ORACLE
JD Edwards
EnterpriseOne

JD Edwards Industrial Services Industry Solution

Industry Focus

Oracle Presence

18 of the Top 25
ENR Contractors run Oracle Applications

9 of the Top 10
ENR Global Design Firms run Oracle Applications

10 of the Top 10
Leading outsourcing service providers run Oracle

Sampling of JD Edwards Industrial Services Customers

- *ABK Project Technology Services*
- *Balfour Beatty*
- *Iroquois Industries*
- *Office Depot Service Center*
- *Roy Jorgensen Associates*

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JD Edwards Sub-Industries

Real Estate

Homebuilder

Engineering & Construction

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E & C worldwide growth **70%** to $15T by 2025

Industry Challenges

- Costs tracking
- Project budgeting
- Flexible billing and invoicing
- Employee and equipment utilization

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The Future is Now

Top project based organizations gain a competitive edge by leveraging digital systems to strengthen their cost controls, resource management and on-time completion, ensuring reduced risks and higher profitability.

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JD Edwards Differentiators

Transformational

- JD Edwards ERP platform enables digital business (mobile, IoT, cloud, social & big data analytics)

Comprehensive

- Embedded solution
- Increased visibility across entire enterprise

Streamlined

- Low TCO
- Easy to deploy and upgrade
- Simplification through personalization & UX

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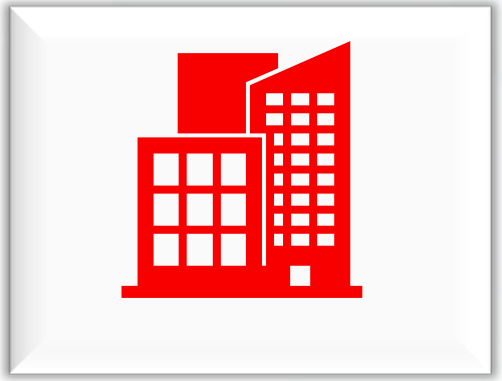
JD Edwards Industrial Services Differentiators

Engineering and Construction

- Real time project performance



Commercial Real Estate

- Management of investment properties

Homebuilder

- Management of repetiive building process

Health & Safety

- Capture, report, and investigate workplace incidents
- Analyze for insight

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Industrial Services Value Chain

Collaboration Across the Value Chain

- Plan to Build
- Resource Mgmt
- Request to Resolve
- Maintain to Optimize
- Report to Prevent

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Customer Perspective

Conti

Global capital-asset project developer and builder

Oracle's JD Edwards EnterpriseOne created a very stable enterprise-application environment that provides consistent information to our global engineering and construction operations for more accurate business analysis and decision-making.

Ensures timely project delivery

Improved ability to forecast labor and materials

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JD Edwards Customers Like You

- American based company operating in the construction industry providing crushed gravel, sand, concrete and asphalt.
- JD Edwards handles everything from payroll, prime and subcontracts, accounts receivable/payable to equipment expenses, fixed assets, inventory, procurement, credit collection, and property management.

- A world leader in cash management business, operating in 24 countries.
- Takes technology all the way implementing JD Edwards and integrating critical Cloud SAAS, IAAS and PAAS solutions
- 60% reduction in IT infrastructure cost

- A 162 year old commercial general contractor, design-builder, and construction manager company
- JD Edwards provides the backbone for employee management, financial systems, purchasing/supply chain and job cost forecasting

