



Microsoft and Oracle: Strategic Partners

Oracle and Microsoft, two of the industry's largest cloud and SaaS providers, are collaborating together to simplify the adoption of cloud technologies and SaaS based applications for our mutual customers. Our ever-growing partnership aims to reduce complexity across all of an organization's major digital building blocks – be that infrastructure, networks, communication, collaboration or business resources and processes in order to drive growth and innovation.

A ONE-STOP-SHOP FOR CLOUD SERVICES

Microsoft's and Oracle's cloud interoperability partnership helps customers to migrate and run mission-critical enterprise workloads across Microsoft Azure and Oracle Cloud resulting in a highly optimized, best-of-both-clouds experience. Enterprises can now seamlessly connect Azure services, like analytics and AI, to Oracle Cloud services, like Autonomous Database. Taken together, Azure and Oracle Cloud offer customers a one-stop shop for all the cloud services and applications they need to run their entire business.

Connecting Azure and Oracle Cloud through network and identity interoperability makes lift-and-improve migrations smooth. In addition to providing interoperability for customers running Oracle software on Oracle Cloud and Microsoft software on Azure, it facilitates new and innovative scenarios such as:

- Seamlessly Connect Azure and Oracle Cloud, allowing customers to extend their on-premises datacenters to both clouds.
- Unified identity and access management, via a unified single sign-on experience and automated user provisioning, to manage resources across Azure and Oracle Cloud. Oracle applications can use Azure Active Directory as the identity provider and for conditional access.
- Supports deployment of custom applications and packaged Oracle applications (JD Edwards EnterpriseOne, E-Business Suite, PeopleSoft, Oracle Retail, Hyperion) on Azure with Oracle databases (RAC, Exadata, Autonomous Database) deployed in Oracle Cloud. The same Oracle applications will also be certified to run on Azure with Oracle databases in Oracle Cloud.
- Oracle Database will continue to be certified to run in Azure on various operating systems, including Windows Server and Oracle Linux.
- Coming in 2020, use Oracle SD-WAN to connect your datacenters and branches to Oracle Cloud and Microsoft Azure infrastructure.

LEADING INDUSTRY COLLABORATION EFFORTS

Oracle's existing partnership with Microsoft Teams helps customers to reap the benefits of collaboration. With the Oracle Session Border Controller, organizations can leverage carrier provided SIP trunks to enable Direct Routing for Microsoft Teams. Direct Routing, allows enterprises to use their existing carrier's to enable calling from Microsoft Teams.

For telephony service providers, Direct Routing/Carrier model helps to deliver new entirely hosted propositions for their enterprise customers to connect telephony into Teams. The service provider version of the Oracle SBC fully certified to deliver Teams Direct Routing in a multitenant fashion, enabling operators to efficiently provide a hosted telephony integration into Teams. This model allows service providers to deliver a Teams telephony solution to their enterprises, which is activated via cloud configuration only.

With the recent launch of Oracle Digital Assistant to integrate with Microsoft Teams, enterprise customers can now access Oracle Cloud Applications through an AI-powered voice experience in Teams.

Using Oracle Digital Assistant, business users can simply and conversationally interact with business applications directly from their Microsoft Teams interface just as they would collaborate with their fellow employees or other productivity tools.

Coming throughout this year, customers will be able to leverage Oracle SD-WAN to improve their customer experience with both Microsoft Teams and Office 365. Our SD-WAN solution will identify Office 365 traffic on the network and route it to Microsoft's cloud infrastructure in accordance with their networking principles which are designed to maximize customer experience and reduce latency. For Microsoft Teams, the Oracle SD-WAN solution will provide survivability for mission-critical voice and video calls, ensuring calls remain not only up-and-running, but maintain the highest-level quality of service.

Microsoft and Oracle's partnership is founded upon two of the largest enterprise software companies collaborating together to address the complexities of the new multi-cloud, multi-SaaS paradigm.

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