Oracle Buys Assets of Skire
Adds Leading Cloud-based and On-premise Capital Program Management and Facilities Management Applications to Oracle Primavera Project Portfolio Management
September 5, 2012
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The Announcement

• **Oracle buys substantially all of the assets of Skire**
  • Adds leading cloud-based and on-premise capital program management and facilities management applications to Oracle Primavera Project Portfolio Management
  • The transaction has closed

• **About Skire**
  • Private company founded in 2000 and headquartered in Menlo Park, CA
  • Skire’s leading cloud-based and on-premise Capital Project & Program Management (CPPM) and Facilities & Real Estate Management (FM/RE) applications help businesses improve operational efficiency and reduce costs
  • Customers include leading organizations across Power and Utilities, Oil and Gas, Manufacturing, Government, Financial Services, and Healthcare

• **Combination creates the most comprehensive enterprise project portfolio management (EPPM) platform for project and asset-intensive industries**
  • Skire’s applications help improve operational efficiency, enable collaboration, and reduce the financial risk for owners and operators of asset-intensive capital projects
  • Oracle’s Primavera solutions help companies manage long-range planning and delivery of programs and projects in both the public and private sector
Shift in Project Lifecycle Processes

• Project management lifecycle processes in asset-intensive industries remain fragmented and lack automation resulting in new requirements for next generation software solutions

  • Increase collaboration among project stakeholders
  • Maximize project productivity and long-term capital asset value with improved financial controls
  • Deploy cloud-based solutions for widespread adoption of applications across owners, operators, contractors, and subcontractors
  • Reduce design and construction conflicts, and subsequent rebid and rework with transparent workflows
  • Create more accurate performance measures and ensure regulatory compliance
Improve Predictability and Financial Control
Integrated Processes and Information Flow from Capital Planning and Construction to Operations and Maintenance

**Plan:**
- Shorten cycle time with collaboration between planning, design and procurement teams
- Complete visibility from project initiation to capital planning

**Build:**
- Improve project accountability and regulatory compliance with proper audit controls
- Control costs and accurately predict cash flow with integrated and detailed tracking

**Operate:**
- Improve operation and maintenance of assets with integrated scheduling tools
- Balance assignment of resources based on system-wide project demands
Visibility Across the Entire Lifecycle

- Complete governance over all project phases from planning and building to operations and maintenance
- Drives transparency into the entire lifecycle workflow to provide users with accurate data to make informed decisions

Automated Processes with Easy-to-Use Workflows

- Developed by industry veterans with focus on ease of use
- Capture key workflows and knowledge to build best practices across the enterprise and reduce cycle time

Integrated with Analytics and ERP

- Easily monitor, visualize and adjust plans according to actual financial forecasts
- Balance resource capacity with real-time information
- Complete integration with Enterprise Resource Planning (ERP), Human Capital Management and Financial systems
Skire’s Solutions

Capital Project and Program Management
- Best-in-class cloud-based and on-premise enterprise solution
- Built for the specialized needs of asset-intensive industries
- Simple to deploy and use, and proven with large-scale global enterprises

Facilities and Real Estate Management
- Complete visibility to all real estate properties – owned and leased
- Facility management tools that enable enterprises to operate efficiently
- Streamlines the process to shorten operational cycle times

Key Benefits
- Rapid project execution helps accelerate the construction and bid process to meet project timelines and budgets
- Increases visibility to all projects to ensure field resources are allocated appropriately
- Standardization of workflows, improves coordination between multiple work sites, reducing cycle time and costs
Skire’s Customers Include Leaders Across Numerous Industries

* Customer Information and Logos Provided by Skire
Skire Success Story: Anheuser-Busch
Reduced Contracting and Bidding Process from 65 to 7 days

COMPANY OVERVIEW:
• Based in St. Louis, Missouri, Anheuser-Busch is a leading American brewer

CHALLENGES:
• Inability to effectively share information across the organization, including strategic partners
• Process to create bid packages and organize received bids took time and additional staff
• Manual and inconsistent business process across breweries

SKIRE PROVIDES:
• Capital Project and Program Management
• Online Documentation Management
• Bidding and Contract Management

RESULTS:
• Integrated and centralized processes across 12 North American breweries
• 20% reduction in cycle time while reducing cost and risks
• Realized a 96% cost savings with contracting and bidding

* Customer Information and Logos Provided by Skire
Skire Success Story: Dallas/Fort Worth International Airport
Provided Greater Insight into Costs, Cash Flow and Forecasts for $1.9 Billion Program

COMPANY OVERVIEW:
• With 155 active gates and over 56 million passengers annually, DFW Airport ranks as the third busiest airport in the world by operations and eighth busiest by passengers

CHALLENGES:
• Fiscal accountability of all capital construction projects airport-wide was a priority
• Reporting and data management functions required lengthy reconciliation cycles
• Current system didn’t support robust project hierarchies

SKIRE PROVIDES:
• Capital Project and Program Management
• Timesheet Management
• RFI and Submittal Management

RESULTS:
• Improved cycle time for management reports
• Reduced time required to estimate value of lease obligations from 1-2 weeks to 4 hours
• Enhanced accessibility to data by centralizing in web-based system
• Added flexibility to update business processes mid-project

* Customer Information and Logos Provided by Skire
Oracle and Skire
A Compelling Combination

• Delivers the most comprehensive enterprise project portfolio management platform for a complete lifecycle offering

• Enables owners, operators, contractors, and sub-contractors in asset-intensive industries to improve project predictability and financial performance

• Cloud-based and on-premise offerings provide customers with choice, fast adoption, and delivers rapid return on investment

• Brings global scale and reach to better serve customers

• Skire’s management team and employees are expected to join the Oracle Primavera Global Business Unit

For more information please visit oracle.com/skire