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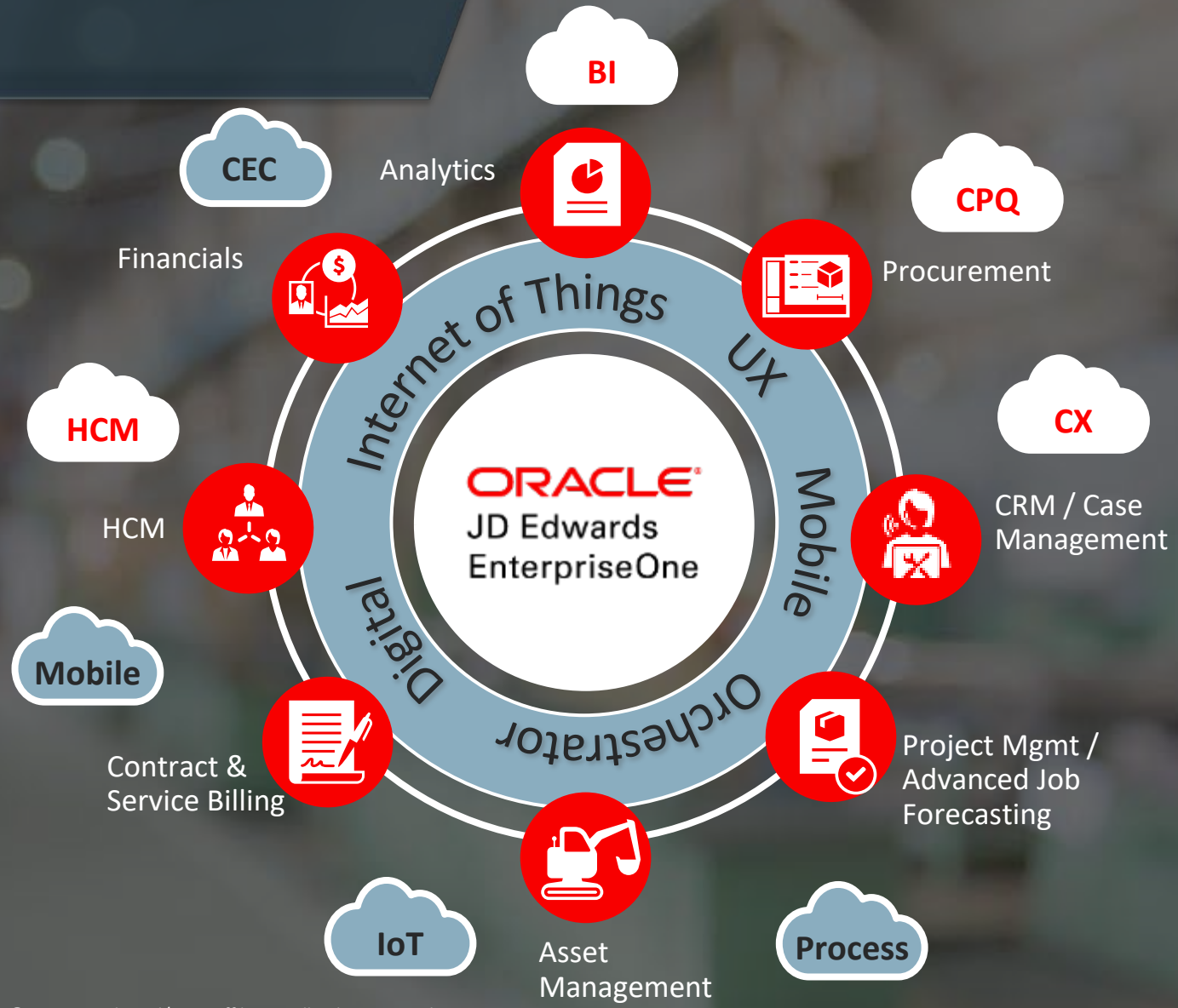
Oracle Industrial Services Solution Map

