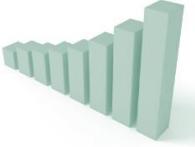


In 2011 Oracle Event Marketing initiated a program to "green" our event marketing activities. What began as a pilot project at 36 events in 25 countries has grown significantly and influenced better, smarter sustainable practices, thanks to your efforts!

## What has been accomplished?

FY14 Outcomes	FY13		FY12	
	952	807	1496	Green Events
90	153	113	Staff involved	
14	22	6	Agencies engaged	
\$310,607	\$279,385	\$282,706	Costs avoided	
93%	94%	88%	Successfully asking for "green"	
53%	55%	55%	Adopting "green" 100%	



APAC	EMEA	LAD	North America
208 (↓) Green Events	451 (↑) Green Events	21 (↑) Green Events	272 (↓) Green Events
16 (↓) Staff involved	56 (↓) Staff involved	8 (↓) Staff involved	10 (↓) Staff involved
1 (↓) Agencies engaged	8 Agencies engaged	3 Agencies engaged	2 (↑) Agencies engaged
\$93,317 Costs avoided	\$157,782 Costs avoided	\$16,560 Costs avoided	\$42,948 Costs avoided
100% (↑) Success in asking for "green"	89% (↓) Success in asking for "green"	82% (↓) Success in asking for "green"	89% (↑) Success in asking for "green"
55% (↑) Success in adopting "green" 100%	51% (↓) Success in adopting "green" 100%	36% (↓) Success in adopting "green" 100%	66% (↑) Success in adopting "green" 100%

## Why does Oracle have a Global Green Event Team?

Because our choices make a difference



**ENVIRONMENT** | Menu choice: By serving chicken instead of beef at a 1,000-person lunch, an event planner can save enough water to fill half an Olympic swimming pool.



**SOCIAL** | Local purchasing: By buying and renting locally, an event planner generates 3.5 times more wealth for the local community than buying non-local.



**ECONOMIC** | Sign reuse: Reusing signs at an event can save \$6 per square foot. Simple and small cost-saving measures add up to significant economic efficiencies!

Oracle's impact since 2011

**3255**  
Green events

**152**  
cities influenced

**\$872,697**  
saved

## What are we trying to achieve? Our goals are to:

- 1 **WASTE NOT** *Promote zero waste.*
- 2 **BE "COOLER"** *Model carbon reduction and responsibility for corporate events.*
- 3 **GIVE BACK** *Catalyze legacies to benefit host destinations.*
- 4 **HAVE FUN** *Inspire attendees through engaging sustainability experiences.*



## What did we do in the field this year?

ORACLE OPENWORLD SHANGHAI		ELOQUA EXPERIENCE	
<b>10,000</b>	Pieces of plastic eliminated by serving lunches in reusable boxes that were donated post-event	<b>72%</b>	of waste diverted from landfill by the host venue
<b>50%</b>	of disposable signs eliminated compared to previous event by using digital signage onsite	<b>1,925</b>	lbs. of donations redistributed to four local charities
<b>60%</b>	of waste diverted from landfill, including 100% of food waste	<b>88%</b>	local food and 100% certified organic proteins served at Awards dinner
<b>5%</b>	of energy provided by venue's onsite solar array	<b>2,585</b>	square feet of recyclable signage used in place of non-recyclable foamcore
HCM WORLD		ORACLE INDUSTRY CONNECT	
<b>FitBit</b>	Wellness Program encouraging attendees to record steps taken during the event, resulting in a donation to a health-oriented charity	<b>3</b>	tons of material recycled, reducing landfill emissions by 8 metric tons
<b>13</b>	tons of material recycled and composted, representing a 66% diversion from landfill	<b>4,931</b>	lbs. of food waste composted by the host venue
<b>14</b>	metric tons of carbon prevented by waste programs, representing nearly half the carbon footprint of guest rooms and meeting space	<b>2</b>	large boxes of gently used amenities donated to local charities
<b>100%</b>	of foam signs eliminated by using 1,600 square feet of cardboard signage	<b>23</b>	pod kiosks and 944 square feet of banners were donated post-event
CLOUDWORLD SERIES			
<b>Bogota</b>	LEED® certified venue   100% post-consumer recycled content paper that conserved seven trees   Eliminated 1,500 water bottles, conserving 1,000 liters of water   Save-the-date used seeded paper made by local charitable organization		
<b>Sao Paulo</b>	3,000 water bottles were eliminated by providing refill stations   Printed canvas was donated to upcycle into bags   60 Kg of paper use avoided by using mobile apps and LED monitors   Power generators used 8% biodiesel   80% of lighting and projection equipment was power-efficient		
<b>Melbourne</b>	35 pull-up banner structures reused   Exhibitor kiosks used reusable furnishings and monitors   Eliminated paper through use of a mobile event app   Disposable plastic and paper serviceware was eliminated by using only reusable crockery		



