-level growth with a complete applications suite

The intensity of change and uncertainty in today's business environment can challenge the most experienced leaders. Conditions such as prolonged geopolitical conflicts, fluid trade dynamics, and rapid AI automation present intertwined risks and opportunities and add great complexity to planning, execution, and skill acquisition. You need advanced tools and technology to anticipate shifting customer demand, optimize operations, and support your workforce needs while maintaining financial health and finding your next growth path.

Everything you need. Innovation that matters. Committed to your success.

Our complete cloud suite of SaaS applications with embedded artificial intelligence bring consistent processes and a single source of truth across the most important business domains—enterprise resource planning, supply chain management, human capital management, and customer experience. The applications help you improve your customer engagements, increase your business's agility, and react to change faster than ever before.





## AI embedded everywhere

- Oracle AI is built into workflows across the suite, ready to assist users in a familiar format
- Curated large language models (LLMs) optimized for Fusion Applications
- Robust security capabilities provide tight control over data governance
- Built on Oracle Cloud Infrastructure (OCI) and with the Oracle database at its core, Fusion Applications is built with native support for AI
- AI Agent Studio helps you manage prebuilt AI agents or build your own custom ones with preferred LLMs
- Engineered for enterprise execution, Agentic Applications powered by specialized AI agents that are outcome-driven, proactive, and reasoning based

## Most complete cloud suite

- Single suite of capabilities across the most important business functions, including ERP, SCM, HCM, and CX
- Seamless business processes for end-to-end transactions
- Hundreds of new features delivered every three months to help solve the most complex problems our customers faced today

## Best data

- Single source of data used by all applications within the suite to drive business processes across departmental silos
- Unified data model to provide more accurate, consistent reporting and analysis across applications
- Your unified data covering all areas of business activities to power AI capabilities

# What's included in the suite?

**Think big, start anywhere, and add more capabilities when you need them**

Fusion Applications Suite has two distinct offerings: professional and employee. Fusion Suite Professional includes capabilities across ERP, SCM, CX, and EPM and is designed for people who need to manage business operations across different departments. The Fusion Suite Employee is for all employees of the organization and includes capabilities across HCM and self-service features in ERP, Procurement, Sales, and Service. Additional capabilities are available as add-on options and priced separately. Examples of the add-on options are industry-specific capabilities and localizations.

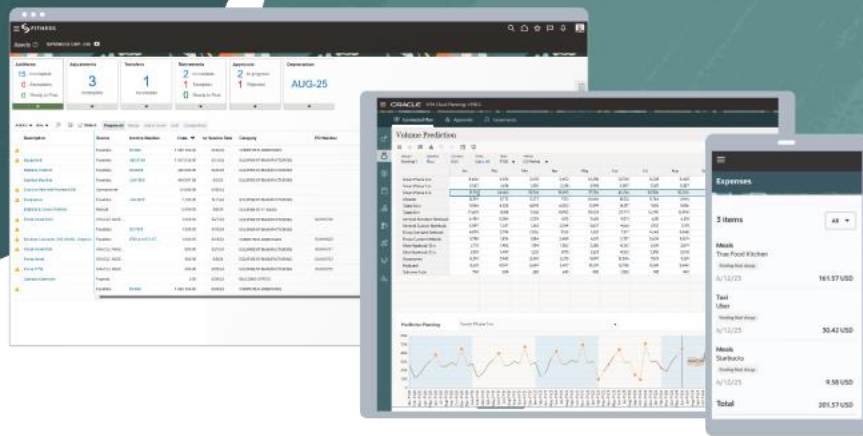
## **Fusion Suite Professional**

- ERP
- Risk Management
- Financial Reporting Compliance
- Document Recognition
- Procurement
- Order Management
- Product Management
- Supply Planning
- Supply Chain Execution
- Demand Management
- Sales and Operations Planning
- Enterprise Contracts
- Supply Chain Collaboration
- Sales Enterprise
- Configure, Price, Quote (CPQ)
- Service Enterprise
- Field Service
- Enterprise Performance Management

## **Fusion Suite Employee**

- HCM Base
- Advanced HCM Controls
- Help Desk
- Communicate
- Workforce Health and Safety Incidents
- Workforce Compensation
- ERP Self-Service
- Self-Service Procurement
- Sales and Service Limited





# Enterprise Resource Planning (ERP)

Oracle Fusion Cloud Enterprise Resource Planning is a complete, modern, cloud ERP suite that enables your teams to adapt to changes today and become leaders tomorrow.

The platform consists of solutions in two areas:

## Finance and Accounting

- [Financials](#)
- [Project Management](#)
- [Risk Management and Compliance](#)
- [Enterprise Performance Management](#)

## Supply Chain & Manufacturing

- [Supply Chain Planning](#)
- [Procurement](#)
- [Order Management](#)
- [Product Lifecycle Management](#)
- [Supply Chain Execution](#)



# Add-ons: Enterprise Resource Planning

Additional Oracle Fusion Cloud ERP capabilities can be purchased separately to complement the Suite offering:

## **Finance and Accounting**

- Accounting Hub

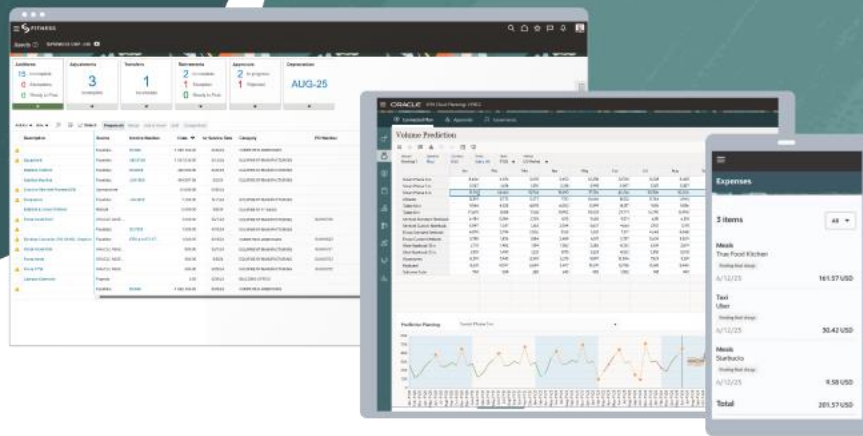
## **Supply Chain & Manufacturing**

- Product Management Reviewer

## **Permitting and Licensing**

## **Student Management**





# Finance and Accounting

Oracle Fusion Cloud Enterprise Resource Planning is a complete, modern, cloud ERP suite that enables your teams to adapt to changes today and become leaders tomorrow.

The platform consists of 23 Finance and Accounting solutions:

## Financial Management

- [Accounting](#)
- [Accounts Payables](#)
- [Receivables and Advanced Collections](#)
- [Expense Management](#)
- [Cash Management](#)
- [Revenue Management](#)
- [Joint Venture Management](#)
- [Asset and Lease Management](#)
- [Management and Statutory Reporting](#)

## Project Management

- [Plan, Schedule, and Forecast](#)
- [Resource Management](#)
- [Cost Management and Control](#)
- [Billing and Revenue Management](#)
- [Grant Management](#)
- [Program Management](#)

## Risk Management and Compliance

## Enterprise Performance Management

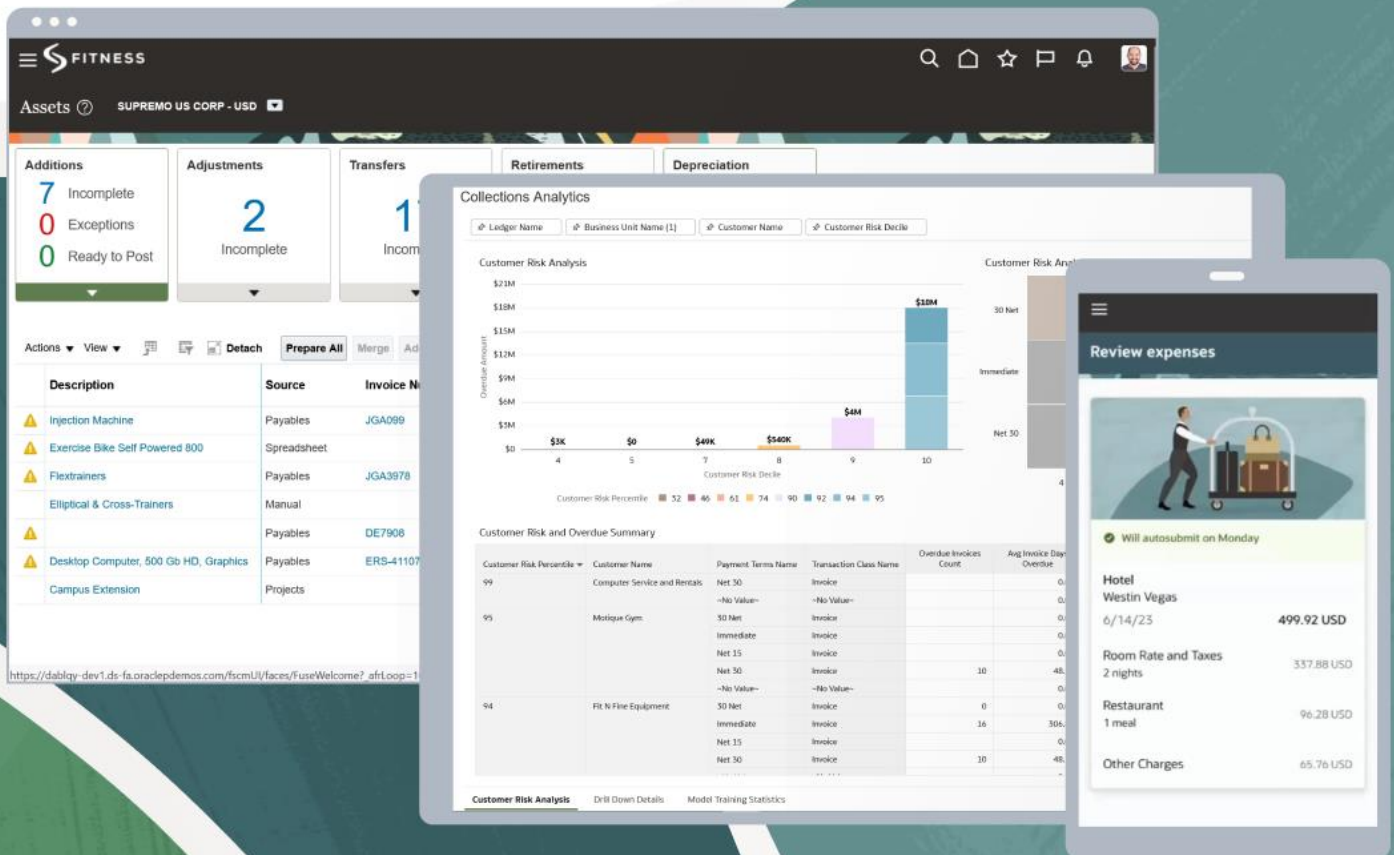
- [Planning](#)
- [Profitability and Cost Management](#)
- [Financial Consolidation and Close](#)
- [Account Reconciliation](#)
- [Tax Reporting](#)
- [Narrative Reporting](#)
- [Freeform](#)



# Fusion Cloud Financials

Oracle Fusion Cloud Financials helps organizations connect and automate the financial management processes, including payables, receivables, fixed assets, expenses, and reporting. This suite of applications provides finance teams with better data to help increase forecasting accuracy, shorten reporting cycles, simplify decision-making, and better manage risk and compliance.

- [Accounting](#)
- [Accounts Payables](#)
- [Receivables and Advanced Collections](#)
- [Expense Management](#)
- [Cash Management](#)
- [Revenue Management](#)
- [Joint Venture Management](#)
- [Asset and Lease Management](#)
- [Management and statutory reporting](#)



# Fusion Cloud Financials | General Ledger and Subledger Accounting

Oracle General Ledger and Subledger Accounting streamlines journal entry and period closing processes, providing a real-time view of the financial data.

Status	Intercompany Agreement	Last Activity	Provider Organization	Receiver Organization	First Clearing Organization	Total Amount	Amount Type
Active	▶ Cross Charge - US1 to UK via France	8/25/25	US1 I/C Org	UK I/C Org	France I/C Org	10,402.50 USD	Cross charge
Active	▶ Cross Charge - US1 to US2	8/25/25	US1 I/C Org	US2 I/C Org		19,710.00 USD	Cross charge
Active	▶ Cross Charge - Between US Direct	7/29/25	Supremo US I/C Org	US2 I/C Org		18,295.40 USD	Cross charge
Active	▶ Cross Charge - US to UK via France	7/29/25	Supremo US I/C Org	UK I/C Org	France I/C Org	32,286.00 USD	Cross charge
Active	▶ Loan-France-0001	2/4/25	Supremo US I/C Org	France I/C Org	UK I/C Org	20,000.00 USD	Principal loan an
Active	▶ Loan-UK-0001	2/4/25	US2 I/C Org	UK I/C Org	US1 I/C Org	50,000.00 USD	Principal loan an
<b>Total</b>	<b>6</b>						

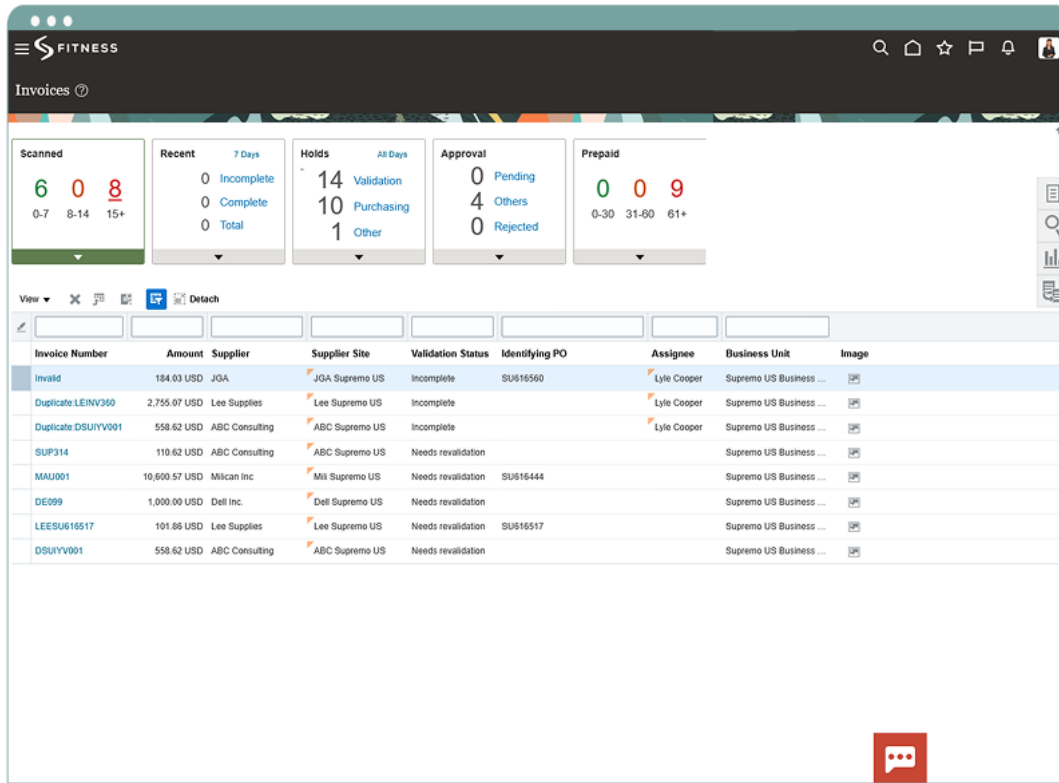
## With Oracle Fusion General Ledger and Subledger Accounting, you can

- Standardize your chart of accounts and accounting processes with multi-currency and multi-language support
- Automatically populate the general ledger with journal entries and designated subledger entries
- Gain complete visibility and centralized control on the period close process across the entire organization
- Continually improve exception handling and quickly identify issues using reports and AI/ML-driven analytics
- Easily create, settle, and report on your intercompany transactions



# Fusion Cloud Financials | Accounts Payable

Oracle Fusion Accounts Payable automates and manages the invoice-to-pay process, including invoice processing, payment management, supplier management, and related reporting and analysis.



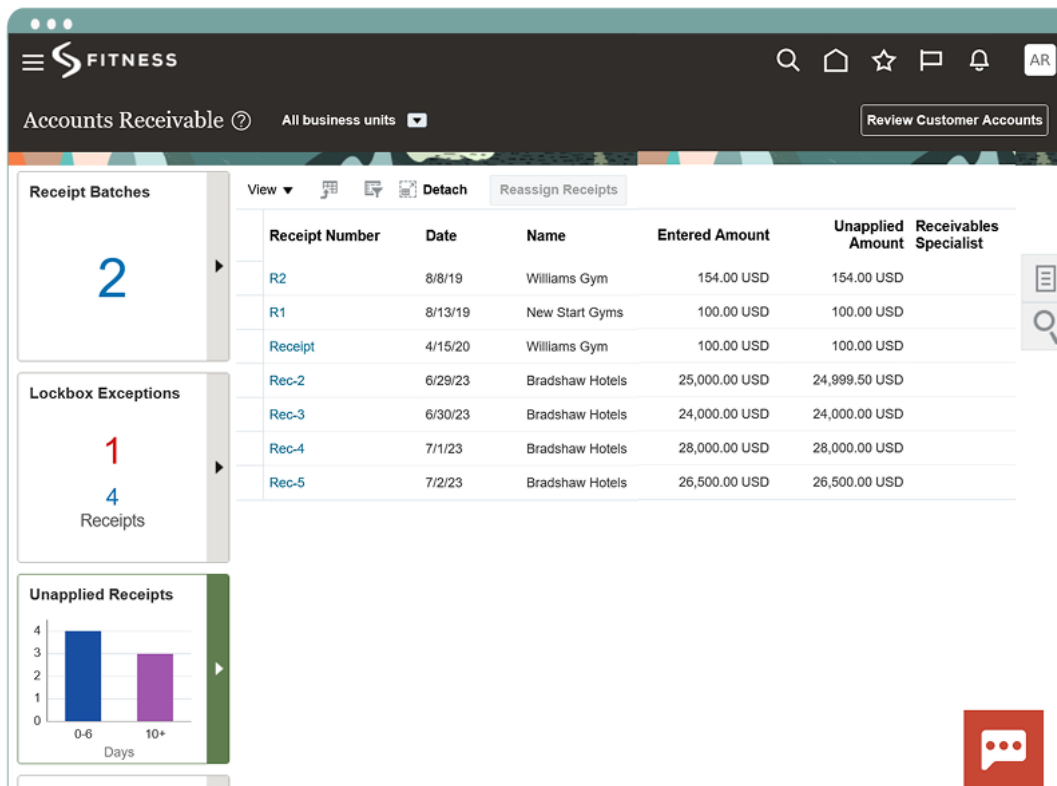
## With Oracle Fusion Accounts Payable, you can

- Receive, validate, and enter invoices, manage invoice holds, and resolve exceptions with efficient work queue management
- Use Intelligent Document Recognition (IDR) to help automate invoice entry
- Reduce manual interventions with AI/ML-based matching and defaulting capabilities
- Optimize cash outlays by offering dynamic discounts for early payment to participating suppliers
- Establish shared services for invoice and payment processing



## Fusion Cloud Financials | Receivables and Advanced Collections

Oracle Fusion Receivables and Advanced Collections manage the daily AR operations, including billing, payment processing, and revenue recognition, with tools to manage customer credit profiles and collection from overdue accounts.



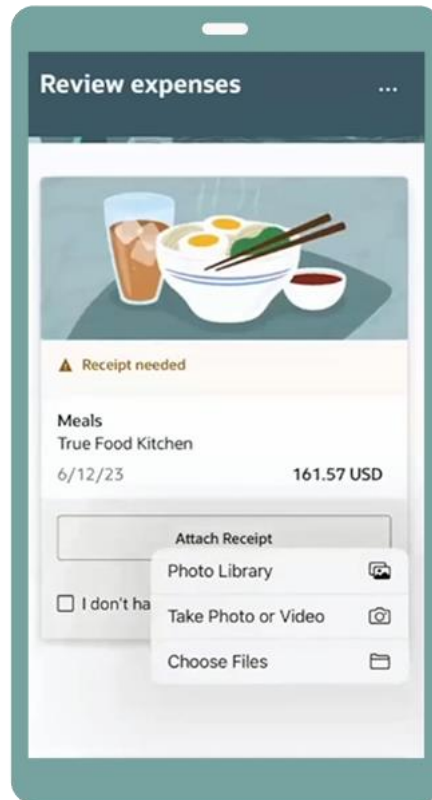
### With Oracle Fusion Receivables and Advanced Collections, you can

- Automate data entry, billing, and payment receipt to reduce manual effort
- Improve efficiency by pinpointing issues and highlighting transactions that require attention directly in the work area
- Enable timely financial statements and support compliance with local regulations with automated revenue recognition
- Improve collections efficiency by automatically applying a series of tasks based on customer scoring
- Use industry standard formulas to better understand the health of the outstanding receivables and areas for improvement



## Fusion Cloud Financials | **Expense Management**

Oracle Fusion Expense Management streamlines the process of employee expenses from reporting to reimbursement with robust approval and audit capabilities.

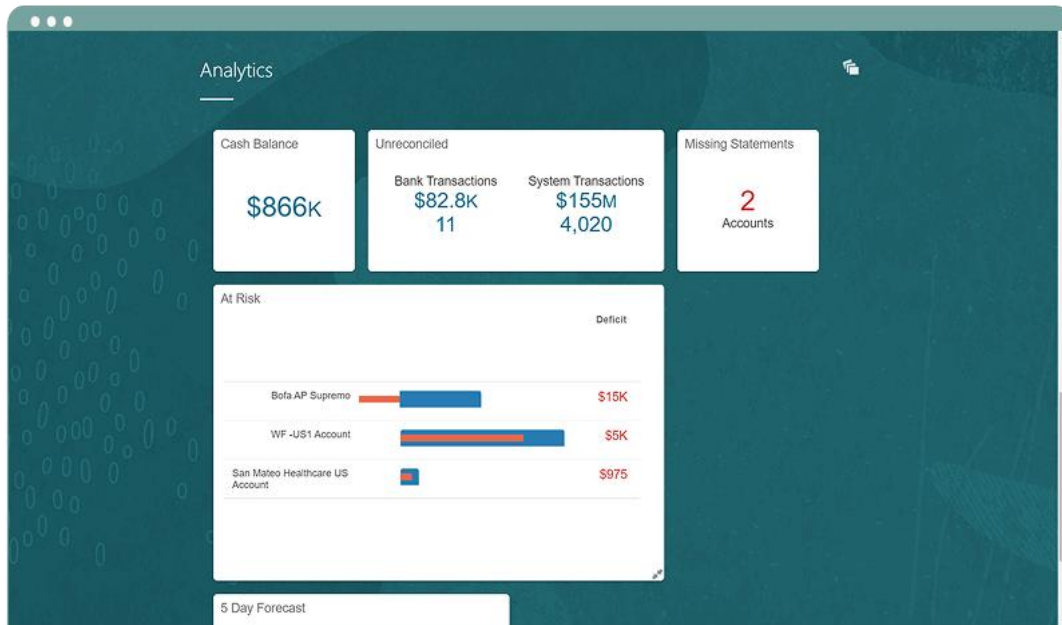


### **With Oracle Fusion Expense Management, you can**

- Leverage AI to provide responses to policy inquiries and help automate expense receipt capture as well as manage matching for organizations using J.P. Morgan corporate cards
- Enable employees to submit and manage expenses using mobile, web, and digital assistant
- Configure approval workflows to reflect the latest expense policies
- Automatically flag noncompliant expenses
- Get real-time visibility and reporting on spending patterns, budget utilization, and trends

## Fusion Cloud Financials | Cash Management

Oracle Fusion Cash Management helps you optimize your cash flow and make informed financial decisions with tools for forecasting, reconciliation, and reporting on cash positions.



### With Oracle Fusion Cash Management, you can

- Use predictive algorithms to automatically generate a daily cash forecast
- Get a comprehensive view of your cash positions to enable proactive problem solving or to identify opportunities
- Set rules to automatically reconcile bank statement lines and system transactions



# Fusion Cloud Financials | Revenue Management

Oracle Fusion Revenue Management provides a configurable framework to manage and automate revenue recognition processes and ensure compliance with accounting standards, such as ASC 606 and IFRS 15.

**Open Performance Obligation Report**

Customer Name	Ledger	Ledger Currency	Legal Entity	Contract Number	Obligation Number	Original Balance	Revenue Recognized	Open Balance	Revenue Determination	Unscheduled	2024-01-28	2024-04-30	2024-05-31	2024-06-30	2024-07-31	2024-08-31	2024-09-30	2024-10-31	2024-11-30	2024-12-31	2025-01-31	2025-02-28	
Inova Devices	Supremo Power	USD	Supremo Holdings LE	1091	1107	135432.00	0.00	135432.00	OT	0.00	7040.88	11131.40	11502.44	11131.40	11502.44	11502.44	11131.40	11502.44	11131.40	11502.44	11502.44	10389.30	
				1090	1164	135432.00	0.00	135432.00	OT	0.00	7040.88	11131.40	11502.44	11131.40	11502.44	11502.44	11131.40	11502.44	11131.40	11502.44	11502.44	10389.30	
				1085	1030	14180.00	0.00	14180.00	OT	14180.00	0.00												
				1083	1167	112866.00	0.00	112866.00	OT	5242.15	9559.18	9250.82	9559.18	9250.82	9559.18	9559.18	9250.82	9559.18	9250.82	9559.18	9559.18	3700.33	
				1082	1043	112866.00	0.00	112866.00	OT	5242.15	9559.18	9250.82	9559.18	9250.82	9559.18	9559.18	9250.82	9559.18	9250.82	9559.18	9559.18	3700.33	
				1073	1011	127116.00	6598.92	120517.08	OT	10072.03	10766.66	10419.34	10766.66	10419.34	10766.66	10766.66	10419.34	10766.66	10419.34	10766.66	10419.34	10766.66	4167.73
				1072	1079	127116.00	6598.92	120517.08	OT	10072.03	10766.66	10419.34	10766.66	10419.34	10766.66	10766.66	10419.34	10766.66	10419.34	10766.66	10419.34	10766.66	4167.73
				1068	1190	120396.77	5652.43	114744.34	OT	8196.02	8761.27	8478.65	8761.27	8478.65	8761.27	8761.27	8478.65	8761.27	8478.65	8761.27	8761.27	7913.40	
				1047	1019	44574.00	0.00	44574.00	OT	0.00	2245.54	3368.31	3480.59	3368.31	3480.59	3480.59	3368.31	3480.59	3368.31	3480.59	3480.59	3143.76	
				1038	50946.21	37787.92	13158.29	OT	9784.37	3373.92													
				1046	1026	50946.21	37787.92	13158.29	OT	9784.37	3373.92												
				1045	1032	50946.21	37787.92	13158.29	OT	9784.37	3373.92												
				1033	102828.00	0.00	102828.00	OT	0.00	14368.08	21553.47	22271.92	21553.47	22271.92	22271.92	21553.47	22271.92	21553.47	22271.92	22271.92	22271.92	20116.57	
				1180	15000.00	0.00	15000.00	OT	15000.00	0.00													
				1042	1047	15649.02	0.00	15649.02	OT	15649.02	0.00												
				1072	100565.15	0.00	100565.15	OT	3069.68	6836.67	6616.13	6836.67	6616.13	6836.67	6616.13	6836.67	6616.13	6836.67	6616.13	6836.67	6616.13	6175.05	
				1041	1137	15791.62	0.00	15791.62	OT	15791.62	0.00												
				1138	219949.29	0.00	219949.29	OT	10023.01	17261.84	16705.01	17261.84	16705.01	17261.84	16705.01	17261.84	16705.01	17261.84	16705.01	17261.84	17261.84	15591.34	
				1139	41921.62	39163.06	2757.96	OT	2757.96	0.00													

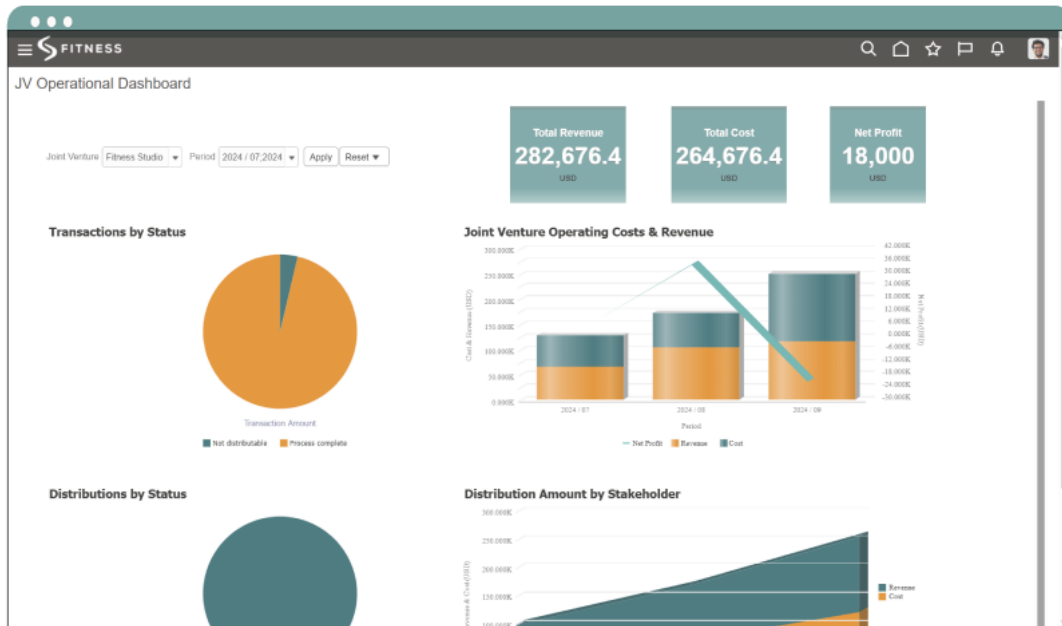
## With Oracle Fusion Revenue Management, you can

- Automate the identification and creation of customer contracts and performance obligations, their valuations and resulting accounting entries, and the timing to recognize the revenue
- Recognize revenue from various sources by integrating applications such as order management, subscription management, and project billing
- Address accounting standards compliance while supporting complex service subscriptions



# Fusion Cloud Financials | Joint Venture Management

Oracle Fusion Joint Venture Management provides a solution for managing joint venture financials, tracking costs, allocating revenues, and supporting compliance with the joint operating agreement.



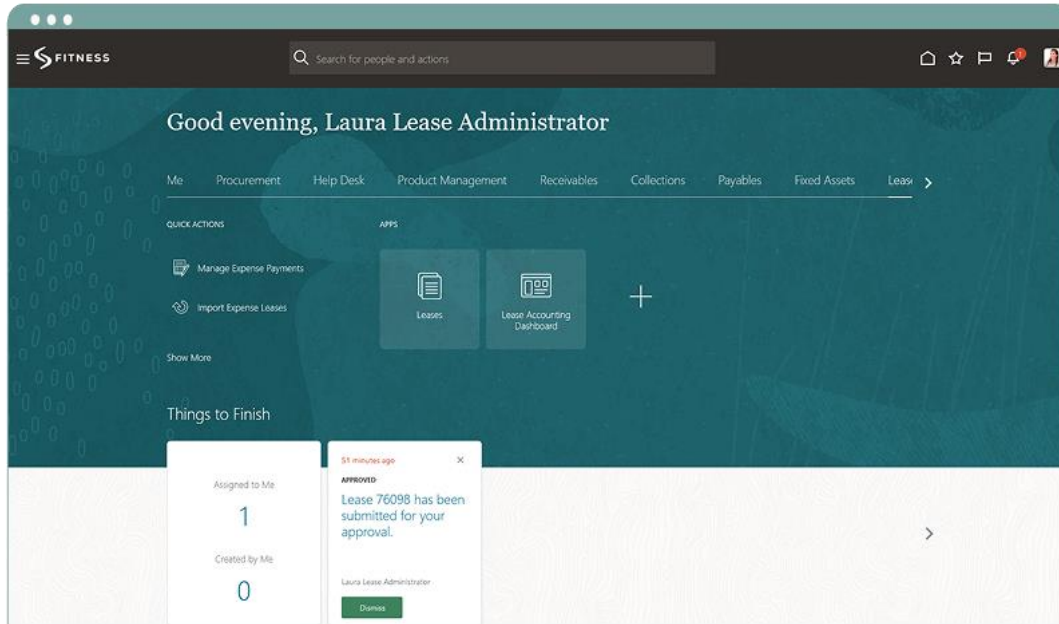
## With Oracle Fusion Joint Venture Management, you can

- Capture operational measures based on production and resource usage to track business activities
- Automatically identify related transactions, generate distribution records, and create invoices and journal transfers for cost and revenue distribution
- Automatically process distributions based on terms of agreement including cash advances and carried interests
- Create timely reports for reconciliation, auditing, and operations



# Fusion Cloud Financials | **Asset and Lease Management**

Oracle Fusion’s asset and lease management capabilities help organizations efficiently manage both owned and leased assets throughout their lifecycle to help support compliance with accounting standards, such as IFRS 16 and ASC 842.



