

ORACLE SAAS FOR ISVS

SAAS FOR ISVS OVERVIEW

KEY BENEFITS

- Flexibly license the Oracle Platform for SaaS on a monthly basis
- Scale your software investment as your business grows
- Choose from a broad range of Oracle product offerings based on your own unique feature / function requirements and end customer needs

ISVS ENDORSE ORACLE PLATFORM FOR SAAS

- "Oracle's SaaS platform has enabled Xactly to deploy services on a highly scalable, reliable and robust infrastructure." - Satish Palvai, Co-founder and CTO, Xactly Corp.
- "Oracle SaaS Technology allows Intacct to scale our multitenant architecture infinitely, helping us deliver a 99.8% uptime guarantee as we scale beyond thousands of clients and millions on transactions," - Aaron Harris, CTO, Intacct Corp.

Oracle SaaS for ISVs is a new commercial model which allows Independent Software Vendors (ISVs) to flexibly license the Oracle Platform for SaaS on a monthly basis. ISVs can now take advantage of the new model to develop and deliver SaaS applications on the Oracle Platform for SaaS while scaling their ongoing Oracle software investment as their company grows.

Scale Your SaaS Business with Oracle

With Oracle SaaS for ISVs, software vendors can license the components of the Oracle Platform for SaaS they need to build and deploy SaaS applications on a monthly basis. The new model effectively allows ISVs to scale their Oracle license investment in relation to end customer demand.

SaaS for ISVs is available to any software vendor interested in delivering a proprietary application in a one-to-many hosted commercial deployment on the Oracle Platform. Fees are based on a percentage of Oracle's published processor based pricing for perpetual licenses of the same programs (see the SaaS Knowledge Zone on the Oracle PartnerNetwork for more information).

Build, Deploy and Manage SaaS Applications on the Oracle Platform for SaaS

The Oracle Platform for SaaS includes [Oracle Database](#), [Oracle Fusion Middleware](#), [Oracle Enterprise Manager](#), and [Oracle VM](#), a comprehensive, open and integrated set of technologies that allow ISVs to build, deploy and manage SaaS and cloud-based applications.

- **Comprehensive**—The Oracle Platform for SaaS provides ISVs a single, integrated platform for building, deploying and managing SaaS applications.
- **Scalability & Availability**—With support for grid computing, virtualization and integrated management across the platform, Oracle enables ISVs to deliver highly available, always-on services and scale out as their customer base grows.
- **Flexibility**—Oracle provides the flexibility to choose individual components of the platform by embracing a hot-pluggable, standards-based architecture.

The Oracle products available as part of SaaS for ISVs are as follows:

Available Oracle Products
Database
Standard Edition One
Standard Edition
Enterprise Edition
Database Enterprise Edition Options
Real Application Clusters
Partitioning
Active Data Guard
Database Enterprise Management
Diagnostics Pack
Tuning Pack
Change Management Pack
Configuration Management Pack for Oracle Database
Application Server
WebLogic Server Standard Edition
WebLogic Server Enterprise Edition
WebLogic Suite
Internet Application Server SE1
Internet Application Server SE
Internet Application Server EE

Please also refer to the SaaS Knowledge Zone on the Oracle PartnerNetwork for the most current list of Oracle products available as part of SaaS for ISVs.

Access Oracle Resources for ISVs

Oracle provides an extensive array of resources for ISVs interested in SaaS, including access to product downloads, related documentation and enablement materials. ISVs can learn more about SaaS for ISVs, as well as opportunities to engage Oracle, through the [SaaS Knowledge Zone](#) on the Oracle PartnerNetwork (OPN), or by submitting an inquiry to saasforisvs_ww@oracle.com.

Contact Us

For more information about SaaS for ISVs, please visit oracle.com or call +1.800.ORACLE1 to speak to an Oracle representative.



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