



# Oracle Generation 2 Cloud – A True Enterprise Cloud

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# Oracle Gen2 Cloud Integrated Cloud Infrastructure

Security

Applications

Analytics

Database

Infrastructure





Architected for  
the Enterprise





# Oracle Gen 2 Cloud Infrastructure

Second generation cloud;  
foundation for Autonomous  
and Oracle Cloud Services

HIGH PERFORMANCE COMPUTE AND SCALE

GOVERNANCE, CONTROL AND SECURITY

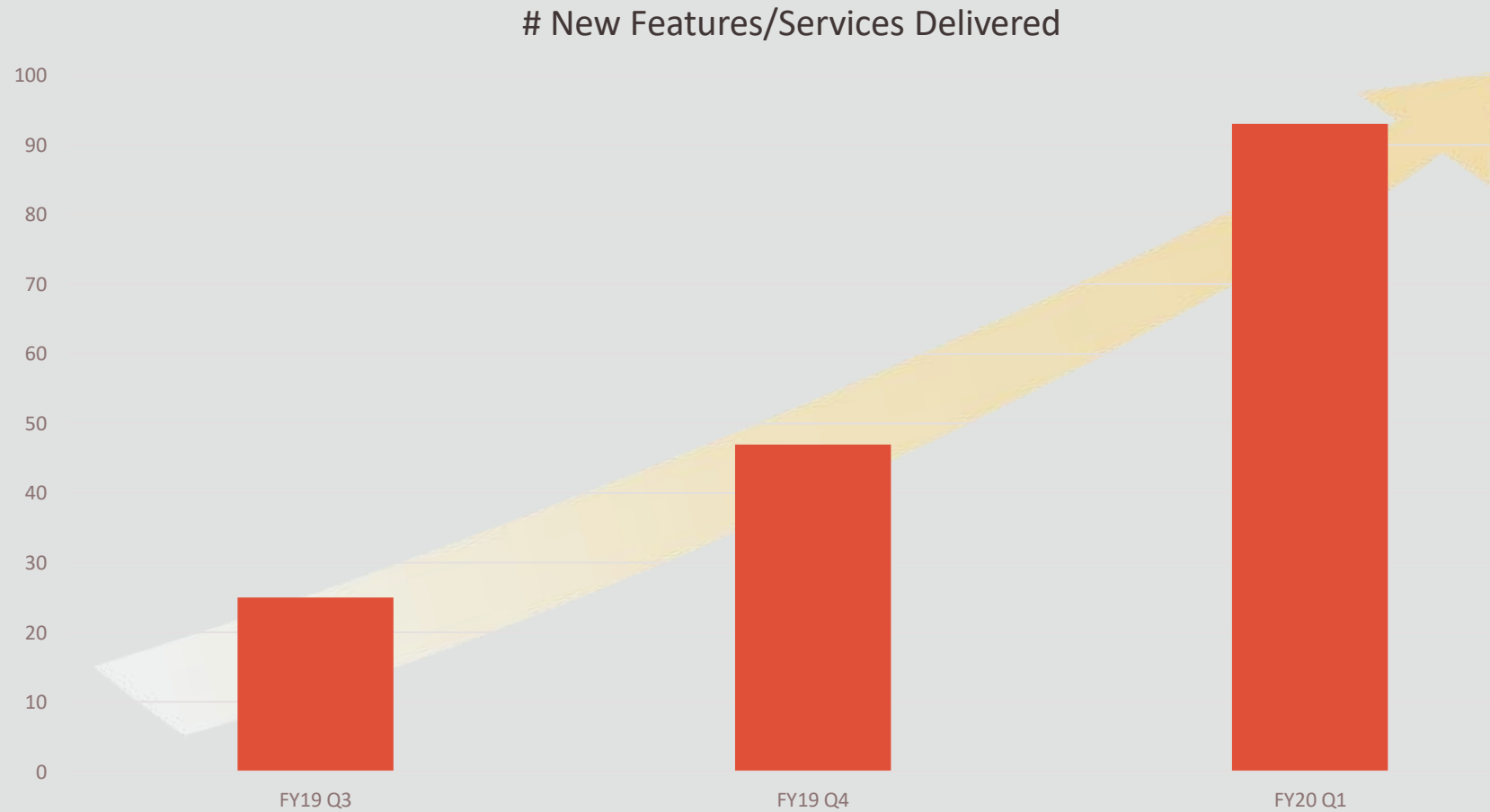
SIMPLE MIGRATIONS, RUN ALL WORKLOADS

OPEN INTEROPERABILITY AND MULTI-CLOUD

REGIONAL AVAILABILITY AND DR LEADERSHIP



# Rapidly Accelerating Pace of Innovation



# The Complete, No-Compromise Cloud Built for Enterprise

By End of CY 2020

## Partner Ecosystem



## Next Layer Services

### Dev Ops

Cloud Shell

Dev Tools & Events

Resource Manager

### Big Data & Analytics

Big Data / Data Science

Data Integration / Data Catalog

Streaming / Data Flow

### Container Ecosystem

API Gateway

Events / Functions

K8S / Container Registry

### Hybrid Services

Dedicated Regions

Azure Interconnect

Exadata Cloud@Customer

### Migration / Hybrid

VMware Solution

Data Migration

Identity (AD, SSO, LDAP)