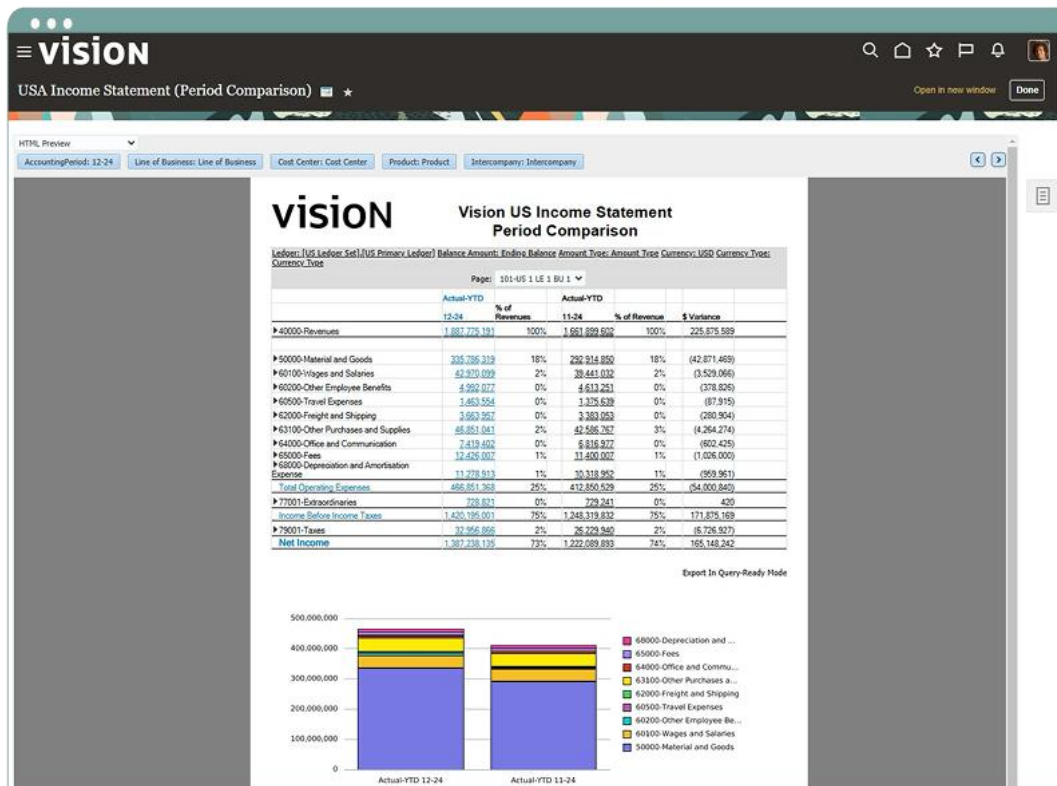
## **With Oracle Fusion asset and lease management, you can**

- Automate the entire asset lifecycle, including acquisition, capitalization, depreciation, and retirement
- Use your preferred depreciation strategies to minimize the tax burden while addressing regulatory requirements
- Manage both expense and revenue leases, generate payment and revenue schedules, and prepare needed accounting entries for invoice creation
- Generate amortization schedules and accounting balances for expense leases



# Fusion Cloud Financials | Management and Statutory Reporting

Oracle Fusion Cloud Financials provides predefined analytics, dashboards, reports, and configuration tools to help you create boardroom-ready financial statements, in-depth analysis, and other financial reports to address your organization's requirements.



## With Oracle Fusion Financials reporting, you can

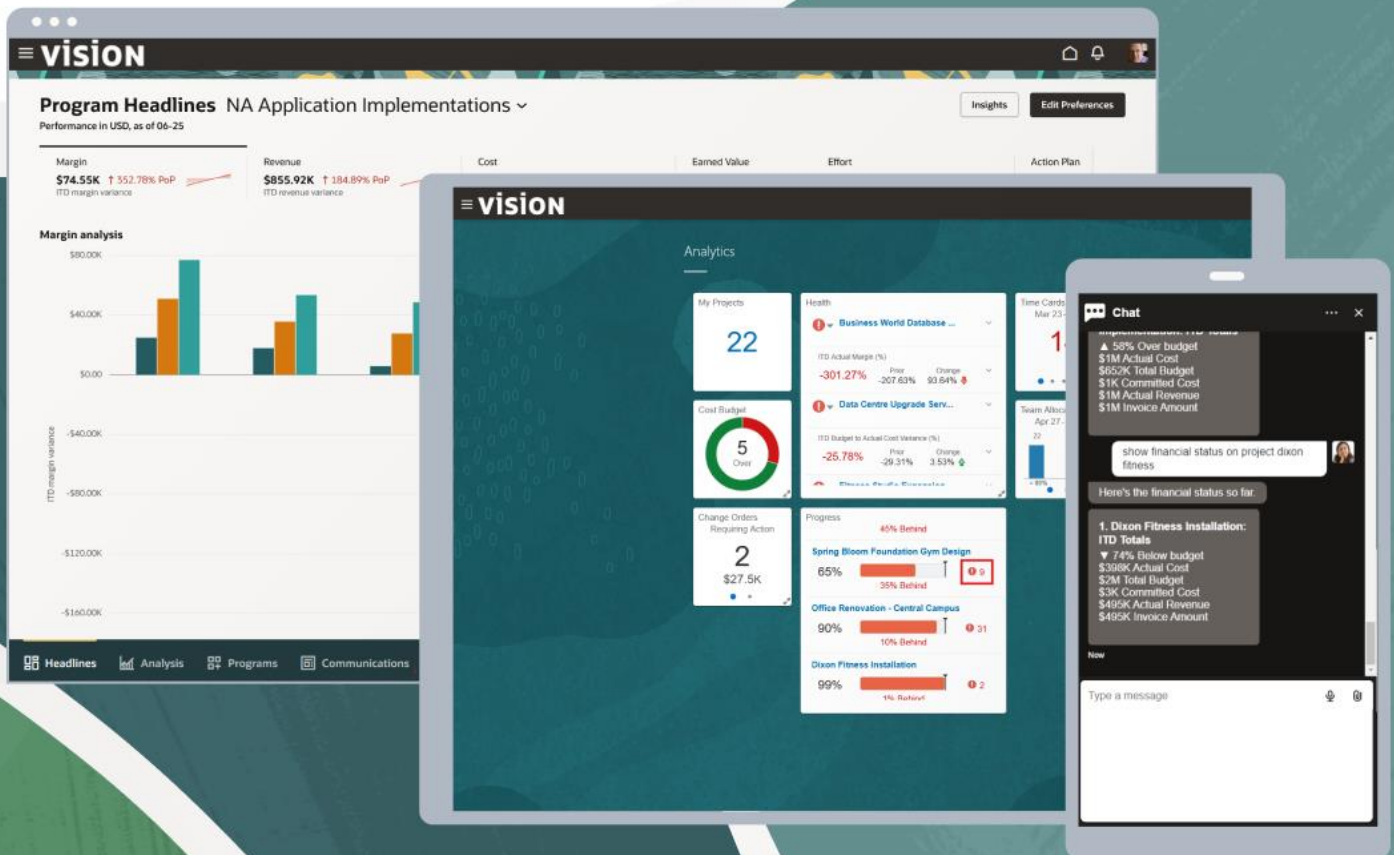
- Create financial statements with drill down to GAAP-compliant source transactions
- Monitor key GL accounts exceptions with multidimensional analysis and drill-down capability
- Use a familiar spreadsheet environment for in-depth analysis
- Support daily decision-making with real-time transactional reporting
- Provide functional users with configurable operational reporting, including mobile access



# Fusion Cloud Project Management

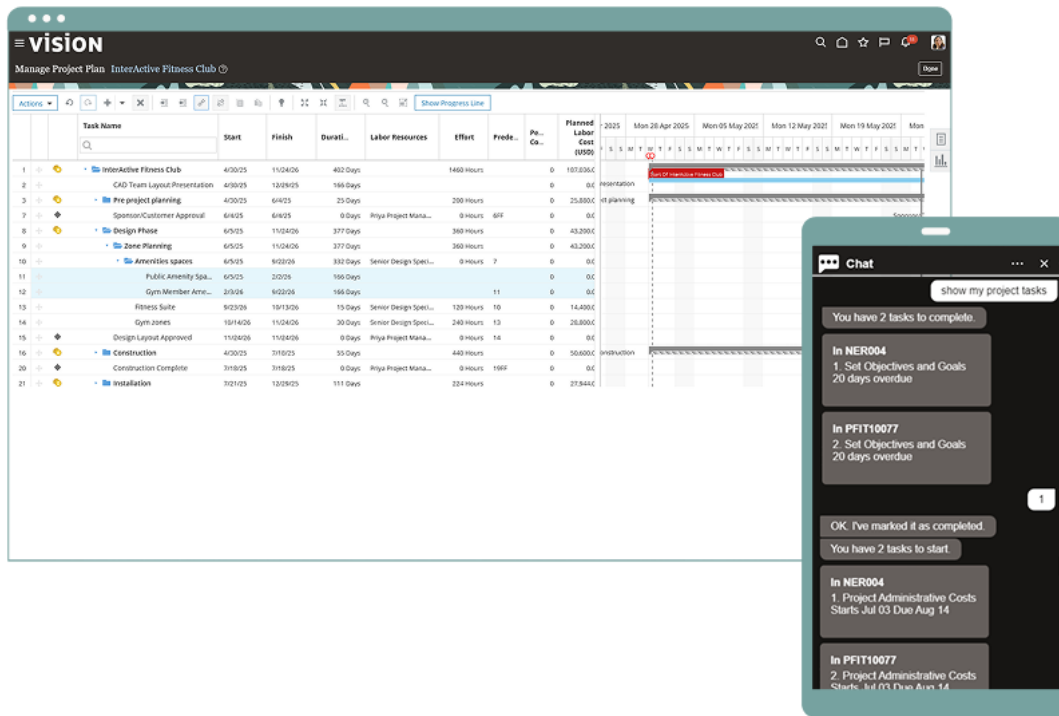
Fusion Cloud Project Management helps you connect the right people to the right projects, support your organization's goals with a clear view of financial performance across your project portfolio, and quickly adapt to changing requirements so your customers stay happy.

- [Plan, Schedule, Forecast](#)
- [Resource Management](#)
- [Cost Management and Control](#)
- [Billing and Revenue Management](#)
- [Grant Management](#)
- [Program Management](#)



# Oracle Project Management | Plan, Schedule, Forecast

Oracle's planning, scheduling, and forecasting capabilities help ensure that all project stakeholders stay informed and on track through complete and integrated project planning and financial control.



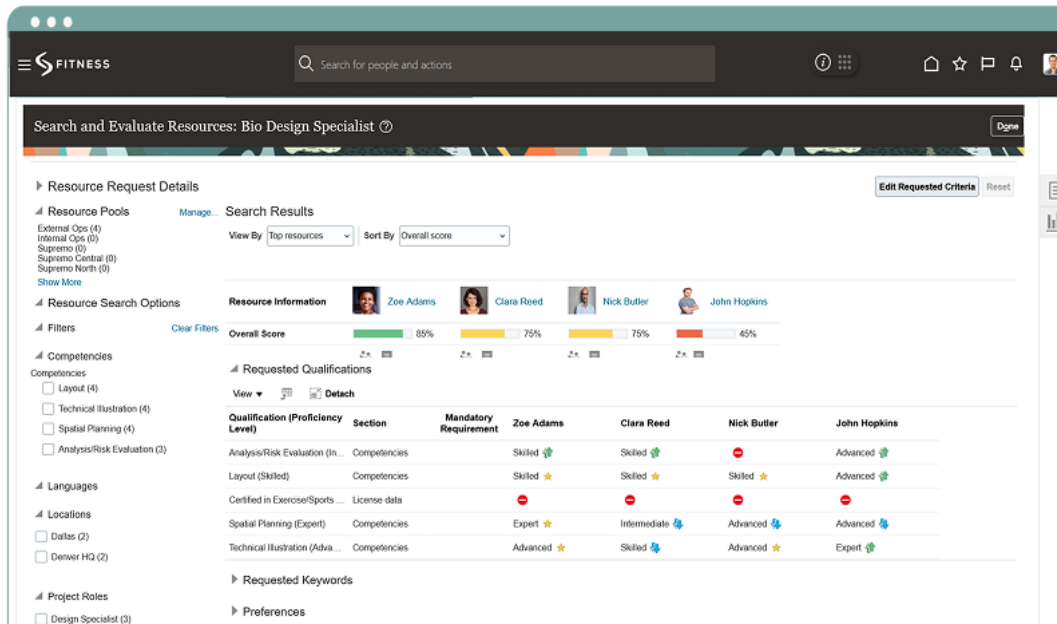
## With planning, scheduling, and forecasting, you can

- Manage project plans and resources in one place and share goals, dependencies, and timelines with your team and clients
- Quickly generate your budgets and forecasts from your project plans, resource plans, or financial plans
- Deploy a digital assistant for easy routine updates on deliverable status, tasks, and project issues
- Review up-to-date project progress and quickly identify deviations from project plans for early corrective action
- Get full integration with Microsoft Project®



# Oracle Project Management | Resource Management

Oracle Fusion Resource Management enables organizations to optimize the placement and utilization of their project workforce, enabling the best-fit resource to be allocated according to business objectives.



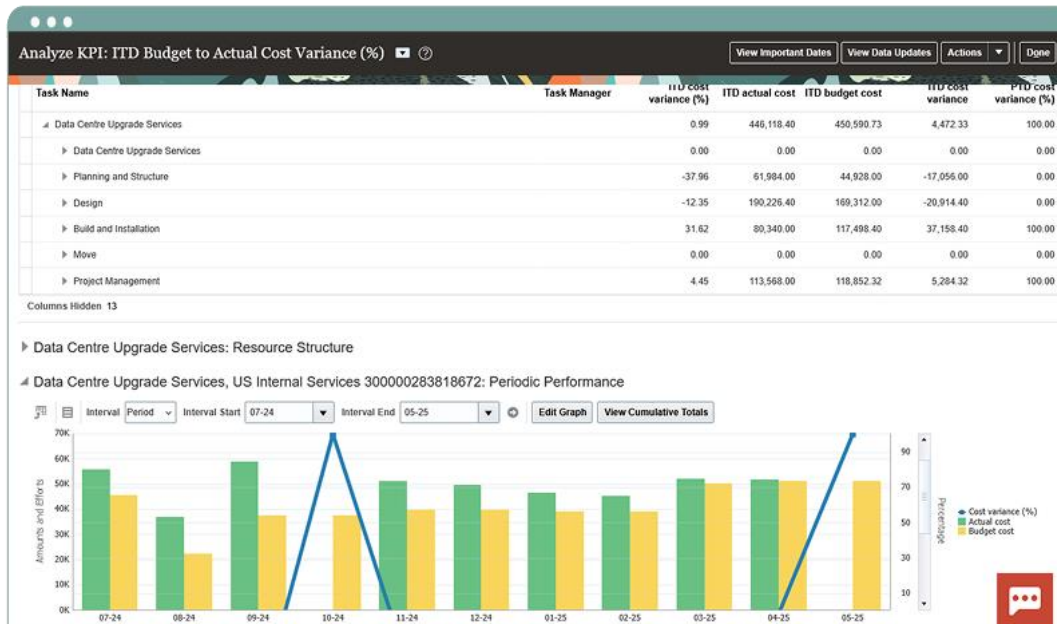
## With Oracle Fusion Resource Management, you can

- Find needed project resources from an extended talent pool of employees and contingent workers using powerful search and match
- Balance your resource capacity against project demands with full visibility to projects, skills, and financials
- Track real-time utilization from a single individual up to every level of your organization
- Connect with Oracle Fusion HCM to align team members' skills and career paths with the right projects
- Leverage HCM data, such as travel preference and planned absence, for precise resource scheduling



# Oracle Project Management | Cost Management and Control

Oracle Fusion's cost management and control capabilities help you streamline cost collection and management processes, delivering timely project costing, better budgetary controls, and full visibility into project expenditures.



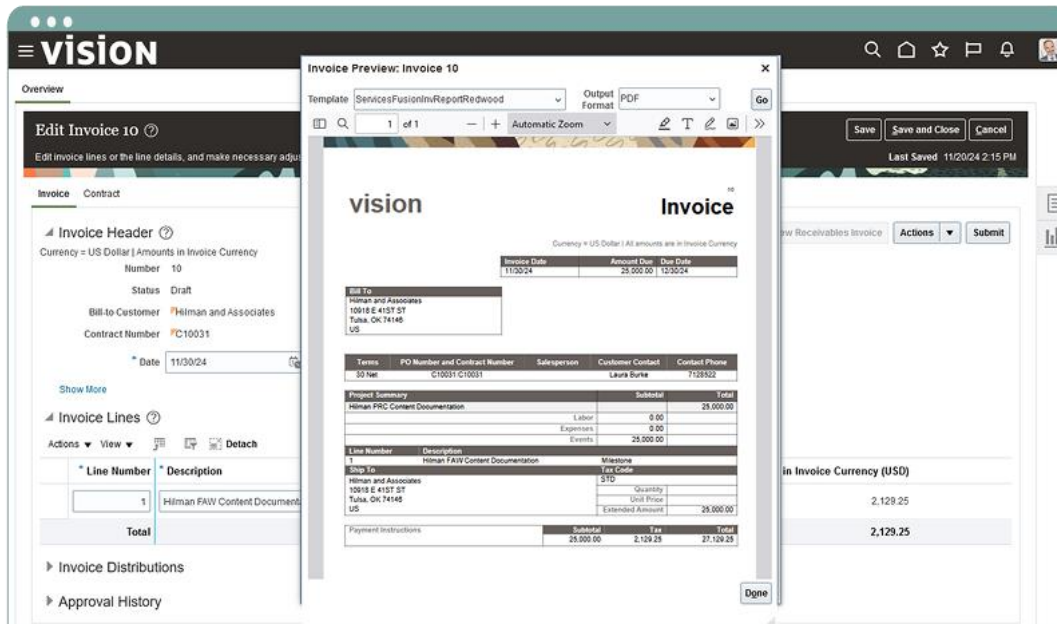
## With Oracle Fusion cost management and control, you can

- Manage costs for billable external, capital asset, and internal projects
- Capture and account for project time, expenses, costs, and commitments across Oracle Fusion Cloud Applications or from external applications
- Streamline capital asset management from creation to retirement
- Deploy a digital assistant to respond to project costing questions and provide tailored suggestions



# Oracle Project Management | Billing and Revenue Management

Oracle Fusion's billing and revenue management capabilities help you comply with customer contract terms and conditions, invoice project clients promptly, and streamline project revenue recognition.



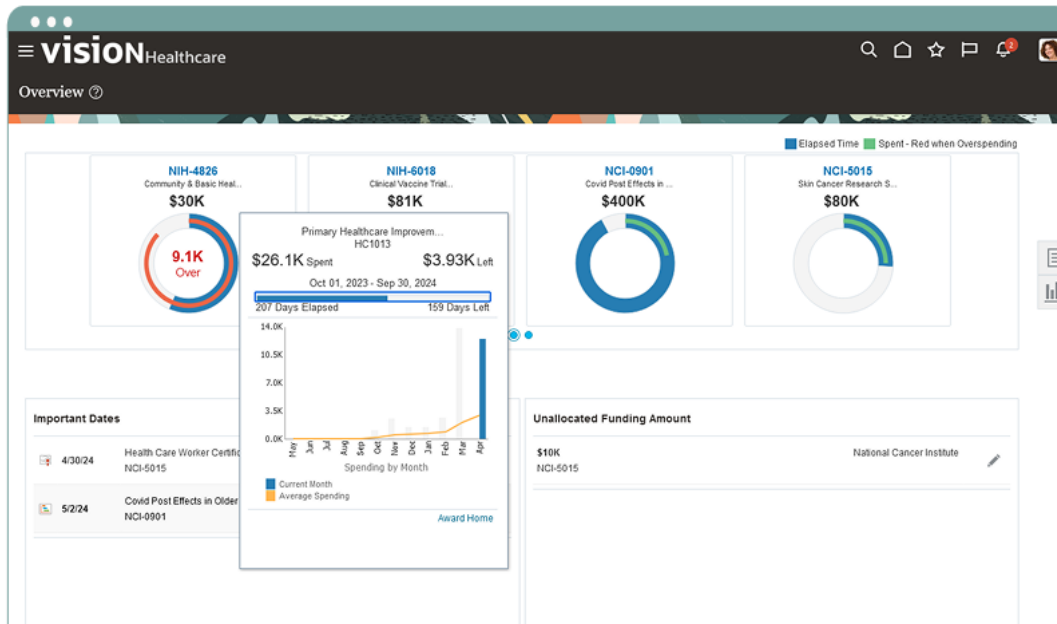
## With Oracle Fusion billing and revenue management, you can

- Automatically generate invoices based on latest customer contract terms, rates, limits, and timing and resolve discrepancies in a central work area
- Use billing controls and analytics to ensure project contract compliance
- Bill customers based on project costs and progress regardless of project methodology
- Recognize revenue in line with your financial accounting regulations, independent from customer billing
- Get reports on planned and actual revenue with trend analysis and drill down to supporting data



# Oracle Project Management | Grants Management

Oracle Fusion Grants Management helps your organization manage the complete post-award process, from initial funding to close out, supporting compliance with your sponsored project policies.



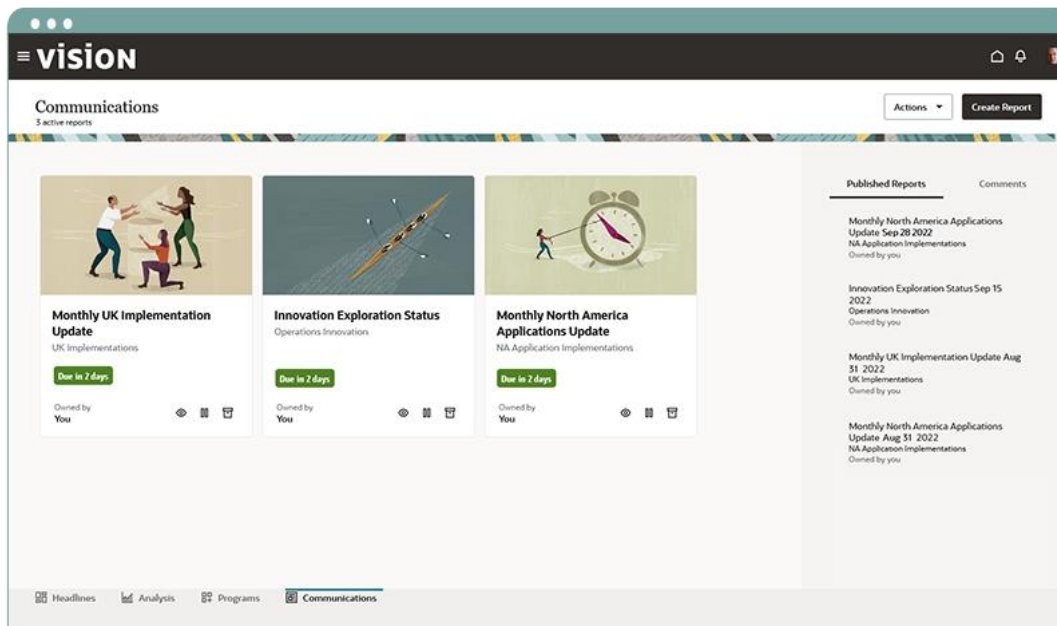
## With Oracle Fusion Grants Management, you can

- Fully control how funds are used in the post-award lifecycle to support sponsored projects
- Manage budgets with built-in controls and analytics on the most current funding, commitments, and expenditures
- Calculate, apply, adjust, account, and invoice indirect costs with specific rates for the institution, department, or award
- Invoice sponsors in their desired format or through a letter of credit
- Get comprehensive reporting to track all award funding, expenditures, and other related activity



# Oracle Project Management | Program Management and Reporting

Oracle Fusion Project Management delivers program management and performance reporting solutions that help you organize projects under programs to coordinate key initiatives or major customer engagements while managing specific deliverables at the project level.



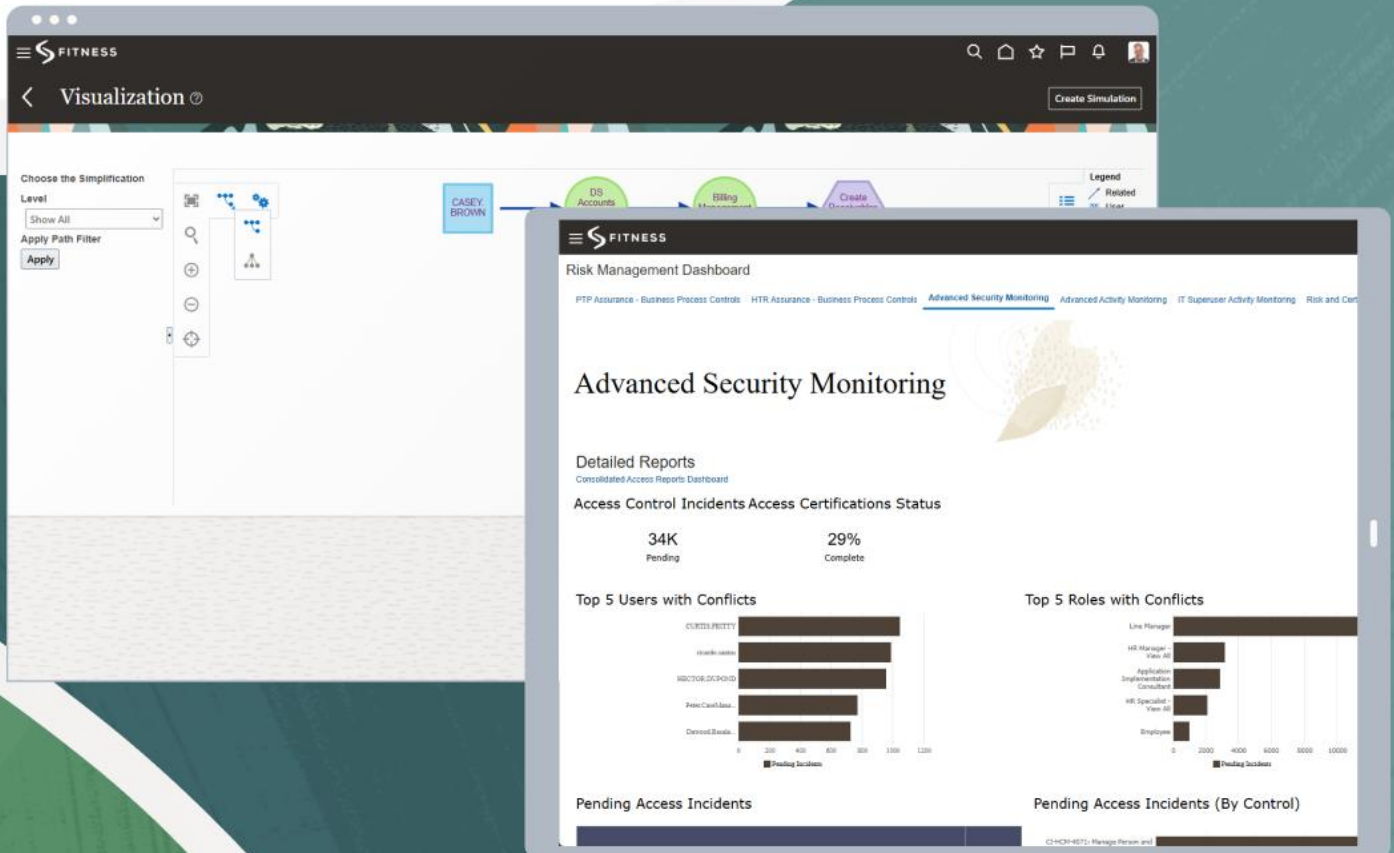
## With Oracle Fusion program management and reporting, you can

- Group related projects into programs to coordinate effort and track performance against business goals
- Monitor program and project health, get alternative options on potential issues, and receive guidance on urgent items from a centralized reporting solution
- Set communication cadence and use templates to create stakeholder updates automatically refreshed with the latest data



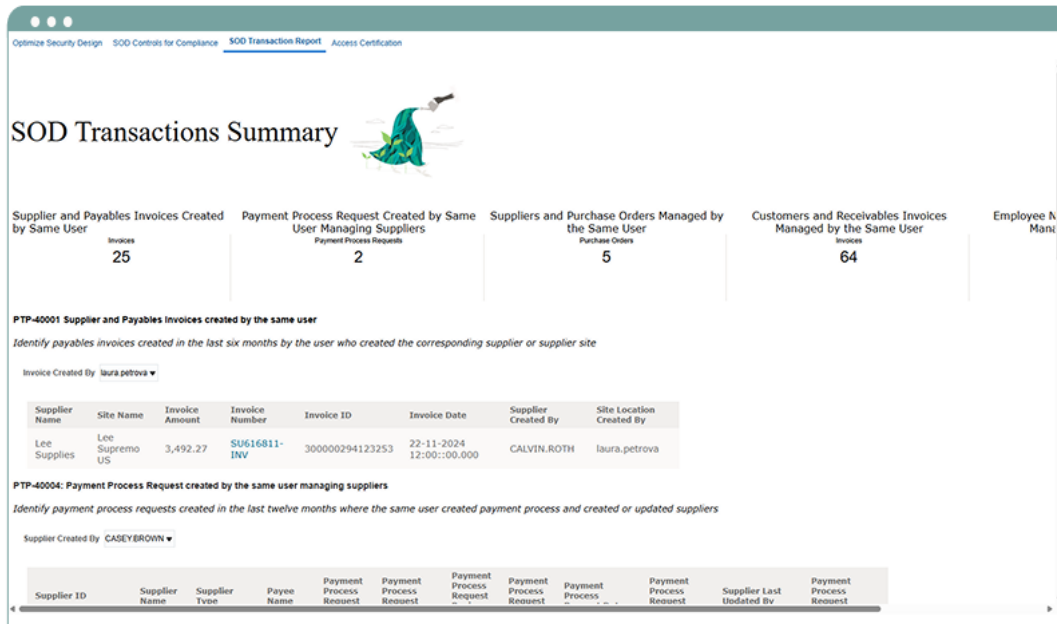
# Fusion Cloud Risk Management and Compliance

Oracle Fusion Cloud Risk Management and Compliance helps organizations address compliance regulations through automation by controlling user access to your Oracle Cloud ERP financial data, monitoring user activity, and providing detailed audit logs and a document trail to support certification requirements



# Oracle Fusion Cloud Risk Management and Compliance

Oracle Fusion Risk Management and Compliance helps organizations manage risks and address compliance and privacy mandates, such as separation of duties (SoD), SOX, and GDPR.



