

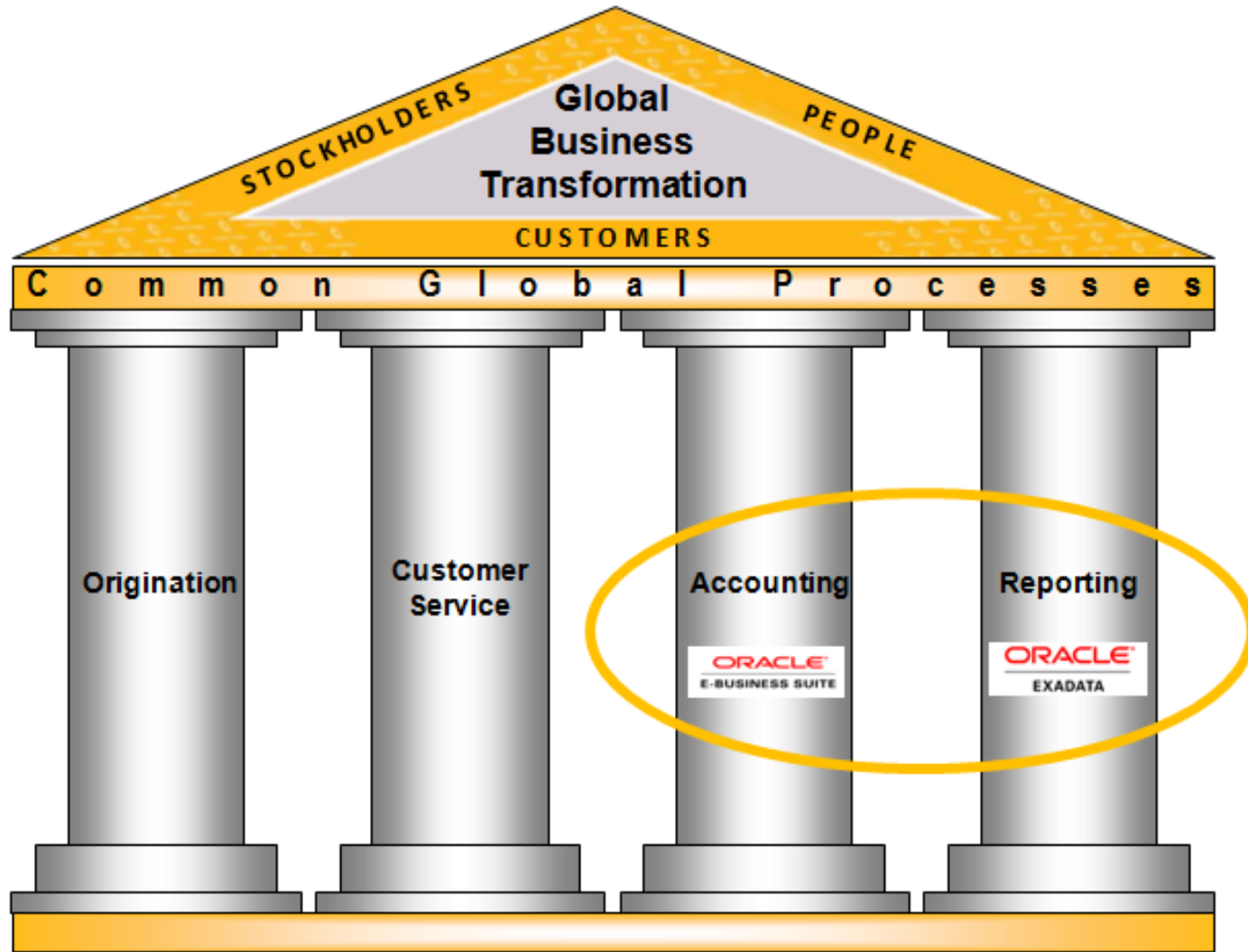
# Oracle Exadata Panel Real-Life Total Cost of Ownership

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Caterpillar Financial Services Corporation