## Data Services

### DBaaS

VM and Bare Metal

### ATP

Dedicated and Serverless

### ADW

Autonomous Data Warehouse

### ExaCS

Exadata Cloud Service

### Analytics

Oracle Analytics Cloud

## Core Services

### Compute

Bare Metal

VMs / Dedicated VMs

GPU shapes

High frequency CPUs

Autonomous Linux

### Storage

Block

Object

Object Archive

File

Import Appliance

Storage Gateway

### Networking

VCN

Cluster Networking

Load Balancer

Service Gateway

FastConnect w/IPSec

DNS

### Security

KMS / Virtual Vaults

Policy / Data Safe

Identity / Secrets Mgmt

CASB / Cloud Guard

WAF

DDoS

### Governance and Management

Compartments & Tags

Monitoring / Logging

Audit

Email / Notifications

Cost Management

## Regions

Phoenix

Ashburn

Toronto

UK/Gov

Frankfurt

Israel/Gov

Dubai

Jeddah

Tokyo

Seoul

Mumbai

Sydney

Sao Paulo

Chile

Bay Area

US Gov

Montreal

Amsterdam

Zurich

S. Africa

UAE 2

Saudi Arabia 2

Osaka

Chuncheon

Hyderabad

Melbourne

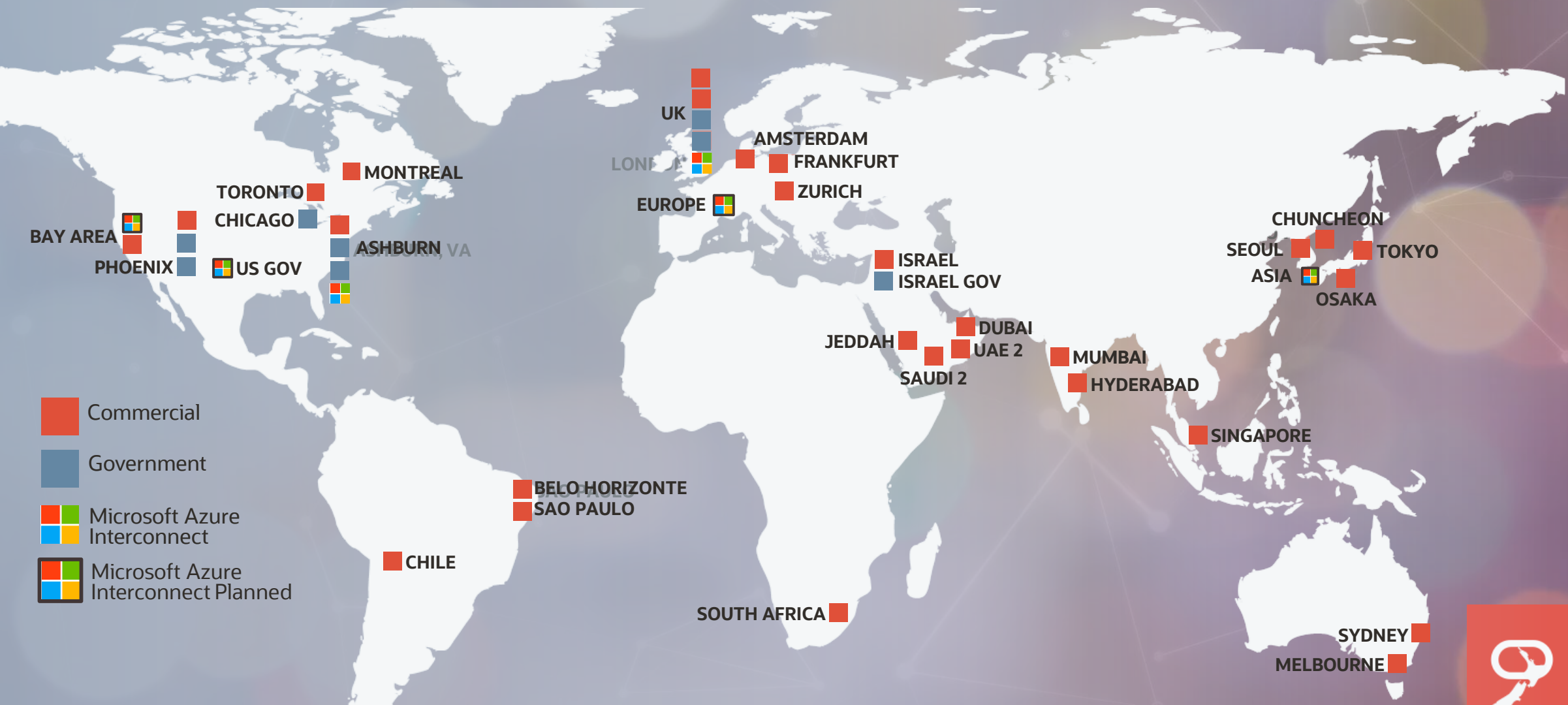
Singapore

Belo Horizonte



# Oracle Cloud Infrastructure Global Footprint

Next Year HyperScale Regions 25 AWS Regions



# Oracle Gen2 Cloud: Security

Our Most Fundamental Responsibility is to Protect Our Customers' Security and Data

Being secure requires that systems are always patched, up to date, 100%, ASAP

Oracle Autonomous Linux is fully automated

Automatic online patching and updating

Automatic security monitoring and remediation



Autonomous Linux – Ksplice Live Patching Reporting

Bare Metal Isolation – Dedicated Physical Hosts



# Oracle Gen2 Cloud: Security

Our Most Fundamental Responsibility is to Protect Our Customers' Security and Data

Data is the crown jewel of any business

Nothing is more important than  
Database Security

Oracle Autonomous Database is 100%  
automated, always patched, always up  
to date

No human labor, no human error

Autonomous Database – Self Patching Automated

Autonomous Linux – Ksplice Live Patching Reporting