## With Oracle Fusion Risk Management and Compliance, you can

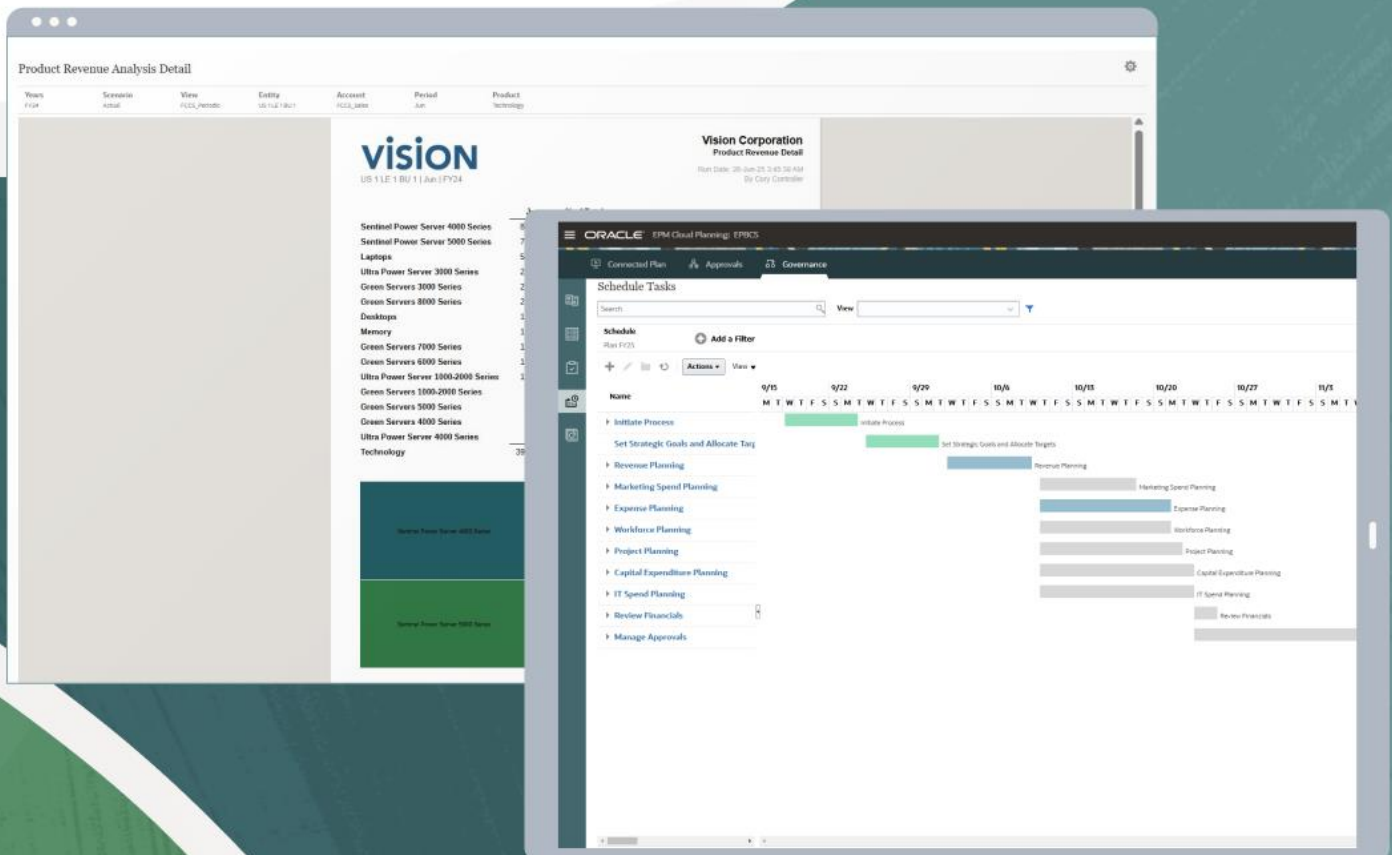
- Automate analysis, monitoring, and control of user access, system configurations, and business transactions
- Leverage AI to monitor activities, including critical system configuration changes, potential fraud and error, and SoD violations
- Standardize processes for user access approval, review, and certification to support policy compliance and audit requirements
- Design, document, and assess internal controls with a risk-based approach and a unified repository
- Automate periodic testing and certification of internal controls over financial reporting (ICFR/SOX)



# Oracle Fusion Cloud Enterprise Performance Management (EPM)

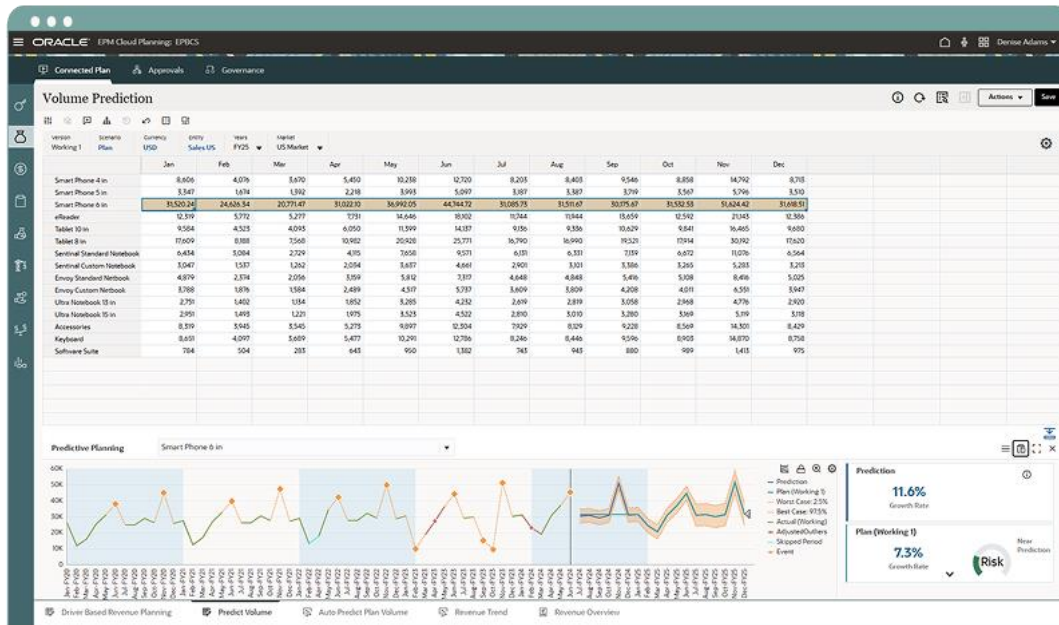
Oracle Fusion Cloud Enterprise Performance Management (EPM) helps you streamline the financial close process, drive better decisions, and model and plan across finance, HR, supply chain, and sales.

- [Planning](#)
- [Profitability and Cost Management](#)
- [Financial Consolidation and Close](#)
- [Account Reconciliation](#)
- [Tax Reporting](#)
- [Narrative Reporting](#)
- [Freeform](#)



# Oracle Fusion EPM | Planning

Drive agile, connected plans—such as scenario modeling, long-range planning, budgeting, and line of business planning—that are built on best practices and advanced technologies.



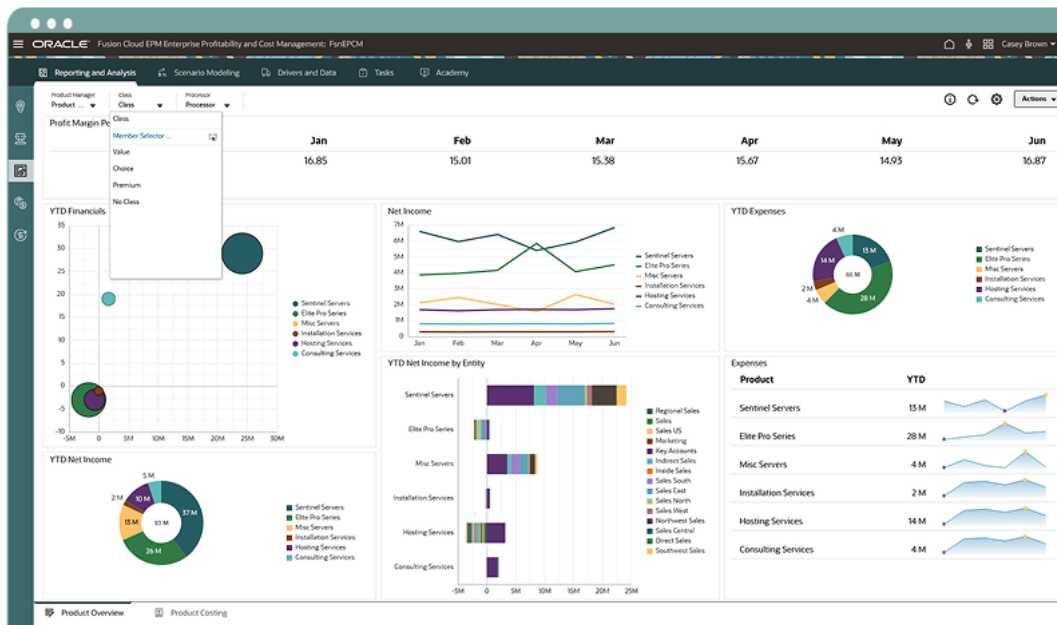
## With Oracle Fusion EPM Planning, you can

- Use interactive dashboards and reports to create goal-oriented and driver-based plans for workforce, sales, capital assets, and projects
- Quickly model scenarios and use Monte Carlo simulations for the most likely outcome
- Get alerts on anomalies and hidden correlations with embedded AI and ML to continually monitor your plans, forecasts, and variances
- Plan across all financial statements with balance sheets fully integrated with income statements and cash flow
- Implement integrated business planning and execution to monitor operation details and make timely decisions



# Oracle Fusion EPM | Profitability and Cost Management

Oracle EPM Profitability and Cost Management helps organizations allocate resources more effectively with a deeper understanding of costs and profitability.



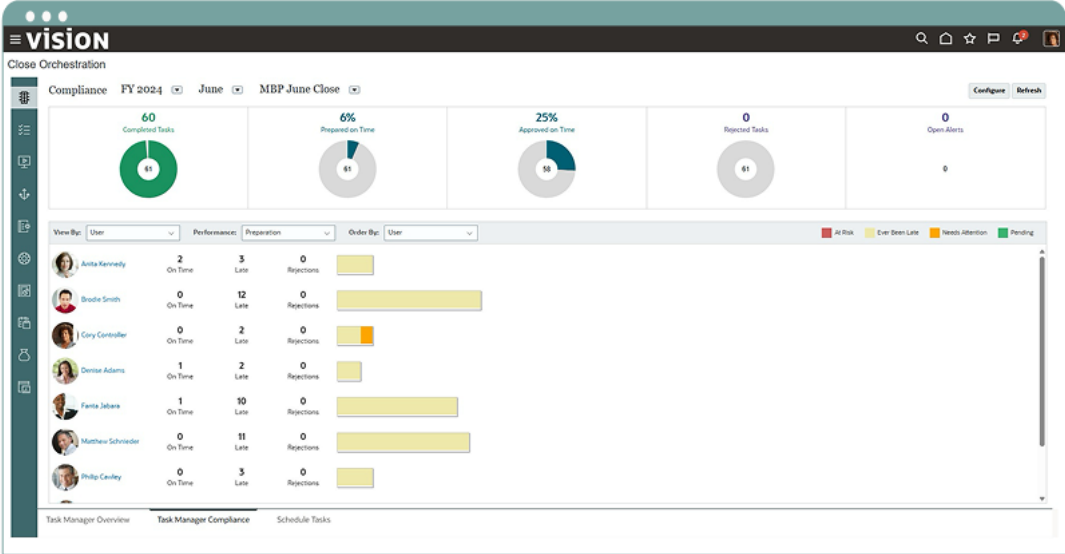
## With Oracle Profitability and Cost Management, you can

- Model costs and profitability across various segments, including customers and products
- Enable lines of business to build and modify complex models without coding or IT support
- Support complex resource allocation with clear traceability
- Calculate resource allocations based on the combination of financial data and operational metrics from various sources
- Use what-if scenarios to model the impact of product and market changes
- Review dashboards and reports, run ad hoc analysis, and analyze variance on mobile devices



# Oracle Fusion EPM | Financial Consolidation and Close

Oracle EPM Financial Consolidation and Close helps organizations close their books faster with more accuracy and flexibility.



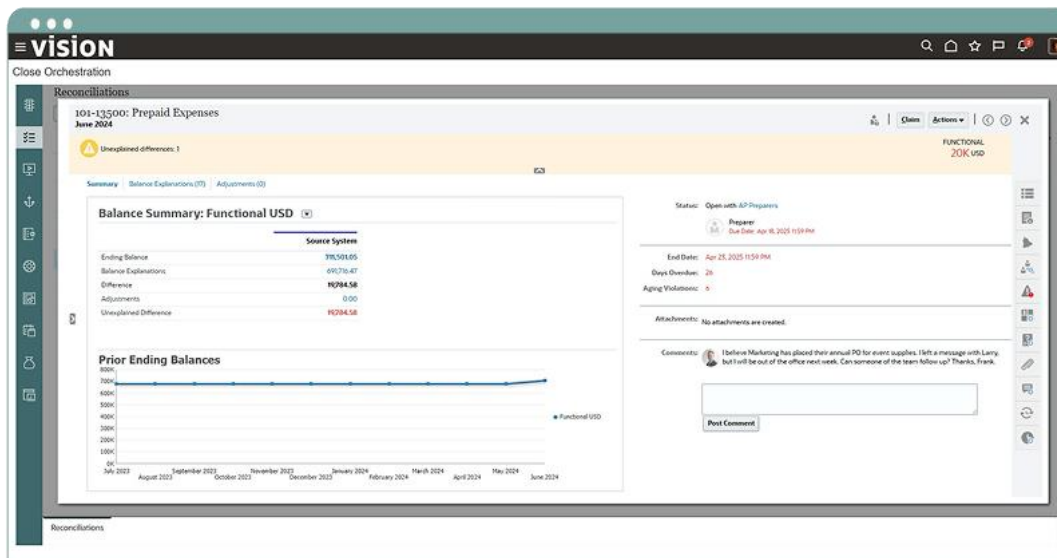
## With Oracle Financial Consolidation and Close, you can

- Leverage a preconfigured consolidation model that supports compliance with standards including IFRS and GAAP
- Support your global organization with full currency support, intercompany eliminations, equity eliminations, adjustments, and detailed data source tracking
- Deploy AI/ML to automate routine consolidations and centrally manage and post journals directly to any general ledger
- Generate narrative commentary in reports from GenAI
- Maintain audit trails on changes made and use templates to help create footnotes and statement analysis to track detailed information



# Oracle Fusion EPM | Account Reconciliation

Oracle EPM Account Reconciliation helps organizations close faster by automating account reconciliations and transaction matching while addressing the security and risk typically associated with the process.



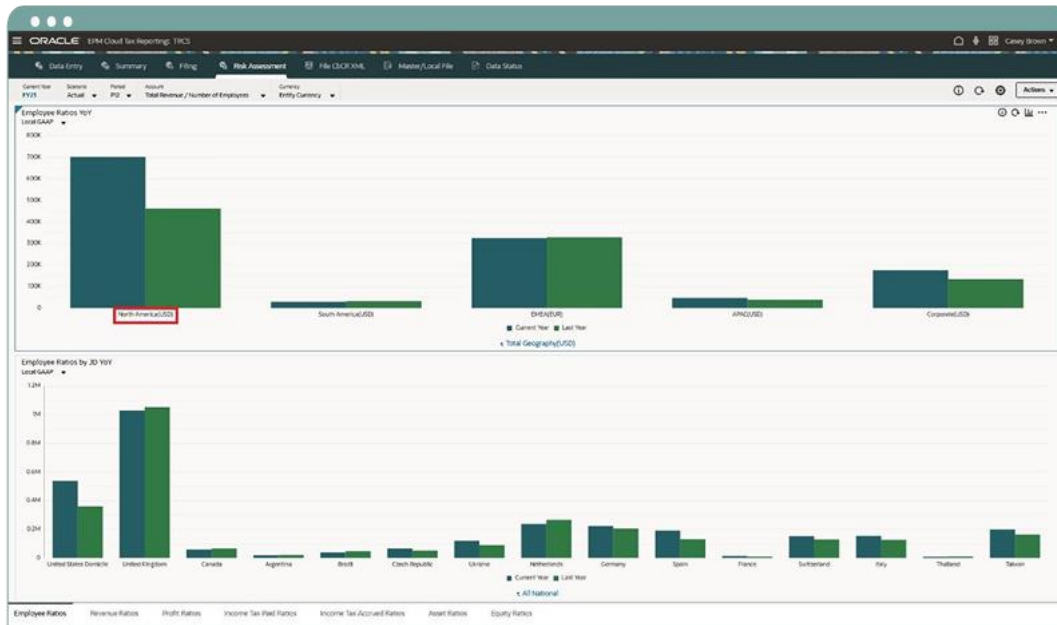
## With Oracle EPM Account Reconciliation, you can

- Automate high-volume transactional reconciliations while meeting compliance requirements
- Define matching rules with data from various sources to support complex reconciliations
- Automatically create journal entries to resolve variances found during matching
- Establish compliant processes with tools, including prebuilt reconciliation formats, workflows, account risk profiles, and operational dashboards
- Centralize reconciliation and journal posting with connections to various data sources



# Oracle Fusion EPM | Tax Reporting

Oracle EPM Tax Reporting helps organizations streamline tax reporting processes by aligning tax with corporate financial reporting for better visibility and compliance.



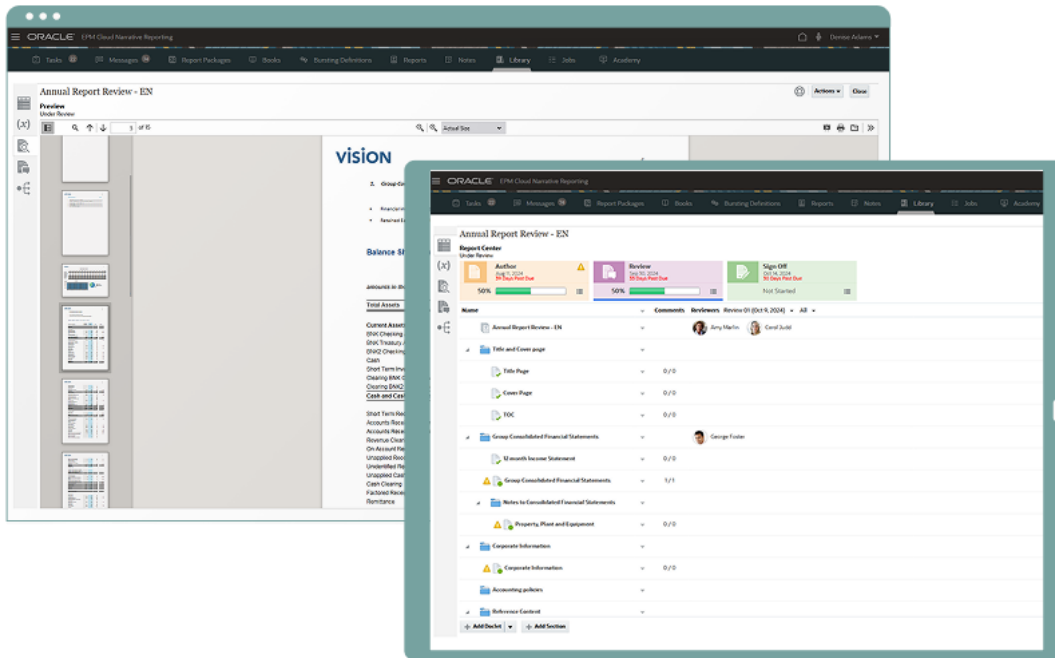
## With Oracle EPM Tax Reporting, you can

- Work with the most current financial data to calculate tax provision
- Automatically populate county-by-country data (CbCR) based on the template from the reporting system and get alerts on typical audit flags
- Set up your tax schedule to automate data collection, calculation, and analysis, including required work papers for any tax data
- Manage OECD Pillar Two requirements with automated data collection, cross-enterprise collaboration tools, and financial impact forecasts
- Track tasks status and performance on centralized dashboards



# Oracle Fusion EPM | Narrative Reporting

Oracle EPM Narrative Reporting helps organizations collaborate across the report creation process to define, author, review, and publish management and regulatory reports.



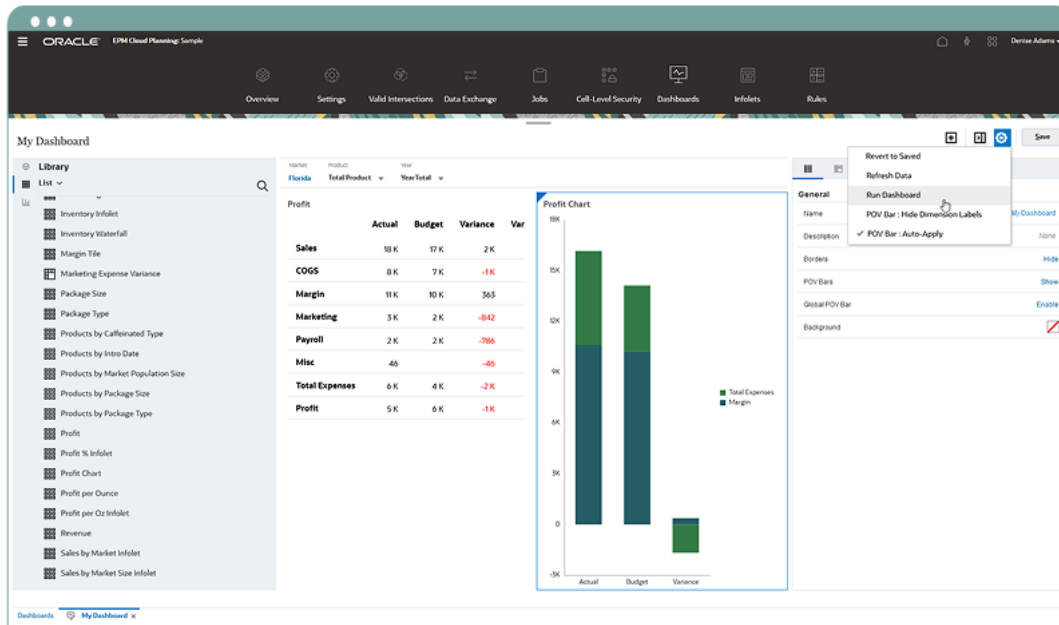
## With Oracle EPM Narrative Reporting, you can

- Combine financial statements and data with textual narrative in a single report with direct access to source data and a built-in report writer
- Use process flow and access control to manage tasks and collaboration among report authors and reviewers
- Get visibility of changes and contributions with full audit trail throughout the report creation process
- Group reports into briefing books and allow secure access via mobile, web, or MS Office
- Support external and regulatory reporting formats, including CbCR, XML, XBRL, iXBRL, SEC EDGAR HTML, and ESMA ESEF



# Oracle Fusion EPM | Freeform

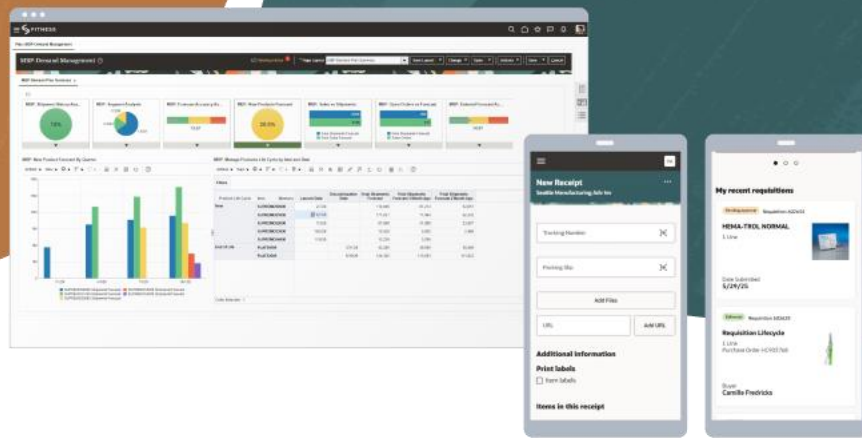
Oracle EPM Freeform helps organizations drive better decisions with tools for multidimensional analysis, planning, modeling, and reporting.



## With Oracle EPM Freeform, you can

- Make reporting and analytic tools available to more users, including dashboards, web, and Excel-based plugin
- Enable business users to create sophisticated modeling with purpose-built logic and financial intelligence
- Support modeling in complex business structures with advanced data analysis capabilities and connection to many data sources, including ERP, EPM, sales, HR, and supply chain





# Supply Chain & Manufacturing (SCM)

With Oracle Supply Chain & Manufacturing (SCM), organizations can respond quickly to changing demand, supply, and market conditions. Seamlessly connect your supply chain to create a resilient network and process built to outpace change.

The platform consists of 23 Oracle Fusion Cloud SCM solutions:

## Supply Chain Planning

- [Supply Planning](#)
- [Demand Management](#)
- [Sales and Operations Planning](#)
- [Supply Chain Collaboration](#)

## Procurement

- [Purchasing](#)
- [Procurement Contracts](#)
- [Self-Service Procurement](#)
- [Sourcing](#)
- [Supplier Management](#)

## Order Management

- [Order Management](#)
- [Global Order Promising](#)
- [Pricing](#)
- [Enterprise Contracts](#)
- [Channel Revenue](#)

## Product Lifecycle Management

- [Innovation Management](#)
- [Product Development](#)
- [Product Master Data Management](#)
- [Quality Management](#)
- [Configurator modeling](#)

## Supply Chain Execution

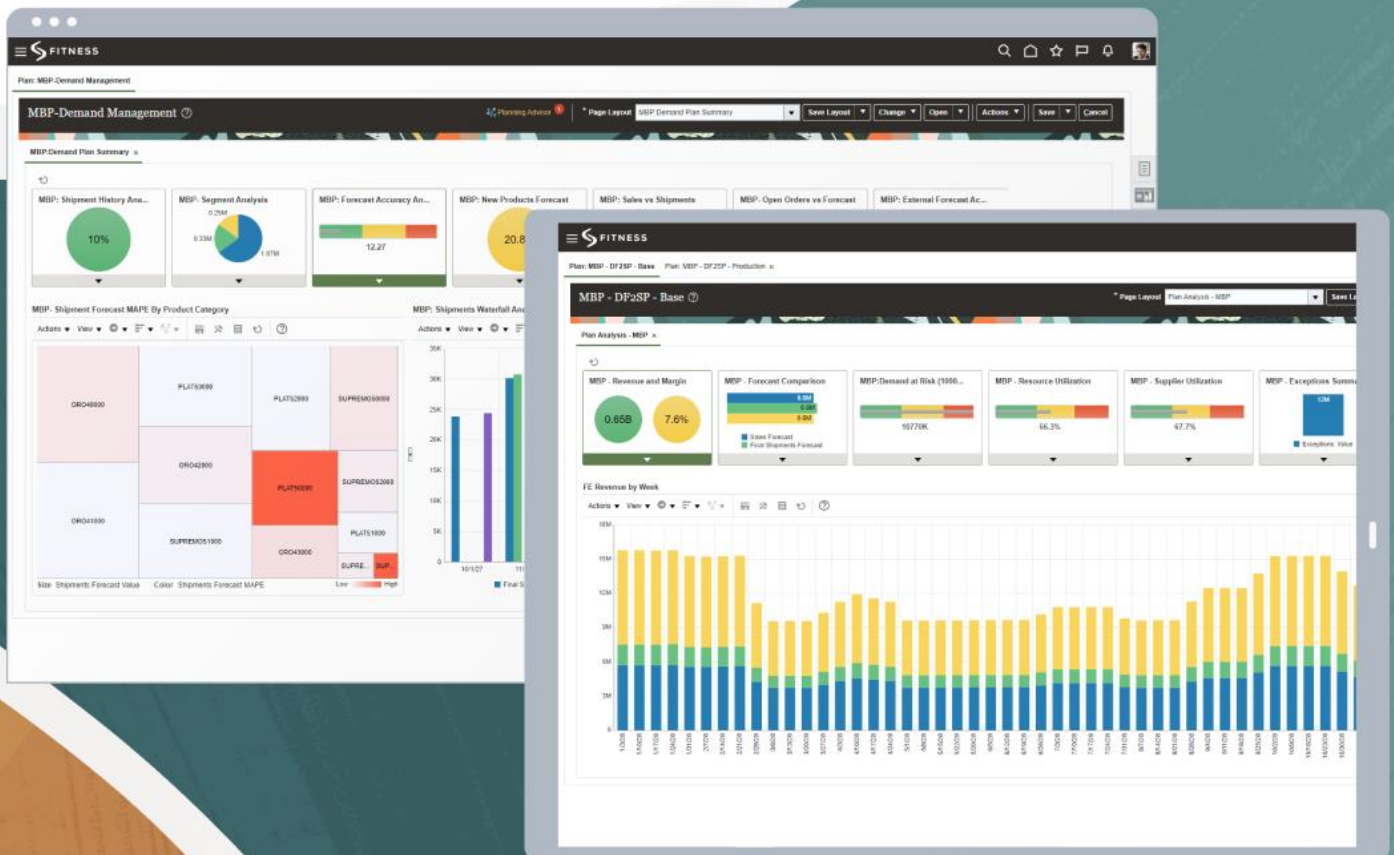
- [Manufacturing](#)
- [Maintenance](#)
- [Inventory Management](#)
- [Advanced Inventory Management](#)



# Oracle Fusion Cloud Supply Chain Planning

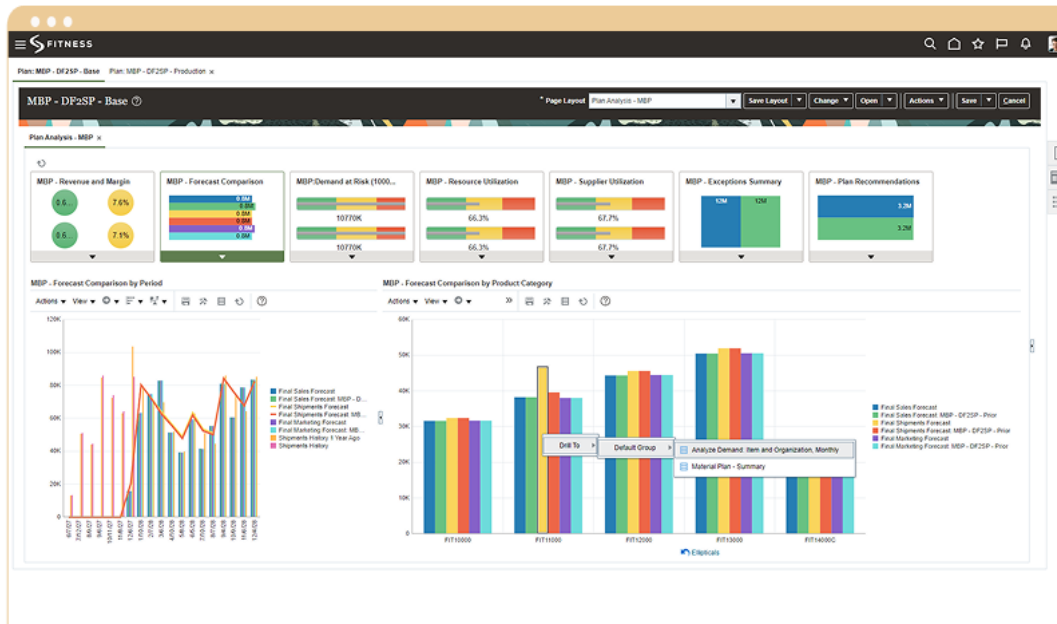
Enable better results faster by managing your supply chain planning solution end to end in the cloud. Deploy technology designed to effortlessly combine demand insights, supply constraints, and stakeholder input and apply built-in machine learning to foster profitability while facilitating swifter customer service. Leverage AI to assist in authoring planning notes from users' rough entries to help improve planning decision communication.

- [Supply Planning](#)
- [Demand Management](#)
- [Sales and Operations Planning](#)
- [Supply Chain Collaboration](#)



# Oracle Fusion Cloud Supply Chain Planning | **Supply Planning**

Oracle Fusion Cloud Supply Planning detects material and capacity constraints, prioritizes competing demands, reroutes global supply to minimize disruptions, and helps you schedule production to make the best use of your resources.



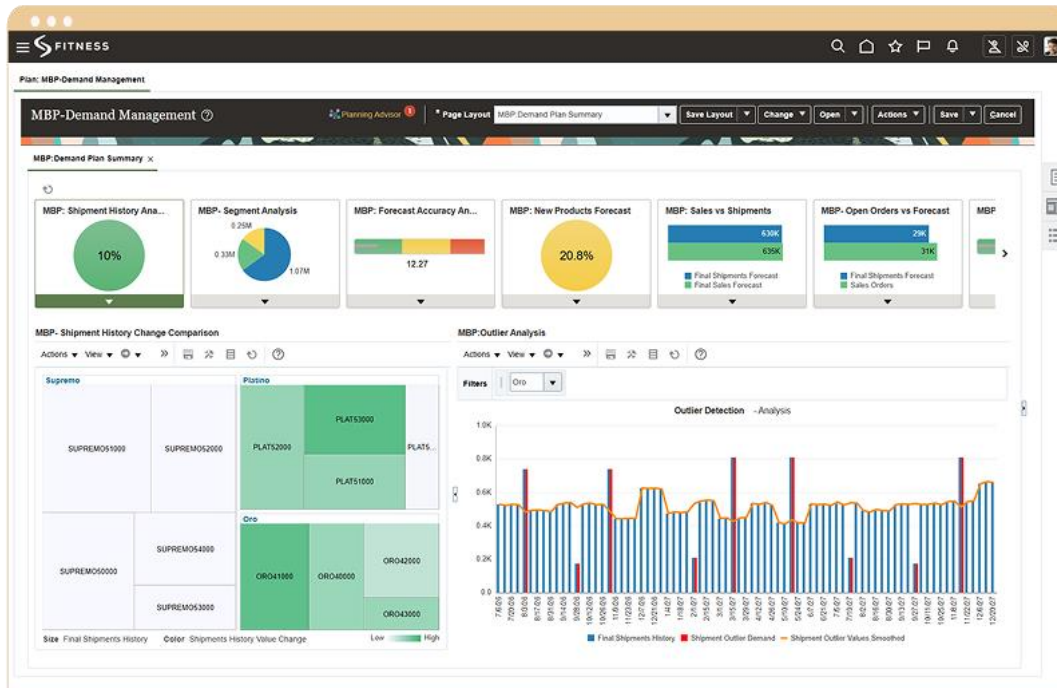
## With Oracle Supply Planning, you can

- Plan all your supply, production, and inventory in a centralized work area
- Get analytics on key metrics such as revenue and utilization and drill down for root cause analysis
- Quickly respond to changes and address critical problems via solution simulation and online collaboration
- Create production schedules based on the latest resource constraints to maximize utilization and minimize downtime
- Address order backlog with flexible rules that maximize order revenue, margin, and service, as well as what-if impact analysis



# Oracle Fusion Cloud Supply Chain Planning | Demand Management

Oracle Fusion Cloud Demand Management senses, helps predict, and shapes demand, improving your demand forecasting accuracy and inventory strategies so that the right product is at the right place at the right time.



