Oracle Buys Corente

Extends Oracle's Virtualization Capabilities with Leading Software-Defined Networking Technology to Deliver Cloud Services

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Oracle is currently reviewing the existing Corente product roadmap and will be providing guidance to customers in accordance with Oracle’s standard product communication policies. Any resulting features and timing of release of such features as determined by Oracle’s review of Corente’s product roadmap are at the sole discretion of Oracle. All product roadmap information, whether communicated by Corente or by Oracle, does not represent a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions. It is intended for information purposes only, and may not be incorporated into any contract.

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This document contains certain forward-looking statements about Oracle and Corente, including statements that involve risks and uncertainties concerning Oracle’s acquisition of Corente, anticipated customer benefits and general business outlook. When used in this document, the words "anticipates", "can", "will", "look forward to", "expected" and similar expressions and any other statements that are not historical facts are intended to identify those assertions as forward-looking statements. Any such statement may be influenced by a variety of factors, many of which are beyond the control of Oracle or Corente, that could cause actual outcomes and results to be materially different from those projected, described, expressed or implied in this document due to a number of risks and uncertainties. Potential risks and uncertainties include, among others, the possibility that anticipated synergies of the combined companies may not be achieved after closing, the combined operations may not be successfully integrated in a timely manner, if at all, general economic conditions in regions in which either company does business may deteriorate and/or Oracle or Corente may be adversely affected by other economic, business, and/or competitive factors. Accordingly, no assurances can be given that any of the events anticipated by the forward-looking statements will transpire or occur, or if any of them do so, what impact they will have on the results of operations or financial condition of Oracle or Corente. You are cautioned to not place undue reliance on forward-looking statements, which speak only as of the date of this document. Neither Oracle nor Corente is under any duty to update any of the information in this document.
The Announcement

• Oracle buys Corente
  • Extends Oracle’s virtualization capabilities with leading software-defined networking (SDN) technology to deliver cloud services
  • The transaction has closed

• About Corente
  • Corente’s software-defined WAN virtualization platform accelerates deployment of distributed and cloud-based applications and services by allowing customers to provision and manage global private networks connecting to any site, over any IP network, in a secure, centralized, and simple manner
  • Established in 2007, privately held, and headquartered in New Jersey
  • Proven deployments at leading enterprises and cloud service providers including BT (British Telecom) and ITW (Illinois Tool Works)

• The combination is expected to deliver software-defined networking offerings that enable trusted and secure connections between data centers and the cloud across WANs, creating cost-effective, secure networks, spanning global business ecosystems
  • Corente’s Cloud Services Exchange delivers, secures, and manages distributed applications over diverse networks, globally, to any site, over any IP network, regardless of the type of transport, access, application or provider involved
  • Oracle’s current Virtual Networking offering virtualizes the Local Area Network (LAN) within the data center allowing customers to dynamically connect any server to any network, and any storage through software
  • Together, Corente and Oracle are expected to deliver a complete technology portfolio for cloud deployments with SDN offerings that virtualize both the enterprise data center LAN and the WAN, dramatically decreasing time to deployment of cloud-based applications
Organizations are Seeking to Deploy Cloud Applications and Services in a Secure, Efficient Manner

Enterprise Ecosystems are Global

- IT organizations must securely deliver a growing portfolio of cloud-based applications and services to their entire enterprise ecosystem
- Organizations need to interconnect their customers, independent business units, partners, branches, and franchisees

Security Cannot be Compromised

- Networks spanning locations and business boundaries must provide the security and trust of internal/private networks
- Dedicated infrastructures of private IP connections are encumbered by complex, costly, and lengthy set up processes

Leveraging the Cloud Requires Agility

- Enterprises are looking for new ways to deliver application services to their ecosystems without the long delays of securing and configuring complex infrastructures
- Hybrid cloud services need to seamlessly connect locally-run applications to the cloud

Private Networks are Difficult to Manage

- Companies want to leverage the infrastructure of the public Internet to overcome the costly and lengthy provisioning of private networks
- Cloud servers and data center networks have become easy to manage through virtualization, but WAN service delivery networks are still rigid and difficult to manage

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Corente’s Software Defined WAN Virtualization Platform
Automates End-to-End Service Management Life Cycle for Global Networks

Corente Cloud Services Exchange
- A cloud-based service delivery platform that establishes trusted network services between public or private cloud data centers and any location over any IP network
- Setting up global private networks takes a matter of minutes vs. days, weeks or months

