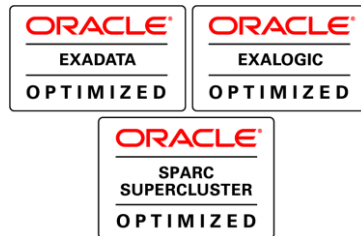


ORACLE®

PARTNERNETWORK

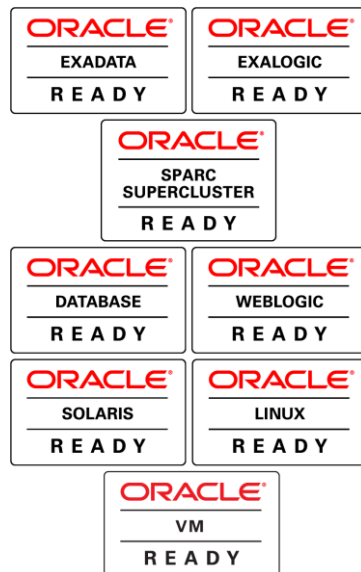
Specialized. Recognized by Oracle.
Preferred by Customers.

ORACLE EXASTACK OFFERS
OPN MEMBERS COMPETITIVE
DIFFERENTIATION



Oracle Exastack Optimized

Customers can be confident when choosing a partner's Oracle Exastack Optimized application, knowing it has been tuned by the OPN member on Oracle Exadata Database Machine or Oracle Exalogic Elastic Cloud or Oracle SPARC SuperCluster with a goal of delivering the optimum speed, scalability and reliability.



Oracle Exastack Ready

Customers can be confident when choosing Oracle Exastack Ready applications, knowing that the OPN member supports their applications with the Oracle Exadata Database Machine, Oracle Exalogic Elastic Cloud, or Oracle SPARC SuperCluster and their component products including Oracle Solaris, Oracle Linux, Oracle VM, Oracle Database and Oracle WebLogic Server.

ORACLE EXASTACK PROGRAM

Oracle Exastack, which includes Oracle Exadata Database Machine, Oracle Exalogic Elastic Cloud and Oracle SPARC SuperCluster, provides ISVs a complete, integrated and high performance infrastructure for their on-premise, cloud based and hybrid environments. Oracle Exastack is based on Oracle servers, storage, networking, and software— all engineered and optimized to work together.

Unleash ISV Application Performance with Engineered Systems

The Oracle Exastack program enables Independent Software Vendors (ISVs) and other members of Oracle PartnerNetwork (OPN) to leverage a highly scalable, integrated infrastructure to deliver their applications tuned, tested and optimized for high-performance.

With Oracle Exastack, ISVs can reduce the cost, time and support complexities typically associated with building and maintaining a disparate application infrastructure – allowing them to focus more on their core competencies, accelerating innovation and delivering superior value to customers.

Leveraging the Oracle Exastack program, OPN members can use OPN resources and testing to achieve Oracle Exastack Ready and Oracle Exastack Optimized status.

Oracle Exastack Products Provide ISVs a Reliable, High-Performance Application Infrastructure

With the Oracle Exastack program, ISVs have several options to test and tune their applications with Oracle Exastack products, including:

- **Oracle Exastack Ready:** Oracle Exastack Ready provides qualifying partners with specific branding and promotional benefits based on their adoption of Oracle products. If an OPN member application supports the latest major release of one of these products, the partner may use the corresponding logo with their product: Oracle Exadata Ready, Oracle Exalogic Ready, Oracle SPARC SuperCluster Ready, Oracle Solaris Ready, Oracle Linux Ready, Oracle VM Ready, Oracle Database Ready, and Oracle WebLogic Ready. Oracle Exastack Ready is available to OPN members at the Gold level or above and OPN members participating in the program can leverage their Oracle Exastack Ready applications to advance to a Platinum or Diamond level in the OPN program and also toward achieving Oracle Exastack Optimized status.
- **Oracle Exastack Optimized:** For qualifying OPN members at the Gold level or above, Oracle Exastack Optimized provides direct access to Oracle technical resources and dedicated Oracle Exastack lab environments for testing and tuning OPN members' applications to deliver optimal performance and scalability on Oracle Exadata Database Machine, Oracle Exalogic Elastic Cloud or Oracle SPARC SuperCluster. Oracle Exastack Optimized provides OPN members with specific branding and promotional benefits, including the use of the Oracle Exadata Optimized, Oracle Exalogic Optimized and Oracle SPARC SuperCluster logos. OPN members participating in the program will also be able to leverage their Oracle Exastack Optimized applications to advance to a Platinum or Diamond level in the OPN program.

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Benefits

- Access to Oracle Exastack lab and technical assistance for tuning and optimization of applications on Oracle Exadata, Oracle Exalogic and/or Oracle SPARC SuperCluster (subject to availability).
- Ability to promote Oracle Exastack Optimized and Oracle Exastack Ready applications through OPN member issued press releases and OPN Solutions Catalog (including advanced search capability for sorting / filtering Oracle Exastack Optimized and Oracle Exastack Ready applications).
- Brand awareness through marketing Oracle Exastack Optimized applications with the Oracle Exadata Optimized, Oracle Exalogic Optimized, and Oracle SPARC SuperCluster Optimized logos.
- OPN members who have met the requirements to achieve Oracle Exastack Ready receive formal recognition from Oracle and brand awareness for applications with product relevant logos, including access to Oracle Exadata Ready, Oracle Exalogic Ready, Oracle SPARC SuperCluster Ready, Oracle Solaris Ready, Oracle Linux Ready, Oracle VM Ready, Oracle Database Ready and Oracle WebLogic Ready.
- Access to additional set of OPN program benefits available to OPN members who have achieved Oracle Exastack Optimized or Oracle Exastack Ready status.
- Achieving Oracle Exastack Optimized or Oracle Exastack Ready status may be counted toward attaining Platinum or Diamond level OPN membership.

- **Oracle Exastack Labs and ISV Enablement:** Oracle Exastack lab environments and related technical enablement resources (including Guided Learning Paths and Boot Camps) are available through OPN to OPN members to further their knowledge of Oracle Exastack offerings, and qualify their applications for Oracle Exastack Optimized or Oracle Exastack Ready. Oracle Exastack labs are available to qualifying OPN members at the Gold level or above.

Partner References

“Achieving Oracle Exadata Optimized and Oracle Exalogic Optimized status further signifies Triple Point’s commitment to provide customers with a secure, high-performance, highly-available enterprise offering.” - **Doug Daugherty, CTO, Triple Point Technology**

“DigitalChina Core Banking products running with Oracle Exadata Database Machine and Oracle Exalogic Elastic Cloud have set new records, showing 2x to over 10x performance improvements over all prior tests. Our customers can greatly benefit from these powerful engineered systems.” - **Heng Ju, CTO, DigitalChina**

Resources

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Oracle Partners Rapidly Achieving Oracle Exastack Optimized

<http://www.oracle.com/us/corporate/press/1653148>

What Partners Are Saying about Achieving Oracle Exastack Optimized

<http://www.oracle.com/us/corporate/press/1672622>

Oracle Exastack Program Partner Successes

<http://www.oracle.com/partners/en/opn-program/oracle-exastack/oracle-exastack-partner-successes-1505793.html>

Contact Us

For more information about Oracle Exastack, visit oracle.com/partners or call +1.800.ORACLE1 to speak to an Oracle representative.



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