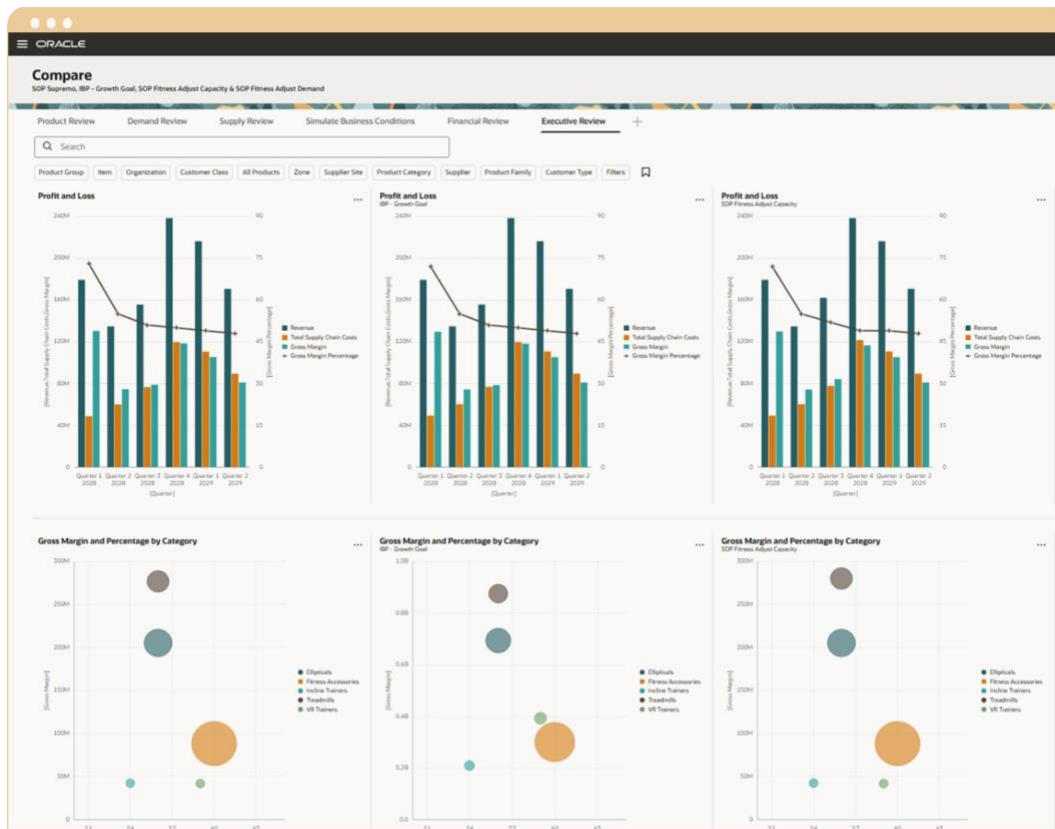
## With Oracle Demand Management, you can

- Capture demand signals from internal and external sources including shipments, bookings, and market syndication data
- Create forecasts that reveal the baseline, seasonality, trends, and other causal factors with built-in machine learning algorithms
- Measure and track forecast accuracy with KPIs and root cause diagnosis
- Forecast new products by learning from similar ones and collaborating with stakeholders
- Optimize inventory levels to cover expected demand and automate replenishment processes



# Oracle Fusion Cloud Supply Chain Planning | Sales and Operations Planning

Oracle Fusion Cloud Sales and Operations Planning helps you implement continuous, forward-looking, integrated business planning that aligns product, demand, and supply plans with your strategic and financial objectives.



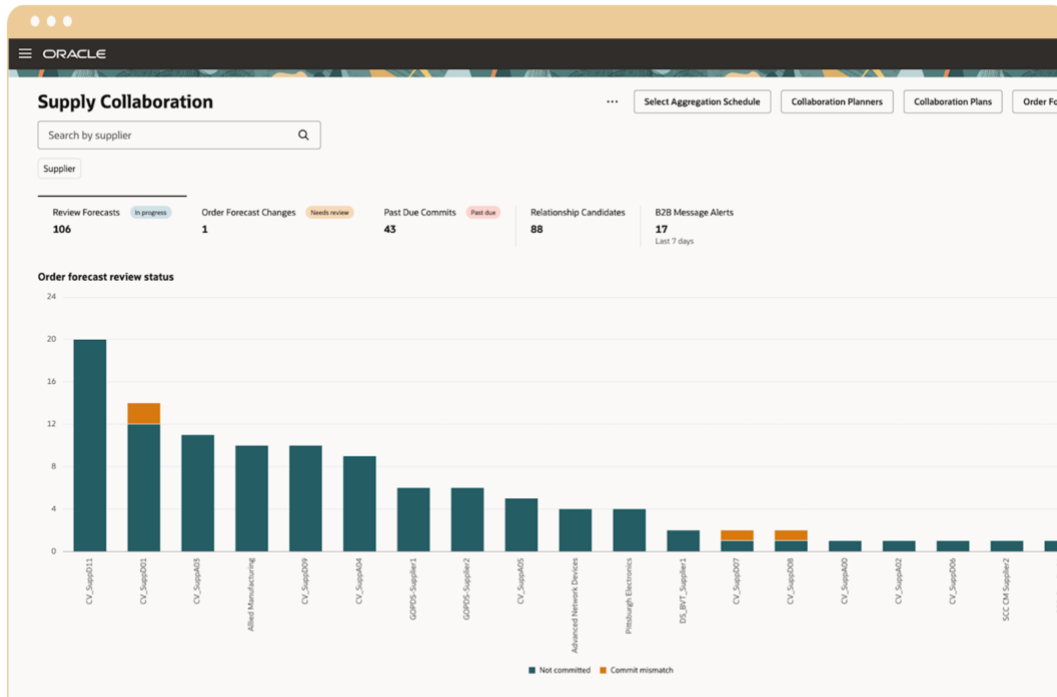
## With Oracle Sales and Operations Planning, you can

- Conduct your planning process with a structured approach and built-in best practices
- Review the product portfolio and confirm that your demand plan meets company revenue targets
- Develop a supply plan to help meet demand and reconcile your operating plans with the overall financial goals
- Use supply chain collaboration tools to get insights and drive consensus among stakeholders
- Use built-in templates to manage stakeholder review processes and sign-offs



# Oracle Fusion Cloud Supply Chain Planning | Supply Chain Collaboration

Oracle Fusion Cloud Supply Chain Collaboration helps you connect with your supply chain partners to streamline processes in planning, manufacturing, and inventory management.



## With Oracle Supply Chain Collaboration, you can

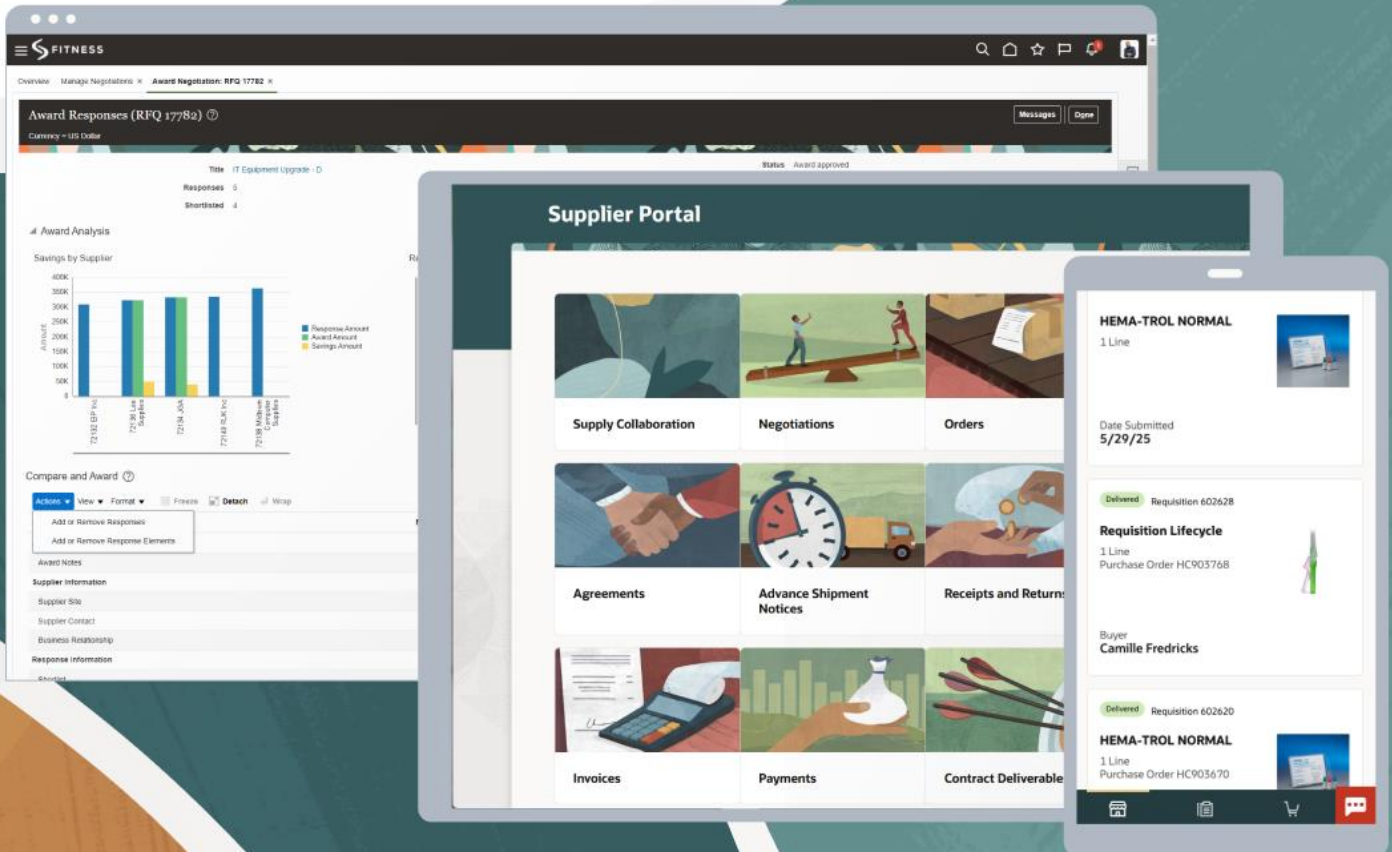
- Provide online collaboration tools to your suppliers including an AI-powered policy advisor
- Integrate your customers and suppliers into your planning processes by sharing forecasts, consumption, and supply commitments
- Automatically update contract manufacturing work order status based on the production progress
- Enable vendor-managed inventory by allowing suppliers to trigger orders and confirm shipments for their consigned material at your sites
- Gain multitier inventory and supply visibility with connections beyond your tier 1 suppliers



# Oracle Fusion Cloud Procurement

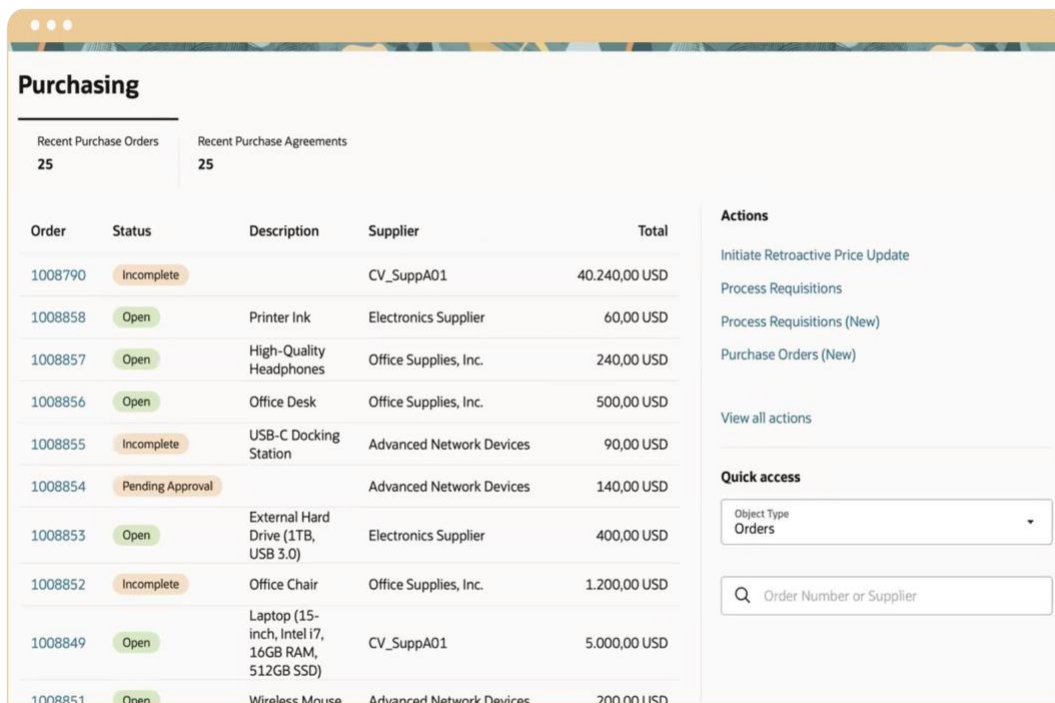
Oracle Fusion Cloud Procurement helps you automate purchasing processes, enables strategic sourcing, enhances supplier relationship management, and simplifies buying, resulting in lower risk, improved savings, and greater profitability.

- [Purchasing](#)
- [Procurement Contracts](#)
- [Self-Service Procurement](#)
- [Sourcing](#)
- [Supplier Management](#)



# Oracle Fusion Cloud Procurement | **Purchasing**

Oracle Purchasing enables you to streamline and automate the procure-to-pay process while enforcing negotiated pricing and terms and supporting policy compliance.



**Purchasing**

Recent Purchase Orders: 25 | Recent Purchase Agreements: 25

Order	Status	Description	Supplier	Total
1008790	Incomplete		CV_SuppA01	40.240,00 USD
1008858	Open	Printer Ink	Electronics Supplier	60,00 USD
1008857	Open	High-Quality Headphones	Office Supplies, Inc.	240,00 USD
1008856	Open	Office Desk	Office Supplies, Inc.	500,00 USD
1008855	Incomplete	USB-C Docking Station	Advanced Network Devices	90,00 USD
1008854	Pending Approval		Advanced Network Devices	140,00 USD
1008853	Open	External Hard Drive (1TB, USB 3.0)	Electronics Supplier	400,00 USD
1008852	Incomplete	Office Chair	Office Supplies, Inc.	1.200,00 USD
1008849	Open	Laptop (15-inch, Intel i7, 16GB RAM, 512GB SSD)	CV_SuppA01	5.000,00 USD
1008851	Open	Wireless Mouse	Advanced Network Devices	200,00 USD

**Actions**

- Initiate Retroactive Price Update
- Process Requisitions
- Process Requisitions (New)
- Purchase Orders (New)
- View all actions

**Quick access**

Object Type: Orders

Order Number or Supplier

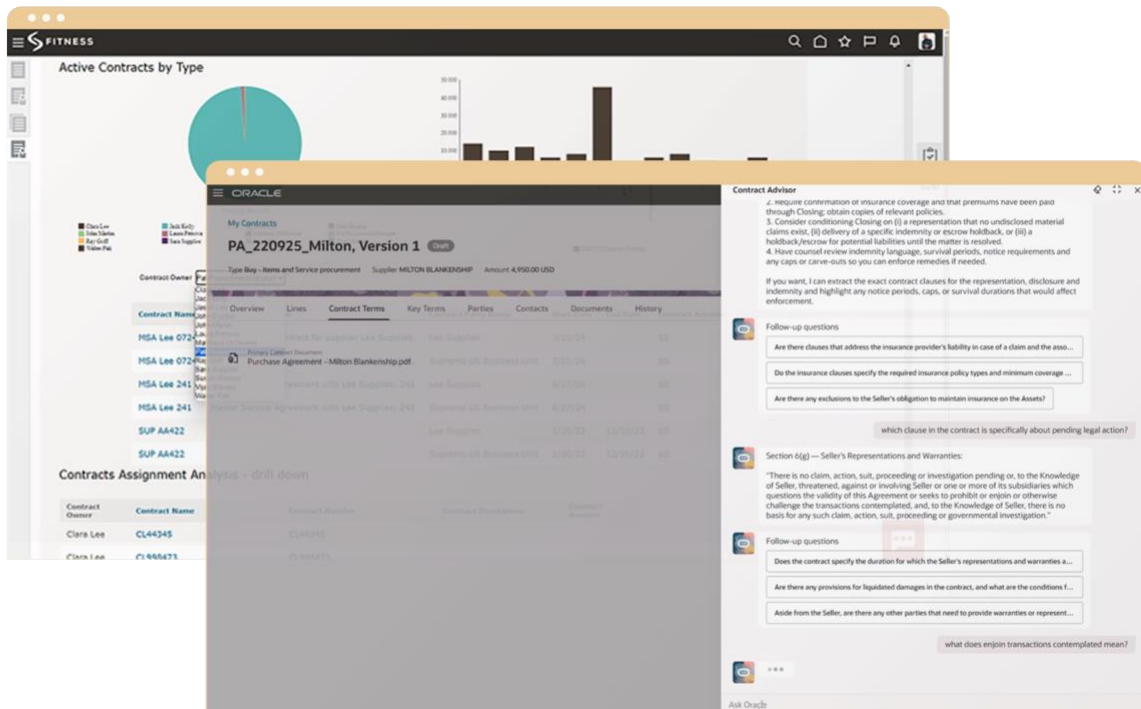
## With Oracle Purchasing, you can

- Direct purchases to vetted suppliers offering negotiated prices
- Control approvals by amount, business unit, account segment, item, category, and location
- Automatically create purchase orders from approved requisitions
- Use AI to summarize purchase orders in the work area and during approval
- Set rules to initiate reapproval for document changes and get full visibility on the revision history of your purchase documents



# Oracle Fusion Cloud Procurement | Procurement Contracts

Oracle Procurement Contracts can help you standardize your contracting processes, gain full visibility into contracts, address compliance requirements, and reduce contract risk.



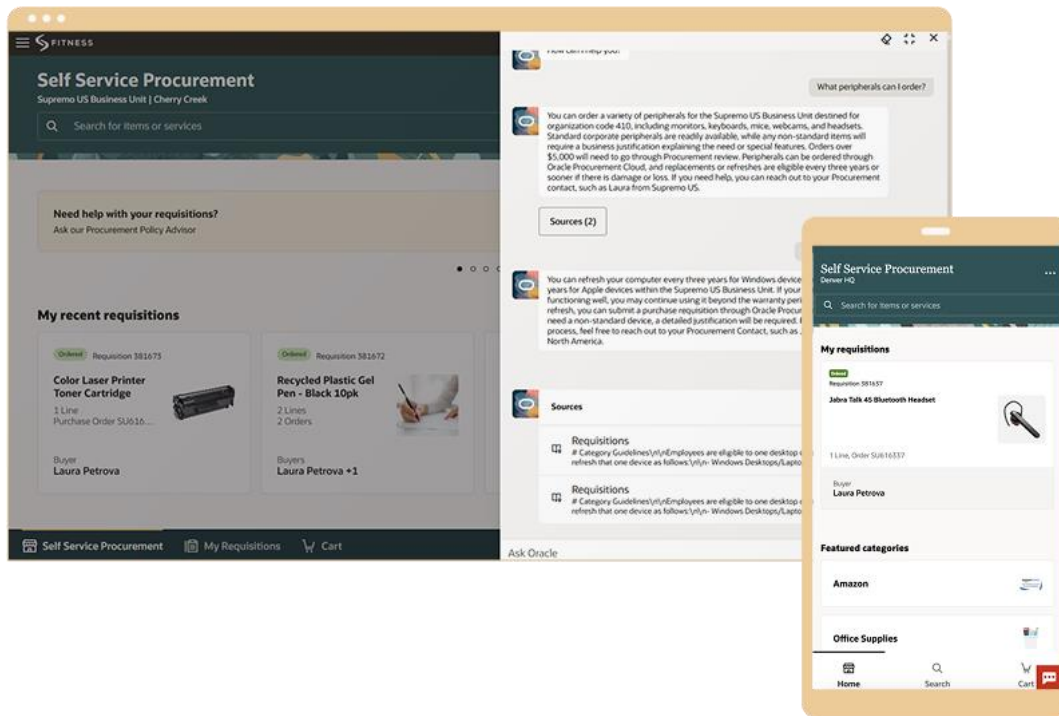
## With Oracle Procurement Contracts, you can

- Accelerate contract creation using guided authoring with preapproved templates and legal clauses
- Streamline contract negotiations by highlighting proposed changes to standard terms for quick resolution during review and approval
- Easily locate contracts in a centralized repository with powerful search functionality
- Connect contracts to purchasing transactions to track usage and enforce compliance
- Receive advance alerts of expiring contracts



# Oracle Fusion Cloud Procurement | Self-Service Procurement

Oracle Fusion Cloud Self-Service Procurement helps you maximize user adoption and compliance with a consumer-like guided experience, intuitive search to quickly locate goods and services, and automatic application of negotiated prices.



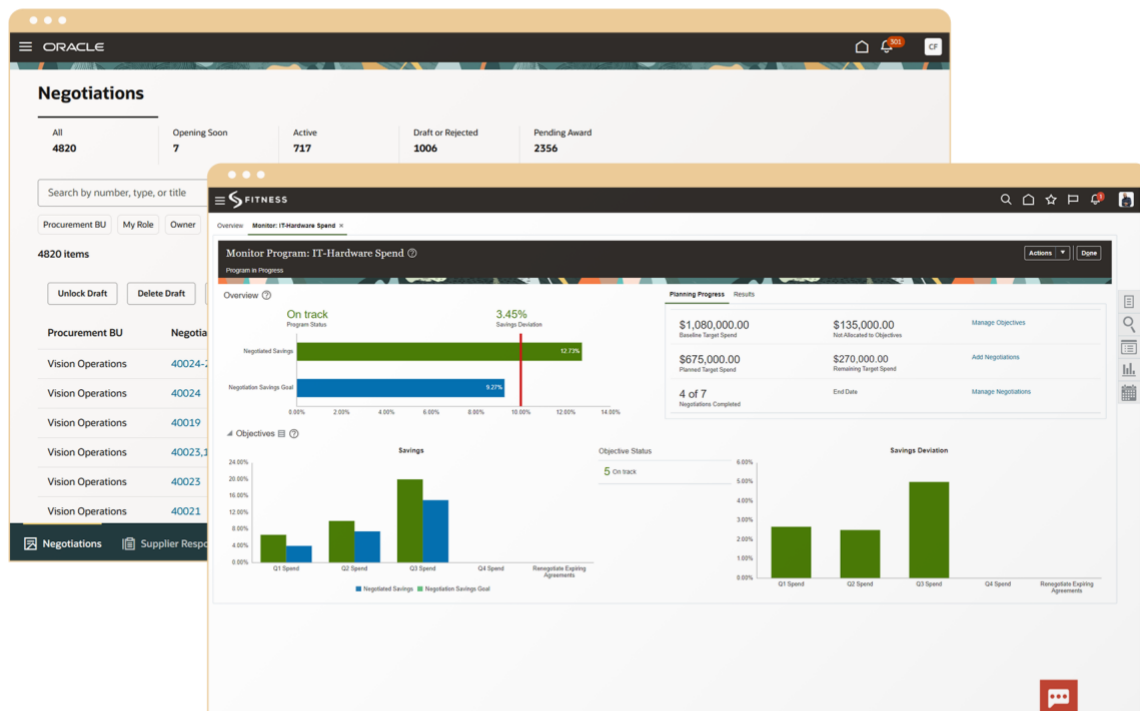
## With Oracle Self-Service Procurement, you can

- Help your employees easily find and request what they need with a consumer-like UI and an AI-powered procurement policy advisor
- Direct users to centralized catalogs of negotiated items to drive contract savings
- Approve purchase requisitions and review exceptions using web, email, and mobile
- Get up-to-date status on purchase orders including associated contracts and deliverables



# Oracle Fusion Cloud Procurement | Sourcing

Oracle Sourcing helps your procurement team deliver greater value by streamlining and automating the process of sourcing goods and services, from initial identification to final award.



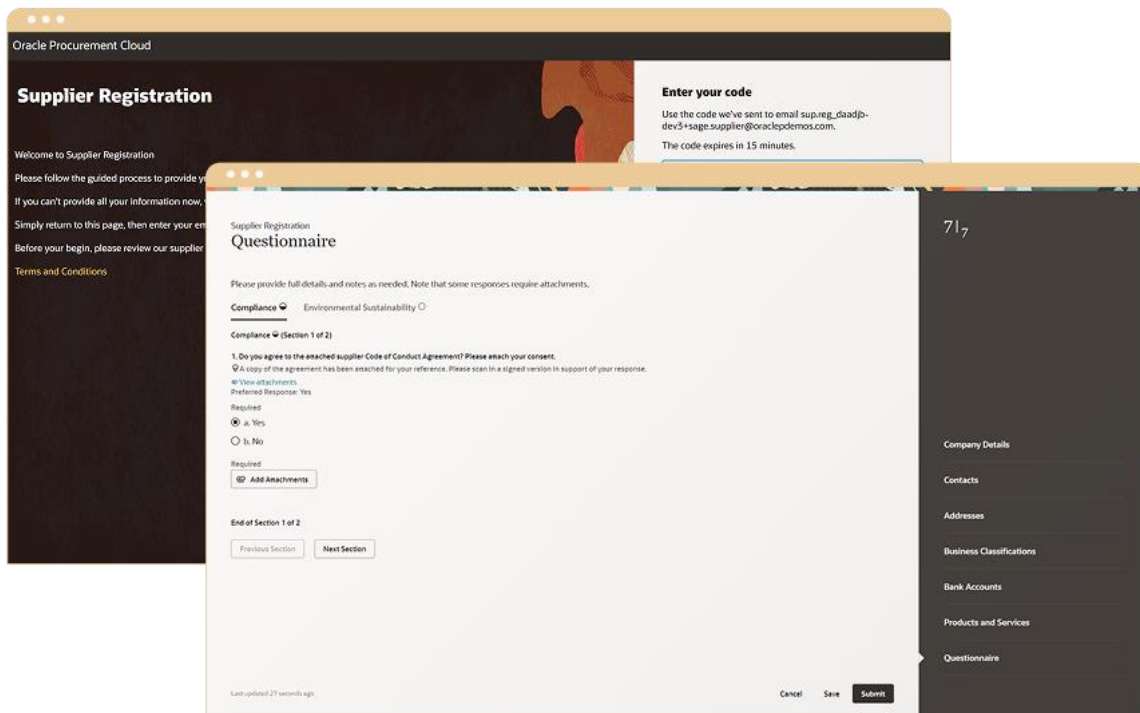
## With Oracle Sourcing, you can

- Leverage analytics to identify opportunities for cost savings, spend consolidation, and better value from suppliers
- Facilitate greater efficiency and savings with AI-powered supplier recommendations, summaries, and authoring assistance during negotiations
- Speed RFX creation with guided authoring, built-in collaboration, editing, and approval workflows
- Proactively monitor and evaluate negotiations against savings goals
- Make better and quicker award decisions using analytics-driven recommendations



# Oracle Fusion Cloud Procurement | **Supplier Management**

Oracle Supplier Management helps you manage supplier relationships and activities throughout the procurement process, including onboarding, qualification, performance evaluation, and contract management.



## With Oracle Supplier Management, you can

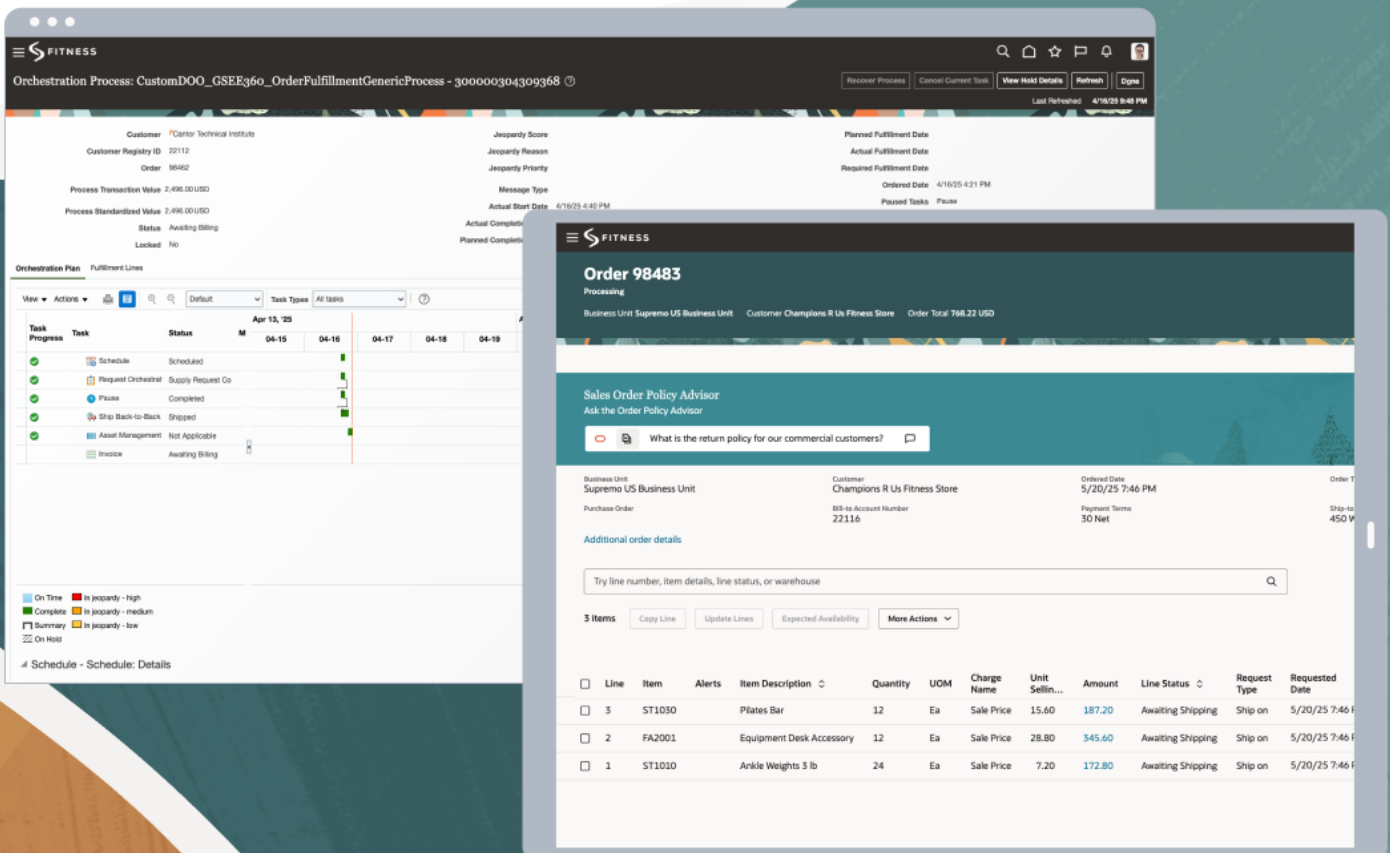
- Provide your suppliers with a self-service portal to manage their activities across onboarding, negotiation, order updates, and invoicing.
- Leverage AI to quickly build reusable questions to collect data from suppliers or internal stakeholders and summarize attachments during supplier registration
- Assess supplier qualification with reusable questionnaires and automatic scoring
- Manage supplier data and address issues in need of attention in a centralized work area
- Categorize and enroll suppliers into a dynamic discounting program where early payments are rewarded with larger trading discounts



# Oracle Fusion Cloud Order Management

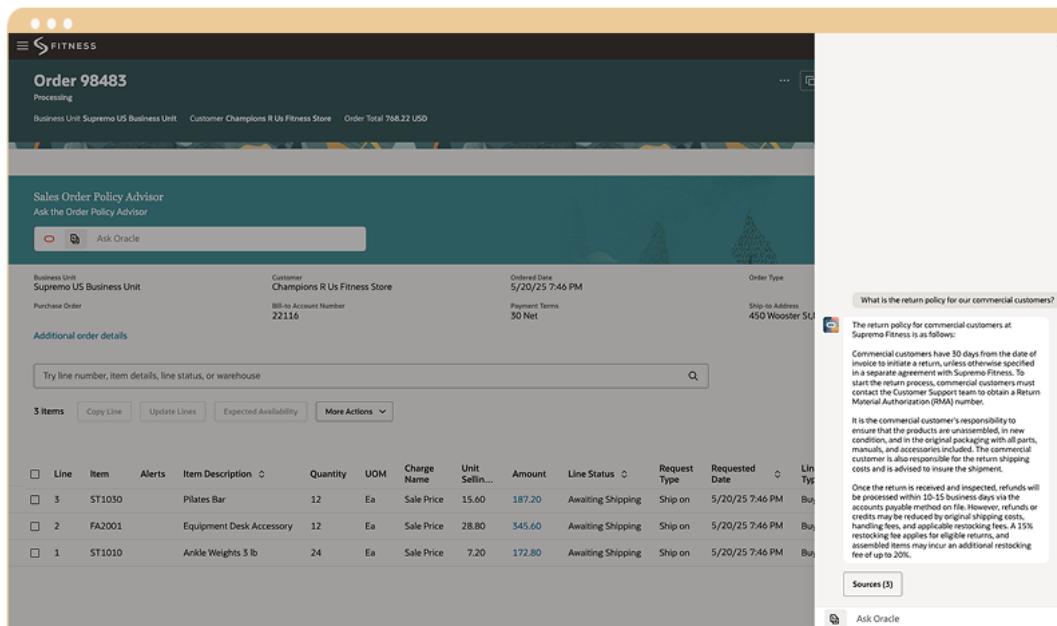
Oracle Fusion Cloud Order Management helps you increase profit margins, improve customer service, and execute orders faster by orchestrating fulfillment for sales orders from different channels, simplifying product configuration, and enabling dynamic pricing and global order promising.

