Overview and Frequently Asked Questions

Overview

Oracle buys Corente
Extends Oracle’s Virtualization Capabilities with Leading Software-Defined Networking Technology To Deliver Cloud Services

On January 7, 2014, Oracle announced that it has agreed to acquire Corente, a leading provider of software defined networking technology for wide area networks.

The transaction has closed.

Corente’s software defined WAN virtualization platform accelerates deployment of distributed and cloud-based applications and services by allowing customers to provision and manage global private networks connecting to any site, over any IP network, in a secure, centralized, and simple manner. Proven deployments at leading enterprises and cloud service providers have dramatically decreased time to deployment of cloud-based applications and services, and increased security and manageability across the enterprise ecosystem.

The combination of Oracle and Corente is expected to deliver software-defined networking offerings that create cost-effective, secure networks, spanning global deployments, delivering a complete technology portfolio for cloud deployments with SDN offerings that virtualize both the enterprise data center LAN and the WAN.

What is the rationale for this acquisition?
Companies want to connect applications securely into private networks over the internet and facilitate hybrid cloud services to seamlessly connect applications running locally into the cloud. Today many of these tasks require significant planning, acquisition, and integration efforts, often requiring expensive networking technology and equipment that are often difficult to manage.

Corente’s software-defined WAN virtualization platform accelerates the deployment of distributed and cloud-based applications services and automated end-to-end service management life cycle for enterprise networks.

Oracle and Corente are expected to deliver software-defined networking offerings that create cost-effective, secure networks, spanning global deployments. Oracle’s current Virtual Networking offering virtualizes the LAN enabling customers to dynamically connect any server to any network and any storage through software. Corente’s software-defined WAN virtualization platform accelerates the deployment of distributed and cloud-based applications services. Together, Corente and Oracle are expected to deliver a complete technology portfolio for cloud deployments with SDN offerings that virtualize both the enterprise data center LAN and the WAN. The combination is expected to enable companies to quickly and securely provision and manage global private networks connecting to any site, over any IP network.

What product does Corente offer?
Corente is a leading provider of software defined networking technology for wide area networks. Corente’s software-defined WAN virtualization platform accelerates the deployment of distributed and cloud-based applications services.

The key components of Corente’s offering include:

• Corente Cloud Services Exchange: A cloud-based service delivery platform that establishes trusted network services between public or private cloud data centers and any location over any IP network
• Corente Services Gateway: An integrated virtual appliance that provides secure endpoints for private networks that are connected over global IP networks with zero-touch installation and service activation
Corente Services Portal: Secure, role-based access to service life cycle management tools for both service operators and service subscribers. Acting in concert, these components provide a complete global services delivery solution for defining, provisioning, operating, and dynamically changing business services delivery requirements for enterprise ecosystems.

CUSTOMERS AND PARTNERS
How will the transaction between Oracle and Corente benefit customers?
Oracle and Corente are expected to deliver software-defined networking offerings that create cost-effective, secure networks, spanning global deployments. Together, Corente and Oracle are expected to deliver a complete technology portfolio for cloud deployments with SDN offerings that virtualize both the enterprise data center LAN and the WAN. The combination is expected to enable companies to quickly and securely provision and manage global private networks connecting to any site, over any IP network.

How will this transaction impact customers of Corente?
Oracle is committed to ongoing support and enhancement of Corente’s offering. The combination of Corente’s expertise in software defined networking technology, together with Oracle’s breadth and depth of resources and solutions, will offer expanded choice and increased investment protection to all existing Corente customers.

How does Oracle plan to maintain Corente’s domain expertise?
The goal of the combination is to retain Corente’s domain expertise. Corente’s management team and employees have joined Oracle to continue their focus facilitating excellence in virtualization and capabilities in the area of software defined networking technology.

BUSINESS CONTINUITY
Can I still purchase Corente Products?
Yes. Please contact a Corente sales representative to assist you, or visit www.corente.com.

Should Corente customers continue to call Corente for customer support?
Yes. Corente customers should continue to use existing Corente contacts for support, professional services, and sales to address immediate and ongoing needs. We will communicate all changes and transitions occurring well in advance through these familiar channels.

How will Oracle continue to support and broaden relationships with Corente Partners?
We expect business to continue as usual for Corente partners. If contact information changes, we will communicate these changes through normal channels. Oracle partners may also use their existing Oracle channels for support to answer any questions.

Will training on the Corente products continue?
Yes. Corente customers should continue to use existing Corente training resources and solutions, will offer expanded choice and increased investment protection to all existing Corente customers.

How will training on the Corente products continue?
Oracle wants to ensure that customer investments and the use of product and solutions are maximized. We know excellent training is a key part of attaining that goal.

Where can I find out more information about the combination of Oracle and Corente?
For more information, please visit www.oracle.com/corente.

Oracle is currently reviewing the existing Corente product roadmap and will be providing guidance to customers in accordance with Oracle’s standard product communication policies. Any resulting features and timing of release of such features as determined by Oracle’s review of Corente product roadmap are at the sole discretion of Oracle. All product roadmap information, whether communicated by Corente or by Oracle, does not represent a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions. It is intended for information purposes only, and may not be incorporated into any contract.

Cautionary Statement Regarding Forward-Looking Statements
This document contains certain forward-looking statements about Oracle and Corente, including statements that involve risks and uncertainties concerning Oracle’s acquisition of Corente, anticipated customer benefits and general business outlook. When used in this document, the words “anticipates,” “may”, “will”, “looks forward to”, “expected” and similar expressions and any other statements that are not historical facts are intended to identify those assertions as forward-looking statements. Any such statement may be influenced by a variety of factors, many of which are beyond the control of Oracle or Corente, that could cause actual outcomes and results to be materially different from those projected, described, expressed or implied in this document due to a number of risks and uncertainties. Potential risks and uncertainties include, among others, the possibility that the anticipated synergies of the combined companies may not be achieved after closing, the combined operations may not be successfully integrated in a timely manner, if at all, general economic conditions in regions in which either company does business may deteriorate and/or Oracle or Corente may be adversely affected by other economic, business, and/or competitive factors. Accordingly, no assurances can be given that any of the events anticipated by the forward-looking statements will transpire or occur, or if any of them do so, what impact they will have on the results of operations or financial condition of Oracle or Corente. You are cautioned to not place undue reliance on forward-looking statements, which speak only as of the date of this document. Neither Oracle nor Corente is under any duty to update any of the information in this document.