

Overview and Frequently Asked Questions

Overview

Oracle Buys Assets of Skire

Adds Leading Cloud-based and On-premise Capital Program Management and Facilities Management Applications to Oracle Primavera Project Portfolio Management

On July 19, 2012, Oracle announced that it has entered into an agreement to acquire substantially all of the assets of Skire, a leading provider of capital program management and facilities management applications available on the cloud and on-premise.

The transaction has closed.

Project lifecycle processes in asset-intensive industries remain fragmented and lack automation resulting in new requirements for next generation software solutions. Enterprises in many industries including among others, Power and Utilities, Oil and Gas, Manufacturing, Government, Financial Services, and Healthcare are faced with increasing scrutiny to improve the management of new capital investments and maximize existing operations for aging and new infrastructure assets. Customers need a partner that can offer end-to-end capabilities through an Enterprise Project Portfolio Management (EPPM) platform to provide complete visibility, process management and financial control for their portfolio of capital projects and facilities and properties.

Skire's software provides a complete set of management and government tools across all project phases from planning and building to operations, enabling companies to effectively manage their capital and construction programs. By combining Skire with industry leading capabilities from Oracle Primavera products, Oracle intends to create a full lifecycle EPPM platform that provides a comprehensive offering from capital planning and construction to operations and maintenance for owners and operators, contractors and sub-contractors.

The combination of Oracle's and Skire's solutions is expected to help organizations manage their projects and facilities with more predictability and financial control, improving profitability and operational efficiency. The complementary solutions of Oracle Primavera and Skire when integrated with Enterprise Resource Planning, Human Capital Management and Financial systems will create a compelling platform for strategic planning and operational execution.

PRODUCT OVERVIEW AND STRATEGY

What is the rationale for this acquisition?

Project management lifecycle processes in asset-intensive industries remain fragmented and lack automation resulting in new requirements for next generation software solutions. The process of managing the planning, building and operating of capital assets has become more complex, as owners, operators, contractors, sub-contractors, and suppliers, are challenged with delivering projects in a heightened regulatory environment, increasing costs and intense financial scrutiny. Customers in project and asset-intensive industries have expressed the need to improve collaboration with their key stakeholders. With Skire's solutions, Oracle expects to deliver a comprehensive EPPM platform, to help companies deliver integrated processes and information flow from capital planning and construction to operations and maintenance.

How do Skire's solutions fit into Oracle Primavera's product strategy?

Oracle's strategy is to deliver a complete end-to-end solution for customers in project and asset-intensive industries. Skire's cloud-based and on-premise, best-in-class solutions enable clients to leverage a unified suite of applications to address the complexities of full project lifecycle management ensuring fast adoption and a rapid return on investment. Skire's solutions include Capital Planning, Project Funding, Cost Controls, Change Management and Facilities and Real Estate Management. Oracle Primavera's complementary solutions support enterprise planning and execution of projects, robust resource management, and risk mitigation along with detailed analytical capabilities.

The combination of Oracle and Skire products is expected to provide customers with a deeper set of functionality and a more comprehensive EPPM solution enabling more financial control and better visibility across the enterprise.

How will the acquisition impact Skire's product roadmap?

Skire's products and cloud-based services are complementary to Oracle's Primavera product offerings. Oracle plans to support customers' investments in Skire products, which will become part of the Oracle Primavera applications portfolio. Oracle plans to continue to invest in Skire technology, evolving the solutions organically and deepening the integration capabilities with Oracle technology. Any updates to product plans will be communicated through normal channels.

CUSTOMERS AND PARTNERS

What are the benefits of the acquisition for Oracle Customers and Partners?

Oracle customers and partners are expected to benefit from a broader set of capabilities to support their entire lifecycle of project and program management. From initial project planning to management and operation of assets, Oracle expects to provide a complete end-to-end solution. Some of Skire's solution capabilities include cost controls, contract execution and capital planning. By integrating these best-in-class capabilities, with existing solutions from Oracle, customers will be able to make more informed decisions with accurate data, and improve the predictability and financial performance of capital projects.

How is the transaction between Oracle and Skire expected to benefit Skire customers?