- [Order Management](#)
- [Global Order Promising](#)
- [Pricing](#)
- [Enterprise Contracts](#)
- [Channel Revenue](#)



# Oracle Fusion Cloud Order Management | Order Management

Oracle Fusion Cloud Order Management can help you improve your customer service level and increase margins by providing visibility across sales channels and fulfillment sources, facilitating rapid order execution, and integrating with customer experience for better status updates and exception handling.



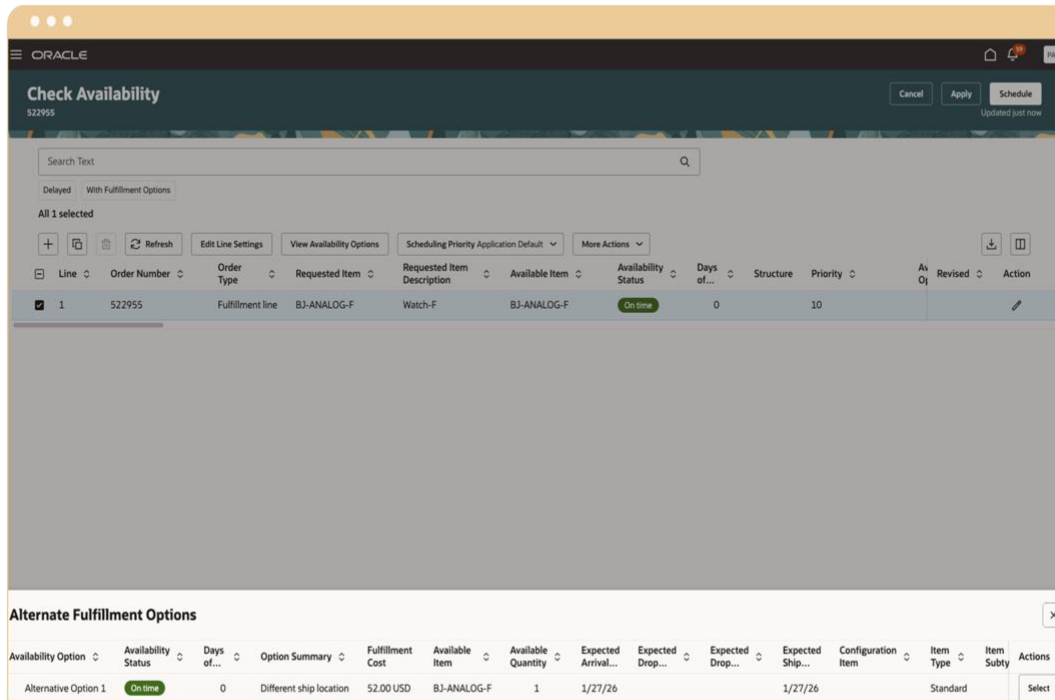
## With Oracle Order Management, you can

- Reduce processing exceptions and speed up execution by applying the same validation and fulfillment rules on orders from any sales channel
- Guide customers to valid product and service configurations during order creation by incorporating validation and UI from Oracle's configuration modeler
- Deploy AI to respond to order policy questions, help create order acknowledgements and change comments, provide guidance on claim policies, and quickly summarize returned items
- Configure your own order processes to address changing business needs



# Oracle Fusion Cloud Order Management | **Global Order Promising**

Oracle Fusion Global Order Promising helps you meet customer expectations by providing delivery promises based on inventory, transfers, production capacity, and purchases across your supply network.



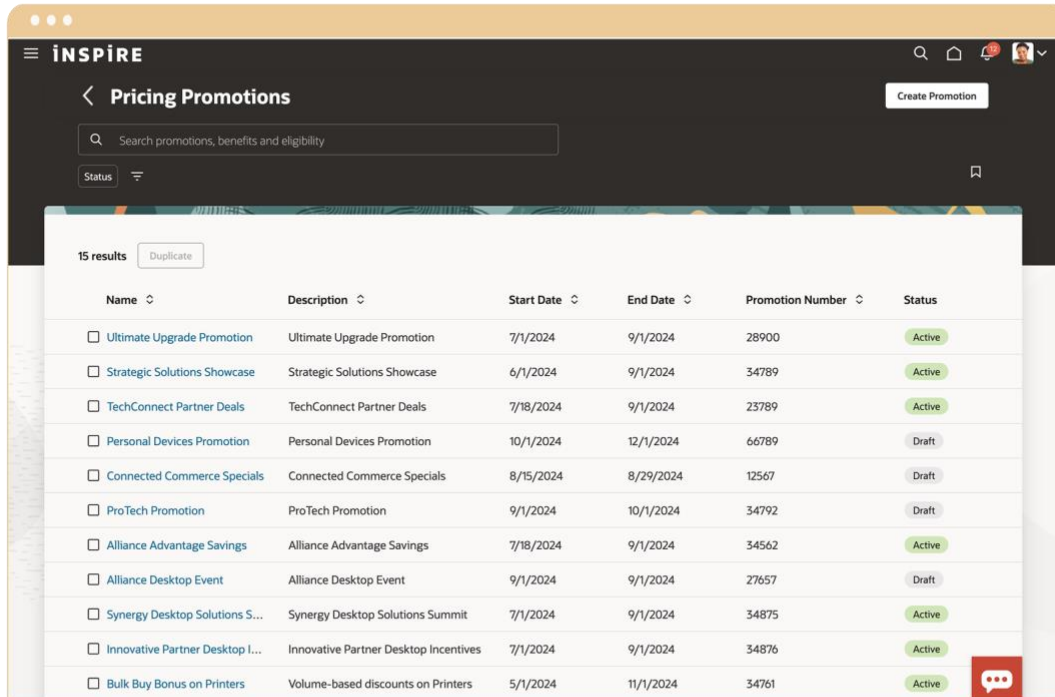
## With Oracle Fusion Global Order Promising, you can

- Schedule ship-from-stock, drop-ship, and make-to-order items based on actual product availability and delivery capacity
- Automatically select the best supply source that can buy, make, or transfer items to meet demand
- Leverage open purchase orders, supplier capacity, and in-transit and planned supplies when promising orders
- Support complex fulfillment methods including configure-to-order, drop-ship, and back-to-back orders
- Set allocation rules to distribute high-demand items to priority customers



# Oracle Fusion Cloud Order Management | Pricing

Oracle Fusion Pricing helps you maximize profit margins by optimizing pricing strategy for each customer segment, centralizing pricing management, and consistently applying pricing policies.



The screenshot displays the 'Pricing Promotions' interface in the Oracle Fusion Suite. It features a search bar, a 'Create Promotion' button, and a table listing 15 promotional items. The table columns are Name, Description, Start Date, End Date, Promotion Number, and Status. The status column uses color-coded indicators: green for 'Active' and grey for 'Draft'.

Name	Description	Start Date	End Date	Promotion Number	Status
<input type="checkbox"/> Ultimate Upgrade Promotion	Ultimate Upgrade Promotion	7/1/2024	9/1/2024	28900	Active
<input type="checkbox"/> Strategic Solutions Showcase	Strategic Solutions Showcase	6/1/2024	9/1/2024	34789	Active
<input type="checkbox"/> TechConnect Partner Deals	TechConnect Partner Deals	7/18/2024	9/1/2024	23789	Active
<input type="checkbox"/> Personal Devices Promotion	Personal Devices Promotion	10/1/2024	12/1/2024	66789	Draft
<input type="checkbox"/> Connected Commerce Specials	Connected Commerce Specials	8/15/2024	8/29/2024	12567	Draft
<input type="checkbox"/> ProTech Promotion	ProTech Promotion	9/1/2024	10/1/2024	34792	Draft
<input type="checkbox"/> Alliance Advantage Savings	Alliance Advantage Savings	7/18/2024	9/1/2024	34562	Active
<input type="checkbox"/> Alliance Desktop Event	Alliance Desktop Event	9/1/2024	9/1/2024	27657	Draft
<input type="checkbox"/> Synergy Desktop Solutions S...	Synergy Desktop Solutions Summit	7/1/2024	9/1/2024	34875	Active
<input type="checkbox"/> Innovative Partner Desktop I...	Innovative Partner Desktop Incentives	7/1/2024	9/1/2024	34876	Active
<input type="checkbox"/> Bulk Buy Bonus on Printers	Volume-based discounts on Printers	5/1/2024	11/1/2024	34761	Active

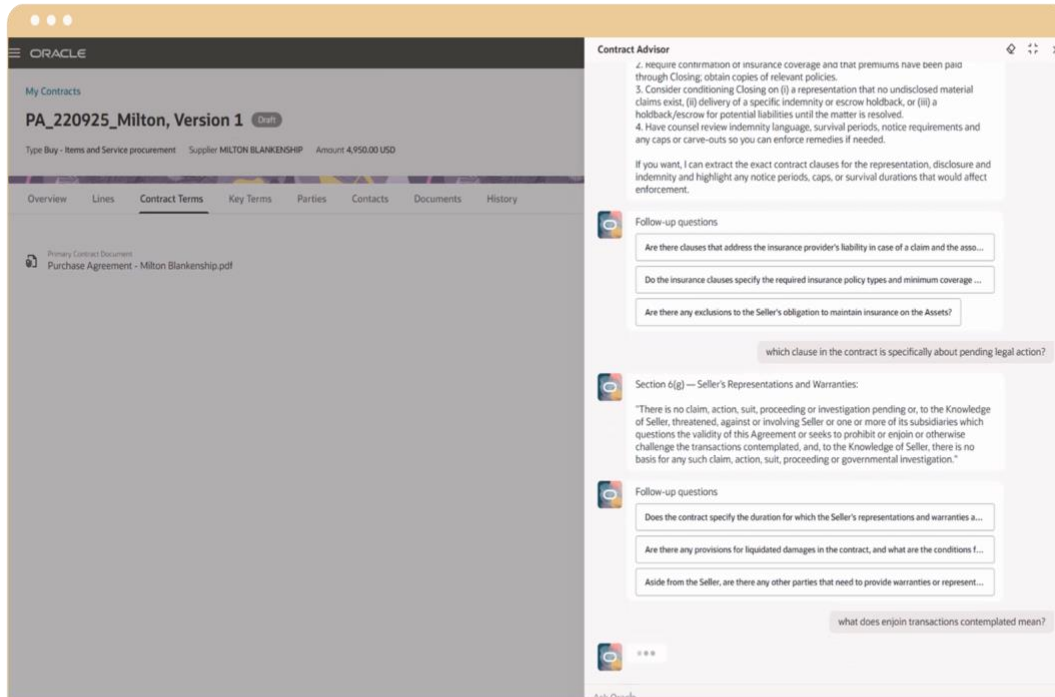
## With Oracle Fusion Pricing, you can

- Plan pricing strategies and execute them by customer segment
- Centrally manage price lists, discounts, and pricing controls to keep manual price adjustments within policy limits
- Use AI to quickly summarize the promotional lines, benefits, and conditions of a promotion
- Apply the same pricing practice across different sales channels and quickly deploy pricing updates
- Support complex pricing by allowing new pricing attributes from various sources without coding



# Oracle Fusion Cloud Order Management | Enterprise Contracts

Oracle Fusion Enterprise Contracts can help you standardize corporate contract policies, improve internal controls, and comply with all contractual obligations and regulatory requirements.



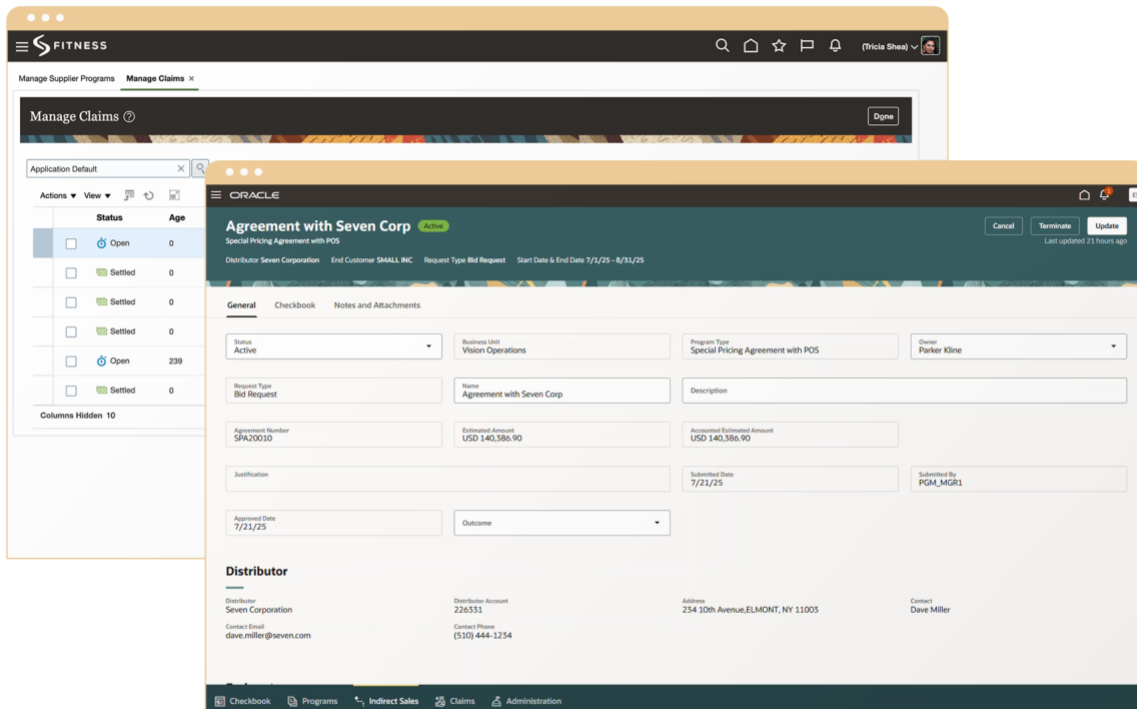
## With Oracle Fusion Enterprise Contracts, you can

- Implement contract best practices with centralized standard templates, clauses, and contract policy rules that can be enforced throughout the enterprise
- Create contracts quickly based on users' responses to questionnaires and other negotiated business terms, such as products, prices, and contract amount
- Access an intuitive dashboard for all contract-related activities, including deliverables progress, approvals, and contracts that need attention



# Oracle Fusion Cloud Order Management | Channel Management

Oracle Channel Revenue Management enables you to optimize program performance and drive channel efficiency by automating trade promotion processes and settlement.



## With Oracle Channel Revenue Management, you can

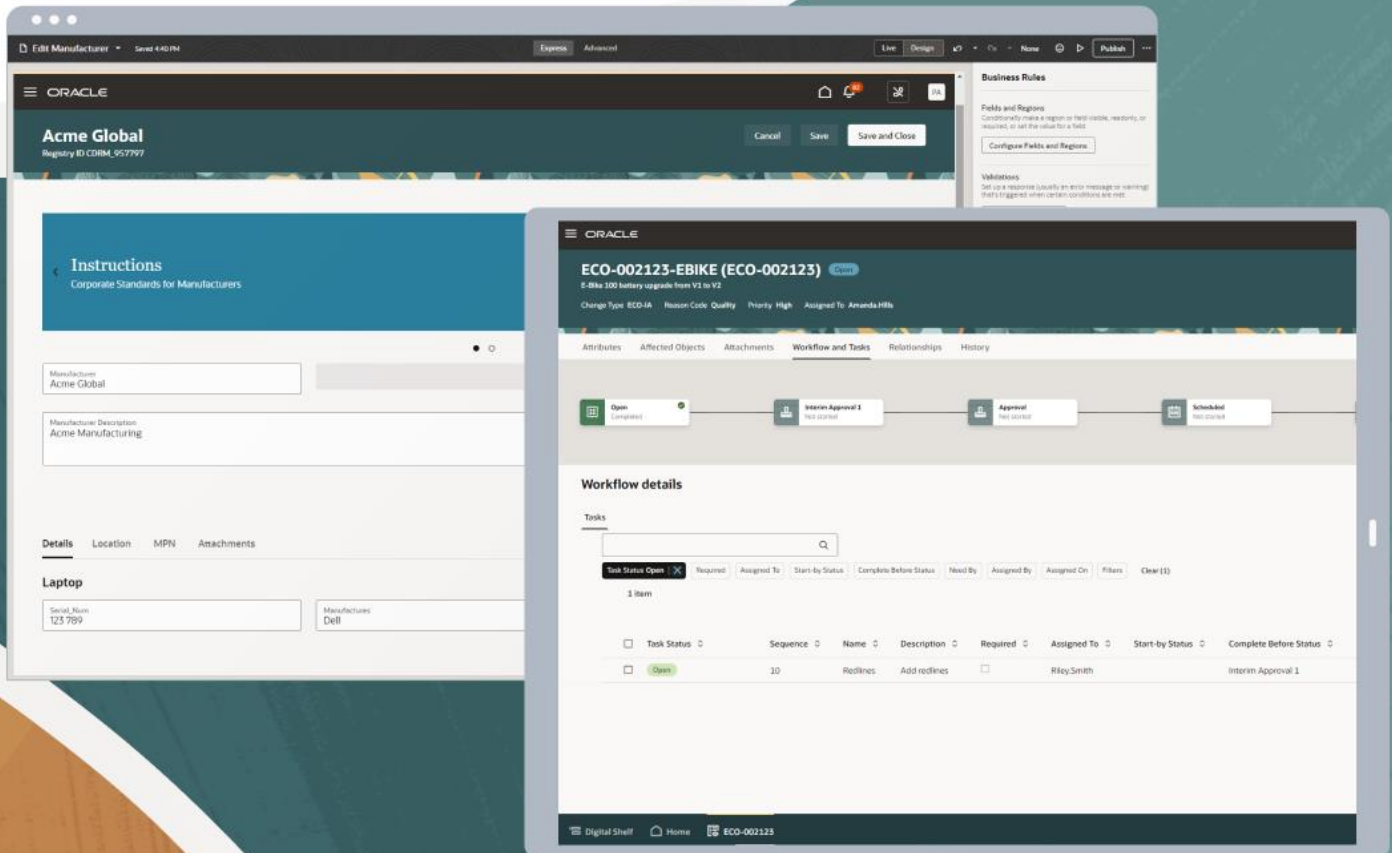
- Create channel rebate programs, specify eligibility and rules, and track spending from a centralized dashboard
- Unify deduction and claim management and automate settlement processes, increasing recovery rate while reducing manual labor
- Track supplier rebate programs with accurate calculation and timely claim processing
- Establish supplier ship and debit to simplify pricing agreements with suppliers and claim full eligible rebates
- Automatically create corresponding A/R and A/P transactions and accounting entries for approved settlement



# Oracle Fusion Cloud Product Lifecycle Management

Oracle Fusion Cloud Product Lifecycle Management helps you accelerate innovation and new product introductions by efficiently managing items, parts, products, documents, requirements, engineering change orders, and quality workflows across globalized supply chains while seamlessly integrating to computer-aided design (CAD) systems.

- [Innovation Management](#)
- [Product Development](#)
- [Product Master Data Management](#)
- [Quality Management](#)
- [Configurator modeling](#)



# Oracle Product Lifecycle Management | Innovation Management

Oracle Innovation Management provides you with tools and visibility to systematically capture, select, and translate the best ideas and inventions into profitable offerings.



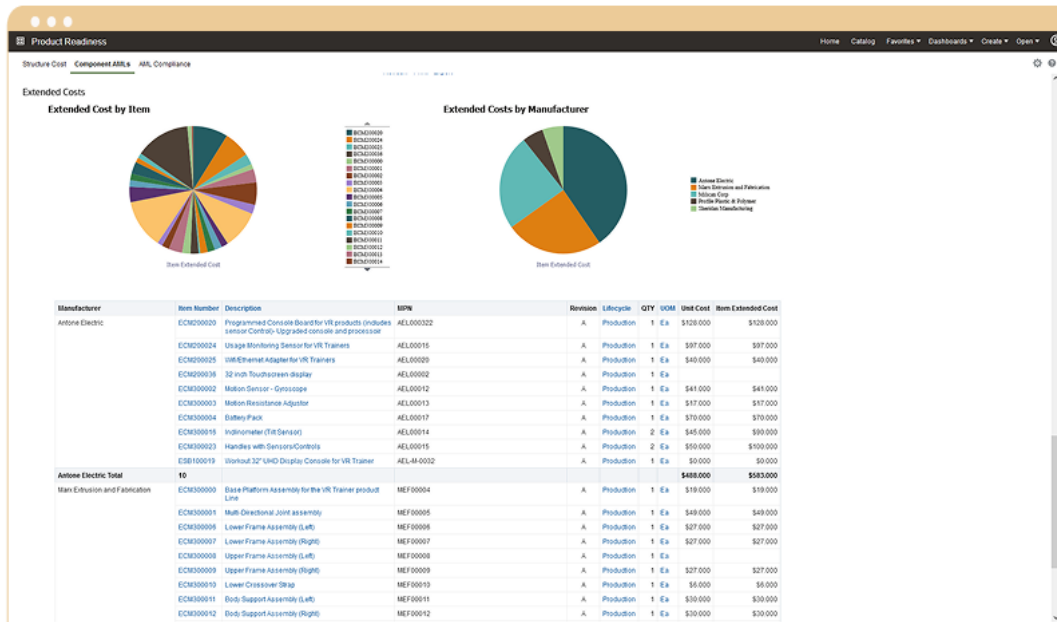
## With Oracle Innovation Management, you can

- Capture ideas from any source for new products, services, markets, or customer experiences
- Evaluate proposals across resource needs, assessed value, cost, and constraints
- Document, prioritize, and agree on requirements used during concept development and validate them through the design stage
- Build and evaluate innovation portfolios based on business goals and resource availability
- Connect downstream development activities with a traceable history of relevant records



# Oracle Product Lifecycle Management | Product Development

Oracle Product Development helps you manage the early development phases of products to be designed or produced by tracking changes to items, documents, bills of material, manufacturer part numbers, and quality issues and actions.



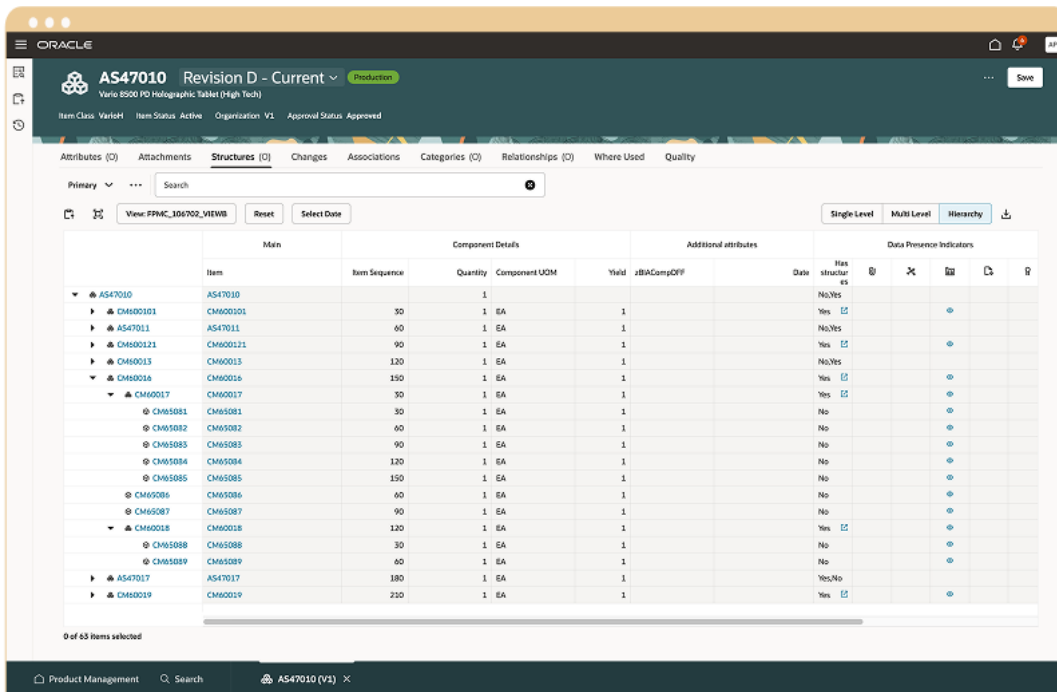
## With Oracle Product Development, you can

- Establish processes to add items directly or through formal request approval
- Use AI to help create item descriptions based on product features and benefits
- Share items, related data, and change orders with internal teams and external partners for effective development collaboration
- Centrally manage change orders through robust workflows and analyze the impact of each change
- Get a single view of approved manufacturers and where their parts are used
- Differentiate items in their development stages with configurable lifecycle phases and criteria and grade items for production readiness



# Oracle Product Lifecycle Management | Product Master Data Management

Oracle Product Master Data Management helps you consolidate, cleanse, and augment your product master data and share it across applications, business processes, and analytical tools.



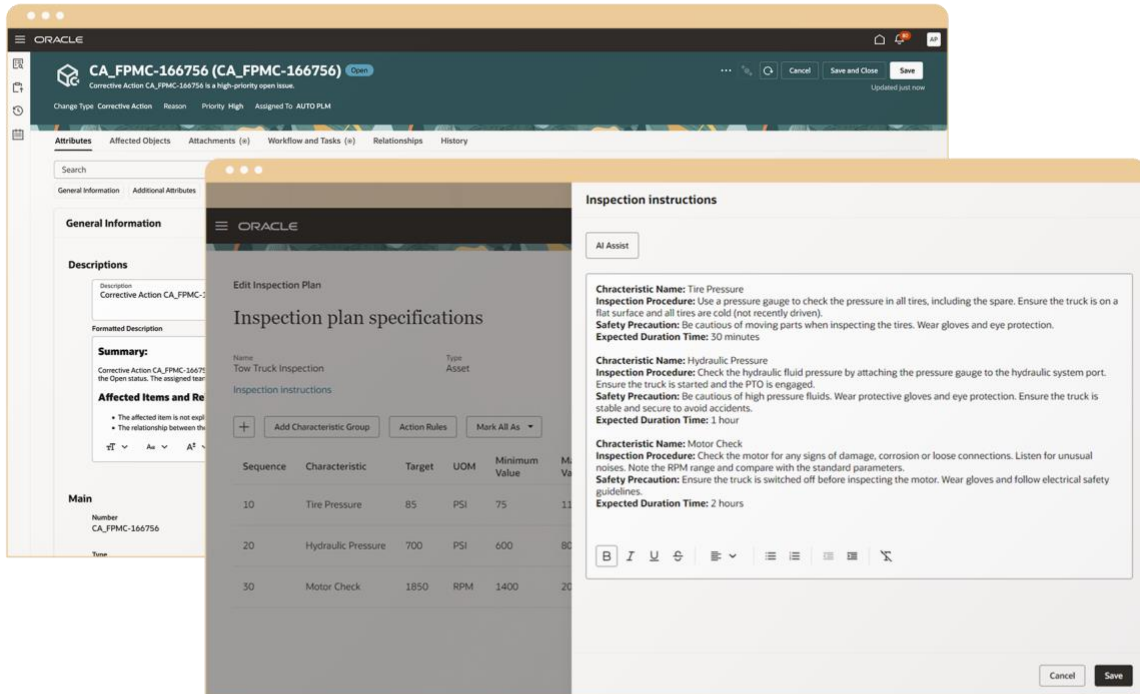
## With Oracle Product Master Data Management, you can

- Establish a centralized repository for all product data, including specifications, attributes, images, and relationships
- Set rules and validations to help ensure data quality and support compliance by maintaining audit trails
- Distribute accurate and consistent product information across various sales and marketing channels
- Streamline data enrichment and updates with review workflows, notifications, and task management
- Configure data structure for unique product specifications and industry standards



# Oracle Product Lifecycle Management | Quality Management

Oracle Quality Management helps you drive quality improvement by enabling quality-based design decisions, helping enforce compliance across supply chain, and facilitating closed-loop processes from issue detection to resolution.



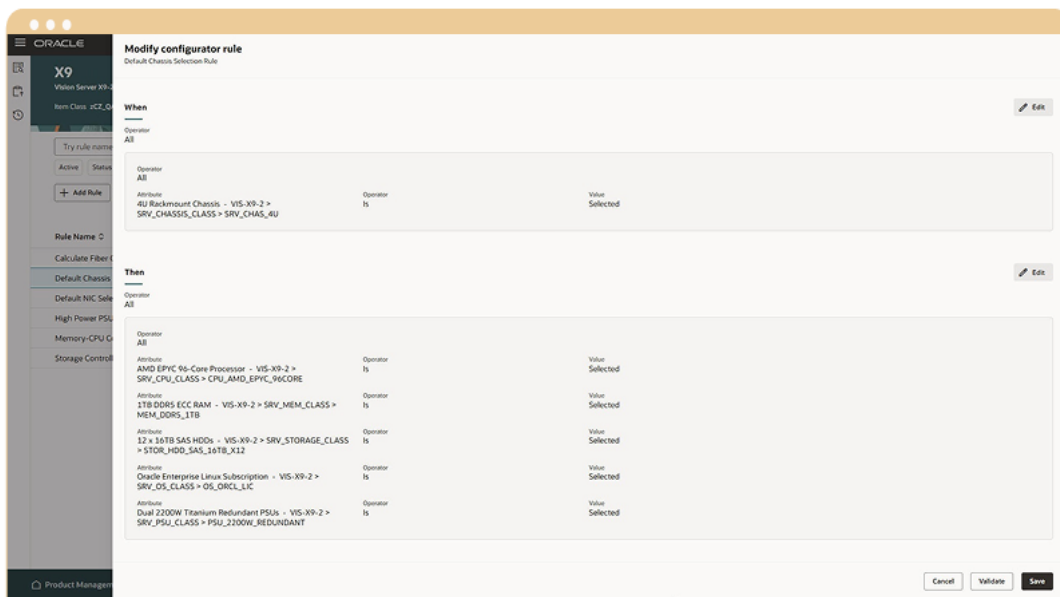
## With Oracle Quality Management, you can

- Easily incorporate product design specifications into inspection plans
- Leverage AI to help speed up quality plan authoring such as plan description and inspection instructions
- Perform inspections throughout the supply chain including manufacturing, inventory, and maintenance
- Centrally manage nonconformance from containment to root cause analysis to corrective actions
- Facilitate resolution by linking issues directly to engineering change order (ECO) processes
- Capture genealogy of serial or lot-tracked products for regulation compliance



# Oracle Product Lifecycle Management | **Configurator modeling**

Oracle's configurator modeling capabilities streamline rule authoring with lightweight, business-authored rules embedded in Fusion Product Management to ensure product configurations created during order entry are accurate and aligned to customer needs.