Corente Services Gateway
- An integrated virtual appliance that provides secure endpoints for private networks that are connected over global IP networks with zero-touch installation and service activation
- Traffic flows privately between gateways across the WAN

Corente Services Portal
- Provision, manage and monitor global private networks
- Provides secure, role-based access to service life cycle management tools for both service operators and service subscribers
Oracle and Corente
The Most Complete Technology Portfolio for Cloud Deployments

Operating Systems
- Oracle Solaris
- Oracle Linux

Virtualization
- Oracle VM
- Oracle Virtual Networking
  - Corente WAN Virtualization
  - LAN & I/O Virtualization

Oracle Enterprise Manager
- OPS Center
- Oracle VM Manager
- Oracle Fabric Manager
- Hardware Management

Engineered Systems
- SUN Server
- SUN ZFS Storage Appliance
- SPARC Servers
- StorageTek
- Pillar Axiom

Servers

Storage

Fabric

ORACLE

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COMPANY OVERVIEW:
ITW is a highly diversified and dynamic Fortune 500 manufacturer with over 800 businesses in more than 60 countries. ITW products and solutions are at work in deep-sea oil rigs, aerospace technology, bridges and wind turbines, healthcare, the spaces in which we live and work, the cars we drive, and the mobile devices we rely on, including:

CHALLENGES:
• Deliver operations, critical corporate applications, and advanced services to an ever-changing portfolio of business units around the globe

BENEFITS:
• Quickly established a single global enterprise network that is cost effective to maintain and easy to change
• Rapid provisioning of applications operating in both company-owned and cloud data centers
• Exchange capabilities extended to suppliers and partners
• Each business unit is able to create and manage business specific application delivery networks without need for additional investment

* Customer Information and logos provided by Corente
British Telecom Success Story
Technology Collaboration Expands Portfolio with Enterprise Cloud Offerings

COMPANY OVERVIEW:
British Telecom provides information and communications technology services. Its portfolio ranges from desktop and network equipment and software, transport and connectivity, IP-based e-business solutions, managed network services, and systems integration to consultancy for global requirements. The company offers integrated data and value-added services to multi-site corporations in Europe and internationally.

CHALLENGES:
• Introduce new offerings that address the market challenges and demands of global businesses to reduce their IT budgets, expand into emerging markets, and rapidly integrate/divest business units/partners

BENEFITS:
• An enterprise cloud network that provides secure application delivery across the enterprise ecosystem
• On demand installation and service activation
• Proactive quality of service experience monitoring, alerting, and reporting
• No onsite IT support needed

* Customer Information and logos provided by Corente
COMPANY OVERVIEW:
Marco Polo New World provides a securities trading platform which covers over 100 of the world’s leading financial exchanges, in more than 70 countries. This trading platform serves an extensive global network of broker dealers and asset managers who enjoy neutral and flexible access to the all of the major financial markets backed by the experienced and knowledgeable Marco Polo New World service team.

CHALLENGES:
• Cost-effectively, securely, and reliably deliver financial trading applications to client offices anywhere in the world

BENEFITS:
• Secure and effortless integration of the Internet with private IP networks
• Zero-touch installation without customer network or application modifications
• No onsite IT support needed
• Proactive quality of service experience monitoring, alerting and reporting
• Full range of business continuity options
• On demand Installation and service activation
Oracle and Corente
Software-Defined Networking for the WAN and the Data Center

• Oracle and Corente are expected to deliver software-defined networking offerings that create cost-effective, secure networks, spanning global deployments
  • Oracle’s current Virtual Networking offering virtualizes the LAN enabling customers to dynamically connect any server to any network and any storage through software
  • Corente’s software-defined WAN virtualization platform accelerates the deployment of distributed and cloud-based applications services
• Together, Corente and Oracle are expected to deliver a complete technology portfolio for cloud deployments with SDN offerings that virtualize both the enterprise data center LAN and the WAN
• The combination is expected to enable companies to quickly and securely provision and manage global private networks connecting to any site, over any IP network
• With Corente, customers will be able to easily, securely, and transparently connect their data centers with Oracle Cloud and Oracle Public Cloud hosted applications and infrastructure
• Corente’s management team and employees are expected to join Oracle and continue their focus helping companies deliver, secure, and manage distributed applications over diverse networks

More Information www.oracle.com/corente