Leverage your existing JD Edwards investment

Complement your existing business processes with Oracle Cloud SaaS

Transform your existing business processes with JD Edwards digital technologies

Extend your existing business processes with Oracle Cloud PaaS



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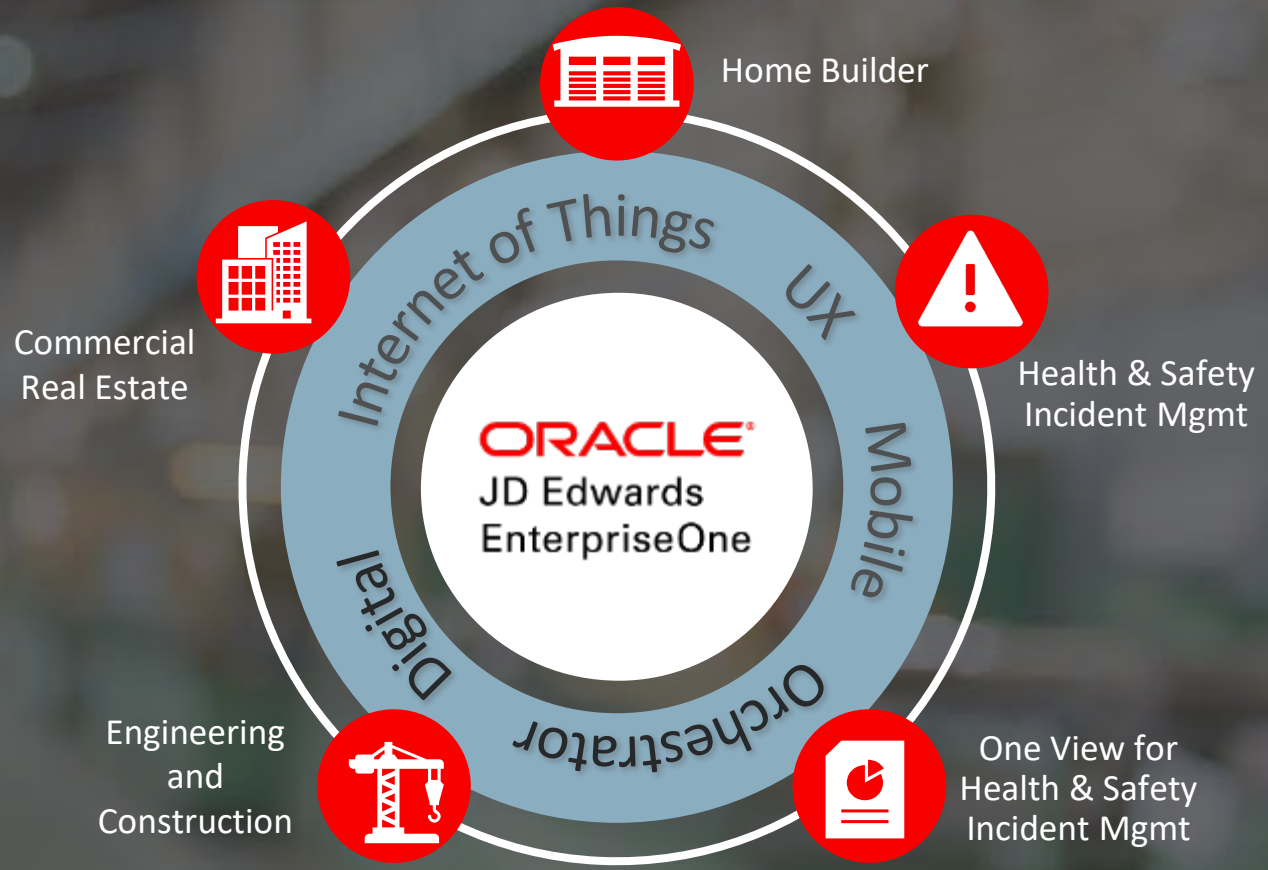
JD Edwards Industrial Services Vertical Solutions Map

- **Home Builder –** Management of any repetitive building process
- **Health & Safety** - Capture, investigate and report workplace incidents
- **Engineering & Construction –** Real time project performance
- **Commercial Real Estate** – Management of investment properties