## With Oracle's configurator modeling, you can

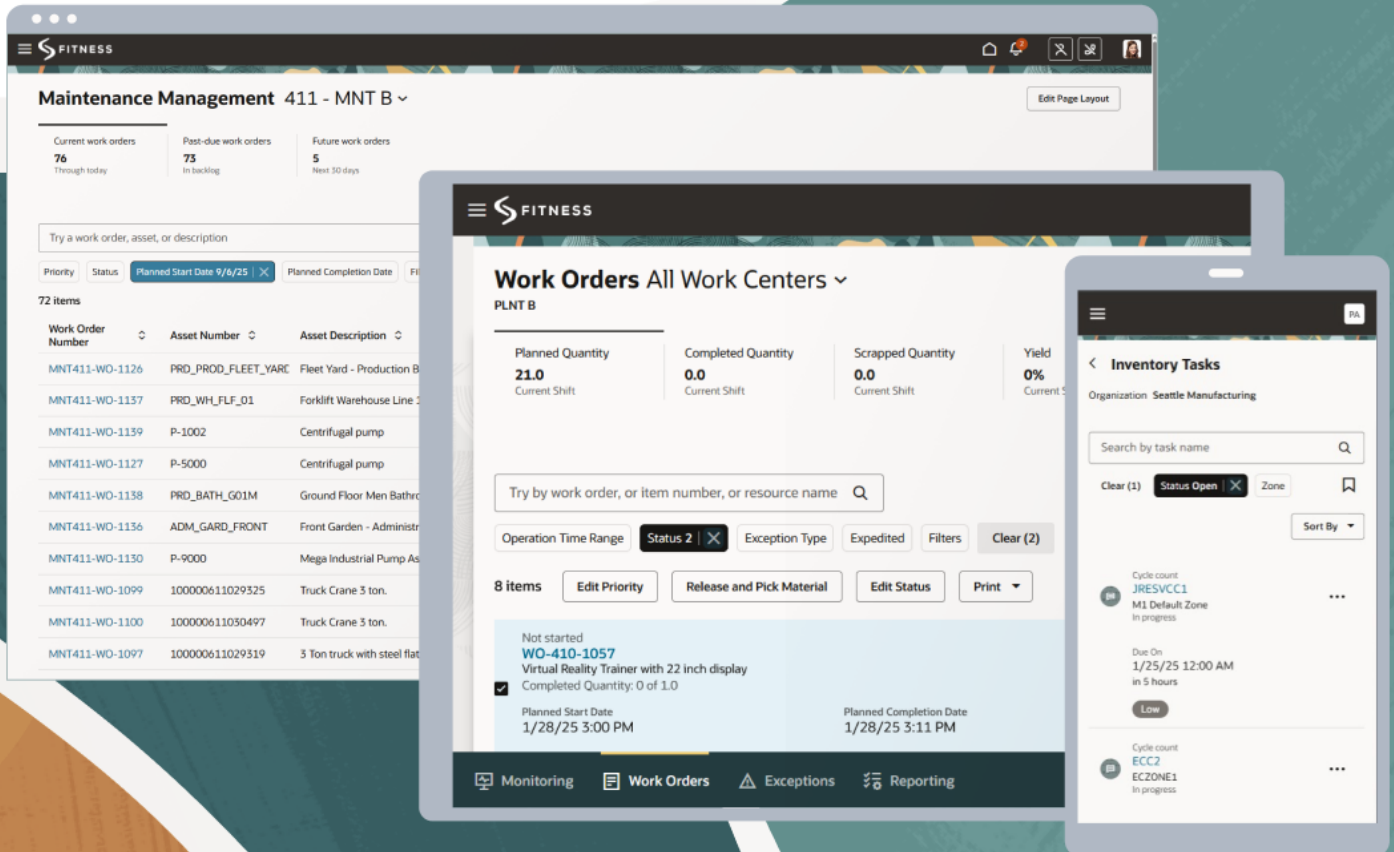
- Empower business users to author and manage configurator rules through an intuitive user experience
- Create and maintain configurator rules directly within Fusion Product Management
- Embed configuration logic with core product data to strengthen governance and improve control
- Execute and test rules to validate and refine their behavior for optimized product configurations
- Use AI-powered constraints to evaluate whether configurations are commercially viable and aligned to needs during product configuration



# Oracle Fusion Cloud Supply Chain Execution

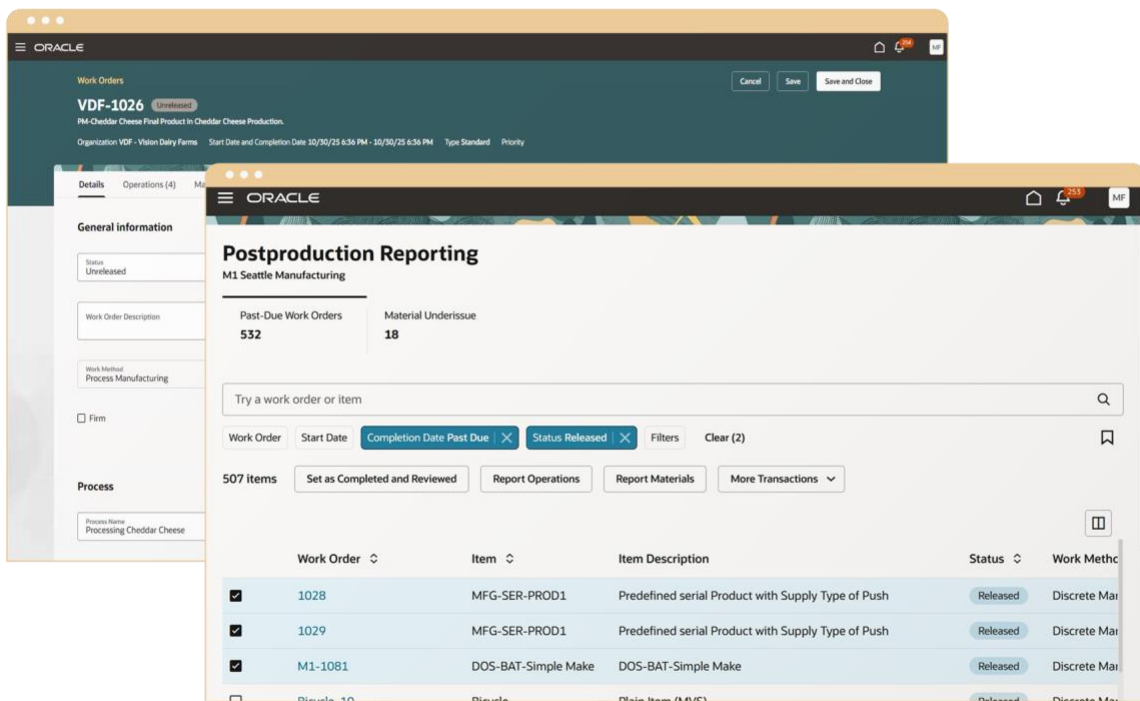
Oracle Fusion Cloud Supply Chain Execution (SCE) optimizes manufacturing operations by unifying production, costing, inventory, quality, and maintenance. Oracle SCE delivers real-time visibility, process automation, and quality control with built-in AI and connected equipment, to reduce costs, minimize downtime, and build a lean, responsive supply chain.

- [Manufacturing](#)
- [Maintenance](#)
- [Inventory Management](#)
- [Advanced Inventory Management](#)



# Oracle Supply Chain Execution | **Manufacturing**

Oracle Manufacturing helps you adapt your execution to supply or demand shifts while maximizing factory efficiency with intelligent, sustainable practices.



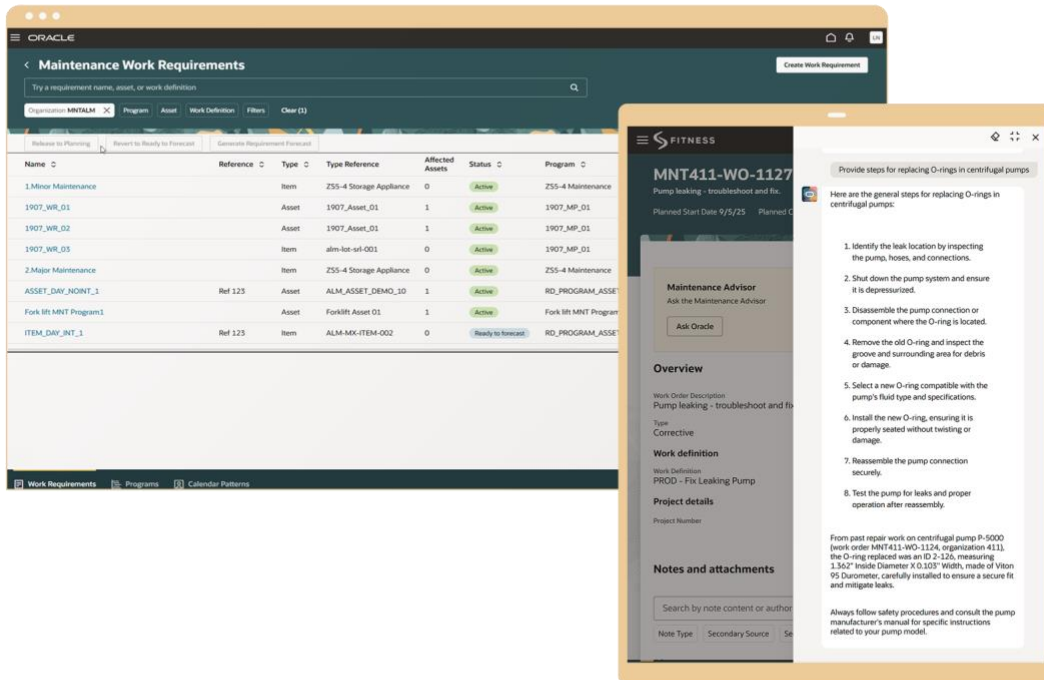
## With Oracle Manufacturing, you can

- Support various production modes including discrete, process, mixed-mode, and contract manufacturing
- Deploy Smart Operations capabilities such as predictive analytics, AI-powered shift and operation summaries and operational procedure advisor, and mobile and IoT remote monitoring
- Incorporate quality management practice from issue capture to corrective actions with lot and serial tracking
- Monitor production costs by plant and find root causes for cost variances
- Connect to the rest of the supply chain for real-time inventory updates, make-to-order fulfillment statuses, and supplier communication



# Oracle Supply Chain Execution | Maintenance

Oracle Maintenance helps you increase maintenance performance, asset reliability, and equipment uptime while allowing for reduced costs by streamlining enterprise asset management processes via built-in AI.



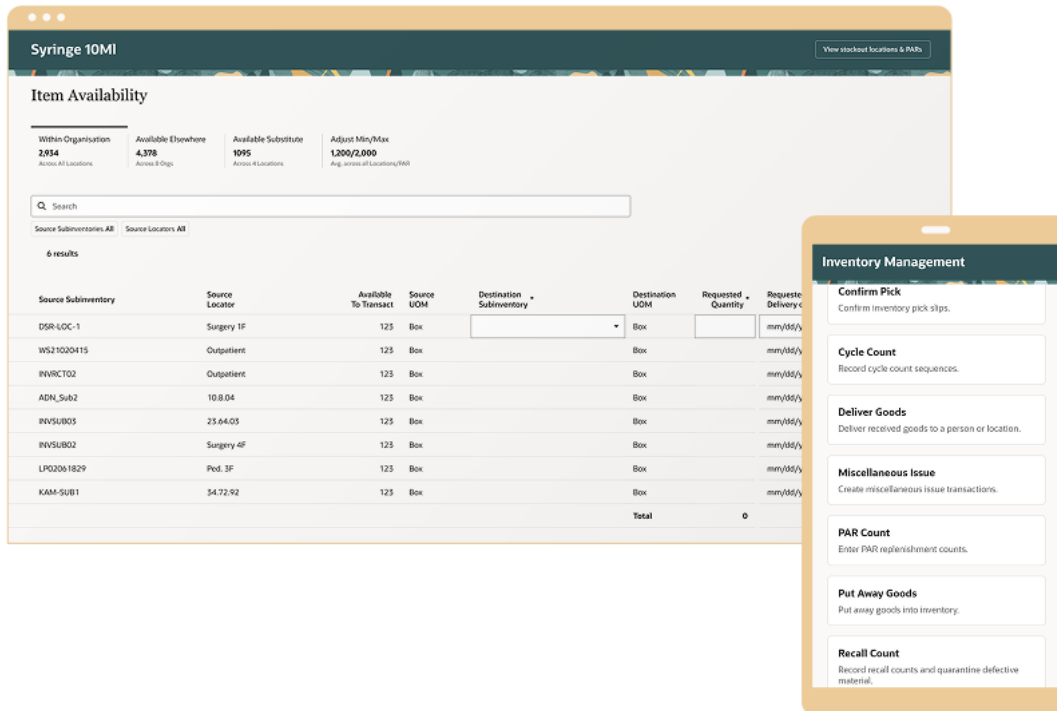
## With Oracle Maintenance, you can

- Provide comprehensive asset management for both in-house and customer assets
- Schedule condition-based maintenance with data from connected assets and optimize preventive maintenance based on machine learning recommendations
- Equip technicians with mobile-friendly UI to review and execute work orders. Use AI to provide answers from multiple sources, offer repair suggestions, and create notes and summaries
- Support all methods for work order costing and review maintenance costs by asset, work order, or type of work
- Connect to the entire supply chain for real-time part inventory, warranty tracking, and asset creation from procurement or manufacturing



# Oracle Supply Chain Execution | Inventory Management

Oracle Inventory Management provides key insights via [Smart Operations](#) to help you meet material demand while optimizing costs and increasing customer satisfaction.



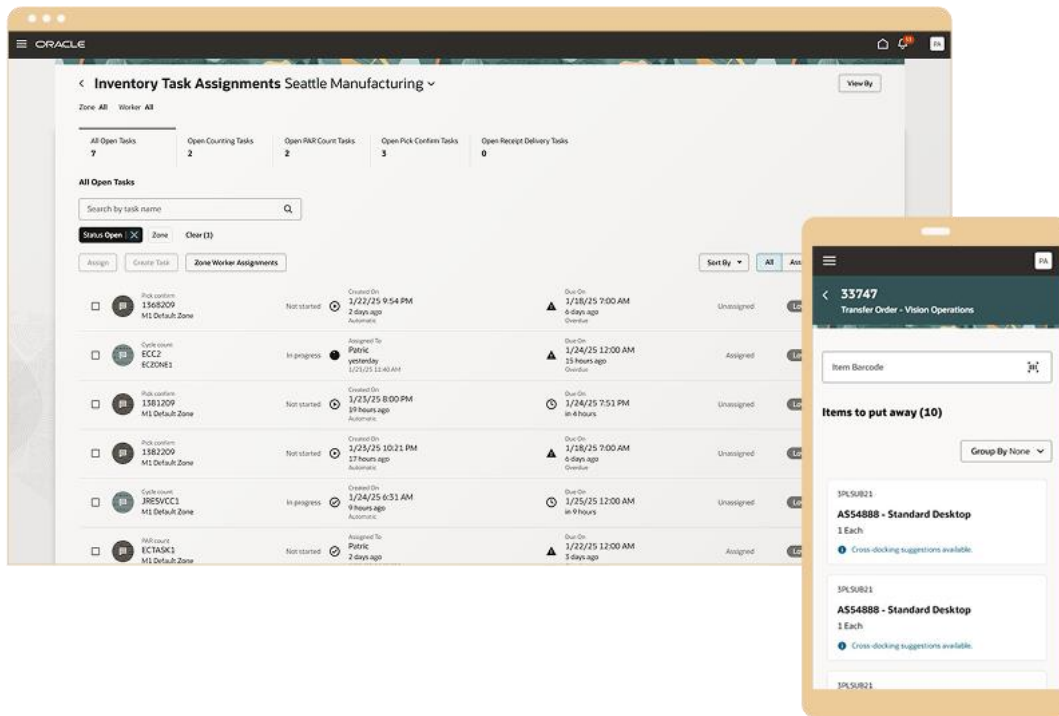
## With Oracle Inventory Management, you can

- Use intuitive dashboards for a complete view of inventory status, stock levels, and transactions across locations
- Replenish from suppliers, manufacturing plants, or other internal locations with min-max planning or from Oracle Demand Management
- Fulfill orders from on-hand or in-order supply, drop shipment, or back-to-back fulfillment
- Establish consigned inventory with your suppliers to lower inventory costs
- Automate financial flows for internal trades between two legal entities



# Oracle Supply Chain Execution | **Advanced Inventory Management**

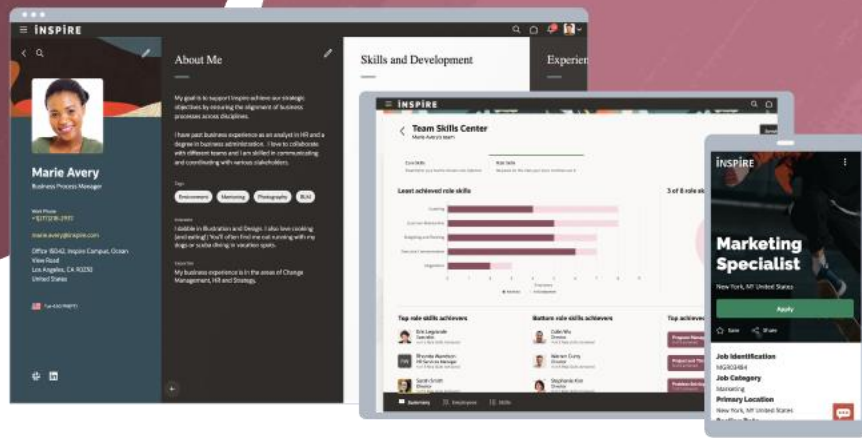
Oracle Advanced Inventory Management helps you manage lower complexity warehouses or manufacturing sites that don't need the full functionality of a warehouse management system.



## With Oracle's advanced inventory capabilities, you can

- Automatically create tasks for picking, receipt deliveries, and cycle, physical, and PAR counts that can be assigned by managers or employees
- Use license plate numbers to track the movement of goods
- Set rules to handle cross-dock opportunities and provide operators with visual cues when items are eligible
- Consolidate outbound shipments and shipment lines into full truckloads and process them as single groups
- Suggest storage locations to optimize put-away





# Human Capital Management (HCM)

Oracle Fusion Cloud HCM helps you connect every human resource process—and every person—across your enterprise.

The Oracle Fusion Suite offering includes 12 Oracle Cloud HCM solutions:

## Oracle Human Resources

- [Core HR](#)
- [Benefits](#)
- [Work Life](#)
- [Advanced HCM Controls](#)

## Oracle ME

- [Connections](#)
- [Communicate](#)
- [Journeys](#)
- [HR Help Desk](#)

## Oracle Talent Management

- [Dynamic Skills](#)
- [Compensation](#)

## Oracle Workforce Management

- [Absence Management](#)
- [Workforce Health and Safety](#)



# Add-ons: Human Capital Management

Additional Oracle Fusion Cloud HCM capabilities natively built within the Fusion Applications Suite include the following, which can be purchased separately:

## Oracle Talent Management

- Recruiting and Recruiting Booster
- Learning
- Career Development
- Opportunity Marketplace
- Performance Management
- Succession Planning

## Oracle Payroll

- Payroll Core
- Payroll for Canada, China, France, Gulf Cooperation Council (GCC), India, Ireland, Mexico, UK, US

## Oracle ME

- Touchpoints
- Celebrate
- Grow
- Digital Assistant

## Oracle Workforce Management

- Time and Labor
- Workforce Scheduling
- Workforce Labor Optimization

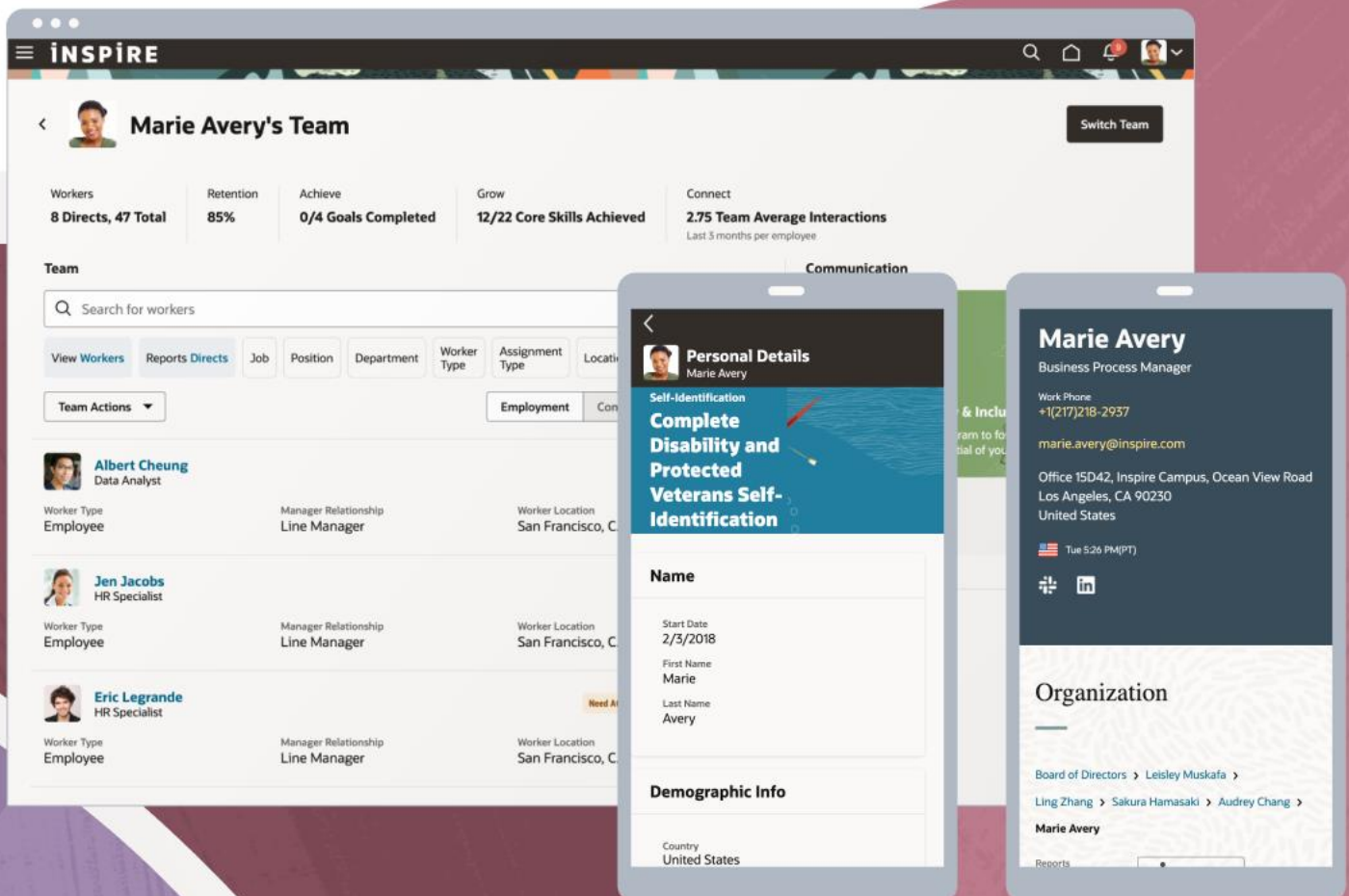


# Oracle Fusion Cloud Human Resources

Oracle Human Resources helps you plan, manage, and optimize HR practices for a global and diverse workforce, all in a single cloud platform. With Oracle HR, you can simplify complex union and industry requirements, handle legislative rules, and mitigate risk with more effective ways to manage and understand your workforce. You also get access to a broad set of workflows, tools, and insights to help you elevate the employee experience and boost productivity.

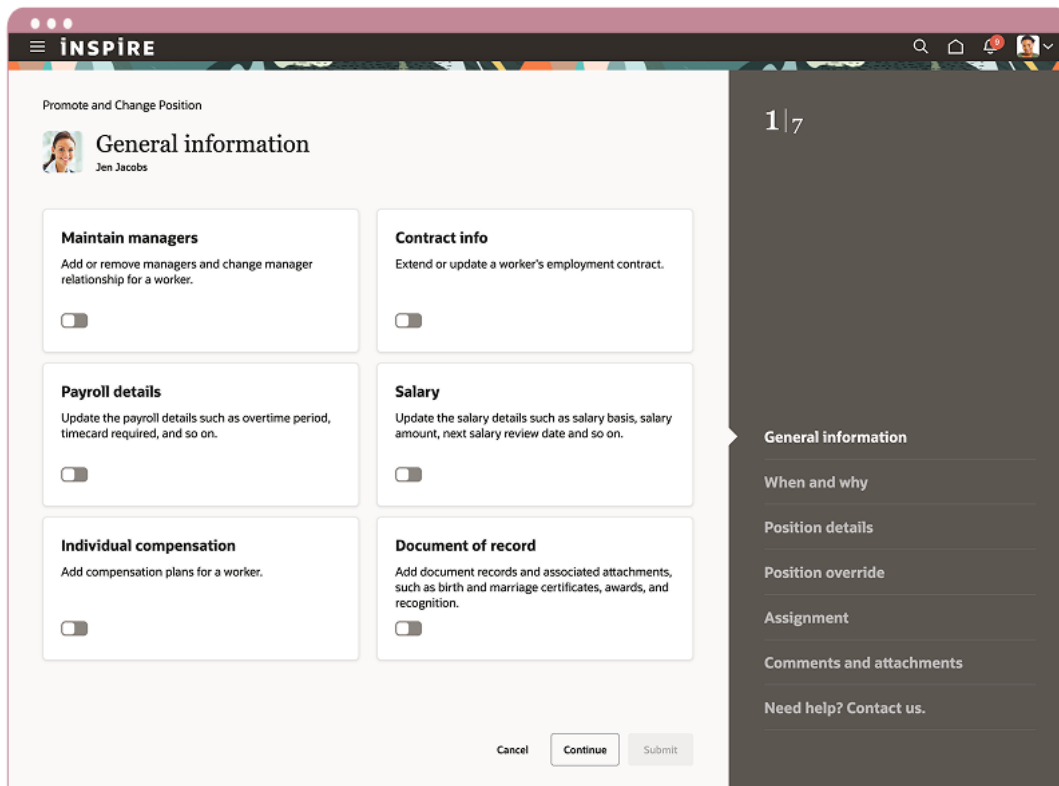
The platform consists of five Oracle Fusion Cloud HCM solutions

- [Core HR](#)
- [Benefits](#)
- [Work Life](#)
- [Advanced HCM Controls](#)



# Oracle Human Resources | Core HR

Oracle Core HR gives your organization a smart, personalized way to onboard, engage, and manage your global workforce with best practice business processes that support compliance requirements in more than 200 countries and jurisdictions.



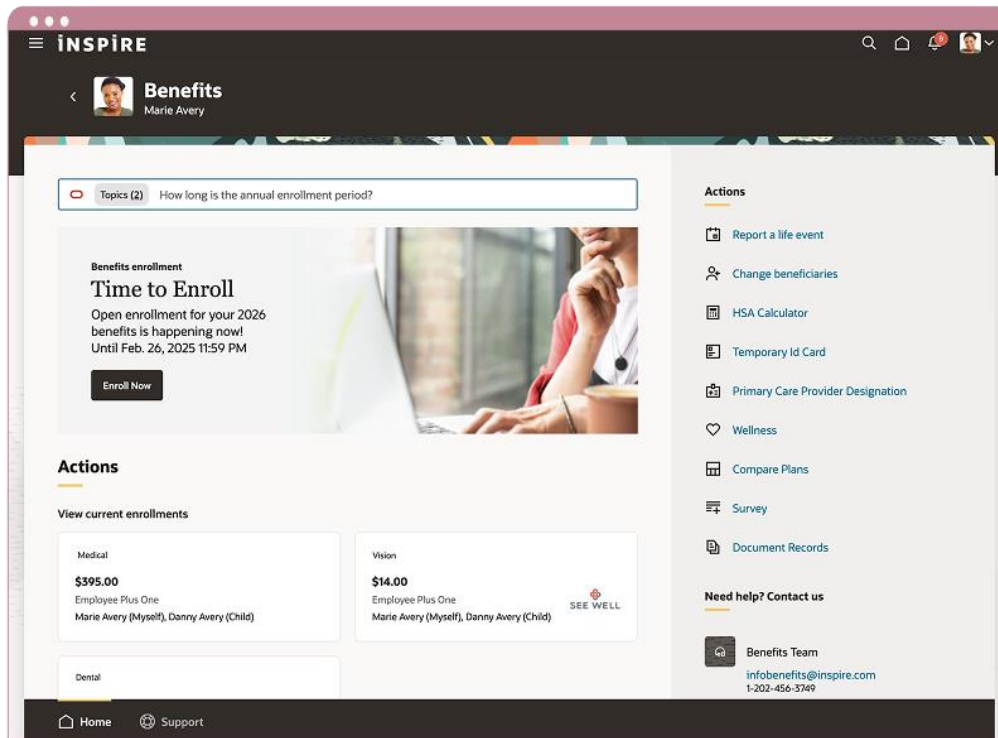
## With Oracle Core HR, you can

- Manage the entire employee lifecycle—from hire to retire—in more than 200 countries and jurisdictions
- Efficiently manage employees, positions, and jobs, including global assignments
- Simplify the management of unique industry, union, collective labor, and worker agreements with policy-driven processing
- Get forward-looking insights into workforce trends to help you avoid attrition and manage organizational changes
- Empower employees with an AI agent assistant to help them manage personal and employment information



# Oracle Human Resources | **Benefits**

Oracle Benefits is a global, rules-based benefits application with full enrollment processing capabilities that lets you manage and deliver flexible benefits programs that offer your employees choice.



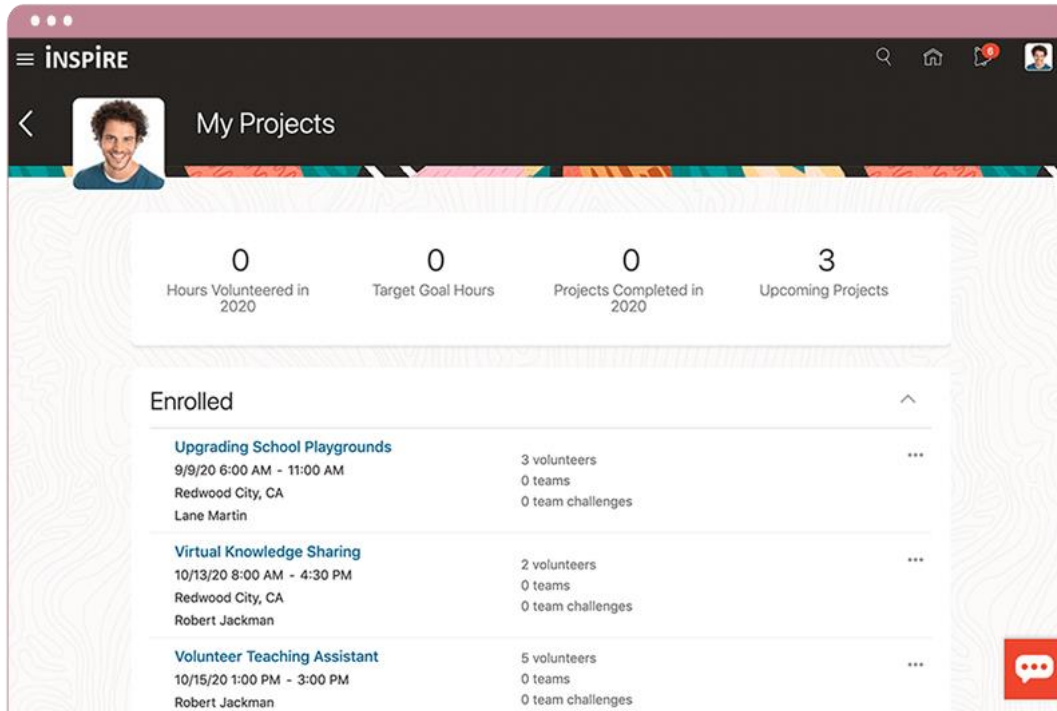
## With Oracle Benefits, you can

- Easily enroll in benefits and know your benefits cost
- Deliver flexible benefit programs that can easily be tailored to meet unique business needs
- Provide employees with an intuitive, consumer-style enrollment and selection process flow to choose their benefits entitlements
- Give employees an AI agent assistant to help them understand and maximize their benefits packages
- Easily transmit benefit information to third-party providers using the solution's open architecture
- Automatically detect life events by syncing with Oracle Core HR to determine if benefits changes may be made



## Oracle Human Resources | **Work Life**

Oracle Work Life brings wellness, volunteering, and personal brand opportunities to your workforce to help you promote employee engagement and overall well-being.

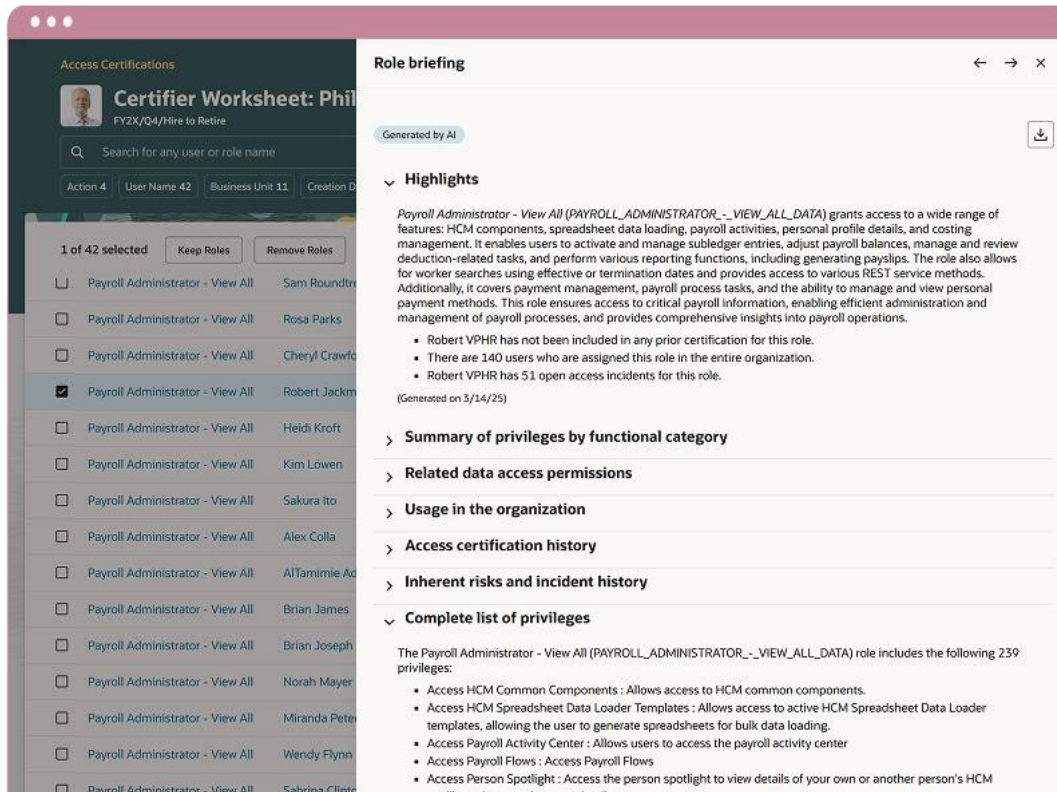


- With Oracle Work Life, you can
- Support employees' career goals with targeted recommendations for potential mentors
- Create a more meaningful work culture by giving employees easy access to volunteer opportunities
- Provide employees with fun competitions that fuel creativity and motivate them to set and achieve wellness goals



# Oracle Human Resources | Advanced HCM Controls

Oracle Advanced HCM Controls helps improve how you manage HCM security and compliance by enabling you to monitor a complete audit trail of changes to setups and master data and providing alerts about suspicious transactions.