Bare Metal Isolation – Dedicated Physical Hosts

# Oracle Gen2 Cloud: Security

Our Most Fundamental Responsibility is to Protect Our Customers' Security and Data

Security needs to be simple, on by default, and for the most important things, mandatory

Resources launched in a Maximum Security Zone are always on dedicated infrastructure, with the highest levels of data encryption and network security

Always on, not optional

Maximum Security Zone – Most Secure Mandatory

Autonomous Database – Self Patching Automated

Autonomous Linux – Ksplice Live Patching Reporting

Bare Metal Isolation – Dedicated Physical Hosts

# Oracle Gen2 Cloud: Security

Our Most Fundamental Responsibility is to Protect Our Customers' Security and Data

Oracle Cloud Guard constantly watches and collects data from Audit, Data Safe, OS Management, Logging, and Network Flow Logs services

It analyzes data, detects threats and misconfigurations. It can alert you, and better yet, will kill threats with no human intervention



Cloud Guard – Scans Kills Threats Automated

Maximum Security Zone – Most Secure Mandatory

Autonomous Database – Self Patching Automated

Autonomous Linux – Ksplice Live Patching Reporting

Bare Metal Isolation – Dedicated Physical Hosts

# Oracle Gen2 Cloud: Infrastructure

## Oracle Cloud Offers the Best Performance Per Server

	ORACLE Cloud Infrastructure	AWS	Oracle offers
Compute	2.57 TFLOPs	1.77 TFLOPs	45% more
Memory	153.02 GB/s	134.03 GB/s	14% more
Block Storage	500,000 IOPS	80,000 IOPS	525% more







- Leverage existing investments in Oracle and Microsoft technology
- Connect best-in-class cloud services across both companies
- New expanded Regions to run your global applications and services





- Extend on-premise VMware environments to OCI
- Access to Autonomous Database and Exadata
- Lift-and-shift of VMware workloads to OCI



# Intelligent Business Applications

Seamlessly connected applications that enable organizations and people to be more informed, productive and engaged