Skire's customers are expected to benefit from Oracle Primavera solutions that cover the multiple aspects of the asset-intensive business lifecycle, such as scheduling, resource management, risk analysis and analytics. The complete offering from Oracle and Skire is expected to provide customers with an integrated EPPM solution, allowing customers to manage their capital projects and facilities from capital planning and construction to operations and maintenance. This complete end-to-end solution will empower customers to improve predictability and financial control.

How is the transaction expected to benefit partners?

Skire's solutions are expected to become a part of the Oracle Primavera product portfolio to further extend Primavera's leading capabilities for owners and operators. This will give partners the opportunity to broaden their specialized offering to project-intensive industries. Partners will gain improved access, support and training for Skire products and solutions. In addition, partners are expected to benefit from the complementary solution that provides an opportunity to increase business value and improve the project and program management process through an integrated EPPM solution.

BUSINESS CONTINUITY

Can I still purchase Skire products?

Yes. Skire products continue to be available from Skire. Please contact your existing Skire sales representative to assist you, or visit <http://www.skire.com> for contact information.

Should Skire customers continue to call Skire sales and customer support?

Yes. Skire customers should continue to use existing Skire contacts for sales, support and professional services to address immediate needs. All future changes and transitions will be communicated well in advance through familiar channels.

How is the acquisition expected to impact any existing project, deployment or services engagement?

The transaction is not expected to impact any existing project, deployment or services engagements.

Will training on Skire products continue?

Yes. Oracle plans to combine Skire's education program with Oracle University. We want to ensure customers' software provides the best possible service for organizations, and we know excellent training is critical to reach that goal.

How does Oracle plan to maintain Skire's industry and domain expertise?

Skire management and employees have joined Oracle. The acquisition of substantially all of Skire's assets demonstrates Oracle's long-term commitment to investing in industry-specific solutions that benefit the needs of customers in asset-intensive industries. Skire's employees will bring additional industry, product, and services knowledge and expertise and are part of Oracle's plans to continue to grow the Oracle Primavera business.

How will Oracle provide for a smooth transition of Skire's assets?

Oracle will focus on integrating Skire's assets quickly and efficiently. Oracle is focused on customer and partner satisfaction and plans to provide a smooth transition that minimizes customer and partner disruption. We will communicate regularly throughout this process to keep customers, partners and employees well informed.

Where can I find more information about the Oracle and Skire transaction?

For more information, please visit oracle.com/skire.

Oracle is currently reviewing the existing Skire product roadmap and will be providing guidance to customers in accordance with Oracle's standard product communication policies. Any resulting features and timing of release of such features as determined by Oracle's review of Skire's product roadmap are at the sole discretion of Oracle. All product roadmap information, whether communicated by Skire or by Oracle, does not represent a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions. It is intended for information purposes only, and may not be incorporated into any contract.

Cautionary Statement Regarding Forward-Looking Statements

This document contains certain forward-looking statements about Oracle and Skire including statements that involve risks and uncertainties concerning Oracle's acquisition of substantially all of Skire's assets, anticipated customer benefits and general business outlook. When used in this document, the words "anticipates", "can", "will", "look forward to", "expected" and similar expressions and any other statements that are not historical facts are intended to identify those assertions as forward-looking statements. Any such statement may be influenced by a variety of factors, many of which are beyond the control of Oracle or Skire that could cause actual outcomes and results to be materially different from those projected, described, expressed or implied in this document due to a number of risks and uncertainties. Potential risks and uncertainties include, among others, the possibility that the anticipated synergies of the combined assets may not be achieved after closing, the combined operations may not be successfully integrated in a timely manner, if at all, general economic conditions in regions in which either company does business may deteriorate and/or Oracle or Skire may be adversely affected by other economic, business, and/or competitive factors. Accordingly, no assurances can be given that any of the events anticipated by the forward-looking statements will transpire or occur, or if any of them do so, what impact they will have on the results of operations or financial condition of Oracle or Skire. You are cautioned to not place undue reliance on forward-looking statements, which speak only as of the date of this document. Neither Oracle nor Skire is under any duty to update any of the information in this document.