## With Oracle Advanced HCM Controls, you can

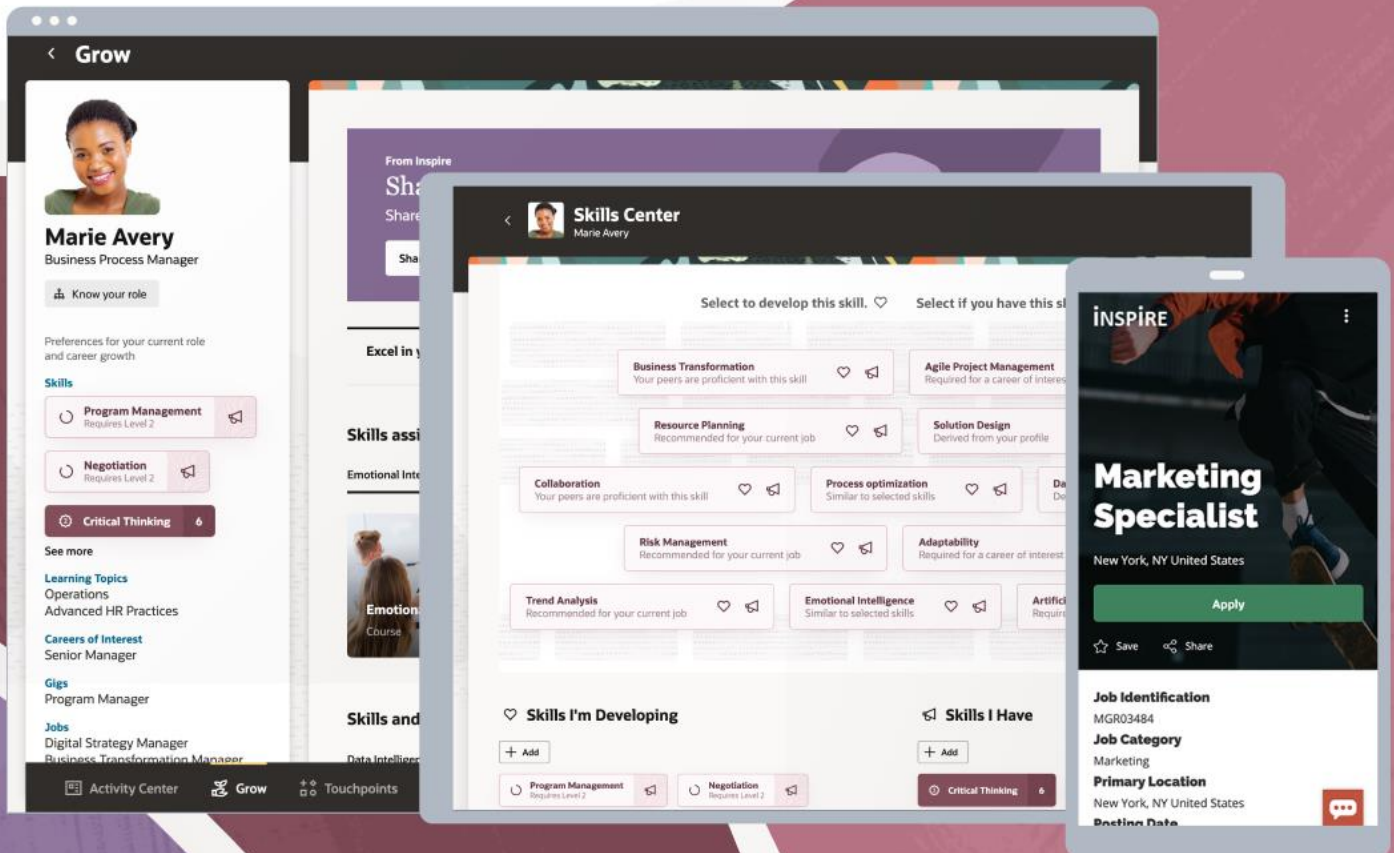
- Detect security access anomalies using comprehensive controls that leverage AI and machine learning
- Help prevent fraud and support the segregation of duties so only authorized personnel can view sensitive HR data
- Automate security analysis and use security dashboards to monitor and manage exceptions and policy violations



# Oracle Talent Management

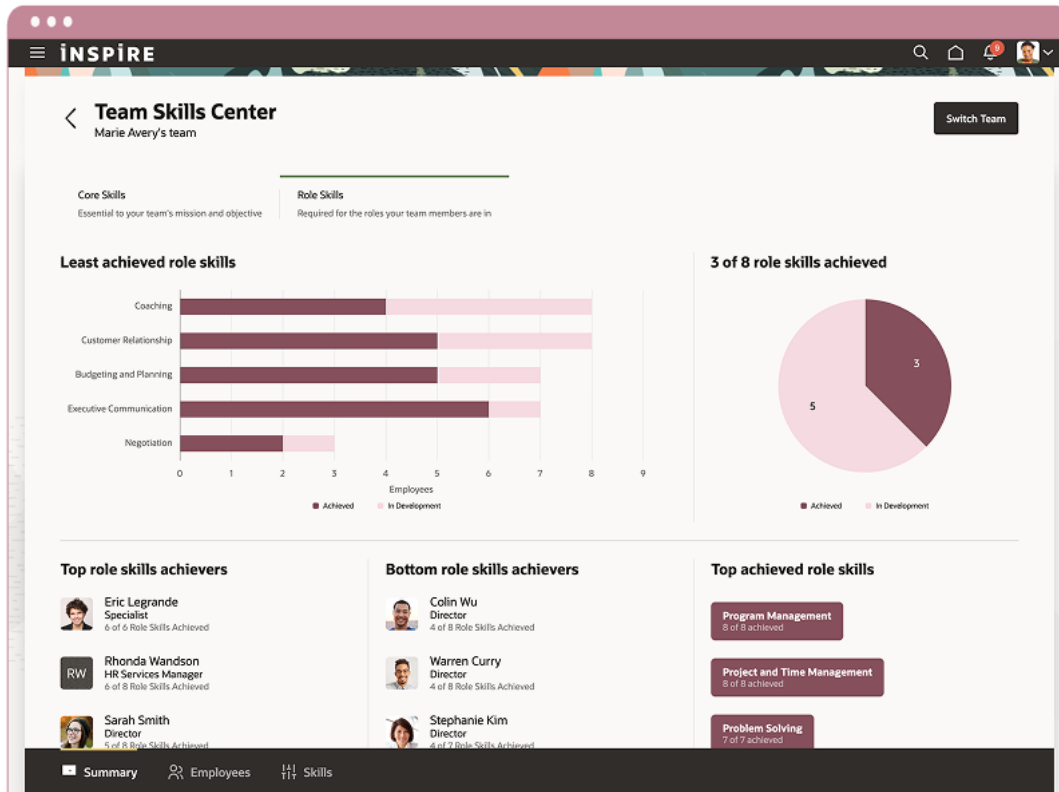
Take control of every stage of the talent lifecycle. Attract the best candidates, boost productivity, and improve decision-making with an end-to-end talent management solution. Source, recruit, onboard, manage performance, develop careers, and plan succession—all in one place.

- [Dynamic Skills](#)
- [Compensation](#)



# Oracle Talent Management | Dynamic Skills

Oracle Dynamic Skills empowers your organization with the intelligence, applications, and infrastructure you need to develop a highly skilled workforce—no matter where you are on your skills journey.



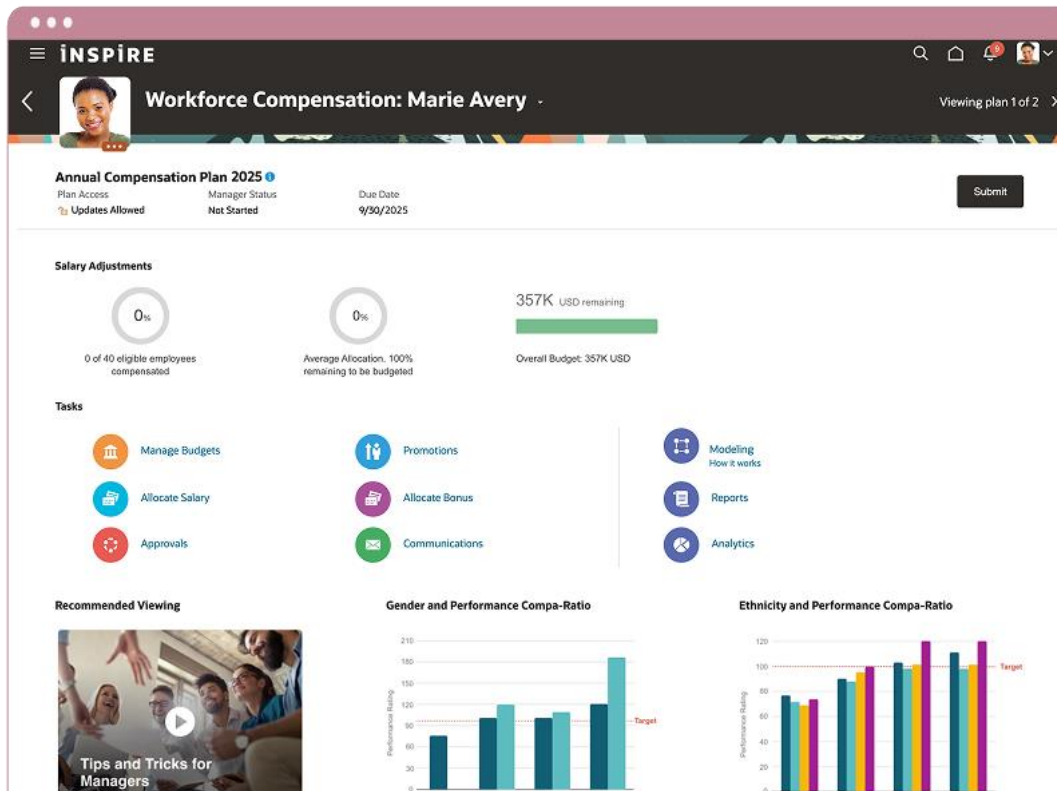
## With Oracle Dynamic Skills, you can

- Get started immediately with an open, extensible skills infrastructure
- Align skills management and business outcomes at every touchpoint
- Make better skills-informed decisions with powerful talent and workforce intelligence



# Oracle Talent Management | Compensation

Promote fairness and help retain top talent, regardless of location, by using real-time data to create and model compensation plans based on your organization's unique requirements.



## With Oracle Compensation, you can

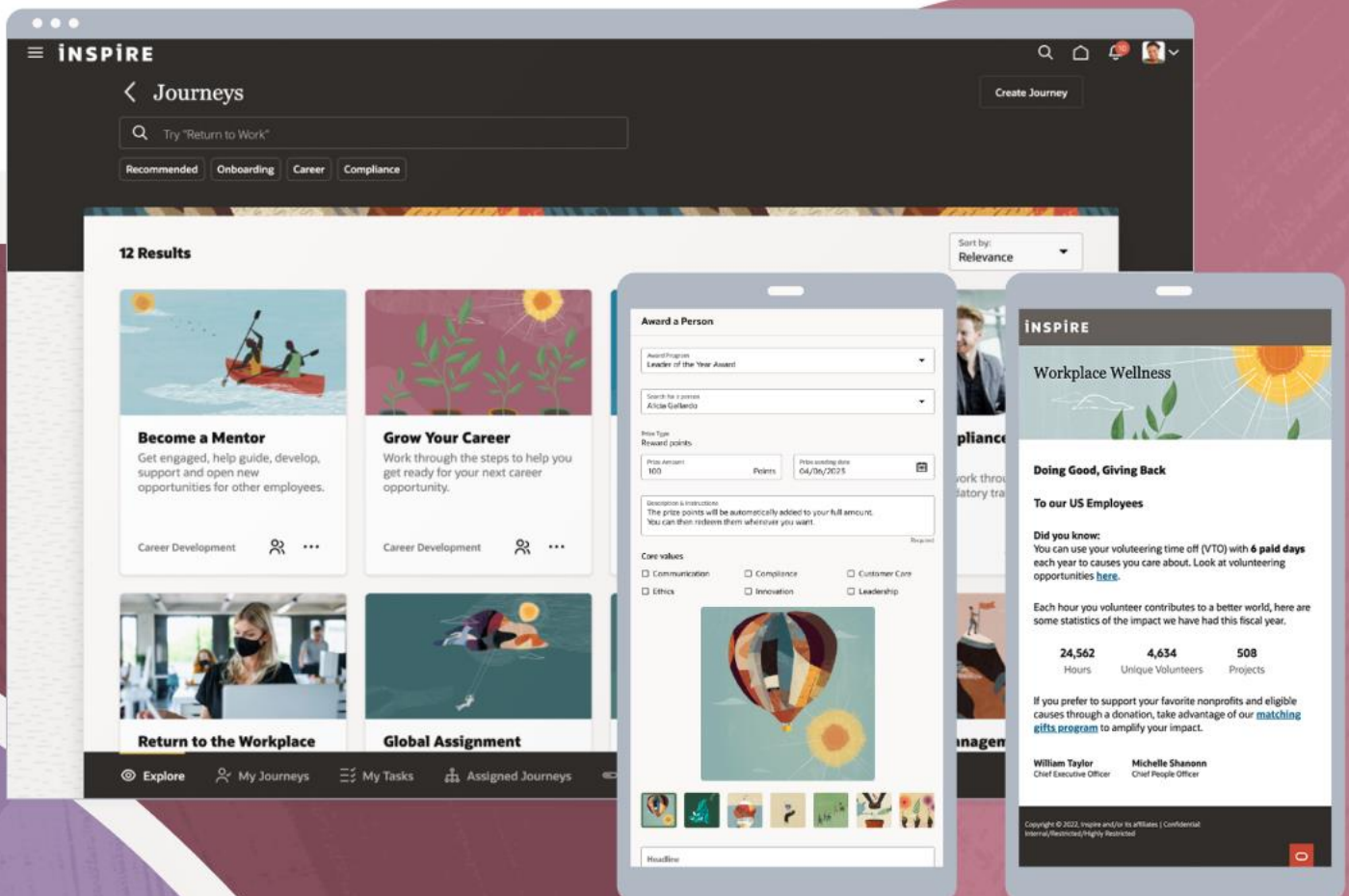
- Analyze, model, budget, and administer an unlimited number of plans locally and globally
- Create comprehensive total compensation statements that include base pay and incentives
- Include performance measures to support the planning, budgeting, and approval of allocations
- Conduct regular pay assessments using transparent pay comparisons and insights



# Oracle ME

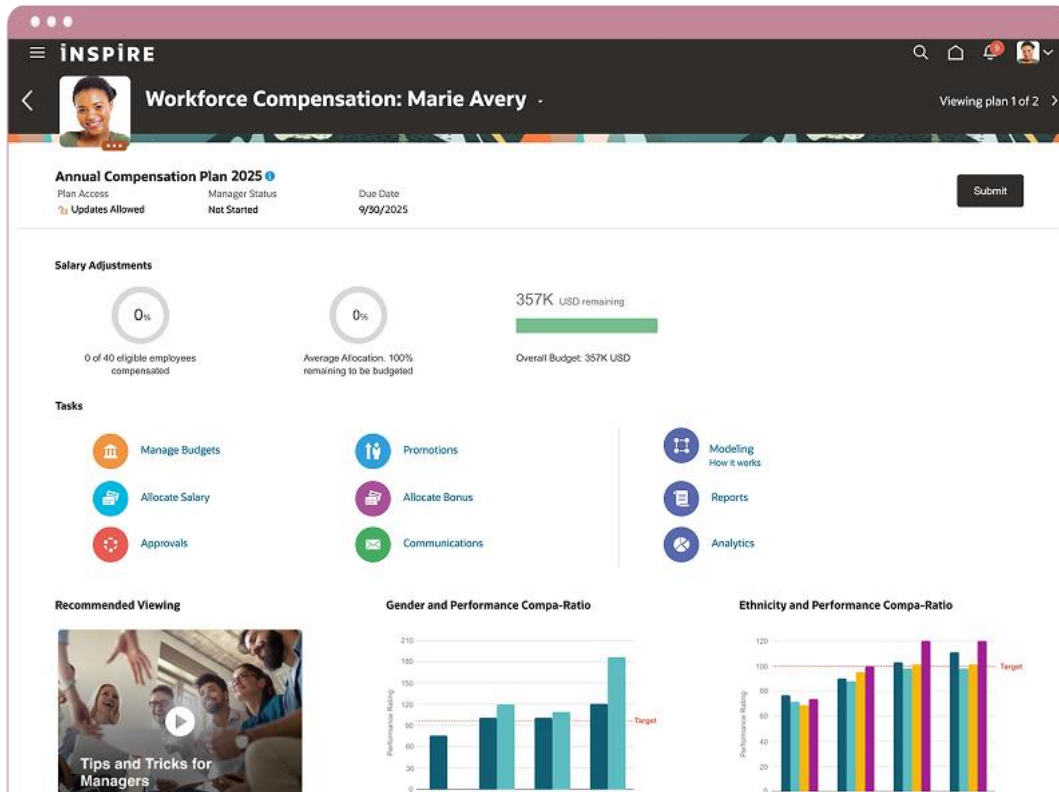
Oracle ME is a complete employee experience platform that guides employees through professional and personal activities, delivers responsive HR service support, and streamlines communication across the organization. You also get tools to strengthen the manager-employee relationship, connect employees with their peers, and help employees develop the skills they need to support organizational agility and success.

- [Connections](#)
- [Communicate](#)
- [Journeys](#)
- [HR Help Desk](#)



# Oracle ME | Connections

Oracle Connections is an interactive workforce directory and organization chart that brings people together by making it easier to search for and connect with people in the organization.



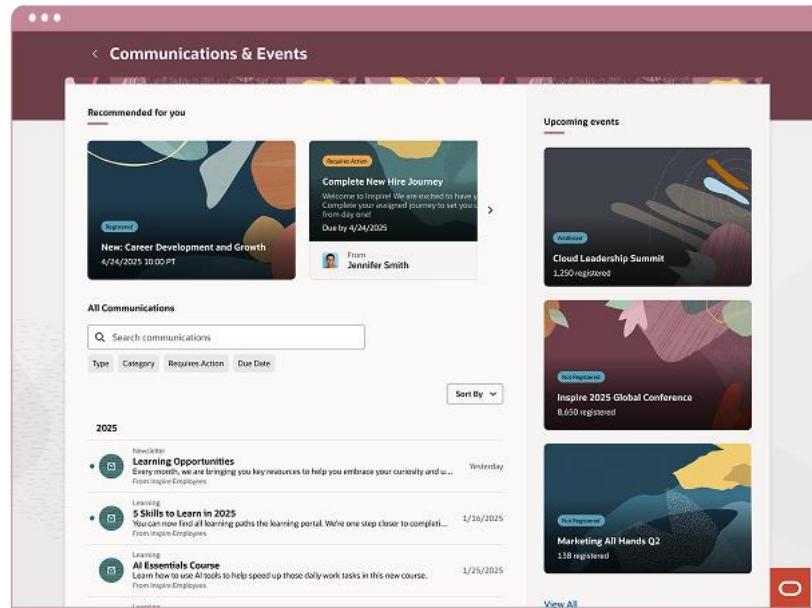
## With Oracle Connections, you can

- Help workers quickly find and connect with others who have specific skills, interests, and experiences
- Enable workers to share feedback on each other's walls and highlight personal interests
- Allow employees to promote their accomplishments, skills, and career experience
- Give workers generative AI support to help them draft the "About Me" content for their Connections profile



# Oracle ME | Communicate

Enable HR teams, business leaders, and managers to drive employee participation, growth, and performance with targeted communications and internal events using a solution connected to workforce data.



## With Oracle Communicate, employees can

- Access a single hub for communications and updates, including upcoming and past events
- Receive AI-generated recommendations based on their HR data, interests, and previous engagement
- Promote learning events tied directly to professional development
- Create events to increase peer connections and foster a sense of belonging across the workforce

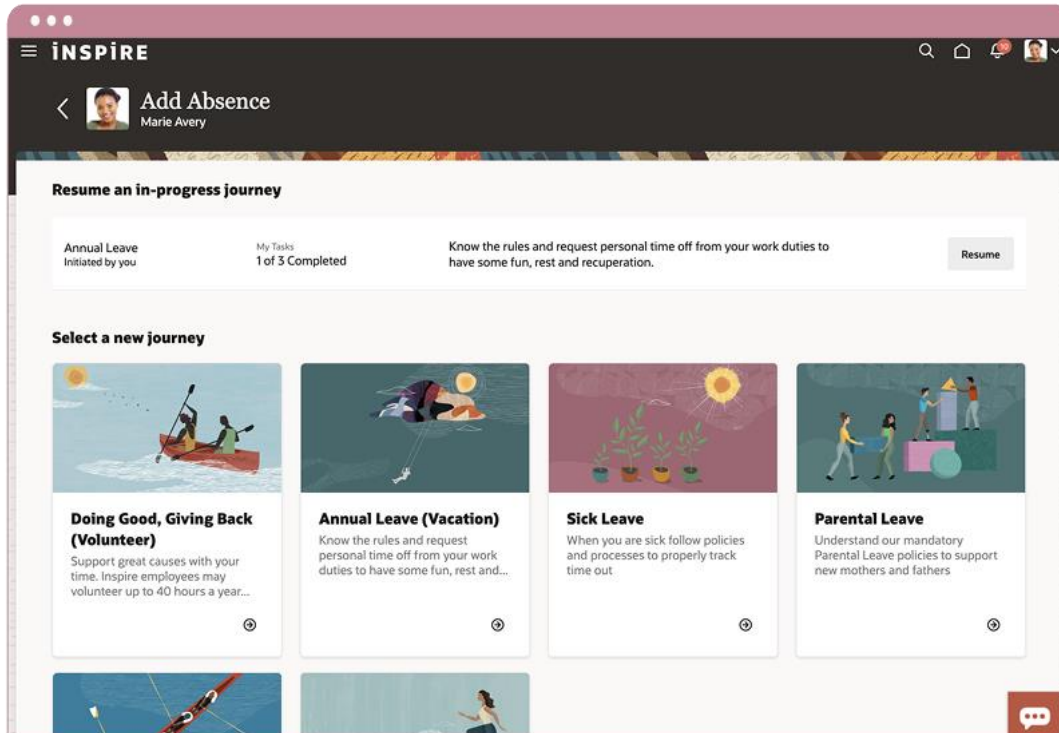
## With Oracle Communicate, managers can

- Use a flexible audience builder to automate outreach to the right people at the right time
- Automate reminders for events, training, and other priorities, all targeted to precise audiences
- Create events based on business data without navigating team email aliases
- Drive change management with precise, real-time insights into actions tied to initiatives
- Derive event insights using analytics and prebuilt dashboards with key success metrics



# Oracle ME | Journeys

Oracle Journeys delivers personalized guidance to support employees through professional and personal workflows, all with one user experience, powered by one system of record.



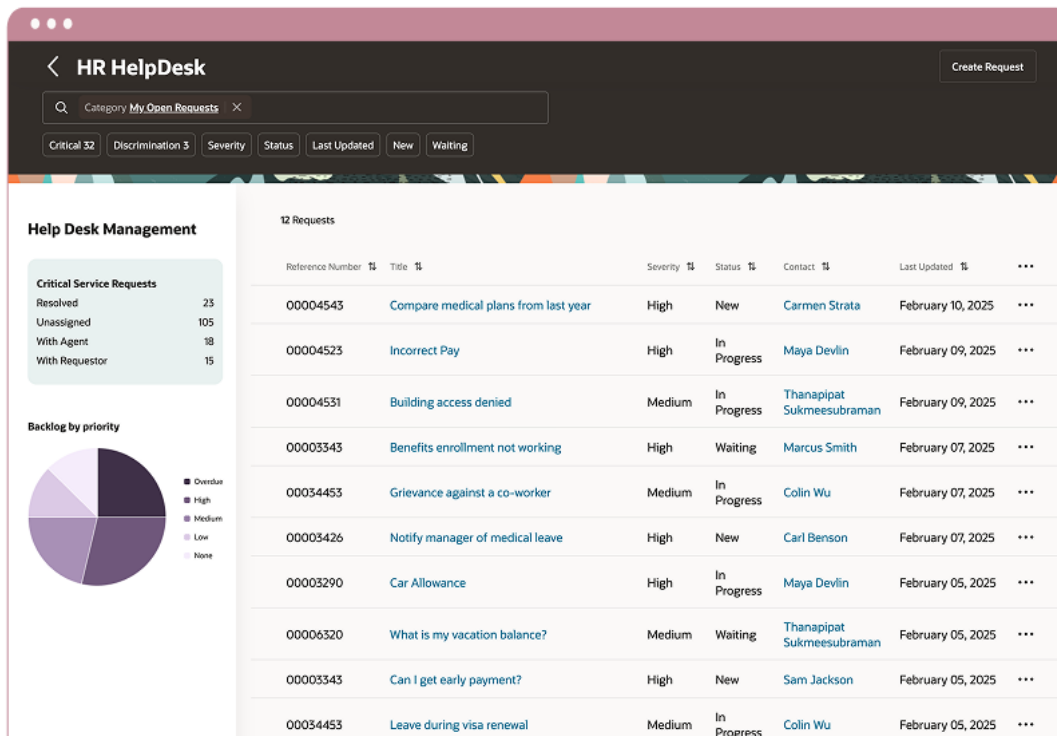
## With Oracle Journeys, you can

- Provide employees with a consumerlike experience to help them find and launch relevant journeys
- Draw from one source of people data to recommend, assign, and trigger tailored journeys
- Deliver contextual analytics, training materials, and instructions to employees within journeys
- Access a library of more than 30 best practice journeys and tasks out of the box
- Build personalized guidance for employees across the enterprise without IT assistance



# Oracle ME | HR Help Desk

Oracle HR Help Desk is a unified service request management solution built to support your service center needs. With Oracle HR Help Desk, employees get faster, more consistent responses and comprehensive case management for complex inquiries.



## With Oracle HR Help Desk, you can

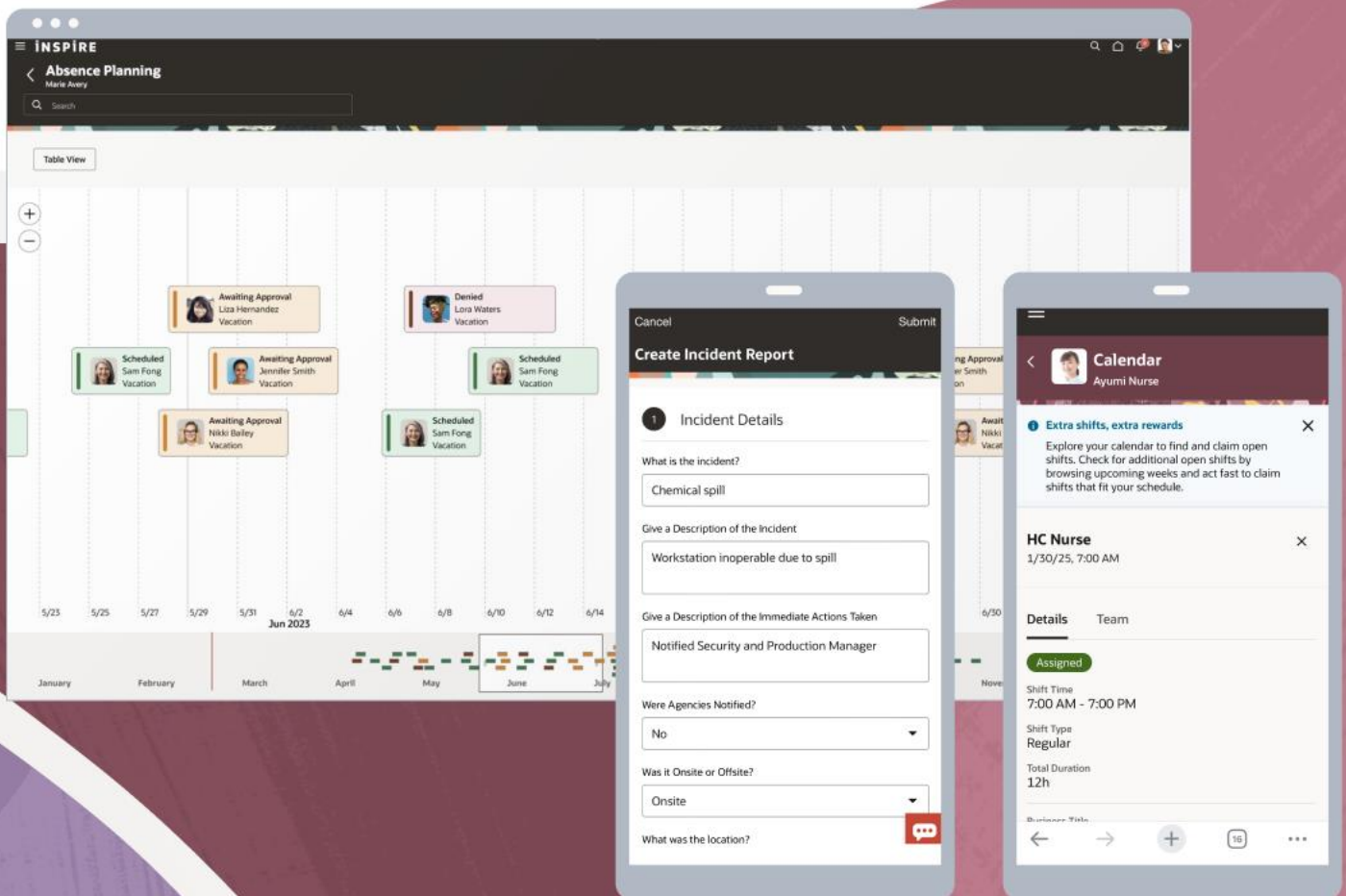
- Provide a complete HR service delivery solution that's unified with Oracle Cloud HCM and fully managed by HR
- Submit inquiries via multiple channels—including digital assistant, SMS, email, and social platforms
- Automate replies and route complex inquiries to the right HR person
- Protect sensitive data with a help desk that uses the same security model as all Oracle Cloud products
- Provide a robust knowledgebase of information that's readily available to both workers and HR professionals



# Oracle Workforce Management

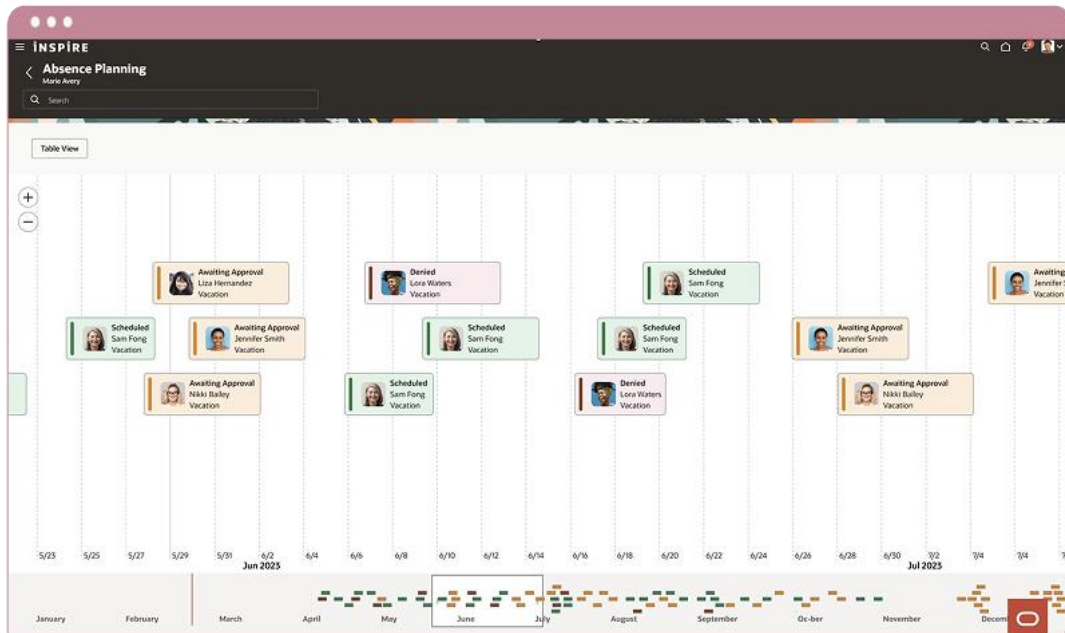
Align business strategy, mitigate compliance risk, and deploy your workforce with greater control using a fully integrated HR solution that links time, labor, scheduling, and leave management with health and safety, payroll, financial, and personnel data.