- Complete, integrated suite spanning every category
- Create modern experiences, improve performance
- AI to automate tasks and focus on innovation
- IoT, Bots and personalized UI transactions throughout





# AI Business Applications



**ERP  
CLOUD**

**Intelligent  
Financials**

Automatically detects  
fraud via audit



**SCM  
CLOUD**

**Supplier  
Recommendations**

Categorize vendors to  
optimize terms



**HCM  
CLOUD**

**Best  
Candidates**

Find optimal candidates  
to reduce time-to-fill



**CX  
CLOUD**

**Next  
Best Offers**

Personalized product  
recommendations





# Bring your Present, Build your Future



Lift and Shift  
to Cloud



Move and  
Improve



Build New  
Cloud Native



## Moved JD Edwards to OCI

- Leader in lawn care with over 200 branches throughout the U.S.
- Migrated JD Edwards and Database to OCI for greater reliability and support
- Increased performance to 0.07 second average response time (5x)
- >35% cost savings



**Time to deploy a cluster  
had decreased from a  
half day to 2 minutes**

- Less focus on maintenance, more on development
- Can move disaster recovery to the cloud
- Deploy WebLogic clusters in Oracle Cloud Infrastructure Container Engine for Kubernetes



# ISV Marketplace With Integrated Billing

FORTINET.

SCYLLA.

Couchbase  
NoSQL

NETSCOUT

H2O.ai

PYRAMID  
ANALYTICS

aviatrix

sesame  
SOFTWARE

SHIELDIO

CIS Center for  
Internet Security

blueprism

compellon™

stromasys  
legacy server emulator

Solution-Soft

A10

AVI  
Networks

- **Try & buy** from an ecosystem of ISV applications
- **Use Universal Cloud Credits** to buy ISV applications
- **Simplify cost management** through consolidated billing
- **First line of support** for listed ISVs





# Choice of Deployment



Exadata  
on-premise



Exadata  
Cloud Machine



Exadata  
Cloud Service



# Oracle Autonomous Database Strategy



## Eliminate Complexity

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Autonomous DB,  
Autonomous Linux,  
Converged Database



## Most Secure

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OS, Cloud, Database,  
Integrated Blockchain, self-  
patching, masking



## Removes Limits

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Fully elastic, free services,  
cloud at customer, new cloud  
region, Exadata X8M



# Oracle Autonomous Database

## Self-Driving

Automatically provision, monitor, scales, backup, recover and tune

## Self-Securing

Automatically apply patches with no downtime; encrypts

## Self-Repairing

Maximize availability; downtime <2.5 min/mon





# Oracle Autonomous Database

## Reduce Costs

Reduce admin costs up to 80%; dynamically adjust resources

## Reduce Risks

Avoid breach, revenue loss, protect company value and operations

## Innovation Focus

Shift resources to higher value tasks, accelerate productivity





# ADW + Analytics

**75%**

of **Finance** time spent  
in analytics by 2020

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**FINANCE**

**90%**

of **Marketers** use data  
to drive actions

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**MARKETING**

**66%**

of time **Sales** enters  
data, researching leads

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**SALES**

**50X**

growth in **HR** data  
by 2020

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**HR**





A background image showing three people (two women and one man) looking at a laptop screen. The scene is dimly lit with colorful bokeh lights in the background. A semi-transparent white box contains the title, and a semi-transparent red box contains the list of features.

# Autonomous + APEX

- Build apps that work on any device without being an expert
- Enables faster performance, data access, and scalability
- Applications are portable; run anywhere with Oracle Database





Rapidly visualizes daily traffic and trends for more strategic decision making



Democratized data for staff to use in the center of decision making



Real-time operational reporting and dashboards without IT administration





# Always Free – What's Included



## Autonomous Database

*2 x Databases  
20 GB each*



## Compute

*2 x VMs  
1 GB Memory each*



## Storage

*100 GB Block  
10 GB Object  
10 GB Archive*



## Networking/ Load Balancing

*10 Mbps LB  
10 TB Outbound  
Data Transfer*



## Monitoring / Notifications

*500M Metrics Ingestion  
1B Metrics Retrieval  
1M Notifications  
1K Emails*

**Available to All New and Existing Cloud Accounts**





# Oracle Cloud Infrastructure

New Free Tier

## Always Free

Services you can use for unlimited time



## 30-Day Free Trial

Free credits you can use for more services