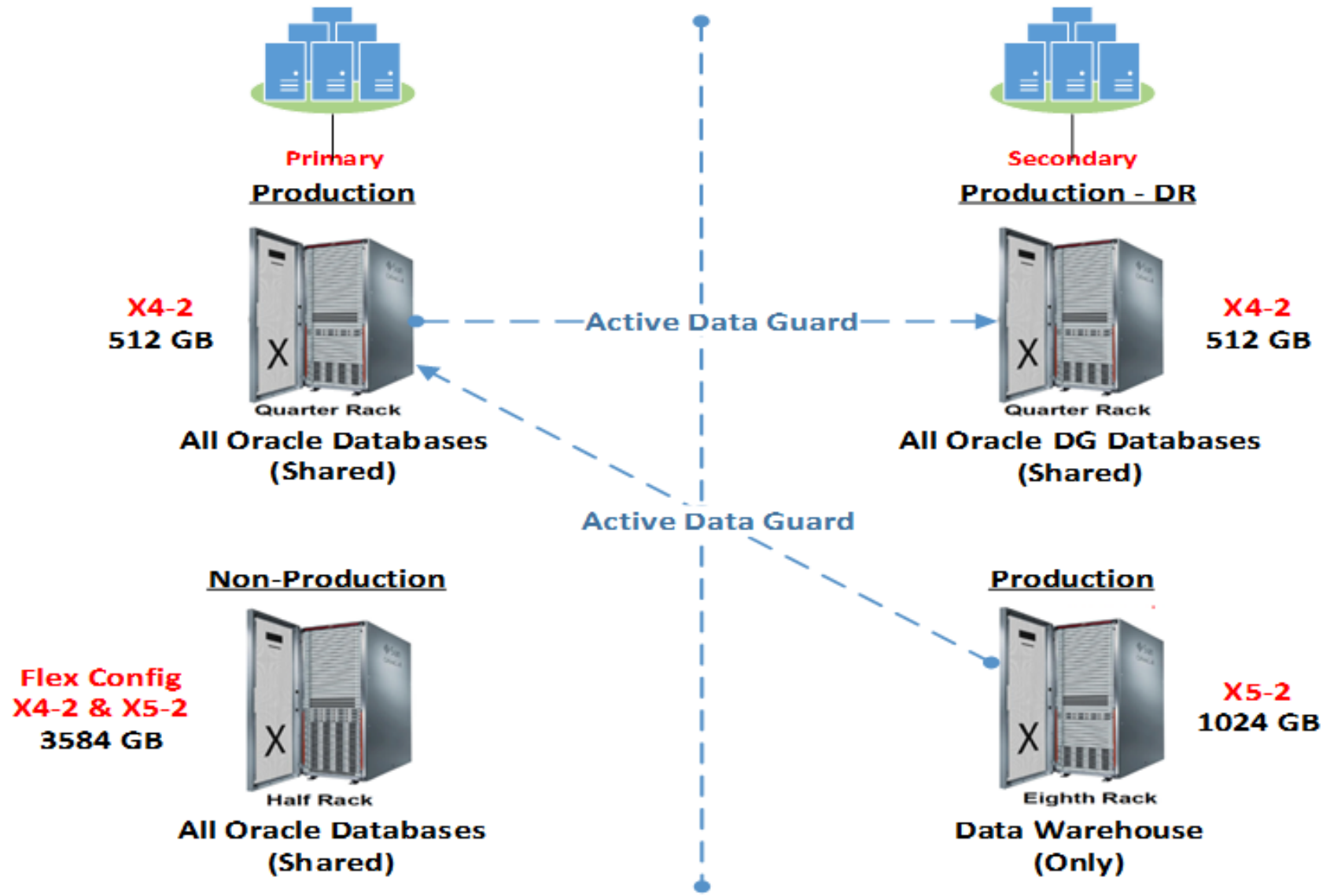



- **Wholly owned division of Caterpillar Inc.**
- **Headquartered in Nashville, TN**
- **2016 is 35th year anniversary**
- **Business in 100+ countries worldwide**
- **2000+ employees**
- **2014 – \$2.89 billion in Revenue**
- **Offer a wide range of finance solutions to customers and Cat® dealers for Cat machinery and engines, Solar® gas turbines, and other equipment and marine vessels**








- Global Deployment of Oracle eBusiness Suite
- 3 – 5 Concurrent Deployments over next couple years
- 10x increase in concurrent users
- 5x growth in portfolio
- **The Challenge:**
  - Increase Capacity and Performance
  - Supportability
  - Manageability
  - Security



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Successful Go-Live in Q4 2014
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Better than 2x consolidation ratio
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Performance equal or better across the entire environment
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Headcount neutral implementation and support/maintenance

***Disclaimer: No warranties and results may vary.***