- [Absence Management](#)
- [Workforce Health and Safety](#)



# Oracle Workforce Management | **Absence Management**

Allow workers to bid on time off and easily plan their absences, and enable managers to award time off fairly to maintain adequate coverage and facilitate compliance with accrual and entitlement policies globally.



## **With Oracle Absence Management, employees can**

- Check their accrued absence balance from their phone using Oracle Digital Assistant
- Cash out unused absences and have funds directly deposited into their account
- Gift their paid leave to coworkers in need
- Submit their first and second date choices for absence requests

## **With Oracle Absence Management, managers can**

- Track global absences for salaried, hourly, union, project-based, and contingent workers
- Automatically update accrual and entitlement policies globally and address local requirements
- Implement compensatory time-off plans and provide the ability to cash out absence balances
- Easily identify overlaps in employee absence bids visually and fairly award time off
- Analyze absence trends and track the impact of high overtime hours on turnover



## Oracle Workforce Management | **Workforce Health and Safety**

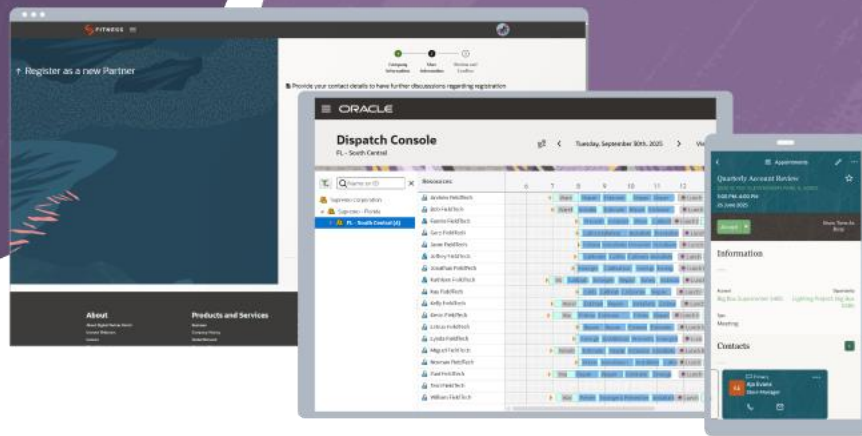
Improve incident management by capturing more incidents sooner and enabling quick responses and follow-up actions.

The image displays two mobile app screens for creating an incident report. The left screen shows the 'Incident Details' section with the following fields: 'What is the incident?' (Chemical spill), 'Give a Description of the Incident' (Workstation inoperable due to spill), 'Give a Description of the Immediate Actions Taken' (Notified Security and Production Manager), 'Were Agencies Notified?' (No), 'Was it Onsite or Offsite?' (Onsite), and 'What was the location?'. The right screen shows the 'Who's Reporting This' section and the 'Comments and Attachments' section with 'Comments' and 'Attachments' (Add File, Add Link) fields.

### **With Oracle Workforce Health and Safety, employees can**

- Easily report incidents, near misses, unsafe conditions, and unsafe actions
- Help keep their colleagues safe by quickly and easily reporting and documenting concerns With Oracle Workforce Health and Safety, managers can
- Promote a culture of safety and compliance through improved inspection management
- Use safety data trends and root cause analysis to help prevent workplace accidents and manage hazards





## Customer Experience (CX)

Oracle Customer Experience helps you create, manage, serve, and nurture lasting customer relationships, empowering your business to deliver exceptional customer experiences from acquisition to ongoing retention.

The Oracle Fusion Suite offering includes 7 Oracle CX solutions:

### Sales

- [Sales Force Automation](#)
- [Configure, Price, Quote \(CPQ\)](#)
- [Sales Intelligence](#)
- [Sales Performance Management](#)
- [Partner Relationship Management for Channel Manager](#)

### Service

- [Service Center](#)
- [Knowledge Management](#)
- [Field Service](#)



# Add-ons: Customer Experience

Additional Oracle Customer Experience capabilities can be purchased separately to complement the Suite offering:

## **Sales**

- Partner Relationship Management for Partners
- Data Quality
- Incentive Compensation
- Subscription Management
- CPQ Channel User
- CPQ External API Access
- CPQ Connector for Salesforce
- Commerce for CPQ

## **Service**

- Digital Customer Service
- Data Quality

## **Utilities Industry**

- Sales
- Agent Service



# Oracle Fusion Cloud Sales

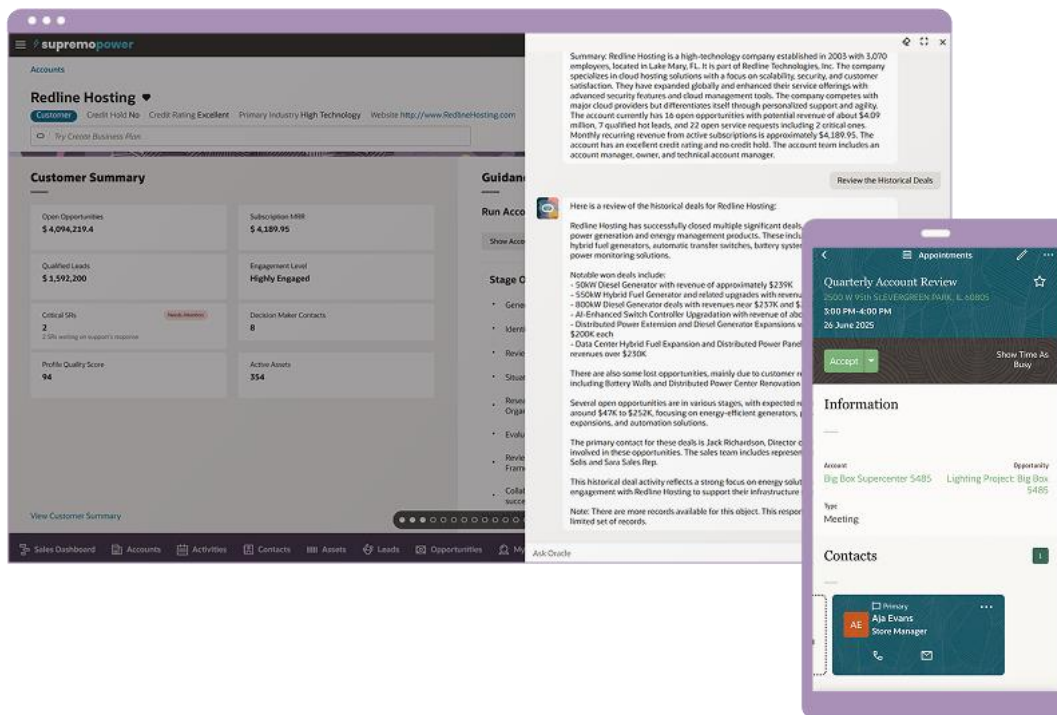
Oracle Fusion Cloud Sales provides intelligent recommendations to help your sellers focus on the most valuable prospects at the right time and deliver responsive selling across all touchpoints within the sales cycle.

- [Sales Force Automation](#)
- [Configure, Price, Quote \(CPO\)](#)
- [Sales Intelligence](#)
- [Sales Performance Management](#)
- [Partner Relationship Management](#)

The image displays the Oracle Fusion Cloud Sales interface across three devices: a desktop monitor, a tablet, and a smartphone. The desktop view shows a 'Sales Dashboard' with a search bar, filters for 'Opportunity Pipeline' (\$4.7MM), 'My To Dos' (0), 'My Accounts' (26), 'Favorite Contacts' (14), and 'Sales Analysis'. A table lists 'Opportunities to close in next 30 days' with columns for Name, Account, Owner, Win Probability, and Predicted Win Probability. Below the table are sections for 'Lonely Opportunities' and 'Opportunities at Risk'. The tablet view shows a personalized greeting 'Hi Caitlin Account Manager,' followed by a 'Pipeline' summary: 'Your pipeline for the current and next quarter' with '87 Open Opportunities' and a total value of '\$78,55,415.11'. It also lists 'Tasks' with '9 Due Today', '5 Past Due', and '1 Due in the Next 7 Days'. The smartphone view shows a 'Report' titled 'My Pipeline' with a funnel chart representing sales stages: 01 - Qualification, 02 - Discovery, 03 - Building Vision, 04 - Presentation, and 05 - Agreement. A callout box highlights 'Sales Stage Name: 01 - Qualification' with an amount of 2.045M.

# Oracle Fusion Cloud Sales | Sales Force Automation

Oracle Fusion Cloud Sales Force Automation helps your sales professionals understand your customers and automate tasks throughout the sales process by providing insights from customer and operational data.



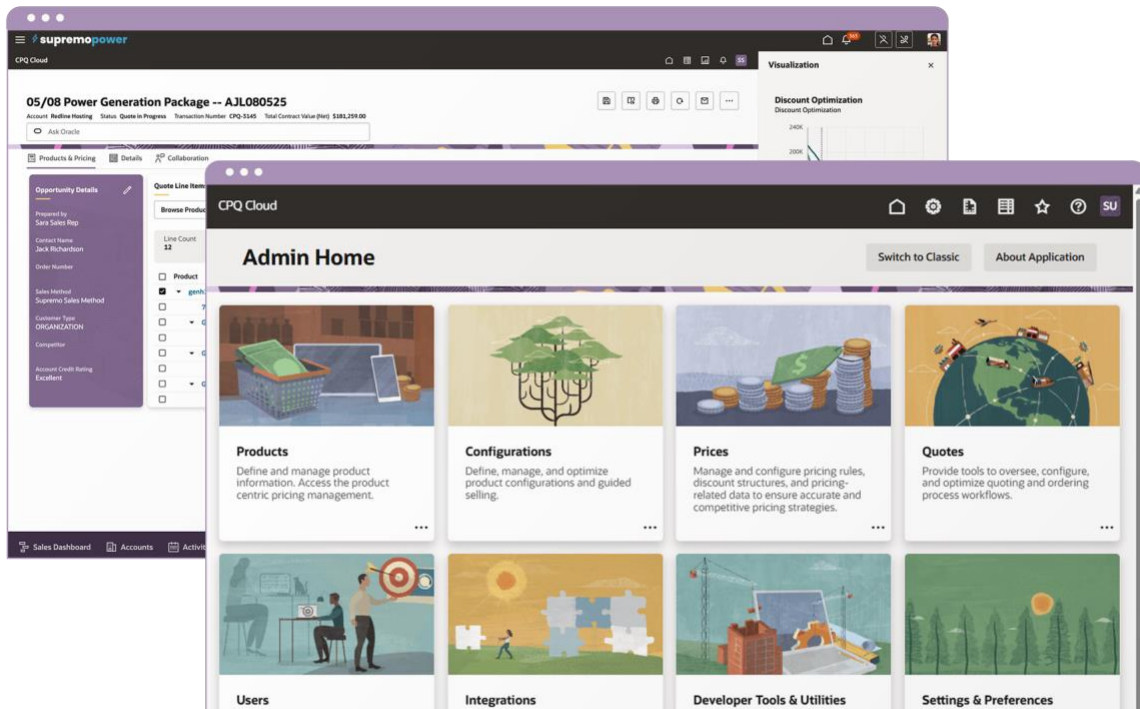
## With Oracle Fusion Cloud Sales Force Automation, you can

- Get AI-powered, personalized guidance and task automation based on customer insights
- Gain a full view of customers with front-office, back-office, and third-party data
- Use intuitive dashboards with AI assistance to access data and complete tasks
- Leverage productivity tools including a mobile application, a digital assistant, an email plug-in, and embedded collaboration
- Use predictive analytics to set, analyze, and adjust individual and team quotas, plan key account strategies, and provide more reliable forecasts



# Oracle Fusion Cloud Sales | **Configure, Price, Quote (CPQ)**

Oracle CPQ helps sellers configure the right mix of products or services and create accurate, professional quotes to quickly meet their customers' pricing needs.



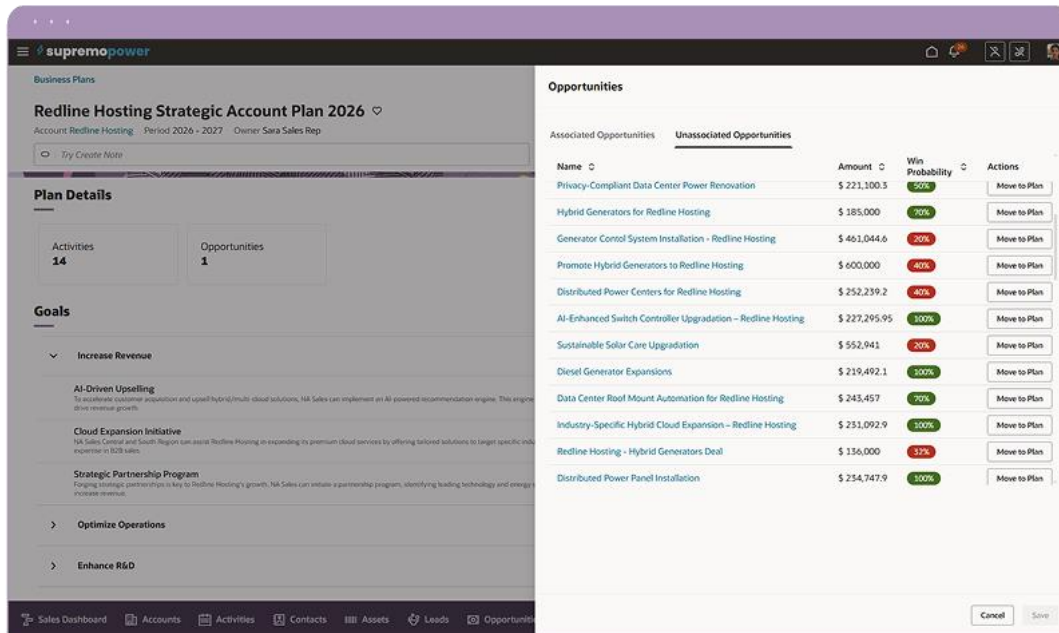
## With Oracle CPQ, you can

- Enable your sellers and customers to quickly identify the right product and service configuration with AI-driven suggestions and guided pathways
- Support flexible pricing models with AI-powered insights to help sellers maximize revenue while staying aligned with business goals
- Create branded, accurate quotes and proposals with real-time product and pricing data
- Automate required approval routings including pricing requests and contract modifications
- Use GenAI to tailor product descriptions and summarize quotes



# Oracle Fusion Cloud Sales | Sales Intelligence

Oracle Sales Intelligence helps your sellers focus on the right deals, reduce risk, better manage long-standing accounts, lower churn, and boost customer lifetime value.



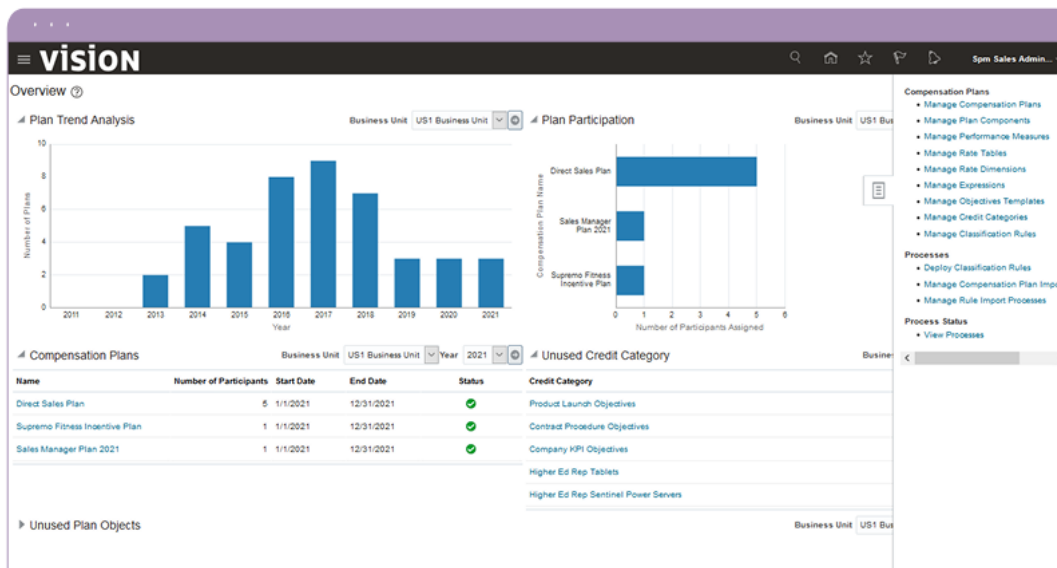
## With Oracle Sales Intelligence, you can

- Use AI-predicted lead scoring to identify leads most likely to convert
- Get alerts on leads and opportunities that require attention with action recommendations
- Identify risk in active accounts and potential opportunities in dormant accounts



# Oracle Fusion Cloud Sales | Sales Performance Management

Oracle Sales Performance Management offers advanced tools for incentive compensation, quota management, and territory management to help you align individual sales goals with your company's sales strategy.



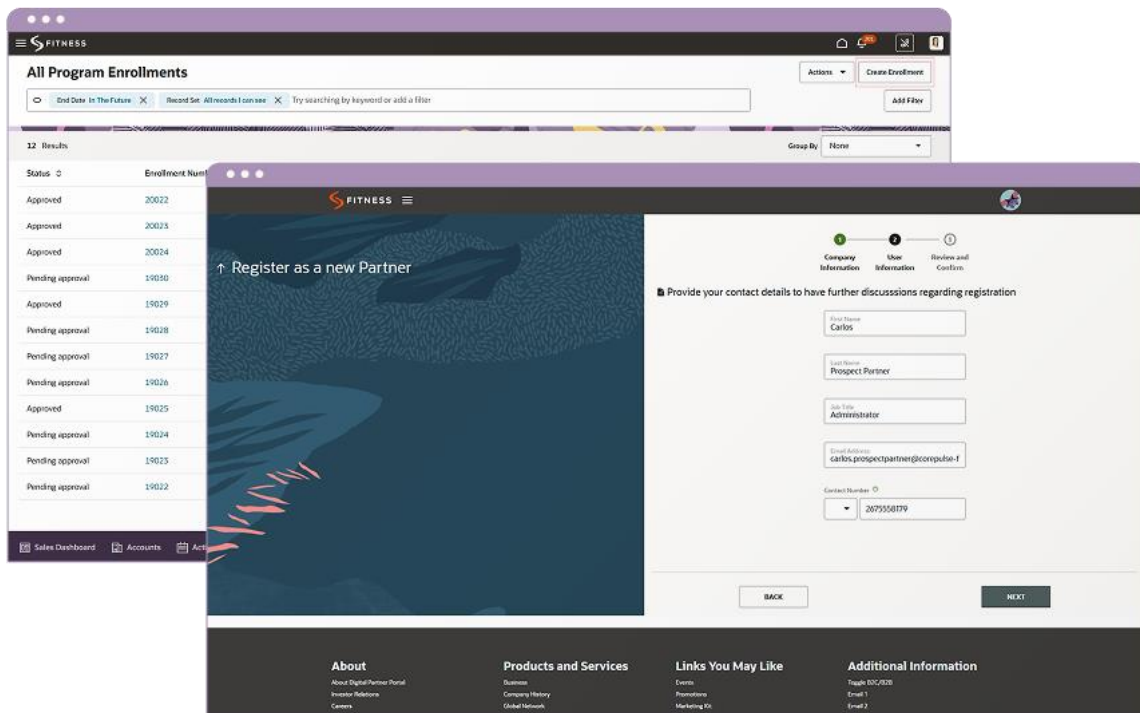
## With Oracle Sales Performance Management, you can

- Easily create territories, assign them to sellers, and make adjustments for new needs
- Use sales intelligence to set quotas, allocate targets to sellers, and make adjustments using what-if scenarios
- Accurately plan, administer, and pay out compensations with unified customer data and full integration with Oracle ERP and HCM
- Support complex variable compensation plans and quickly resolve disputes
- Provide individuals and managers with dashboards on latest quota attainment, compensation credit, and sales performance
- Provide sales reps with real-time answers on incentive compensation plans and policy changes with AI-powered conversational assistance



# Oracle Fusion Cloud Sales | Partner Relationship Management

Oracle Partner Relationship Management helps you grow your company's partner sales channels with tools and capabilities to manage channel partners, collaborate in deals and customer service, and assess program performance.



## With Oracle Partner Relationship Management, you can

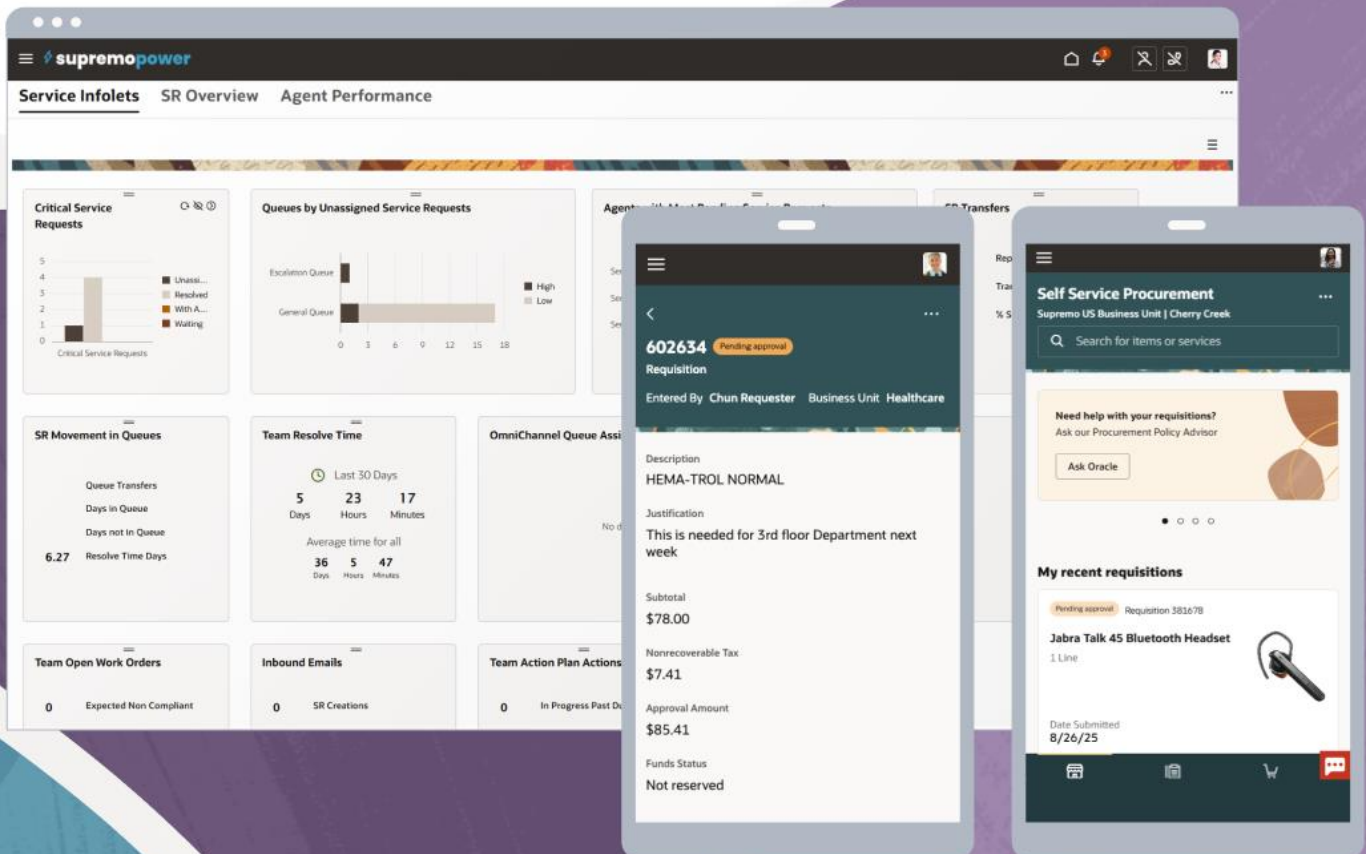
- Provide a portal where channel managers and partners can collaborate, share and manage leads, register deals, and create quotes
- Recruit, score, assess, and onboard new partners with centralized training content and administrative tools
- Manage joint go-to-market effort including business planning and market development fund
- Collaborate with partners on lead-to-order process with AI-guided selling
- Enable partners to access knowledge articles, view service history, and log service requests to better serve joint customers



# Oracle Fusion Cloud Service

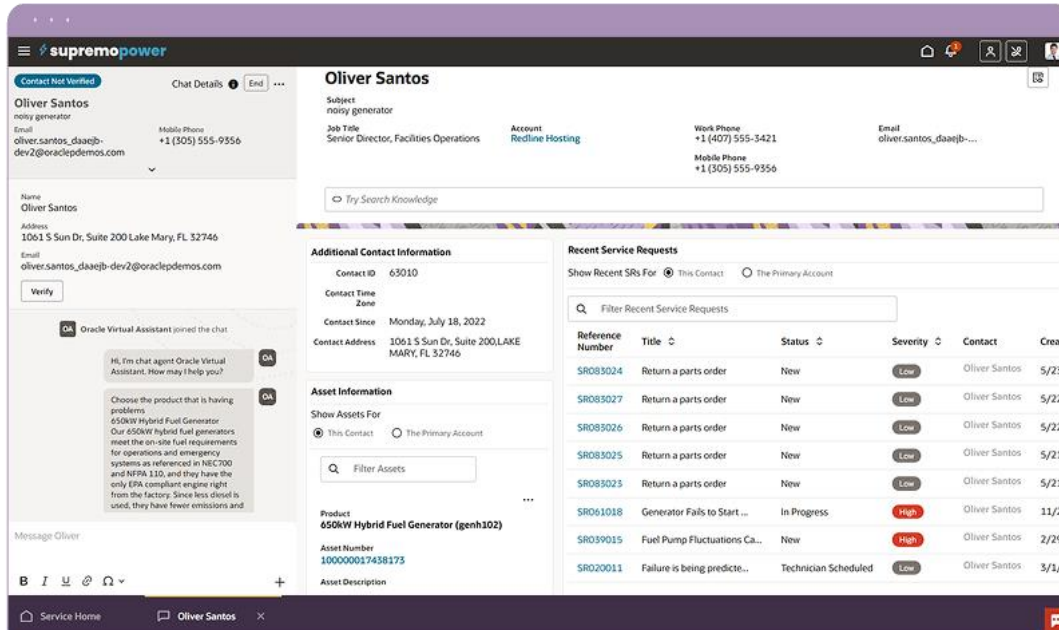
Oracle Service helps your organization deliver intelligent, responsive service at scale with embedded AI, connected operations, and industry-specific workflows.

- [Service Center](#)
- [Knowledge Management](#)
- [Field Service](#)



# Oracle Service | Service Center

Oracle Fusion Cloud Service Center helps your service agents deliver fast, accurate, and more consistent customer resolutions with recommendations based on your organization's established best practices.



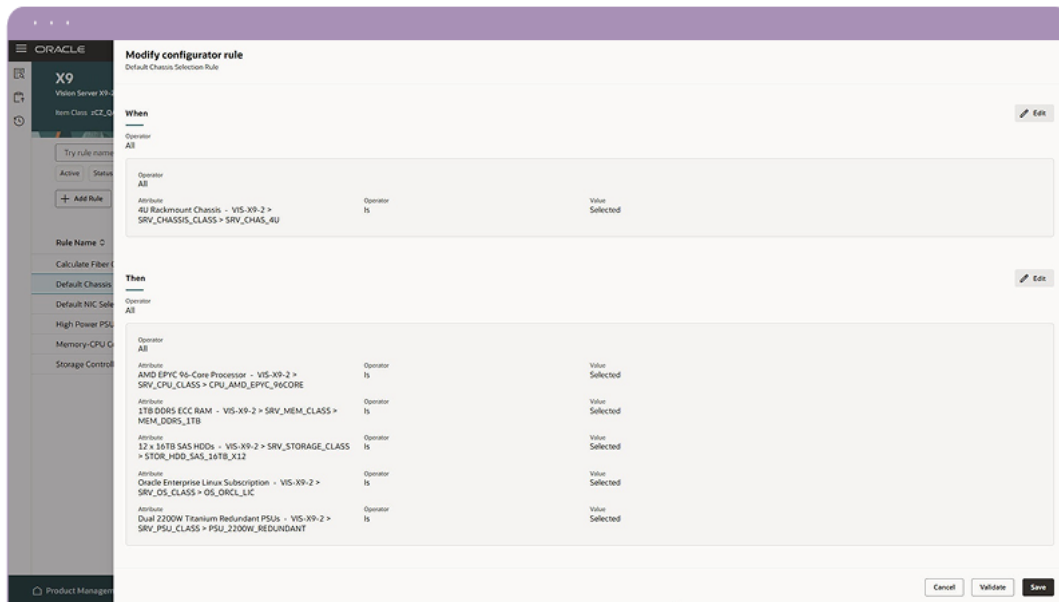
## With Oracle Fusion Cloud Service Center, you can

- Provide service agents with a modern, conversational UI to support services from high-velocity transactional inquiries to complex, long-running engagements
- Use task-based workflows to automate updates, responses, escalations, and assignments
- Leverage AI to suggest knowledge articles and next best actions, assist online chat, and summarize request details and customer interactions
- Use case management tools to handle complex or sensitive service issues with internal and external stakeholders
- Monitor and analyze service performance and customer feedback on role-based dashboards



# Oracle Service | Knowledge Management

Oracle Fusion Cloud Knowledge Management helps you capture, organize, manage, and make use of the knowledge and expertise inside your organization to resolve employee and customer issues.



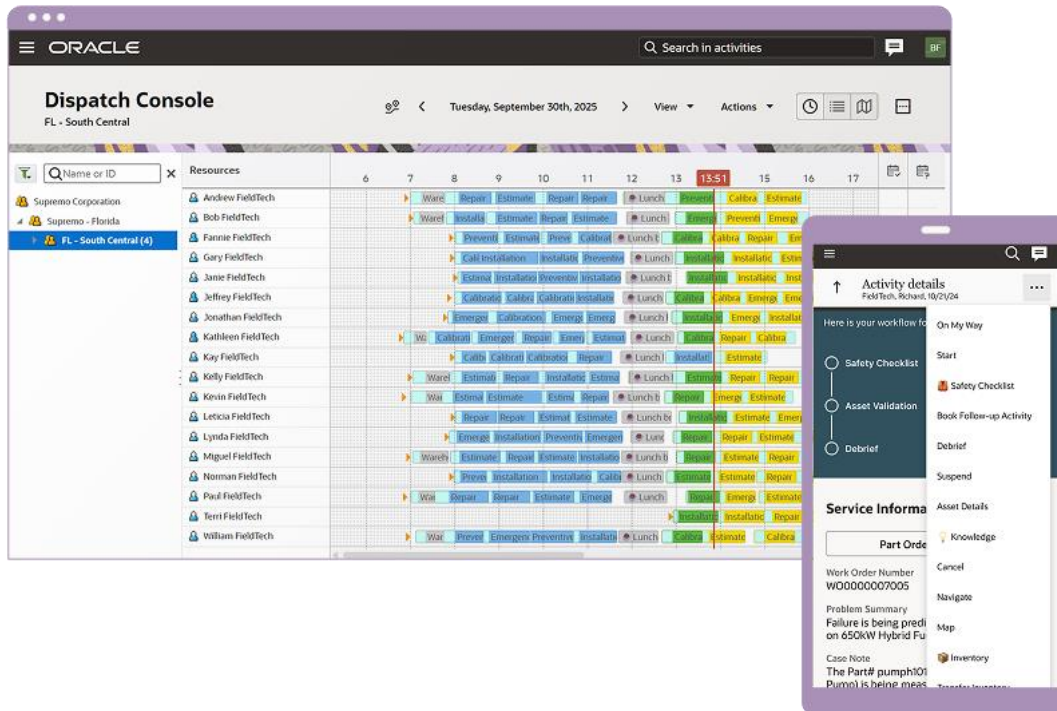
## With Oracle Fusion Cloud Knowledge Management, you can

- Easily create knowledge articles using predefined templates, reusable components, and approval workflows and use AI to help create articles from service data
- Find solutions using a smart search with ML-based recommendation or use AI to generate contextually relevant responses
- Enable knowledge access from agent workspaces, self-service, field service, and internal help desk
- Support multilingual knowledge sharing with side-by-side translation and cross-lingual search
- Use prebuilt reports for insights into knowledge usage, customer interactions, resolution performance, and any content gaps



# Oracle Service | Field Service

Oracle Fusion Field Service helps you schedule, route, and equip your mobile workers to complete service activities at customers' homes, offices, or installed asset locations.



## With Oracle Fusion Field Service, you can

- Set goals for operational efficiency, cost, and customer experience to forecast staffing needs and optimize resource utilization
- Automate scheduling and routing to enable on-time arrival, help reduce travel distance, and minimize unnecessary dispatches
- Provide field workers with mobile tools to access critical job details, find answers from their knowledge base, and get assistance from peers or support teams
- Enable customers to resolve minor inquiries before making service requests and manage appointments via their preferred communication channels
- Connect with your supply chain to help ensure part and equipment availability



# How Oracle can help

**Leverage the latest technology to solve your most complex problems.**

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