Have a case study to share? [Contact smckinley@meetgreen.com](mailto:smckinley@meetgreen.com) or [paul.salinger@oracle.com](mailto:paul.salinger@oracle.com)

# Who is participating?

Thank you to the following individuals who are participating in the Global Green Event Team!

**EMEA: Top contributor Maria Vaidou** | Alexander Stupansky | Alexander Wegner | Amy-Clare Dick | Andrea Cascianini | Anna Robinson | Carla Lomax | Carole Turner | Catherine Walker | Christiane Schlueter | Claire Tweddle | Dennis Stoutjesdijk | Desiree Wieren | Diane Wuyckens | Dominique Hall | Emilia Wasiak | Gabriele Bornemann | Helena Diamanti | Hend Ali | Jacqueline Hartop-Hug | Jean-Jacques Triboulet | Jennifer Campbell | Johannes Dobretsberger | Juergen Giesel | Juergen Rosenhagen | Julie Wakefield | Karin Apjarova | Katerina Cervena | Kelly-Marie Moore | Kirsten Ernst | Linda Hibbert | Lucy Ann Hillman | Margit Schneider | Marieke Hilbers | Marije Nelis | Michelle Goldfinch | Monika Schneller | Morag Manson | Muriel Klusmann | Natanya Steyn | Nicole Bellinzona | Patrick Lemartret | Peter Fuzes | Rajpara Poonam | Renate Verstraeten | Romy Lienhard | Rosamaria Arias | Ruth Collett | Sabine Leitner | Shanelle Shan | Sorathaya Sirimanotham | Susan Holmes | Susanne Holzwarth | Terje Biringvad | William Trotman | Yanhong Tong | Yvonne Raseroka



**APAC: Top contributor Susan Zhuang** | Alex Li | Aslee Guan | Avie Li | Carol Lim | Claire Wei | Grace Hui | Jacky Bai | Jessica Luo | Max Ma | Mingming Wang | Sobia Ali | Susan Jaramillo | Tania Netterfield | Yue Ma

**LAD: Top contributor Leandro Silveira** | Adriana Bueno | Araceli Almeida | Beatriz Oliveira | Carmela Borst | Daniela Berthe | Silnara Castelani | Valeria Villoslada

**North America: Top contributor Kristin Gudenrath** | Amanda Cheney | Amy Anderson | Chrissy Argenti | Erin Buchanan | Kelly Owens | Lyn Thompson | Sarah Shaheen | Whitney Garman | Megan Bleichner

# How can I get involved?

**LEARN**

1. [16 Guidelines](#) to discuss with your event team. ↗
2. [Oracle Green Preferred Guidelines](#) to share with your suppliers. ↗
3. [Self-help online resource center](#) including case studies, templates and tools. Need a new tool? Contact us for help! ↗



**ACT**

1. Create your own green event plan, with the help of your team.
2. Need one-on-one help? Contact Shawna McKinley ([smckinley@meetgreen.com](mailto:smckinley@meetgreen.com)) for mentorship help. It's free! ↗



**REPORT**

1. 5-minute reporting with the [Global Green Team Dashboard](#). ↗
2. [Send a case study](#) for inclusion in our e-Bulletin and Report. ↗

**REMEMBER:** Quarterly reporters are eligible for cash rewards for using the Dashboard. We draw one gift card for users in each region!



Oracle is committed to developing practices and products that help protect the environment

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