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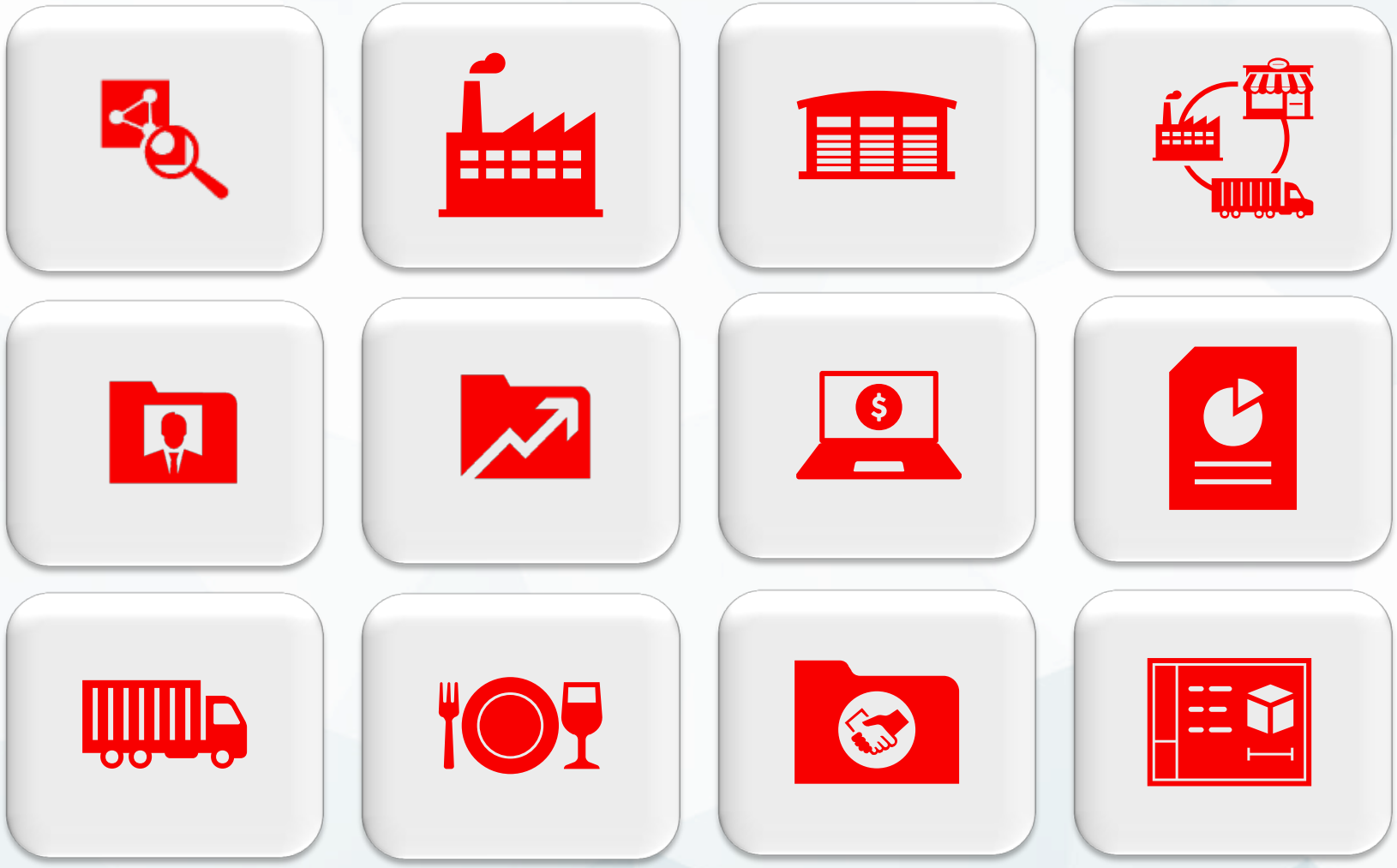
Products Appendix



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